## **One Page Business Plan** (for Agents)

_		- (1-1-1-19-1-10-)	
<u>ar:</u>	<b>Word Of The Year:</b>		
TOP 5 Business GOALS	Last Yr.	This Yr.	
	Listings	Listings	
	Buy sides	Buy sides	
	Comp Plan	Comp Plan	
	Avg Sale \$	Avg Sale \$	
	Income	Income	
	# Partners	# Partners	
TOP 5 Personal GOALS	# Staff	# Staff	
	Non-N	egotiables in My Schedule	
	<u>Weekly</u>		
TOP 3 Activities for Q1			
TOP 3 Activities for Q2	_		
	<u>Monthly</u>		
TOP 3 Activities for Q3	,		
	Positions to Hire an	<u>d Hire Deadline</u>	
TOP 3 Activities for Q4			
	+ +		
	TOP 3 Activities for Q2  TOP 3 Activities for Q2	TOP 5 Business GOALS  Last Yr.  Listings Buy sides Comp Plan Avg Sale \$ Income # Partners # Staff  Non-New Weekly  TOP 3 Activities for Q1  TOP 3 Activities for Q2  Monthly  Positions to Hire and	TOP 5 Business GOALS  Last Yr. This Yr.  Listings Buy sides Comp Plan Comp Plan Avg Sale \$ Income Income # Partners # Partners # Staff  Non-Negotiables in My Schedule Weekly  TOP 3 Activities for Q1  TOP 3 Activities for Q2  Monthly  Positions to Hire and Hire Deadline

One Thing To Stop Doing:

One Piece Of Technology To Incorporate: