



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

February 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for January 2021

Homes sales in South Central Kansas rose by 18.5% in January compared to the prior year. Sales in January 2021 totaled 763 units, up from 644 in 2020.

Among existing homes, 702 units sold in January, an increase of 18.6% from 592 units that sold in 2020. The average sale price of existing homes was \$192,225. This represents an increase of 24.4% from the January 2020 average price of \$154,493.

For new construction, 61 sales occurred in January, up from 52 units the prior year, an increase of 17.3%. The average sale price of new homes in January was \$319,735, up 5.0% from the same period last year.

A total of 854 contracts for sale were written in January 2021, up from 758 in January 2020. This is an increase of 12.7%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 885 units at the end of January, which is down from 1,735 homes that were on the market at the end of January last year. At the current rate of sales, this figure represents 0.9 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in January

Total home sales in South Central Kansas rose by 18.5% last month to 763 units, compared to 644 units in January 2020. Total sales volume was \$154.4 million, up 43.9% from a year earlier.

The median sale price in January was \$175,000, up from \$143,983 a year earlier. Homes that sold in January were typically on the market for 10 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of January

The total number of active listings in South Central Kansas at the end of January was 885 units, down from 1,735 at the same point in 2020. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$219,700.

During January, a total of 854 contracts were written up from 758 in January 2020. At the end of the month, there were 1,229 contracts pending, compared to 937 at the end of January 2020.

Entire MLS System		January		
Current Month		2021	2020	Change
Summary Statistics		2021	2020	Change
Home Sales		763	644	18.5%
Active Listings		885	1,735	-49.0%
Months' Supply		0.9	1.9	-52.1%
New Listings		800	965	-17.1%
Contracts Written		854	758	12.7%
Pending Contracts		1,229	937	31.2%
Sales Volume (1,000s)		154,445	107,298	43.9%
Average	Sale Price	202,419	166,612	21.5%
	List Price of Actives	279,536	245,096	14.1%
	Days on Market	29	43	-32.7%
	Percent of List	98.6%	97.5%	1.0%
	Percent of Original	97.0%	95.5%	1.5%
Median	Sale Price	175,000	143,983	21.5%
	List Price of Actives	219,700	183,000	20.1%
	Days on Market	10	19	-47.4%
	Percent of List	100.0%	99.4%	0.6%
	Percent of Original	99.1%	97.9%	1.2%

## REPORT CONTENTS >>

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

- [Three-Year Comparisons](#) – Page 2
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# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

