UNITED WAY OF THE PIEDMONT, INC.

FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2025

UNITED WAY OF PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

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Greene Finney Cauley, LLP
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

INDEPENDENT AUDITOR'S REPORT

Board of Directors
United Way of the Piedmont, Inc.
Spartanburg, South Carolina

Opinion

We have audited the accompanying financial statements of United Way of the Piedmont, Inc. (a nonprofit organization), which comprise the statement of financial position as of March 31, 2025, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of the Piedmont, Inc. as of March 31, 2025 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of the Piedmont, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of the Piedmont, Inc's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

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In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of the Piedmont, Inc.'s internal control. Accordingly, no such opinion is expressed.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of the Piedmont, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Functional Expenses (Overhead) Calculation is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United State of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Greene Finney Cauley, LLP

Greene Finney Cauley, LLP
Mauldin, South Carolina
August 11, 2026

FINANCIAL SECTION

UNITED WAY OF THE PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

STATEMENT OF FINANCIAL POSITION

MARCH 31, 2025

ASSETS	
Current Assets:	
Cash and Cash Equivalents	$ 733,770
Pledges Receivables - Net - Current	1,465,518
Other Receivables	188,860
Prepaid Expense	94,324
Total Current Assets	2,482,472
Noncurrent Assets:	
Beneficial Interest in Assets Held by Others	1,131,485
Pledges Receivables - Net - Noncurrent	56,381
Property and Equipment - Net	12,950
Right-of-Use Asset - Net	128,769
Total Noncurrent Assets	1,329,585
TOTAL ASSETS	**$ 3,812,057**
LIABILITIES AND NET ASSETS	
LIABILITIES	
Current Liabilities:	
Allocations and Designations Payable	$ 405,696
Accounts Payable	114,137
Accrued Expenses	27,984
Deferred Revenue	252,217
Lease Liabilities - Current	87,253
Total Current Liabilities	887,287
Noncurrent Liabilities:	
Lease Liabilities - Noncurrent	44,663
Total Noncurrent Liabilities	44,663
TOTAL LIABILITIES	**931,950**
NET ASSETS	
Without Donor Restrictions	
Available for Operations	1,354,311
Net Investment in Property and Equipment	12,950
Total Without Donor Restrictions	1,367,261
With Donor Restrictions	1,512,846
TOTAL NET ASSETS	**2,880,107**
TOTAL LIABILITIES AND NET ASSETS	**$ 3,812,057**

The notes to the financial statements are an integral part of this statement.
See accompanying independent auditor's report.

UNITED WAY OF THE PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

STATEMENT OF ACTIVITIES

YEAR ENDED MARCH 31, 2025

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
PUBLIC SUPPORT AND REVENUE			
Net Campaign Revenue	$ -	3,615,371	$ 3,615,371
Total Public Support	-	3,615,371	3,615,371
Other Revenue (Expenses)			
Grant Income	746,136	-	746,136
Investment Income, Net of Fees	49,529	-	49,529
Unrealized Gain (Loss) on Investments	2,897	-	2,897
Designations from other United Ways	22,673	-	22,673
Other	352,310	860,482	1,212,792
Service Fees	112,353	-	112,353
Total Other Revenue (Expenses)	1,285,898	860,482	2,146,380
Net Assets Released from Restriction	3,874,165	(3,874,165)	-
TOTAL PUBLIC SUPPORT AND REVENUE	5,160,063	601,688	5,761,751
EXPENSES			
Program Services			
Net Funds Awarded/Distributed	2,063,119	-	2,063,119
Community Investment Process	20,695	-	20,695
Community Engagement/Education	91,245	-	91,245
Community Partnerships	32,793	-	32,793
Behavioral Health	161,422	-	161,422
Financial Stability	1,402,109	-	1,402,109
VISTA Program	175,934	-	175,934
AmeriCorps Program	167,391	-	167,391
A Place to Call Home	19,556	-	19,556
Total Program Services	4,134,264	-	4,134,264
Supporting Services			
Fundraising	303,408	-	303,408
Management and General	834,967	-	834,967
Total Support Services	1,138,375	-	1,138,375
TOTAL EXPENSES	5,272,639	-	5,272,639
CHANGE IN NET ASSETS	**(112,576)**	**601,688**	**489,112**
NET ASSETS, BEGINNING OF THE YEAR	**1,479,837**	**911,158**	**2,390,995**
NET ASSETS, END OF YEAR	**$ 1,367,261**	**1,512,846**	**$ 2,880,107**

The notes to the financial statements are an integral part of this statement.
See accompanying independent auditor's report.

UNITED WAY OF THE PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MARCH 31, 2025

	PROGRAM SERVICES				
	Community Investment Process	**Community Engagement / Education**	**Community Partnerships**	**Behavioral Health**	**Financial Stability**
Salaries	$ 7,357	58,140	23,645	84,610	694,156
Payroll Tax	560	4,460	1,866	6,516	56,973
Health Insurance	601	5,022	1,064	14,406	78,580
Retirement	317	2,175	562	3,623	39,909
Total Salaries and Related Expenses	8,835	69,797	27,137	109,155	869,618
Professional Fees	9,972	9,459	2,444	21,841	268,980
Supplies	12	83	21	571	6,669
Telephone	41	571	73	1,390	10,958
Printing	24	167	43	331	4,925
Postage	25	174	45	289	2,678
Training	8	52	13	1,324	1,204
Business Development	63	455	85	2,138	6,301
Public Relation Events	291	991	256	1,676	15,843
Public Relation Supplies	3	21	5	35	322
Insurance	159	1,093	282	1,821	16,731
Occupancy	329	2,256	583	3,758	71,637
Equipment	380	2,605	673	9,340	44,019
Transportation	67	197	274	2,214	9,964
Membership Fees	200	1,369	354	2,281	42,187
Miscellaneous	15	101	26	168	1,544
Advertising	11	74	19	124	1,285
United Way Worldwide Dues	247	1,690	437	2,815	25,861
Bad Debt Expense	-	-	-	-	-
Total Expenses Before Depreciation	20,682	91,155	32,770	161,271	1,400,726
Depreciation and Amortization	13	90	23	151	1,383
Total Operating Expenses	20,695	91,245	32,793	161,422	1,402,109
Allocations and Awards	1,532,996	-	-	5,000	525,123
Total Allocations and Awards	1,532,996	-	-	5,000	525,123
TOTAL EXPENSES	**$ 1,553,691**	**91,245**	**32,793**	**166,422**	**1,927,232**

The notes to the financial statements are an integral part of this statement.
See accompanying independent auditor's report.

				SUPPORT SERVICES			
Vista Program	AmeriCorps Program	A Place to Call Home	Total Program Services	Fundraising	Management & General	Total Support Services	Total
52,818	97,621	-	1,018,347	184,402	318,742	503,144	$ 1,521,491
4,442	8,708	-	83,525	14,952	25,844	40,796	124,321
9,663	11,326	-	120,662	14,646	25,317	39,963	160,625
2,847	3,208	-	52,641	7,740	13,379	21,119	73,760
69,770	120,863	-	1,275,175	221,740	383,282	605,022	1,880,197
60,689	11,954	19,515	404,854	33,657	58,178	91,835	496,689
30,817	3,152	-	41,325	473	817	1,290	42,615
299	355	-	13,687	1,006	1,738	2,744	16,431
229	210	41	5,970	1,106	1,912	3,018	8,988
184	218	-	3,613	708	1,223	1,931	5,544
103	565	-	3,269	381	658	1,039	4,308
2,196	1,330	-	12,568	1,471	2,543	4,014	16,582
1,076	1,244	-	21,377	6,291	10,875	17,166	38,543
22	26	-	434	1,181	2,042	3,223	3,657
1,156	1,372	-	22,614	3,890	6,725	10,615	33,229
2,387	15,832	-	96,782	8,028	13,878	21,906	118,688
2,756	3,271	-	63,044	9,450	16,333	25,783	88,827
732	1,944	-	15,392	2,120	3,663	5,783	21,175
1,449	2,601	-	50,441	4,873	8,421	13,294	63,735
107	127	-	2,088	398	687	1,085	3,173
79	93	-	1,685	300	519	819	2,504
1,787	2,121	-	34,958	6,013	10,392	16,405	51,363
-	-	-	-	-	307,278	307,278	307,278
175,838	167,278	19,556	2,069,276	303,086	831,164	1,134,250	3,203,526
96	113	-	1,869	322	556	878	2,747
175,934	167,391	19,556	2,071,145	303,408	831,720	1,135,128	3,206,273
-	-	-	2,063,119	-	3,247	3,247	2,066,366
-	-	-	2,063,119	-	3,247	3,247	2,066,366
175,934	**167,391**	**19,556**	**4,134,264**	**303,408**	**834,967**	**1,138,375**	**$ 5,272,639**

