



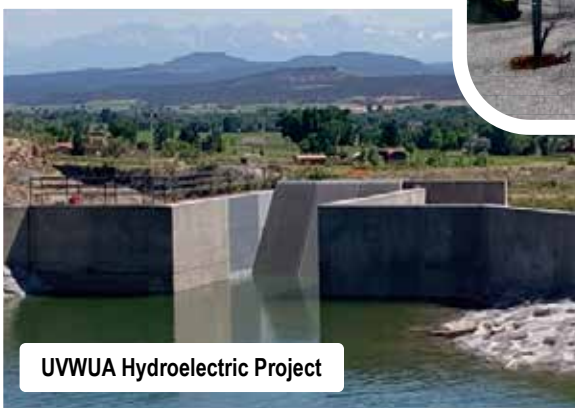
2018 Annual Report

61 Years of Attraction * Retention * Expansion

Montrose County Event Center



UWWUA Hydroelectric Project



Manufacturers Day Expo



Colorado Outdoors Project



Mayfly Outdoors Groundbreaking



Thank You to Our Event Sponsors!

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\$500 CATEGORY



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Colorado Scenes



COLORADO
Office of Economic Development
& International Trade
Business Funding & Incentives

Keynote Speaker:

Stephanie Copeland

Executive Director ~ OEDIT



Stephanie Copeland

Stephanie Copeland is the Executive Director of the Colorado Office of Economic Development and International Trade. She joined OEDIT from The Zayo Group, where she served as a president of the communications infrastructure services firm. She was part of a leadership team taking the company public, managing full P&L and operational responsibilities for Zayo's network services. Previously, she served as chief operating officer at WildBlue, where she was responsible for the operations of the \$500 million rural broadband business.

Copeland started her career in sales and quickly established herself as a thought leader. In the early 1990s, she moved to St. Petersburg, Russia to take a management position with Cable and Wireless, establishing a joint venture to bring competitive telecommunications to the region. Copeland moved back to the

U.S. in 1994, as part of the team that started MFS International, a company that built some of the first competitive telecom networks in Europe.

Joining the early team at Level 3 communications in 1997, Copeland developed and ran the first transport products for the company in the U.S., Europe and Asia. In 2001, Qwest communications recruited her to run pricing for the company, spanning the consumer, small and large business segments. She remained at Qwest for ten years until the sale of the company to CenturyLink, holding several leadership roles including the vice president of marketing and the vice president of the small business segment.

Copeland holds a Bachelor of Arts from the University of Illinois in German and Commercial studies. She completed post graduate courses at the University of Paderborn in Paderborn, Germany. She serves as a board member for the Colorado Broadband Deployment Board and the Colorado Workforce Development Council. Stephanie is a Blackstone Entrepreneur, and is an advocate and supporter of women in business, serving as a mentor to support women across the communications industry. She was named Fierce Telecom's top women to watch in 2015.

Stephanie oversees a host of divisions, initiatives and programs tailored to support business development throughout the state of Colorado.

The office includes Global Business Development, Colorado Tourism Office, Colorado Outdoor Recreation Industry Office, Colorado Small Business Development Center Network, Colorado Office of Film, Television and Media, Minority Business Office, Colorado Creative Industries, and the Colorado Innovation Network (COIN).





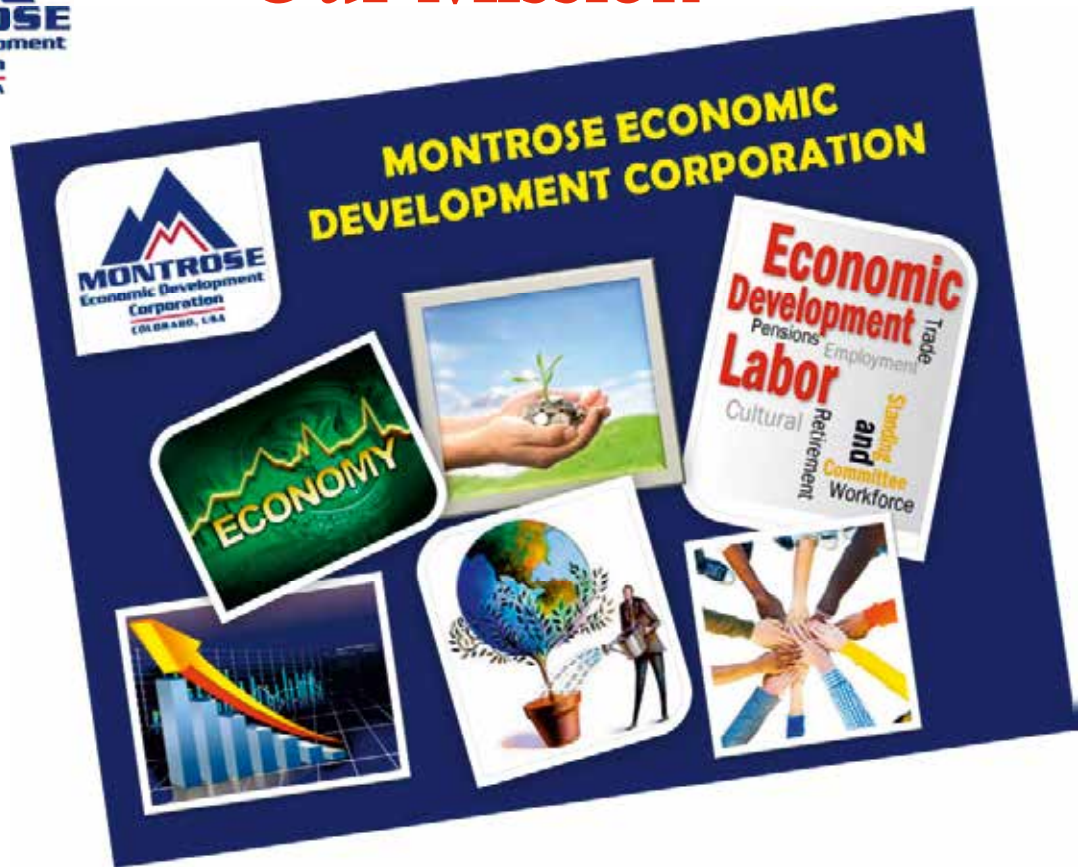
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Montrose, CO 81401
(970) 249-9438**



Our Mission



The Montrose Economic Development Corporation (MEDC) is a non-profit organization governed by a volunteer Board of Directors, comprised of community business members and elected officials. Our organization represents the communities of Montrose, Olathe, Nucla, Naturita, and Montrose County. Operating funds are provided by MEDC memberships from businesses, local government, and individuals, who are united in their support of the future economic strength and diversity of our community.

MEDC's focus areas include; Retention/Expansion of Existing Companies; Attraction of Targeted Companies; Entrepreneurial Job Development; Agricultural Development; and Work Force Enhancement.

The Mission of MEDC is to strengthen Montrose County's economic base and increase the standard of living for all of its residents through the retention, expansion, attraction and development of primary jobs and capital investments. This Mission includes the promotion of workforce enhancement, agriculture advancement and other business development that provides economic diversification and stabilization.

2017 MEDC Board of Directors

Executive Committee



Buck Miller
Dalby, Wendland & Company
Chair



Tyler Dahl
Alpine Bank
Vice Chair



Mike Kusar
Montrose Forest Products
Secretary



Steve Stevenson
Del-Mont Consultants
Treasurer

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Matrix Business Development



Eric Feely
The Bridges Country Club & Golf
Course



Scott Locke
Manufacturing Assoc. Rep.
Gordon Composites



Martin Lutz
Montrose Memorial Hospital

Elected Directors



Katee McCollum
Ridgway Valley Enterprises



Jim Plumhoff
Devor & Plumhoff, LLC



Corri Schmidt
3M Abrasives



Doug Seacat
Deeply Digital/Clearnetworkx

Appointed Directors



Roy Anderson
City of Montrose Alternate



Steve Anderson
Agriculture Representative
UWUUA



William Bell
City of Montrose



Roland Hutson
Town of Olathe Alternate

Appointed Directors



Ken Norris
Montrose County



Dr. Gary Ratcliff
Colorado Mesa University-
Montrose



Stephen Schiell
RE-1J School District



Rob Smith
Town of Olathe

Comments from Our Chair

In last year's comments, I noted that it was our 60th year and that we had much to celebrate: the Rec Center, the County's Event Center, the Colorado Outdoors/Mayfly project and the City's URA, the passing of the school financing for the new Columbine Middle School building. Now, in our 61st year, that momentum continues to grow and we continue to have great things happening in our community. The Recreation Center, completed a year ago and a huge success, continues to experience increased growth in annual memberships. It is the attraction that its planners envisioned, providing great benefit to residents and drawing visitors from all around. The Mayfly project, which was a joint effort of the City, the County, MEDC and the State of Colorado, is now fully underway and construction has begun. The Urban Renewal Authority is beginning to fund the infrastructure for the new Colorado Outdoors Park. The County's new Event Center that was in approval stage last year is almost completed and the excitement builds for all of the possibilities that the Center will bring. A year ago, the School District had secured a \$12 million matching grant and the community had said yes, build the new school, and now the new Columbine Middle School is nearing completion. In addition, the City's Water Sports Park continues to be upgraded and improved. The City got a GOCO grant to connect trails from Cerise Park north to the Colorado Outdoors Project and south to the Recreation Center, including an underpass under Highway 550. Montrose clearly has recovered from the crash of 2008 and is quickly moving back into place as one of the leading communities in Southwestern Colorado.



