

**Cabinet Meeting
January 17, 2015
Tallahassee, Florida**

President Jon Ross, President of the Tallahassee Lions Club welcomed everyone to Tallahassee and called the District 35-L Cabinet meeting to order at 10:00 a.m. CST.

Invocation was given by DG Bob Melnick
Pledge to the flag by 1st VDG Larry Hopkins

Lion President Jon Ross introduced the head table: District Secretary Joyce Cosson and husband John, 1st VDG Larry Hopkins and wife Carol, DG Bob Melnick and wife Diane.

1st VDG Larry welcomed Past District Governors present, all zone chairs and regions chairs that are doing a great service to Lions Clubs in their area and region.

1st VDG Larry introduced DG Bob Melnick. DG Bob has been a Lion for 25 years with many accomplishments and is a member of the Ocala 200 Lions Club. **DG Bob** reminded us that "Just Ask One" is working and urged everyone to continue asking and giving others the opportunity of becoming a Lion.

It is proposed to increase the MD Dues to \$1.00 annually and it will be voted on at MD Convention in May 2015.

DG Bob encouraged everyone to attend the 4th District Meeting April 11, 2015 in Ocala.

After roll call it was determined we didn't have a quorum to handle business.

The minutes and treasurers report will be voted on in Ocala.

Following is the treasurer's report for you to go over and vote later:

Status of Funds Report -- District 35-L
January 12, 2015

This report is based on the District Treasurer's Income and Expense Reports through December 31, 2014. The District had \$51,635.08 in the bank (\$16,608.18 in the checking account and \$35,026.90 in the money market account). Below is a breakdown of these funds:

Administrative		\$ 13,036.38
Unrestricted	\$ 11,775.86	
Restricted (Tail Twister)	1,260.52	
Activities (Restricted)		\$ 38,598.70
Diabetes	\$ 1,014.00	
Disaster Relief	24,951.54	
KidSight	10,260.52	
FL Panhandle Used		

Eyeglasses Project	213.87
Youth Exchange	2,159.18

Total	\$ 51,635.08
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Highlights: Budget vs. Actual (SY 2014/2015)

Administrative (unrestricted) Budget:

1. Administrative Income and Expenses: Dues income and expenses aren't in line with the Budget. This will be further evaluated.

2. District Management: The GLT and GMT expenses are considerably below the Budgeted level. To demonstrate this, the budgeted levels for these categories are \$2,000 each. Through the half-way point of the year, GLT has spent \$126.46 and GMT hasn't spent anything.

3. Leadership: It appears that actual expenses will be approximately \$2,000 less than the budgeted amount.

4. Bottom Line: The projected shortfall from the dues situation could possibly be offset from spending less for GLT, GMT, Region/Zone activities. The net result would be ending the year approximately \$8,000 to the good. On the surface, this appears to be good news and it is for the current year; however, to address the cash flow issue at the start of each service year, the district operates best with a carryover balance of around \$10,000 to \$13,000. Thus, the gap between the currently projected \$8,000 carryover and the desired carryover level of \$10,000 to \$13,000 could increase if the activities (GLT, GMT, Region/Zone) mentioned in the first sentence of this paragraph aren't realized.

Activities (Restricted) Budget: Nothing of significances to report for the first half of the service year. However, the next financial report will reflect income of a little over \$5,200 for the Panhandle Used Eyeglasses project from monies recently received from the harvesting of used eyeglasses.

Respectively Submitted: PDG Jerry Skufe, Chair, Finance Committee

Again no action was taken since there wasn't a quorum.

PDG Tony Stefanowicz Global Membership Team report as follows:

- Membership numbers are looking good:
 - I'm sure you heard by now, we were at a plus 32 at the end of December.
 - University of Florida Campus Club is scheduled for January 26 & 27 formation.
 - Salt Springs LC may soon be on the way.
 - MD GMT Coordinator PDG Cathy Walton designed an "I Shut the Back Door" key. Your Zone chair will have a key for you if you save a member who was ready to leave a club.
 - No Entrance Fee for Military new members is still in effect.

- After reviewing the Club Health Assessment:
 - Working with clubs that are 90+ days with finances
 - Working with clubs that are a little behind in their monthly reporting to LCI
- Attending Club and Zone Meetings to present an Orientation for “New and Seasoned Members”.
- File your income with the IRS: e-Postcard or Form 990N is a couple of options.
- File your Solicitation of Contributions Registration Application (Form 10110) with the Florida Department of Agriculture and Consumer Services. No charge, however, a \$1000.00 fine if negligent.

Respectfully submitted,
 PDG Tony Stefanowicz
 District GMT Coordinator
 Turkey Creek Lions Club
 386-853-0416
govnortony@yahoo.com

Region Chair Reports were given by PDG Nell Simmons, PDG Pat Hall, Lion Bob Holton.

Zone Chair Reports were given by Lion Mary Ogletree – Zone 2, Lion Ray Malloy – Zone 6, Lion Carol Hopkins – Zone 9.

PDG Pat Hall has received \$5,259.18 for glasses.

Lion Shirley Shuler the entity checks thru third quarter totals \$71,997.

Club Excellence Award entries should be turned in before 9/20/2015

State Convention April 30 – May 3, 2015 in Ocala at the Hilton.

USA/Canada Leadership Forum Grand Rapids, MI September 17-19, 2015.

Respectfully submitted,

Joyce Cosson
 Secretary – District 35-L