

FIRST HOTEL 2025 FINANCIAL BRIEFING

Time: 2:30 p.m.

DISCLAIMER

- This Presentation contains certain forward-looking statements which are based on current expectations.
- However, due to known and unknown risks as well as uncertainties, the actual results may differ materially from those expressed or implied.
- Except as required by law, this company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.





Company introduction

Market analysis

Operational overview

Financial overview

Conclusion



COMPANY INTRODUCTION: PROFILE

Company establishment: October, 1962

Official registration: 27, September, 1968

■ IPO date: 25, June, 1991

Stock Code: 2706

Paid-in Capital: NTD 4,999,983,460

• Chairman: Mr. An-Shen Ku





- First Hotel is centrally located at the heart of the buzzling Taipei City, on Nanking East Road
- First Hotel provides our guests the convenience and comfort they need while traveling in Taipei with its great location, easy access to major attractions, and the various dining options available on site









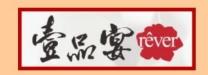




B1美心鐵板燒 Mecin's Teppanyaki



2F壹品宴湖南料理 Yi Pin Yan Hunan Cuisine



3F敘香園 Shiang Garden



1F丹堤咖啡店 Dante Coffee Shop



1F 胡同燒肉 焱の挽肉 うなぎ**四代目菊**かわ



1F 世界的山將 世界の山ちゃん

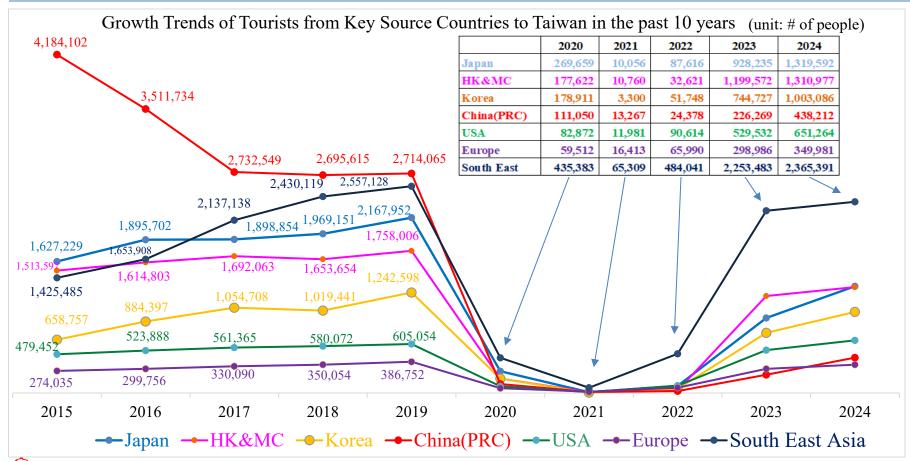


1F藝奇日本料理 IKKI



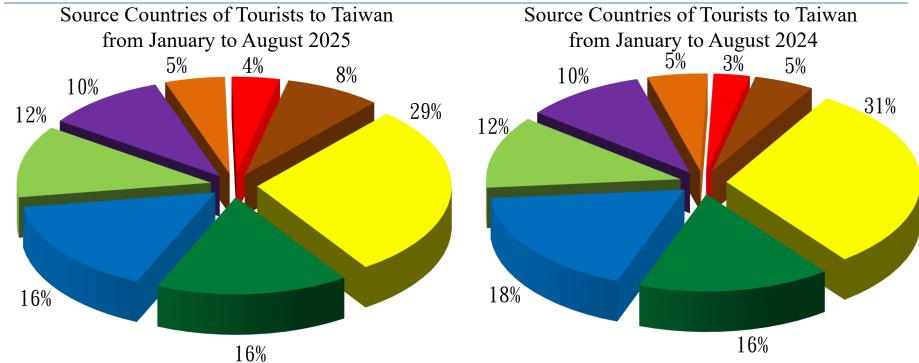


MARKET ANALYSIS (Part 1): TRENDS IN TOURISTS FROM KEY SOURCE COUNTRIES TO TAIWAN