UNITED WAY OF THE PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2025

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	$	489,112
Adjustments to Reconcile Change in Net Assets to Net Cash:		
Depreciation and Amortization		2,747
Investment (Gains) Losses, Net		(45,545)
Changes in Operating Assets and Liabilities:		
Decrease (Increase) in Receivables		(175,660)
Decrease (Increase) in Prepaid Expenses		(43,815)
Decrease (Increase) in Right-Of-Use Assets		82,237
Increase (Decrease) in Allocations and Designations Payable		(130,327)
Increase (Decrease) in Accounts Payable		42,505
Increase (Decrease) in Accrued Expenses		7,452
Increase (Decrease) in Deferred Revenue		63,284
Increase (Decrease) in Lease Liabilities		(80,366)
NET CASH PROVIDED BY OPERATING ACTIVITES		211,624
NET CHANGE IN CASH AND CASH EQUIVALENTS		**211,624**
CASH AND CASH EQUIVALENTS, Beginning of the Year		522,146
CASH AND CASH EQUIVALENTS, End of Year	**$**	**733,770**

The notes to the financial statements are an integral part of this statement.
See accompanying independent auditor's report.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

United Way of the Piedmont, Inc. ("United Way") is a not-for-profit corporation whose mission is to connect, engage, and inspire people to transform our community. United Way was formed in 1936 and is governed by a volunteer board of directors which is made up of approximately 25-34 members who serve terms ranging from one to six years. United Way of the Piedmont, Inc. is committed to compliance with United Way Worldwide Standards of Excellence.

United Way's primary fundraising efforts are through workplace campaigns and community appeals. United Way provides opportunities for people throughout Spartanburg, Cherokee, and Union counties to give of their financial resources, volunteer their time, and advocate for causes that are important to the community. All of United Way's community efforts are rooted in the established priorities of Education, Economic Mobility, and Health.

Campaigns are conducted year-round to support programs primarily in the subsequent fiscal year. Campaign contributions are used primarily to support a variety of health and human service programs and to pay United Way's operating expenses. Not-for-profit organizations may receive funding either through the Community Investment Process ("CIP") or via donor designation.

Unrestricted donations to United Way are distributed throughout Spartanburg, Cherokee and Union counties through the CIP. United Way's Community Impact agenda includes 3 priority areas in which not-for-profit organizations may submit program funding requests. Unrestricted dollars are divided among these priority areas by United Way's Community Impact Committee and the Board of Directors, based on community needs and input from United Way's donor base. Approximately one hundred volunteers participate in community investment councils to evaluate funding applications within each priority area. Information regarding the program's structure, measurable outcomes, plans for improvement, and customer feedback are key components in determining program funding levels. Each council makes a set of funding recommendations for their assigned priority area to the Community Impact Committee which in turn submits final recommendations for Board approval. Distribution of these funds are made in equal monthly payments.