Buck Miller, Chair
MEDC Board of Directors

The good news extends to almost all segments of our community. The Montrose Memorial Hospital continues to be recognized as one of the best in the state and nation. The Montrose County Airport has been recognized as the fastest growing in Western Colorado, and maybe the whole state, and has plans for expansion. Colorado Mesa University continues to grow and expand its offerings, and is becoming the key to providing post-secondary education locally that we have needed and worked towards for many years. And the Montrose Public Library succeeded in getting additional funding so that it could go back to its regular hours and expand services.

There is much more going on in Montrose than what I can cover here, but the Montrose Daily Press has us covered. They have done an excellent job of presenting the full spectrum of Montrose happenings in their Montrose Strong publication. This excellent report goes through economic development, business, outdoors and recreation, and real estate and gives as complete an analysis of everything that is happening as I think I have ever seen. I would highly recommend it. Many thanks to the Montrose Daily Press for producing that document and for all of their great support.

All of these great things don't happen in a vacuum; they are made possible by the continuing cooperation, collaboration and commitment by everyone in the community. This cooperation and collaboration creates a synergistic affect where in the whole is greater than the sum of the parts. I think that is the really great thing about Montrose – that the citizens are committed to improving the community, and are willing to come together to do what it takes to make it all happen. What a great thing to celebrate!!

With respect to MEDC, as you might note from all of the activity, Sandy and Patricia have been swamped trying to handle all the inquiries and keep up with all of the requests for support and information. Fortunately, on the Board front, it has been a quiet year - we have had no resignation or departures. As always we have a strong slate of candidates running for the Board this year: incumbents Tyler Dahl of Alpine Bank, Buck Miller of Dalby, Wendland & Co., Jim Plumhoff of Devor & Plumhoff, and Doug Seacat of Deeplly Digital. Rounding out our 2018 slate are Lita Sargent from Wells Fargo bank and Debbie Blanchard of D'Medici Footwear. We appreciate everyone's willingness to serve.

MEDC began 61 years ago, in 1957, as an effort by business and community leaders to assist the local governments in developing and improving the economy of the Montrose area. The joint efforts of these all through the years have clearly had a positive impact on Montrose and its evolution. MEDC could not exist without the support of its investors and so as we look to the future and to continued growth and success, we thank you for your support and pledge that we will continue to carry out MEDC's role in making Montrose great.

Annual President's Report

There was a time when if you told someone you were from Montrose, Colorado they would reply, "Montrose, where is that?" You would then go on to explain we are 60 miles south of Grand Junction and I-70 and 60 miles north of the Telluride ski resort. Well, those days are over! Montrose is on the map and the momentum that is defining who we are has created an awareness of where we are located.

The groundwork necessary for building a strong community foundation has been underway for a number of years. The positive achievements of our community driven by dedicated leadership and our citizenry that strives to be the best is paying off and our economic condition is improving. The average unemployment rate for 2016 was 4.2% which is similar to the unemployment rate we had in 2008. Our number of people employed is also back up to the level we experienced in 2008-2009. (See more demographics in our report.)



Sandy Head
MEDC Executive Director

Economic Development is a team endeavor. It cannot be achieved successfully by only one arm of government or by one individual agency. It requires everyone coming together in a true collaborative partnership. Each entity needs to bring their resources and their specific abilities to the table. This creates our "toolbox" that we then use to do economic development. It is not about who has the biggest tool in the tool box, each tool provides an element needed to bring a project to fruition. Wikipedia defines it well, "**Collaborative partnerships** are agreements and actions made by consenting [organizations](#) to share resources to accomplish a mutual goal. Collaborative partnerships rely on [participation](#) by at least two parties who agree to share resources, such as finances, knowledge, and people. Organizations in a collaborative partnership share [common goals](#). The essence of collaborative partnership is for all parties to mutually benefit from working together." I believe we are nurturing a strong "Collaborative Partnership" in Montrose. As part of our effort to collaborate we have included articles from many of our partners in our report.

The Colorado Office of Economic Development and International Trade, OEDIT, in conjunction with the University Of Colorado Leeds School Of Business conducted a study regarding factors that affect a rural community's resiliency and what makes them successful. Governor Hickenlooper and Stephanie Copeland, Executive Director for OEDIT, presented the results of the study at a meeting in Telluride on August 24, 2017. Below is some information from that study:

Recurring driving factors that communities found important to their resiliency included:	Factors that hindered resiliency included:
• Quality of life	• Housing
• Industry Diversity Community Leadership	• Labor markets
• Education and Healthcare	• Youth and Family Retention
• Transportation Access which includes Broadband	• Smart Growth

The report resulted in an Economic Resiliency Guide that outlined factors that help a community be resilient:

1. **Have a vision for your community.**
2. **Invest in community assets - seize opportunities and take risks.**
3. **Empower leaders – champion current leaders and develop young leaders.**
4. **Invest in education and health care.**
5. **Collaborate and work regionally.**

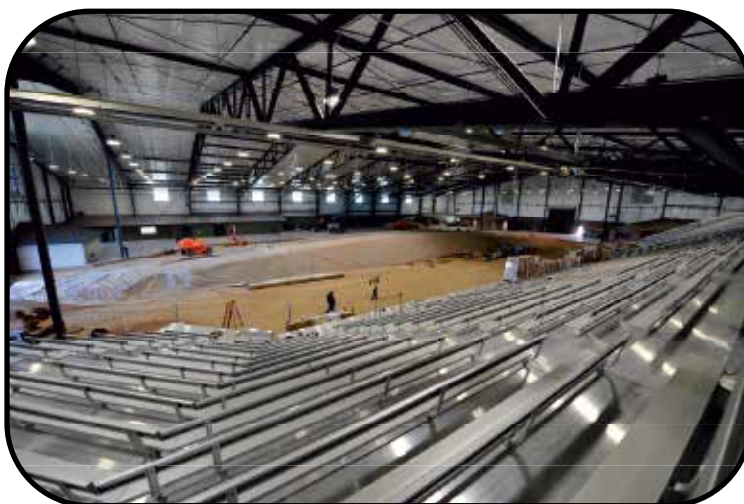
(Source: Rural Economic Resiliency in Colorado November 2016)

MONTROSE - RESILIENCY IN ACTION:

For more than a century Montrose leaders have had a **VISION FOR OUR COMMUNITY** dating back to the completion of the Gunnison Tunnel 1909, Montrose Regional Airport's first commercial flights in the 1940's and the ongoing efforts that have created our aviation hub today. The formation of MID / MEDC was the result of a vision of our business leaders in 1957. They understood the value in diversification and laid the groundwork to make that successful. Looking forward to today we have numerous new projects that are a result of our community visionaries.

INVESTING IN COMMUNITY ASSETS:

Montrose has invested over \$100M in community assets over the last three years. The **Montrose Recreation Center** is now in its second year of operation and to-date they have sold 11,000 passes. The **Montrose County Event Center**, a 93,000 sq. ft. facility, is slated to open the end of April 2018. The 78,750 sq. ft. arena will open with 1,780 permanent seats available and portable bleachers to allow for up to 4,000 seats. There are three 900 sq. ft. meeting rooms and a 5,400 sq. ft. banquet room. This will be the largest facility of its kind between Denver and Salt Lake City.



The City of Montrose along with the **Colorado Outdoors Project (COP)** are continuing efforts to develop our river corridor. The infrastructure going into the COP will be funded through the Montrose Urban Renewal Authority, **MURA**. The COP will provide shovel ready sites for business recruitment. It is an aggressive project that will take a community effort.

INVESTING IN EDUCATION:

In 2016 our community passed a ballot issue to fund the new **Columbine Middle School** investing \$33M in our education system. The school will be open for classes in the fall of 2018. **Colorado Mesa University (CMU)** is continually expanding programs offered to students including our high school students. Dr. Gary Ratcliff is working with MEDC and our manufacturers to develop classes designed to train employees in special skill sets. This will serve as a great retention tool. We have to pay attention to the needs of our existing businesses in order to have successful retention efforts.

INVESTING IN HEALTH CARE:

Montrose Memorial Hospital was recently named one of the "Top 20 Rural Community Hospitals in the Country" by the National Rural Health Association. It is the only Colorado hospital ranked in the Top 20. It offers an extensive range of healthcare services including the San Juan Cancer Center, Cardiology Services, Rehabilitation Center, Joint Replacement Center, Family Birthing Center, Same Day Surgery, Complete Medical Imaging/Radiology Facilities, Intensive Care Services, da Vinci robotic services and much more. They have over 700 employees and more than 100 physicians on staff. In addition, River Valley Family Health Center expanded into new facilities in Montrose this year. River Valley Family Health Center provides medical, dental and mental health services in the communities of Delta, Montrose and Olathe.

COLLABORATION AND REGIONAL PARTNERSHIPS:

Partnerships are evident in the advancement of **broadband**. **Region 10, Elevate Fiber and Clearnetworkx** have come together sharing infrastructure to expand the broadband fiber throughout the region.