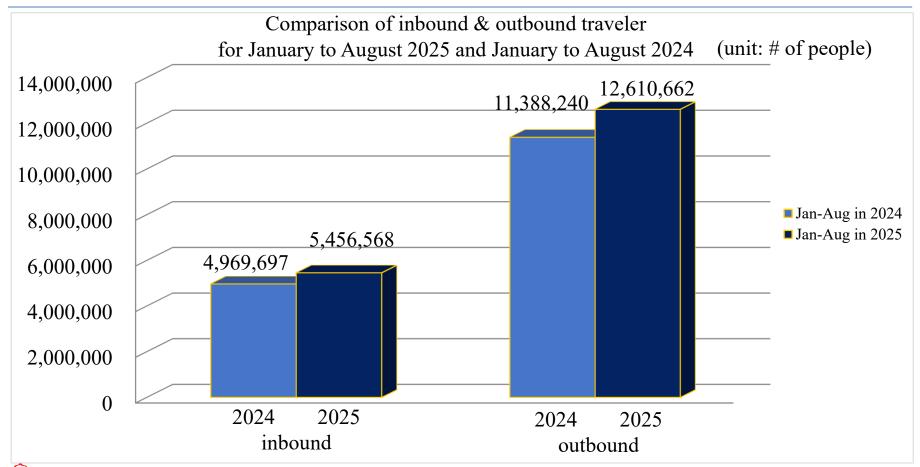
Number of Tourists to Taiwan: 5,456,568 individuals Number of Tourists to Taiwan: 4,969,697 individuals

■China South East Asia Japan HK&MC Korea USA Europe Others



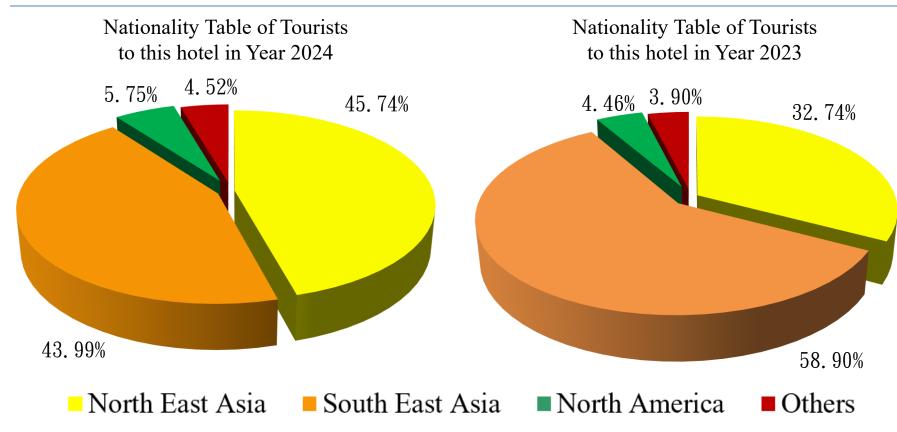
Source: Taiwan Tourism Bureau, Republic of China (Taiwan)

MARKET ANALYSIS (Part 3): COMPARISON OF INBOUND AND OUTBOUND TRAVELERS

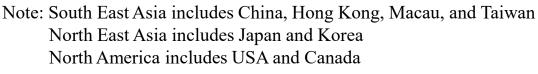




MARKET ANALYSIS (Part 4): THE ANALYSIS OF GUESTS' NATIONALITIES AT THIS HOTEL



Source: First Hotel





OPERATIONAL OVERVIEW (PART 1): COMPETITOR ANALYSIS AND COMPARISON Unit: New Taiwan Dollars

Taiwan Hotel Industry 2024 & 2023 Earnings per Share							
Category	Stock #	Company Name	2024	2023	YoY Change		
Main Board	2702	Hotel Holiday Garden	0.26	0.16	0.10		
	2704	Ambassador Hotel	2.77	1.34	1.43		
	2705	Leo Foo	0.46	(0.51)	0.97		
	2706	First Hotel	0.56	0.60	(0.04)		
	2707	Regent	10.57	11.11	(0.54)		
	2712	Far Glory	(1.42)	0.47	(1.89)		
	2722	Chateau	0.03	0.69	(0.66)		
	2739	МНН	5.39	4.52	0.87		
	2748	Fleur de Chine	3.13	2.76	0.37		
OTC	2718	All Mind (Pleasant Hotels)	35.33	7.90	27.43		
	2724	AAGD-KY (Fx Hotels-KY)	2.96	(0.06)	3.02		
	2736	Hoya Resort	(1.77)	(0.40)	(1.37)		
	5364	Lealea Hotels	(1.41)	(1.77)	0.36		
	5701	Janfusun	(0.52)	(0.35)	(0.17)		
	5703	Landis Taipei	0.19	0.55	(0.36)		
	5704	Hotel Royal	0.41	2.98	(2.57)		
	8077	Green World Hotels	4.40	2.26	2.14		



