

# Dispatch Goods

**Choose Two:**

- **Reduce Waste**
- **Save Money**



# **Case Study**

## **AstraZeneca**

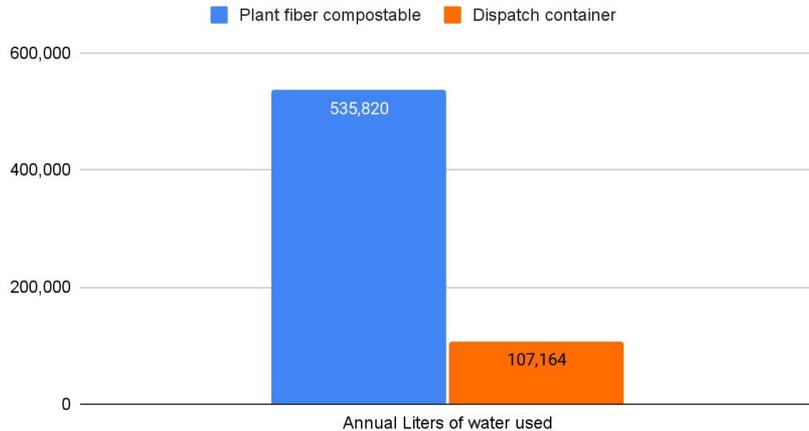
**(14 buildings, 6,000+ Employees)**



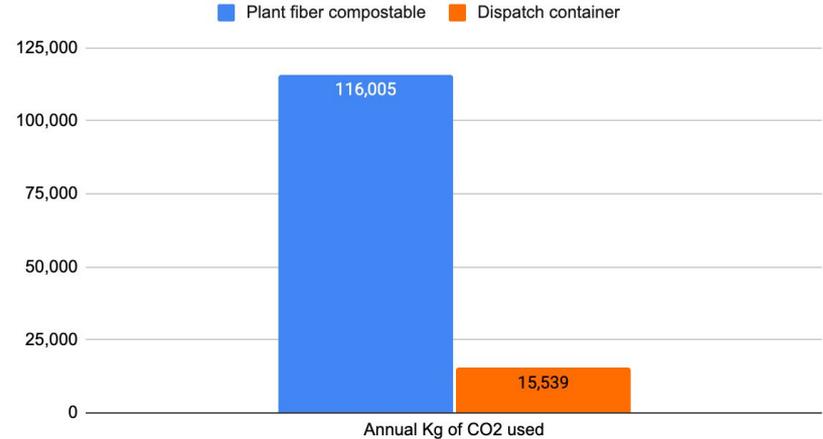
# AstraZeneca's 98% Return Rate = Sustainability Impact at Scale

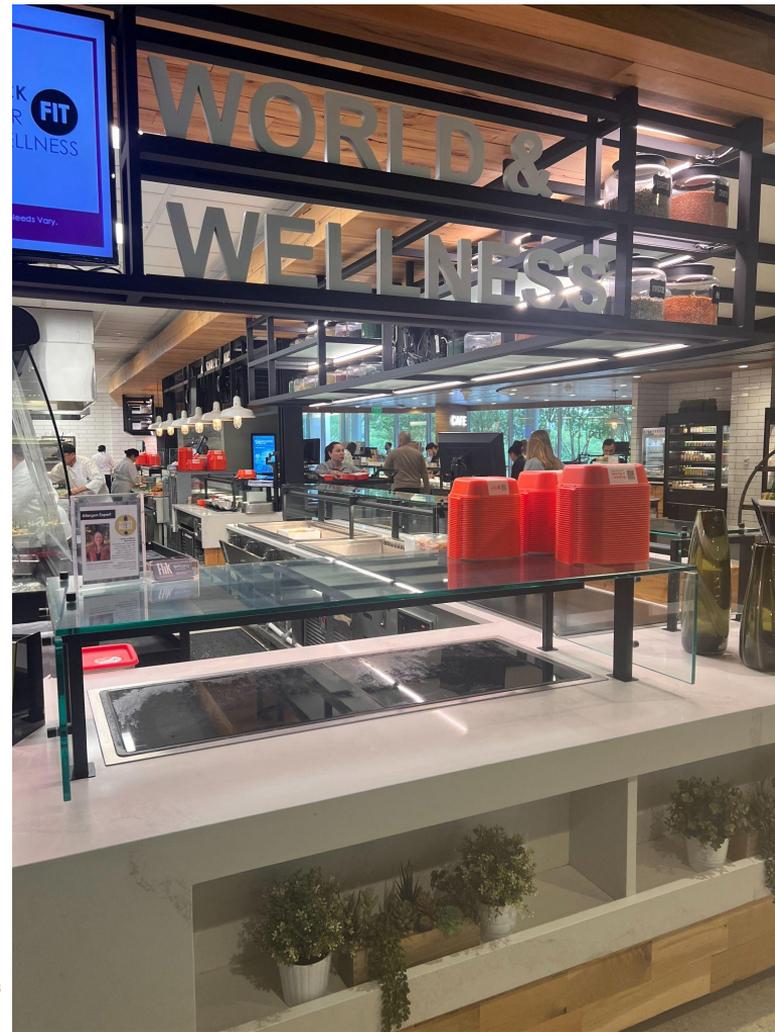
For AstraZeneca's campus, Dispatch decreased water usage by 80% and CO2E by 87% annually by switching from plant fiber compostables to reusables.

