

Case Study

CONTEGO SYSTEMS

Learn how Contego Systems leveraged e-learning to deliver induction, industry specific learning, health & safety and wellness learning to their workforce and contractors.

01 INTRODUCTION

Introduction:

Established in 2016, Contego is a leading supplier of Passive Fire Protection services in New Zealand. Contego are on a mission to raise the standard of passive fire protection in New Zealand. In recent years the company worked with Competenz and other key stakeholders to establish the first formal qualification within the industry, the New Zealand Certificate in Passive Fire Protection Systems.

The company has enjoyed rapid growth to date winning contracts with clients including Dunedin City Council, Queenstown Lakes District Council, the University of Otago, Mercy Hospital, Otago Polytechnic, the Southern District Health Board and the Ministry of Education, Taranaki Base Hospital and Fire & Emergency Services New Zealand.

In 2018 the company won the 'Emerging Business Award' at the Westpac Otago Business Awards. In 2020, managing director Justin McEntyre won the Future Leader Award at the same event. Justin is the current the president of FPA, the Fire Protection Association of New Zealand.

In 2021 Contego expanded to the North Island establishing teams and accredited contractors in New Plymouth, Wellington, Napier and Auckland. The company now employs 50+ FTEs and a panel of accredited contractors.

CONTEGO.
FIRE • SAFETY • COMPLIANCE



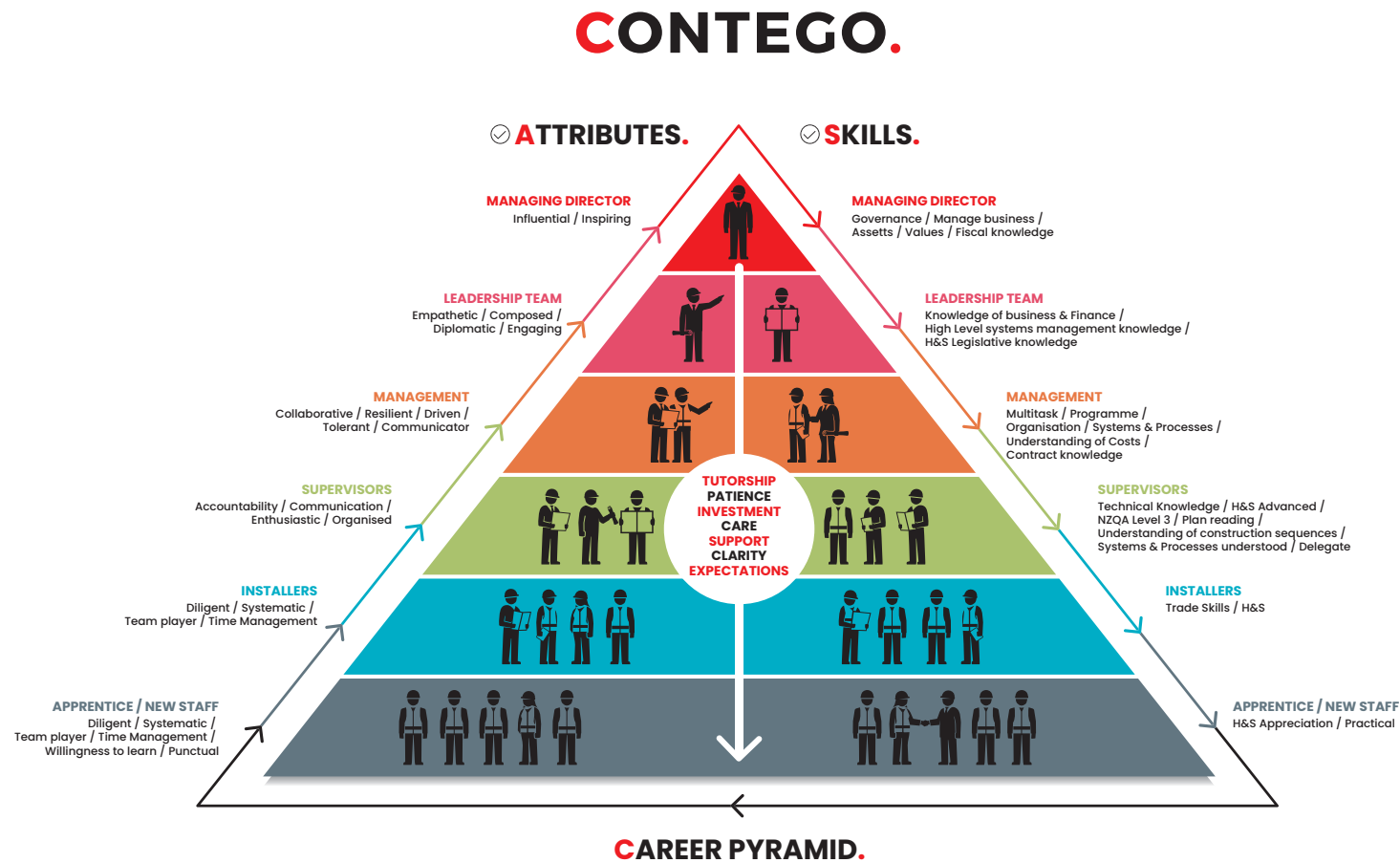
02 THE CHALLENGE

The Challenge:

Contego Systems is a dynamic award-winning company which has experienced rapid growth in the passive fire protection industry. The company enjoys a low staff turnover rate.

While the company had continually invested in CPD for its team, the management team identified that this approach lacked structure, tracking reporting and was difficult to standardise across multiple regions.

The company needed an innovative, cost effective and sustainable learning and develop solution to support their team from apprentice to leadership levels.



03 METHODOLOGY

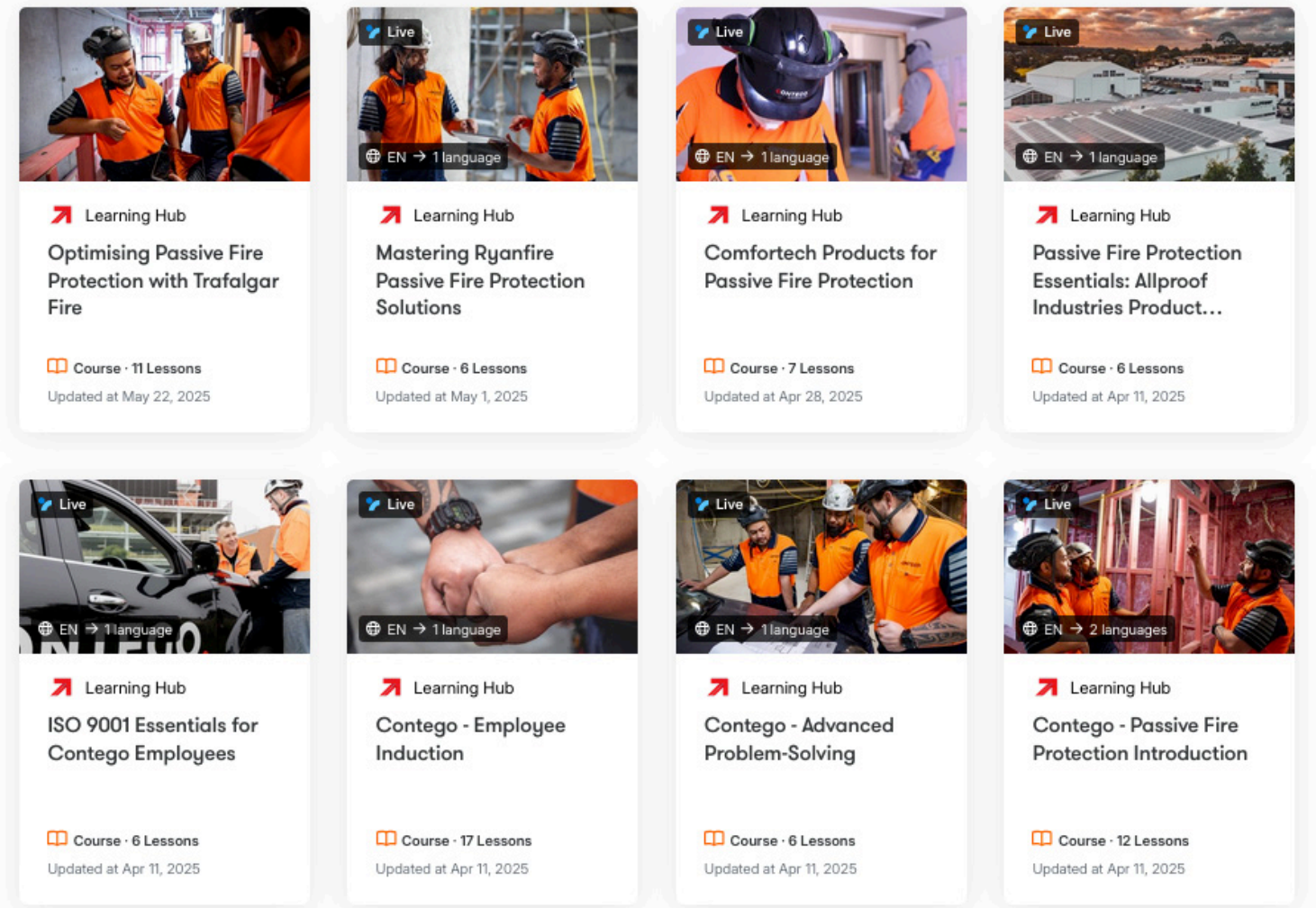
Methodology:

Contego Systems engaged Mt Hutt Digital to complete a discovery and scoping project to identify their learning requirements, set objectives and create and deliver an appropriate solution. We worked closely with Contego's managing director Justin McEntyre during the discovery and scoping phase and delivered our recommendations.

Based on the size of the organisation, we selected an LMS, Learning Management System which would act as a Learning Hub for Contego and deliver the reporting and required learning metrics. Contego's team are often 'time-poor' therefore we identified that the learning experience needed to be responsive or mobile friendly enabling their team to progress their learning on site, on smart phones, tablets etc...

Working closely with their HR team we initially developed their employee induction course and deployed this for testing within their LMS.

Our media team visited Contego on-site to capture photography and videography assets which were used throughout their courses. These marketing assets were also subsequently repurposed for other marketing communications. Using authentic photography and video assets, as opposed to stock imagery enabled learners to literally see themselves, their projects and their real world challenges in the learning



03 METHODOLOGY

Methodology:

Once approved by all stakeholders the initial course was released to the Contego team. We encouraged feedback from learners and monitored the user experience and completion rates closely.

We added the key management team as LMS managers enabling them to add learners and monitor the engagement of their team members.

The company now have an ongoing schedule drop of one course released per month. Contego Systems now reach out to their key suppliers to partner on product specific courses. This approach helps subsidise the cost of delivering their learning management program and provides product specific content when it is needed. Learners are also encouraged to contribute to the topics and courses covered and learning is created specifically for their questions or concerns.

Contego now offers a blended learning approach, meaning they combine traditional in-person learning from suppliers and employees within their eLearning hub ensuring all content is consistent and specifically aligned to the organisations values, stratigc goals and specific projects.

In terms of change management, we helped develop communications for the Contego team. The organisation encouraged learning engagement by offering incentives to employees and presented hard copy certificates to workers in team meetings and toolbox talks.

Learning Hub.