The **Colorado Flight Alliance** in Telluride continues to invest in the expansion of our air service. Montrose Regional Airport (MTJ) has the best air service on the Western Slope which explains why it is the fastest growing airport in the state. The economic impact of MTJ to our area is over \$230M annually. Total passengers for 2017 exceeded 220,000.

AGRICULTURE:

Agriculture remains the largest industry in our valley. The most current census data (2012) shows Montrose County generates \$103.2M in agriculture sales including livestock and forage.

The Colorado Department of Agriculture conducted fact finding meetings with producers from around the region in April 2017. Producers brought up the fact that the fresh market for fruits and vegetables has grown and strengthened, however there is too little capacity to process and market seconds that naturally occur as a bi-product of fresh markets. Many producers leave the product in the field, make compost out of it or dump it. Estimates are that 10% of these crops are lost. This would equate to 2.6M pounds of peaches and 7M pounds of sweet corn lost each year. The Delta Conservation District along with Montrose and Delta County Governments are funding a study to evaluate the feasibility of constructing a value-added processing facility. Types of processing under consideration are an individual quick freeze (IQF) extraction and dehydration. I am serving on the committee as a representative for Montrose County. The results of phase one should be out mid-spring.

HEMP UPDATE:

Industrial Hemp had significant growth in 2017 statewide and throughout the region according to the numbers reported by the Colorado Department of Agriculture, CDA.

MEDC hosted a hemp roundtable in September 2017 that was attended by over 125 growers and processors. We are currently working with the Colorado Hemp Industries Association (COHIA) to evaluate the feasibility of a hempseed processing facility. Hempseed oil is found in food products such as flour and cooking oil. The Colorado Department of Agriculture is conducting research regarding hempseed by-products for animal

Summary of Hemp Production in Colorado: (as reported by the CDA)

Historical Growth	2011	2015	2016	2017
Registered Acres	1,811	3,657	8,988	12,024
Registered Sq. Ft.	253,000	570,890	1.36M	2.3M
Registrations	259	333	424	532
Registrants	131	166	312	386

consumption. They are focusing on parts of the plant that have the best chance of receiving federal approval. We have asked our federal legislators to add language that would remove hemp from the controlled substance list to the 2018 farm bill. No word yet as to that happening.

Progress was made in regards to irrigation rights for farmers. State Senator Don Coram and State Representative Marc Catlin sponsored SB17-117 to allow agriculture producers with a legal water right to use their irrigation water to grow hemp. This was a major accomplishment as most all of our irrigation water flows through federal water projects. Because hemp is considered a controlled substance at a federal level, the Bureau of Reclamation was asking water districts to report producers who were growing industrial hemp. Our U.S. Senators Michael Bennett and Cory Gardner along with U.S. Representative Scott Tipton are proposing a similar bill, *The Industrial Hemp Water Rights Act*, which would clarify federal policy.

C-PACE:

MEDC worked with the Montrose Board of County Commissioners (BOCC) to research the **Colorado Commercial Property Assessed Clean Energy Program (C-PACE)**. Colorado C-PACE is a financing tool that allows commercial and multifamily property owners to finance qualifying energy efficiency, water conservation, and other clean energy improvements on existing and newly constructed properties, with repayment of the financing through a voluntary assessment on their property tax bill for a period of up to 20 years. The resulting energy savings typically outweighs the annual assessment payment thereby enabling cash flow positive projects. The program is open to private building owners, schools, churches and non-profits. The BOCC voted to opt into the program in May. This program will help stimulate building improvements on existing businesses and serve as an additional tool in our toolbox for business recruitment. The primary website for Colorado C-PACE is copace.com.

COLORADO COMPANIES TO WATCH:

Mayfly Outdoors was recognized as one of 50 Colorado Companies to Watch in June 2017. Over 700 companies were nominated for the award. MEDC and Region 10, nominated Mayfly Outdoors and joined them in Denver for the awards presentation. Mayfly joins our other Montrose companies who have received this recognition; Colorado Yurt, Best Sign Systems and Gordon Composites.

MANUFACTURERS DAY EXPO:

MEDC hosted our first Manufacturers Day Expo on November 2nd. Manufacturing Day is an annual celebration of modern manufacturing during which manufacturers can come together with students, educators, business people, media, and politicians to educate the community about manufacturing career opportunities and improve public perceptions of manufacturing. We had over 40 participants. The STEM students from Columbine and Centennial Middle Schools, the NJROTC and Project Lead the Way students from Montrose High School participated in the Expo demonstrating their STEM projects. It was a fantastic way for the community to see what our students are learning and for the students to explore career opportunities with our manufacturing companies. We plan on making this an annual event.

OUTDOOR RETAILER SHOW:

Delta, Mesa and Montrose Counties shared a booth at the Outdoor Retailer Show. This is a show where retailers buy products to sell in their establishments. There were 1,100 exhibitors and over 85,000 attendees. The objective in attending was to learn about the show and the exhibitors. Our team, the City, County, and Colorado Outdoor Project representatives are planning on attending the summer show. The goal will be to visit with companies about Montrose and all we have to offer in an effort to have them consider relocating to Montrose.

TRI-STATE G&T GRANT:

Tri-State Generation and Transmission Association, Inc. has created a \$50,000 block grant designed to help improve the financial stability of local businesses, expand entrepreneurial opportunities and increase economic vitality to the West End of Montrose County. They have asked MEDC to administer the grant. Areas of focus are; healthcare funding, school support, entrepreneurial development, community enhancement projects and matching funds for other grants. The grant is posted on the MEDC website and applications are due by May 30, 2018.

We were excited to have the Colorado Office of Economic Development and International Trade - Economic Development Commission, choose Montrose for their board meeting in October 2017. They held their meeting at the Ute Museum, which was one of their Enterprise Zone projects. While here, they toured Swiss-O-Matic, Gordon Composites, PolyOne and the Proximity Space. They also attended the Mayfly Outdoors groundbreaking ceremony and presented the company with their first Strategic Fund check for job creation. This was part of the incentive package used to retain the company in Montrose. We were honored to host them in our community.

Over the past year relationships and partnerships have been strengthened. MEDC works with and has the support of many statewide organizations. Locally we are pleased to represent Montrose County as their economic development arm. The Town of Olathe, City of Montrose, Region 10, the Colorado Workforce Center, RE1-J School District, and CMU are some of our partners who work with us in our effort to build a strong community.

I am honored to be a part of MEDC. Our organization has had a positive impact on the community of Montrose and our region over the last 61 years. MEDC strives to be a resource for all businesses regardless of type or size. We will connect them to the individuals and organizations they need to meet with to accomplish their goals and objectives. We have an open door policy and strive to be the place they "go to" first.

I want to thank my dedicated Board of Directors, who take time out of their busy schedules to provide strong leadership to our organization. The work that they do is critical to our success.

I want to give special thanks and acknowledge Patricia Cummings my assistant and partner in the day to day activities of MEDC. Patricia is a priceless part of MEDC. She is dedicated to our organization and our mission. Lastly I want to express extreme gratitude to our investors. Because of the financial support you provide, MEDC will continue its mission to build a stronger economy for Montrose.

New MONTROSE COUNTY EVENT CENTER

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Uncompahgre Valley Water Users Association (UVWUA)

The Uncompahgre Project was one of the first five projects authorized by the Reclamation Act of 1903. The major features of the project include Taylor Park Dam and Reservoir and the Gunnison Tunnel. The Gunnison Tunnel was recognized as a Civil Engineering Landmark by the American Society of Civil Engineers in 1972. The project consists of seven river diversion structures over 600 miles of canals and laterals and 120 miles of drains.

The entire UVUWA infrastructure is over 100 years in age. Although well maintained by our predecessors, the project needs to be modernized. We are constantly searching for a method to finance this effort. The Bureau of Reclamation has provided funding for the piping of the Eastside of the project with salt and selenium funds.

In the last five years, we have brought on line five hydroelectric plants. Four of the plants are on the South Canal and one is on Shavano Falls. The plants now supply over 13% of Delta Montrose Electric Association's annual power requirements. There are several other sites on the project to develop hydroelectric plants. The association is actively pursuing these opportunities.

The UVUWA is facing numerous challenges going forward. No doubt the most important is maintaining our water rights in the face of an extended drought in the Colorado Basin. Our water rights are held by the Bureau of Reclamation and are attached to the land in the Uncompahgre Valley. The Colorado River is over appropriated and is governed by the law of the river. The law of the river is documented in the 1922 Colorado Compact which is a compact with the seven states in the Colorado River Basin. The other principle document is the 1948 Upper Colorado River Compact which is an agreement of the five upper Colorado River Basin states.

Even though our water rights pre-compact, the Secretary of the Interior has broad discretionary power in the event of a compact call and our water could come into play. The UVWUA is the largest diverter of Colorado River Water on the Western Slope. We divert over 500,000 acre feet of water a year. An acre foot of water is an acre of water to a depth of one foot or 32,585 gallons of water. From another perspective, Northern Water's Big Thompson Projects diverts 200,000 acre feet through a trans mountain diversion to Northern Colorado.



Taylor Park Reservoir August 2017

We spend lot of time monitoring the drought and are active in all forums addressing the drought. One of the proposed methods of handling a compact call is to water bank. The Grand Valley Association in Mesa County has been involved with Alternative Transfer Methods and is in the second year of a pilot program. The pilot program compensates both the association and their shareholders who participate by following their farms. We need to move beyond studies and pilot programs and gain legislation and procedures to fallow in the event of a compact call.

