



2026 *Annual Report*



69 YEARS!

*Attraction * Retention * Expansion*



MEDC's 2026 Annual Meeting

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MEDC Annual Meeting Program

Thursday, March 19, 2026 - Montrose Pavilion Event Center

Lunch Served (catered by Stone House Restaurant).....	12:00 p.m.
Welcome.....	Corri Schmidt, Chair
Recognition of Guests.....	Corri Schmidt, Chair
Invocation.....	Kelly Thompson
2025 Brief Recap.....	Sandy Head, Executive Director
Keynote Speaker.....	Sam Bailey, Amazon
2026 MEDC Economic Development Award	Sandy Head / Corri Schmidt
Outgoing Board Recognition.....	Corri Schmidt, Chair
Recognition of 2026 Board	Corri Schmidt, Chair
Conclusion.....	Corri Schmidt, Chair

welcome

Keynote Speaker: Sam Bailey

**Amazon Senior Manager, Economic Development Policy
Americas Public Policy**



Sam Bailey serves as Senior Manager of Economic Development Policy at Amazon leading the company's national expansion of Prime Air. Prime Air offers drone delivery of customer orders in 60 minutes or less using a fleet of battery-powered drones designed, built, and operated by Amazon. In addition, Sam directs Amazon's economic development policy efforts across the state of Colorado supporting new and existing investments.

Prior to 2024, Sam managed Amazon's economic development policy efforts for the Mountain West region of the United States, which included Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming. In this role, Sam guided Amazon's various lines of business through entry-to-market strategies, site selection, zoning and land use, economic development programs and incentives, and policymaker engagement.

Prior to joining Amazon, Sam served as:

- Vice President of Economic Development at the Metro Denver Economic Development Corporation
- President & CEO of the Jefferson County Economic Development Corporation
- Senior Manager of Global Business Development at the Governor's Office of Economic Development and International Trade for the State of Colorado.

Outside of Amazon, Sam serves on a variety of civic and non-profit boards including:

- City Year Denver, Board of Directors & Board Chair
- Denver Metro Chamber of Commerce, Board of Directors
- Metro Denver Economic Development Corporation, Executive Committee Chair

Sam lives in Denver with his wife, Kelsey, and three sons.





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Comments from Our Chair

As Chair of MEDC's Board of Directors, it is my privilege to welcome you to our 69th year of championing the economic health and vitality of Montrose County. Over more than a decade on the Board, I continue to be impressed by how our community evolves through the steady determination, ingenuity, and partnerships that define life on the Western Slope.

This past year marked a particularly meaningful milestone for MEDC. With the successful sale of our final parcel of land to Amazon for its new last-mile distribution center, we closed a major chapter in the organization's history. The facility itself represents an important investment in rural service expansion and brings tangible benefits to area residents and businesses. But equally significant is what the land sale has enabled for MEDC. The proceeds have allowed us to establish an investment fund designed to sustain our long-term operations, and more importantly, create a durable foundation from which we can support economic development for years to come.



Corri Schmidt, Chair
MEDC Board of Directors

Another encouraging development this past year has been the continued growth of the Montrose Manufacturers Association, an MEDC-supported organization that has quickly become a valuable resource for our region's manufacturers. From offering Lean training and other informative topics to peer networking and shared best practices, the group is strengthening the competitiveness of one of our most important economic sectors. Our Manufacturers were particularly excited to learn about state-registered apprenticeship programs aimed at helping manufacturers recruit and retain the talent they need to thrive. This collaboration across companies, industries, and public resources is exactly the kind of grassroots effort that keeps our economy resilient.

As always, none of this progress happens in isolation. I want to extend my deepest appreciation to our Executive Director, Sandy Head, for her steadfast leadership, and to Patricia Cummings for her unrelenting commitment to the organization. I also thank our dedicated Board of Directors — past and present — who generously contribute their experience and insight in service of MEDC's mission. We are grateful as well to our investors whose share in our vision.

Finally, I want to recognize our indispensable community partners: Montrose County, City of Montrose, Town of Olathe, MCS D Schools, Colorado Mesa University, Region 10, Colorado Workforce Center, Manufacturers EDGE, and the Colorado Office of Economic Development and International Trade. Your collaboration strengthens every corner of our region.



**BOARD OF
DIRECTORS**

With new opportunities before us, strong partnerships beside us, and a community that continues to rise to every challenge, I am confident that 2026 will be another year of meaningful progress. Here's to the work ahead — and to the bright future we're building together.

2025 MEDC Board of Directors

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Alpine Bank



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Our Town Matters

Elected Directors



Jeff Mengershausen
Montrose Regional Health



Zander Parker
Parker Consultants & Accountants, PLLC



Mari Steinbach
Montrose Recreation District



Dave Frank
City of Montrose Alternate

Appointed Directors

Monique Garrett
Town of Olathe

Appointed Directors



Sue Hansen
Montrose County



Steve Metheny
Colorado Mesa Univ. - Montrose



Steve Pope
UVWUA Agriculture Rep



Anthony Russo
City of Montrose



Dr. Carrie Stephenson
RE1-J School I District

Appointed Directors



Sheree Wanner
Montrose Chamber of Commerce



MEDC Mission Statement

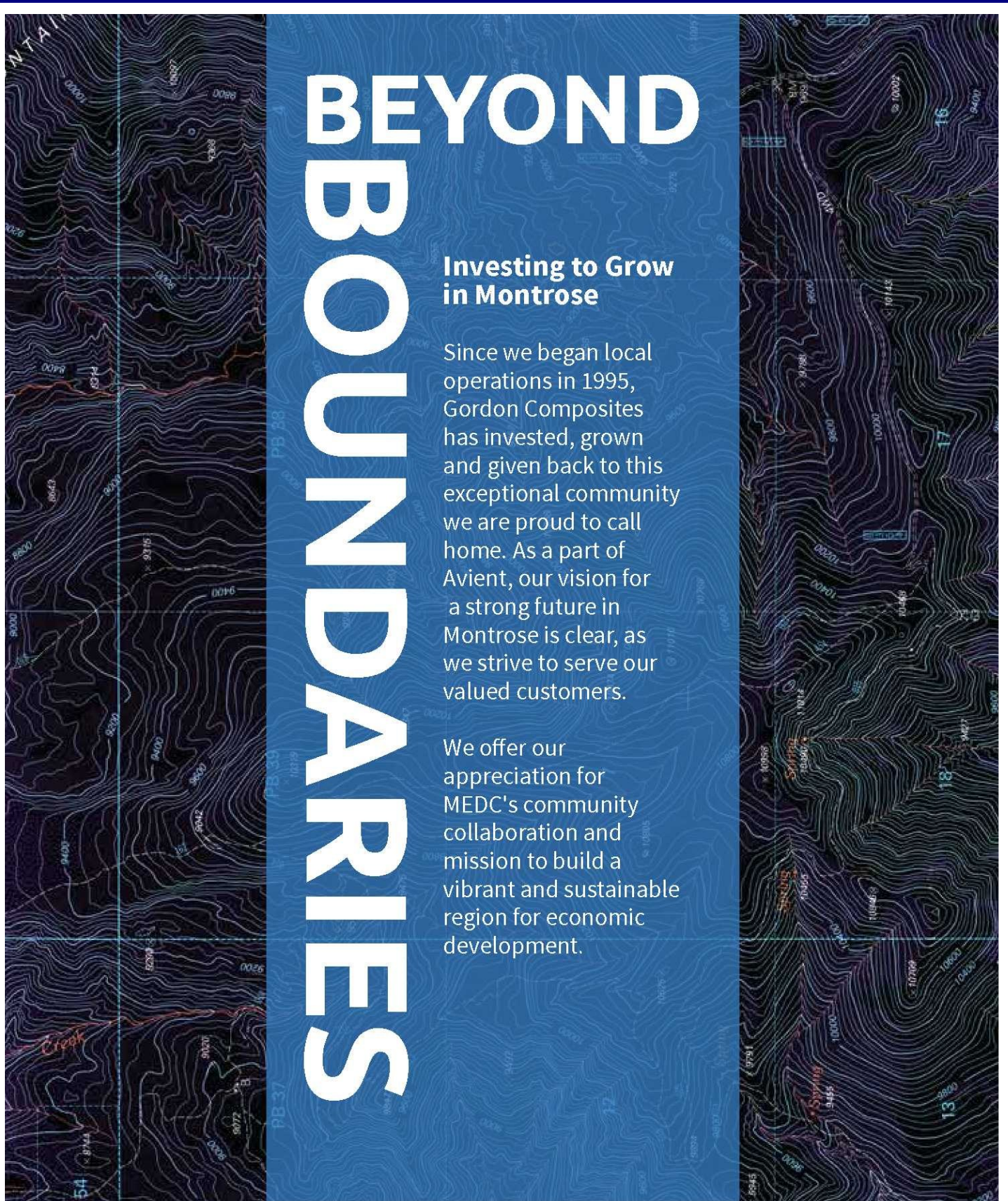
The Montrose Economic Development Corporation (MEDC) is a non-profit organization governed by a volunteer Board of Directors, comprised of community business members and elected officials. Our organization represents all of Montrose County including the City of Montrose and the Town of Olathe. Operating funds are provided by MEDC memberships from businesses, local government, and individuals, who are united in their support of the future economic strength and diversity of our community.

MEDC's focus areas include; Retention/Expansion of Existing Companies; Attraction of Targeted Companies; Entrepreneurial Job Development; Agricultural Development; and Workforce Enhancement.

The Mission of MEDC is to strengthen Montrose County's economic base and increase the standard of living for all of its residents through the retention, expansion, attraction and development of primary jobs and capital investments. This Mission includes the promotion of workforce enhancement, agriculture advancement and other business development that provides economic diversification and stabilization.

