

GENERAL PRICE LIST

Prices are Effective on November 1, 2025 and subject to change without notice

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. **However, any funeral** arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.



Recognized by the National Funeral Directors Association

Pursuit of Excellence Award ~ 5 Year Honoree

2021 ~ 2025



301 E. Third Avenue Ellensburg, Washington 98926 **509-925-3141** 201 N. Harris Avenue Cle Elum, Washington 98922

509-674-4445

www.johnston-williams.com



"A good funeral is one that gets the dead where they need to go, and the living where they need to be."

~ Thomas Lynch Undertaker & Poet, Milford, MI

Funerals are a meaningful event that, properly planned, can help ease the pain of separation that naturally accompanies death. It is a time of celebrating the dignity of life and it provides a unique occasion for family and friends to share expressions of remembrance and appreciation. Our staff of experienced funeral directors can assist you in planning all of the details of your loved one's funeral or memorial service. We stand ready and willing, all hours and all days of the year, to care for your family.

<u>About this Price List</u> - This price list is designed to familiarize you with the products and services that normally comprise different types of funeral arrangements. Our prices are presented in two concepts - a complete itemized list of the goods and services that we offer as well as packages that combine our most common services for burial and cremation, each containing a different level of facilities, equipment and professional services.

<u>Glossary of Terms When Using this Price List</u> - There are a few terms that you will read or we will use with you as funeral arrangements are completed. These terms include:

- "Professional Services" include the professional and technical services of our staff of licensed funeral directors, use of our facilities, equipment, professional funeral automobiles and our state of the art crematory equipment as well as the institutional knowledge that comes with our 105 year history of caring for families in Ellensburg, Cle Elum and surrounding communities.
- "Merchandise" consists of items such as caskets, urns, outer burial containers, register book and folders, headstone or monument, flag cases, shipping containers or other tangible goods that we sell you. All merchandise is subject to Washington state sales tax.
- "Cash Advance Items" are things that we procure and pay for on your behalf and add to your final statement. These items include but are not limited to cemetery charges, vault delivery and setup, newspaper notices, clergy and musician honorariums, death certificates, church or facility rental and catering fees. We are prohibited by Washington law to add any markup or accept any commission on cash advance items and exact amounts for some of these items may not be available until after services have concluded. We will include a goodwill estimate of these charges on your Statement of Funeral Goods & Services Selected that we provide at the conclusion of the arrangement conference. All cash advance items are subject to actual costs billed/paid.

<u>Obituary Notices</u> - As part of our arrangement conference, and if you request our assistance, we will help in drafting an obituary for your loved one that can be placed on our website and in the newspaper. Your family is also welcome to begin drafting your own which we will help you edit and assist with placement. All of our local newspapers require obituaries to be paid announcements. We are happy to assist placing obituaries the Ellensburg Daily Record, NKC Tribune and/or Yakima Herald. A credit card authorization form will be required for us to place paid notices on your behalf. It will be your family's responsibility to submit the obituary to any other newspapers other than the three listed above.

<u>Payment Options</u> - To lose someone you love is a devastating human experience. It is frequently traumatic and can seriously impact judgement and often comes at a time when survivors are least prepared financially. We believe in the importance of the recognition and meaningful celebration of a life that has been lived and will assist in an appropriate service to meet your individual needs. It is also important to be realistic in respect to funeral expenses, keeping within your family's budget while still honoring your wishes. In order to be fair to all parties, discussion and agreement with regards to payment terms are handled at the time of arrangement.

We accept many forms of payment including cash and check (no added fees applied), credit cards (which will incur a fee assessed by the processing company and added to the total transaction) and life insurance assignments (fee for this service varies based on amount assigned).

We have never turned away a family based on their ability to pay and solicit your frankness regarding financial matters. We pledge to work with you, if necessary, to arrive at terms that are fair and amicable to all involved.

"We're taught as infants to say hello... and goodbye"

~ Vernie R. Fountain, Fountain National Academy Interview - Undertaking the Podcast (2018)



Saying Goodbye is Important...

The human race has, for millennia, faced death by caring for our dead. However, in today's modern culture, phrases such as "its just a shell" or "they're not there anymore" are often used to describe the earthly remains of those who have died. While both statements are an attempt to make us feel better about experiencing a loss, intellectually and emotionally speaking, the body that remains is still the physical representation on this earth of someone who was loved and offered love to others. We believe that bodies of those we love should not be minimized or reduced to an "only" and they're certainly not "just" anything.

That is why it is important to consider all of the options, regardless of whether you are selecting burial, cremation or an alternative form of disposition, that are available for your family to say goodbye. At Johnston & Williams, our goal is to help educate your family on these options to provide the proper foundation for you to be able to cope, heal and begin the process of moving forward following a loss.

All Cremations are Not Equal...

It is important to remember that the practices and protocols of how your loved one is cared for can vary widely between funeral homes and cremation providers. When researching your options, consider not only the price of the service being offered, but the value of what your family will receive with it. **Not all cremations are created equal and some providers are better than others.**

Johnston & Williams Funeral Home is the only funeral provider in Kittitas County with an on-site crematory. Your family can take comfort in knowing that, from the time we initially transfer your loved one into our care until the time we return the cremated remains to you, your loved one never leaves our facility in Ellensburg.

Our Standards of Care for handling and supervising the cremation process for families who call upon our services include:

- Basic care of your loved one including bathing, washing of hair and ensuring that your loved one's mouth and eyes are closed properly so that a natural and respectful appearance is restored.
- Obtaining of thumbprints which are digitally archived for your family for future use for jewelry or other keepsake items.
- Your loved one will be dressed in clothing provided by your family or in a clean hospital gown prior to cremation.
- At least one hour of private viewing time for immediate family members to say goodbye is included, at no additional charge, with all arrangements that include cremation.
- If your loved one was a Veteran, we will drape their cremation container with the United States flag to which they are entitled. Before placement into the cremation chamber, we play Taps and then fold the flag to prepare it to be returned to your family. A flag that is ready to be retired is then draped over the cremation container to be cremated with your loved one. We also provide a complimentary cherry flag case to the family of every Veteran we serve as our gift of appreciation for their honorable service to our nation.

The Importance of Proper Care...

We believe that every family deserves the opportunity to say goodbye to their loved one through time at the funeral home for a final viewing. We also believe that the best experience for this is offered when your loved one has been properly prepared through the process of embalming. Although not required for arrangements that do not include viewing for the public (such as direct cremation or immediate burial), we encourage families to allow us to proceed with the embalming process to provide the absolute best final memory possible. Embalming, for private family viewing only, is never *required*, only *recommended*. You may also opt for our formaldehyde free care process, which similar to embalming but without the formaldehyde based chemicals, for this private time as well.

BURIAL OPTIONS

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Package prices do not include merchandise (except stationery), sales tax or cash advance items. You are not required to use all items offered within a package, but if items are not used, no further discount will be given. For ceremonies scheduled 22 days or more from arrangement, full itemized pricing will apply.

	TRADITIONAL SERVICE	VIEWING & GRAVESIDE	GRAVESIDE ONLY	
Basic Services of Funeral Director & Staff	\$ 2,595	\$ 2,595	\$ 2,595	
Transfer of Remains to Funeral Home Within 50 miles, one-way; \$3.50/mile beyond 50 mile radius	\$ 595	\$ 595	\$ 595	
Embalming	\$ 595	\$ 595	\$ 595 Or Formaldehyde Free Care	
Dressing, Cosmetics, Hair & Casketing (Any or All)	\$ 195	\$ 195	\$ 195	
Viewing/Visitation - One Full Day or Evening Visitation	\$ 395	\$ 395		
One Hour Private Family Viewing Weekday Business Hours; All Private Viewings held at our Ellensburg location			\$ 195	
Staff & Equipment for Funeral Ceremony	\$ 895			
Staff & Equipment for Graveside Service	Included if Immediately Following Funeral; Otherwise Add \$895	\$ 895	\$ 895	
Funeral Coach (Hearse)	\$ 395	\$ 395	\$ 395	
Family/Pallbearer Car Accommodates 5 to 6 Passengers; Included transportation is from funeral location to cemetery (in procession) and back to the point of origin	\$ 349			
Legacy Series Memorial Stationery Package Simple Guestbook; 100 Standard Memorial Folders; Thank You Cards & Tribute Video/Slideshow Generation with DVD Copy	\$ 195 Subject to Sales Tax	\$ 195 Subject to Sales Tax	\$ 195 Subject to Sales Tax	
Itemized Total of Package	\$ 6,209	\$ 5,860	\$ 5,660	
Timely Ceremony Discount For ceremonies held with 21 calendar days of arrangements; Holidays excluded	(\$ 914)	(\$ 1,065)	(\$ 1,165)	
Total Package Price	\$ 5,295	\$ 4,795	\$ 4,495	
Commonly Selected Addit	ional Professional Se	ervices		
Saturday Charge for Funeral, Memorial, Graveside or Viewing	\$695 10:00am and 2:00pm; based on funeral home availability \$995 if 10:00am is available but 2:00pm is requested			
Rosary/Vigil Service (Evening Prior to Mass)	\$ 395 \$595 At FH At Church			

Natural Organic Reduction — \$ 5,995 Standalone Package — Natural Organic Reduction utilizes the body's own naturally occurring microbes to gently transform remains into nutrient-rich soil. The process is conducted in individual pods and takes about 60 days to complete. The resulting soil (approximately one cubic yard) can then be returned to your family to be planted in gardens or donated to a green belt property in Kent, Washington to aid in the restoration and rejuvenation of a Washington forest. Our price for NOR includes basic services of the funeral director and staff; transfer of remains to the funeral home; up to five days refrigeration; basic sanitary care (no embalming); one hour optional private family viewing during weekday business hours; transfer of remains to the NOR facility and the fees for the actual NOR process. Witness Placement ("Laying In") Ceremony—Add \$500

PLEASE NOTE: Because a large portion of the overall cost and performance of this disposition is dependent on a third party vendor, guaranteed prearrangements are not offered for this service and are only offered on a non-guaranteed basis.

CREMATION OPTIONS

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		DITIONAL LEMENTS		EMORIAL <u>or</u> FRAVESIDE		SIMPLE GOODBYE
Basic Services of Funeral Director & Staff	\$	2,595	\$	2,595	\$	2,595
Transfer of Remains to Funeral Home Within 50 miles, one-way; \$3.50/mile beyond 50 mile radius	\$	595	\$	595	\$	595
Embalming	\$	595	\$ 595	=	595	
Refrigeration (7 Days) with Basic Sanitary Care			Either Option		Traditional or Formaldehyde Free	
Dressing, Cosmetics, Hair & Casketing (Any or All)	\$	195	\$	195	\$	195
Viewing/Visitation One Day Viewing <u>or</u> Standard Evening Hours; Public or Private	\$	395	Expanded Hours + \$200		Expanded Hours + \$200	
One Hour Private Family Viewing Weekday Business Hours; All Private Viewings held at our Ellenshurg location			\$	195	\$	195
Staff & Equipment for Funeral or Memorial Service	\$	895	_		_	
Staff & Equipment for Graveside Service	Follo	d if Immediately wing Funeral; wise Add \$895	\$ 895 Either Option			
Funeral Coach (Hearse)	\$	395	\$	395	_	
Family/Pallbearer Car Accommodates 5 to 6 Passengers; Included transportation is from funeral location to cemetery (in procession) and back to the point of origin	\$	349			_	
Crematory Fee	\$	300	\$	300	\$	300
Legacy Series Memorial Stationery Package Simple Guestbook; 100 Standard Memorial Folders; Thank You Cards & Tribute Video/Slideshow Generation with DVD Copy	\$ Subje	195 ct to Sales Tax	\$ Subj	195 ject to Sales Tax		
Itemized Total of Package	\$	6,509	\$	5,960	\$	4,475
Timely Ceremony Discount For ceremonies held with 21 calendar days of arrangements; Holidays excluded		(\$ 1,214)		(\$ 1,665)		(\$ 1,780)
Total Package Price	\$ 5,295		\$ 4,295			\$ 2,695
Commonly Selected Addi	itional	Professional S	Servic	ces		
Saturday Charge for Funeral, Memorial, Graveside or Viewing	\$695 10:00am and 2:00pm; based on funeral home availability \$995 if 10:00am is available but 2:00pm is requested					
Rosary/Vigil Service (Evening Prior to Mass)		95 \$595 H At Church		395 \$595 FH At Church	_	

Alkaline Hydrolysis in Place of Flame Based Cremation — \$ 995 additional - Alkaline hydrolysis is a process for the disposal of human remains using lye and heat. This charge for Alkaline Hydrolysis may be substituted for traditional flame based cremation with any of our cremation packages. Embalming does not impact the AH process and can still be selected with AH as the final method of disposition. This additional charge includes transportation to our contracted AH facility in Coeur d' Alene, Idaho; the alkaline hydrolysis process itself and return of the processed remains via US Mail from the facility to our funeral home.

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Professional Services

Basic Services of Funeral Director and Staff and Overhead

\$ 2,595.00

Our services include: conducting the arrangements conference; planning the funeral; consulting with family and clergy; shelter of remains; preparing and filing of necessary notices; obtaining necessary authorizations and permits; coordinating with the cemetery, crematory, or other third parties. In addition, this fee includes a proportionate share of our basic overhead costs.

This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.)

Embalming \$595.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

Limited Scope Embalming using Formaldehyde Free Care Process

\$ 595.00

This specialized care follows the same steps and processes as traditional embalming, but without the use of formaldehyde based chemicals. We use an environmentally safe, non-formaldehyde, capillary wash solution developed to temporarily control post mortem changes. It is available for **private family viewings only**, is not to be considered suitable preservation for any type of public viewing, and may not be applicable based on certain circumstances related to the cause of death, including care following an autopsy.

Other Preparation of the Body

Refrigeration (initial seven days or portion thereof)	\$ 475.00
Refrigeration (additional per day, beyond seven days)	\$ 95.00
Basic sanitary care of remains without embalming or similar care	\$ 120.00
Dressing, cosmetics, hair care and casketing (any or all)	\$ 195.00
Special care of remains after autopsy	\$ 395.00
Special care of remains after tissue donation (paid by donor agency)	\$ 295.00
Pacemaker removal (required with cremation)	No Charge

Crematory Fee \$300.00

This is the fee for use of the crematory and processing equipment. This fee will be added to any arrangements you select that include cremation. It is already included in our charge for direct cremation and in our package offerings. Please note an additional fee of \$495 will be added to any cremation arrangements that include any special requests, such as witness cremation, notification or specific selection of date and/or time of cremation or other requests that are outside our normal operating procedures.

Use of Staff & Equipment

ose of staff & Equipment					
Use of equipment and staff for funeral ceremony at a facility other than our funeral home	\$895				
Use of equipment and staff for memorial service at a facility other than our funeral home					
Use of equipment and staff for rosary/vigil service at a facility other than our funeral home	\$595				
Use of equipment and staff for graveside or nichside service at cemetery	\$895				
Use of Facilities, Staff & Equipment					
Use of facilities and staff for funeral ceremony at the funeral home	\$895				
Use of facilities and staff for memorial service at the funeral home					
Use of facilities and staff for rosary/vigil service at the funeral home	"				
Use of facilities and staff for four hours of evening viewing/visitation (3:00 - 7:00 p.m., weekday)					
Use of facilities and staff for viewing at the funeral home (10:00 am - 4:00 pm, weekday)					
Use of facilities and staff for one-hour private family viewing (Weekday Hours; at Ellensburg Chapel Or					
Special use of preparation room (per hour, two-hour minimum charge)	0 /				
	π = σ				
Overtime Charges for Facilities, Staff & Equipment	:/: _{4.}) \$405				
Additional charge for Saturday First Available (10:00 a.m. and 2:00 p.m., based on funeral home available	J)				
Additional charge for Saturday Afternoon (Applies if 10:00 a.m. is available but 2:00 p.m. is requested)					
Additional charge for Sunday (One veremony per Sunday, 2:00 p.m. only)					
Additional charge for Holiday Weekend (In addition to Saturday or Sunday charge above; see guidelines bel					
Additional charge for Evening Funeral/Memorial (After 4:00 p.m.; not appliable to evening viewing or Please Note: We do not schedule ceremonial components on New Years Day, Memorial Day Weekend (Fri - Mon); Fourth of Ju.					
Labor Day Weekend (Fri-Mon); Veterans Day, Thanksgiving Day, Christmas Eve or Christmas Day; "Holiday Weekend" is def					
weekend (Fri-Sun) or those where a Federal Holiday falls on a Monday or Friday and would be considered a "three day weekend" include					
President's Day, Fourth of July, Indigenous Peoples Day or Veteran's Day.	G				
<u>Transportation & Automotive</u>					
All transportation charges described below are factored for our defined service area of 50 miles (one-way) from our Ellensbu					
Transfer of remains to the funeral home					
Funeral Coach (Hearse)					
Pallbearer/Family Car (Chevrolet Suburban, one available; additional available at market rental rate)					
Utility vehicle with mileage to or from SeaTac Airport (standalone trip, flat charge)					
Additional mileage charge beyond 50 miles (per loaded mile)					
Additional charge for auto transport to/from distances further than 300 miles, one-way (plus mileage,)\$450				
Caskets, Outer Burial Containers & Alternative Containers	<u>8</u>				
Caskets (a complete price list will be provided at the funeral home)\$1,	495 to \$5,495				
Outer Burial Containers for casket burial (a complete list will be provided at the funeral home) \$1,					
Outer Burial Containers for urn burial (a complete list will be provided at the funeral home)\$					
Alternative Containers for Cremation (a complete list will be provided at the funeral home)\$					
Additional Merchandise & Specialty Services					
Note: Printed materials are only sold by our funeral home for ceremonies that we are engaged to d					
Memorial Folders (first 100, standard design; custom bi-fold or tri-fold options available at additional cost)					
Acknowledgement Cards (per 25)					
Prayer Cards (first 80)					
Register Book (Guestbook)	Starting at \$ 65				
Memorial Tribute Video (Úp to 45 photos set to music, one DVD provided; additional copies \$25/each)					
Livestreaming or Recording of Service with hosting on Online Obituary (DVD Copies \$25/each)					
Combination Shipping Container or Casket Air Tray for Shipping	\$895 \$105				
Unattended scattering of cremated remains in Columbia River, Lake Cle Elum or Lake Kachess	\$195 \$350				
Disposal of casket					
Additional Professional Service Fee for shipping remains internationally	\$1,595				
Preparation and filing of death certificate					
Each Certified Copy of the Death Certificate					
Pierce County Filing Fee (for deaths that occur in Pierce County)					
King County Medical Examiner Fee (for deaths that occur in King County)					
Electronic Documents (DocuSign) Processing Fee (per signer)	\$25				
7					

MINIMUM SERVICE OPTIONS

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The selections that appear on this page have significantly reduced pricing when compared to our other offerings.

The descriptions of what is offered with each package below are specific and exact. Those descriptions encompass the full scope of the level of service offered for the package listed. These packages do not include any ancillary services such as assistance in writing an obituary (though we will help place one that is written), coordinating service details, or additional use of our facilities, staff or equipment.

Direct Cremation ~ \$ 2,295 to \$ 3,790

Our charge for direct cremation includes a reduced charge and scope of the basic services of funeral director and staff, transfer of remains to the funeral home within our defined service area (50 miles, one-way), basic sanitary care without any embalming or other specialized care, other preparation and dressing of remains, identification viewing during regular weekday business hours (one hour, one time only, up to five people maximum, held at our Ellensburg Chapel only); refrigeration (up to seven days), obtaining of necessary permits and authorizations and the actual cost of the cremation process. Additional itemized selections from the General Price List (such as embalming, expanded viewing or graveside ceremony) may not be added to this charge. Cremated remains for this service level are returned in one urn only, unless any additional urns are purchased from our funeral home. We do not fill items purchased from a third party.

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of material like fiberboard or composition materials (with or without an outside covering). The containers we provide are cardboard and fiberboard.

Direct Cremation with Container Provided by Purchaser \$ 2,295

Direct Cremation with *Minimum Alternative Container* from our funeral home \$ 2,490

Direct Cremation with other Alternative Container Selected from Price List \$ 2,690 - \$ 3,790

Direct Burial ~ \$ 3,395 to \$ 8,490

Our charge for immediate burial includes a reduced charge and scope of the basic services of funeral director and staff, transfer of remains to the funeral home within our defined service area (50 miles, one-way), basic sanitary care without any embalming or other specialized care, other preparation and dressing of remains, identification viewing during regular weekday business hours (one hour, one time only, up to five people maximum, Ellensburg Chapel only); refrigeration (up to seven days), obtaining of necessary permits and authorizations, and hearse transportation to a cemetery within our defined service area. This charge does not include the cost of the actual grave at the cemetery, the opening and closing of the grave or any outer burial container that may be required by the cemetery. Additional itemized selections from the General Price List (such as public viewing or graveside ceremony) may not be added to this charge.

Immediate Burial with Casket Provided by Purchaser \$ 3,395 Immediate Burial with *Utility Cloth Covered* casket from our funeral home \$ 4,890 Immediate Burial with Other Casket Selected from our funeral home \$ 5,190 - \$ 8,890

Forwarding Remains to Another Funeral Home \$2,995.00

This charge includes a reduced charge and scope of the basic services of funeral director and staff, transfer of remains to the funeral home within our defined service area (50 miles, one-way), embalming and service vehicle to SeaTac International Airport. It does not include a casket or alternative shipping container, the use of facilities and staff for any visitation, rites or ceremonies (public or private) prior to forwarding the remains, nor the cost of transportation by common carrier or those of the receiving funeral home. Additional itemized selections from the General Price List (such as viewing or ceremony) may not be added to this charge. If services are to be held locally before shipment, itemized/package pricing will apply.

Receiving Remains from Another Funeral Home \$2,695.00

This charge includes receiving of remains from another funeral home within our defined service area (50 miles, one-way) or service vehicle to SeaTac International Airport, a reduced charge and scope of the basic services of funeral director and staff, obtaining of necessary permits and authorizations and hearse transportation to a cemetery within our defined service area (50 miles, one-way). The cost of transportation by common carrier or those of the forwarding funeral home are not included. This charge does not include the use of facilities, staff or equipment for any visitation or ceremony (including a graveside service), however those items may be added as itemized selections from the General Price List in addition to this charge.