We don't want to cause undue alarm, but this issue should be understood by our communities. If a large acreage in the Uncompahgre Valley is fallowed the impact, will be felt by main street. Farmers will not need the inputs or equipment that they currently do.

We cannot conserve our way out of this dilemma as Alan Mikkelsen, Deputy Commissioner of the Bureau of Reclamation stated at the Colorado Water Congress annual meeting in January. One of the axioms of Colorado Water Plan is to develop new storage. We feel the only long-term solution is the development of new storage. Society to needs recognize this and move forward with new storage projects on both slopes of the Rocky Mountains.

Submitted by Steve Anderson, UVWUA Manager



Uncompahgre Water Users'
Gunnison Tunnel Diversion Dam June 2017



Montrose Regional Airport



Montrose Regional Airport connects passengers to twelve major North American cities: Atlanta, Dallas, Denver, Charlotte, Chicago, Houston, Los Angeles, New York City, Newark, Salt Lake City, Phoenix and San Francisco. Though seasonal, the number of direct flights is second only to Denver International Airport amongst commercial service airports in the State of Colorado. Passengers noticed and are taking advantage of the connectivity in record numbers.

Since 2012, passengers arriving and departing Montrose Regional Airport increased at a rate over five-percent, per year. In 2013, the airport grew at 12.33 percent followed by 7.15 percent in 2014 and 13.38 percent in 2015. This makes the airport the fastest growing commercial airport in the state.

Successful commercial passenger growth would not be possible without the support of the Colorado Flights Alliance (CFA), Montrose County Commissioners and hard work by Montrose County staff.



In 2016, Montrose County Media Relations began working with airport staff to promote the airport on social media outlets, Facebook and Instagram. In 2017, the airport added a new website, www.flymontrose.com. The new website has helpful travel information and user friendly web pages. Social Media marketing efforts and new website began in conjunction with the airport's signature public event, Tribute to Aviation Weekend.



Tribute to Aviation Weekend is a free public open house promoting aviation, aerospace, and airport capabilities. Aircraft and crew from around the country visit the airport and provide aircraft displays and insightful public interaction. In 2017, approximately 20,000 people attended the two-day event. Dates for 2018 are September 15 and 16. For additional information, please visit www.tributetoaviation.com.

Montrose Regional Airport is well positioned to continue driving economic growth for the community and providing high levels of service to the public for many years.



Colorado Outdoors

In the early 2017, local business Mayfly Outdoors announced a bold vision for the region. This vision became known as the Colorado Outdoors project (C.O.P.), a multi-year, multi-phase development focused on the revitalization of over 160 acres of land along the famed Uncompahgre river in northern Montrose. The goal of the C.O.P is to provide the region with three things: 1) a restored and enhanced river for the benefit of the community; 2) a compelling destination for business relocation and commercial enterprise, bringing skilled jobs; and 3) quality, affordable housing for local residents.

Since the announcement, the C.O.P. has brought a renewed purpose to area and sustained a brisk development pace, serving as a beacon for highlighting key community public-private partnerships. Starting in mid-2017, local civil engineering firm Del-Mont Consultants began and finished the entire Phase I design, which included the nearly one mile of roads and deep utilities covering over 40 acres of the property. During that same time, Marriott® hotels announced the signing of a purchase contract the bring a new 100-room TownePlace Suites® to the C.O.P. In September 2017, alongside the City of Montrose and the Montrose Recreation District, the C.O.P. was one of several partners involved in securing a statewide competitive grant through Great Outdoors Colorado (GOCO). The two million dollar grant award will be matched by nearly another two million from local groups and used to construct a river trail through the community and connect central amenities like Riverbottom Park for families and outdoor enthusiasts.

In October 2017, Mayfly broke ground on their new 41,000 square foot headquarters (image to the right). By December 2017, the C.O.P., alongside the newly created Montrose Urban Renewal Authority (MURA), secured nearly ten million dollars in funding through a partnership with the City of Montrose to build public improvements within the project. By the start of 2018, local contracting firm Ridgway Valley Enterprises was awarded the multi-million dollar bid for Phase I work and construction began.



"It's been a great pace so far, and we are very proud of the local partnerships that have made this project possible," said David Dragoo, President of Mayfly. Like the recent Montrose Whitewater Park, the C.O.P will expand Uncompahgre River access opening it up for many more water recreation enthusiasts. In addition, the new project will protect and sustain fish and wildlife areas along the river for more than 1.5 miles near Grand Avenue. Preliminary plans include completely restoring the river into a renowned fly fishing habitat.

"This is an exciting project because it means building a future for Montrose that will attract great businesses and outdoor enthusiasts while helping sustain one of our greatest assets: the Uncompahgre River," said Dragoo. "This is an example of the great work that happens when government and private business work together".



The City of Montrose is proud to be a sponsor at the 2018 Montrose Economic Development Corporation Annual Meeting Luncheon



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Great



Olathe Is On The Move!



Significant improvements are happening in Olathe and will bring so much more than aesthetics—Mayor Rob Smith and the Olathe Board of Trustees anticipates an overall economic boost, hopefully creating a lifeline into our Downtown. Reviving our existing businesses and creating opportunity for new business.

The first major road project began with the Main Street Beautification in 2015 which included paving, sidewalks, significant widening of the road, curb and gutter installation and energy-efficient lighting. This project was funded through a DOLA grant as well as road improvement fees collected through monthly utility bills. The aesthetic piece to the Main Street Beautification is the re-design of Olathe's Pocket Park. With grant funding from Region 10 the park is

now Olathe's Main Street Plaza. The Plaza provides a gathering place for the community as well as a venue for small events.

With child safety being a top priority, the next project identified the need for a walking path connecting Olathe's Middle/High School to the Elementary School. This project was funded with a Transportation Alternatives Program (CDOT-TAP grant). The CDOT grant was the perfect opportunity to expand the project to include drainage and resurfacing of Third Street which is the main entrance to Olathe Elementary School. This project was completed in time for the 2017/2018 school year.



A new Public Works Facility has always been a need for the Town and the lack of funding had put it off year after year.

In 2016 the need turned to necessity when the Department's Town Shop was condemned. The new Facility is finally complete and an Open House is scheduled for later in March.



Montrose County RE-1J School District



Stephen Schiell
Superintendent

Montrose County School District, don't blink you might miss something! This coming school year, 2018-19 will mark the first year of all students, K-12, receiving STEM (Science, Technology, Engineering, and Math) education! This transformation has been progressing for the past three years under the leadership of Dr. Jessica Beller. STEM is for everyone, STEM is how we learn and how we teach, it is a part of the Montrose County School District, the first STEM school district in Colorado!

Student achievement is up in the school district! Our teachers and staff do an excellent job of teaching our students. The districts goal is to improve every year, to become one of Colorado's leading school districts.

The new Columbine Middle School will open this coming August 2018! The school is being designed to emphasize STEM education within the school, total emersion into STEM. The Montrose County School District wants to thank our community for their support to build the new Columbine Middle School.

Academic programing continues to expand between Colorado Mesa University and the Montrose County School District. High school students are able to attend CMU Montrose while still in high school. Giving Montrose and Olathe students expanded opportunities that will give them a jump start after graduating from high school is the desired outcome. Students earning credits at the Western Slopes number one college is what this is all about! Thank you CMU!

Montrose... did you blink?



Colorado Mesa University



Dr. Gary Ratcliff,
Director CMU - Montrose Campus

The Montrose university campus is a branch of Colorado Mesa University (CMU), the largest university on the Western Slope of Colorado offering over 50 academic degree programs and enrolling over 9,000 students. Centrally located in downtown Montrose, CMU Montrose provides local residents convenient access to postsecondary education.

Classes are offered year round at times convenient for both adult students and recent high school graduates. Financial aid is available including over \$200,000 in scholarships exclusively for residents of the city and county of Montrose. Faculty members are accomplished professionals and seasoned teachers. They hold advanced degrees and completed many years of practical experience in their areas of specialty.

Learning options at CMU Montrose include:

- ✓ Enrolling in academic programs ranging from one-year certificate programs to four-year bachelor degree programs, including nursing and teacher education.
- ✓ Earning college credit while in high school through concurrent enrollment classes and career and technical education programs in fields such as computer networks, medicine and early childhood education.
- ✓ Completing the general education requirements needed for a bachelor degree and transferring those credits to CMU in Grand Junction or any public college in Colorado.
- ✓ Registering for classes through the Golden Scholars program (for residents 60 years of age or older) and receiving a significant tuition discount.
- ✓ Transferring to CMU Montrose from another college or university.



