

Building the intelligent platform for the last inch of the autonomous last mile

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Leadership



Dan O’Toole

CEO, Founder, Chairman

37+ years as an entrepreneur with three successful exits, leading Arrive AI's growth, NASDAQ listing, and product expansion.



Piyush Phadke

CFO

20+ years in capital markets and executive finance leadership across major Wall Street institutions, guiding Arrive AI's financial strategy.



Neerav Shah

CSO, Director

20+ years in defense, entrepreneurship, and infrastructure, he drives Arrive AI's long-term growth and public market strategy.



John Ritchison, JD

Corporate Counsel, Director

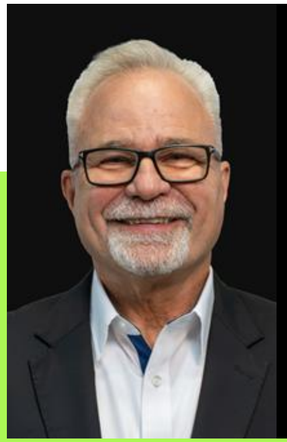
30+ years of legal experience. At Arrive AI, he leads IP strategy, compliance, and legal operations for scale and public readiness.



Michael Trovato

CTO

Nearly two decades in mechanical engineering, robotics, and product development, leading Arrive AI's technology and engineering strategy.



Bill Karwoski

CRO

30+ years in sales leadership and business development, driving Arrive AI's revenue strategy and go-to-market execution.

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WHY INVEST NOW

Arrive AI at a Glance

AUG 2025
World's first fully asynchronous robotic medical delivery live inside a hospital

OCT 2026
AP3 Plus available for shipping; Defense Division formed

OCT 2026
Nasdaq Capital Market transfer approved; commercial office installation completed

NOV 2026
1-for-48 reverse split effective Nov 12; Q3 results reported Nov 13

Commercial stage & current deployments

- Hancock Regional Hospital, Greenfield, IN: two AP3 units live since August 1, 2025
- Two AP3+ Arrive Point™ units installed in a commercial office building in Central Indiana
- Phase 2 expansion to the outpatient Parkway facility underway
- Defense Division formed October 2026

Product & IP readiness

- AP3 Plus (next-generation Arrive Point™) available for shipping
- Edge computing and on-board vision for package detection and chain of custody
- Proprietary Arrive OS software runs every Arrive Point™ deployment
- Patents: 10 US and 23 international issued; 60 pending

Liquidity & Spending

- Cash and cash equivalents were $1.05 million and investments were $0.97 million at September 30, 2026, compared with $2.10 million of cash and cash equivalents at December 31, 2025.
- Total operating expenses were $3.3 million in Q3 2026, compared with $1.7 million in Q3 2025
- Since quarter end: $250,000 PIPE and $1.275 million of proceeds from ATM

Listing & Corporate

- Transferred to the Nasdaq Capital Market October 23, 2026; two listing deficiencies resolved
- Reincorporated in Nevada October 27, 2026
- 1-for-48 reverse stock split effective November 12, 2026 to address minimum bid price requirement

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SYSTEM OVERVIEW

The Arrive Point™

A secure, climate-controlled receptacle where autonomous deliveries start and end, providing the "last-inch" endpoint that gives drones and robots a target instead of a driveway full of obstacles.



Multi-Modal

Accepts drone, ground robot, and human courier drop-off.

Climate-Controlled

Optional climate-controlled storage protects sensitive goods.

Fully Secure

Auto-locks on arrival; every transfer logged and recorded.

Software-Driven

Runs on Arrive AI's proprietary Arrive OS, providing connectivity to the Arrive Point™ network.

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Autonomous delivery is the next big opportunity











Sources: Nuro, Sept. 2024; Wing, accessed Sept. 2026; Starship Technologies, Nov. 2025; Zipline, Jan. 2026; FreightWaves/GXO, Aug. 2026. Metrics reflect company-reported milestones and industry projections as of cited dates.