Donors may choose to designate their pledges directly to any specific not-for-profit organization. United Way verifies the organization's tax-exempt status prior to disbursement. In addition, these organizations are required to provide a Patriot Act Compliance form annually. Organizations receiving donor-designated funds are notified by United Way on a quarterly basis and provided reports which support the funds processed.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP") and are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Code 958-205 *Not-For-Profit Presentation of Financial Statements*.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, United Way considers all highly liquid unrestricted debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Pledges Receivable

Pledges receivable are recognized as revenue in the period the pledge is received. For the year ended March 31, 2025, an allowance for uncollectible pledges has been reserved based on past collection results. Uncollected pledges receivables are written off after three years. Bad debt expense of $307,278 for the year ended March 31, 2025 is included in supporting services in management and general expense.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Prepaid Expenses

Prepaid expenses consist primarily of prepayments for software subscriptions. These costs will be expensed in the subsequent year.

Beneficial Interests in Assets Held by Others

United Way has a beneficial interest in investments held by the Spartanburg County Foundation ("SCF"). SCF retains variance power for the investment; however, United Way is the sole beneficiary as long as United Way is in existence. Distributions from the fund may be made by request and approval from United Way's Board of Directors.

The beneficial interest in the investments held by SCF are reported at fair value in the Statement of Financial Position. Investment returns are reported in the Statement of Activities and consist of interest, dividends, and capital gains and losses (realized and unrealized), less external investment expense.

Property and Equipment

United Way's policy is to capitalize property and equipment purchases over $1,000. Non-depreciable assets begin being depreciated once they are complete, at which time the completed cost of the project is transferred to the appropriate property and equipment category. Depreciation is computed on the straight-line basis over the estimated useful lives as follows:

Software	3-5 years
Leasehold Improvements	3-5 years
Furniture and Equipment	3-10 years

Net Assets

Net assets and revenues are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of United Way and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions are net assets available for use in general operations and not subject to donor imposed restrictions. The Board, at its discretion, may designate a portion of the net assets without donor restrictions to be used for specific purposes, such as capital improvements.

- Net Assets With Donor Restrictions are net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met either by the actions of United Way or the passage of time. Other donor-imposed restrictions may be perpetual in nature, where the donor stipulates that the resources be maintained in perpetuity. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. If a restriction is fulfilled during the same year in which the contribution is received, United Way reports that support as an increase in net assets without donor restrictions.

Deferred Revenue

Deferred revenue consists primarily of amounts related to grants collected where donor-imposed conditions haven't been met and amounts for administrative and processing fees for designations payable.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions

United Way recognizes contributions as revenue when they are received or unconditionally pledged and records these revenues as with donor restrictions or without donor restrictions according to donor stipulations that limit the use of these assets due to either a time or purpose restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions received with donor restrictions that are met in the year of receipt are generally recorded as revenues without donor restrictions. When a restriction expires or is met in a subsequent year, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities. Conditional contributions or promises to give are not recognized until the conditions on which they depend are substantially met.

Donor choice amounts are considered to be agency transactions and thus, are exempt from recognition. However, United Way has chosen an optional presentation for the statement of activities which reports total campaign efforts, including donor choice amounts, and then subtracts the amounts raised on behalf of others, i.e., the donor choice amounts, to come to a total for contributions received as revenues.

United Way applies an administrative processing fee related to donor choice amounts. The processing fees are recorded as revenue and are withheld from the amount that United Way disburses to the designated agencies. Administrative processing fees of $133,489 related to designations payable to recipient agencies were included in deferred revenue in the statement of financial position as of March 31, 2025.

Grants

Grants and contributions are considered to be available for unrestricted use unless specifically restricted by the grantor or contributor. Amounts received that are designated for future periods or restricted by the grantor or donor for specific purposes are reported as support that increases net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

Other Revenue

United Way recognizes other revenues related to sponsorships, membership fees, visiting charges, and other campaign grants.

Program Services

United Way uses contributions received from public support to fund certain programs within the organization. Those programs are:

Give:

Community Investment Process - United Way of the Piedmont’s internal program utilizing volunteers and staff to allocate charitable contributions to programs provided by non-profit organizations that meet established standards.