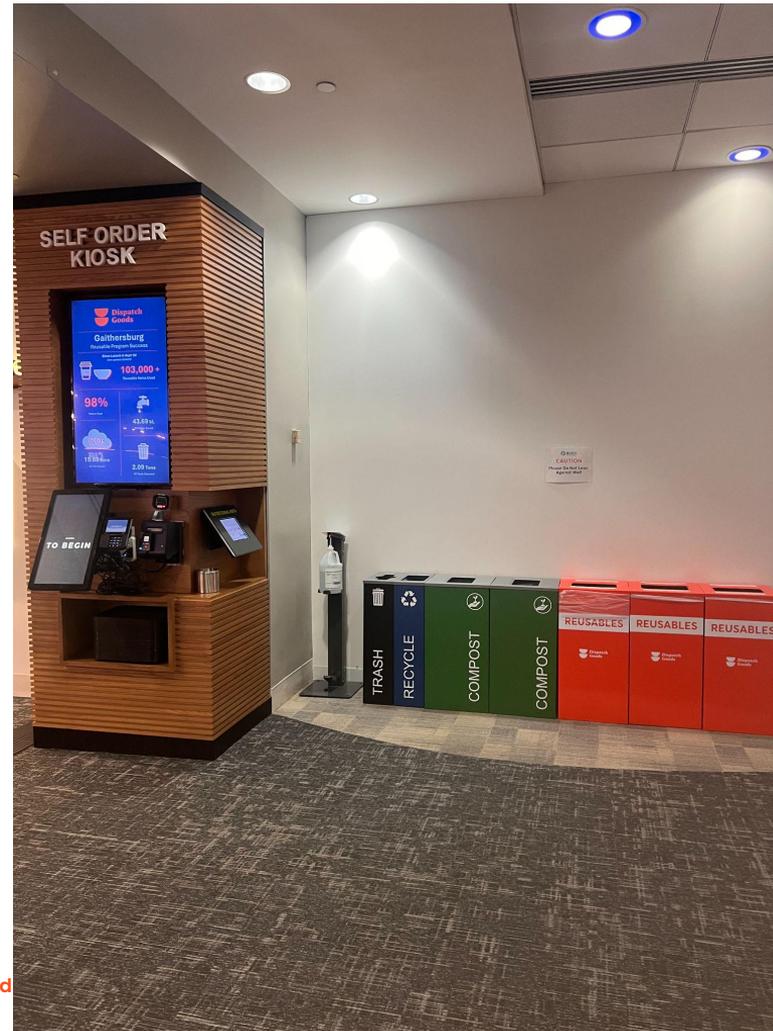
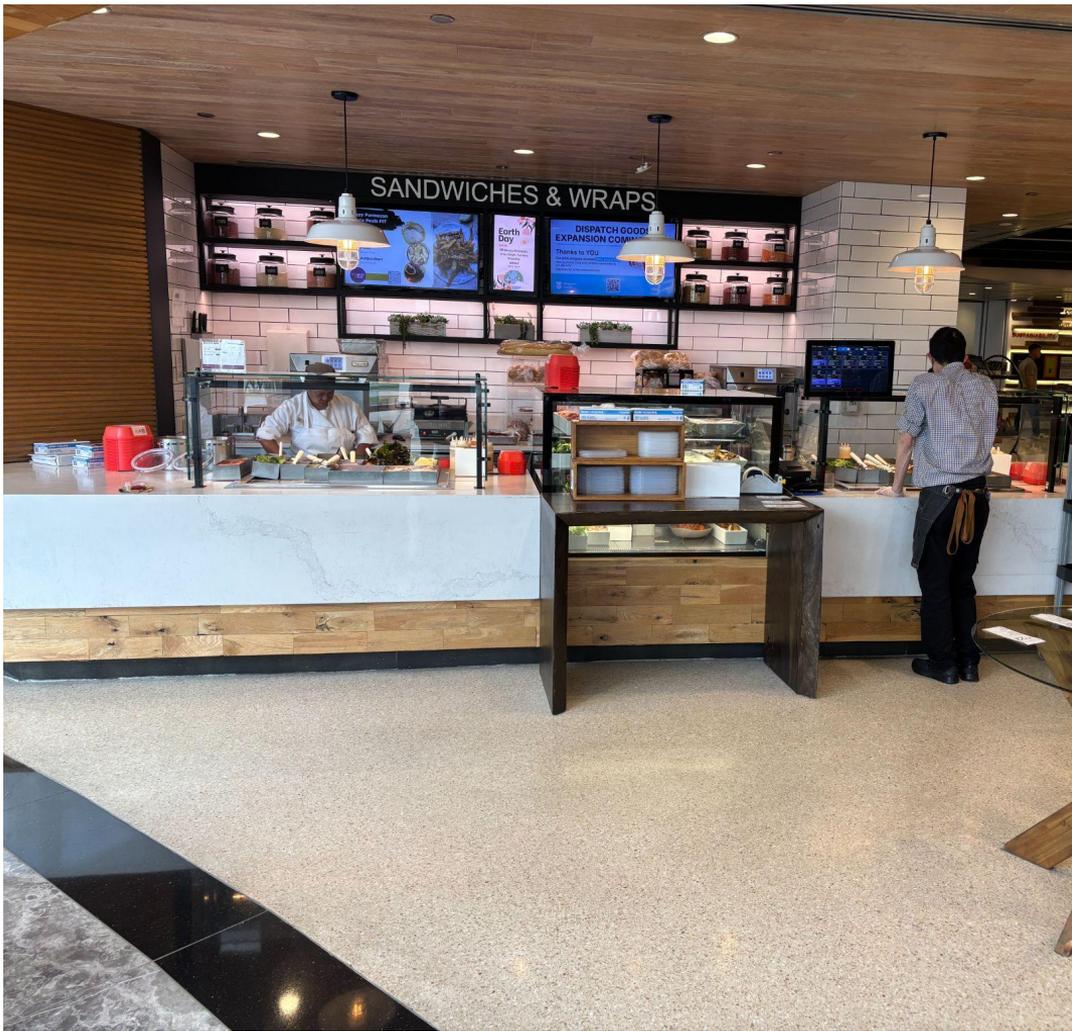
Annual Liters of Water Used: Compostable v Dispatch



Annual Kg of CO2 Used: Compostable v Dispatch

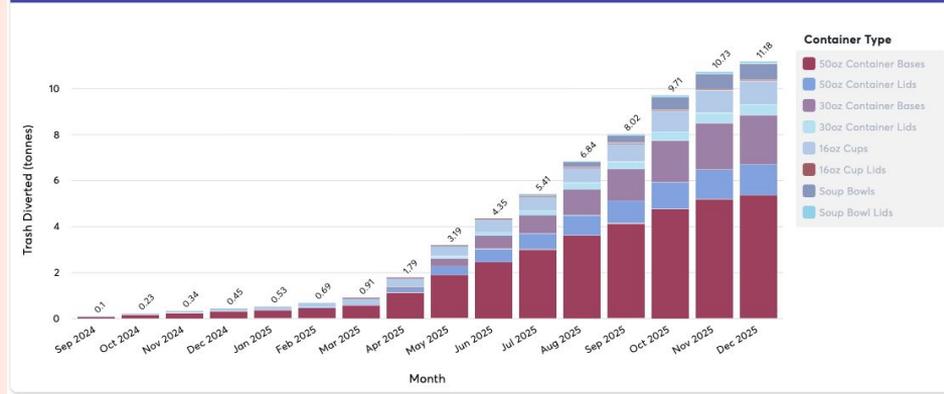
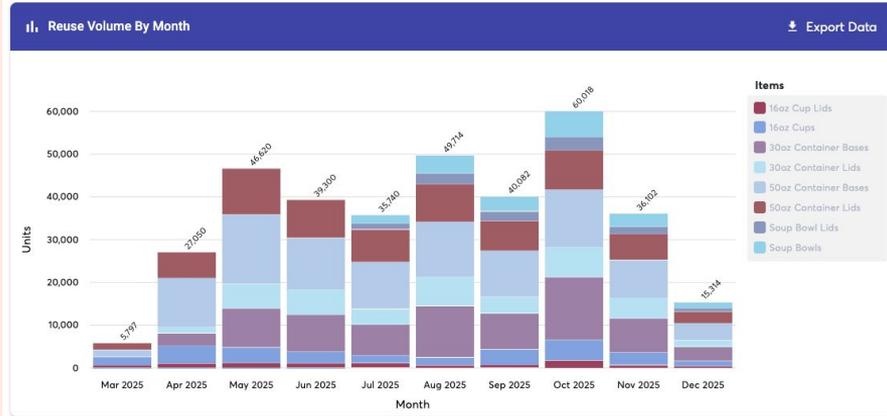








# 2025 Metrics



**81** tonnes of CO2  
(>100 Transatlantic flights)

**291** kL water saved  
(roughly 3,600 baths worth)



**11** tonnes of waste diverted  
(or the weight of a semi-truck)



# Stanford Health Case Study



# Stanford Health Campus Has Reused 494k Containers



**141**

Tonnes of Carbon Reduction



ing spend

**72.5%**

Return Rate



**15.5**

Tonnes of Waste Reduction



**↓ 8%**

Net Savings vs Compostables



# Small Change = Big Impact

**Carbon Reduction:** The equivalent of **236** Transatlantic Flights per year



**Waste Reduction:** The equivalent of **72** miles of packaging

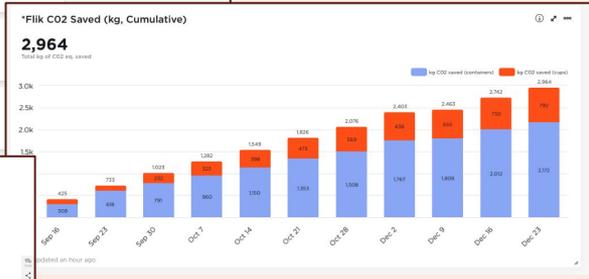
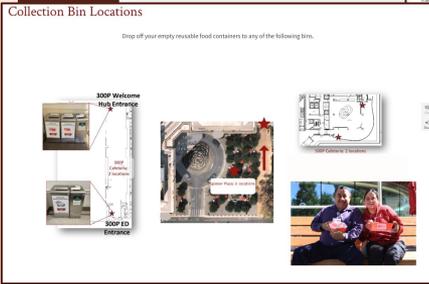
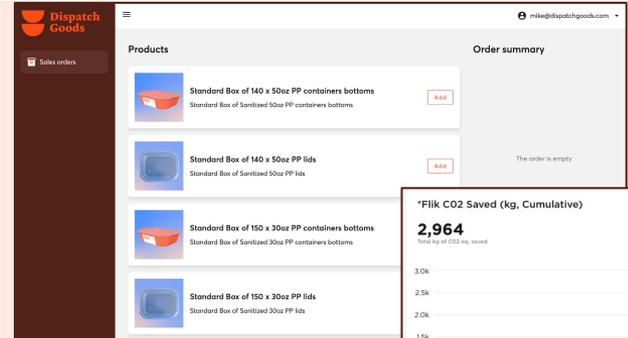