### THREE-YEAR COMPARISONS

#### SUMMARY >>

BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 2/8/2021

January MLS Statistics		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>763</b>	<b>702</b>	<b>61</b>	644	592	52	567	520	47
Change from prior year		18.5%	18.6%	17.3%	13.6%	13.8%	10.6%	-5.2%	-5.6%	0.0%
Active Listings		<b>885</b>	<b>697</b>	<b>188</b>	1,735	1,464	271	2,102	1,798	304
Change from prior year		-49.0%	-52.4%	-30.6%	-17.5%	-18.6%	-10.9%	-2.1%	-2.9%	2.7%
Months' Supply		<b>0.9</b>	<b>0.8</b>	<b>2.4</b>	1.9	1.7	4.3	2.4	2.2	4.9
Change from prior year		-52.1%	-54.7%	-44.5%	-21.6%	-22.9%	-12.0%	-0.7%	-0.8%	-5.5%
New Listings		<b>800</b>	<b>740</b>	<b>60</b>	965	888	77	960	866	94
Change from prior year		-17.1%	-16.7%	-22.1%	0.5%	2.5%	-18.1%	4.1%	2.7%	19.0%
Contracts Written		<b>854</b>	<b>787</b>	<b>67</b>	758	703	55	743	685	58
Change from prior year		12.7%	11.9%	21.8%	2.0%	2.6%	-5.2%	0.0%	0.6%	-6.5%
Pending Contracts		<b>1,229</b>	<b>963</b>	<b>266</b>	937	774	163	980	848	132
Change from prior year		31.2%	24.4%	63.2%	-4.4%	-8.7%	23.5%	1.0%	3.5%	-12.6%
Sales Volume (1,000s)		<b>154,445</b>	<b>134,942</b>	<b>19,504</b>	107,298	91,460	15,838	90,334	76,302	14,032
Change from prior year		43.9%	47.5%	23.1%	18.8%	19.9%	12.9%	-0.4%	0.6%	-5.4%
Average	Sale Price	<b>202,419</b>	<b>192,225</b>	<b>319,735</b>	166,612	154,493	304,583	159,319	146,735	298,547
	Change from prior year	21.5%	24.4%	5.0%	4.6%	5.3%	2.0%	5.0%	6.6%	-5.4%
	List Price of Actives	<b>279,536</b>	<b>261,847</b>	<b>343,138</b>	245,096	226,085	344,568	244,933	230,395	329,437
	Change from prior year	14.1%	15.8%	-0.4%	0.1%	-1.9%	4.6%	11.6%	12.3%	7.6%
	Days on Market	<b>29</b>	<b>28</b>	<b>39</b>	43	40	72	54	53	61
	Change from prior year	-32.8%	-30.6%	-46.5%	-20.3%	-24.1%	18.0%	5.4%	9.7%	-25.0%
	Percent of List	<b>98.6%</b>	<b>98.3%</b>	<b>101.8%</b>	97.5%	97.2%	101.2%	97.2%	96.7%	102.3%
Change from prior year	1.0%	1.1%	0.6%	0.3%	0.5%	-1.1%	0.1%	0.0%	0.3%	
Median	Percent of Original	<b>97.0%</b>	<b>96.5%</b>	<b>102.3%</b>	95.5%	94.9%	102.1%	94.5%	93.7%	103.5%
	Change from prior year	1.5%	1.7%	0.2%	1.1%	1.3%	-1.3%	0.2%	0.1%	0.6%
	Sale Price	<b>175,000</b>	<b>168,200</b>	<b>319,722</b>	143,983	135,000	299,110	139,900	129,750	269,900
	Change from prior year	21.5%	24.6%	6.9%	2.9%	4.0%	10.8%	10.6%	11.9%	1.9%
	List Price of Actives	<b>219,700</b>	<b>169,900</b>	<b>327,877</b>	183,000	154,900	298,392	184,900	158,000	291,500
	Change from prior year	20.1%	9.7%	9.9%	-1.0%	-2.0%	2.4%	9.9%	9.0%	4.9%
	Days on Market	<b>10</b>	<b>10</b>	<b>0</b>	19	20	2	31	32	3
Change from prior year	-47.4%	-50.0%	-100.0%	-38.7%	-37.5%	-33.3%	3.3%	6.7%	-83.3%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	99.4%	98.8%	100.0%	98.3%	98.0%	100.0%	
Change from prior year	0.6%	1.2%	0.0%	1.0%	0.9%	0.0%	-0.4%	-0.4%	0.0%	
Percent of Original	<b>99.1%</b>	<b>98.5%</b>	<b>100.7%</b>	97.9%	97.3%	100.1%	96.7%	95.8%	101.7%	
Change from prior year	1.2%	1.2%	0.5%	1.2%	1.6%	-1.5%	-0.1%	-0.6%	1.3%	



