



**CHURCHILL COUNTY COMMISSIONERS
CC COMMUNICATIONS MANAGEMENT
CHURCHILL COUNTY, NEVADA**

899 South Maine Street
Mailing Address PO Box 1390
Fallon, Nevada 89407
(775) 423-7171 Ext. 1215
Fax: (775) 423-0317

Contact Person: Shelly Bunyard, Administrative Assistant
E-mail: shelly.bunyard@cccomm.co

******NOTICE OF PUBLIC MEETING******

AGENDA
PLEASE POST

PLACE OF MEETING: Churchill County Administrative Building, Commission Chambers,
155 North Taylor Street Suite 145, Fallon, Nevada

DATE & TIME: May 7, 2026 at 11:00 AM

TYPE OF MEETING: Regularly Scheduled CC Communications Management Meeting

If you wish to make public comment, you may provide them at the meeting or via email, no later than 4:30 PM the day before the meeting, to shelly.bunyard@cccomm.co.

Notes:

- I. These meetings are subject to the provisions of Nevada Open Meeting Law (NRS Chapter 241). Except as otherwise provided for by law, these meetings are open and public.***
- II. Action will be taken on all Agenda items, unless otherwise noted.***
- III. The Agenda is a tentative schedule. The CC Communications Management Board may act upon Agenda items in a different order than is stated in this notice – so as to affect the people’s business in the most efficient manner possible.***
- IV. In the interest of time, the CC Communications Management Board reserves the right to impose uniform time limits upon matters devoted to public comment.***
- V. Any statement made by a member of the CC Communications Management Board during the public meeting is absolutely privileged.***
- VI. All persons participating in the meetings are put on notice that an audio and video***



Shelly Bunyard, Administrative Assistant

Shelly Bunyard, Administrative Assistant, who was subscribed and sworn to before me this May 1, 2026



Kendra Wells, Deputy Clerk

Endnotes:

Disclosures:

**CC Communications is an equal opportunity provider and employer.*

Accommodations/Nondiscrimination:

**Notice to Persons with Disabilities: Members of the public who are disabled and require special assistance or accommodations at the meeting are requested to notify the CC Communications Executive Office in writing at P.O. Box 1390, Fallon, NV 89407 (Attn: Shelly Bunyard), or by calling 775-423-7171 ext. 1215 at least two days in advance.*

**In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its agencies, offices, employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies or complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible agency [(775)423-4092] or USDA's TARGET Center at (202)720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800)877-8339. Additionally, program information may be available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at: http://www.ascr.usda.gov/complaint_filing_cust.html and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the Complaint Form, call (866)632-9992. Submit your completed form or letter to USDA by:*

1. *Mail: U.S. Department of Agriculture*

Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410;

2. Fax: (202)690-7442; or
3. Email: program.intake@usda.gov.

Procedures:

**The public meetings may be conducted according to rules of parliamentary procedure.*

**Persons providing public comment will be asked to state their name for the record.*

**The CC Communications Management Board reserves the right to restrict participation by persons in the public meeting where the conduct of such persons is willfully disruptive to the people's business.*

**All supporting materials for this Agenda, previous Agendas, or Minutes are available by requesting a copy from the CC Communications Office, 775-423-7171 ext. 1215. During the meeting, there will be one copy available for public inspection. Additional copies are available by making the request from the CC Communications Office. You are entitled to one copy of the supporting materials free of charge.*

MINUTES OF THE CC COMMUNICATIONS MANAGEMENT

155 N. Taylor St., Fallon, NV 89406
April 2, 2026

Call to Order:

The regular meeting of the CC Communications was called to order at 11:00 AM on April 2, 2026.

PRESENT: Commissioner Matt Hyde
 Commissioner Eric Blakey
 Commissioner Myles Getto
 General Manager Mark Feest
 Chief Financial Officer Jamie Hyde
 Administrative Assistant Shelly Bunyard

ABSENT:

Public Comment:

Chair Matt Hyde asked if there was any public comment, but there was none.

Verification of Posting of Agenda:

It was verified by Shelly Bunyard, Administrative Assistant, that the Agenda for this meeting was posted on the 27th day of March, 2026 between the hours of 1 pm and 5 pm at all of the locations listed on the Agenda, in accordance with NRS 241.

Consideration and possible action re: Approval of Agenda as submitted or revised:

Commissioner Myles Getto made a motion to approve the Agenda as submitted. Commissioner Eric Blakey seconded the motion, which carried by unanimous vote.

Consideration and possible action re: Approval of Minutes of the meeting held on:

A- March 5, 2026

Commissioner Eric Blakey made a motion to approve the Minutes of the meeting held on March 5, 2026 as submitted. Commissioner Myles Getto seconded the motion, which carried by unanimous vote.

New Business:

A- Consideration and possible action re: CC Communications 1st Quarter Write Offs for FY 2024/2025 in the amount of \$6,754.33

Jamie Hyde, CC Communications. We are asking for a motion to approve the CC Communications 1st Quarter Write Offs for FY 2024/2025 in the amount of \$6,754.33.

Commissioner Myles Getto made a motion to approve the CC Communications 1st Quarter Write Offs for FY 2024/2025 in the amount of \$6,754.33. Commissioner Eric Blakey seconded the motion, which carried by unanimous vote.

B- Consideration and possible action re: adoption of Phase 2 process for recruitment Assistant GM-GM/CEO in-waiting.

Mark Feest, CC Communications. I've submitted the next steps in the process. I won't go over them unless you want me to or answer specific questions. We have the production of the pre-screen team and the process they would go through and then there will be a selection of interviewees by the board. We will have a second May meeting on the same day as the second normal county commission meeting. At that time, we will bring forward the applicants we have in a blind manner, ranked and summarized. If you don't feel like you are getting enough information, then we will have in hand all of the applications for the board to review. Prior to the meeting, we will reach out to the applicants and advise them there is a potential if the board wants to review the applications, you will become part of the public record. We will give them the option to withdraw. If they don't want to withdraw, then they've given us permission to put all the information out in the public meeting, if the board feels it's necessary at that time. The staff would then coordinate and schedule interviews to be held in a public meeting after the interviewees are selected. I think this gives us and the board the most flexibility. If the board feels at that time they are getting enough information, then we don't need to make all the applications public.

Commissioner Eric Blakey. Will every application submitted come to the meeting in a blind manner?