LearnAnalyzeManage

9

54

151

111

Courses

Learners

Courses completed

Hours spent learning

All Activity

Active Learner Usage

Learners

Groups

Courses

Learning Paths

Last 7 days

All groups

All courses

All learners

Export

Learner	Course	Date	Duration	Lessons	Quiz	Status
	Comfortech Products for Passive Fire Pr...	05/21/2025	00:17:21	7	100%	COMPLETED
	Mastering Ryanfire Passive Fire Protecti...	05/20/2025	00:02:31	2		COMPLETED
	Passive Fire Protection Essentials: Allpro...	05/20/2025	00:25:04	6		COMPLETED
	Mastering Ryanfire Passive Fire Protecti...	05/19/2025	00:00:22	1		IN PROGRESS
	Mastering Ryanfire Passive Fire Protecti...	05/19/2025	00:17:45	1		IN PROGRESS
	Mastering Ryanfire Passive Fire Protecti...	05/18/2025	00:35:42	6		COMPLETED
	ISO 9001 Essentials for Contego Employ...	05/16/2025	00:42:12	6		COMPLETED
	ISO 9001 Essentials for Contego Employ...	05/16/2025	00:11:00	1		IN PROGRESS



04 RESULT & CONCLUSION

Result:

Contego Systems now have a centralised and secure learning hub for their team and scheduled monthly courseware which nurtures the Continuous Professional Development of their team.

Courses are delivered in a mobile responsive format enabling their team to progress their learning on site, on smart phones, tablets etc...

Their LMS provides reporting per employee and per team enabling their managers to effectively manage and report.

Partnerships with key suppliers help subsidise the cost of the project and ensures that courses are specific and relevant for the projects and challenges learners face in the workplace.

The courses have an average 95% achievement rate and received very positive feedback from learners and stakeholders.

Conclusion:

It's estimated that the annual cost of employing an internal Learning Development team for an SME including a Learning & Development Manager and eLearning Developer including benefits, holiday pay, kiwisaver contributions, sick-pay, software tools, office real estate exceeds NZD \$ 400k+

By outsourcing this function to Mt Hutt Digital, Contego Systems created a significant saving on this cost and delivered an innovative learning solution for their team.



We partnered with Mt Hutt Digital to develop our learning hub and suite of courses for our employees. Their team quickly understood our brand and the learning outcomes we required. Cara has dealt with multiple stakeholders on our e-Learning journey and delivered excellent courses on time and within budget. We would highly recommend them.

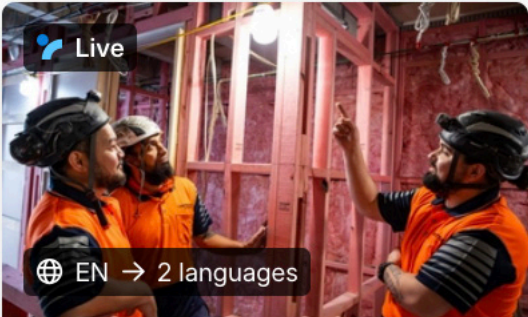
Justin McEntyre, Managing Director
Contego Systems



05 EXAMPLE COURSES


Example Courses:

Contego Systems have given us permission to share the following course review links. Click on the course to review. These review links should not be shared outside your organisation. In addition to the English language versions, Mt Hutt Digital can now deliver eLearning localisation services with the ability to translate courses into 70+ languages, specific to the needs of the organisation.




Live


EN → 2 languages

 Learning Hub

Contego - Passive Fire Protection Introduction


 Course · 12 Lessons

Updated at Apr 11, 2025




Live


EN → 1 language

 Learning Hub

Contego - Advanced Problem-Solving


 Course · 6 Lessons

Updated at May 22, 2025




Live


EN → 1 language

 Learning Hub

ISO 9001 Essentials for Contego Employees


 Course · 6 Lessons

Updated at Apr 11, 2025




Live

EN → 1 language

 Learning Hub

Contego - Employee Induction

 Course · 17 Lessons

Updated at Apr 11, 2025



Mt Hutt Digital.co.nz