2025	Montrose Regional Health	2014	Montrose Forest Products
2024	Lloyd Arnold - Montrose Regional Airport	2013	Russell Stover Candies
2023	David & Doug Dragoo - Colorado Outdoors Project	2012	3M Abrasives
2022	Secret Creek (aka Colorado Yurt)	2011	Mary Watt
2021	Montrose Recreation District	2010	Leadership Circle, LLC
2020	Uncompahgre Valley Water Users Association	2009	City of Montrose
2019	Gary Ratcliff – Colorado Mesa University	2008	Delta-Montrose Electrical Association (DMEA)
2018	Steve Schiell – RE-1J School District	2007	Montrose Memorial Hospital
2017	Michelle Haynes – Region 10	2006	Montrose Daily Press
2016	Montrose County	2005	Gordon Composites
2015	Recla Metals, LLC		

MEDC Past Award Recipients



BEYOND BOUNDARIES

Investing to Grow in Montrose

Since we began local operations in 1995, Gordon Composites has invested, grown and given back to this exceptional community we are proud to call home. As a part of Avient, our vision for a strong future in Montrose is clear, as we strive to serve our valued customers.

We offer our appreciation for MEDC's community collaboration and mission to build a vibrant and sustainable region for economic development.

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President's Report

2025 Year in Review

MEDC is pleased to present our 2025 Annual Report. Within this document, we have included articles and updates from many of our partners who work alongside us to create a vibrant regional economy, as well as the most current demographic data available.

For 69 years, MEDC's focus has remained steadfast: the recruitment and retention of primary employers. These companies are vital because they bring new dollars into the community and their products are sold across the country and the world. Their employees then invest that income back into our local economy through the purchase of homes, goods, and services. This circulation of "new money" creates wealth for our entire region. We consider MEDC to be one essential cog in the wheel that makes Montrose the progressive and successful community people want to live in.



Sandy Head
MEDC Executive Director

HIGHLIGHTS & UPDATES

Amazon Invests in Montrose

The arrival of Amazon in Montrose is the result of a process that began in early 2024. MEDC initially worked with a Site Selector to recruit a then-unnamed company, assisting with data for multiple locations. Following the signing of a non-disclosure agreement in April, we learned the prospect was Amazon—exciting news that remained confidential until a Letter of Intent was signed in June 2024.

Through their due diligence, Amazon chose to purchase seven acres of land owned by MEDC north of town off County Road 1. This site allows for easy access to Highway 50 with ample room for transport trucks to maneuver. The sale was finalized in March 2025, and groundbreaking occurred in May.

Amazon has since constructed a 12,000 square-foot last-mile delivery station. This facility enables faster everyday delivery for Montrose and the surrounding area while creating good-paying jobs—both full-time and flextime—with benefits starting on day one and upskilling opportunities after 90 days. Notably, Amazon did not request any incentives or fee allowances; instead, their project infused over \$25 million into our community, utilizing many local contractors and purchasing local supplies. Amazon fits perfectly within our mission to support primary employers.

Italian Food Emporium: Artisan Manufacturing

MEDC is excited to announce our newest manufacturing partner, **The Italian Food Emporium LLC**. Founded by Jenny Pezzica, this artisan pasta company specializes in organic heirloom and ancient semolina varieties. Using traditional Italian extruders and bronze dies, they produce high-quality fresh and dry pasta, alongside Italian sauces like bolognese and pomodoro and take-home lasagnas.



2025 Presidents Report continued

After a year of researching equipment and fine-tuning her business plan, Jenny's efforts were realized in May when the company was accepted into the OEDIT "Rural Jump Start Program." With assistance from Region 10, production began in the Olathe Cultivator using traditional machinery and ingredients such as meats and cheeses, imported directly from Italy, supplemented by local products. As a condition of the Jump Start Program, 90% of products are sold to regional farmers markets, grocery stores, and restaurants across the state. While Jenny currently sells to locals from her delivery minivan at various locations like the Farmers Market, she has plans to open a dedicated storefront and manufacturing space downtown.



Rocky Mountain Steel Inc. Expansion

Rocky Mountain Steel, Inc., located on Highway 50 in Olathe, is undergoing significant expansion. Founded in 1997, the company fabricates and installs structural steel for schools, hospitals, airports, and large arenas throughout Colorado and neighboring states. They maintain a full staff of estimators, project managers and detailers with decades of experience in the Steel design, fabrication and erection field. The company has been recognized as one of the top fabricators in the State.



In July 2024, the company was purchased by Dylan Wiman, who immediately worked with OEDIT to establish an Employee Stock Ownership Plan (ESOP). Dylan's philosophy is that dedicated employees should benefit financially from their hard work; today, these employee-owners are more focused than ever on the company's success. Since the acquisition, Dylan has added 20,000

square feet to the facility and invested \$2 million in new equipment to increase automation and steel plate processing. The employee count has grown from 24 to 43, with a goal of doubling the company's size in the future. MEDC commends Dylan's high ethical standards and his commitment to being the best employer in Montrose County.

CO DFPC Helicopter Base

In 2025, the Colorado Division of Fire Prevention and Control (DFPC) issued an RFI to communities throughout the Western Slope for a new hangar facility to house their Helicopter Base. Concerned about the potential loss of this vital operation, a team consisting of Scott Stryker (Stryker & Company), developer Matt Miles, and MEDC developed and submitted a proactive proposal.



COLORADO
Division of Fire
Prevention & Control
Department of Public Safety

At stake were not only high-paying jobs but also a critical public safety advantage given the growing fire risk west of the Continental Divide. Matt Miles was able to put a strong lease proposal together leveraging existing assets and a proactive construction plan, including tenant improvements that would accommodate the fit for the aircraft. The CO DFPC team visited the site with one of their helicopters after which they began negotiations. Once negotiations were finalized, Stryker & Co. managed the retrofit of the hangar to exact specifications within the time frame that was requested. This effort involved Matt's architect, 14 subcontractors, and help from Montrose County Road and Bridge crew who created parking solutions. To meet the specified time frames, the Airport administration expedited credentials for the construction workers. Scott Stryker described the community-wide cooperation as a "red carpet" effort.

2025 Presidents Report continued

WORKFORCE & RETENTION: MONTROSE MANUFACTURERS ASSOCIATION

Attrition is a reality in all sectors, which is why retention is just as important as recruitment. MEDC continues to work with our primary employers to ensure they are successful and that their needs are met.

MEDC facilitates the **Montrose Manufacturers Association (MMA)**, meeting monthly to collaborate on challenges such as hiring and skilled labor.

We are proud to have participation from School District staff who guide students through programs like Career Pathways and the Homegrown Pathways Spark Lab that help direct them toward a career. Alongside Colorado Mesa University and the CDLE Apprentice Programs, we are working to “grow our own.” Our Business / Manufacturers EXPO remains a key event, connecting RE1J students with local careers and apprenticeships.

STRATEGIC INFRASTRUCTURE

Proposed Rail Merger

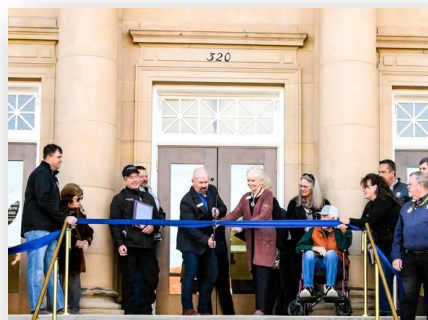


MEDC has formally submitted a letter of support for the proposed \$85 billion merger between Union Pacific and Norfolk Southern. Union Pacific covers the western U.S. and Norfolk Southern covers the Eastern U.S. As Union Pacific is our local rail provider, this merger represents a significant shift in national logistics. The merger must be approved by the U.A. Surface Transportation Board. If approved, it would create the first truly coast-to-coast rail network in the United States creating 50,000 miles of track in 43 states with connections to major ports on both coasts.

For Montrose, this is a strategic opportunity; Union Pacific anticipates that a unified transcontinental system will increase the efficiency of shipping and boost demand for rail services among our local companies. By connecting our regional shippers directly to eastern markets, we can lower transportation barriers for our primary employers. We expect a final decision from the Surface Transportation Board by mid-2027.

Historic Courthouse Renovation

On November 10th, Montrose County celebrated the ribbon cutting of the newly renovated 1923 Court House. This \$14.9 million project was managed by Stryker & Co. and successfully modernized the facility's systems and accessibility while meticulously preserving its historical character. A notable achievement of this project was its completion without the issuance of any new debt, thanks to strategic fiscal planning and support from DOLA. The Court House will now house the Board of County Commissioners, Assessor, Treasurer, GIS, Attorney, Communications and Veterans Services. We congratulate the County on this significant investment in our local history and infrastructure.