**JANUARY 2021** >>

# SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

**YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 2/8/2021**

Year-to-Date Activity		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>763</b>	<b>702</b>	<b>61</b>	644	592	52	567	520	47
Change from prior year		18.5%	18.6%	17.3%	13.6%	13.8%	10.6%	-5.2%	-5.6%	0.0%
New Listings		<b>800</b>	<b>740</b>	<b>60</b>	965	888	77	960	866	94
Change from prior year		-17.1%	-16.7%	-22.1%	0.5%	2.5%	-18.1%	4.1%	2.7%	19.0%
Contracts Written		<b>854</b>	<b>787</b>	<b>67</b>	758	703	55	743	685	58
Change from prior year		12.7%	11.9%	21.8%	2.0%	2.6%	-5.2%	0.0%	0.6%	-6.5%
Sales Volume (1,000s)		<b>154,445</b>	<b>134,942</b>	<b>19,504</b>	107,298	91,460	15,838	90,334	76,302	14,032
Change from prior year		43.9%	47.5%	23.1%	18.8%	19.9%	12.9%	-0.4%	0.6%	-5.4%
Average	Sale Price	<b>202,419</b>	<b>192,225</b>	<b>319,735</b>	166,612	154,493	304,583	159,319	146,735	298,547
	Change from prior year	21.5%	24.4%	5.0%	4.6%	5.3%	2.0%	5.0%	6.6%	-5.4%
	Days on Market	<b>29</b>	<b>28</b>	<b>39</b>	43	40	72	54	53	61
	Change from prior year	-32.8%	-30.6%	-46.5%	-20.3%	-24.1%	18.0%	5.4%	9.7%	-25.0%
	Percent of List	<b>98.6%</b>	<b>98.3%</b>	<b>101.8%</b>	97.5%	97.2%	101.2%	97.2%	96.7%	102.3%
Change from prior year	1.0%	1.1%	0.6%	0.3%	0.5%	-1.1%	0.1%	0.0%	0.3%	
Median	Percent of Original	<b>97.0%</b>	<b>96.5%</b>	<b>102.3%</b>	95.5%	94.9%	102.1%	94.5%	93.7%	103.5%
	Change from prior year	1.5%	1.7%	0.2%	1.1%	1.3%	-1.3%	0.2%	0.1%	0.6%
	Sale Price	<b>175,000</b>	<b>168,200</b>	<b>319,722</b>	143,983	135,000	299,110	139,900	129,750	269,900
	Change from prior year	21.5%	24.6%	6.9%	2.9%	4.0%	10.8%	10.6%	11.9%	1.9%
	Days on Market	<b>10</b>	<b>10</b>	<b>0</b>	19	20	2	31	32	3
Change from prior year	-47.4%	-50.0%	-100.0%	-38.7%	-37.5%	-33.3%	3.3%	6.7%	-83.3%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	99.4%	98.8%	100.0%	98.3%	98.0%	100.0%	
Change from prior year	0.6%	1.2%	0.0%	1.0%	0.9%	0.0%	-0.4%	-0.4%	0.0%	
Percent of Original	<b>99.1%</b>	<b>98.5%</b>	<b>100.7%</b>	97.9%	97.3%	100.1%	96.7%	95.8%	101.7%	
Change from prior year	1.2%	1.2%	0.5%	1.2%	1.6%	-1.5%	-0.1%	-0.6%	1.3%	