Mark Feest, CC Communications. Yes, every application will come to the meeting in a blind manner. For example, candidate number one with a summary of them and a pre-screening committee recommendation to interview or not interview. Let's say there are a total of five applications, the board will make a decision at that time to decide if they have enough information based on those blind or do I want to see all the applications.

Commissioner Eric Blakey. Ok, that's probably when we can determine how many we want to interview.

Commissioner Matt Hyde. I looked through the process. It looks very clean.

Commissioner Eric Blakey. I am satisfied with the process.

Commissioner Matt Hyde. I am not sure if we need a motion to accept the process. I guess we could to make it clean.

Wade Carner, Chief Civil Deputy DA. I would recommend approving it, just to make it clear.

Commissioner Eric Blakey made a motion to approve Phase 2 of the recruitment process for the Assistant GM- GM/CEO in-waiting Commissioner Myles Getto seconded the motion, which carried by unanimous vote.

C- Consideration and possible action re: CC Communications Scholarship Program Expansion - Inclusion of Employed CC Communications High School Interns

Mark Feest, CC Communications. A couple of years back, we had an intern at CC Communications. That year we had money left over after giving out scholarships. We came before the board and were approved of a one-time authorization to include our student interns. We would like to go ahead and make a whole policy change at this time. We have another

student intern and foresee this occurring in the future. In our budget, every year we have those two scholarships, if someone doesn't take the scholarship or if someone only goes to college for a year, that money will stay in that account. It will always be funded, and we will never give out what isn't funded. We just would like to open the scholarship up to the student intern.

Commissioner Myles Getto made a motion to expand the CC Communications Scholarship program to include CC Communications employed and enrolled High School student Interns who meet the requirements set forth in the policy. Commissioner Eric Blakey seconded the motion, which carried by unanimous vote.

Reports: General Manager Report:

1. Network Update

a. Transport

- i. Phase II engineering consulting SoW (edge routers and core) project planning and resource allocation. - Ongoing
 1. Move routers to edge and Increase utilization of Neptune gear (resiliency)
 2. Implement NNI's and work on Colo agreements for partners in Nevada
 3. Increase redundancy
- ii. Reviewing dark fiber lease options for statewide network - Ongoing
 1. Fibers owed to CC Communications under Switch Agreements
 2. NDOT Conduit Swap opportunities
 3. New Build requirements
- iii. Ribbon equipment is being staged in Florida and we are working on deployment schedule. Once deployed we will have the start of a business class overlay, which can also be used as a redundant transport network for residential internet traffic. (At this time it would be a manual cutover in the event routes 1 and two were down or overburdened).

b. Access

- i. DHCP+ Server upgrades. This is a system by system cutover to a JSI product and support. This is intended to reduce address issues and reduce response time in the event we have an issue.
- ii. C15
 1. Complete
 2. TNS Contract complete for new Sigtran to replace SS7
 3. Transitioning to Sigtran
 4. This requires professional services, which continues to be difficult to schedule.
 5. Training continues

2. Storey County

a. Virginia City and Gold Hill Construction is complete

- i. Installations continue

- b. Engineering on VC Highlands in progress
 - i. Working on VC Highlands schedule
 - 1. ETA EoM start
 - 2. Coordinated with Storey County PIO
 - 3. Marketing materials will be delivered to printers next week
- 3. YPT
 - a. Environmental complete. Ordering equipment
 - b. Working on lining up YPT, contractor, and internal resources to break ground
 - i. ETA May 2026 start
 - c. Working through issues with wireless contractor after the unexpected passing of original contractor.
- 4. FPST
 - a. Equipment ordering in process (handled by FPST)
 - b. Environmental in progress (ETA April/May)
 - c. Aligning schedules and anticipate starting within 3 weeks of environmental review being completed.
 - d. Working through issues with wireless contractor after the unexpected passing of original contractor.
- 5. Te Moak
 - a. With ITCN
- 6. WRPT
 - a. Requires re-engineering and resubmittal to NTIA [resubmitted]
 - b. Working through issues with wireless contractor after the unexpected passing of original contractor.
- 7. NTIA
 - i. On Schedule
- 8. HR
 - a. Working to schedule fly in for a candidate ISP Supervisor/ICT Manager – Filled at ISP Supervisor lever with start date of April 20th
 - i. Primary Year 1 milestones:
 - 1. Evaluate team and their training needs. Develop individualized plans, execute and monitor
 - 2. Improve monitoring of external support vendors and ensure these resources are maximized
 - 3. Ensure accurate documentation is maintained and accessible
 - b. Continue exploring contract services such as fractional CTO
 - c. Open Construction/OSP position - Filled

Affidavit of Posting:

Public Comment:

Chair Matt Hyde asked if there was any public comment, but there was none.

Adjournment:

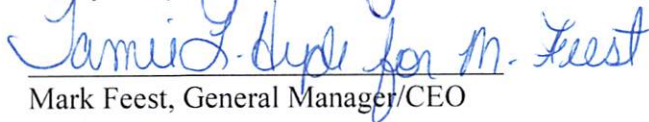
The meeting was adjourned at 11:12 a.m.

APPROVED: _____
Matt Hyde, Chairman

APPROVED: _____
Eric Blakey, Vice Chairman

APPROVED: _____
Myles Getto, Commissioner


Shelly Bunyard, Administrative Assistant


Mark Feest, General Manager/CEO



**CC Communications
Agenda Report**

Date Submitted: April 30, 2026

Agenda Item #: New Business - A
Meeting Date Requested: May 7, 2026

To: Board of Churchill County Commissioners
From: Jamie Hyde, Chief Financial Officer
Subject Title: Consideration and possible action re: CC Communications 2nd Quarter Write Offs for FY 2024/2025 in the amount of \$8,411.81.

Type of Action Requested: Accept

Does this action require a Business Impact Statement? No

Recommend Board Action: motion to approve the CC Communications 2nd Quarter Write Offs for FY 2024/2025 in the amount of \$8,411.81.

Discussion: We are asking for approval of the 2nd Quarter Write Offs for FY 2024/2025 as submitted.

Alternatives: N/A

Fiscal Impact: N/A

Explanation of Impact: N/A

Funding Source:

Prepared By: Shelly Bunyard, Administrative Assistant

Reviewed By:

Mark Feest, General Manager

Date: May 01, 2026

Jamie Hyde, Chief Financial Officer

Date: May 01, 2026

Board Action Taken:

Motion: _____ 1) None _____ **Aye:** _____

2) None Nay:

Sully Binyard

(Vote Recorded By)

The submission of this agenda report by county officials is not intended, necessarily, to reflect agreement as to a particular course of action to be taken by the board; rather, the submission hereof is intended, merely, to signify completion of all appropriate review processes in readiness of the matter for consideration and action by the board.