NOTE A – SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Program Services (Continued)

Advocate:

2-1-1/Information Referral – a program designed to assist people in need by referring them to the appropriate community service organization. United Way contracts with United Way Association of South Carolina to provide a free, 24 hour/day hotline available by dialing 2-1-1.

Community Education – an educational program designed to inform area citizens about human service issues, volunteer opportunities and local resources.

Financial Stability Initiative – collaborative effort of nonprofits, businesses, governments, and others focused on increasing individual self-sufficiency in Spartanburg, Cherokee, and Union counties, thereby decreasing rates of poverty. The established goal is to decrease the number of individuals living below self-sufficiency by 11,000 by 2030.

Behavioral Health – collaboration of organizations linked to individuals in Spartanburg County living with mental illness and/or addiction. Focused on identifying and implementing strategies to increase access to care while also pinpointing more "upstream" approaches that could prevent behavioral health issues.

A Place to Call Home – collective effort to prevent and reduce homelessness in Spartanburg County. Rooted in sharing commitment from government, nonprofits, schools, businesses, healthcare, and community leaders.

Volunteer:

Americorps VISTA – a national service program, managed by the Corporation for National and Community Service, that works with community agencies to assist local efforts in alleviating poverty.

Americorps Direct Service – a national service program, managed by the Corporation for National and Community Service, that serves through teacher support specialists in local elementary schools serving teachers and students and supporting academic success.

Volunteer Income Tax Assistance – a program supported by the IRS that provides families with household income less than $60,000 with free federal and state income tax preparation by IRS certified volunteers. Many low income families are reluctant to file income tax returns due to the preparation fees. By providing this service to them at no cost, we enable them to make good use of all the money owed to them according to federal and state law.

Volunteer Connections – a program to serve as a referral center for people interested in serving as a volunteer in local human service organizations. Volunteers are recruited, screened and referred to appropriate community organizations that are dependent upon volunteers.

Support Services

Support services include all costs related to fund raising, public relations and management and general expenses.

Advertising Costs

United Way uses advertising to promote its activities. These costs are recorded as expenses when incurred. Advertising costs totaled $2,504 for the year ended March 31, 2025.

Functional Allocation of Expenses

Expenses are charged to each program based on direct expenditures incurred. Any program expenditures not directly chargeable are allocated to programs based on the annual time study method recommended by United Way Worldwide in its publication, *Functional Expense and Overhead Reporting Standards for United Ways* (Effective 7/1/04).

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses (Continued)

Expenses included in management and general on the statement of activities represent only expenses related to management functions that are core operations of United Way and should not be allocated to programs. General and administrative expenses that represent indirect costs of program operations have been allocated among programs based upon the annual time study method recommended by United Way Worldwide in its publication, *Functional Expense and Overhead Reporting Standards for United Ways* (effective 7/1/2004).

Gifts in Kind and Donated Services

Gifts in kind and donated services meeting the criteria for recognition in the financial statements are reflected in the financial statements as non-cash contributions at their estimated value on the date of receipt. In addition to the amounts recorded as revenue and expense in the financial statements, volunteers have donated significant amounts of time assisting United Way with fundraising, special projects, and provision of program services. These contributed services do not meet the criteria for recognition in the financial statements.

Fair Value Framework

The fair value framework under generally accepted accounting principles requires the categorization of assets into three levels based upon the assumptions used to value the assets. The fair value framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (level one measurements) and the lowest priority to unobservable inputs (level three measurements).

Level 1: Observable inputs such as quoted prices in active markets.

Level 2: Quoted prices for similar assets in active markets; quoted prices for identical or similar assets in inactive markets; inputs other than quoted prices that are observable for the asset; inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Tax Status

United Way is a nonprofit corporation that is exempt from federal income taxes under Internal Revenue Code Section 50l(c)(3) and therefore has made no provision for federal income taxes in the accompanying financial statements. In addition, United Way has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. United Way's tax returns for the past three years remain open for examination by taxing authorities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the financial statements and notes to the financial statements. Actual results could differ from those estimates. The primary estimates used in the preparation of the financial statements include the collectability of pledges receivables, the leases' incremental borrowing rate, and the allocation of functional expenses among functional categories.