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

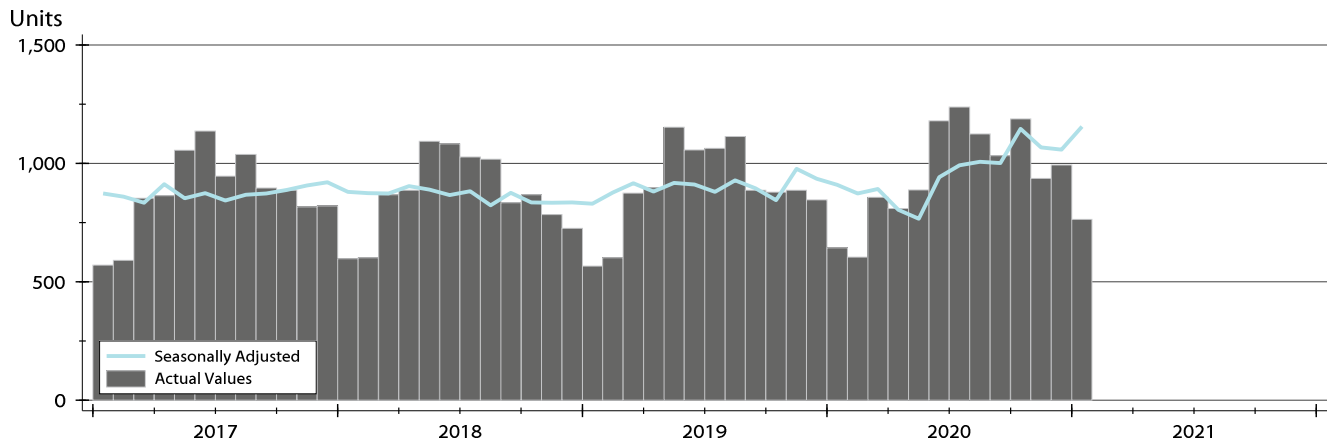


South Central Kansas MLS

### CLOSED LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



#### SUMMARY >>

Summary Statistics for Closed Listings		January			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>763</b>	644	18.5%	<b>763</b>	644	18.5%
Volume (1,000s)		<b>154,445</b>	107,298	43.9%	<b>154,445</b>	107,298	43.9%
Average	Sale Price	<b>202,419</b>	166,612	21.5%	<b>202,419</b>	166,612	21.5%
	Days on Market	<b>29</b>	43	-32.8%	<b>29</b>	43	-32.8%
	Percent of List	<b>98.6%</b>	97.5%	1.0%	<b>98.6%</b>	97.5%	1.0%
	Percent of Original	<b>97.0%</b>	95.5%	1.5%	<b>97.0%</b>	95.5%	1.5%
Median	Sale Price	<b>175,000</b>	143,983	21.5%	<b>175,000</b>	143,983	21.5%
	Days on Market	<b>10</b>	19	-47.4%	<b>10</b>	19	-47.4%
	Percent of List	<b>100.0%</b>	99.4%	0.6%	<b>100.0%</b>	99.4%	0.6%
	Percent of Original	<b>99.1%</b>	97.9%	1.2%	<b>99.1%</b>	97.9%	1.2%

A total of 763 homes sold in South Central Kansas in January, up from 644 units in January 2020. Total sales volume rose to \$154.4 million compared to \$107.3 million in the previous year.

The median sales price in January was \$175,000, up 21.5% compared to the prior year. Median days on market was 10 days, up from 9 days in December, but down from 19 in January 2020.



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

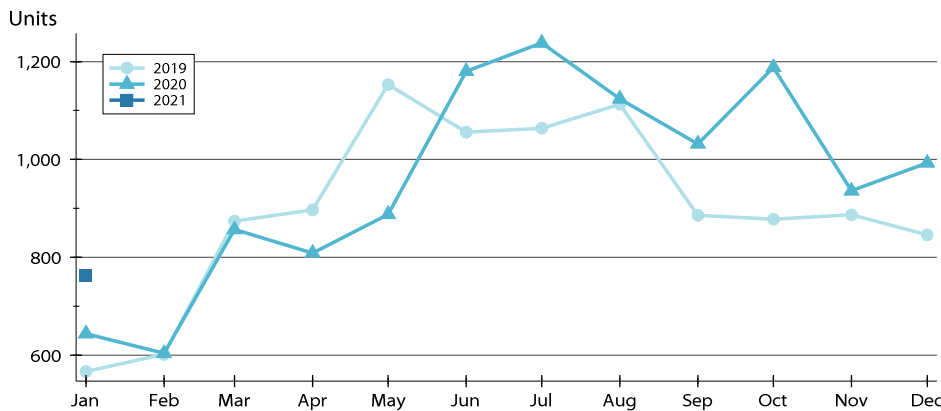


South Central Kansas MLS

### CLOSED LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



Month	2019	2020	2021
January	567	644	763
February	602	604	604
March	874	857	857
April	897	809	809
May	1,153	888	888
June	1,056	1,180	1,180
July	1,064	1,238	1,238
August	1,113	1,124	1,124
September	886	1,032	1,032
October	878	1,188	1,188
November	887	936	936
December	846	993	993

#### BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	12	1.6%	214	17,825	20,000	40	16	84.7%	82.2%	80.9%	80.3%
\$25,000-\$49,999	22	2.9%	822	37,353	39,000	46	25	90.6%	90.3%	82.4%	84.7%
\$50,000-\$99,999	130	17.0%	9,978	76,753	75,000	26	12	97.0%	99.7%	95.1%	96.9%
\$100,000-\$124,999	70	9.2%	7,875	112,505	112,500	21	6	99.2%	100.0%	97.8%	100.0%
\$125,000-\$149,999	62	8.1%	8,399	135,473	134,950	24	10	99.1%	100.0%	97.8%	98.2%
\$150,000-\$174,999	80	10.5%	13,101	163,766	165,000	18	6	100.1%	100.0%	98.8%	100.0%
\$175,000-\$199,999	76	10.0%	14,043	184,770	185,000	13	6	99.7%	100.0%	99.0%	100.0%
\$200,000-\$249,999	115	15.1%	25,622	222,802	220,000	33	11	99.6%	100.0%	98.6%	98.4%
\$250,000-\$299,999	69	9.0%	18,748	271,704	270,500	27	10	99.6%	100.0%	97.9%	100.0%
\$300,000-\$399,999	70	9.2%	23,949	342,129	336,307	43	15	99.6%	100.0%	99.0%	99.4%
\$400,000-\$499,999	25	3.3%	11,011	440,422	440,000	35	6	99.3%	100.0%	98.2%	100.0%
\$500,000-\$749,999	28	3.7%	16,347	583,821	557,500	72	38	96.8%	97.8%	93.7%	97.8%
\$750,000-\$999,999	3	0.4%	2,502	834,000	850,000	42	10	97.2%	96.0%	96.2%	96.0%
\$1,000,000 and up	1	0.1%	1,835	1,835,000	1,835,000	31	31	92.9%	92.9%	92.9%	92.9%
All price ranges	763	100.0%	154,445	202,419	175,000	29	10	98.6%	100.0%	97.0%	99.1%



**JANUARY 2021** >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

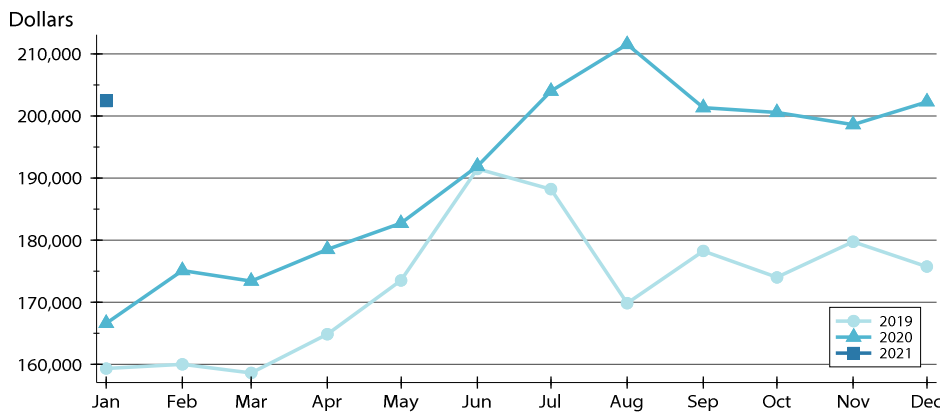


South Central Kansas MLS

## CLOSED LISTINGS ANALYSIS

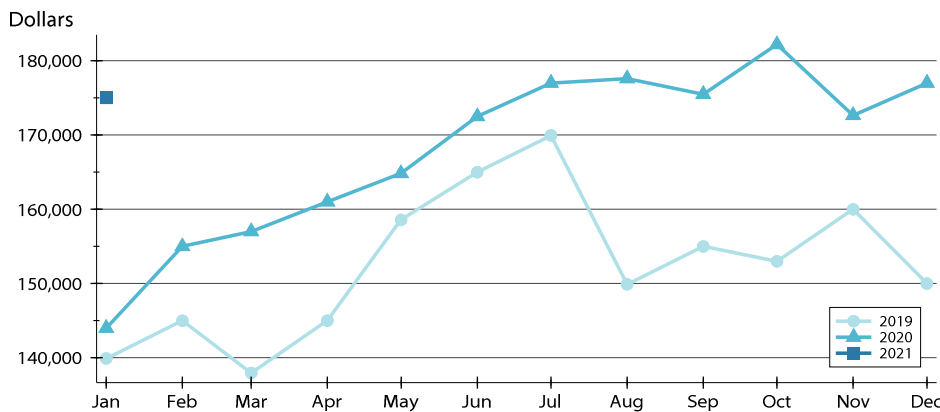
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

### AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	202,419
February	159,997	175,110	
March	158,616	173,394	
April	164,845	178,500	
May	173,511	182,721	
June	191,481	191,907	
July	188,219	204,009	
August	169,849	211,524	
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,285	

### MEDIAN PRICE >>



Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	
March	137,950	157,000	
April	145,000	161,000	
May	158,577	164,825	
June	165,000	172,500	
July	169,950	177,000	
August	149,900	177,616	
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	177,000	



JANUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

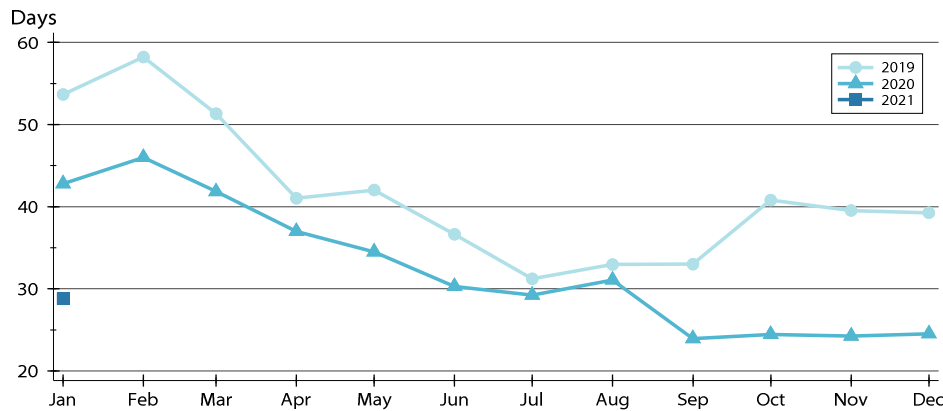


South Central Kansas MLS

## CLOSED LISTINGS ANALYSIS

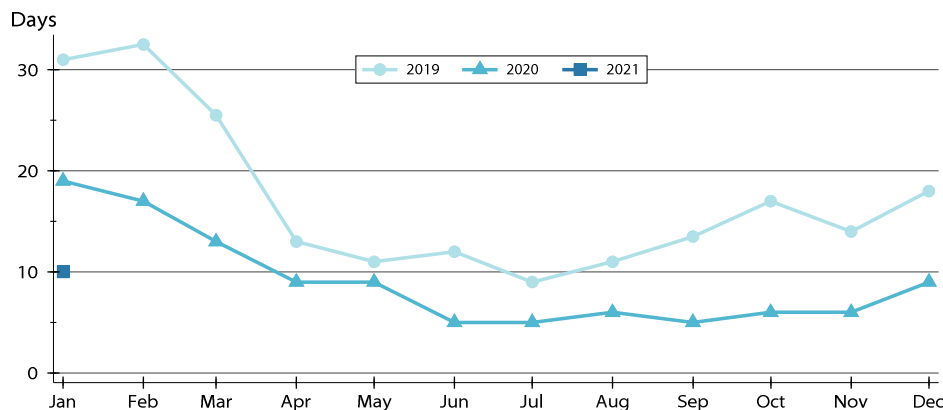
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

### AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	
March	51	42	
April	41	37	
May	42	34	
June	37	30	
July	31	29	
August	33	31	
September	33	24	
October	41	24	
November	40	24	
December	39	25	

### MEDIAN DOM >>



Month	2019	2020	2021
January	31	19	10
February	33	17	
March	26	13	
April	13	9	
May	11	9	
June	12	5	
July	9	5	
August	11	6	
September	14	5	
October	17	6	
November	14	6	
December	18	9	