Audrey McKnight
Customer Service Supervisor

**CC COMMUNICATIONS
SUMMARY OF WRITE OFFS
Second (Fiscal) QUARTER 2024/2025**

October-24	0	Accounts	\$	-
November-24	12	Accounts	\$	3,874.95
<u>December-24</u>	<u>12</u>	<u>Accounts</u>	<u>\$</u>	<u>4,536.86</u>
Total	24	Accounts	\$	8,411.81

CC COMMUNICATIONS - WRITE OFF AVERAGE REPORT

<u>Month</u>	<u>2022 # Of Accounts</u>	<u>Total Amount</u>	<u>2023 # Of Accounts</u>	<u>Total Amount</u>	<u>2024 # Of Accounts</u>	<u>Total Amount</u>	
January	3	\$ 1,176.13	5	\$ 720.18	8	\$ 3,194.46	3rd Fiscal Qtr
February	5	\$ 1,561.79	4	\$ 1,367.63	0	\$ -	
March	6	\$ 1,512.85	5	\$ 2,485.70	9	\$ 2,952.02	
April	5	\$ 2,742.39	4	\$ 1,855.90	5	\$ 2,575.51	4th Fiscal Qtr
May	6	\$ 2,680.24	4	\$ 2,513.60	7	\$ 1,985.72	
June	3	\$ 924.32	6	\$ 1,497.30	9	\$ 2,799.62	
July	3	\$ 2,157.76	5	\$ 1,332.52	0	\$ -	1st Fiscal Qtr
August	6	\$ 3,100.74	7	\$ 4,033.72	11	\$ 4,405.84	
September	4	\$ 1,877.89	0	\$ -	7	\$ 2,348.49	
October	5	\$ 1,964.44	16	\$ 5,462.22	0	\$ -	2nd Fiscal Qtr
November	3	\$ 1,808.15	0	\$ -	12	\$ 3,874.95	
December	7	\$ 2,349.27	13	\$ 3,657.16	12	\$ 4,536.86	
TOTALS	56	\$ 23,855.97	69	\$ 24,925.93	80	\$ 28,673.47	
Avg/Month	5	\$ 1,988.00	6	\$ 2,077.16	13	\$ 4,778.91	
Avg/Account		\$ 426.00		\$ 361.25		\$ 358.42	
Jan-Mar	14	\$ 4,250.77	14	\$ 4,573.51	17	\$ 6,146.48	
Apr-June	14	\$ 6,346.95	14	\$ 5,866.80	21	\$ 7,360.85	
July-Sept	13	\$ 7,136.39	12	\$ 5,366.24	18	\$ 6,754.33	
Oct-Dec	15	\$ 6,121.86	29	\$ 9,119.38	24	\$ 8,411.81	
Avg/Qtr	14	\$5,963.99	17	\$6,231.48	40	\$14,336.74	

CC Communications Collection Efforts by Number of Accounts

Month	IH LTR Mailed	Paid in Full	Held as IH Acct	2small 2proceed	Legal	Error +/-	IH LTR Success Rate	PRC notices mailed	Paid in Full	Held as IH Acct	Legal	Collection Efforts Success Rate
Oct-24	0	0					#DIV/0!	0				#DIV/0!
Nov-24	32	17	1	0	0		56%	12				56%
Dec-24	22	10					45%	12				45%
Month	Bankrupt	2small 2list / Legals	IH Accts not paying as agreed +	Total # C/O accts	Un-collectable	Assigned to CSN						
Oct-24				0	0	0						
Nov-24		1		11	2	9						
Dec-24				12	0	12						

CC Communications Collection Efforts by Dollars

Month	IH LTR \$	PRE PRC Success % 60-90% Meets Exp	PRC \$	Collection Efforts Success Rate	C/O \$ before adds	C/O \$ after Payments /Adds	C/O % b4 Payments/ Adds 6-20% Meets Exp	C/O % after Payments/ Adds 6-20% Meets Exp
October	\$0.00	#DIV/0!	\$0.00	#DIV/0!	\$0.00	\$0.00	#DIV/0!	#DIV/0!
November	\$8,419.58	33.89%	\$3,874.95	47.67%	\$4,405.84	\$4,405.84	52.33%	52.33%
December	\$7,378.93	38.73%	\$4,521.13	68.17%	\$2,348.49	\$2,348.49	31.83%	31.83%

Quarterly Summary - Collection Challenges

Deceased	Bankrupt	Abandoned / UTL (RTN Mail)	Equipment	Business	Elko	
2	0	5	8	1	3	#
\$666.52	\$0.00	\$3,129.67	\$3,040.00	\$116.85	\$192.54	Total \$
8%	0%	37%	36%	1%	2%	%

Legend: IH=In-House
 PRC=PreCollection (Final Demand LTR mailed by CC Comm)
 CSN=Collection Servcies of Nevada
 C/O=Charged Off

Total for Second Quarter 2024/2025:

October-24	Accounts	0	\$	-
November-24	Accounts	12	\$	3,874.95
December-24	Accounts	12	\$	4,536.86
				<hr/>
			\$	8,411.81

Totals: Accounts 24 \$ 8,411.81

Approved For Write Offs: \$ 8,411.81

4/30/26
Date



Audrey McKnight
Customer Service Supervisor



Jaime Hyde
CC Communications-CFO

Mark Feest
General Manager

Approved By : COUNTY COMMISSIONERS

Myles Getto

Date

Matt Hyde

Date

Eric Blakey

Date



CC Communications Agenda Report

Date Submitted: April 22, 2026

Agenda Item #: New Business - B
Meeting Date Requested: May 7,
2026

To: Board of Churchill County Commissioners

From:

Subject Title: Consideration and possible action re: next steps in recruiting for Assistant GM. This item may include (1) selection of candidate(s) to be interviewed, (2) direction to staff for further recruitment tactics, (3) modification of recruiting goals, or (4) other matters related to recruiting for assistant GM or GM/CEO position.

Type of Action Requested: Accept

Does this action require a Business Impact Statement? No

Recommend Board Action: motion to approve the next steps in recruiting for Assistant GM. This item may include (1) selection of candidate(s) to be interviewed, (2) direction to staff for further recruitment tactics, (3) modification of recruiting goals, or (4) other matters related to recruiting for assistant GM or GM/CEO position.

