



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

June 12, 2023

South Central Kansas MLS Releases Home Sales Figures for May 2023

Home sales in South Central Kansas fell by 11.8% in May compared to the prior year. Sales in May 2023 totaled 914 units, down from 1,036 in 2022.

Among existing homes, 802 units sold in May, a decrease of 15.9% from 954 units that sold in 2022. The average sale price of existing homes was \$228,925. This represents a decrease of 1.1% from the May 2022 average price of \$231,471.

For new construction, 112 sales occurred in May, up from 82 units the prior year, an increase of 36.6%. The average sale price of new homes in May was \$394,159, up 2.2% from the same period last year.

A total of 901 contracts for sale were written in May 2023, down from 1,002 in May 2022. This is a decrease of 10.1%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,090 units at the end of May, which is up from 699 homes that were on the market at the end of May last year. At the current rate of sales, this figure represents 1.3 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Adam Crowder at acrowder@plazare.com.





**May
2023**

South Central Kansas MLS Statistics



South Central Kansas MLS

Entire MLS System Housing Report



Market Overview

South Central Kansas Home Sales Fell in May

Total home sales in South Central Kansas fell last month to 914 units, compared to 1,036 units in May 2022. Total sales volume was \$227.5 million, down from a year earlier.

The median sale price in May was \$220,000, showing no change from the previous year. Homes that sold in May were typically on the market for 4 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Up at End of May

The total number of active listings in South Central Kansas at the end of May was 1,090 units, up from 699 at the same point in 2022. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$310,000.

During May, a total of 901 contracts were written down from 1,002 in May 2022. At the end of the month, there were 1,235 contracts still pending.

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**May
2023**

South Central Kansas MLS Statistics



South Central Kansas MLS

Entire MLS System Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales Change from prior year		914 -11.8%	1,036 -8.6%	1,133 27.6%	3,550 -17.2%	4,285 -5.6%	4,538 19.3%
Active Listings Change from prior year		1,090 55.9%	699 -9.1%	769 -44.8%	N/A	N/A	N/A
Months' Supply Change from prior year		1.3 85.7%	0.7 -12.5%	0.8 -50.0%	N/A	N/A	N/A
New Listings Change from prior year		988 -15.3%	1,167 -8.6%	1,277 7.0%	4,472 -12.3%	5,097 -5.5%	5,394 2.8%
Contracts Written Change from prior year		901 -10.1%	1,002 -13.2%	1,155 -4.7%	3,977 -14.3%	4,643 -10.5%	5,189 11.1%
Pending Contracts Change from prior year		1,235 -18.2%	1,509 -14.4%	1,762 5.8%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		227,515 -9.9%	252,439 -1.6%	256,637 58.2%	832,929 -14.6%	975,108 3.2%	945,247 41.4%
Average	Sale Price Change from prior year	249,195 2.3%	243,667 7.6%	226,511 24.0%	234,694 3.1%	227,563 9.2%	208,296 18.5%
	List Price of Actives Change from prior year	368,974 7.6%	342,811 17.7%	291,370 0.5%	N/A	N/A	N/A
	Days on Market Change from prior year	21 23.5%	17 0.0%	17 -50.0%	26 23.8%	21 -16.0%	25 -37.5%
	Percent of List Change from prior year	100.8% -1.2%	102.0% 0.8%	101.2% 2.7%	99.6% -1.5%	101.1% 1.3%	99.8% 1.7%
	Percent of Original Change from prior year	99.8% -1.9%	101.7% 0.8%	100.9% 4.1%	98.4% -2.2%	100.6% 1.6%	99.0% 2.7%
Median	Sale Price Change from prior year	220,000 0.0%	220,000 12.8%	195,000 18.3%	200,000 2.5%	195,077 8.4%	179,900 13.9%
	List Price of Actives Change from prior year	310,000 15.2%	269,000 14.5%	234,900 -2.1%	N/A	N/A	N/A
	Days on Market Change from prior year	4 33.3%	3 0.0%	3 -66.7%	6 50.0%	4 0.0%	4 -66.7%
	Percent of List Change from prior year	100.0% -1.0%	101.0% 1.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	100.0% -1.3%	101.3% 1.2%	100.1% 0.1%	100.0% 0.0%	100.0% 0.0%	100.0% 1.2%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2023**

South Central Kansas MLS Statistics



South Central Kansas MLS

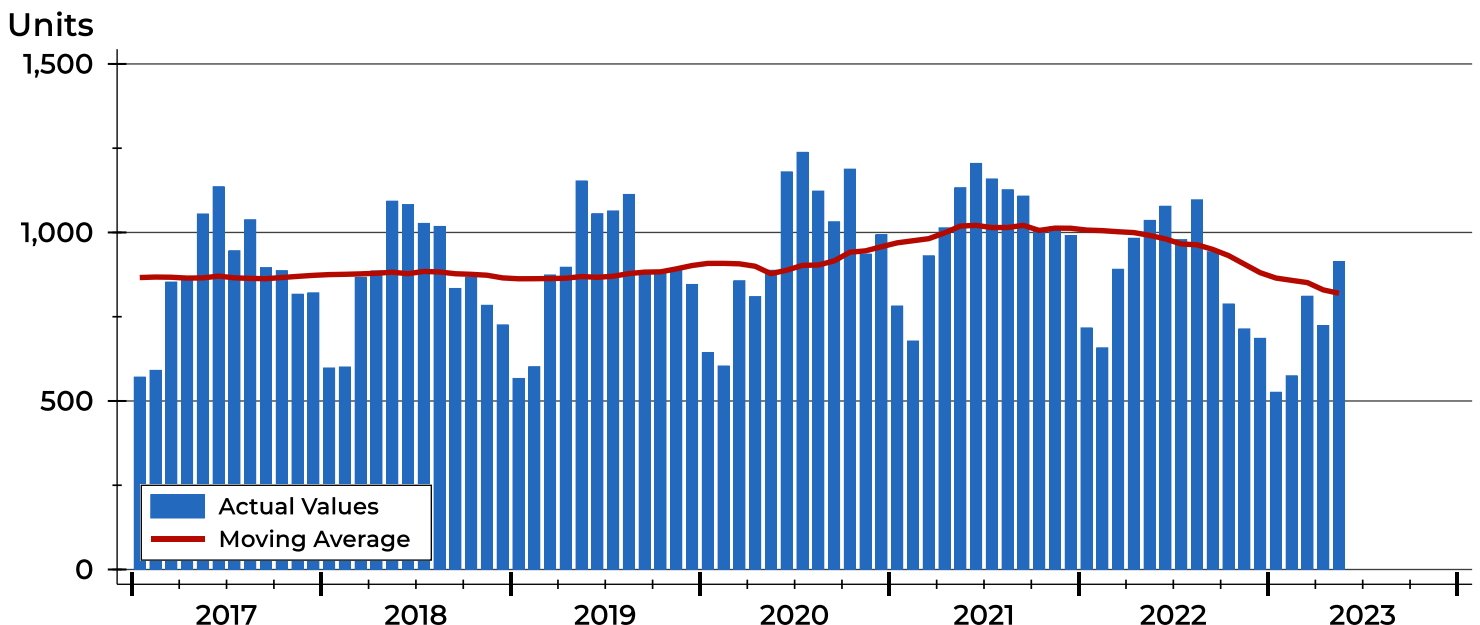
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2023	May 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Closed Listings		914	1,036	-11.8%	3,550	4,285	-17.2%
Volume (1,000s)		227,515	252,439	-9.9%	832,929	975,108	-14.6%
Months' Supply		1.3	0.7	85.7%	N/A	N/A	N/A
Average	Sale Price	249,195	243,667	2.3%	234,694	227,563	3.1%
	Days on Market	21	17	23.5%	26	21	23.8%
	Percent of List	100.8%	102.0%	-1.2%	99.6%	101.1%	-1.5%
	Percent of Original	99.8%	101.7%	-1.9%	98.4%	100.6%	-2.2%
Median	Sale Price	220,000	220,000	0.0%	200,000	195,077	2.5%
	Days on Market	4	3	33.3%	6	4	50.0%
	Percent of List	100.0%	101.0%	-1.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	101.3%	-1.3%	100.0%	100.0%	0.0%

A total of 914 homes sold in South Central Kansas in May, down from 1,036 units in May 2022. Total sales volume fell to \$227.5 million compared to \$252.4 million in the previous year.

The median sales price in May was \$220,000, essentially the same as in the prior year. Median days on market was 4 days, down from 6 days in April, but up from 3 in May 2022.

