

CareMarq Solutions

Bookkeeping - Case Studies

Case Study 1: Catch-Up Books for Pediatric Dentist

Duration: 1 Month

Problem: 14 months behind on

books.

Goal: Prepare accurate P&L for

loan application.

Strategy: QuickBooks cleanup and

back reconciliation.

Results: Delivered full-year

financials, approved for \$250K

loan.



Case Study 2: Monthly Reports for Med Spa

Duration: Ongoing

Problem: No visibility into

profitability by service.

Goal: Track revenue by treatment

type.

Strategy: Created custom chart of

accounts and monthly

dashboards.

Results: Identified 3 low-margin services and optimized offerings.



Case Study 3: Cash Flow Management for Chiropractor

Duration: 2 Months

Problem: Negative cash flow

despite growing revenue.

Goal: Understand inflow/outflow

patterns.

Strategy: Cash flow forecasting and vendor payment schedule.

Results: Improved reserves, eliminated overdraft issues.



Case Study 4: Cleanup for Nutritionist LLC

Duration: 3 Weeks

Problem: Mixed personal and

business expenses.

Goal: Prepare books for tax

season.

Strategy: Categorized expenses properly and reconciled 12 months.

Results: Books were ready before

tax deadline, saved on CPA fees.



Case Study 5: Bookkeeping + Payroll for Therapist Group

Duration: Ongoing

Problem: Manual payroll and

late payments.

Goal: Automate and stay

compliant.

Strategy: Set up Gusto

integration and recurring payroll

runs.

Results: Zero late payments, full HR compliance.



Case Study 6: Profit Margin Analysis for Vision Clinic

Duration: 2 Months

Problem: Profit margin

discrepancies.

Goal: Identify cost leaks.

Strategy: Deep dive into expenses

and cost of goods.

Results: Reduced monthly

expenses by \$1,500.



Case Study 7: Bookkeeping for Acupuncturist Expansion

Duration: Ongoing

Problem: Opening 2nd location

without financial systems.

Goal: Set up structure for

multi-location tracking.

Strategy: Class tracking in

QuickBooks and location-specific

reports.

Results: Simplified P&L visibility, smooth expansion.



Case Study 8: End-of-Year Review for Yoga Studio

Duration: 1 Month

Problem: Confusing year-end

numbers.

Goal: Prep for CPA handoff. Strategy: Cleaned up books,

adjusted journal entries.

Results: CPA-ready file, no rework

needed.



Case Study 9: Financial Reporting for Functional Medicine Practice

Duration: 3 Months

Problem: No insight into monthly

performance.

Goal: Provide reliable monthly

financials.

Strategy: Monthly close process

and management reports.

Results: Owner began using

reports for pricing and planning.



Case Study 10: QuickBooks Online Setup for New Practice

Duration: 2 Weeks

Problem: Brand new LLC with no

books.

Goal: Launch with clean setup.

Strategy: Chart of accounts, bank

feeds, training session.

Results: Client started invoicing and tracking expenses within 10 days.