Discussion: This item may include (1) selection of candidate(s) to be interviewed, (2) direction to staff for further recruitment tactics, (3) modification of recruiting goals, or (4) other matters related to recruiting for assistant GM or GM/CEO position.

The closing date for the job posting is April 30, 2026. Thus, as of posting, staff has not evaluated the applications received. Staff will be presenting an overview of candidates and recommendations in the format previously approved. The General Manager anticipates the Board will select candidates to be interviewed or provide further direction on next steps. We will consider (1) selection of candidates for interviews, (2) modifying the posting to recruit for a General Manager with minimal overlap, or (3) modifying the current recruitment to staff to select an Assistant GM without the designation of GM/CEO in-waiting. This assumes that the selection committee is able to complete a review and make recommendations in the 4 business days prior to the regularly scheduled meeting. Due to 3 highly qualified candidates withdrawing from the process, a pivot may be necessary at this time.

Alternatives:

Fiscal Impact:

Explanation of Impact:

Funding Source:

Prepared By: Shelly Bunyard, Administrative Assistant

Reviewed By:



Mark Feest, General Manager

Date: April 29, 2026



Jamie Hyde, Chief Financial Officer

Date: April 30, 2026

Board Action Taken:

Motion: _____

1) None

Aye:

2) None

Nay:



(Vote Recorded By)

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**CC Communications
Agenda Report**

Date Submitted: April 30, 2026

Agenda Item #: New Business - C
Meeting Date Requested: May 7, 2026

To: Board of Churchill County Commissioners
From: Jamie Hyde, Chief Financial Officer
Subject Title: Consideration and possible action re: Presentation of the 2026 - 2027 Fiscal Year Budget Workshop

Type of Action Requested: None; Informational Only

Does this action require a Business Impact Statement? No

Recommend Board Action: None; informational only.

Discussion: Presentation to the Board of the 2026 - 2027 Budget Workshop, Powerpoint presentation is attached.

Alternatives: N/A

Fiscal Impact: Budget for 2026 - 2027

Explanation of Impact: N/A

Funding Source: 2026 - 2027

Prepared By: Shelly Bunyard, Administrative Assistant

Reviewed By:

Mark Feest, General Manager

Date: May 01, 2026

Jamie Hyde, Chief Financial Officer

Date: May 01, 2026

Board Action Taken:

Motion: _____

1) None

Aye:

2) None

Nay:

Sully Binyard

(Vote Recorded By)

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CC Communications

2026 Budget Workshop

2026-2027

Budget Overview

Agenda

CC Communications

Made up of four
companies:

Telephone

Broadband

Long Distance

CAP



Budget Process



Challenges/Accomplishments



Revenue Forecasts



**Financial Overview & Capital
Budget**



Projects and Actions

2026-2027 Budget Process

- ◆ Development of the FY 26-27 budget used incremental budgeting.
- ◆ The Revenue budget is based on target market characteristics, strategic goals, and changes to the regulatory regime. The projections in the FY 2027 budget are primarily driven by the continued implementation of the Consumer Only Broadband Loop (CBOL) support mechanism, Competitive deployments, the evolution of the communications industry, customer preferences, and general economic conditions.
- ◆ Development of the Capital budget consisted of group and individual department collaboration to determine project needs and prioritization consistent with long term strategy of the company. Long term strategy includes identifying end of life assets and determining a replacement schedule.

Primary Challenges

- ◆ Inflation
 - ◆ Remains sticky across the economy generally
 - ◆ Materials and construction costs have been driven up by BEAD expenditures
- ◆ Downward Pricing Pressure
 - ◆ YoY 3.1% decrease in BB prices
 - ◆ Real BPI-Speed prices decrease 43% over last decade
 - ◆ Per US Telecom's 2025 Broadband Pricing Index

Significant Factors Impacting Budget Process Overall (1)

- ◆ Competition in CLEC areas
- ◆ Downward pricing pressure and relentless competitor marketing continues to erode profitability.
- ◆ Customer preferences
- ◆ Transport Network
- ◆ Grant Projects

Significant Factors Impacting Budget Process Overall (2)

- ◆ Capital requirements for out of area Broadband projects
- ◆ Capital spend for Fixed Wireless Solutions
- ◆ Changes to the Regional long-haul landscape
- ◆ Staffing requirements
- ◆ Cash flow

Significant Factors Impacting Network Evolution

- ◆ Competition and Downward pricing pressures
- ◆ Redundancy and Reliability
- ◆ Staffing requirements

Accomplishments (1)

- ◆ Approximately 66% complete with SCA Grant
- ◆ Construction in Churchill County primarily completed by internal crews
- ◆ FTTH Virginia City deployment completed
- ◆ Virginia City Highlands started

Accomplishments (2)

- ◆ Deployment of Tarana Wireless in two areas
- ◆ Deployment of C15/Customers migrated
- ◆ Deployment of Ribbon Transport Gear/Customers migrated

Benchmarks (1)

- ◆ EBITDA
- ◆ EBITDA Less USF
- ◆ Revenue per employee
- ◆ Payroll as Percentage of Revenue
- ◆ Revenue/BB Subscriber
- ◆ CAPEX as % of Revenue

Benchmarks (2)

	Benchmark *2024 Amounts	Actual 24/25	Annualized 25/26	Budget 26/27
EBITDA	44.0%	50.8%	44.2%	47.3%
EBITDA Less USF	2.7%	20.5%	13.5%	19.9%
Rev/Employee	\$440,415*	\$607,916	\$551,470	\$593,749
Rev/BB Sub	\$3,360*	\$4,113	\$3,671	\$4,046
Payroll % of Rev	28.1%*	27.3%	28.8%	25.5%
CAPEX % of Rev	24.0%*	18.9%	32.8%	39.5%

Actions (1)

- ◆ Increasing capacity through Capital projects
 - Redundancy
 - Reliability
- ◆ Enhancing the broadband customer experience (CX)
 - Flows from redundancy and reliability
- ◆ Reducing trouble ticket impact
 - Increase to proactive network monitoring
 - Enhance partner integration

Actions (2)

- ◆ Enhance Business Catalogue and Sales
 - Developing and Maximizing fiber assets outside of Churchill County
- ◆ Continue to ebb attrition and seek growth opportunities in other counties
 - Storey County
 - Yerington Paiute Tribe
 - Walker River Tribe
 - Te Moak Tribe