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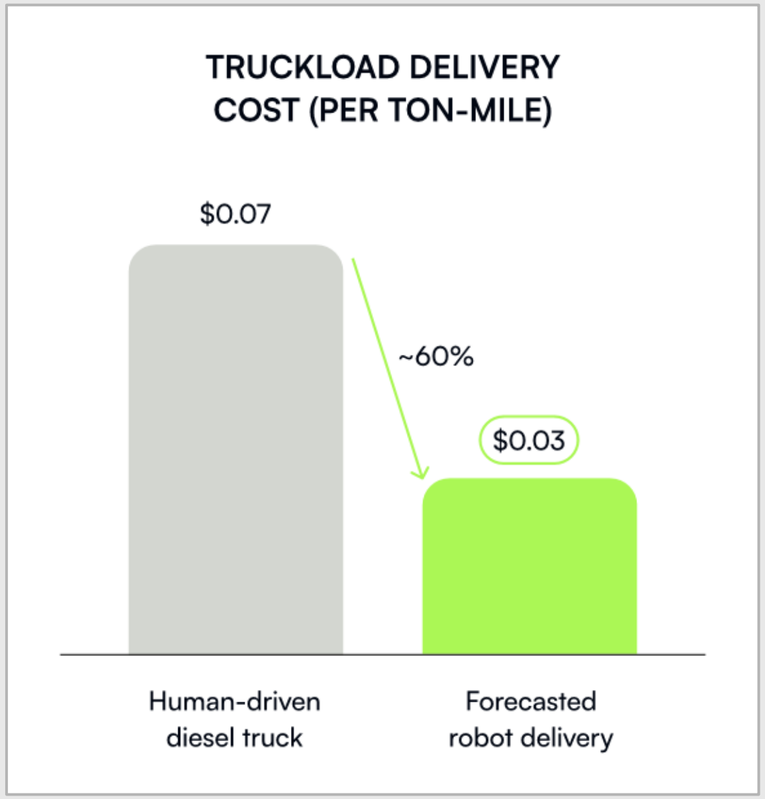
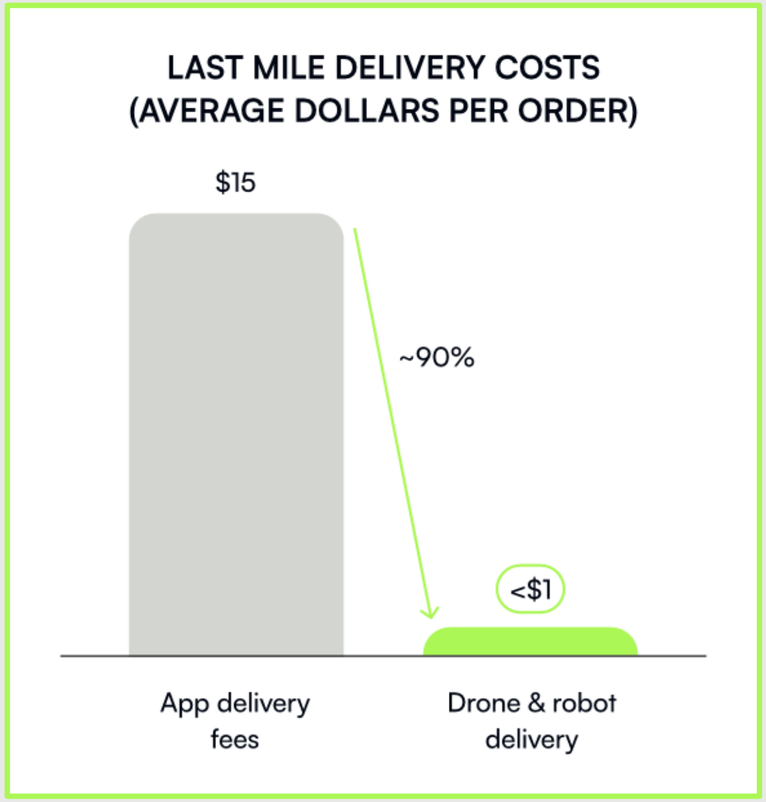
Robots and drones are ready. The infrastructure is not.

Autonomous systems require shared infrastructure. The $480B* opportunity depends on solving this.

Autonomous logistics (A.K.A. ALM) should operate at higher utilization rates than human-in-the-loop systems, creating more cost-effective last-mile delivery ecosystems. The potential of the autonomous last mile has only begun to be realized.





*ARK Investment Management projects autonomous delivery revenue could reach $480B globally by 2030. Source: ARK Investment Management LLC, Big Ideas 2026, p. 104. Delivery cost data: p. 103.

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Built for Network Effects

01 SHARED INFRASTRUCTURE COMPOUNDS

The most valuable technology businesses today are the ones that connect many participants to one shared layer. Arrive Points™ work the same way: every operator that joins the network makes it more useful for the next one.

02 A $480B MARKET WITH NO SHARED LAYER YET

ARK Investment Management projects autonomous delivery revenue could reach $480 billion globally by 2030. Drones and ground robots are ready to scale. The physical handoff point they all need is not.