For more information about CMU Montrose and its academic programs and faculty:

- Visit: coloradomesa.edu/Montrose * Call: 970.249.7009, M-F, 8 a.m. to 5 p.m.
- Visit our staff in the CMU Montrose Branscome Center, 245 South Cascade Ave., Montrose



City of Montrose

Montrose Economy Continues to Grow

Sales and use tax revenue is a big deal for the City of Montrose, as it provides approximately three quarters of the General Fund revenue that supports essential city functions like law enforcement, street construction and maintenance, and parks. During the lean years of the Great Recession, the city's total sales and use tax revenue fell 17% from its peak of \$15.2 million in 2007 to its pre-recovery low of \$12.6 million in 2011. This important revenue stream reached a milestone in 2016, finally meeting and exceeding the 2007 peak and establishing a new high of \$15.8 million. Retail sales growth for 2017 was positive, ending with an overall increase of 3.9% and total retail sales tax revenue of \$14,851,200. This increase occurred on top of a 20.4% increase in 2015 and the 5.1% increase in 2016, and indications for continued growth in 2018 look favorable.

Revenue performance in the hotel and restaurant excise taxes serves as an important measure of the effectiveness of the city's tourism promotion efforts under the stewardship of the Office of Business and Tourism. In 2017 lodging activity increased 9.1% and restaurant sales by 5.8%. Again, these impressive gains were compounded on outstanding improvements in 2014 (+4.7% hotel and +4.8% restaurant), 2015 (16.4% hotel and 10.6% restaurant) and 2016 (+7.8% hotel and +7.6% restaurant).

The prospect of continued economic growth in 2018 is further heightened by increases in construction activity in Montrose. Total 2017 construction use tax revenue of \$334,184, while still less than one-third of the 2007 peak of \$1.1 million, exceeded year-end 2016 performance by 10%. Aside from having more resources for the city to invest back into the community and its future development, increased sales and use tax revenues provide a clear indication of a more verdant economic landscape for Montrose residents and businesses.

We appreciate the role each member of the community plays in providing a high-performance engine for our local economy. We are proud to combine our efforts with yours. Want more data? The city's past and current sales and use tax reports are available for your viewing pleasure at CityofMontrose.org/SalesTax. To subscribe to receive an email or text notification each time a new monthly report is posted, visit CityofMontrose.org/NotifyMe and select the "Sales and Use Tax Reports" category.

City of Montrose
433 S. First Street
Montrose, CO 81401
970.240.1400
www.cityofmontrose.org



West End Economic Development Corporation



The West End has been working diligently to take control of their future. Still concerned with the closure of the Tri-State Generation Station and the Elk Ridge Coal Mine sometime before the end of 2022, we have been creating new directions for our future to develop. The communities of Naturita, Nucla, Bedrock, Redvale, Paradox and Norwood (San Miguel County) rallied together in a manner never seen before, and we've set the tone for future business to develop and thrive.

West End Economic Development Corporation (WEEDC) has completed a community visioning and branding process that defined our goals for the future while acknowledging our past. "Pioneers Redefined" is the brand chosen to identify our path, and is now on wayfinding signs and marketing programs promoting the region. New signage has been added in Naturita and Nucla, and Norwood's sign is in production.

The West End is one of the last areas of Colorado that has not been developed for tourism – until now. Numerous marketing programs are underway, including marketing to the "adventure tourist." The Unaweep-Tabeguache Scenic By-Way (Hwy 141/Hwy 145) is one of the most beautiful drives in Colorado, and we are seeing a significant increase in persons wanting to enjoy raw nature. We've located a "glamping park" and continue to see great interest around use of the Nucla Hopkins Field airport for small jets full of adventure seekers.

The numerous trail-use groups that utilize the West End have gotten together to create a comprehensive, well mapped and marked trail system. West End Trails Alliance (WETA) and other trails groups have expanded and improved the trails significantly, and this is attracting even more tourists, and extending the season for our retailers. Moab trails groups and visitors have "discovered" the West End, and have started crossing over the state line to get away from the crowds.

The co-working space, named "The Collective Mine," is now fully occupied. Health-related organizations based out of the space include Tri-County Health, Pioneer Respite Services, an Occupational Therapist, and a Massage Therapy/ Yoga team. San Miguel Basin Conservation District and Fr8Star – a call center assisting truckers with load management – make up the balance of occupants.

WEEDC continues to move forward with the redevelopment of the old Nucla School building. The older portion of the building will be developed into lower-cost apartments, and the newer portion will be developed into a small-scale manufacturing center focused on agriculture and the arts, as well as office and manufacturing space for future businesses. The former gymnasium and kitchen will be developed for agriculture support, including equipment for dehydration, freeze drying and packaging.

The Main Street program adopted by the Town of Nucla will start showing visible improvements this year. Façade improvement and business development continue to be a top priority, and it is paying off. To date in 2018, Nucla has had more new building permits issued than in the last 7 years combined!

The hemp industry continues to grow (no pun intended) with Paradox Ventures and many others expanding the opportunities on the West End. Mutual use of equipment, as well as development of the supply chain and end market, will continue the evolution of this industry sector. We look forward to the future of this industry, and will work hard to help it develop in a productive, profitable manner.

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- SITE WORK
- UTILITIES



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CONTRACTOR

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U.S. Bank is proud to support the Montrose Economic Development Corporation.

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970.240.6000



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MEDC Companies Assisted

MID Industrial Subdivision - 1957

1961 - Western Colorado Power Co.
1976 - Trienco
1979 - Montrose Athletic Club
1988 - TEI Rock Drills
1989 - Schwans

Black Canyon Industrial Park - 1980's

1984, 2008, 2014 - Best Sign Systems
1985 - Ross Reels - Mayfly Outdoors 2014
1988 - General Industrial Diamond (3M)
1988 - Genham
1988 - Galiso

Airport Industrial Park - 1989

1994 - Gordon Composites
1994 - Scott Fly Rod
2004 - Poly Strand
2005 - Pepsi
2013 - FedEx

1 available lot 1.19 acres

Aerospace Research Park 1994

1994 - Scaled Technology Works
2001 - Western Skyways
2005 - Western Skyways Turbine

1 available lots 7.70 acres

1973	♦ Russell Stover Candies
1986	♦ Woodpecker Manufacturing - Ameridor
1993-1997-2005	♦ Hansen Weatherport
1994	♦ Advance Canvas Design - Colorado Yurt
1995	♦ Colorado State Patrol
1996	♦ DMEA
1998	♦ Summit Laundry
2000	♦ Swiss-O-Matic
2004	♦ Summa Design
2005-2006	♦ Webb Dairy
2006	♦ Silver Sons Metalworks
2009-2012	♦ Brightleaf Power
2010-2012	♦ Montrose Forest Products
2014	♦ Mayfly Outdoors

Montrose County Demographics ~ Quick Facts

People QuickFacts	City of Montrose	Montrose County	Colorado
Population			
Population estimates, July 1, 2017 (V2017)	NA	NA	5,607,154
Population estimates, July 1, 2016 (V2016)	19,311	41,471	5,540,545
Population estimates base, April 1, 2010 (V2017)	NA	NA	5,029,325
Population estimates base, April 1, 2010 (V2016)	19,127	41,278	5,029,324
Population, % change, April 1, 2010 (estimates base) to July 1, 2017 (V2017)	NA	NA	11.5%
Population, % change, April 1, 2010 (estimates base) to July 1, 2016 (V2016)	1.0%	0.5%	10.2%
Population, Census, April 1, 2010	19,132	41,276	5,029,196
Age and Sex			
Persons under 5 years, percent, July 1, 2016, (V2016)	X	5.8%	6.1%
Persons under 5 years, percent, April 1, 2010	7.0%	6.4%	6.8%
Persons under 18 years, percent, July 1, 2016, (V2016)	X	22.0%	22.8%
Persons under 18 years, percent, April 1, 2010	24.5%	24.7%	24.4%
Persons 65 years and over, percent, July 1, 2016, (V2016)	X	22.3%	13.4%
Persons 65 years and over, percent, April 1, 2010	19.5%	17.8%	10.9%
Female persons, percent, July 1, 2016, (V2016)	X	50.7%	49.7%
Female persons, percent, April 1, 2010	51.9%	50.8%	49.9%
Race and Hispanic Origin			
White alone, percent, July 1, 2016, (V2016) (a)	X	94.2%	87.5%
Black or African American alone, percent, July 1, 2016, (V2016) (a)	X	0.8%	4.5%
American Indian and Alaska Native alone, percent, July 1, 2016, (V2016) (a)	X	1.8%	1.6%
Asian alone, percent, July 1, 2016, (V2016) (a)	X	0.9%	3.3%
Native Hawaiian and Other Pacific Islander alone, %, July 1, 2016, (V2016) (a)	X	0.3%	0.2%
Two or More Races, percent, July 1, 2016, (V2016)	X	2.0%	3.0%
Hispanic or Latino, percent, July 1, 2016, (V2016) (b)	X	20.4%	21.3%
White alone, not Hispanic or Latino, percent, July 1, 2016, (V2016)	X	76.2%	68.6%
Population Characteristics			
Veterans, 2012-2016	1,679	3,638	383,699
Foreign born persons, percent, 2012-2016	6.5%	7.0%	9.8%
Housing			
Housing units, July 1, 2016, (V2016)	X	18,474	2,339,118
Housing units, April 1, 2010	8,621	18,250	2,212,898
Owner-occupied housing unit rate, 2012-2016	60.8%	69.6%	64.4%
Median value of owner-occupied housing units, 2012-2016	\$182,300	\$193,300	\$264,600
Median selected monthly owner costs-with a mortgage, 2012-2016	1,224	1,254	1,585
Median selected monthly owner costs-without a mortgage, 2012-2016	\$354	\$354	\$427
Median gross rent, 2012-2016	\$806	\$797	\$1,057
Building permits, 2016	X	114	38,974
Families and Living Arrangements			
Households, 2012-2016	8,078	16,587	2,051,616
Persons per household, 2012-2016	2.30	2.43	2.56
Living in same house 1 year ago, percent of persons age 1 year+, 2011-2015	80.1%	83.9%	81.1%
Language other than English spoken at home, % of persons age 5 yrs+, 2012-2016	18.0%	15.6%	17.0%
Education			
High school graduate or higher, percent of persons age 25 years+, 2012-2016	89.3%	88.8%	91.0%
Bachelor's degree or higher, percent of persons age 25 years+, 2012-2016	26.3%	23.8%	38.7%

