



department of economic opportunity

COUNTY OF LOS ANGELES

Department of Economic Opportunity

Office of Small Business
4716 E Cesar E. Chavez Ave
Los Angeles, CA 90022

APEX ACCELERATOR

Key Statistics for APEX

2017 TO SEPTEMBER 2024

7,359

Awards won by APEX Clients
Total Client-Reported Government

\$932,761,648.17

Contracting Awards in dollars

282

Total Number of Clients Receiving
Government Contracting Awards

383

Number of training events hosted or
participated in since 2017



» What is an APEX Accelerator?

The LA County Department of Economic Opportunity's (DEO) APEX Accelerator is a free program designed to remove barriers to entry into government contracting

» What services does APEX provide?

Industry and Demographic Collaboration
Opportunity Round table Meetings

Bid-Matching

1 to 1 counseling sessions

Capabilities Statement

Monthly Training Events (virtual)

- Government Market Strategy & Research
- Contract Readiness Assessment
- Subcontracting Assistance
- Assistance Navigating Federal, State and Local vendor registration sites (SAM.gov, Caleprocure.ca.gov)

» APEX Program Partnerships

APEX Accelerators is a funded in part through a cooperative agreement with the Department of Defense.



Book a Free APEX
Appointment Today!

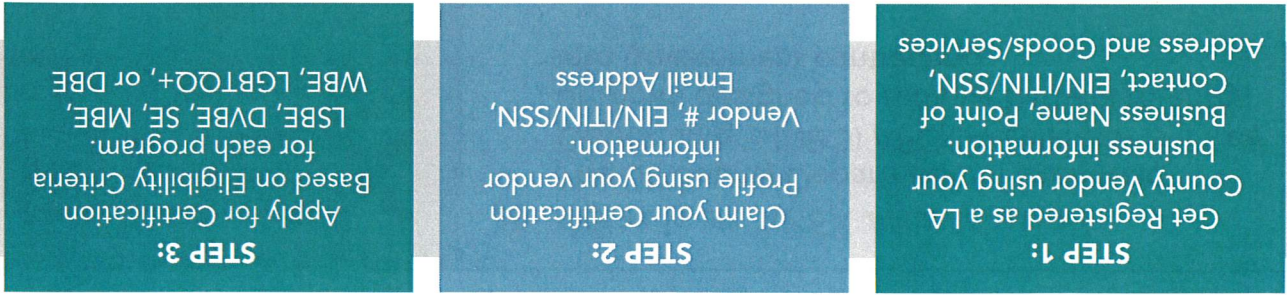
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844-432-4900
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LA County DEO Office of Small Business
Events | Eventbrite

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At the **Department of Economic Opportunity**, we are here to save your business time and money by making certification easy! The Office of Small Business helps you start a small business or certify in any of the County's 7 certification programs. Register, certify, and grow your business today.

Doing Business with LA County



Preference Program Enterprise Benefits

Certification benefits are designed to make your business or non-profit more competitive in the County marketplace. Ensure your business or nonprofit is paid **promptly** within 15 days of an approved and undisputed invoice. Access to direct purchase pathways for commodities or services under \$25,000 through a Simplified Acquisition Process. Provide a passive marketing by being listed in our public certified business database.



Book a Free Concierge Appointment Today!

LA County Certifications:

- Local Small Business Enterprise
- Social Enterprise
- Disabled Veteran Business Enterprise
- Minority Business Enterprise
- LGBTQ+ Business Enterprise
- Women Business Enterprise
- Disadvantaged Business Enterprise

PRICE PREFERENCE CERTIFICATION PROGRAMS

PREFERENCE PROGRAM ENTITIES (PPE)

Local Small Business Enterprise (LSBE) • 25% utilization goal

Disabled Veteran Business Enterprise (DVBE) • 3% utilization goal

Social Enterprise (SE)

NON-PRICE PREFERENCE CERTIFICATIONS

COMMUNITY BUSINESS ENTERPRISE (CBE0) • 25% participation goal

Women Owned Business Enterprise (WBE)

Minority Business Enterprise (MBE)

Disadvantaged Business Enterprise (DBE)

Lesbian, Bisexual, Transgender, Queer (LGBTQ)

» Register at: <https://doingbusiness.lacounty.gov/>

» Certification applications are accepted online only at: certify.lacounty.gov

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