FREE GUIDE · THE CLARK GROUP

5 DISC Tips to Communicate Better

Simple ways to understand yourself, connect with others, and build a stronger team, starting today.

The CLARK GROUP
COACHING • TRAINING • TRANSFORMING

1 Know your own style first

Your DISC style shapes how you talk, decide, and react. Once you know it, you can see why some conversations flow easily and others take more effort.

2 Read the clues

Ask two questions about the person in front of you. Are they fast-paced or steady-paced? Are they focused on tasks or on people? The answers point to their style.



3 Flex to connect

Meet people where they are. Small changes in pace, words, and detail make a big difference.

- **D** Be brief and direct. Lead with the bottom line.
- **I** Be friendly and upbeat. Leave time to talk.
- **S** Be patient and sincere. Give time to adjust.
- **C** Be accurate and organized. Share the details.

4 Watch your style under pressure

Stress can turn strengths into blind spots. A D may push harder, an I may talk more, an S may go quiet, and a C may dig deeper into the details. Notice your pattern so you can choose your response.

5 Value every style on your team

Every style brings something the team needs. Strong teams use all four.

D drives solutions	**I** inspires people	**S** supports progress	**C** creates clarity

Ready to discover your style?

Take the Maxwell DISC assessment with a personal debrief, or bring a DISC workshop to your team.

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