NOTE B – LIQUIDITY AND AVAILABILITY OF RESOURCES

United Way's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

Cash and Equivalents	$	733,770
Other Receivables		188,860
	$	922,630

United Way structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, it invests cash in excess of normal requirements in short term liquid investments. It operates on an annual budget cycle, which is approved by its Board of Directors. The Finance Committee of the Board reviews the financial statements with comparisons to budget and prior year.

NOTE C – CONCENTRATION OF CREDIT RISK

United Way maintains its cash at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to $250,000. As of March 31, 2025, United Way's bank balance exceeded FDIC limits by $475,097.

NOTE D – PLEDGES RECEIVABLE

Pledges receivable consists of contribution pledges made to United Way by individuals and businesses located primarily in upstate South Carolina. Collections of net pledges are anticipated as follows:

	Pledges Receivable	Allowance for Uncollectibles	Net Pledge Receivables
Balance as of March 31, 2025	$ 2,166,635	644,736	$ 1,521,899

NOTE E – BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

Beneficial interest in assets held by others totaled $1,131,485 at March 31, 2025 and represents investments held at SCF. These were valued at fair value based on values provided by SCF which are considered unobservable inputs and are thus categorized as level three within the fair value hierarchy.

The following is a summary of the changes in the fund held and managed by SCF for the year ended March 31, 2025:

Fair Value, beginning of the year	$ 1,085,940
Realized and unrealized gains (losses)	2,880
Investment income	48,372
Investment advisory fees	(5,707)
Fair Value, end of the year	$ 1,131,485

The Spartanburg County Foundation's annual audited financial statements are available by contacting the Spartanburg County Foundation at 424 East Kennedy Street, Spartanburg, SC 29302, (864) 582-0138.

NOTE F – PROPERTY AND EQUIPMENT

Property and equipment was comprised of the following at March 31, 2025:

Property and Equipment		
Furniture and Equipment	$	258,851
Leasehold Improvements		49,985
		308,836
Less: Accumulated Depreciation		(295,886)
Total Property and Equipment -Net	$	12,950

NOTE G – CONTRIBUTIONS DESIGNATED BY DONORS

For the year ended March 31, 2025, United Way received pledges and/or contributions totaling $3,927,862 for the 2024-2025 campaign year. At the contributors' option, their donation may be designated to a qualifying not-for-profit agency. When this type of designation occurs, these funds are reflected as liabilities for donor choice amounts. Gross donor choice amounts designated for future periods were $312,491 of the total pledge and/or contributions received for the 2024-2025 campaign year. At March 31, 2025, $405,696 was unpaid and recorded as a liability in the accompanying statement of financial position.

NOTE H – RETIREMENT PLAN

United Way has a 401(k) defined contribution plan, which covers substantially all employees with at least 60 days of service. United Way makes contributions equal to three percent of participants' salary each year. United Way may also make annual matching contributions to the plan of 50% participants' elective deferrals, subject to a maximum match of two percent. The amount contributed to the plan for the year ended March 31, 2025 was $73,760.

NOTE I – OPERATING LEASES

United Way has three leases with terms greater than 12 months. All are considered operating leases.

The main office is leased under an agreement that was amended in February 2024 and expires on August 31, 2026. Monthly lease payments range from $5,862 at the time of the amendment to $6,179 at the end of the lease.

The Gaffney office is leased under an agreement beginning December 1, 2023 and expires on November 30, 2026. Monthly payments range from $1,750 at lease inception to $1,850 at the end of the lease.

