



Job Title:	Regional Director
Reports To:	CEO
Department:	Field Leadership

Purpose: To provide leadership in their respective territory. The regional director will establish new relationships while maintaining and strengthening existing ones as it relates to the mission of the organization by raising up teams and volunteers by equipping and igniting teammates in preparation for sharing their faith in the areas of Day of Champions events and beyond. Be a valuable team member and follow the lead of respective home office team members in the areas of development, IT, Communications, and Finance.

Major Duties and Responsibilities

Event Leadership

- Plan, budget, and execute Day of Champions events from start to finish within your territory
- Select and coordinate host hotels and host churches; prepare event agendas for training, dinner, and worship
- Oversee all event logistics, including facility access, volunteer credentialing, and event-day operations
- Work alongside Event Administrators and in-house staff to meet all deadlines and requirements

Team Building & Volunteer Development

- Recruit, train, and develop State Directors, Head Coaches, and volunteer coordinators across your region
- Equip Head Coaches to identify and develop key local team leaders in their communities
- Provide mandatory annual training for volunteer coordinators at each facility
- Follow up with all teammates, church partners, and facility contacts to maintain strong relationships

Relationship Development

- Build and maintain relationships with correctional facility leaders — wardens, chaplains, and administrators — to secure access and grow the ministry's presence
- Develop partnerships with local churches and ministry organizations to expand the volunteer base
- Work with the Platform Guest coordinator to vet and approve event speakers and guests

Development & Fundraising

- Lead local fundraising efforts to support regional events and overall ministry goals
- Build a donor network within your region aligned with the ministry's development strategy
- Collaborate with the home office development team to meet regional and organizational funding targets

Administration & Accountability

- Manage timelines and tasks through Teamwork.com in coordination with home office staff
- Track and report event outcomes, volunteer engagement, and spiritual decisions
- Maintain compliance with facility requirements and organizational policies

Knowledge, Skills, and Abilities:

- Bachelor's Degree preferred; or equivalent work experience
- Project Management skills required
- Five or more years of previous full time, similar related and sales experience
- Self-starter with strong leadership and motivational skills
- Development experience required
- Leadership and knowledge of volunteers required
- Demonstrate a servant heart in responsibilities and relationships
- Team player and possess good management skills
- Proficient in all technology areas including CRM experience
- Strong interpersonal and relationship skills

Working Conditions:

- Long hours with evening and weekend work
- Travel for events and meetings at facilities

This job description should not be construed to imply that these requirements are the exhaustive duties and responsibilities, nor are the requirements of knowledge, skill, and abilities, without consideration of other areas of experience and expertise that could compensate for additional responsibilities.