



BNI GAIN PROFILE

Building **strategic partnerships**.

Strengthening businesses through **technology**.

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GOALS

To build long-term relationships with small-business owners and strategic partners who value reliable, secure technology.

I connect with businesses that are growing, experiencing IT challenges, or need a trusted technology partner.

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ACCOMPLISHMENTS

- Vice-Chair of the Board at the Barrie Chamber of Commerce
- BNI member since 2018
- Married to Michelle and has a 21 year old daughter
- Pulled 2 people out of a burning car

I



INTERESTS

Outside of work, I enjoy:

- ✓ Cooking on the smoker
- ✓ Hockey
- ✓ Golf
- ✓ Car racing
- ✓ Camping
- ✓ Travelling

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NETWORKS

My ideal network includes professionals who work with small-business owners:

- Accountants & Bookkeepers
- Lawyers
- Commercial Real Estate
- Insurance Professionals
- Financial Advisors
- Business Consultants
- Marketing Agencies
- HR Professionals
- Office Equipment Providers
- Telecommunications
- Other Technology Pros

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SKILLS

- Managed IT Services
- Cloud Solutions (Microsoft 365, Azure, Backup)
- IT Strategy & Planning
- Vendor Management
- Cybersecurity
- Network Design & Support
- Helpdesk & End User Support
- Business Continuity & Disaster Recovery



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MY IDEAL REFERRAL



A small-business owner who is frustrated with their current IT support, doesn't have reliable IT support, is concerned about cybersecurity, or is growing and needs a trusted technology partner.

A GREAT INTRODUCTION SOUNDS LIKE:

“

I know a local IT professional who works with small businesses. I think you should have a conversation with him about your IT.

”

MY STRATEGIC PARTNERSHIP

I'm not just looking for customer referrals. I'm looking to build strategic relationships with BNI members who work with small businesses.

If your clients rely on you for business advice or support, I want to be the IT resource you can confidently introduce when technology becomes part of the conversation.



YOUR TRUSTED
IT PARTNER



YOUR CLIENTS GET
BETTER TECHNOLOGY



EVERYONE WINS