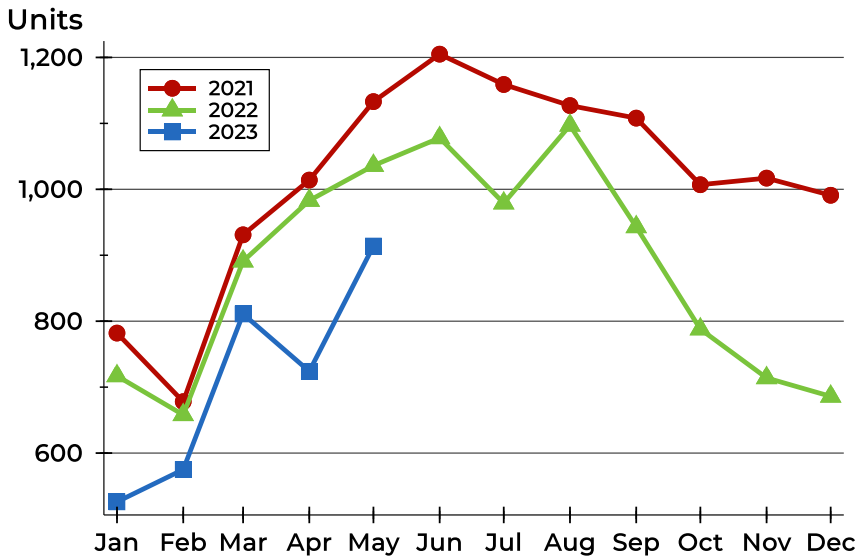
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	782	717	526
February	678	658	575
March	931	891	811
April	1,014	983	724
May	1,133	1,036	914
June	1,205	1,078	
July	1,159	979	
August	1,127	1,097	
September	1,108	943	
October	1,007	788	
November	1,017	714	
December	991	686	

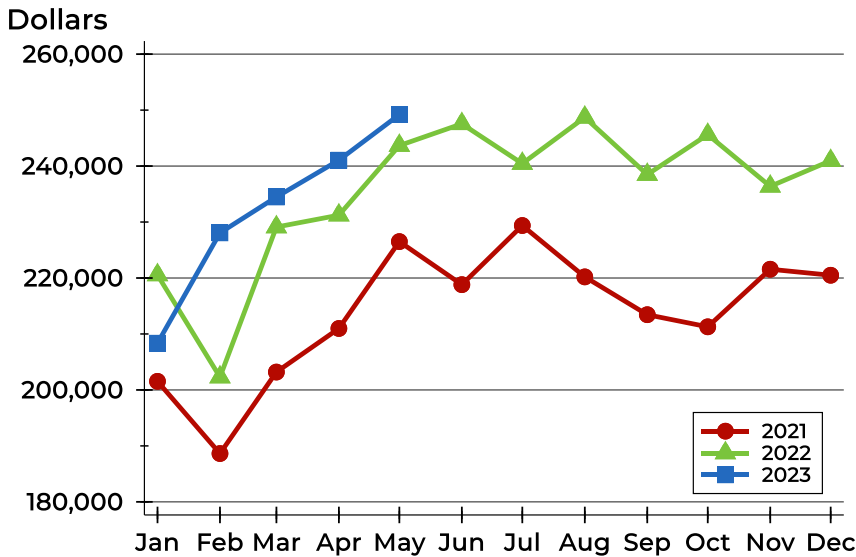
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	14	1.5%	1.5	15,975	17,000	39	29	86.1%	82.5%	83.0%	81.3%
\$25,000-\$49,999	23	2.5%	0.9	36,898	36,000	47	18	93.2%	94.2%	83.8%	86.2%
\$50,000-\$99,999	76	8.3%	0.8	73,024	73,500	37	14	96.1%	97.2%	94.0%	96.7%
\$100,000-\$124,999	63	6.9%	0.6	109,953	110,000	19	5	100.3%	100.0%	98.4%	100.0%
\$125,000-\$149,999	79	8.7%	0.6	136,975	138,000	11	3	101.7%	100.6%	101.6%	101.0%
\$150,000-\$174,999	79	8.7%	0.6	160,621	160,000	11	3	102.6%	100.0%	101.9%	100.0%
\$175,000-\$199,999	78	8.5%	0.8	186,014	185,000	14	3	101.6%	100.0%	101.4%	101.2%
\$200,000-\$249,999	120	13.1%	0.6	225,343	227,400	11	4	103.4%	102.0%	102.7%	102.0%
\$250,000-\$299,999	114	12.5%	1.5	272,137	270,750	16	3	102.3%	101.7%	102.0%	101.8%
\$300,000-\$399,999	150	16.4%	1.9	340,626	338,387	18	4	100.6%	100.0%	100.0%	100.0%
\$400,000-\$499,999	62	6.8%	3.6	442,157	441,400	48	8	100.0%	100.0%	99.0%	100.0%
\$500,000-\$749,999	43	4.7%	3.2	590,556	575,000	33	4	100.2%	100.0%	99.3%	100.0%
\$750,000-\$999,999	6	0.7%	3.0	803,895	780,000	24	3	99.0%	99.1%	99.0%	99.1%
\$1,000,000 and up	6	0.7%	5.4	1,526,126	1,369,988	62	24	98.6%	100.0%	98.9%	100.0%



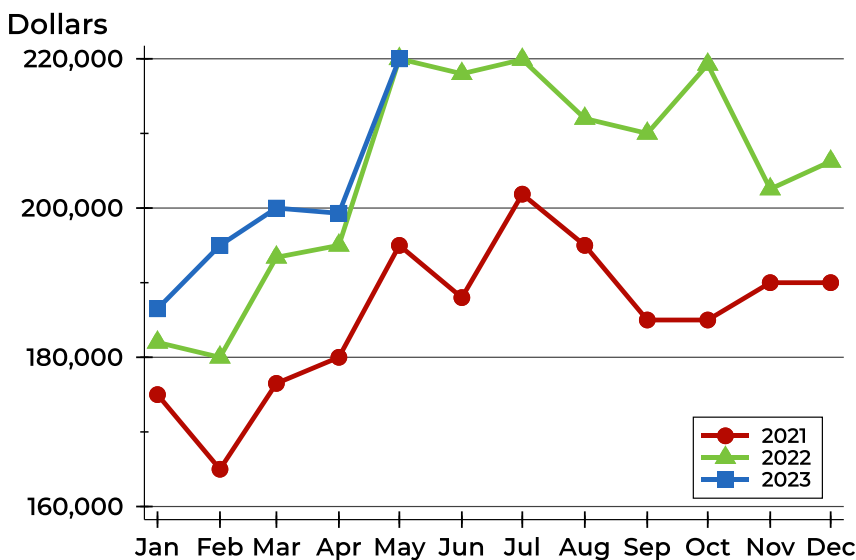
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	201,537	220,544	208,356
February	188,638	202,291	228,060
March	203,196	229,108	234,474
April	210,982	231,227	241,058
May	226,511	243,667	249,195
June	218,812	247,548	
July	229,382	240,449	
August	220,203	248,706	
September	213,442	238,484	
October	211,281	245,628	
November	221,567	236,378	
December	220,494	240,960	

Median Price

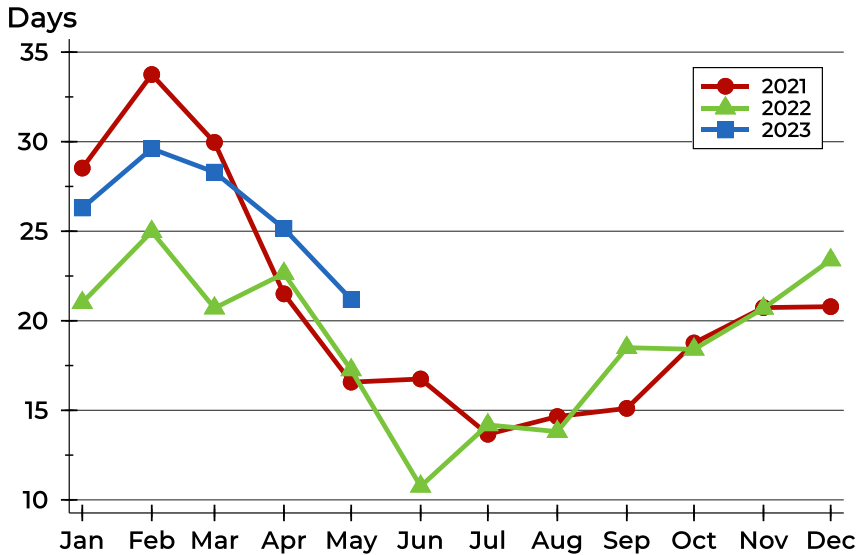


Month	2021	2022	2023
January	175,000	182,000	186,500
February	165,000	180,000	195,000
March	176,500	193,400	200,000
April	180,000	195,000	199,300
May	195,000	220,000	220,000
June	188,000	218,000	
July	201,862	219,900	
August	195,000	212,000	
September	185,000	210,000	
October	185,000	219,248	
November	190,000	202,548	
December	190,000	206,250	



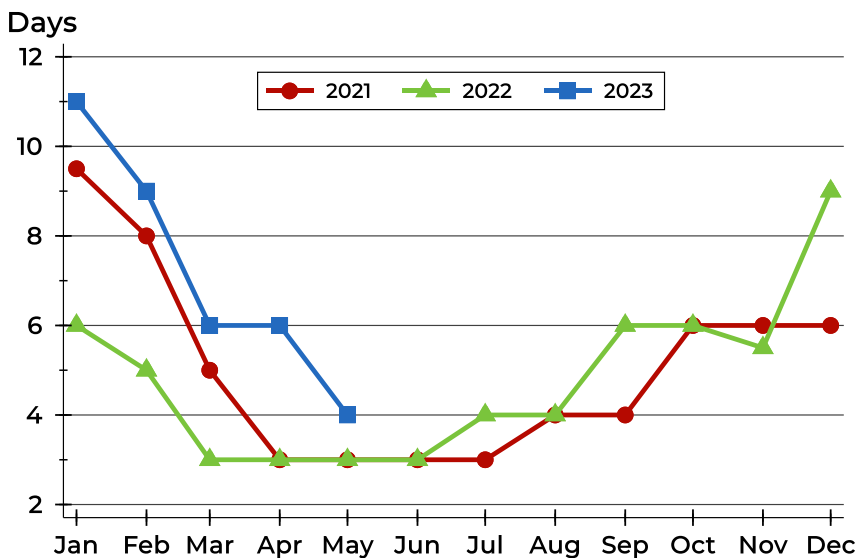
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	29	21	26
February	34	25	30
March	30	21	28
April	22	23	25
May	17	17	21
June	17	11	
July	14	14	
August	15	14	
September	15	18	
October	19	18	
November	21	21	
December	21	23	

Median DOM



Month	2021	2022	2023
January	10	6	11
February	8	5	9
March	5	3	6
April	3	3	6
May	3	3	4
June	3	3	
July	3	4	
August	4	4	
September	4	6	
October	6	6	
November	6	6	
December	6	9	