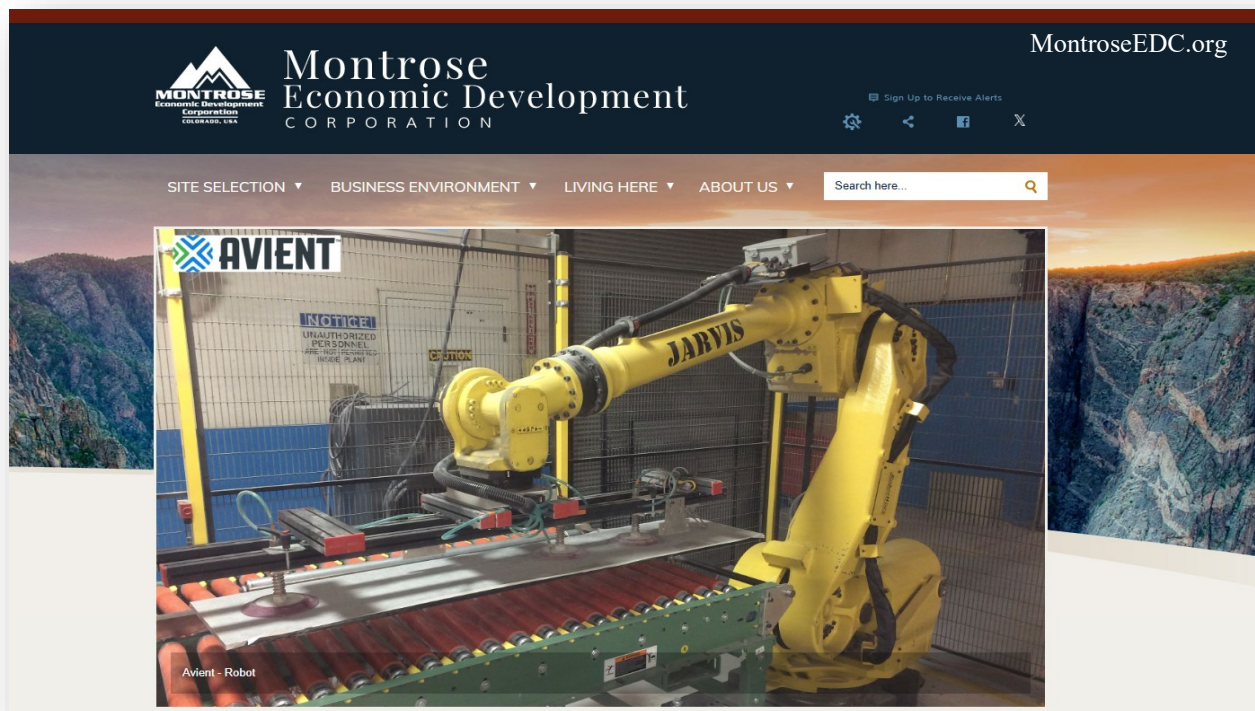


IN CONCLUSION

We want to acknowledge and express our appreciation to our many partners. The Colorado Office of Economic Development and International Trade, (OEDIT) has many programs that help us in putting deals together and their staff, without exception, will go out of their way to help match the right programs with the companies we work with. In addition, the staff with Manufacturers EDGE are readily available to consult and assist our local companies. The City of Montrose continues to be partner in economic development efforts throughout our community. Montrose County will assist in areas allowed by state statute. We appreciate the regional planning and business assistance that is provided by our partners at Region 10 as well as the support of the Colorado Workforce Center. To summarize, we have an incredible pool of resources and valued partnerships that demonstrate the uniqueness of our community.

MEDC is fortunate to have a strong Board of Directors who represent our major community institutions. I want to express gratitude to each of them for their leadership and the time they give to our organization. Our "partner discussions" remain one of our most valuable agenda items, enhancing our ability to collaborate effectively. Special thanks to Patricia Cummings, my Executive Assistant, who has been with MEDC for 16 years and keeps our operations running smoothly.

Finally, we thank our investors. Over 90% of our funding comes from private investment. If you are not yet an investor, we urge you to join us. MEDC provides a vital link between private business and government, and we maintain an open-door policy to help all businesses meet their objectives. Together, we will continue to build a stronger economy for Montrose and its citizens.



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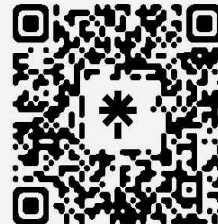
-MARK RUMBAUGH
ELDRED RANCH, MANAGER

"...Throughout the project, Merritt coordinated seamlessly with the architects, subcontractors, and state surveyors, turning a complex remodel into a low-stress experience for everyone involved."

-ERIC KOVAL
SERVICE LINE DIRECTOR,
RN, BSN, MBA

"...Merritt's craftsmanship, integrity, and commitment to excellence make them a trusted partner in healthcare construction."

-COURTNEY CRYER
MONTROSE REGIONAL HOSPITAL,
CHIEF OPERATING OFFICER



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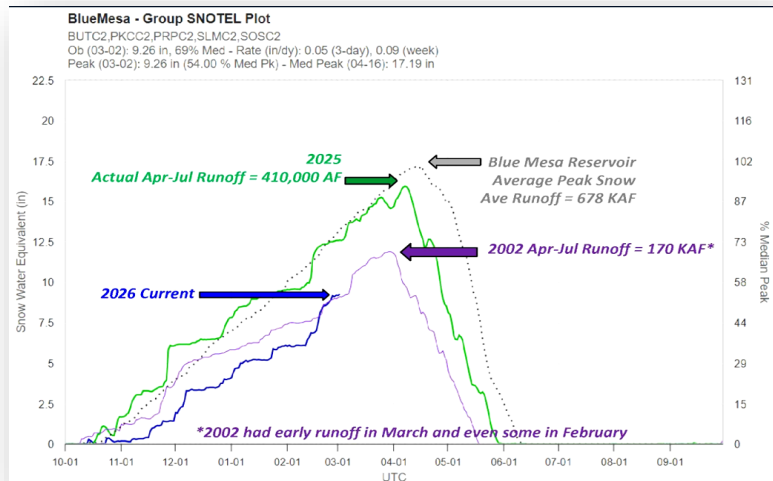
2026 Water Supply Outlook: Navigating a "Dry Year" in the Gunnison Basin

As of March 2026, water supply conditions across the Gunnison River Basin indicate a challenging season ahead for water users. Data from the Colorado Division of Water Resources suggests that while some areas remain resilient, the broader region is bracing for significantly below-average runoff, officially classifying 2026 as a "Dry Year."

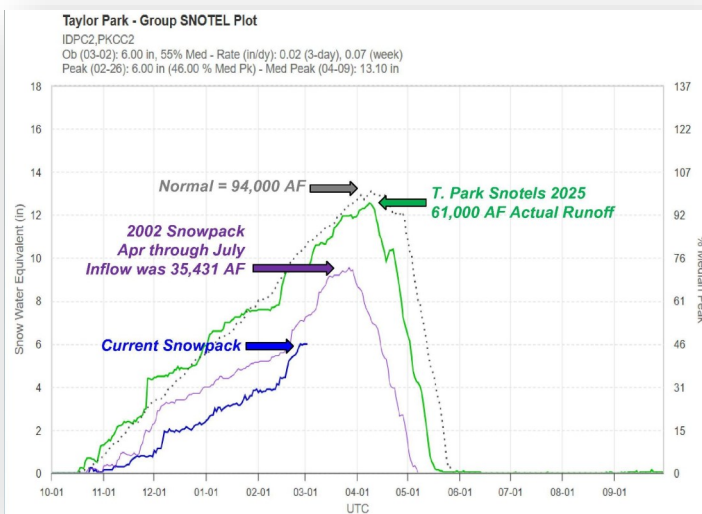
Blue Mesa Reservoir: Confronting the Dry Year

Blue Mesa Reservoir, the largest in the system, currently sits at approximately half capacity. As of March 2, 2026, storage is recorded at 422,000 acre-feet (AF) against a full active storage capacity of 829,500 AF.

The forecast for the critical April-July runoff period is currently estimated at 346,000 AF—just 54% of the historical average. Current SNOTEL data shows a Snow Water Equivalent (SWE) of 9.26 inches, roughly 69% of the median. While this is significantly better than the record-low 2002 runoff of 170,000 AF, it is a sharp decline from the 410,000 AF seen in 2025. Consequently, officials have confirmed that Blue Mesa will not fill this year. Releases through the Black Canyon are currently being maintained at 380 cfs and are expected to remain steady through the runoff period.



Taylor Park Reservoir Status



The situation at Taylor Park Reservoir mirrors the broader basin's trends. Storage currently stands at 60,240 AF, roughly 57% of its 106,230 AF total capacity. The forecasted April-July runoff for Taylor Park is 55,000 AF, or 59% of the average.

Key operational updates for Taylor Park include:

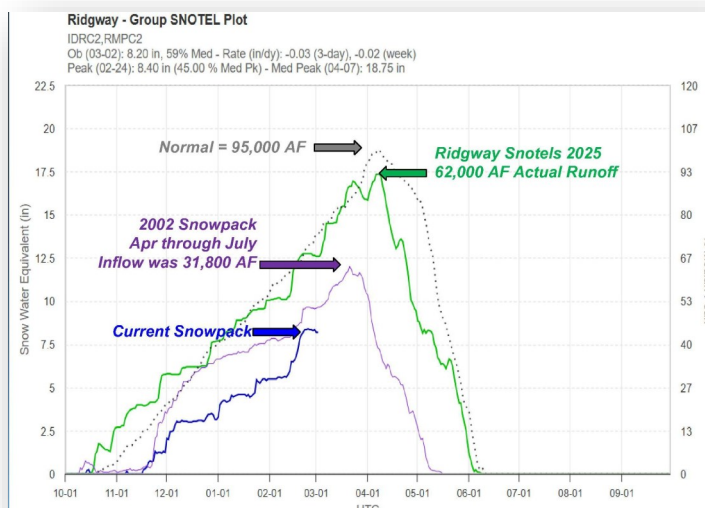
- * **First Fill Account:** The first fill account was successfully filled as of December 3, 2025.
- * **Storage Transfers:** Approximately 51,485 AF of that first fill has already been moved downstream to Blue Mesa Reservoir.
- * **Current Outflow:** Releases are currently holding at 80 cfs. Snowpack in the Taylor Park group SNOTEL sites is currently at 6.00 inches SWE, which is 55% of the median for this time of year.