Capital Expense

Estimated Current Fiscal Year 25/26

- TEL: \$ 395,699
- Broadband: \$ 2,611,226
- CAP: \$ 4,943,473

Budgeted Fiscal Year 26/27

- TEL: \$ 1,680,424
- Broadband: \$ 699,777
- CAP: \$ 8,419,600

Capital Projects (1)

- ◆ Churchill County
 - Fixed Wireless
 - FTTH
 - BLDG & GRounds
- ◆ Network Upgrades
 - Reliability and Redundancy
 - ◆ TDM Circuit Emulation
 - ◆ VSP Replacement
 - ◆ DHCP, IPv4 transition and Firewall

Capital Projects (2)

◆ Storey County

– Virginia City

- ◆ Completed FY 25/26

- ◆ Target Annual Revenue = \$165,000

– Virginia City Highlands

- ◆ ETA = Quarter 2 FY 27/28

- ◆ Target Annual Revenue = \$565,000

Capital Projects (3)

◆ SCA

- 66% complete
- Tract 300 complete
- Tract 200 in-progress ETA August completion
- Target 1100 - 1400 homes in 26/27
- Target 90% complete in 26/27

Capital Projects (4)

◆ Tarana

– Churchill County

- ◆ Address remaining copper locations that are uneconomical to reach with FTTH
- ◆ Create wireless redundant last mile network
- ◆ Measure demand for redundant middle mile network product

Capital Projects (5)

- ◆ Tarana Test Bed Deployment
 - CLEC
 - ◆ Cost Target = \$1,800 per customer
 - Not per location as with fiber
 - ◆ Revenue Target
 - \$105,000
 - ◆ Finalize location
 - Dependent upon tower and backhaul
 - ◆ Silver Springs

Capital Projects (6)

- ◆ Tribal Grants
 - YPT
 - Walker River
 - FPST
 - Te Moak

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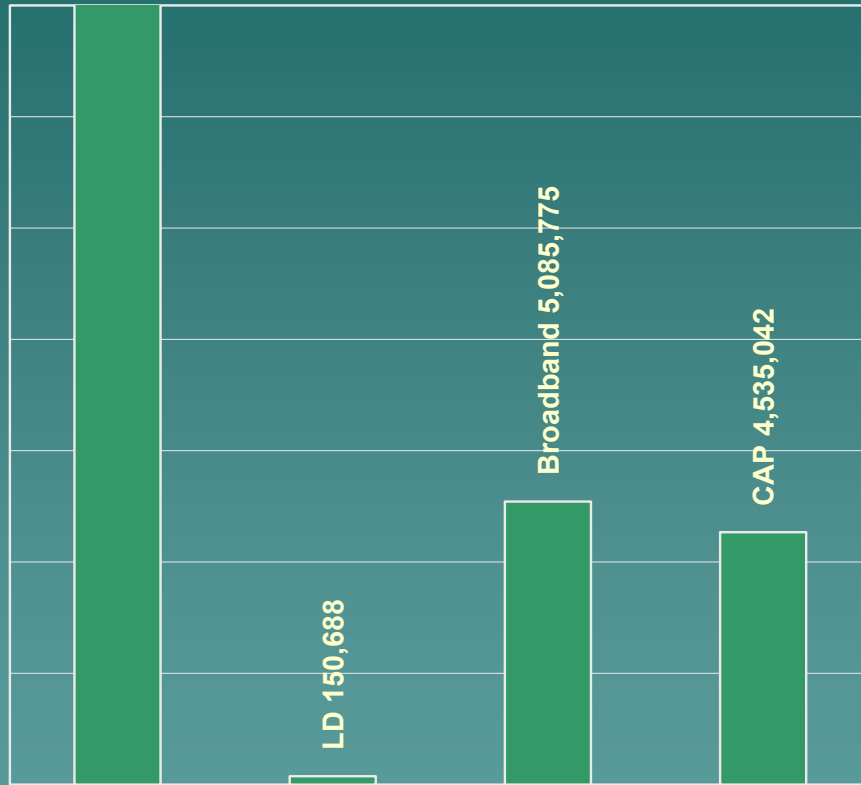
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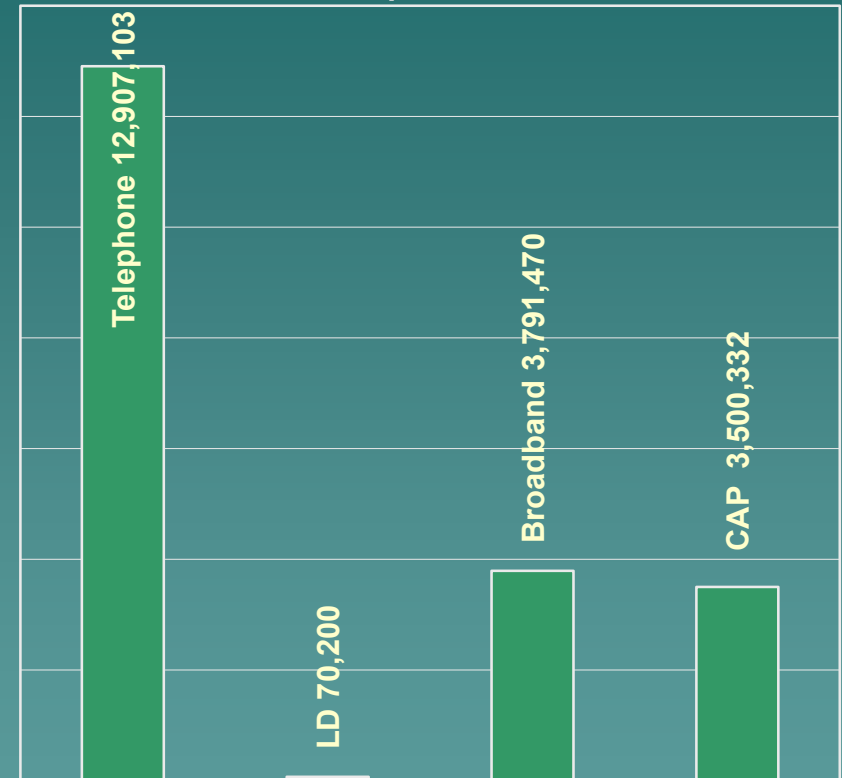
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Estimated Income Current Budget Year 2025 – 2026