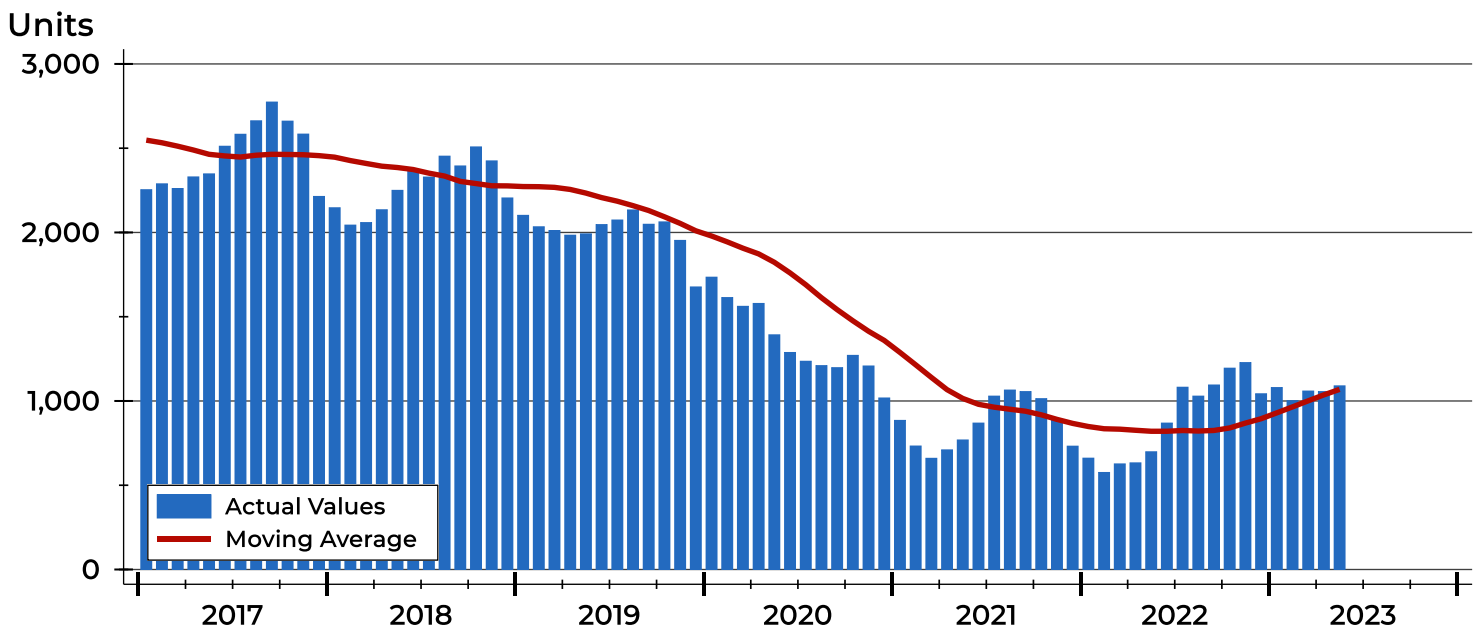
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		1,090	699	55.9%
Volume (1,000s)		402,182	239,625	67.8%
Months' Supply		1.3	0.7	85.7%
Average	List Price	368,974	342,811	7.6%
	Days on Market	58	46	26.1%
	Percent of Original	99.0%	99.2%	-0.2%
Median	List Price	310,000	269,000	15.2%
	Days on Market	20	14	42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,090 homes were available for sale in South Central Kansas at the end of May. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of May was \$310,000, up 15.2% from 2022. The typical time on market for active listings was 20 days, up from 14 days a year earlier.

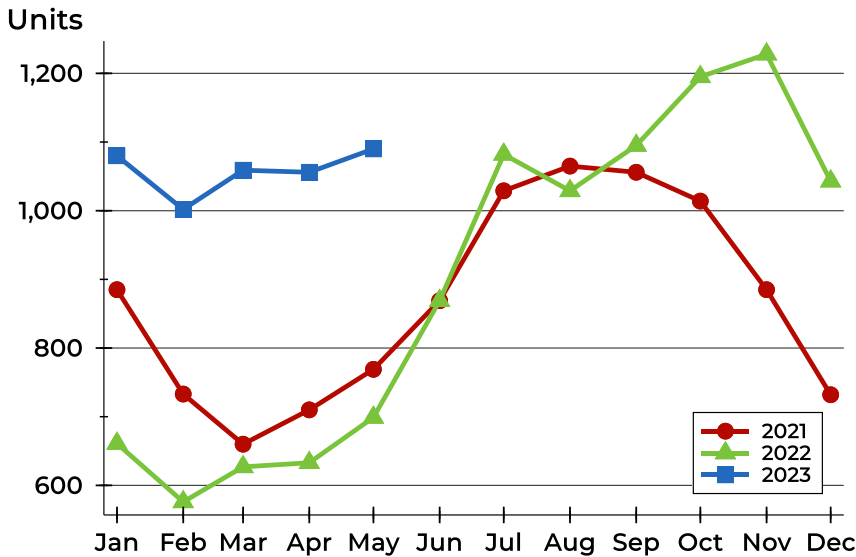
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	885	661	1,080
February	733	576	1,002
March	660	627	1,059
April	710	633	1,056
May	769	699	1,090
June	869	869	
July	1,029	1,082	
August	1,065	1,029	
September	1,056	1,095	
October	1,014	1,195	
November	885	1,228	
December	732	1,043	

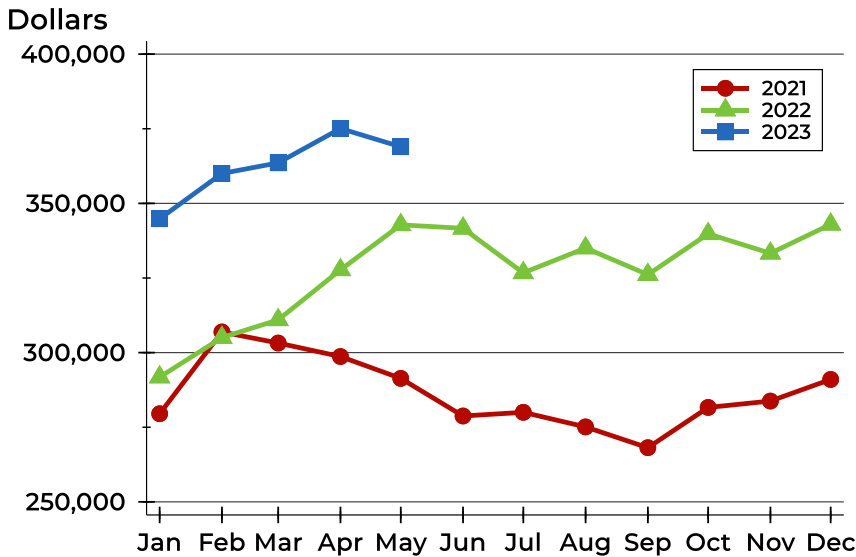
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	14	1.3%	1.5	7,994	1,698	82	38	94.5%	100.0%
\$25,000-\$49,999	22	2.1%	0.9	36,611	36,500	68	29	90.7%	100.0%
\$50,000-\$99,999	72	6.8%	0.8	73,297	70,737	53	25	96.7%	100.0%
\$100,000-\$124,999	35	3.3%	0.6	110,090	109,900	54	17	97.2%	100.0%
\$125,000-\$149,999	44	4.1%	0.6	138,206	139,900	36	22	97.7%	100.0%
\$150,000-\$174,999	42	4.0%	0.6	164,195	165,000	34	16	98.3%	100.0%
\$175,000-\$199,999	52	4.9%	0.8	189,500	189,900	27	8	99.3%	100.0%
\$200,000-\$249,999	74	7.0%	0.6	228,545	228,350	38	12	98.5%	100.0%
\$250,000-\$299,999	157	14.8%	1.5	273,794	274,900	107	8	101.4%	100.0%
\$300,000-\$399,999	220	20.7%	1.9	351,194	348,500	37	8	99.2%	100.0%
\$400,000-\$499,999	169	15.9%	3.6	450,531	448,229	64	28	99.6%	100.0%
\$500,000-\$749,999	113	10.6%	3.2	604,800	599,159	48	27	99.6%	100.0%
\$750,000-\$999,999	23	2.2%	3.0	862,095	847,883	62	45	99.0%	100.0%
\$1,000,000 and up	26	2.4%	5.4	2,225,754	1,587,472	190	64	99.0%	100.0%



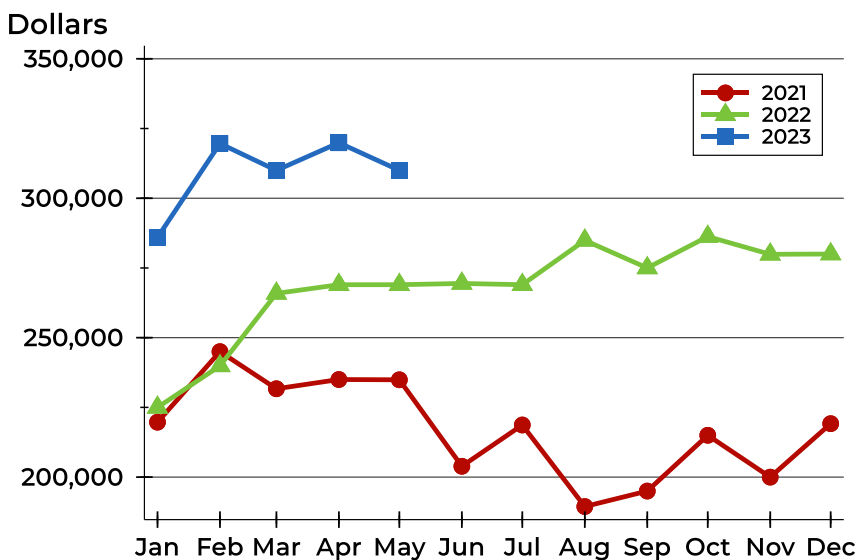
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	279,536	291,805	344,850
February	306,921	305,043	360,016
March	303,214	310,982	363,583
April	298,692	327,736	375,086
May	291,370	342,811	368,974
June	278,773	341,650	
July	280,007	326,725	
August	275,117	335,034	
September	268,151	326,144	
October	281,636	339,808	
November	283,779	333,281	
December	291,024	342,983	