# Stanford Health Experience

**Ordering:** Stanford orders 36 hours ahead on their self-serve online ordering portal

**Reporting:** A Dispatch Goods' portal shows their historical billing + water, waste, & carbon reduction tracking

**Informing:** We continue to collaboratively develop assets to help the program succeed



Since Launch in Sept '24  
Data Updated 20/11/24

**103,000 +**  
Reusable Items Used

**98%** Return Rate

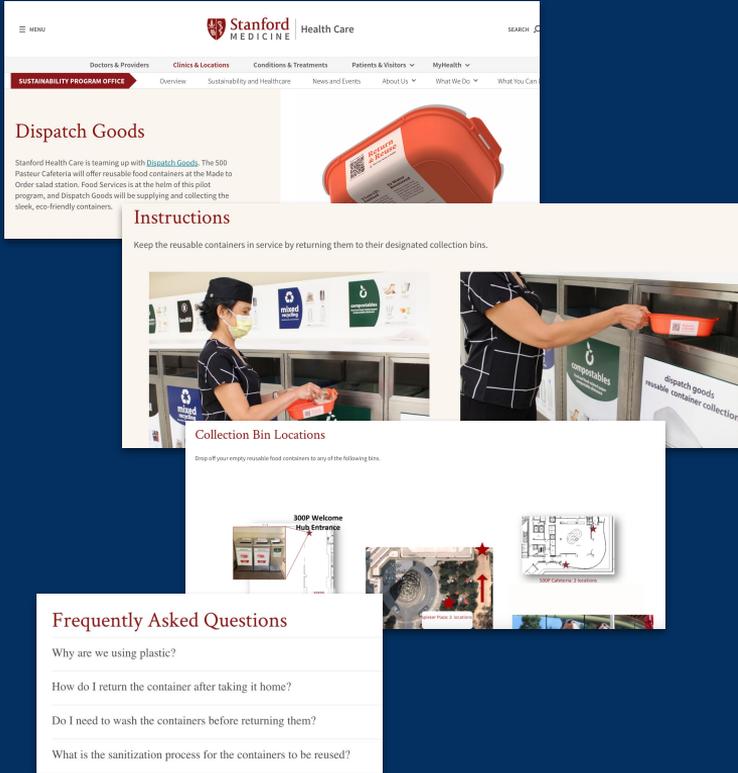
**43.69 kL** Of Water Saved

**CO<sub>2</sub> 15.88 Tons** Of CO2 Saved

**2.09 Tons** Of Trash Diverted



# Matching Aesthetics & Experience:



## Building & Adjusting:

- We created the physical / digital experience Stanford wanted for guests and staff
- They built and control their QR code [landing pages](#)
- Continued support on education, expansions, pre/post-launches will match their aesthetics & program goals



# The Stanford Health Solution



## Stanford Orders

Stanford Orders Cases of Reusable Packaging just like they ordered single-use.

No additional space required.



## Diners Return Containers

Return bins relabeled in high consumption areas.

Janitorial teams pull bags of used items and transport to bulk container co-located with waste management.



## Dispatch Sanitizes

Dispatch Goods sanitizes containers at facility leveraging cutting edge automated dishwashing equipment.



## Everyone Wins!

Less waste, carbon, and water = happy planet.

Elevated dining experience = happy diners.

# Stanford is Scaling Further

## Added new SKUs

- Cups, bowls, and plates



## University Campus Interest

- Working through a full Stanford-wide rollout



## Launched The Grill

- Recently added The Grill Station to the program
- Looking to future areas to displace single use items



Thank you!