Montrose County Demographics ~ Quick Facts

People QuickFacts	City of Montrose	Montrose County	Colorado
Health			
With a disability, under age 65 years, percent, 2012-2016	12.3%	11.1%	7.2%
Persons without health insurance, under age 65 years, percent	*18.5%	*13.2%	*8.6%
Economy			
In civilian labor force, total, percent of population age 16 years+, 2012-2016	57.5%	56.8%	67.5%
In civilian labor force, female, percent of population age 16 years+, 2012-2016	53.0%	52.1%	62.5%
Total accommodation and food services sales, 2012 (\$1,000) (c)	47,554	49,616	13,617,654
Total health care and social assistance receipts/revenue, 2012 (\$1,000) (c)	214,914	221,516	29,488,161
Total manufacturers' shipments, 2012 (\$1,000) (c)	D	210,709	50,447,098
Total merchant wholesaler sales, 2012 (\$1,000) (c)	137,640	156,158	77,034,971
Total retail sales, 2012(\$1,000) (c)	499,170	583,796	67,815,200
Total retail sales per capita, 2012 (c)	\$26,298	\$14,335	\$13,073
Transportation			
Mean travel time to work (minutes), workers age 16 years+, 2012-2016	17.0	18.8	24.9
Income and Poverty			
Median household income, (in 2016 dollars), 2012-2016	\$41,547	\$43,890	\$62,520
Per capita money income in past 12 months (in 2016 dollars), 2012-2016	\$23,513	\$23,276	\$33,230
Persons in poverty, percent	*20.9%	*16.4%	*11.0%
Businesses			
Total employer establishments, 2015	X	1,264	161,737 (1)
Total employment, 2015	X	11,965	2,253,795 (1)
Total annual payroll, 2015	X	426,424	117,539,555 (1)
Total employment, percent change, 2014-2015	X	3.5%	3.3% (1)
Total non-employer establishments, 2015	X	3,602	480,847
All firms, 2012	2,794	5,163	547,352
Men-owned firms, 2012	1,270	2,626	284,554
Women-owned firms, 2012	996	1,605	194,508
Minority-owned firms, 2012	205	473	85,849
Nonminority-owned firms, 2012	2,466	4,540	442,365
Veteran-owned firms, 2012	217	551	51,722
Nonveteran-owned firms, 2012	2,380	4,251	469,524
Geography			
Population per square mile, 2010	1,075.0	18.4	48.5
Land area in square miles, 2010	17.80	2,240.70	103,641.89
FIPS Code	0851745	08085	08

* This geographic level of poverty and health estimates are not comparable to other geographic levels of these estimates.

(1) Includes data not distributed by county.

(a) Includes persons reporting only one race.

(b) Hispanics may be of any race, so also are included in applicable race categories.

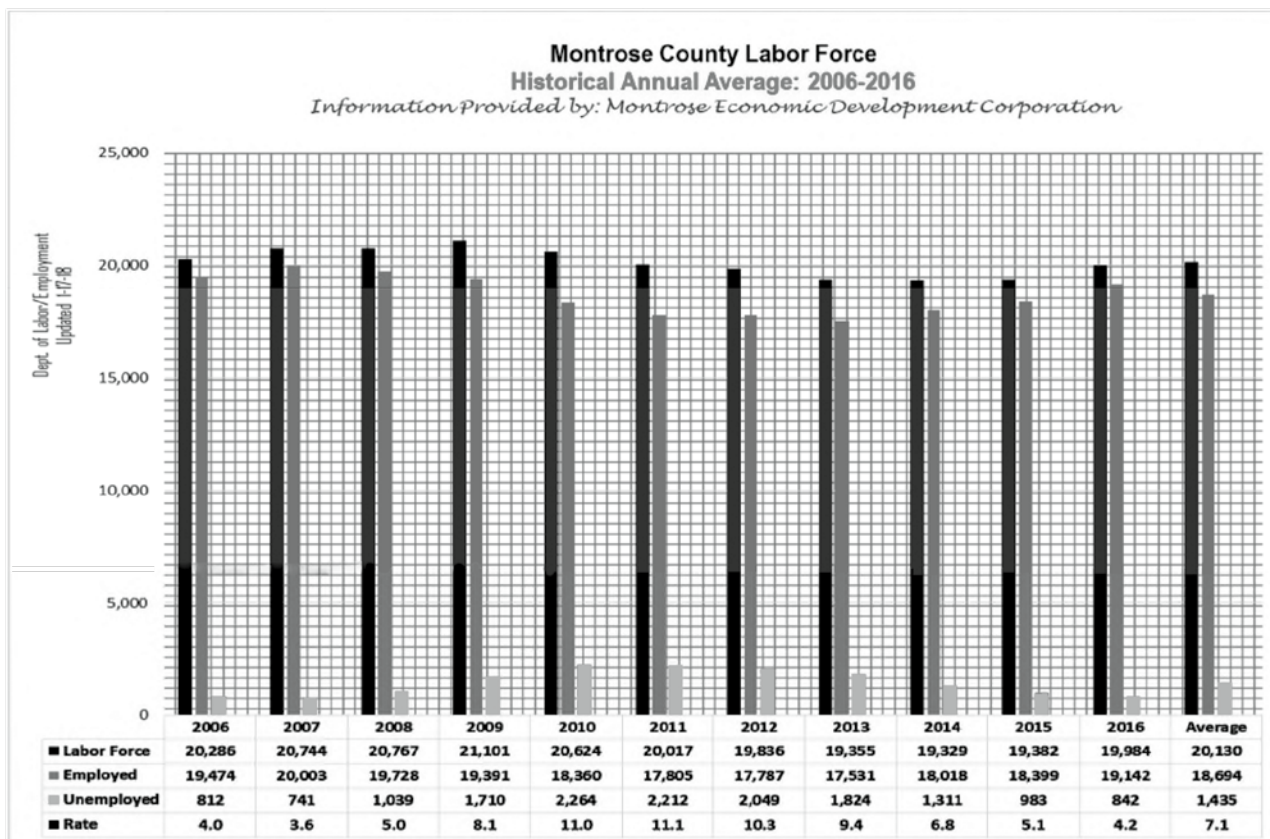
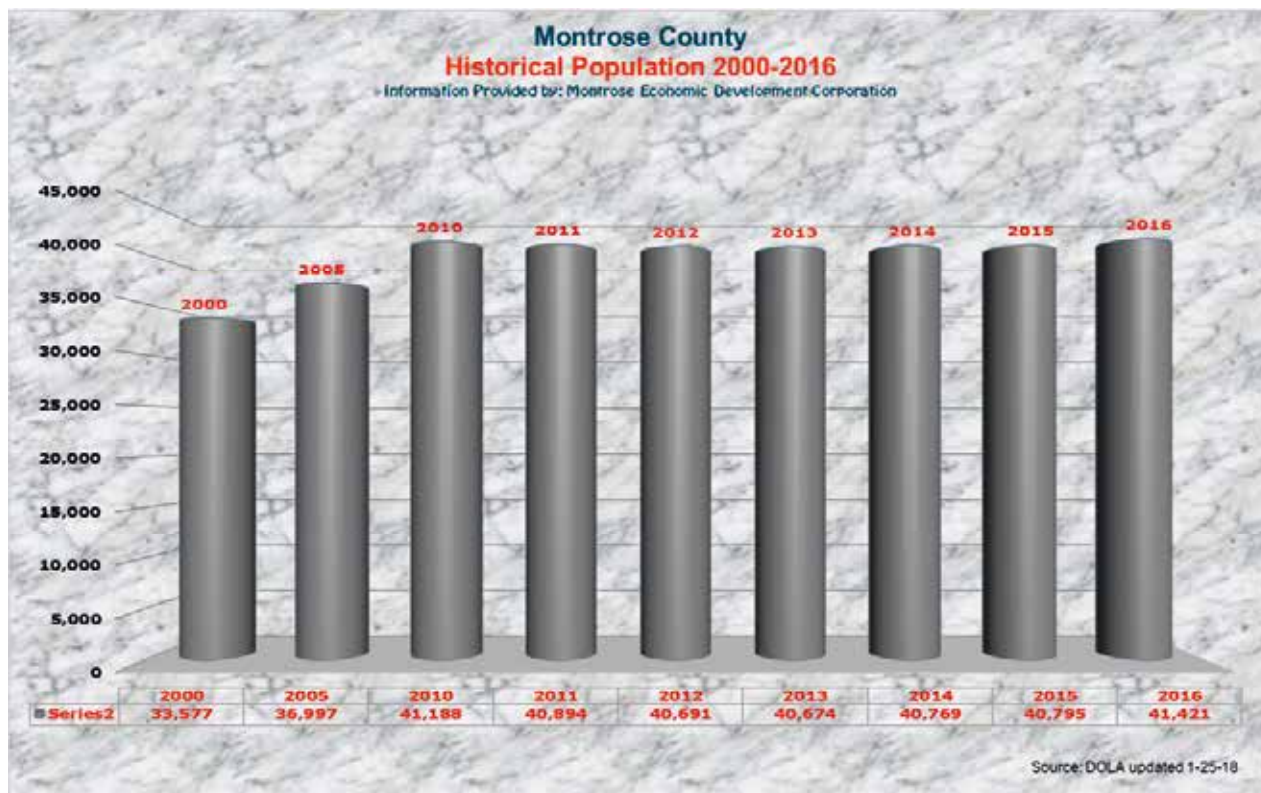
(c) Economic Census – Puerto Rico data are not comparable to U.S. Economic Census data.

