

Job Posting: Licensed Insurance Producer

Company: Insurance Planning Alternative (IPA)

Location: Grand Junction, CO

Shift: Mon–Fri, 8:00 AM – 5:00 PM

Base Pay: * **\$20.00 / Hour:** Licensed with relevant work experience (Highly Preferred).

- **\$19.00 / Hour:** Licensed with no prior insurance work experience.

Job Summary

Insurance Planning Alternative is seeking a dedicated and detail-oriented Licensed Insurance Producer to join our team in Grand Junction. This role is responsible for providing expert guidance to clients, managing a diverse portfolio of insurance products, and ensuring high-quality service delivery. We are looking for a professional who thrives in a structured environment and is committed to long-term career growth within our organization.

Key Responsibilities

- Provide consultative services to clients regarding Health, Property, and Casualty insurance needs.
- Manage and update client policies while ensuring compliance with state regulations.
- Support the firm's sales and retention goals through effective communication and industry expertise.
- Maintain a high level of productivity during standard business hours and peak seasonal periods.

Required Qualifications

- **Active Licensing:** Must hold active state licenses in **Health, Property, and Casualty**.
- **Experience:** Previous experience as an insurance producer is highly preferred; however, we are willing to train newly licensed individuals with a strong work ethic.
- **Schedule Flexibility:** Ability to work the standard 8:00 AM – 5:00 PM shift.
- **Seasonal Commitment:** Must be available for **mandatory overtime** during the annual peak season (**October 15th – December 15th**).

Benefits (Full-Time IPA Employees)

Once you have fully transitioned into an IPA employee, the company offers an industry-leading benefits package, including:

- **100% Employer-Paid Premiums:** Health, Dental, and Vision insurance.
- **Life Insurance:** Fully covered life insurance policy.
- **Career Growth:** Competitive starting wages with a path toward increased responsibility.