2026 Water Supply Outlook: Navigating a "Dry Year" in the Gunnison Basin

Uncompahgre Basin: Resilience at Ridgway Reservoir

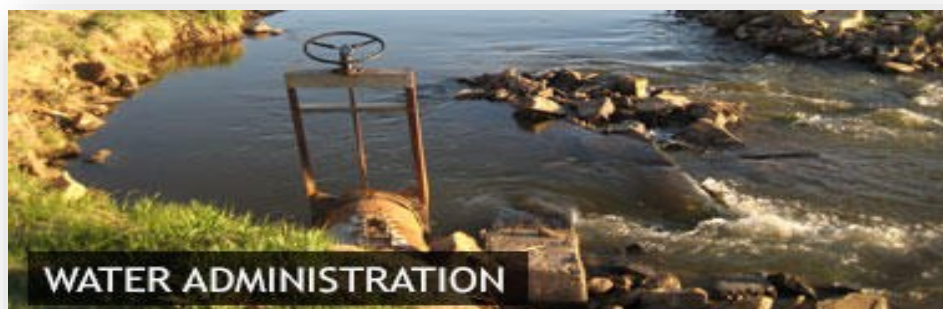
In contrast to the Upper Gunnison, the Uncompahgre River Basin shows more robust storage levels. Ridgway Reservoir is currently 83% full, holding 70,640 AF.

While the forecasted April-July runoff for Ridgway is also below average—estimated at 62,000 AF, or 62% of the norm—the reservoir's high starting storage level means it is still expected to fill if current forecasts hold. The SNOTEL data for the Ridgway group shows 8.20 inches of SWE (59% of median). Although the snowpack is trailing significantly behind the "Normal" peak of 95,000 AF of runoff, the existing storage buffer provides a level of security for Uncompahgre Valley Water Users that is less certain in other parts of the basin.



Summary of Conditions

The 2026 season is defined by a consistent theme: low snowpack and below-average runoff forecasts. While the "Dry Year" status at Blue Mesa will dictate regional operations, the healthy storage levels in Ridgway Reservoir offer a vital safeguard for the Uncompahgre Valley. Water users are advised to plan for a year where efficiency will be paramount as the basin relies heavily on existing reservoir carryover to meet demand.



COLORADO
Division of Water Resources
Department of Natural Resources

Information provided by:
Colorado Department of Water Resources
Department of Natural Resources
Bob Hurford, P.E. - Division Engineer

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MONTROSE COUNTY

2026 DATES TO REMEMBER

AG HERITAGE DAY & COMMUNITY SUPPER SATURDAY, MARCH 21

CELEBRATE AMERICA 250 & COLORADO 150

Ag Heritage Day, held Saturday, March 21 at the Montrose County Event Center, honors agriculture on the Western Slope of Colorado in celebration of our heritage and the values that have shaped Montrose County for generations. The event also recognizes two historic milestones: America's 250th anniversary and Colorado's 150th anniversary, offering the community a meaningful opportunity to reflect on the past while celebrating the future. The free, family friendly celebration begins at 10:30 a.m. and includes activities such as a stock dog demonstration, games, and a complimentary hamburger lunch while supplies last. The day concludes with a ticketed Chuckwagon Community Supper featuring a hearty chili meal, live Western music, and cowboy poetry. Information and tickets at www.montrosecountyeventcenter.com

WEST SLOPE WATER SUMMIT FRIDAY, NOVEMBER 13

Save the Date for the 2026 West Slope Water Summit 2026 on November 13. This is an important opportunity for our regional community to focus on water on the Western Slope of Colorado. With growing concerns about drought conditions, 2026 is shaping up to be a critical year for water education and awareness, including the increased potential for a significant wildfire season. Following the water summit will be the 2026 Western Colorado Farm and Ranch Innovation Expo. Both events take place at the Montrose County Event Center. More information available at www.westslopowatersummit.com



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Investing in Care.

Growing With Our Region.

Montrose Regional Health continues to expand access to high-quality care while investing in facilities, services, and technology that support a healthy and thriving community.



Highlights:

- **New Ambulatory Care Center**
A modern, 80,000-square-foot facility bringing multiple services together in one convenient location.
- **New and expanded specialty services**
New services in neurology, urology, outpatient infusion, and plastic and reconstructive surgery, along with continued growth in cardiology, digestive health, spine and pain care, women's health, and cancer care.
- **Investment in people and access**
Addition of 26 new providers in 2025, expanding access to care across the region.
- **Regional cancer care excellence**
Continued investment in the San Juan Cancer Center, including the grand opening of the Francie Smiles Infusion Center, to improve efficiency, comfort, and patient experience.
- **Advanced imaging and technology**
New capabilities at River Landing, including 3D mammography, PET/CT, and advanced MRI technology.
- **Nationally recognized for quality, safety, and women's health care**
Recognized as a Top 100 Rural and Community Hospital, with honors from U.S. News and World Report, Healthgrades, CMS, and the Women's Choice Award.

Local Care. Regional Impact.

Montrose Regional Health remains committed to meeting the healthcare needs of our communities while supporting economic growth and quality of life across the region.



MontroseHealth.com



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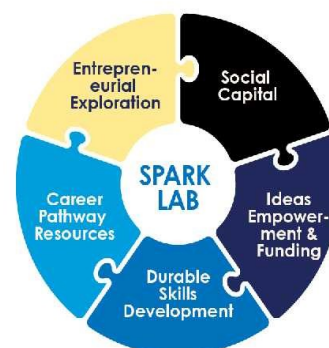
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Homegrown Pathways & the Western Slope Schools Career Collaborative

Across the Western Slope, young people are full of ideas. What they often lack is a clear path, and the durable skills and social capital to turn those ideas into action in their own communities.

That's where Homegrown Pathways and the Western Slope Schools Career Collaborative (WSSCC) come in. Homegrown Pathways, a Montrose-based nonprofit, advances economic mobility in rural Colorado by **connecting youth to quality regional career and entrepreneurship pathways**, and leads WSSCC, a partnership expanding career-connected learning across West-Central Colorado. Together, they deliver Spark Lab in local classrooms.



Investing in Rural Ideas: Spark Lab on the Western Slope

Spark Lab is an in-school program that helps students turn ideas into action. Over a semester, students explore their interests and community needs, then develop business, nonprofit, creative, or career pathway ideas rooted in their local economy.

Along the way, students build durable skills that last far beyond school: leadership, communication, relationship-building, and confidence. Just as importantly, they build social capital by connecting with local business owners, workforce leaders, nonprofits, and community members who serve as mentors, judges, and supporters.

The program culminates in a two-minute pitch where students request seed funding to take their next step. Spark Lab is not about the "best" idea—it is about learning how to harness the skills they've worked to develop in order to take action on their idea.

Impact This Academic Year

During the 2025–2026 school year, Spark Lab was delivered at Olathe and North Fork High Schools within MCSD and DCSD classrooms. Highlights include:

- 35+ hours of in-school programming
- Three community pitch events
- \$25,000+ distributed through the Youth Venture Fund to date

Student ideas ranged from culinary and construction businesses to photography, nursing pathways, and short films. One regional superintendent captured the impact simply: "This [Pitch] Event changes lives."

One of the most powerful moments came from North Fork student Kacee Daguerre who pitched as an intrapreneur on behalf of The Nature Connection, a nonprofit he volunteers with. His vision for expanding outdoor access helped unlock \$18,000 from WSSCC – funding that made an all-expenses-paid outdoor experience possible for 18 Delta County youth who otherwise could not have participated.



With each new school and community, Spark Lab reinforces a simple but powerful message: **rural students are capable of shaping their futures—and strengthening their communities—when given the chance and the connections to do so.** In a world where less than 2% of venture capital reaches rural communities, Spark Lab is proving that belief, mentorship, and local investment can change the equation—by building both skills and relationships that last. One student at a time.



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CITY COUNCIL
(Pictured top to bottom, left to right)

Councilor Doug Glaspell, Mayor Dave Frank,
Councilor J. David Reed, Mayor Pro Tem Judy Ann Files,
Councilor Ed Ulibarri



2026

City of Montrose
400 Main Street | Montrose, Co 81401
970.240.1400

CityofMontrose.org



BILL BELL
CITY MANAGER



ANN MORGENTHALER
DEPUTY CITY MANAGER

To the Citizens of Montrose

The administrative team of the City of Montrose respectfully submits the 2026 municipal budget for all funds of the City in the amount of \$168,931,090. The 2026 municipal budget is the result of a comprehensive and collaborative effort by the City staff, elected officials, and members of the Montrose citizenry to establish a budget designed to meet the current and long-term needs of the City organization as well as those of the Montrose community.

The City of Montrose is in a solid financial position, and we are optimistic that our economic situation will remain steady throughout 2026. City sales tax collections have risen steadily over the past several years due to an increase in consumer spending, regional growth, and the overall economic health of the Montrose area. We do, however, expect this to level off a bit during 2026. The general public's spending related to retail shopping, restaurants, and lodging has continued to increase over the past several years and is projected to generate approximately \$729,848 for the Retail Sales Enhancement Fund and \$1,251,244 for the Tourism & Promotion Fund in 2026.

It is important to know that these funds are designated to be used toward various activities, programs, services, and infrastructure related to tourism, marketing, and business development, as required by the voters upon the establishment of the funds.

We are very thankful to our Montrose residents who approved an increase to our City's Hotel/Lodging tax rate this past year. With the additional revenue generated by those visiting our community, we are able to provide additional support to programs related to Street Maintenance, Affordable Housing, Childcare Services, Public Transit, and Community Events.

We should all be proud of what Montrose has accomplished over the past several years and we would encourage everyone to continue working together to make Montrose an even better community in which to live, work, and raise a family!