X Not applicable

Source: US Census Bureau - Document Updated: 1-25-18

Montrose County Demographics

Population Data & Labor Force Data



Montrose County Demographics Major Employers & Industry Base Data

Employers Updated 6-15-17	# of Employees	Employers	# of Employees
Montrose County School District (2015)	948	Center for Mental Health	89
Montrose Memorial Hospital	729	Target	85
Volunteers of America	480	West End School District	85
Russell Stover Candies	450	JC Penney	70
Montrose County	383	Alpine Lumber Company (15 contracted)	65
City Market	300	Gordon Composites, PolyOne	65
Wal-Mart Supercenter	275	Safeway	65
Montrose Forest Products (140 Contracted)	230	Wells Fargo Bank	50
Community Options	207	Western Skyways, Inc.	49
City of Montrose	173	Tri State Generation - Nucla	48
Touch of Care	156	TEI Rock Drills	43
Home Depot	150	Best Sign Systems	39
AeroCare	111	3M - Abrasives Systems Division	37
Delta-Montrose Electrical Association	107	Rocky Mountain Steel	35
Western Area Power Administration	100	Colorado Yurt Company, LLC	35

2016 Industry Sector	Average Establishments	Average Employment	Total Wage	Average Weekly Wage
Accommodation & Food Services	84	1,255	\$21,464,216	\$329
Administrative & Waste Services	70	494	\$13,453,380	\$524
Agriculture, Forestry Fishing & Hunting	44	242	\$7,299,233	\$580
Arts, Entertainment & Recreation	22	282	\$4,959,268	\$338
Construction	199	971	\$42,342,408	\$839
Educational Services	7	Confidential	Confidential	Confidential
Finance & Insurance	53	298	\$16,008,507	\$1,033
Health Care & Social Assistance	139	2,713	\$109,094,197	\$773
Information	20	192	\$6,715,143	\$673
Management of Companies & Enterprises	10	Confidential	Confidential	Confidential
Manufacturing	68	1,269	\$48,434,240	\$734
Mining	9	51	\$4,038,463	\$1,523
Other Services, Ex. Public Admin	91	376	\$14,334,724	\$733
Professional & Technical Services	116	435	\$23,778,346	\$1,051
Public Administration	35	1,024	\$55,948,509	\$1,051
Real Estate & Rental & Leasing	56	309	\$10,355,833	\$645
Retail Trade	158	2,095	\$58,641,459	\$538
Transportation & Warehousing	56	559	\$19,083,939	\$657
Unclassified	1	Confidential	Confidential	Confidential
Utilities	16	288	\$20,635,165	\$1,378
Wholesale Trade	71	471	\$21,670,108	\$885
Total All Industries	1,323	14,415	\$542,362,173	\$724

Source: Colorado Dept. of Labor, Quarterly Census of Employment and Wages Program - updated: 2-14-18



BEYOND BOUNDARIES

Investing to Grow in Montrose

Since we began local operations in 1995, Gordon Composites has invested, grown and given back to this exceptional community we are proud to call home. Now a part of PolyOne Corporation, our vision for a strong future in Montrose is clear, as we strive to serve our valued customers.

We offer our appreciation for MEDC's community collaboration and mission to build a vibrant and sustainable region for economic development.

For more idea inspiration, visit
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2018 MEDC ECONOMIC DEVELOPMENT AWARD

Presented to

Steve Schiell



MEDC is pleased to present the 2018 Economic Development Award to Stephen Schiell, Superintendent of Montrose County School District. MEDC presents this award annually to individuals, companies or economic development partners who have made a significant impact on our community and who have supported the efforts of MEDC.

A key component for successful economic development efforts is a well-educated workforce. Steve has brought about positive change in our district to increase opportunities for our students to be better prepared to advance in their education and enter the workforce.

Steve joined the Montrose School District in 2015. One of the first tasks he took on was to balance the budget. Steve worked tirelessly with the school board and his team to make it happen. Through his leadership, relationships were strengthened, trust and respect were gained not only in the school district but throughout the entire community.

In 2016 Steve devoted hundreds of hours along with the K.I.D.S. task force to pass a ballot initiative to optimize a BEST grant and build a new Columbine Middle School. He continually met with groups within the community to educate them about the need for a new building. Many believe the initiative would not have passed without his efforts. The school board committed to use local contractors and suppliers throughout the construction thus increasing the projects economic impact on the community.

Steve is leading our school district to become the first K-12 STEM (science- technology- engineering and math) school district in the state. Montrose High School is one of the first schools in the state to utilize "Stem Pathways" to help students reach post-secondary and workforce goals.

Together with Dr. Gary Ratcliff, Director of Colorado Mesa University Montrose, a partnership has been formed that will enable high school students to enroll in certificate programs at the Montrose campus. Funded by the school district, these programs include career and technical fields, such as nursing and computer network technology, that enable students to earn college credit while in high school.

In addition, in an effort to increase the college-going rate of high school graduates, Steve worked with the school board to grant CMU permission to bring a college/ career advisor to the high schools. This position is dedicated solely to helping high students with getting into college, regardless of which institution that might be.

Through his leadership Steve has brought renewed trust and confidence to our district and has established a strong foundation for our future. He truly has become the face of Montrose County School District.

MEDC is proud to honor Steve Schiell with the 2018 Economic Development Award.



Thank You!

2017 MEDC INVESTORS
Our success is due to the support
of the following Investors!

Accountants	Consulting
Campbell, Teresa CPA	Matrix Business Development
Dalby, Wendland & Co. C.	Contractors/Builders/Renovations
Hendrix and Associates	D&K Construction Management
Parker Consultants & Accountants, PLLC	RDS Renovations
Aircraft Engine Repair	Ridgway Valley Enterprises
Western Skyways, Inc.	Stryker and Company, Inc.
Appliance Sales/Service	Western Colorado Contractors Association
Tri-River Appliance	Economic Development
Assisted Living	West End Economic Development
Brookdale Sunrise Creek Senior Living	Education
Colorow Care Center	Montrose County RE-1J School District
Attorneys	Electrical Equipment
Devor & Plumhoff, LLC	Consolidated Electrical Distributors
Reed, J. David PC	Employment Agencies
ATV/Motorcycles	Community Staffing Services, Inc.
Davis Service Center, Inc.	Express Employment Professionals
Auto Dealerships	Engineering Services
Turner Automotive, Inc.	Del-Mont Consultants, Inc.
Wollert Automotive	Lambert & Associates
Auto Repair	Farms
Performance Muffler & Auto Repair	Tuxedo Corn
Banks	Financial Investments
Alpine Bank	Colorado West Investments, Inc.
Bank of Colorado	Edward Jones - Jeri Mattics Omernik
Home Loan State Bank	Edward Jones – Ron Smith
US Bank	ElderAdo Financial Inc.
Vectra Bank Colorado	Four Seasons Investment Advisors, Inc.
Wells Fargo Bank	Merrill Lynch - Sean Byers
Beverage Distributors	Young Capital Management, Inc. - James R. Young III
The Pepsi Bottling Group	Flooring
Building Material	Carpetrends, Inc.
Alpine Lumber Company	Funeral Homes
Business Phone Systems/Internet	Crippin Funeral Home
High Mesa Communications	Furnishings
Chamber of Commerce	Flairmont Furniture & Carpet
Montrose Chamber of Commerce	Garden Center
Nucla-Naturita Area Chamber of Commerce	Camelot Gardens
Commercial Space/Leasing	Golf Community
GVA Management	The Bridges Golf Course Community
Milestone Building	Government
Oxbow Crossing Properties	Colorado Housing & Finance Authority - CHFA
Concrete Supply	City of Montrose
United Companies	Montrose County

Thank You!

2017 MEDC INVESTORS

Our success is due to the support
of the following investors!