Median Price

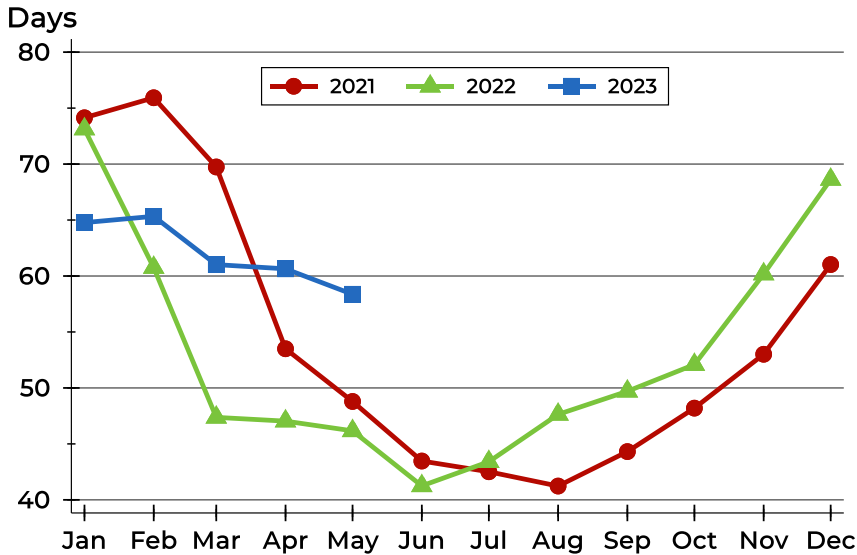


Month	2021	2022	2023
January	219,700	225,000	285,942
February	245,000	239,900	319,621
March	231,687	265,875	310,000
April	235,000	269,000	319,900
May	234,900	269,000	310,000
June	203,897	269,450	
July	218,700	269,000	
August	189,450	284,900	
September	195,000	275,000	
October	215,000	286,260	
November	200,000	279,900	
December	219,175	280,000	



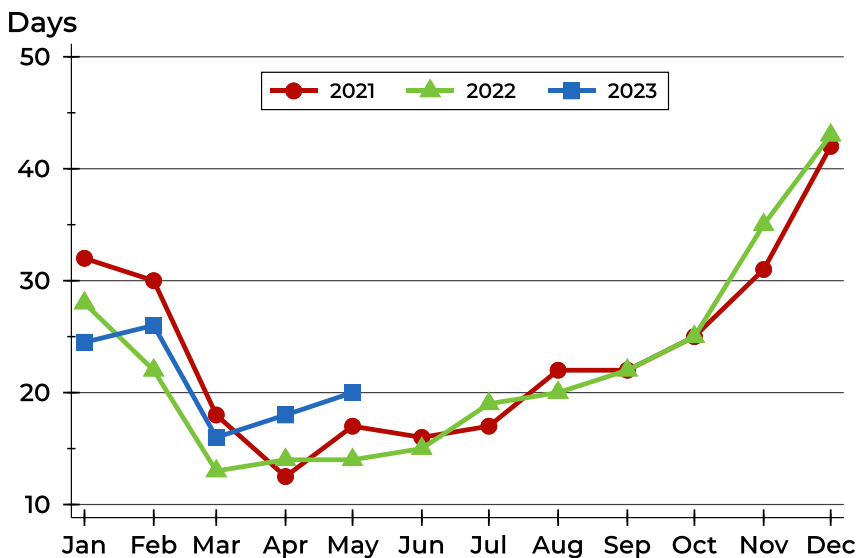
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	74	73	65
February	76	61	65
March	70	47	61
April	54	47	61
May	49	46	58
June	43	41	43
July	43	43	43
August	41	48	41
September	44	50	44
October	48	52	48
November	53	60	53
December	61	69	61

Median DOM

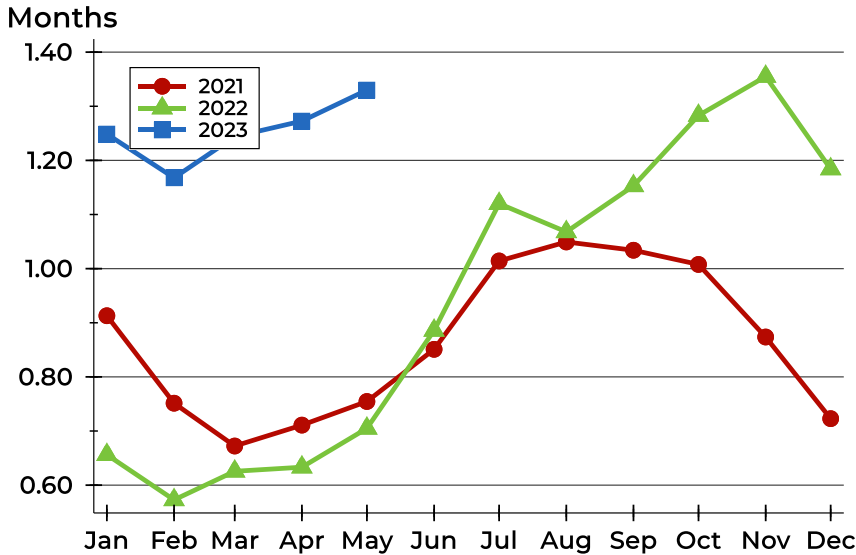


Month	2021	2022	2023
January	32	28	25
February	30	22	26
March	18	13	16
April	13	14	18
May	17	14	20
June	16	15	16
July	17	19	17
August	22	20	22
September	22	22	22
October	25	25	25
November	31	35	31
December	42	43	42



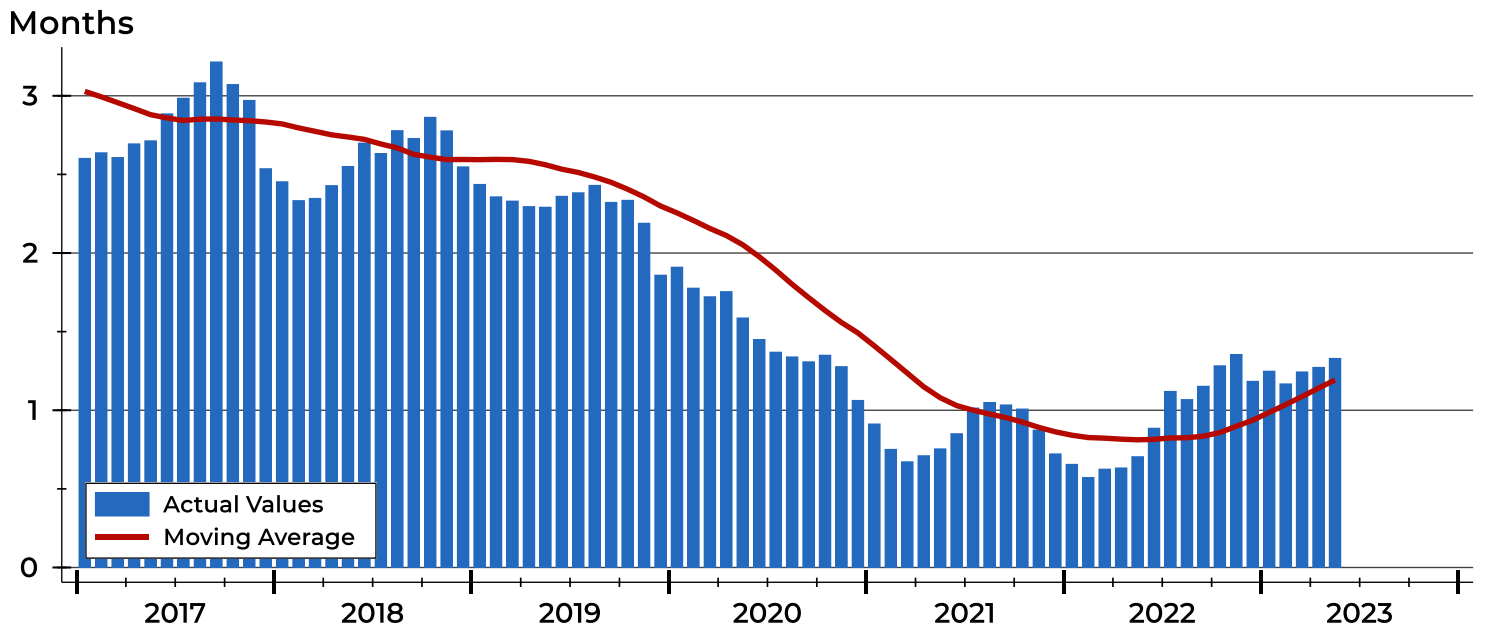
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	0.9	0.7	1.2
February	0.8	0.6	1.2
March	0.7	0.6	1.2
April	0.7	0.6	1.3
May	0.8	0.7	1.3
June	0.9	0.9	1.3
July	1.0	1.1	1.3
August	1.0	1.1	1.3
September	1.0	1.2	1.3
October	1.0	1.3	1.3
November	0.9	1.4	1.3
December	0.7	1.2	1.3

