

Market Insight





Inland Empire East

Overall Vacancy Rate

9.4% +27.0% Asking Lease Rates (NNN)

\$1.01 -12.2% Leasing Activity

6.3M sF +30.2%

Under Construction (PSF)

^ Percent Represents Year-Over-Year Change

6.0M sf -20.4%



The Inland Empire East

Industrial market began 2025 with 2,092,034 square feet of negative net absorption, marking the sixth quarter of occupancy losses since early 2023. Vacancy climbed 90 basis points from the prior quarter to 9.4%, as new deliveries continued to exceed tenant demand.

The highest vacancy rates remain concentrated in the 100,000–249,999 SF (8.0%) and 250,000–499,999 SF (11.3%) ranges, underscoring persistent softness in the lower end of the big-box segment. Average asking rents declined by \$0.04 quarterover-quarter to \$1.01 NNN, a 3.8% decrease.

| Summary | Q1 2024 Q4 2024 | | Q1 2025 | QoQ % Change | YoY % Change |
|---------------------------------|-----------------|-------------|-------------|-----------------|-----------------|
| Total Inventory (SF) | 309,755,382 | 315,025,972 | 315,883,662 | 0.3% | 2.0% |
| Overall Vacancy | 7.4% | 8.5% | 9.4% | 10.6% | 27.0% |
| Overall Availability | 11.2% | 13.0% | 14.1% | 8.5% | 25.9% |
| Under Construction (SF) | 7,629,475 | 5,907,521 | 6,076,794 | 2.9% | (20.4%) |
| Net Absorption (SF) | (2,214,855) | 803,066 | (2,095,394) | N/A | N/A |
| Leasing Activity (SF) | 4,872,121 | 2,591,105 | 6,345,656 | 144.9% | 30.2% |
| Sales Activity (SF) | 1,248,116 | 1,175,069 | 3,579,332 | 204.6% | 186.8% |
| Overall Asking Lease Rate (NNN) | \$ 1.15 | \$ 1.05 | \$ 1.01 | (3.8%) | (12.2%) |



US Unemployment Rate



GDP - Quarter 4*



US 10-Year Treasury Note

Port of Los Angeles (Q1)

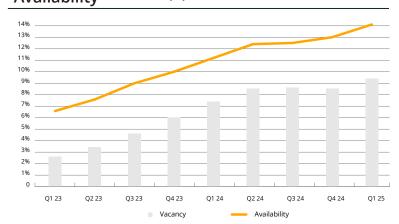
| Total Loaded TEUs | 1,628,000 | Total TEUs |
|-------------------|-----------|------------|
| Total Empty TEUs | 876,049 | YOY Change |
| Total TEUs | 2,504,049 | 5.2% |

Port of Long Beach (Q1)

| Total Loaded TEUs | 1,513,624 | Total TEUs |
|-------------------|-----------|------------|
| Total Empty TEUs | 1,021,952 | YOY Change |
| Total TEUs | 2,535,576 | 26.6% |

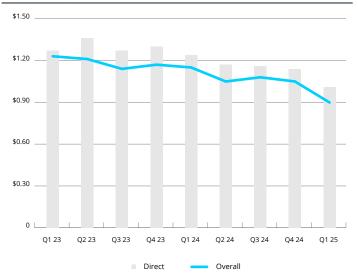
Vacancy vs **Availability**

• Since Q1 2024, vacancy has increased by 27.0% and availability by 25.9%

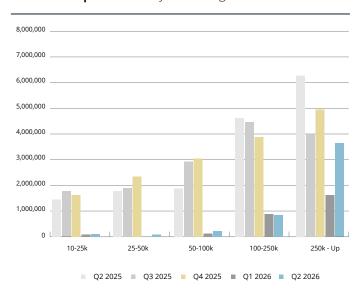


Lease Rates

 Overall lease rates have declined 12.2% year-over-year, returning to levels last seen in Q2 2022

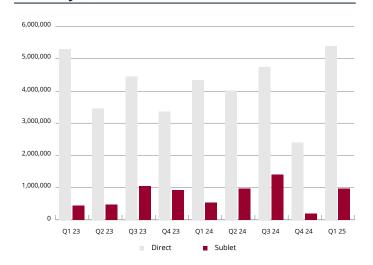


Lease Expiration: By Size Range



Leasing Activity

 Leasing activity surged this quarter, up 145% quarterover-quarter and 30% year-over-year