Net Revenues



Net Expenses



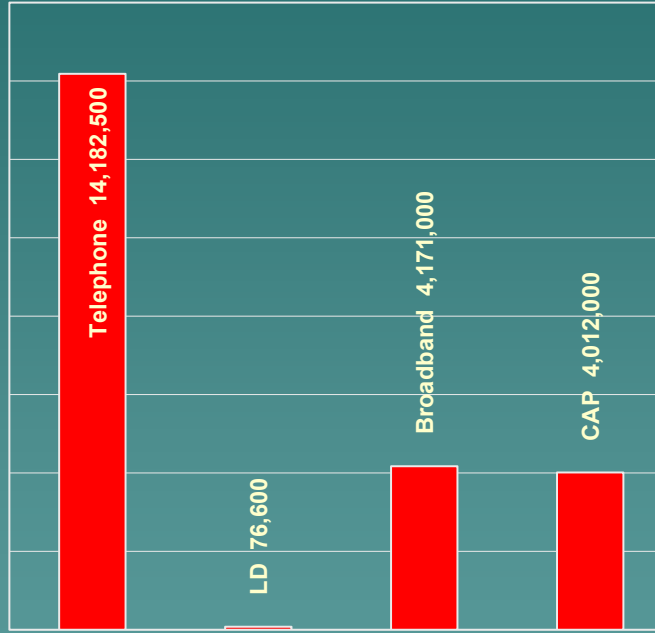
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Net Income Projections Budget Year 2026 – 2027

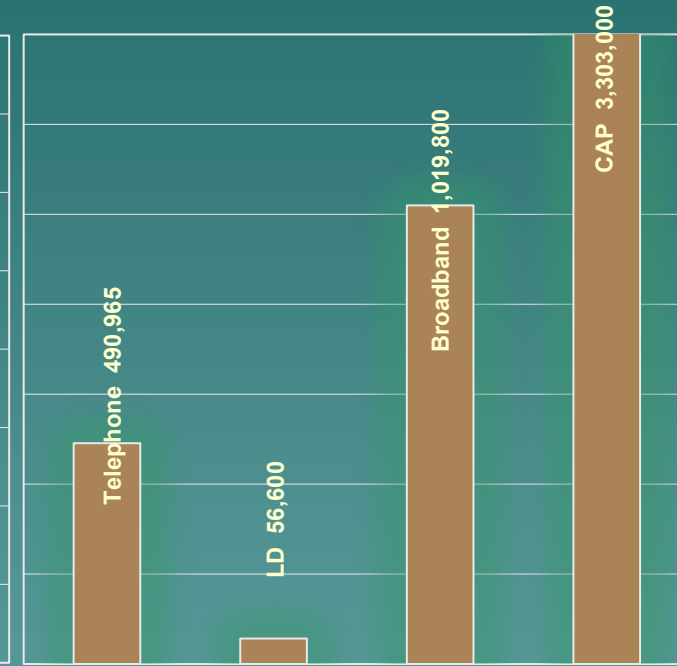
Net Revenues



Net Expenses



Net Income



• **Estimated Combined NET Income for 2026-2027**

\$4,870,365

Summary

- ◆ Action to address downward pricing pressure and market share erosion
 - Reliability/Redundancy
 - Customer Experience
 - Wireless Offering
- ◆ Focus on Broadband outside the County in Capital Expenditures
- ◆ Enhance Business Product Catalogue and Sales
- ◆ Continue to benchmark financial performance and staff utilization

Questions?





CC Communications Agenda Report

Date Submitted: April 30, 2026

Agenda Item #: New Business - D
Meeting Date Requested: May 7,
2026

To: Board of Churchill County Commissioners
From: Jamie Hyde, Chief Financial Officer
Subject Title: Consideration and possible action re: Approval of the 2026 - 2027 Budget for CC Communications - Telephone Fund, CC Communications - Long Distance Fund, CC Communications - Broadband Funds and CC Communications CAP - Servicing Outside Churchill County Fund.

Type of Action Requested: Accept

Does this action require a Business Impact Statement? No

Recommend Board Action: motion to approve the 2026 - 2027 Budget for CC Communications - Telephone Fund, CC Communications - Long-Distance Fund, CC Communications - Broadband Fund and CC Communications CAP - Servicing Outside Churchill County Fund.

Discussion: On May 7, 2026 CC Communications presented the 2026 - 20276 FY Budget to the Board and now management is asking for approval of the 2026 - 2027 FY Budget. If changes are requested the item will need to be tabled and approval will be added to a subsequent meeting.

Alternatives:

Fiscal Impact:

Explanation of Impact:

Funding Source: Budget for 2026 - 2027 FY

Prepared By: Shelly Bunyard, Administrative Assistant

Reviewed By:

Mark Feest, General Manager

Date: May 01, 2026

Jamie L. Hyde

Date: May 01, 2026

Jamie Hyde, Chief Financial Officer

Board Action Taken:

Motion: _____

1) None

Aye:

2) None

Nay:

Sully Bonyard

(Vote Recorded By)

The submission of this agenda report by county officials is not intended, necessarily, to reflect agreement as to a particular course of action to be taken by the board; rather, the submission hereof is intended, merely, to signify completion of all appropriate review processes in readiness of the matter for consideration and action by the board.

CC Communications

2026 Budget Workshop

2026-2027

Budget Overview

Agenda

CC Communications

Made up of four
companies:

Telephone

Broadband

Long Distance

CAP



Budget Process



Challenges/Accomplishments



Revenue Forecasts



**Financial Overview & Capital
Budget**



Projects and Actions

2026-2027 Budget Process

- ◆ Development of the FY 26-27 budget used incremental budgeting.
- ◆ The Revenue budget is based on target market characteristics, strategic goals, and changes to the regulatory regime. The projections in the FY 2027 budget are primarily driven by the continued implementation of the Consumer Only Broadband Loop (CBOL) support mechanism, Competitive deployments, the evolution of the communications industry, customer preferences, and general economic conditions.
- ◆ Development of the Capital budget consisted of group and individual department collaboration to determine project needs and prioritization consistent with long term strategy of the company. Long term strategy includes identifying end of life assets and determining a replacement schedule.