History of Month's Supply





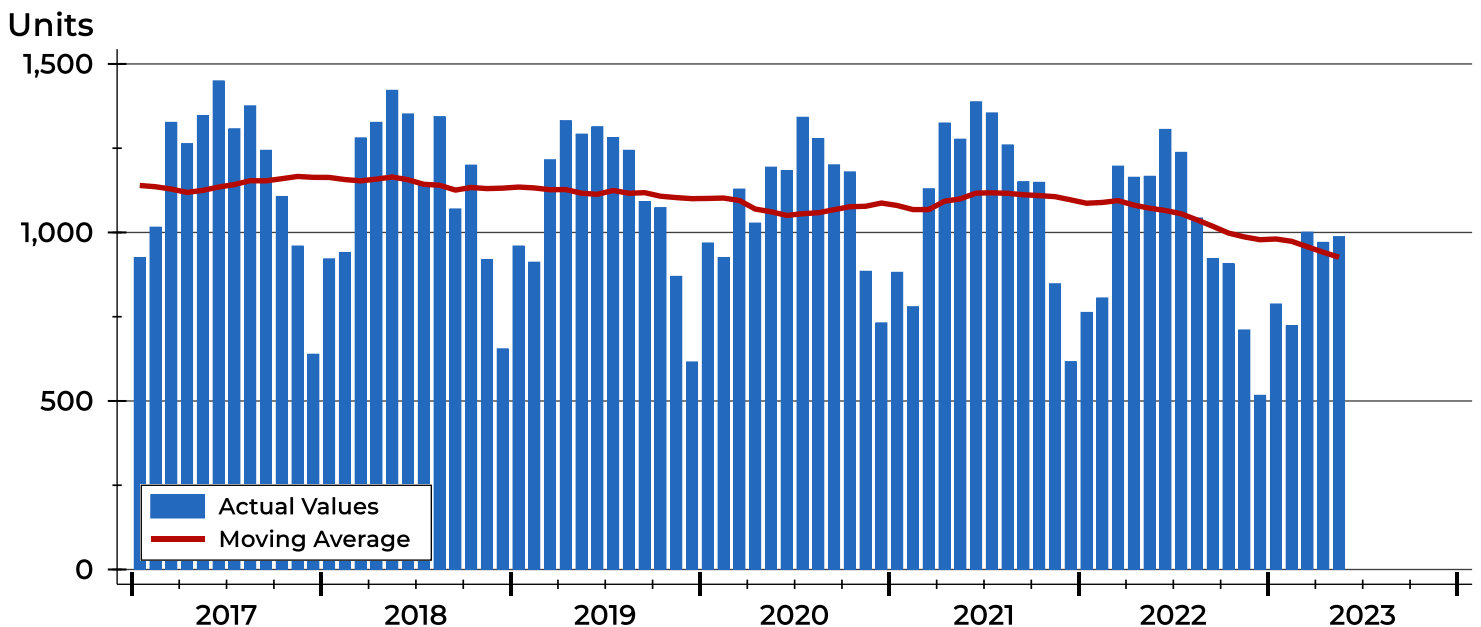
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	988	1,167	-15.3%
	Volume (1,000s)	262,423	301,353	-12.9%
	Average List Price	265,610	258,229	2.9%
	Median List Price	228,750	210,000	8.9%
Year-to-Date	New Listings	4,472	5,097	-12.3%
	Volume (1,000s)	1,134,915	1,230,181	-7.7%
	Average List Price	253,782	241,354	5.1%
	Median List Price	220,000	205,000	7.3%

A total of 988 new listings were added in South Central Kansas during May, down 15.3% from the same month in 2022. Year-to-date South Central Kansas has seen 4,472 new listings.

The median list price of these homes was \$228,750 up from \$210,000 in 2022.

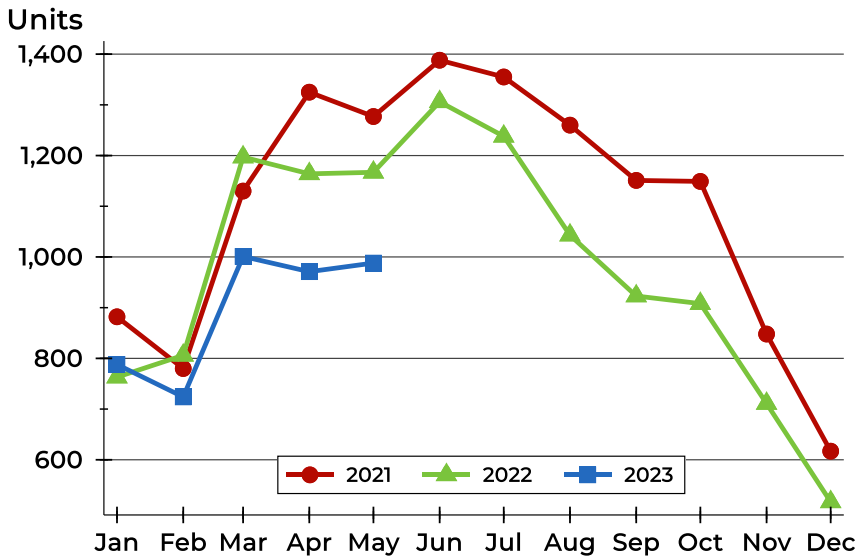
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	882	763	788
February	780	806	724
March	1,130	1,197	1,001
April	1,325	1,164	971
May	1,277	1,167	988
June	1,388	1,306	
July	1,355	1,238	
August	1,260	1,043	
September	1,151	923	
October	1,149	908	
November	848	711	
December	617	517	

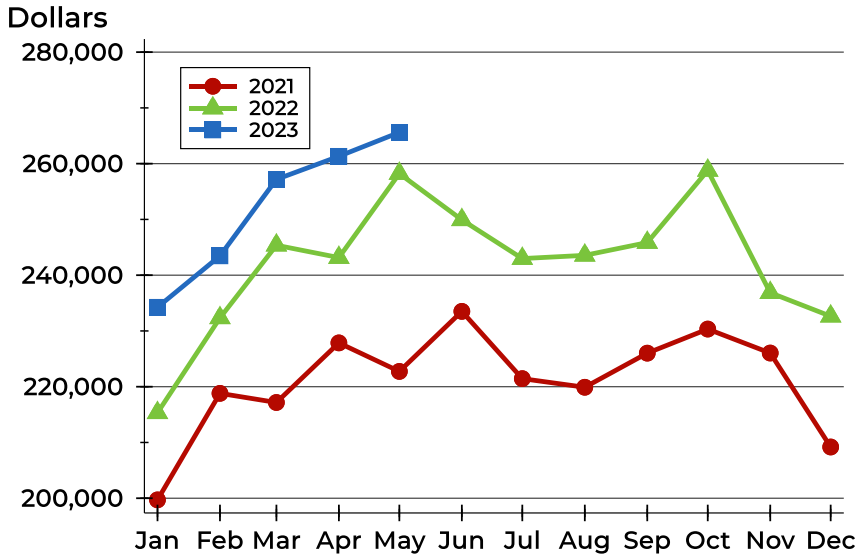
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	17	1.8%	8,110	1,800	14	12	98.4%	100.0%
\$25,000-\$49,999	20	2.1%	38,380	39,000	16	19	100.8%	100.0%
\$50,000-\$99,999	85	8.8%	74,288	75,000	13	10	99.7%	100.0%
\$100,000-\$124,999	62	6.4%	112,784	114,950	9	6	99.1%	100.0%
\$125,000-\$149,999	96	9.9%	136,457	135,000	8	5	99.4%	100.0%
\$150,000-\$174,999	66	6.8%	161,933	164,750	9	7	99.7%	100.0%
\$175,000-\$199,999	73	7.6%	187,815	189,000	6	3	100.2%	100.0%
\$200,000-\$249,999	129	13.4%	226,836	229,000	7	4	100.0%	100.0%
\$250,000-\$299,999	128	13.3%	272,088	270,000	7	4	99.7%	100.0%
\$300,000-\$399,999	143	14.8%	347,844	345,000	10	7	99.5%	100.0%
\$400,000-\$499,999	72	7.5%	452,570	449,450	15	14	99.5%	100.0%
\$500,000-\$749,999	55	5.7%	594,780	575,000	17	15	99.4%	100.0%
\$750,000-\$999,999	10	1.0%	852,780	799,450	13	13	96.7%	100.0%
\$1,000,000 and up	10	1.0%	1,721,224	1,437,500	11	11	99.8%	100.0%



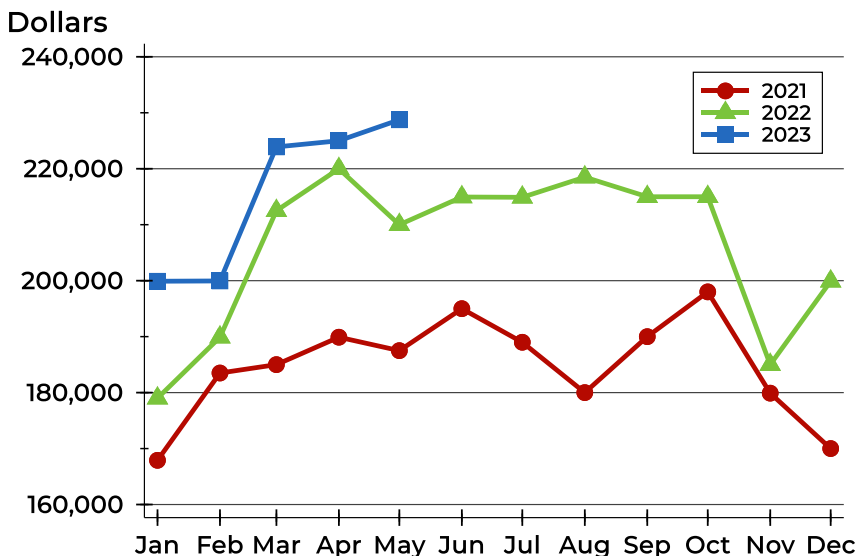
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	199,705	215,323	234,243
February	218,811	232,345	243,467
March	217,171	245,371	257,177
April	227,859	243,159	261,319
May	222,742	258,229	265,610
June	233,509	249,929	
July	221,448	242,983	
August	219,905	243,559	
September	226,019	245,851	
October	230,337	258,786	
November	226,039	236,855	
December	209,189	232,640	

