

One Page Business Plan *(for Agents)*

Year:

Word Of The Year:

TOP 5 Business GOALS

1	
2	
3	
4	
5	

TOP 5 Personal GOALS

1	
2	
3	
4	
5	

TOP 3 Activities for Q1

1	
2	
3	

TOP 3 Activities for Q2

1	
2	
3	

TOP 3 Activities for Q3

1	
2	
3	

TOP 3 Activities for Q4

1	
2	
3	

Last Yr.

Listings		Listings	
Buy sides		Buy sides	
Comp Plan		Comp Plan	
Avg Sale \$		Avg Sale \$	
Income		Income	
# Partners		# Partners	
# Staff		# Staff	

This Yr.

Non-Negotiables in My Schedule

Weekly

Monthly

Positions to Hire and Hire Deadline

One Thing To Stop Doing:

One Piece Of Technology To Incorporate: