

	,	huerale sale pine	Aurither of sales	Henrine tool	Salethem atio	weith the pice		
Jul 2025		1,023,334	181	480	38%	\$	975,000	
Jun 2025	\$	1,066,102	167	483	35%	\$	982,000	
% CHANGE (+/-)		-4.01%	8.38%	-0.62%	9.06%		-0.71%	
July I 2024	\$	1,090,062	129	387	33%	\$	1,027,500	
% CHANGE (+/-)		-6.12%	40.31%	24.03%			-5.11%	

NEW INVENTORY

	Jul 2025	Jun 2025		TREN
Detached homes	246	232	6%	
Semi-detached	32	45	-29%	\blacksquare
Att/Row/Twnhouse	112	138	-19%	\blacksquare
Condo Townhouse	23	19	21%	
Condo Apartment	61	44	39%	
Other	6	5	300%	
TOTAL	480	483	-1%	•
sales to new ratio	0.38	0.35		

To appropriately measure market activity, Sales/New Listing Ratio is used as much as possible. The primary purpose of this ratio is to measure the balance between market supply and demand.

A ratio above .60 is considered a seller's market

A ratio of less than .40 is considered to be a buyer's market

*To determine between a seller's market and a buyer's market is the Sales-to-New-Listings-Ratio. Take the number of new listings and the number of past sales, and divide the two numbers to get a ratio.

SALES BY INVENTORY TYPE

	Retalied	. Ernidet ²	ited at Roul	omitouse could to	unhouse (ordo Ari	athrent
	Oetae	Serni	Attilka	Cour	Cour	Other
Jul 2025	86	22	51	4	16	2
Jun 2025	87	17	41	12	9	1
	-1%	29%	24%	-67%	78%	0%

AVERAGE SALE PRICE VS. # OF SALES

9	sale	pri	ce
4	± ∩f	ادی	۵۵

Nov 2024 Dec 2024		Jan 2025		Feb 2025		Mar 2025		Apr 2025		May 2025		Jun 2025		Jul 2025		
\$	1,119,939	\$ 1,068,920	\$	1,038,619	\$	975,939	\$	989,662	\$	1,114,810	\$	1,058,365	\$	1,066,102	\$	1,023,334
	150	82		116		97		112		156		162		167		181

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