

Surplus Furnishings ...

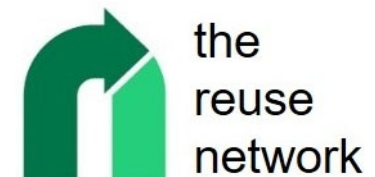


Reuse
*The Best
Solution*

Rethink Resource Use | NERC Conference

Princeton, NJ

October 7, 2026



IRN – The Reuse Network

IRN has been doing reuse of surplus assets for 20+ years

Our specialty: Large projects, large inventories, professional management

>10,000 tractor-trailers,
>1,500,000 items provided to nonprofits

>400 charitable partners -- large internationals to local thrift stores & reuse centers

Recipients in 71 countries and 47 U.S. states

Disaster relief, refugees, community development, financial support to nonprofits.

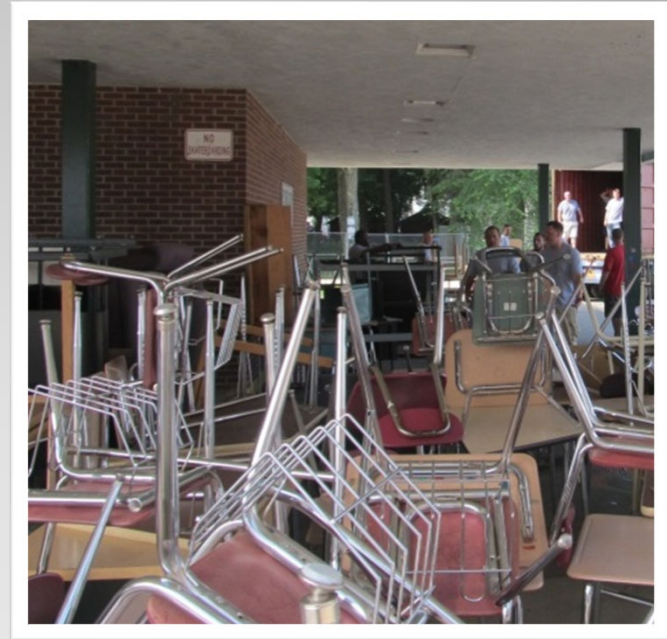


Surplus Furnishings Are An Issue

Renovation, Demolition,
Replacements, Day-to-day
Attrition

One of the least reused a/o
recycled materials in the U.S.

10 Billion pounds landfilled
in 2009 (who really knows?)



Greenfield High School

Surplus Should Not Go to Landfill

It's not furniture on Tuesday and trash on Wednesday.

Almost all can be reused.

If it can't be reused, it can be recycled.

Our experience: >99%

How Do You Make The Match?



Surplus Disposition Options

1. *Internal reuse*
2. *Resale*
3. *Inter-muni exchange*
4. *Local donation*
5. *National & international placement (what IRN does)*



*Taconic High School,
Pittsfield*

Surplus Disposition Challenges

1. *Tight schedules*
2. *Large quantities*
3. *Diverse composition*
4. *Limited staff & budget resources*



Disposition Pros & Cons

Reuse Option	Reuse Requirement						
	<i>Space</i>	<i>Staff Time</i>	<i>Staff Expertise</i>	<i>Calendar Time</i>	<i>Complete Solution?</i>	<i>Cost</i>	<i>Quantities</i>
<i>Internal Reuse</i>							SM
<i>Resale</i>							SM
<i>Local Donation</i>							SM
<i>Inter-Muni Exchange</i>							SM
<i>Nat/Int'l Placement</i>							SML

Evaluating Disposition Options

Reuse Option	Reuse Challenge			
	<i>Tight Schedules</i>	<i>Large Quantities</i>	<i>Diverse Composition</i>	<i>Limited Resources</i>
<i>Internal Reuse</i>				
<i>Resale</i>				 
<i>Local Donation</i>				
<i>Inter-muni Exchange</i>		 		
<i>Nat'l/Int'l Nonprofits</i>				

Options can be combined !!

Selecting an Option(s)

Disposition Option	Disposition Challenge			
	<i>Schedule</i>	<i>Quantity</i>	<i>Composition</i>	<i>Resources</i>
<i>Internal Reuse</i>				
<i>Resale</i>				
<i>Local Donation</i>				
<i>Inter-muni Exchange</i>				
<i>Nat'l/Int'l Nonprofits</i>				

How IRN Works

1) *Inventory*

Inventory (to match with nonprofits).

2) *Plan*

Labor. Schedule. Site. Logistics.

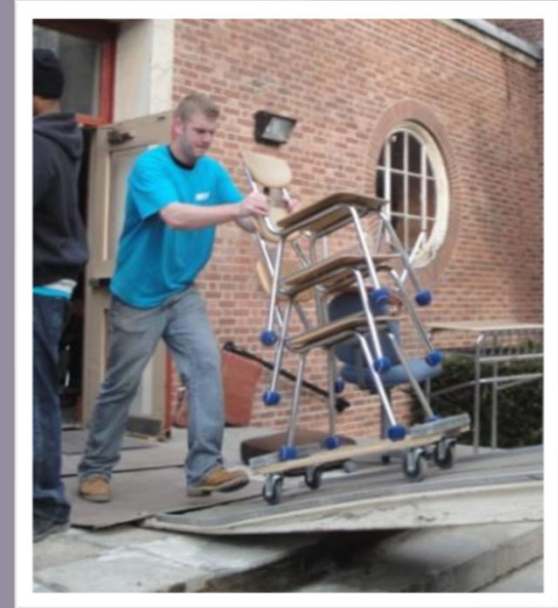
3) *Project*

Empty the building(s). Load trailers. Send them away.

4) *Reporting, Community Relations*

Exactly what was shipped & where it went.

Our Job: Make reuse as easy as throwing stuff away, and cost less



Wellesley High School



“Reuse is a four-win solution. Our community and taxpayers win, we send the right message to our students, the environment wins, and children far away get the biggest benefit of all. It’s not often that a single project can do so much good.”

Donna Woodcock, Principal, Greenfield (MA) High School

Contact:

Emerson Lennon
elennon@ir-network.com
603-496-7908

Resources:

www.IRNReuse.com