Primary Challenges

- ◆ Inflation
 - ◆ Remains sticky across the economy generally
 - ◆ Materials and construction costs have been driven up by BEAD expenditures
- ◆ Downward Pricing Pressure
 - ◆ YoY 3.1% decrease in BB prices
 - ◆ Real BPI-Speed prices decrease 43% over last decade
 - ◆ Per US Telecom's 2025 Broadband Pricing Index

Significant Factors Impacting Budget Process Overall (1)

- ◆ Competition in CLEC areas
- ◆ Downward pricing pressure and relentless competitor marketing continues to erode profitability.
- ◆ Customer preferences
- ◆ Transport Network
- ◆ Grant Projects

Significant Factors Impacting Budget Process Overall (2)

- ◆ Capital requirements for out of area Broadband projects
- ◆ Capital spend for Fixed Wireless Solutions
- ◆ Changes to the Regional long-haul landscape
- ◆ Staffing requirements
- ◆ Cash flow

Significant Factors Impacting Network Evolution

- ◆ Competition and Downward pricing pressures
- ◆ Redundancy and Reliability
- ◆ Staffing requirements

Accomplishments (1)

- ◆ Approximately 66% complete with SCA Grant
- ◆ Construction in Churchill County primarily completed by internal crews
- ◆ FTTH Virginia City deployment completed
- ◆ Virginia City Highlands started

Accomplishments (2)

- ◆ Deployment of Tarana Wireless in two areas
- ◆ Deployment of C15/Customers migrated
- ◆ Deployment of Ribbon Transport Gear/Customers migrated

Benchmarks (1)

- ◆ EBITDA
- ◆ EBITDA Less USF
- ◆ Revenue per employee
- ◆ Payroll as Percentage of Revenue
- ◆ Revenue/BB Subscriber
- ◆ CAPEX as % of Revenue

Benchmarks (2)

	Benchmark *2024 Amounts	Actual 24/25	Annualized 25/26	Budget 26/27
EBITDA	44.0%	50.8%	44.2%	47.3%
EBITDA Less USF	2.7%	20.5%	13.5%	19.9%
Rev/Employee	\$440,415*	\$607,916	\$551,470	\$593,749
Rev/BB Sub	\$3,360*	\$4,113	\$3,671	\$4,046
Payroll % of Rev	28.1%*	27.3%	28.8%	25.5%
CAPEX % of Rev	24.0%*	18.9%	32.8%	39.5%

Actions (1)

- ◆ Increasing capacity through Capital projects
 - Redundancy
 - Reliability
- ◆ Enhancing the broadband customer experience (CX)
 - Flows from redundancy and reliability
- ◆ Reducing trouble ticket impact
 - Increase to proactive network monitoring
 - Enhance partner integration

Actions (2)

- ◆ Enhance Business Catalogue and Sales
 - Developing and Maximizing fiber assets outside of Churchill County
- ◆ Continue to ebb attrition and seek growth opportunities in other counties
 - Storey County
 - Yerington Paiute Tribe
 - Walker River Tribe
 - Te Moak Tribe

Capital Expense

Estimated Current Fiscal Year 25/26

- TEL: \$ 395,699
- Broadband: \$ 2,611,226
- CAP: \$ 4,943,473

Budgeted Fiscal Year 26/27

- TEL: \$ 1,680,424
- Broadband: \$ 699,777
- CAP: \$ 8,419,600

Capital Projects (1)

- ◆ Churchill County

- Fixed Wireless
- FTTH
- BLDG & GRounds

- ◆ Network Upgrades

- Reliability and Redundancy
 - ◆ TDM Circuit Emulation
 - ◆ VSP Replacement
 - ◆ DHCP, IPv4 transition and Firewall

Capital Projects (2)

◆ Storey County

– Virginia City

- ◆ Completed FY 25/26

- ◆ Target Annual Revenue = \$165,000

– Virginia City Highlands

- ◆ ETA = Quarter 2 FY 27/28

- ◆ Target Annual Revenue = \$565,000

Capital Projects (3)

◆ SCA

- 66% complete
- Tract 300 complete
- Tract 200 in-progress ETA August completion
- Target 1100 - 1400 homes in 26/27
- Target 90% complete in 26/27

Capital Projects (4)

◆ Tarana

– Churchill County

- ◆ Address remaining copper locations that are uneconomical to reach with FTTH
- ◆ Create wireless redundant last mile network
- ◆ Measure demand for redundant middle mile network product

Capital Projects (5)

- ◆ Tarana Test Bed Deployment
 - CLEC
 - ◆ Cost Target = \$1,800 per customer
 - Not per location as with fiber
 - ◆ Revenue Target
 - \$105,000
 - ◆ Finalize location
 - Dependent upon tower and backhaul
 - ◆ Silver Springs

Capital Projects (6)