Award-Winning Care

Montrose Regional Health remains committed to meeting the healthcare needs of our communities while supporting economic growth and quality of life across the region.



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The Town of Olathe completed a major infrastructure enhancement this year with the Downtown northern portion of town. The project included new pedestrian lighting extending into Sugar Beet Park, significantly improving safety and accessibility for students, residents, and visitors. This improvement was made possible through a Revitalizing Main Street grant awarded by the Colorado Department of Transportation (CDOT).

Olathe also marked the successful return of its Harvest Festival, strengthening community engagement while supporting local vendors and businesses. The Town looks forward to building on that momentum at the September 19, 2026 festival, featuring expanded music, vendor participation, and activities for all ages.

In addition, the Town undertook a thorough update of its Comprehensive Plan. In partnership with Community Planning Strategies, LLC, along with the Planning & Zoning Commission, town staff, community stakeholders, and residents, Olathe finalized *Town of Olathe Vision 2045*. This forward-looking plan establishes a strategic framework for sustainable growth, infrastructure investment, and long-term economic opportunity. As implementation and future planning begins in 2026, the Town remains committed to modernization, streamlined operations, and continued improvements to infrastructure, roads, and parks to support lasting community vitality.





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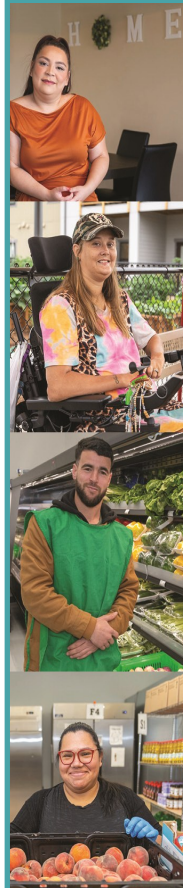
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Montrose Recreation District



Montrose Recreation District (MRD) is a key driver of economic activity and quality of life in Montrose. In 2025, MRD operated with a combined operating and capital budget of over \$8 million, employing 28 full-time and more than 300 part-time staff. However, the economic impact extends well beyond these raw numbers. As programs and services expand and improve, they support the health, happiness, and productivity of our workforce while also attracting new businesses and residents to the area. In 2025, MRD grew its annual operations and made significant long-term investments in the community.

Montrose recreation facility usage reached another annual high, with over 370,000 total contacts in 2025. Of those, 340,832 visits occurred at the Community Recreation Center, 27,403 at the Field House, and 4,400 at Flex Rec. With 8,267 memberships, approximately one-quarter of the district's 34,299 constituents are MRD members.

MRD recently sold the existing Field House property and purchased a new 33,000-square-foot industrial building on a 3.5-acre site to relocate the facility to the north side of Montrose. Renovations will create a first rate facility that expands sports, after-school, and fitness programming, providing Montrose with premier recreation facilities on the Western Slope.

MRD also purchased an existing industrial building to create a centralized and expanded maintenance hub for all facilities and parks. The facility, conveniently located on Anderson Road between the CRC and Ute/McNeil Parks, will improve operational efficiencies and enhance maintenance capacity to extend the lifespan and increase the level of aesthetic quality of capital infrastructure. These improvements will reduce long-term costs, increase quality, and strengthen MRD's ability to provide recreation services for years to come.



Recreation programs continued growing, reaching over 114,000 program contacts. Core programs, including youth and adult sports and aquatics, expanded through increased offerings and participation. Notably, MRD doubled the size of its after-school programs and is now the primary provider in the community.

MRD was also awarded \$1.6 million in grant funding over the next five years to expand inclusive outdoor recreation programming in Montrose County. This grant has a distinct economic impact, as funds are distributed across a coalition of organizations to support staffing and program delivery throughout the region.



Adaptive programming experienced exceptional growth. Special Olympics expanded to seven sports, and an adaptive biking program launched through grant funding and continues to grow, including regional expansion into Delta. Overall adaptive program growth in 2025 was 72%, with year round programming for all ages. The Community Recreation Center is now the ongoing host site for regional Special Olympics swim and powerlifting meets. Combined, these initiatives demonstrate how MRD stimulates economic growth while broadening inclusive recreation opportunities for the community.



Montrose Campus

COLORADO MESA UNIVERSITY

Nursing

Welding

Machining

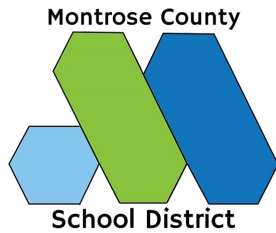
Education

Police

Academy



coloradomesa.edu



Montrose County School District

At Montrose County School District (MCSD), we are dedicated to providing a high-quality education that equips every student for success.

We recognize that each student has unique strengths, interests, and goals. That is why we offer a range of schools and program options that empower families to choose learning environments aligned with their student's needs and aspirations. Through thoughtful instruction, real-world experiences, and consistent support, we create opportunities that challenge students, build confidence, and prepare them for the future.

Connecting Learning to Opportunity

At the heart of this vision is MCSD's Career Pathways initiative, connecting classroom learning to real-world opportunity. Students explore high-demand fields such as advanced technology, healthcare, agriculture, and skilled trades, all essential to today's economy.

By pairing rigorous academics with hands-on learning, students gain practical skills and industry insight before graduation. Partnerships with local businesses and community organizations ensure instruction reflects workforce needs while providing meaningful exposure to regional career opportunities. As a result, students graduate prepared to succeed, whether they pursue college, technical training, or enter the workforce.

Safe and Supportive Schools

Students thrive in safe, supportive environments where they feel valued. At MCSD, we are committed to fostering school communities that prioritize physical, emotional, and social well-being.

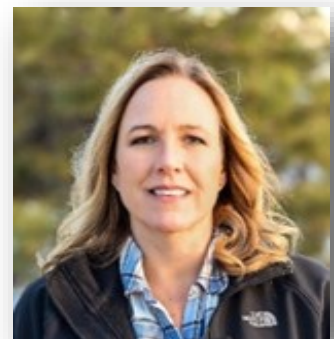
Each of our schools is supported by a dedicated Safety and Wellness Team that includes a School Nurse, Social Worker, School Resource Officer, School-Based Therapist, and Behavior Coach who collaborate to support students and families.

By prioritizing safety, access to mental health resources, and a positive school culture, we strive to ensure students feel secure, respected, and ready to learn while building confidence and resilience beyond the classroom.

Preparing Tomorrow's Leaders

MCSD prepares students not only for today's expectations, but to meet the challenges and opportunities of a rapidly changing world. We pair strong educational standards with experiences that develop leadership, adaptability, collaboration, and problem-solving skills. In partnership with families, educators, and community members, we are nurturing confident, capable graduates ready to contribute to their community and lead with purpose.

MCSD Superintendent
Dr. Carrie Stephenson



Montrose Regional Airport 2026 Update

Investing in Infrastructure to Support Growth

In 2026, Montrose Regional Airport (MTJ) continues to make strategic infrastructure investments to support increasing passenger demand and long-term regional growth. Two new passenger boarding bridges at Gates 4 and 5 will be installed this year, a key enhancement that will improve operational flexibility and elevate the overall boarding experience for travelers. Inside the terminal, landside restroom renovations will also be completed this year, modernizing facilities and further enhancing passenger comfort.



On the airfield, the major reconstruction of Taxiways C and D will conclude this year, reinforcing MTJ's commitment to maintaining the highest standards of safety and operational performance. These investments demonstrate a forward-looking approach to infrastructure planning, ensuring the airport remains well-positioned to accommodate continued growth across the region.

Driving Economic Impact Across Colorado



Montrose Regional Airport serves as a critical economic driver for Montrose County and the State of Colorado. According to the 2025 Colorado Aviation Economic Impact Study, reflecting 2023 data, MTJ generated \$713.1 million in total business revenue. This includes \$221.5 million in on-airport activity and \$491.6 million in visitor spending, underscoring the airport's significant role in supporting tourism, hospitality, and regional commerce.

The study also found that MTJ supports 4,323 jobs and contributes \$231 million in annual payroll to the local economy. With a total value-added impact of \$421.5 million, the airport's economic footprint highlights its importance not only as a transportation asset, but as a foundational component of long-term regional prosperity and economic sustainability on the Western Slope.

Leading the Western Slope in Air Service

Montrose Regional Airport remains the premier provider of commercial air service on Colorado's Western Slope, delivering exceptional connectivity for residents, businesses, and visitors alike. MTJ is served by Southwest Airlines, Delta Air Lines, United Airlines, American Airlines, and Breeze Airways, reflecting the strength and diversity of its airline partnerships.



In March, nonstop service to Nashville was added, further expanding connectivity to key national markets. Breeze Airways returned this winter season and is currently operating as part of our winter schedule. Additionally, service to Los Angeles will be offered this summer through United Airlines, providing important access to a major West Coast hub. Passenger trends remain positive, demonstrating continued demand for air service in the Montrose region.

Montrose Regional Airport is proud to serve as the gateway to Colorado's Western Slope. Through continued infrastructure investment, strong airline partnerships, and a steadfast commitment to operational excellence, MTJ remains well-positioned to support sustained economic growth and expanded connectivity for our region. We look forward to building on this momentum in the year ahead and continuing to deliver exceptional service to our community, business partners, and traveling public.