Median Price



Month	2021	2022	2023
January	167,900	179,000	199,900
February	183,500	189,900	199,950
March	185,000	212,500	223,900
April	189,900	220,000	225,000
May	187,500	210,000	228,750
June	195,000	214,950	
July	189,000	214,900	
August	180,000	218,500	
September	190,000	215,000	
October	198,000	215,000	
November	179,900	185,000	
December	170,000	199,900	

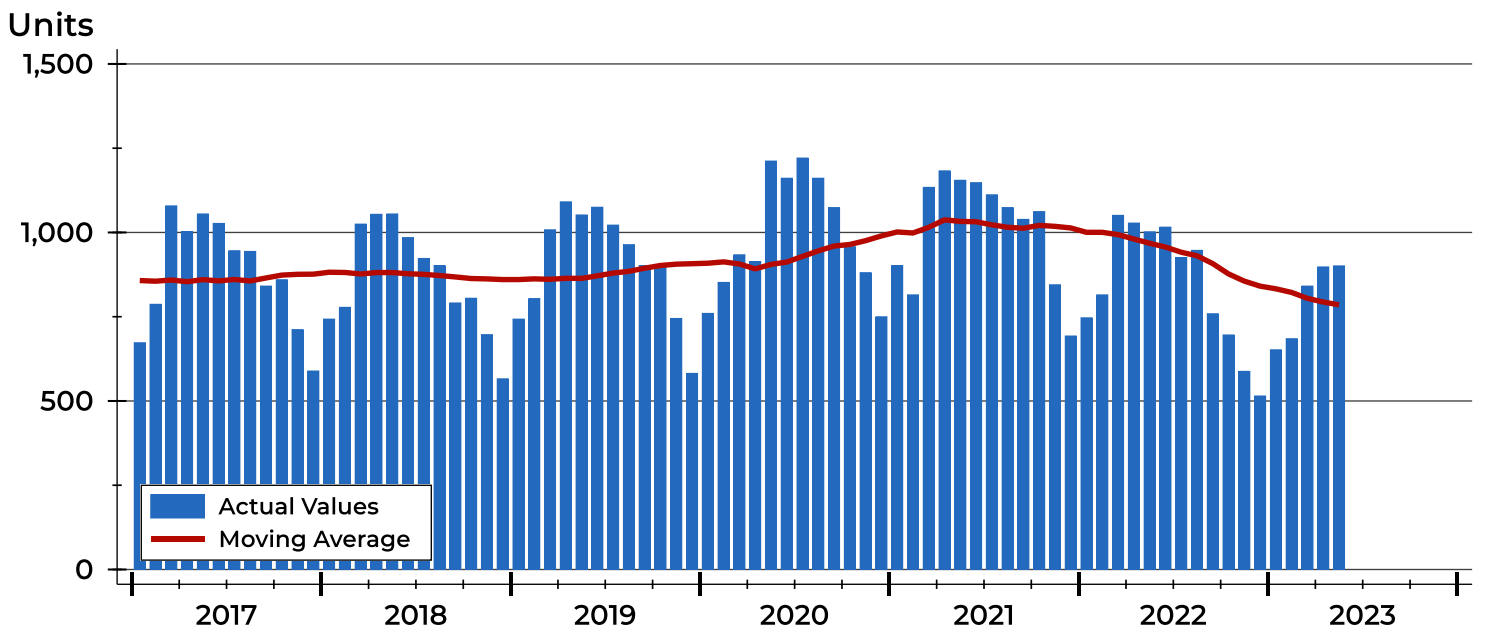


Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		901	1,002	-10.1%	3,977	4,643	-14.3%
Volume (1,000s)		228,332	244,633	-6.7%	960,820	1,091,815	-12.0%
Average	Sale Price	253,421	244,145	3.8%	241,594	235,153	2.7%
	Days on Market	20	13	53.8%	24	19	26.3%
	Percent of Original	98.4%	101.4%	-3.0%	98.6%	101.1%	-2.5%
Median	Sale Price	229,700	214,950	6.9%	210,000	200,000	5.0%
	Days on Market	5	4	25.0%	5	3	66.7%
	Percent of Original	100.0%	100.9%	-0.9%	100.0%	100.2%	-0.2%

A total of 901 contracts for sale were written in South Central Kansas during the month of May, down from 1,002 in 2022. The median list price of these homes was \$229,700, up from \$214,950 the prior year. Half of the homes that went under contract in May were on the market less than 5 days, compared to 4 days in May 2022.

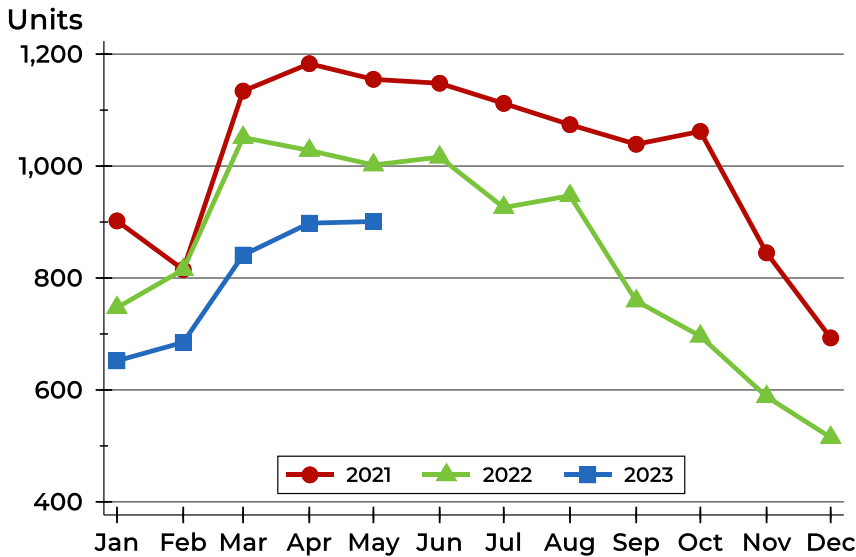
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	902	747	652
February	815	815	685
March	1,134	1,051	841
April	1,183	1,028	898
May	1,155	1,002	901
June	1,148	1,016	
July	1,112	926	
August	1,074	947	
September	1,039	759	
October	1,062	696	
November	845	588	
December	693	515	

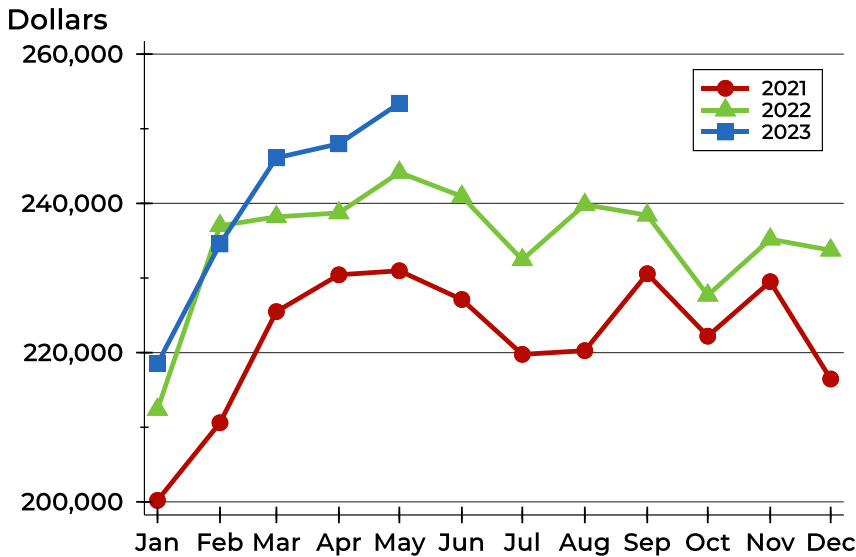
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	10	1.2%	17,620	19,450	33	13	93.9%	92.5%
\$25,000-\$49,999	14	1.6%	37,629	35,000	16	9	92.8%	100.0%
\$50,000-\$99,999	74	8.6%	75,693	77,500	34	12	94.0%	100.0%
\$100,000-\$124,999	60	6.9%	114,168	115,000	20	6	97.9%	100.0%
\$125,000-\$149,999	86	10.0%	136,448	135,000	14	4	98.2%	100.0%
\$150,000-\$174,999	69	8.0%	160,534	160,000	13	5	98.2%	100.0%
\$175,000-\$199,999	57	6.6%	187,000	185,000	9	3	100.0%	100.0%
\$200,000-\$249,999	130	15.0%	227,408	229,900	12	4	99.3%	100.0%
\$250,000-\$299,999	125	14.5%	271,878	272,000	12	4	100.3%	100.0%
\$300,000-\$399,999	139	16.1%	345,931	345,000	25	6	98.9%	100.0%
\$400,000-\$499,999	47	5.4%	451,550	450,000	32	9	97.9%	100.0%
\$500,000-\$749,999	39	4.5%	574,149	549,900	29	13	99.6%	100.0%
\$750,000-\$999,999	7	0.8%	860,414	875,000	47	5	93.0%	97.2%
\$1,000,000 and up	7	0.8%	1,580,184	1,500,000	54	34	100.0%	100.0%



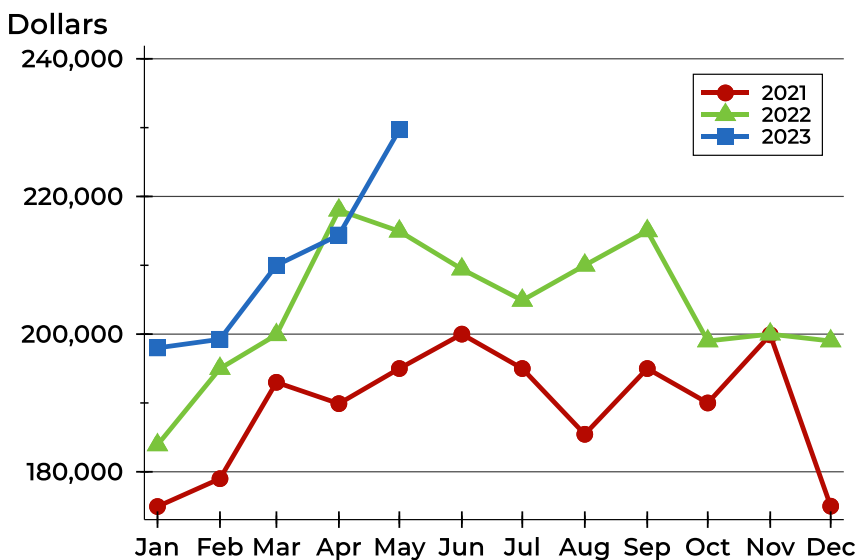
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	200,196	212,378	218,518
February	210,603	237,005	234,563
March	225,497	238,195	246,106
April	230,430	238,723	247,990
May	230,974	244,145	253,421
June	227,116	240,930	
July	219,767	232,443	
August	220,264	239,830	
September	230,574	238,416	
October	222,207	227,683	
November	229,504	235,201	
December	216,468	233,726	

Median Price

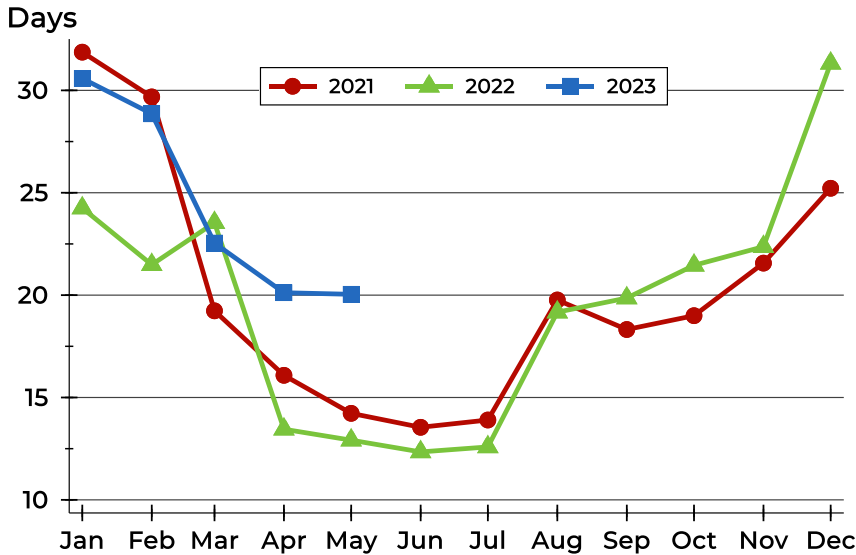


Month	2021	2022	2023
January	174,950	183,900	198,000
February	179,000	195,000	199,250
March	193,000	199,900	210,000
April	189,900	218,000	214,400
May	195,000	214,950	229,700
June	200,000	209,450	
July	195,000	204,900	
August	185,450	210,000	
September	195,000	215,000	
October	190,000	199,000	
November	199,900	200,000	
December	175,000	199,000	



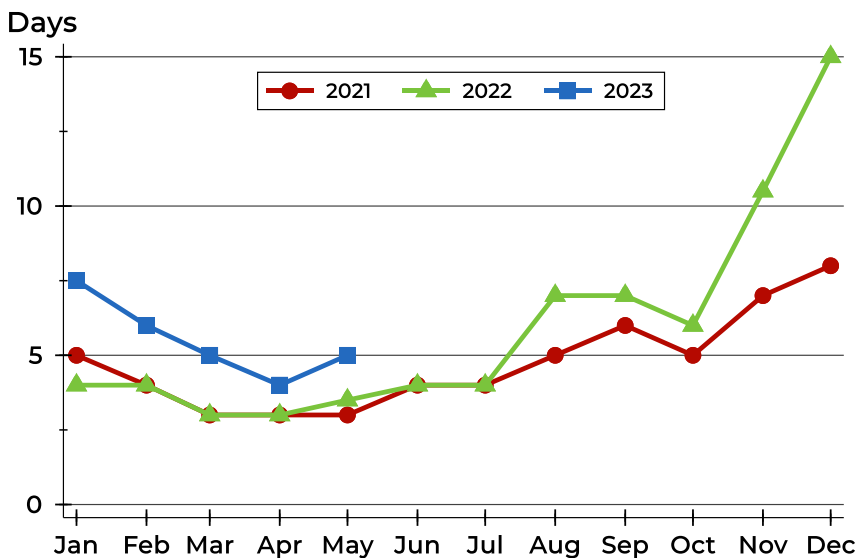
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	32	24	31
February	30	21	29
March	19	24	23
April	16	13	20
May	14	13	20
June	14	12	
July	14	13	
August	20	19	
September	18	20	
October	19	21	
November	22	22	
December	25	31	

Median DOM



Month	2021	2022	2023
January	5	4	8
February	4	4	6
March	3	3	5
April	3	3	4
May	3	4	5
June	4	4	
July	4	4	
August	5	7	
September	6	7	
October	5	6	
November	7	11	
December	8	15	



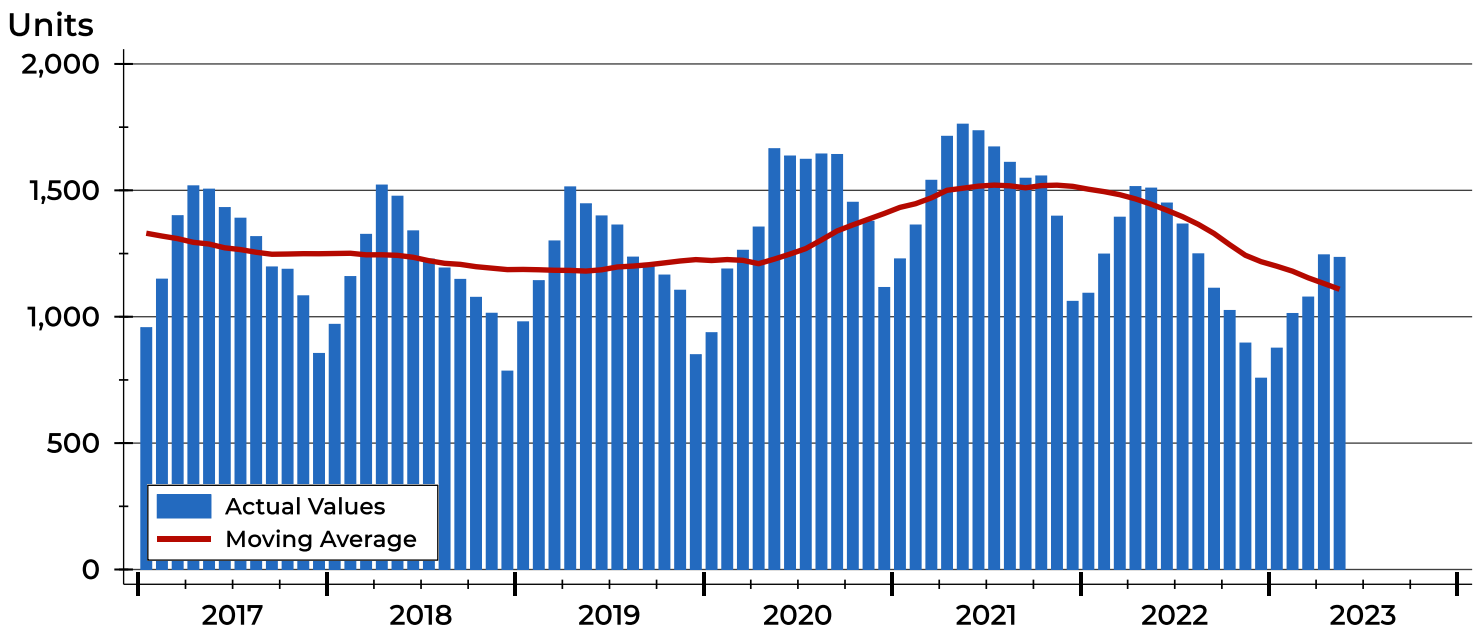
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		1,235	1,509	-18.2%
Volume (1,000s)		346,231	407,092	-15.0%
Average	List Price	280,349	269,776	3.9%
	Days on Market	20	21	-4.8%
	Percent of Original	99.2%	99.7%	-0.5%
Median	List Price	246,459	239,900	2.7%
	Days on Market	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,235 listings in South Central Kansas had contracts pending at the end of May, down from 1,509 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