03 AN OPEN NETWORK, NOT A CLOSED FLEET

Arrive AI does not build or operate drones and robots. We build the endpoint that any of them can use, so operators get one interoperable point of access instead of building their own closed infrastructure.

Source: ARK Investment Management LLC, Big Ideas 2026, p. 104 (autonomous delivery revenue); p. 103 (delivery cost data).

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Competitive Landscape

	Arrive AI	Amazon Hub (Parcel Lockers)	Zipline (Drone/Robot Operator)	Oracle (Logistics Software)	DoorDash (Delivery Marketplace)	UPS (Carrier Infra)
Interoperability	Full — drones, robots, AMRs, AVs, couriers	Courier drop-off only	Built for one fleet	Software only, no endpoint	No physical infrastructure	Closed to one carrier
Chain of Custody	Every transfer logged and verified	Logged at drop-off/pickup only	Gap at the handoff point	Data layer only	Relies on partner records	Verified within one network
Climate Control	Built into every Arrive Point™	Rarely climate controlled	Not part of the vehicle	Not applicable	Not applicable	Varies by operator
Multimodal Compatibility	One endpoint, any delivery mode	Human drop-off only	Single mode by design	Mode-agnostic on paper only	Human courier only	Single mode, single fleet
Economics	Shared infrastructure, lower cost per operator	Low cost, limited use case	High capex per fleet	Low capex, subscription model	Take-rate model, thin margins	High capex, single owner
Ownership Model	Open network, any operator can connect	Owned by retailer or carrier	Closed to one fleet	Vendor-agnostic	Owned by the marketplace	Closed to one carrier
IP Protection	*33 patents issued*	Limited hardware patents	Vehicle-level patents only	Software patents, no hardware	Little proprietary hardware/software IP	Patents apply to one carrier only

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GROWTH STRATEGY

From innovation to commercial scale

Live Deployments

Operating installations validate the platform in real-world, mission-critical environments.

01

Expanding Pipeline

Growing pipeline of partnership discussions and pilot programs across healthcare, pharma and logistics.

02

Live hospital deployment



Recently expanded with Hancock Health

Signed nonbinding specialty pharmacy LOI
with LifeSpan Pharmacy

Enterprise Interest

Rising inbound engagement from large-scale Fortune 500 organizations signals durable market pull.

03

Dedicated Go-to-Market Leadership

Focused commercialization team driving execution from pilot to scaled adoption.

04

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The Arrive Point™ Network

WHAT IT IS

- Infrastructure that connects drones, robots, and people so goods change hands securely, without anyone waiting
- Installed across businesses and healthcare systems, with home installation underway
- Grows into one network, scaling city by city, partner by partner

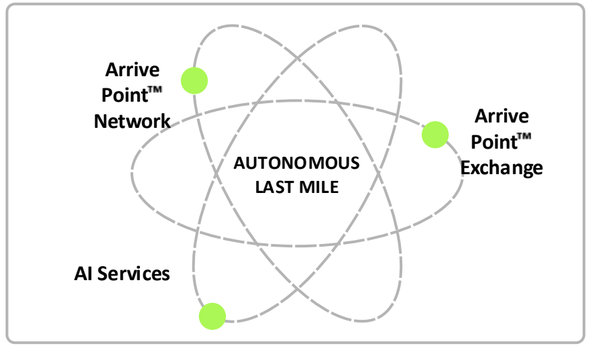
HOW IT WORKS

- One endpoint accepts drone, robot, driverless vehicle, or courier drop-off and pickup
- Works unattended across residential, campus, and business settings
- Every transfer is logged, giving a verified chain of custody

HOW IT MONETIZES

- Network-as-a-Service: recurring fees for access to the physical network
- Transactional & AI Services: per-transaction revenue, dynamic pricing, and growth insights from network data

50% Network-as-a-Service **50%** Transactional & AI Services



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GO-TO-MARKET

Prioritized Beachhead Markets

TIER 1 — PROVEN

Healthcare

Hancock Regional Hospital, live since August 2025. World's first fully asynchronous robotic medical delivery inside a hospital. Phase 2 expansion to the outpatient Parkway facility underway.



TIER 2 — NEAR-TERM

Specialty Pharmacy

LifeSpan Pharmacy: nonbinding letter of intent for city-wide specialty pharmacy drone delivery.

Enterprise Manufacturing

DXC Technology: partnership to bring Arrive Point™ into large manufacturing campuses.