Montrose County Demographics Quick Facts

People QuickFacts	City of Montrose	Montrose County	Colorado
Population			
Population estimates, July 1, 2024, (V2024)	▲ 21,646	▲ 44,806	▲ 5,957,493
Population estimates base, April 1, 2020 (V2024)	▲ 20,308	▲ 42,678	▲ 5,775,324
Population, % change, April 1, 2020 (estimates base) to July 1, 2024 (V2024)	▲ 6.6%	▲ 5.0%	▲ 3.2%
Population, Census, April 1, 2020	20,291	42,679	5,773,714
Population, Census, April 1, 2010	19,132	41,276	5,029,196
Age and Sex			
Persons under 5 years, percent	▲ 5.9%	▲ 4.6%	▲ 5.2%
Persons under 18 years, percent	▲ 20.6%	▲ 19.5%	▲ 20.4%
Persons 65 years and over, percent	▲ 27.1%	▲ 26.9%	▲ 16.4%
Female persons, percent	▲ 53.2%	▲ 50.2%	▲ 49.4%
Race and Hispanic Origin			
White alone, percent	▲ 82.2%	▲ 94.0%	▲ 85.4%
Black Alone, percent (a) (a)	▲ 0.2%	▲ 0.9%	▲ 5.0%
American Indian and Alaska Native alone, percent (a) (a)	▲ 1.4%	▲ 1.8%	▲ 1.7%
Asian alone, percent (a) (a)	▲ 1.0%	▲ 0.9%	▲ 4.1%
Native Hawaiian and Other Pacific Islander alone, percent (a) (a)	▲ 0.0%	▲ 0.2%	▲ 0.2%
Two or More Races, percent	▲ 12.1%	▲ 2.3%	▲ 3.6%
Hispanic or Latino, percent (b) (b)	▲ 20.7%	▲ 22.1%	▲ 23.2%
White alone, not Hispanic or Latino, percent	▲ 75.0%	▲ 74.2%	▲ 65.2%
Population Characteristics			
Veterans, 2019-2023	1,254	2,975	348,913
Foreign born persons, percent, 2019-2023	6.4%	6.7%	9.6%
Housing			
Housing units, July 1, 2024, (V2024)	X	20,447	2,676,415
Owner-occupied housing unit rate, 2019-2023	69.8%	74.6%	66.3%
Median value of owner-occupied housing units, 2019-2023	\$359,000	\$357,900	\$502,200
Median selected monthly owner costs-with a mortgage, 2019-2023	\$1,490	\$1,547	\$2,231
Median selected monthly owner costs-without a mortgage, 2019-2023	\$470	\$454	\$624
Median gross rent, 2019-2023	\$1,117	\$1,120	\$1,693
Building permits, 2024	X	270	32,185
Families and Living Arrangements			
Households, 2019-2023	8,748	17,529	2,325,576
Persons per household, 2019-2023	2.32	2.43	2.45
Living in same house 1 year ago, percent of persons age 1 year+, 2019-2023	88.9%	90.6%	83.4%
Language other than English spoken at home, % of persons age 5 years+, 2019-2023	13.7%	15.8%	16.1%
Computer and Internet Use			
Households with a computer, percent 2019-2023	91.2%	90.8%	96.8%
Households with a broadband Internet subscription, percent 2019-2023	86.0%	84.9%	92.8%

Montrose County Demographics Quick Facts

People QuickFacts	City of Montrose	Montrose County	Colorado
Education			
High school graduate or higher, percent of persons age 25 years+, 2019-2023	91.6%	91.0%	92.8%
Bachelor's degree or higher, percent of persons age 25 years+, 2019-2023	33.6%	28.3%	44.7%
Health			
With a disability, under age 65 years, percent, 2019-2023	7.4%	7.3%	7.9%
Persons without health insurance, under age 65 years, percent	▲ 15.3%	▲ 11.0%	▲ 9.3%
Economy			
In civilian labor force, total, percent of population age 16 years+, 2019-2023	54.7%	55.5%	67.7%
In civilian labor force, female, percent of population age 16 years+, 2019-2023	47.2%	48.1%	63.5%
Total accommodation and food services sales, 2022 (\$1,000) (c)	102,243	109,324	26,052,155
Total health care and social assistance receipts/revenue, 2022 (\$1,000) (c)	388,246	405,169	52,722,035
Total transportation & warehousing receipts/revenue, 2022 (\$1,000) (c)	41,261	85,557	24,917,676
Total retail sales, 2022 (\$1,000) (c)	842,042	996,255	120,881,315
Total retail sales per capita, 2022 (c)	\$40,050	\$22,742	\$20,695
Transportation			
Mean travel time to work (minutes), workers age 16 years+, 2019-2023	21.1	21.3	25.5
Income and Poverty			
Median household income, (in 2023 dollars), 2019-2023	\$63,177	\$66,072	\$92,470
Per capita income in past 12 months (in 2023 dollars), 2019-2023	\$37,439	\$36,936	\$50,489
Persons in poverty, percent	▲ 12.9%	▲ 10.7%	▲ 9.6%
Businesses			
Total employer establishments, 2023	X	1,501	182,486
Total employment, 2023	X	14,612	2,566,040
Total annual payroll, 2023 (\$1,000)	X	718,673	181,369,969
Total employment, percent change, 2022-2023	X	2.3%	3.4%
Total non-employer establishments, 2023	X	4,771	607,592
All employer firms, reference year 2022	940	1,260	140,676
Men-owned employer firms, reference year 2022	186	662	81,281
Women-owned employer firms, reference year 2022	492	259	34,796
Minority-owned employer firms, reference year 2022	S	S	20,019
Nonminority-owned employer firms, reference year 2022	686	959	110,261
Veteran-owned employer firms, reference year 2022	S	33	7,631
Nonveteran-owned employer firms, reference year 2022	783	1,070	123,091
Geography			
Population per square mile, 2020	1,098.2	19.0	55.7
Land area in square miles, 2020	18.48	2,240.95	103,637.06
FIPS Code	0851745	08085	08

▲ Methodology differences may exist between data sources and so estimates from different sources are not comparable.

(a) Includes persons reporting only one race. (b) Hispanics may be of any race, so also are included in applicable race categories. (c) Economic Census – Puerto Rico data are not comparable to U.S. Economic Census data. S Suppressed: does not meet publication standards. X Not applicable

Source: US Census Bureau - Document Updated: 12/16/25

Montrose County Demographics

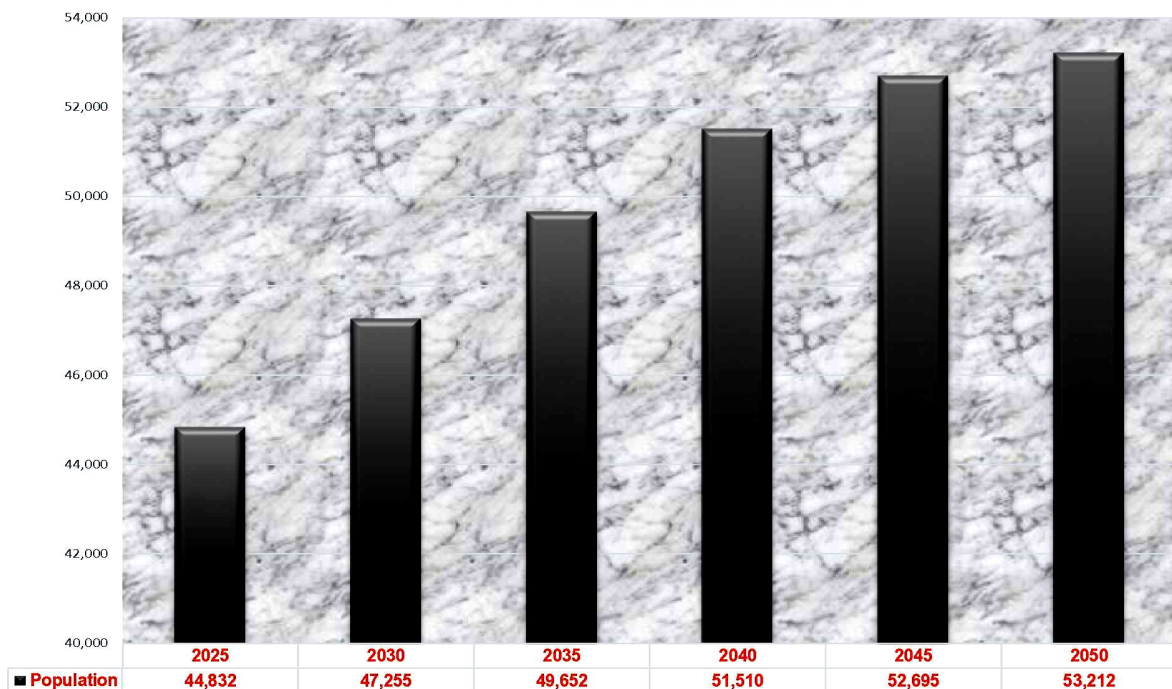
Major Employers

(updated 4-28-25)

Employers	# of Employees	Employers	# of Employees
Montrose County School District	1,070	West End School District	105
Montrose Regional Health	918	Western Area Power Administration	95
Montrose County	383	Safeway	92
Clearnetworkx	315	Builders First Source (10 temps)	70
Wal-Mart Supercenter	300	Axis Health System	68
City of Montrose (211 continuous / 71 Seasonal)	282	Avient Corporation, Gordon Composites	54
City Market	269	Mayfly Outdoors	49
Montrose Forest Products (100 Direct)	240	Secret Creek Group	47
Volunteers of America	235	HopeWest Colorado	44
Home Depot	196	Rocky Mountain Steel, Inc.	42
Cedar Point Health	155	3M Company	40
Target	150	Western Skyways, Inc. & Rocky Mtn Turbine	38
River Valley Family Health Centers	130	Best Sign Systems	36
Delta-Montrose Electrical Assoc. / Elevate	129	TEI Rock Drills	36
Community Options, Inc.	125	Tri-State Generation: Montrose Maintenance Center	36