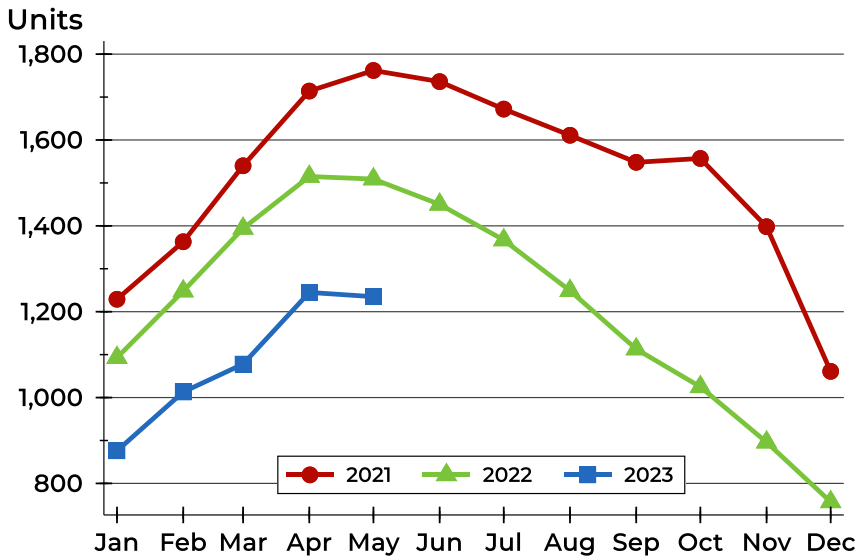
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	1,229	1,093	876
February	1,363	1,248	1,013
March	1,540	1,394	1,078
April	1,714	1,515	1,245
May	1,762	1,509	1,235
June	1,736	1,450	
July	1,672	1,367	
August	1,611	1,249	
September	1,548	1,113	
October	1,557	1,025	
November	1,398	896	
December	1,061	757	

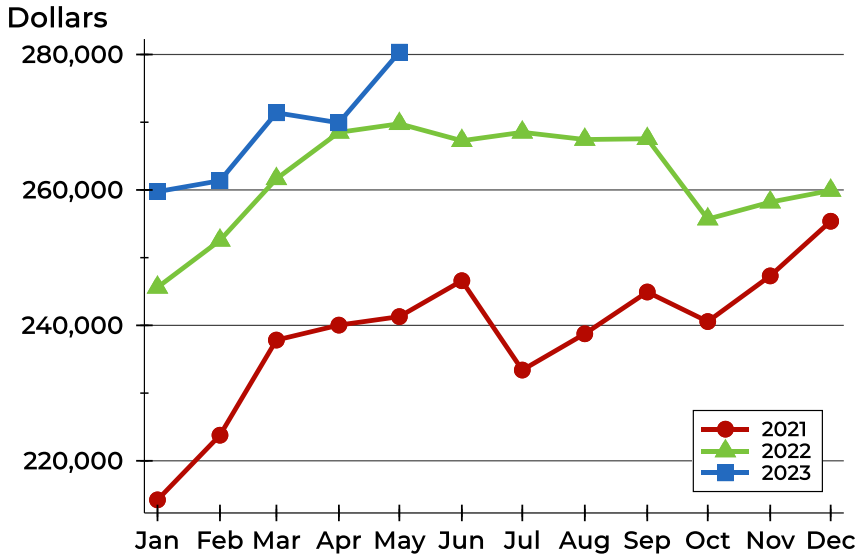
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	0.4%	15,010	18,900	10	6	100.0%	100.0%
\$25,000-\$49,999	13	1.1%	38,631	39,900	17	13	96.9%	100.0%
\$50,000-\$99,999	87	7.2%	77,920	79,900	49	10	97.5%	100.0%
\$100,000-\$124,999	64	5.3%	114,213	115,000	18	5	98.8%	100.0%
\$125,000-\$149,999	113	9.3%	136,163	135,000	16	4	98.7%	100.0%
\$150,000-\$174,999	80	6.6%	160,535	159,950	12	4	99.7%	100.0%
\$175,000-\$199,999	89	7.3%	186,897	185,000	13	3	99.0%	100.0%
\$200,000-\$249,999	174	14.3%	228,003	229,900	12	4	99.3%	100.0%
\$250,000-\$299,999	194	16.0%	273,460	272,995	13	4	100.1%	100.0%
\$300,000-\$399,999	201	16.6%	346,449	345,000	24	4	99.5%	100.0%
\$400,000-\$499,999	91	7.5%	449,302	449,900	19	3	99.5%	100.0%
\$500,000-\$749,999	71	5.8%	594,924	575,000	23	5	99.3%	100.0%
\$750,000-\$999,999	21	1.7%	870,857	875,000	27	1	97.9%	100.0%
\$1,000,000 and up	11	0.9%	1,549,177	1,500,000	36	9	100.2%	100.0%



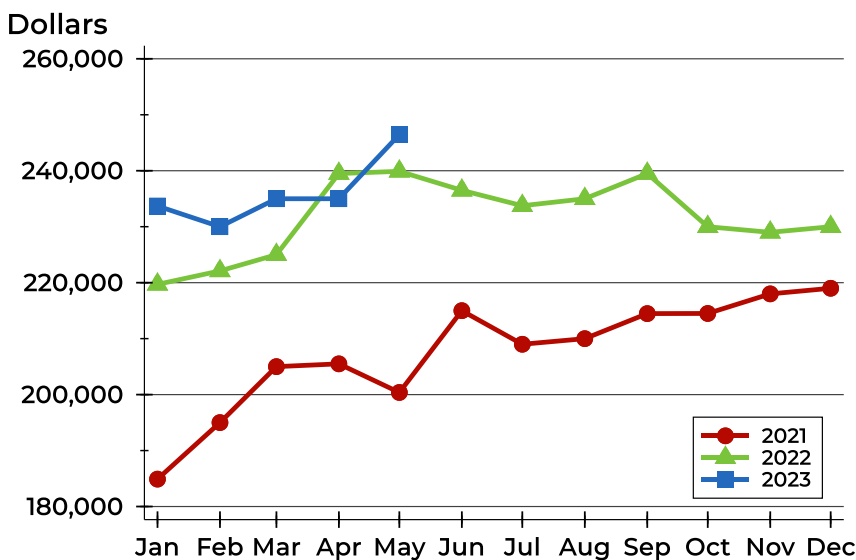
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	214,232	245,614	259,749
February	223,781	252,555	261,367
March	237,831	261,644	271,395
April	240,041	268,502	269,916
May	241,294	269,776	280,349
June	246,596	267,273	
July	233,402	268,510	
August	238,759	267,445	
September	244,928	267,559	
October	240,565	255,699	
November	247,309	258,201	
December	255,378	259,925	

Median Price

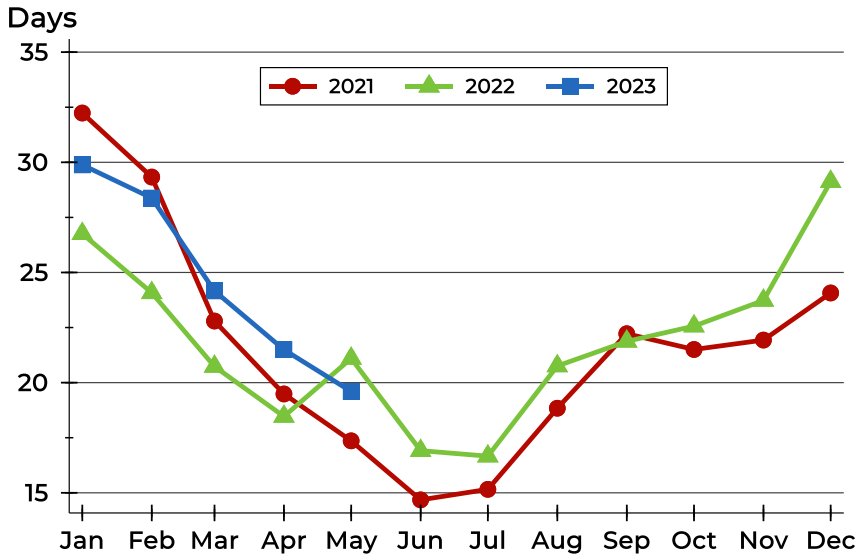


Month	2021	2022	2023
January	184,900	219,700	233,700
February	195,000	222,108	230,000
March	205,000	225,000	235,000
April	205,495	239,500	235,000
May	200,387	239,900	246,459
June	215,000	236,500	
July	209,000	233,750	
August	210,000	235,000	
September	214,477	239,500	
October	214,500	230,000	
November	218,000	229,000	
December	219,000	230,000	



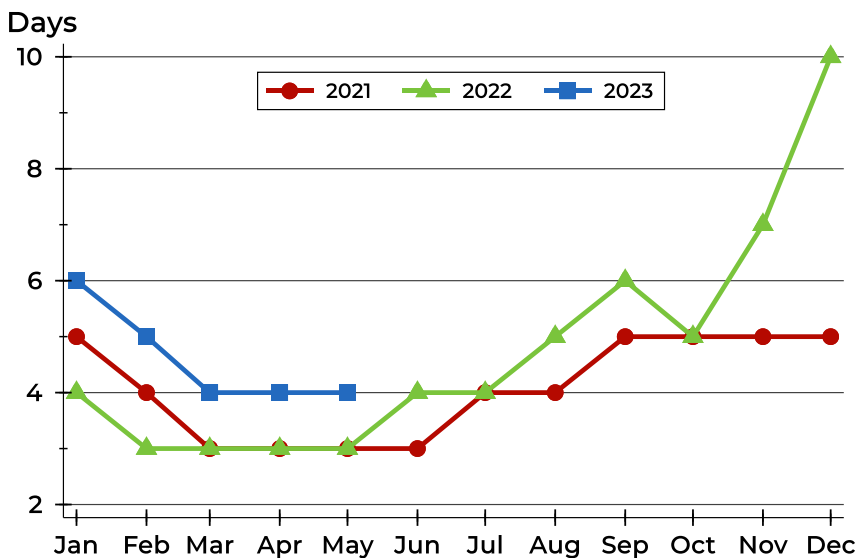
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	32	27	30
February	29	24	28
March	23	21	24
April	19	18	21
May	17	21	20
June	15	17	
July	15	17	
August	19	21	
September	22	22	
October	22	23	
November	22	24	
December	24	29	

Median DOM



Month	2021	2022	2023
January	5	4	6
February	4	3	5
March	3	3	4
April	3	3	4
May	3	3	4
June	3	4	
July	4	4	
August	4	5	
September	5	6	
October	5	5	
November	5	7	
December	5	10	