



# VINCENZO MADONNA

## Supply Chain & Procurement Director

Senior Procurement & Supply Chain Executive **with 20+ years of international experience** across **Automotive, Publishing, Chemicals, Agribusiness and Food sectors**. Proven expertise in global sourcing, supplier management, procurement strategy, cost optimization, operations integration, and complex **multi-site supply chain transformation**. Strong background in low-cost country sourcing (**China, India, Brazil**), CAPEX evaluations and cross-functional leadership. Available for leadership roles in **Procurement, Supply Chain** or **Operations Management**.

+39 347 3017326

[enzomadonna@hotmail.com](mailto:enzomadonna@hotmail.com)

Pescara Italy\*

Driving License B (own vehicle, available for travel)

\*Open to relocation worldwide

## WORK EXPERIENCES

### HEAD OF SUPPLY CHAIN

**Huber Agrosolutions (Ex Biolchim/CIFO) | 2023 – 2025 | Bologna, Italy**  
*Agribusiness / Chemicals (Crop Nutrition)*

- Leading **Supply Chain** operations (team of 17 and 120 M€ annual spend) across multiple sites, covering procurement, production planning, logistics and inventory management
- Driving integration and synergies across business units after recent acquisition
- Designing and implementing KPIs, **best practices** and performance monitoring systems
- Managing **supplier base** and leading **cost optimization** projects

### HEAD OF PROCUREMENT

**Valagro SpA (Syngenta Group) | 2015 – 2022 | Atessa, Italy**  
*Agri-Chemicals & Biostimulants*

- Led startup and integration of new manufacturing sites in **India** and **Brazil**; coordinated supply chain design for **potential USA expansion**
- Managed **global procurement** activities across HQ, production plants and international subsidiaries
- Negotiated long-term **supply agreements** with strategic raw material vendors
- Coordinated cross-functional teams for **procurement projects** aligned to corporate objectives

## EDUCATION

- Executive MBA**  
STOGEA, Bologna (2015/2016)
- Lean Six Sigma Green Belt**  
Pragmata Certified
- MSc in Chemical Engineering**  
University of Bologna (1996)

## SKILLS

### Languages

- Italian:** Native
- English:** Fluent (Working proficiency)

### Hard skills

- Microsoft Office (Excel, Access, Word, PowerPoint)
- ERP Systems (AS400, Gamma, Oracle)
- Balanced Scorecard (KPI tools)

### Core Skills

- Procurement Strategy & Category Management
- Supply Chain Integration & Industrial Optimization
- Global Sourcing (China, India, Brazil, USA, Europe)
- Low-Cost Country Sourcing
- Supplier Development & Negotiation
- M&A Integration & Post-Merger Synergies
- Cost Reduction Programs & Risk Mitigation
- KPI & Performance Management Systems
- Cross-Industry Leadership
- Team Building & Change Management

## GROUP PROCUREMENT DIRECTOR

**L'Espresso Group SpA | 2011 – 2015 | Rome, Italy**  
*Publishing / Media*

- Managed **€200M** annual spend across **11 production sites** (raw materials, logistics, services) and a **team of 7**
- Negotiated multi-year contracts achieving annual cost savings of **0.5%-1.5%**
- Responsible for **full industrial supply chain operations**: planning, procurement, warehousing, logistics, external printing

## GLOBAL SOURCING MANAGER

**Dayco Europe Ltd | 2006 – 2011 | Italy - China**  
*Automotive (Rubber & Plastics Components)*

- Managed **€60M** spend for new projects across **EU & US plants**, coordinating **global supplier base**
- Delivered annualized **savings** >€200K per project through technical-commercial negotiations
- Led startup of new **Chinese** production site, vendor scouting and sourcing in **Asia**
- Low Cost Countries Procurement** Management

## OTHER EXPERIENCE

- Supply Chain Consultant | Rolli Alimentari, Salpa Group – Italy (Food Industry, 2022):** reorganized supply chain structure, introduced KPI monitoring, led investment analysis and ERP integration.
- Purchasing Consultant | NIAG - Arti Group (Publishing, Private Equity Restructuring, 2015):** restructured procurement, implemented IT solutions for logistics flow monitoring, led cost reduction initiatives.
- Technical Director | Ahlstrom Turin SpA (Paper & Packaging Industry, 2003–2006):** led technical support, quality assurance, customer service and collaborated on raw materials procurement strategy; managed R&D projects for specialty paper products and supplier coordination for cost and quality improvements.
- R&D Materials Manager | Dayco Europe Srl (Automotive, 2000–2003):** directed prototype development, supplier qualification and industrialization for new automotive products