United Way recognizes a right-of-use asset and lease liability for leases with terms greater than 12 months. Options to extend or terminate a lease are included in the right-of-use asset and lease liability when it is reasonably certain that such options will be exercised. United Way does not recognize right-of-use assets or lease liabilities for short-term leases (those with terms of 12 months or less) and recognizes lease expense on a straight-line basis over the lease term for these leases.

To determine the present value of the lease payments, United Way utilizes its incremental borrowing rate as of the date of the adoption of ASC Topic 842, *Leases* (April 1, 2022) or as of the commencement date of the lease, whichever is later. The weighted-average discount rate for United Way was 7.76% as of March 31, 2025. The weighted-average remaining lease term of all leases was 1.48 years, which includes renewal terms that United Way was reasonably certain would be exercised.

NOTE I – OPERATING LEASES (CONTINUED)

Lease expense for the year ended March 31, 2025 was $95,826.

Future minimum lease payments under these non-cancelable leases are as follows:

Year Ending March 31	Main Office	Gaffney	Total
Future Minimun Rent Payments			
2026	$ 72,678	21,800	$ 94,478
2027	30,895	14,800	45,695
	103,573	36,600	140,173
Interest	(5,655)	(2,602)	(8,257)
Total Lease Liabilities	97,918	33,998	131,916
Lease Liabilities - Current	(67,594)	(19,659)	(87,253)
Lease Liabilities - Noncurrent	$ 30,324	14,339	$ 44,663

NOTE J – NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS

United Way primarily raises funds through annual workplace campaigns that allow donors to make pledges in the current fiscal year that will be paid through payroll deductions occurring in the following fiscal year. These pledges are reflected below as donor restricted with respect to time because they are annual campaign pledges designated for a future period.

In addition, United Way received some contributions restricted for the purposes below.

Net Assets with time restrictions	$ 1,116,203
Long-Term Disaster Relief	366,750
Homeless Prevention	29,893
Net Assets with donor restrictions	1,512,846
Net assets without donor restrictions	1,367,261
Total Net Assets	$ 2,880,107

NOTE K – COMMITMENTS

Software Subscription Commitment

United Way has entered into a multi-year agreement for customer relationship management ("CRM") software services. The agreement commenced on November 15, 2024, and expires on November 15, 2027. Under the terms of the agreement, United Way is obligated to make annual payments ranging from $74,624 to $98,819.

Future minimum payments under this agreement are as follows:

2026	$ 98,019
2027	74,624
Total future CRM commentments	$ 172,643

The CRM software is used to support program, fundraising, and management & general operations.

NOTE L – SUBSEQUENT EVENTS

Termination & Renewal of Federal Grant Funding

In April 2025, the AmeriCorps notified United Way of the termination of its AmeriCorps VISTA federal grant, originally awarded on August 1, 2024, to support youth outreach programming. The effective termination date is April 25, 2025. This grant and related program fees totaling approximately $184,000 annually will not be received in future periods. In August 2025, United Way was awarded a one-time grant for approximately $256,000, which includes an approximate $113,000 local match portion, to replace the prior grant funding for a one year period.

Awarding of United Way Worldwide Grant

In June 2025, United Way received a $100,000 grant award from United Way Worldwide in order to support the local community to meet humanitarian needs and long-term recovery efforts as a result of Hurricane Helene.

Subsequent events have been evaluated through August 11, 2026, which is the date the financial statements were available to be issued.

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SUPPLEMENTAL SCHEDULE

UNITED WAY OF THE PIEDMONT, INC.
SPARTANBURG, SOUTH CAROLINA

SUPPLEMENTAL SCHEDULE - FUNCTIONAL EXPENSES (OVERHEAD) CALCULATION

YEAR ENDED MARCH 31, 2025

CAMPAIGN RESULTS AND OTHER REVENUE:

Net Campaign Results	$	3,615,371
Grant Income		746,136
Investment Income (Loss)		52,426
Designations from other United Ways		22,673
Other		1,212,792
Service Fees		112,353
Total Revenue	$	5,761,751
All Costs relating to fundraising and management and general	$	1,138,375
Overhead as a % of total Revenue		19.8%