Government continued...	Medical Billing
Region 10	Business Options
Town of Olathe	Metal Reclamation
Hospice	Recla Metals, LLP
HopeWest of Colorado	Mortgage Companies
Hospital	Academy Mortgage Corporation
Montrose Memorial Hospital	Moving Services
Individuals	The Mooving Company, LLC
Austin, Jay	Newspapers
Glasmann Family Partnership	The Montrose Daily Press
Davis, Glen	Non-Profit Organizations
Miller, Buck & Marsha	Habitat for Humanity of the San Juan's
Robinson, Curtis	Montrose Community Foundation
Townsend, Marlene	Oil & Gas
Insurance	Parish Oil Co.
Farmers Insurance - Howard Davidson	Opticians
Mountain West Insurance & Financial Services, LLC	Alpine Optical of Western Colorado
The Watson Insurance/Financial Group	Orthodontists/Dental
Internet/Broadband/ Telecommunications	Alexander, Charles DDS, MSD
Clearnetworx	Photography
Deeply Digital, LLC	Colorado Scenes
Loans – Small Business	Physicians
Colorado Lending Source	Intermountain Pathology
Lodging/Hotels	Printing
Hampton Inn by Hilton	Scott's Printing & Graphic Design
Manufacturers	Radio Stations
3M Super Abrasives	Cherry Creek Radio
Best Sign Systems, Inc.	Real Estate (Sale/Lease)
Colorado Yurt Company	Berkshire Hathaway HomeServices MRE Group - Betsy Spitzer
Gordon Composites, PolyOne	Berkshire Hathaway HomeServices MRE Group - Don Bailey
Mayfly Outdoors	Berkshire Hathaway HomeServices MRE Group - Jeff Keehfuss
Montrose Forest Products	The Bridges Golf & Country Club
Naturita Enterprises, LLC	Brown Property Development Co. , LLC
Swiss-O-Matic	The Co.r.e Team at Keller Williams - David Kienholz
Marketing	The Mt Group at KW CO West Realty, LLC - Beckie Pendergrass
MQM Enterprises Inc.	Montrose Association of Realtors
New West Marketing & Outfitter, Inc.	Norris-Snell Real Estate, LLC - Mandy Norris-Snell
Sue Hansen Speaks -Carson Cole Associates, Inc.	Re/Max Today - Carol Crawford Mastrangelo
	20 Sleeps West Real Estate - Debi Harmon

Thank You!

2017 MEDC INVESTORS

Our success is due to the support
of the following investors!

Real Estate (Development)	Restaurants continued...
Oxbow Crossing Properties, Inc.	The Stone House
Cedar Creek Development Company LLC	Rodeo
Milestone Building	Mountain States Ranch Rodeo, LLC
Recreation	Solar
Montrose Recreation District	Empowered Energy Systems, LLC
Retail	Travel Risk Management
Colorado-ology	Travel Recon
D'Medici Footwear & Clothing	Utilities
Hypoxia	Black Hills Energy
Restaurants	Delta-Montrose Electrical Assn.
Horsefly Brewing Company, LLC	Uncompahgre Valley Water Users Association

**Join those who are committed to making a difference in the
Montrose community! Become an MEDC investor!**

Contact: Patricia Cummings

(970) 249-9438 - Office * PatriciaC@MontroseEDC.org




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MEDC INVESTOR LEVELS

Associate: \$250

- Name & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- Enterprise Zone Tax Credit - 25%.
- 1 - Vote in Board Election.

Partner: \$500

- Name, contact information & hyperlink in the investor directory on MEDC's website.
- Name listed in MEDC's Annual Report.
- Use of MEDC's Conference Room.
- Enterprise Zone Tax Credit - 25%.
- 2 - Votes in Board Election

Business: \$1,000

- Name, contact information & hyperlink in the investor directory on MEDC's website.
- Logo in MEDC's Annual Report.
- Name listed in Annual Meeting program.
- Use of MEDC's Conference Room.
- Enterprise Zone Tax Credit - 25%.
- 4 - Votes in Board Election.

Leader: \$2,500

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Logo in MEDC's Annual Report.
- Name listed in Annual Meeting program.
- Use of MEDC's Conference Room.
- Featured business on website – 1 X per year
- Enterprise Zone Tax Credit - 25%.
- 10 – Votes in Board Election. (max)
- Member of the Chairman's Circle.

Executive: \$5,000

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Prominent logo placement on MEDC's website.
- Prominent logo in MEDC's Annual Report.
- Name listed in Annual Meeting program.
- Use of MEDC's Conference Room.
- Featured business on website – 2 X per year
- Enterprise Zone Tax Credit - 25%
- 10 – Votes in Board Election. (max)
- Member of the Chairman's Circle.

Champion: \$10,000

- Name, contact information, 3-sentence description & hyperlink in the investor directory on MEDC's website.
- Prominent logo placement on MEDC's website.
- Prominent logo in MEDC's Annual Report.
- Name listed in Annual Meeting program.
- Use of MEDC's Conference Room.
- Featured business on website – 4 X per year
- Enterprise Zone Tax Credit - 25%.
- 10 – Votes in Board election. (max)
- Member of the Chairman's Circle.
- Vender Booth at Annual Meeting.
- Recognition from the stage at Annual Meeting.

Join those who are committed to making a difference in the Montrose community!

Special Thanks!

Champion Investors



Executive Investors



Dalby, Wendland and Company
Delta Montrose Electric Association
Montrose Memorial Hospital
Ridgway Valley Enterprises, Inc.
Marlene Townsend

Tri-State Generation & Transmission Assoc., Inc.



Leader Investors



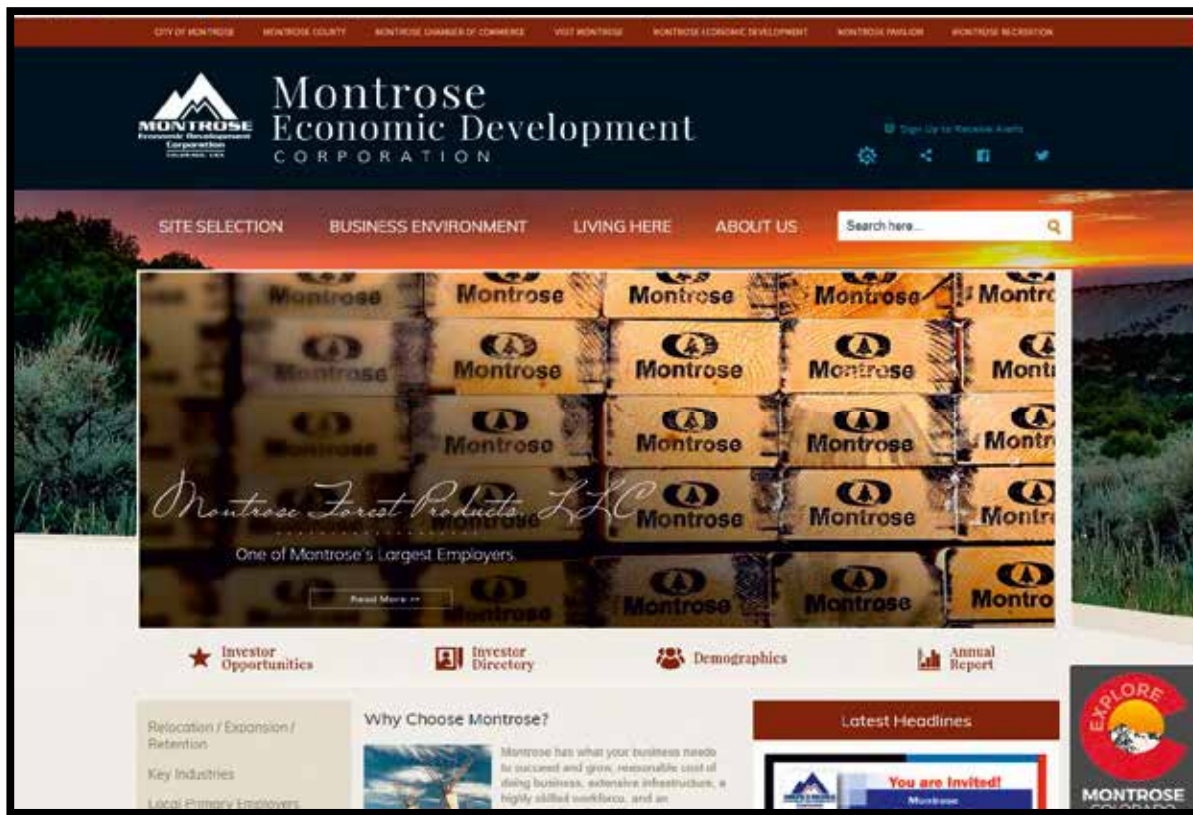
Alpine Bank	Montrose Forest Products
Alpine Lumber	New West Marketing, Inc.
City of Montrose	Town of Olathe
Del-Mont Consultants	US Bank
Flairmont Furniture	Wells Fargo Bank





MEDC - Building a Strong Economy!

www.MontroseEDC.org



The Montrose Economic Development Corporation Website Provides:

- Demographic Information
- Investor Directory - contact information for businesses & services in the Montrose area
- Real Estate listings and contact information for Investor Real Estate Agents
- MEDC's Investor Application & Benefits such as Enhanced Rural Enterprise Zone Tax Credits.
- Incentives & Grant Information



"Montrose is open for Business! MEDC will serve as your one stop shop to assist you in all aspects of the relocation or expansion of your company. Discover all the benefits Montrose has to offer, contact us today!"

Sandy Head, Executive Director
Montrose Economic Development Corp.
sandyh@MontroseEDC.org

(970) 249-9438 or 1-800-270-0211 * MontroseEDC.org



Patricia Cummings
Executive Assistant
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