TIER 3 — EXPLORATORY

Hospitality
Integrate Arrive Point™ units into its platform, starting with a proof of concept at hospitality property.

Higher education
Purdue University: discussions to explore testing Arrive Point™ technology with multiple robot platforms on campus.

Commercial buildings
Two AP3+ Arrive Point™ units installed in a commercial office building in Central Indiana.

Food & retail delivery
Modovolo: partnership to develop automated drone delivery into an Arrive Point™.

Defense
Defense Division formed October, 2026. Focused on military, defense and national security markets.

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Our 5-year plan

- The future of logistics is autonomous drone & robotic delivery
- Arrive AI is the essential Autonomous Last Mile (ALM) network & platform
- At 100,000 Arrive Points™ | Revenue = 50% NaaS + 50% Marketplace & AI Services

	10+ YEAR HISTORY	ACCESS TO PUBLIC MARKETS - NASDAQ DIRECT LISTING ARAI	2026	2027	2028	2029	2030
PHASE	**R&D Solutions** Early Market Learning, Deliver Solutions		**Next-gen Product Design** Transform Learning and Solutions into Scalable Product	**Next-gen Product Pilot** Interoperable Arrive Point™ Network for all ALM Strategics	**Product Refined for Scale** Learnings from 100's deployed feed AP Redesign for Scale, Unit Economics, Manufacturing	**Product Manufacture Ramp** Scale Production of New AP to 1,000 units per month	**Scaled Network Availability** Scale Production to 10,000+ AP units per month
MOAT	Cornered Foundational Patent Portfolio		Horizontal Counter position	Strategic Deployments	Plans for Scaling begin. Pilot-Strategics obtain priority during scaling	Network Economics + Switching Costs	Network Effects + Data Volume for AI
INVESTMENT	$15+M Crowd Funding & Angels		Use $40M+ ELOC to Develop and Scale Product	Next-gen AP Assembly. Inventory, and Deployment	Strategics' POs + Manufacturing Funding	AP Network Sponsor Financing Model	Reinvest all Revenue into Growth
GROWTH	Leading IP + Understand Market + Unique PoV		AP3 Product Improvements Realized & Sold	**100+** Arrive Points™ in Pilot	**1000+** Arrive Points™ Deployed	**10,000+** Arrive Points™ Deployed	**100,000** AP's World's First ALM Network

Plan subject to change without notice

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OUR PATENTS

Original thinking. Legally protected.

UNITED STATES

14 total filed

ISSUED	10
PENDING	4
CLAIMS	168

INTERNATIONAL

79 total filed

ISSUED	23
PENDING	56
COUNTRIES	23

Smart drone mailbox

Secure delivery mailbox with sensors, climate control, and access tech built for drones, robots, and autonomous handoffs.



Winch-based contactless delivery

Winch and drop system that allows drones to safely lower packages to the ground without landing for precise, contactless deliveries.



Climate-controlled delivery units

Locker system with hot and cold zones, sensors, and mobile support for temperature sensitive deliveries like groceries and medicine.



Multi-User Autonomous Logistics

This patent allows multiple people or businesses to securely share one Arrive Point™, improving delivery efficiency and coordination across drones, robots, and couriers.



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Patents, Products & Competitive Blocking



Smart Drone Mailbox

PRODUCT

Core hardware design for AP3 and AP3 Plus

REVENUE OPPORTUNITY

Protects Arrive Point™ hardware sales and recurring Network-as-a-Service fees

COMPETITIVE BLOCKING

Blocks competitors from replicating the secure endpoint design



Winch-Based Contactless Delivery

PRODUCT

Drone-mode compatibility on every Arrive Point™

REVENUE OPPORTUNITY

Expands the addressable drone-operator base by removing the need for a landing zone

COMPETITIVE BLOCKING

Blocks landing-free drone delivery by competitors without a license



Climate-Controlled Delivery Units

PRODUCT

Optional climate-controlled storage zones

REVENUE OPPORTUNITY

Opens temperature-sensitive verticals: specialty pharmacy and grocery

COMPETITIVE BLOCKING

Blocks entry into temperature-sensitive delivery without a licensed design



Multi-User Autonomous Logistics

PRODUCT

Arrive OS, the software layer behind the shared network

REVENUE OPPORTUNITY

Directly protects the shared-network business model: the core of Network-as-a-Service

COMPETITIVE BLOCKING

Blocks competitors from offering a shared, multi-tenant endpoint

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Thank You

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