Projected Population Montrose County

Information Provided by: Montrose Economic Development Corporation



Source: DOLA-State Demographer-updated 02-26-25

Montrose County Demographics

Industry Data

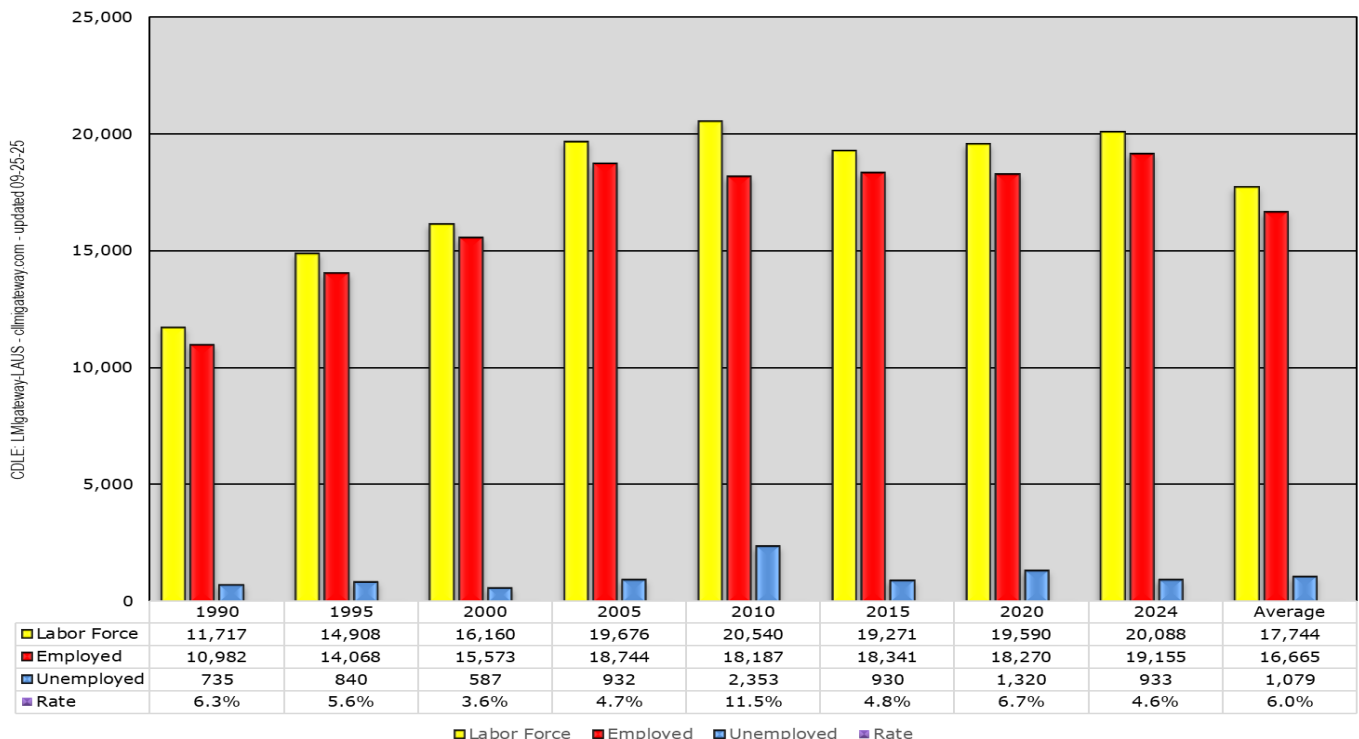
Industry Sector	Establishments	Average Employment	Total Wage	Average Weekly Wage
Accommodation & Food Services	114	1,740	\$45,637,059	\$504
Administrative & Waste Services	91	479	\$22,654,166	\$909
Agriculture, Forestry Fishing & Hunting	57	251	\$10,711,093	\$821
Arts, Entertainment & Recreation	24	372	\$8,815,134	\$455
Construction	289	2,089	\$127,028,926	\$1,169
Educational Services	13	Confidential	Confidential	Confidential
Finance & Insurance	65	317	\$22,301,198	\$1,351
Health Care & Social Assistance	215	3,151	\$182,343,946	\$1,113
Information	27	199	\$13,047,526	\$1,262
Management of Companies & Enterprises	13	37	\$3,407,938	\$1,796
Manufacturing	82	1,106	\$57,189,892	\$994
Mining	7	14	\$1,111,321	\$1,509
Other Services, Ex. Public Admin	120	462	\$23,084,625	\$961
Professional & Technical Services	177	590	\$38,130,773	\$1,243
Public Administration	36	1,144	\$86,961,303	\$1,462
Real Estate & Rental & Leasing	82	295	\$16,872,088	\$1,100
Retail Trade	164	2,341	\$95,385,431	\$784
Transportation & Warehousing	60	741	\$36,866,760	\$957
Unclassified	4	2	\$100,721	\$1,011
Utilities	18	253	\$23,447,152	\$1,782
Wholesale Trade	70	426	\$32,053,864	\$1,448
Total All Industries	1,728	16,009	\$847,150,916	\$22,631

Source: Colorado Dept. of Labor, Quarterly Census of Employment and Wages. Annual 2024 - updated: 12/22/25

Montrose County Labor Force

Historical Annual Average: 1990-2024

Information Provided by: Montrose Economic Development Corporation





MEDC 2026 Economic Development Award Clearnetworx

Clearnetworx: A Local Legacy of Connection and Economic Momentum

For over 20 years, the Montrose Economic Development Corporation (MEDC) has recognized individuals and entities that serve as economic pillars for our community. A thriving community requires more than just roads and utilities; it requires a modern, reliable, digital infrastructure that allows local businesses to compete globally and families to connect without compromise. This year, we are proud to honor **Clearnetworx** for their transformative impact on the digital and economic landscape of the Western Slope.

The Foundation of Fiber

Born and raised in the Shavano Valley just outside of Montrose, President Doug Seacat's deep local roots – stretching back to his great-grandparents who helped build the Black Canyon dams – have always informed his "community-first" business model.

What began in 2003 as Deeply Digital, a small IT repair shop run out of a garage, evolved into a mission-critical infrastructure project in 2012. When major local employers threatened to leave the region due to inadequate internet speeds, Doug, along with his business partners Lillian and Jason Cook, started Clearnetworx and stepped up to build the high-speed fiberoptic infrastructure Montrose desperately needed. Following the tragic loss of his initial business partner, Doug and Deeply Digital pivoted from IT consulting to learning the complex world of excavation and construction to ensure the community's fiber dreams stayed alive.



The Power of Local

As Clearnetworx grew, it became clear that the community was hungry for more than just faster speeds – they wanted a better experience. While 'Big Cable' became synonymous with long wait times and automated call centers, Clearnetworx leaned into its roots, building a culture where neighbors help neighbors. By prioritizing this personal touch, the company transformed technical support into true community support – a philosophy that fueled a record-breaking 2025. As the year ended, the numbers told the story of a company firing on all cylinders:



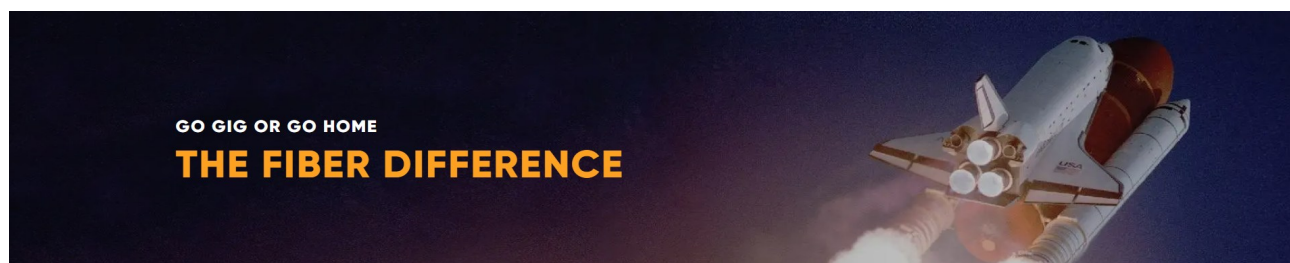
MEDC 2026 Economic Development Award Clearnetworx

- **The 20,000 Milestone:** Clearnetworx is close to surpassing the 20,000 fiber customer milestone – a powerful testament to the community's trust in local fiber and a service model that puts neighbors first.
- **A \$60 Million Investment in Our Region:** With a massive \$60 million budget in 2025 and again in 2026, the company is aggressively expanding its infrastructure, now reaching over 50,000 homes and businesses across the Western Slope.
- **Strategic Regional Expansion:** Beyond its Montrose roots, the company is rapidly scaling its footprint across the Western Slope and into Northern New Mexico. With major infrastructure projects currently live or underway in Grand Junction and Farmington, Clearnetworx is proving that a local, independent provider can deliver industry-leading deployment speeds that rival national competitors.

A History of Strategic Milestones

While the headlines of 2025 highlight a period of massive growth, that momentum is the hard-earned result of a decade spent laying the groundwork. This decade of strategic milestones reveals a persistent drive to bridge the digital divide and reach the 'unconnectable' corners of our region.

- **Bridging the Gap (2014–2017):** From providing wireless service to the Montrose area to securing \$3.5M in grants for schools and libraries in Telluride and Norwood, Clearnetworx established itself as a public-sector partner early on.
- **Fiber Pioneering (2018–2021):** Clearnetworx built the first fiber network in downtown Delta and Montrose, while simultaneously extending 40+ miles of fiber through underserved areas of Ouray County in partnership with Region 10.
- **Rapid Regional Scaling (2022–Present):** Over the last few years, construction has exploded across the region, bringing high-speed service to tens of thousands of addresses. This expansion includes the transformation of connectivity in communities such as Nucla, Naturita, Bayfield, Pagosa Springs, Cortez, Palisade, Fruita, and Durango, as well as the launch of massive infrastructure projects currently underway in Grand Junction and Farmington.





