GTA England Members Services 2021

GTA England supports 24,500 employers, providers and training providers delivering apprenticeships and skills programmes in England. Our 22,000 learners and their employers are predominantly in engineering and manufacturing, alongside social care, healthcare, administration and professional sectors. In the last two years, we have invested over £200k in member services. Our skills offer continues to grow, encompassing the latest apprenticeships in cross cutting skills including IT, leadership & management and functional skills, along with our core expertise in STEM skills and job specific vocational delivery.

OUR NETWORK IN 2021:

Over the last 12 months we delivered nearly 9k apprenticeships; delivering 30% STEM Standards in England.

In 2019 our member Ofsted Grades were 96% Good or Outstanding, 18% above the FE provider cohort.

This year our average success rates were 79%, 12% above the national quality benchmarks, again.

MEMBER SERVICES IN 2021:

Our range of support services are aimed at increasing delivery growth, efficiency, quality and financial health:

EXPERT ADVICE

EXPERT ADVICE & TOOLS FOR APPRENTICESHIP DELIVERY

Email/phone advice from the GTA team & our network of CEOs:

Access to webinars, templates and toolkits

Advice on drafting Successful applications to the RoATP

Advice on entering World Skills competitions

COST TO MEMBERS:

Included in your annual membership

VALUE TO MEMBERS

Saving on advice days & priceless access to expert support

BENEFITS TO YOU

MEMBER 'POLICY & PRACTICE' DAYS - INFORM & COLLABORATE

An annual schedule of An annual schedule of workshops & briefing sessions on live topics:

Led by experts from key education & policy organisations

Sharing latest successful practice from GTAs

Consulting on latest policies, issues and challenges

COST TO MEMBERS

VALUE TO MEMBERS:

Using information from policy and practice; to lobby government agencies raising key issues from members

Getting ahead of the competition - early access to policy direction & advice on implementation

BENEFITS TO YOU

'A really interesting day with a lot of worthwhile knowledge

passed on'
'Good to see so much expertise in the GTAs being shared'
An excellent session; It's a joy to attend meetings like this'

'working with colleague CEOs sharing daily challenges and solutions is a key benefits of membership' 'being able to call Trevor after we had the Ofsted 'call' was invaluable. We were able to quickly assess risks and prepare'

DEVELOPMENT & DELIVERY OF APPRENTICESHIPS

Making Standards Work Workshops to plan /share successful delivery models

L4 -6 Apprenticeships working with other GTAs on a delivery model and partnerships with HE

Trailblazer Development Collaborating on the design of new Standards – GTA England leads on a number of STEM standards

COST TO MEMBERS:

Included in your annual membership

VALUE TO MEMBERS:

Sharing detail on delivery is unique to GTAs

BENEFITS TO YOU

'our employers want an end to end skills offer from entry to specialist and beyond. Being part of the GTA group shaping this shows that we are innovating and listening to our employers'

GROWTH & EFFICIENCY

BUSINESS DEVELOPMENT & GROWTH

Business Development CEO nd snr staff sharing successfungagement strategies and otherselves of common interest ngagenic. sues of co

Access to levy transfers resources from a virtual funding pot of over £1m

Benchmarking reports Compare your key stats with GTAs & the wider FE sector

Costing review to confirm that our pricing structure maximise ain & supports quality in deliv COST TO MEMBERS: Included in your annual membership

VALUE TO MEMBERS:

Benchmarking is unique to GTAs - costly to replicate & advice would cost £300 -£500 per day

BENEFITS TO YOU

being part of the benchmarking programme will enable us to focus our resource where it is needed and give us a target to aim for. we'd never see this level of information about peers outside the GTA s'

GTA England Members Services 2021

QUALITY IMPROVEMENT & OFSTED PEER REVIEWS

Commission a pre-Ofsted review against the EIF, and update SAR and QIP

delivery with experienced staff from other GTAs trained to carry out an

COST TO MEMBERS:

Included in your annual membership

VALUE TO MEMBERS: Outside of GTA England, Market rates are around £1500-£2000+ To buy this advice externally at £500

Early warnings-priceless

BENEFITS TO YOU

'The neer review showed us where the strengths and weaknesses were in our systems and processes and gave us time to correct these ahead of an inspection – invaluable support for the whole team'

GTA CEO / NEW CEO DEVELOPMENT PROGRAMME

Workshops, small group collaboration and individual sessions for CEOS to share challenges and problem solve

financial benchmarking. marketing, peer support and the opportunity to consider future strategy and plans with peers

COST TO MEMBERS:

Included in your annual membership

VALUE TO MEMBERS:

A unique to GTA service offering personal and business development

BENEFITS TO YOU

'even as an experienced GTA CEO, the process of reviewing the business has identified areas that we need to focus on, in our short-term and strategic plans'

REDUCED COST FOR EQUIPMENT & SERVICES

Discount on useful equipment & services

Annual membership of the Association of Adult Learning Providers

COST TO MEMBERS:

VALUE TO MEMBERS:

Alderwood staff recruitment

EAL discount minimum 10% on product range

BENEFITS TO YOU

'the equipment discounts offered us significant savings on our workshop refit costs which we used to secure higher specification machines

COMPLIANCE, OPERATIONS & PRE-AUDIT REVIEWS

A new service with sector leading organisation at hugely discounted rates. Offers end to end review of ESFA compliance and funding

Ongoing advice & support for ESFA compliance, including successful applications to the RoATP free to members

COST TO MEMBERS: Pilot and introduce 6 in the first year

VALUE TO MEMBERS:

Outside of GTA England, Market rates are around £1,500 - £6,000 to buy externally/£500 per day

Early warning – priceless

BENEFITS TO YOU

'Thank you for all of your support with our RoATP. Your knowledge and advice kept us on track and on time! 'Just wanted to say a huge thank you again for your support with reviewing our application. It was extremely beneficial to us.'

GTA STAFF TRAINING & DEVELOPMENT PROGRAMME

Ofsted Peer Review 2 day training - in-house on conducting EIF Ofsted reviews

Ufl learning resources for Engineers Mates App

SAR/QIP Development and undertaking Deep Dives; English & Maths delivery best practice and other sessions

Adhoc training days e.g. APA/APL

COST TO MEMBERS:

Places are included in your annual membership

VALUE TO MEMBERS:

Outside of GTA England. Market rates are around \$1,500 (based on one member of staff on three programmes @ £300-£500 per delegate/day)

BENEFITS TO YOU

'I've learnt a lot about Ofsted - A great 2 days' excellent summary of how to write a SAR and really useful templates supplied for writing to the new framework'

COMPLIANCE, OPERATIONS & PRE-AUDIT REVIEWS

Discount per apprentice on the cost of end-point assessment

For EPA services delivered by City & Guilds, the IET & other partners for specific apprenticeships

End Point Assessor

Training
Workshops for staff in
GTAs to train and deliver /
exchange EPA services

COST TO MEMBERS: Included in your annual membership

VALUE TO MEMBERS:

Savings on Engineering Technician; Engineering Fitter; Engineering Operative; MOET; Metal Fab the network has saved £4million

BENEFITS TO YOU

'The impact of the % discount in one year means a substantial saving for us. This is a significant and important reduction in costs that benefits us directly on our bottom line'

SKILLS & PERSONAL GROWTH

COST

SAVINGS