

Organics Management Guide Submission

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Select the Primary Entity Type Please identify the category that best represents your project: Other

Other (please specify): We earn a living wage by saving construction materials from the landfill.

Questions:

- 1. Background: Provide context for the program, project, or policy — why it was developed, when it began, and the problem or opportunity it addresses.**

I was seeing renovation and demolition dumpsters full of good material on bike rides and realized this is a big problem that very few are addressing.

- 2. Summary: Briefly describe the initiative, including its goals, location, and primary outcomes.**

Our mission is: Earn a living wage by keeping good material out of the landfill and help enable others to do the same. We do this effectively by focusing on being frugal, efficient and making quick sales. This allows us to avoid expensive overhead from commercial space. We don't have a store or a warehouse. we sell direct from jobs sites, we deliver and sell off our trucks. we occasionally sell from our residential garages.

- 3. Percent of Overall Diverted Material If available, include data or estimates on the portion of the community or organization's total diverted material no longer associated with the waste stream that this program or policy addresses.**

We currently save about 2 tons of material from the landfill every week.

- 4. Key Program Elements or Policy Provisions: Describe the structure and main components of your program or policy. Explain the investments origins (who, how much). Please include as many of the following elements as applicable: What types of materials are being managed? (e.g., surplus recoverable foods, food scraps, wasted food. How are these materials managed? Who is responsible for managing them? (Organizations, agencies, businesses, or other entities) What products are generated, and how are they utilized or managed? (e.g., compost, animal feed, energy products) Who funds the management of these materials? (Funding sources, grants, partnerships) Who generates these materials? (Identify the origin: households, institutions, businesses, etc.)**

as far as organic materials, it's mostly Lumber from Decks. Wood floors, molding doors and other material materials from houses that are being renovated or demolished.

- 5. Regulatory Impact: Describe how laws, policies, regulations, and/or code have affected your program or project. This may include positive, negative, or neutral impacts. Consider noting which regulations apply, how they influenced implementation or operations, any challenges or barriers encountered, and how compliance requirements shaped program decisions.**

The reason so much of this material is sent to the landfill is because it's not valuable enough to cover the labor and costs associated with selling it. We have become very good at this a key to making this work is not having commercial space. It's currently illegal for a business to sell any products from their residential property. No one has brought it up, but I think it's even illegal to sell materials direct from houses that are going to be demolished. Most people agree that what we are doing as right so these laws have not stopped us. We hope to get them changed someday to help enable more people to do this. This work should be encouraged.

- 6. Measurable Increase in Supply: Include data or qualitative outcomes showing growth in collection, diversion, or reuse volumes if available.**

Approximately 2 tons a week.

- 7. Behavior Change: Describe whether the initiative resulted in measurable behavior change and explain how you determined this. If behavior change occurred, outline the strategies that proved most effective. Please include any available data or evidence that supports your findings.**

Thousands of people check our website before buying new. People are learning from what we do on social media and salvaging and selling things that they didn't realize there was a market for

- 8. Benefits and Impacts (Economic, Environmental, and Social): Describe the economic, environmental, and social sustainability impacts of the program, policy, or initiative. This may include both positive and negative outcomes. You may address impacts such as costs or savings, job creation, waste reduction, emissions, resource conservation, community engagement, equity, or public health. Please include data or qualitative observations where available and note any trade-offs or challenges.**

not only is what we do good for the environment. It's good for the economy.. It keeps money in our local economy. People on a budget are able to fix build and repair things that they would not otherwise be able to afford. The lumber we sell is at most 1/2 the cost of new, but usually much less expensive than that.

- 9. How Stakeholder Buy-In Was Achieved: Explain how the program gained support from key stakeholders (e.g., government agencies, businesses, residents, nonprofits).**

With no overhead, we don't need any stakeholders or approval I just started pulling things out of dumpsters and selling it and then over the years our opportunities got bigger and better and we learned more and more how to do this efficiently and effectively. I have had talks with city council and zoning people in Minneapolis, who like what we are doing, but it's still illegal.

- 10. Stakeholders' Perspectives and Dynamics at Play Highlight collaboration dynamics, challenges, or differing stakeholder interests and how they were addressed.**

Early on there was one complaint to the city about A pile of lumber on my residential driveway. I don't put Lumber in there anymore.

- 11. Lessons Learned: Share what worked well, what didn't, and recommendations for others seeking to replicate your approach.**

This is a long list that I regularly share on social media. First step of every job is to start advertising things on Facebook marketplace and the website. Our website has a sign-up list for people That want inventory updates we're up to over 2000 email addresses of people who want to know what we Salvage. We email those people before we start salvaging. We're currently working in a demo house. We sold the entire kitchen Direct from

this house.. I will be finishing removing 500 ft.² of Wood flooring today and that is sold will be delivered direct. Yesterday someone came by to pick up the washer and dryer. Tomorrow someone i Coming to pick up the gas range. The contractor was amazed that we get all of this reused. I continue to be amazed that people just crushed this stuff and put it in a dumpster. It's ridiculous. This is a really nice house. We're working in with nice fixtures and appliances. Everything in it is nice... Everything in it would have been crushed and put in a dumpster if we were not involved.