MEDC 2026 Economic Development Award Clearnetworkx

An Economic Engine for the Western Slope

The impact of Clearnetworkx extends far beyond the fiber optic cables buried underground. It has become one of the region's most significant employers, proving that high-tech careers can thrive in rural Colorado.

- **A Growing Workforce of Local Experts:** Clearnetworkx has grown to more than 300 employees, with 89% hired from Colorado's Western Slope. Building a team of this scale in rural communities like Montrose presents real challenges, but from the outset, Clearnetworkx committed to hiring locally and investing in regional talent across diverse industries. That commitment has helped position the company as a leader in fiber construction and internet service delivery while cultivating a highly specialized workforce at home — from network operations and engineering to skilled fiber construction and excavation crews. The result is lasting economic impact and technical capacity rooted in the communities we serve.
- **The Power of Local Payroll:** The economic ripple effect of the company's success is felt across the entire region. With an annual payroll around \$23 million and an average salary of \$71,000/year, Clearnetworkx serves as a primary driver of local economic stability. These are high-quality, sustainable jobs that ensure millions of dollars stay within our community, supporting local small businesses, housing, and the overall quality of life for families across the Western Slope.
- **Investing in the Nex Generation:** Clearnetworkx is committed to the long-term vitality of the Western Slope by fostering local talent. Through active partnerships with local schools and a culture of continuous learning for workers transitioning from other industries, the company is creating a sustainable pipeline for high-tech careers. These efforts ensure that local youth have access to high-paying, future-proof jobs without having to leave their hometowns, reinforcing the idea that cutting-edge innovation can, and should, happen right here in Montrose.





MEDC 2026 Economic Development Award Clearnetworkx

Dreaming Big, Staying Local

In 2023, the company partnered with Vero Broadband, a move that provided the massive capital necessary to "dream big" and expand into Delta, Grand Junction, Durango, and Farmington. However, despite this regional scaling, the headquarters and the heart of the company remain in Montrose.

Clearnetworkx has set the standard for how a local business can identify a critical community problem and solve it through grit, innovation, and an unwavering commitment to its neighbors.

It is not just building a network; they are building the foundation for the next century of economic growth across the Western Slope.

MEDC is proud to honor Clearnetworkx and Doug Seacat with this year's Economic Development Award. Congratulations on a record-breaking year!

Congratulations to the Clearnetworkx Family!



MEDC 2025 INVESTORS

Our success is due to the support
of the following Investors!



Accountants	Nucla-Naturita Area Chamber of Commerce
Dalby, Wendland & Co. PC	Computer Support
Parker Consultants & Accountants, PLLC	Networks Unlimited
Appliance Sales/Service	Contractors/Builders
Tri-River Appliance	CAM Electric
Art	Hershberger Construction, LLC
Groth Galleries	Merritt Contracting Solutions, LLC
Assisted Living	Ridgway Valley Enterprises, Inc.
Montage Creek Senior Living	Sandoval Construction, LLC
Attorneys	Stryker and Company, Inc.
Devor & Plumhoff, LLC	Western Colorado Contractors Association
ATV/Motorcycles	Economic Development
Davis Service Center, Inc.	West End Economic Development Corporation
Auto Dealerships	Education
Montrose Ford Nissan, Inc.	Colorado Mesa University
Turner Automotive, Inc.	Montrose County School District RE-1J
Auto Repair	Technical College of the Rockies
Performance Muffler & Auto Repair	Employment Agencies
Aviation	Elwood Staffing
Atlantic Aviation	Express Employment Professionals
Banks	Engineering Services
1st Southwest Bank	Del-Mont Consulting, Inc.
Alpine Bank	Lambert & Associates
Bank of Colorado	Farms/ Agriculture
Citizens State Bank	Tuxedo Corn
Home Loan State Bank	Financial Investments
NuVista Credit Union	Cimarron Wealth Management
Timberline Bank	Edward Jones - Ben Jensen
U.S. Bank	Edward Jones - Jeri Mattics
Vectra Bank	Four Seasons Investment Advisors, Inc.
Beverage Distributors	Furnishings
Pepsi Bottling Group	Flairmont Furniture & Carpet
Building Material & Supplies	ProSpace Interiors, Inc.
Alpine Lumber	Garden Center
Carpetrends, Inc.	Camelot Gardens
Consolidated Electrical Distributors	Government
United Companies	City of Montrose
Business Consulting	Colorado Housing & Finance Authority (CHFA)
Experience on Demand, LLC	Montrose County
ImageNet Consulting, LLC	Region 10
The Maddox Companies	Town of Olathe
Chamber of Commerce	Individuals
Greater Montrose Chamber of Commerce	Glen Davis

MEDC 2025 INVESTORS

Our success is due to the support
of the following Investors!



Insurance	Publications/Media
Mountain West Insurance & Financial Services, LLC	Montrose Business Times
State Farm Insurance - Hancock Insurance Agency	Montrose Daily Press
Internet/Broadband/Telecommunications	Montrose Mirror
Deeply Digital, LLC / Clearnetworkx	Real Estate (Sale/Lease)
Elevate Internet	Aller Real Estate
Lodging	Berkshire Hathaway HomeServices - Don Bailey
Hampton Inn by Hilton	EXP Realty - Twyla Righter
Fairfield Inn & Suites Montrose	GVA Management, Inc.
Manufacturers	High Country Properties, Inc.
3M Company	Keller Williams Southwest, LLC - Beckie Pendergrass
Avient Corporation	Norris-Snell Real Estate, LLC - Mandy Norris-Snell
Best Sign Systems, Inc.	RE/MAX Alpine View — David Kienholz
Mayfly Outdoors	Real Estate Development
Montrose Forest Products	Colorado Outdoors
Secret Creek Group, LLC	Leadership Circle, LLC
Swiss-O-Matic	River Landing Joint Venture
TEI Rock Drills	Recreation
Marketing	The Bridges Golf Course Community
Our Town Matters	Montrose Recreation District
Medical	Telluride Ski & Golf Club
Charles Alexander, DDS, MSD	Recycling/Steel Fabrication
Alpine Optical of Western Colorado	Recla Metals, LLLP
Cedar Point Health	Restaurants
In Motion Therapy	The Bridges - Remington's Restaurant
Montrose Regional Health	Horsefly Brewing Company, LLC
Museums	Stone House Restaurant
Museum of the Mountain West	Services
Non-Profit Organizations	Lucky Services
Community Options, Inc.	Solar
Habitat for Humanity of the San Juans	Atlasta Solar Center
HopeWest of Colorado	Transportation
Oil & Gas Wholesale	All Points Transit
Parish Oil Co.	Utilities
	Black Hills Energy
Printing / Graphic Design	Delta-Montrose Electric Association (DMEA)
Scott's Printing & Graphic Design	Tri-State Generation & Transmission Association, Inc.
	Uncompahgre Valley Water Users Association

Thank You



INVESTOR LEVELS

Associate: \$250

- Name & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes
- Enterprise Zone Tax Credit - 25%.
- 1 - Vote in Board Election.

Partner: \$500

- Name, contact information & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes
- Enterprise Zone Tax Credit - 25%.
- 2 - Votes in Board Election.

Business: \$1,000

- Name, contact information & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes
- Enterprise Zone Tax Credit - 25%.
- 4 - Votes in Board Election.

Leader: \$2,500

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Recognition in Annual Meeting program.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes.
- Featured business on website—1 week per year.
- Enterprise Zone Tax Credit - 25%.
- 10 - Votes in Board Election.

Executive: \$5,000

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Prominent logo placement on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes.
- Featured business on website—2 weeks per year.
- Enterprise Zone Tax Credit - 25%
- 20 - Votes in Board Election.
- Stage Recognition at all MEDC Events.

Champion: \$10,000

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Prominent logo placement on MEDC's website.
- Prominent logo in MEDC's Annual Report & full-page ad.
- Use of MEDC's Conference Room.
- MEDC Board of Directors Minutes.
- Featured business on website—4 weeks per year.
- Enterprise Zone Tax Credit - 25%.
- 20 - Votes in Board election.
- Stage Recognition at all MEDC Events and included in all marketing.
- 1 table at MEDC's Annual Meeting (10 Lunches).



For more Information contact:

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Patriciac@MontroseEDC.org or
970.249.9438



2025

Thank You

CHAMPION INVESTOR



AVIENT™

EXECUTIVE INVESTORS

City of Montrose
DWC CPAs / Advisors
Delta Montrose Electric Association/Elevate
Montrose Regional Health



LEADER INVESTORS

Alpine Bank	Montrose Forest Products
Del-Mont Consultants	Telluride Ski & Golf Club
Flairmont Furniture & Carpet	Town of Olathe
Goodwill of Colorado	Tri-State G&T Association, Inc.
Montrose County	





Montrose Economic Development Corporation Diversifying
and Strengthening the Montrose Economy. Since 1957



Sandy Head / Patricia Cummings
Executive Director / Executive Assistant

MANUFACTURING | AGRICULTURE TECHNOLOGY | WORKFORCE DEVELOPMENT

Montrose Economic Development Corporation works with Primary Employers who want to relocate or expand to Montrose. We create incentive packages and collaborate with all levels of government to streamline your process. Contact us first to explore your company's potential when you join our global companies.



VISIT MontroseEDC.org

Join our Global Business Community!

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