Top 5 New Leases

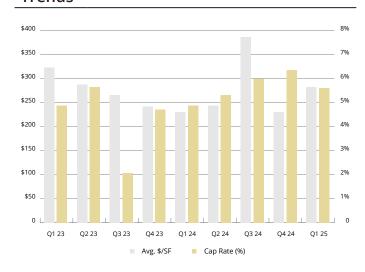
| Address | Size (SF) | Lessor | Lessee(s) |
|----------------------------------|-----------|--------------------|------------------------------------|
| 3690 Webster Av Perris | 855,330 | Deca Companies | Komar Distribution Services Inc |
| 1420 N Tamarind Ave Rialto | 677,225 | Prologis | US Elogistics Service Corp |
| 2455 S Willow Ave Bloomington | 525,110 | IDI Logistics LLC | Geodis Logistics |
| 375 Markham St Perris | 456,652 | IDI Logistics LLC | American Exchange |
| 4120 Indian St Perris | 414,060 | General Mills, Inc | Kenco Logistics Services, Llc |

Top 5 Sales

| Address | Size (SF) | Buyer | Seller(s) | Price |
|-------------------------------|-----------|---------------------------|------------------|---------|
| 21600 Cactus Ave Riverside | 889,445 | Burlington Stores, Inc | BlackRock, Inc. | \$257M |
| 346 S I St San Bernardino | 48,000 | Lee & Associates | Tricia Kazarian | \$6.1M |
| 1690 N Delilah St Corona | 28,175 | Ctk Fulfillment Center | FMK Labs, Inc. | \$10.4M |
| 1131 Olympic Dr Corona | 26,124 | Xirong Liu | Zion Enterprises | \$7.3M |
| 9118 Pulsar Ct Corona | 21,442 | Hotatech Inc. | Frank Thieng Lam | \$6.5M |

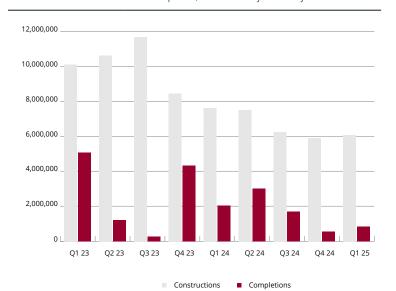
Sale Trends

 At 3.5 MSF, sales activity remained below the 10-year average of 4.4 MSF but rose 187% year-over-year



Construction

 There are 25 buildings totaling 6 MSF currently under development, down 20.4% year-over-year



Major Constructions / Development Projects

| Address | Owner or Developer | Size (SF) | Est. Completion |
|-------------------------------------|------------------------------|-----------|-----------------|
| 801 S Redlands Ave Perris | IDI Logistics | 1,020,657 | 2025 |
| 3690 Webster Ave Perris | Feron | 855,330 | 2025 |
| 23784 Orange Ave Perris | The Dc Building | 429,823 | 2025 |
| 21661 Barton Rd Colton | Neal, Robert J & Bernarda | 417,809 | 2025 |
| 1304 E Alessandro Blvd Riverside | Rockefeller Group | 400,000 | 2025 |

| City | # of Bldgs | Inventory (SF) | Vacancy (%) | Availability (%) | Net Absorption (SF) | Gross Absorption (SF) | Direct Asking Rate (NNN) | Asking Sale Price (\$/SF) |
|-----------------------------|------------|-------------------|----------------|---------------------|------------------------|--------------------------|-----------------------------|------------------------------|
| Banning | 48 | 1,933,563 | 2.6 | 60 | 70,782 | 70,782 | \$0.85 | \$225 |
| Beumont | 48 | 8,059,576 | 7.1 | 7.1 | (6,250) | 0 | \$0.59 | \$238 |
| Bloomington | 124 | 11,083,355 | 11.7 | 16.1 | (344,682) | 26,760 | \$0.80 | \$281 |
| Corona/Norco | 1012 | 35,859,802 | 6.9 | 4.9 | (257,051) | 299,219 | \$1.11 | \$290 |
| Colton/Grand Terrace | 195 | 11,604,919 | 6.1 | 11 | 203,426 | 232,233 | \$0.93 | \$231 |
| Moreno Valley | 120 | 33,291,823 | 6 | 6 | (3,056) | 452,229 | \$0.99 | \$210 |
| Perris | 269 | 46,348,582 | 14.4 | 18 | 477,126 | 480,285 | \$0.98 | \$230 |
| Redlands/Loma Linda | 250 | 31,409,461 | 11.5 | 16.1 | (997,817) | 115,120 | \$0.84 | \$231 |
| Rialto | 212 | 31,745,700 | 10.6 | 14 | (1,175,753) | 50,686 | \$1.08 | \$256 |
| Riverside | 1,138 | 57,135,733 | 8.3 | 13.6 | 932,238 | 1,769,216 | \$0.73 | \$232 |
| San Bernardino/ Highland | 616 | 47,411,148 | 9.5 | 15.3 | (990,997) | 154,078 | \$0.77 | \$240 |

Sources: LAC-I Research, CoStar, Moody's

The data presented is based on a survey of industrial properties 5,000 square feet and larger. Leasing rates reflect asking triple-net (NNN).

While the information in this report has been obtained from sources believed to be reliable, its accuracy cannot be guaranteed.