- ◆ Tribal Grants
 - YPT
 - Walker River
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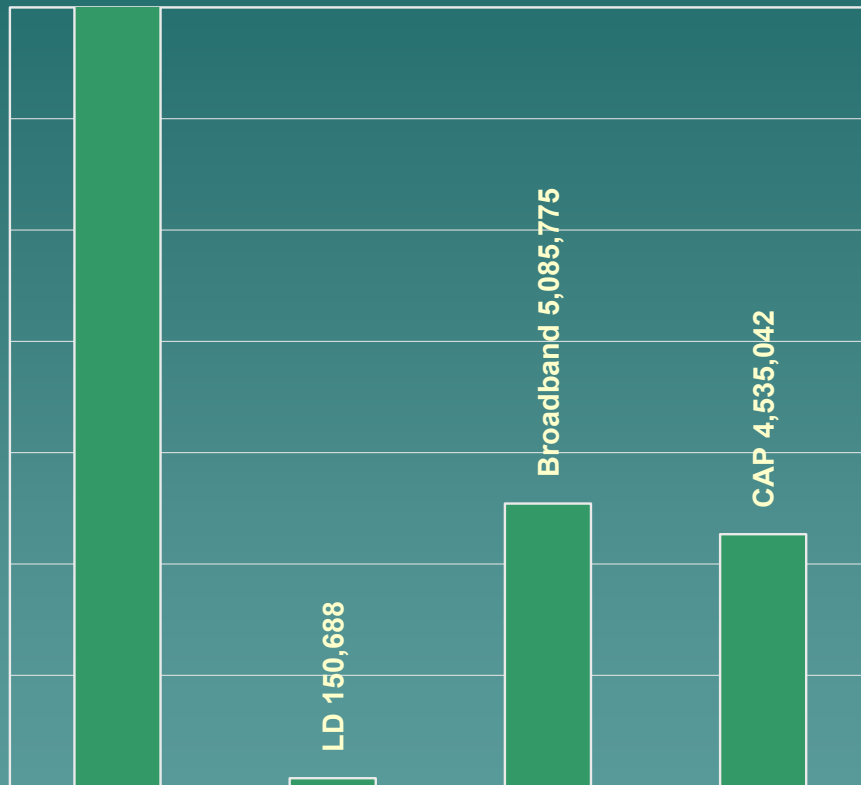
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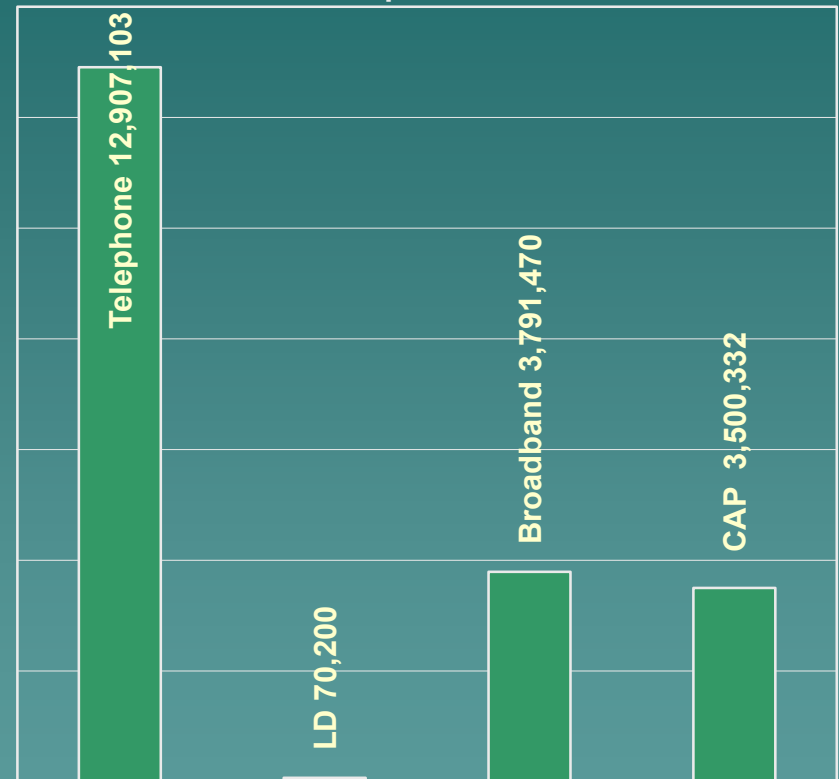
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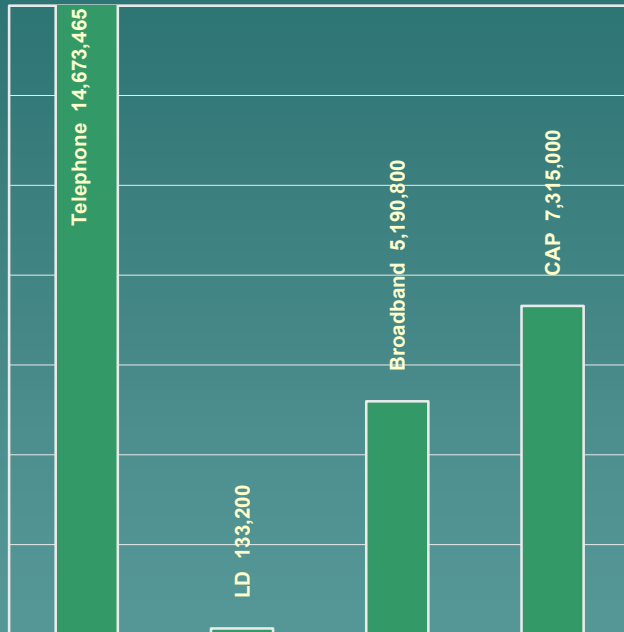
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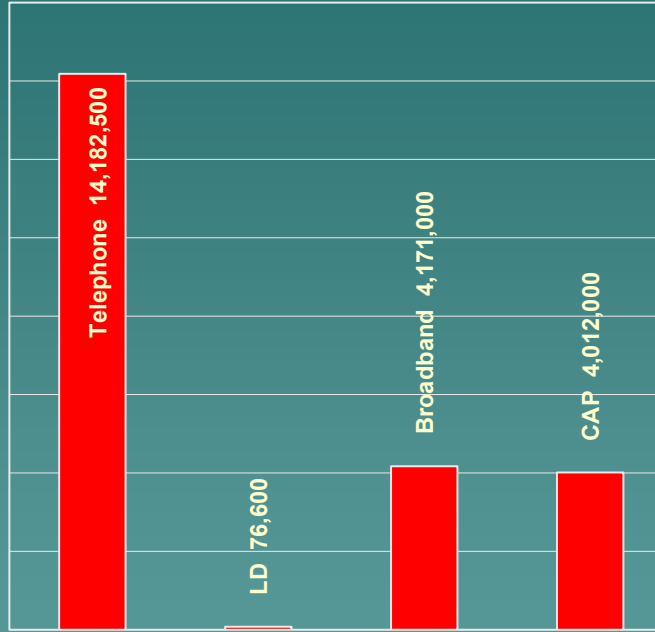
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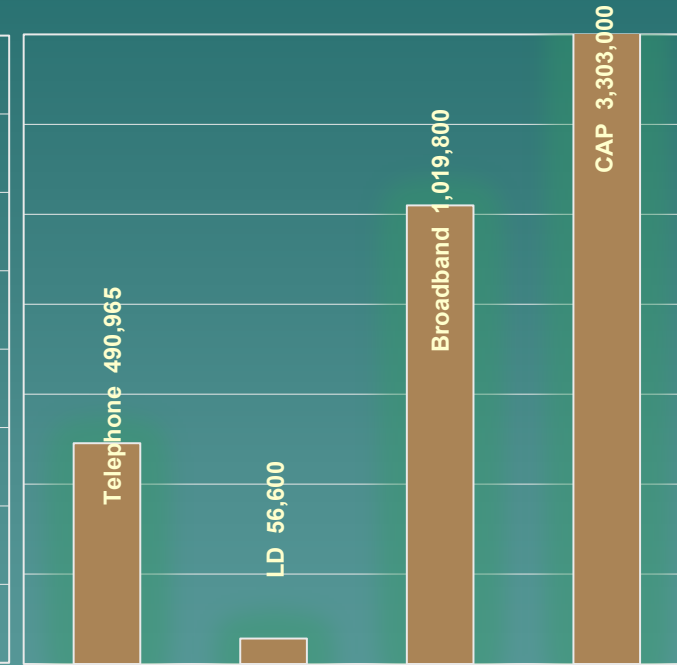
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