Source: Market Observation Post System

OPERATIONAL OVERVIEW (PART 2): COMPETITOR ANALYSIS AND COMPARISON

Unit: New Taiwan Dollars

	Taiwa	n Hotel Industry 2025 Q1~Q	3 & 2024 Q1~Q	3 Earnings per Sha	re
Category	Stock #	Company Name	2025Q1~Q3	2024Q1~Q3	YoY Change
Main Board	2702	Hotel Holiday Garden	(0.61)	0.33	(0.94)
	2704	Ambassador Hotel	0.97	3.36	(2.39)
	2705	Leo Foo	(0.45)	(0.11)	(0.34)
	2706	First Hotel	0.56	0.54	0.02
	2707	Regent	7.93	7.39	0.54
	2712	Far Glory	(0.11)	(1.16)	1.05
	2722	Chateau	(0.33)	0.32	(0.65)
	2739	МНН	1.01	4.69	(3.68)
	2748	Fleur de Chine	1.11	1.94	(0.83)
OTC	2718	All Mind (Pleasant Hotels)	15.47	34.49	(19.02)
	2724	AAGD-KY (Fx Hotels-KY)	(0.35)	2.68	(3.03)
	2736	Hoya Resort	(1.67)	(2.13)	0.46
	5364	Lealea Hotels	(0.73)	(1.66)	0.93
	5701	Janfusun	(0.37)	(0.41)	0.04
	5703	Landis Taipei	0.09	(0.12)	0.21
	5704	Hotel Royal	0.11	1.11	(1.00)
	8077	Green World Hotels	2.87	2.29	0.58



Source: Market Observation Post System

FINANCIAL OVERVIEW (PART 1): SIMPLIFIED BALANCE SHEET Unit: NTD thousand

Item	2025 (as of Sep. 30th)		2024 (as of Dec. 31th)		2024 (as of Sep. 30th)	
Ttem	Amount	Percentage	Amount	Percentage	Amount	Percentage
Current Asset	3,185,424	28%	2,968,940	25%	3,082,865	26%
Non-Current Asset	8,273,218	72%	8,772,619	75%	8,707,281	74%
Total Asset	11,458,642	100%	11,741,559	100%	11,790,146	100%
Current Liability	307,072	3%	136,731	1%	307,372	2%
Non-Current Liability	1,364,605	12%	1,423,869	12%	1,402,021	12%
Total Liability	1,671,677	15%	1,560,600	13%	1,709,393	14%
Paid-in Capital	4,999,984	43%	4,999,984	43%	4,999,984	42%
Additional Paid-in Capital	76,031	1%	76,031	1%	76,031	1%
Retained Earnings	3,753,017	33%	3,650,380	31%	3,638,915	31%
Other Equities	957,933	8%	1,454,564	12%	1,365,823	12%
Total Equities	9,786,965	85%	10,180,959	87%	10,080,753	86%
Book Value per Share	19.57		20.36		20.16	

The Hotel

Source: First Hotel

FINANCIAL OVERVIEW (PART 2): SIMPLIFIED COMPREHENSIVE INCOME STATEMENT Unit: NTD thousand

Item	2025Q1	2025Q2	2025Q3	2025Q1~Q3	2024Q1~Q3
Revenue	88,836	86,725	107,548	283,109	265,483
Rental revenue	67,441	67,451	87,927	222,819	202,374
Hotel revenue	21,395	19,274	19,621	60,290	63,109
Operating cost	20,073	20,323	21,088	61,484	60,944
Gross profit	68,763	66,402	86,460	221,625	204,539
Operating expenses	8,214	7,814	9,386	25,414	23,677
Operating income	60,549	58,588	77,074	196,211	180,862
Non-operating income and expenses	16,732	66,001	61,145	143,878	150,147
Pre-tax income	77,281	124,589	138,219	340,089	331,009
Income tax expense	15,560	24,315	22,577	62,452	63,212
Net income	61,721	100,274	115,642	277,637	267,797
Other comprehensive income (loss) for the period	(28,076)	(584,401)	115,846	(496,631)	87,053
Total comprehensive income (loss) for the period	33,645	(484,127)	231,488	(218,994)	354,850

Source: First Hotel

CONCLUSION

- Continuous effort to maintain competitiveness in current market.
- We will try to cope with Taiwan Government's various domestic travel stimulus programs in order to attract more local customers.
- Look for diversified investment opportunities to enhance company yield.