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

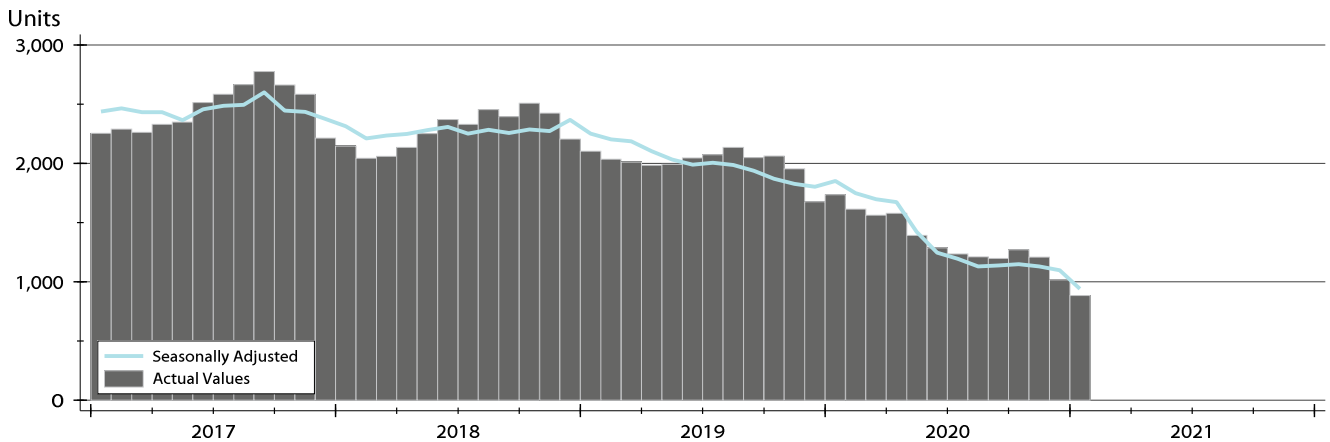


South Central Kansas MLS

### ACTIVE LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



#### SUMMARY >>

Summary Statistics for Active Listings		End of January		
		2021	2020	Change
Active Listings		<b>885</b>	1,735	-49.0%
Months' Supply		<b>0.9</b>	1.9	-52.1%
Volume (1,000s)		<b>247,389</b>	425,241	-41.8%
Average	List Price	<b>279,536</b>	245,096	14.1%
	Days on Market	<b>74</b>	97	-23.5%
	Percent of Original	<b>98.4%</b>	97.5%	0.9%
Median	List Price	<b>219,700</b>	183,000	20.1%
	Days on Market	<b>32</b>	58	-44.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 885 homes were available for sale in South Central Kansas at the end of January. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of January was \$219,700, up 20.1% from 2020. The typical time on market for active listings was 32 days, down from 58 days a year earlier.



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

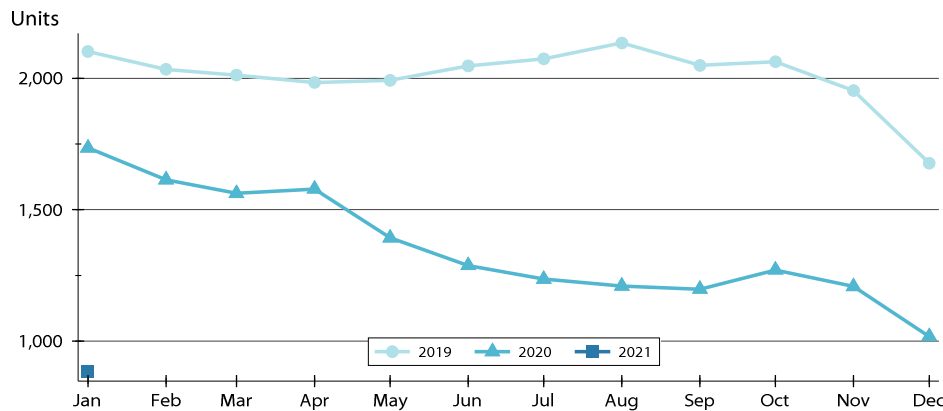


South Central Kansas MLS

### ACTIVE LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	
March	2,012	1,562	
April	1,984	1,579	
May	1,992	1,393	
June	2,047	1,288	
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

#### BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	27	3.1%	146	2.3	5,396	1,850	64	25	98.8%	100.0%
\$25,000-\$49,999	46	5.2%	1,702	2.1	36,996	34,750	199	81	93.6%	100.0%
\$50,000-\$99,999	133	15.0%	10,154	1.0	76,344	75,000	64	46	96.9%	100.0%
\$100,000-\$124,999	61	6.9%	6,898	0.9	113,087	113,000	56	27	98.0%	100.0%
\$125,000-\$149,999	41	4.6%	5,589	0.7	136,307	135,000	40	24	97.9%	100.0%
\$150,000-\$174,999	48	5.4%	7,767	0.6	161,818	161,000	61	45	97.9%	100.0%
\$175,000-\$199,999	46	5.2%	8,629	0.6	187,592	185,450	74	58	96.4%	100.0%
\$200,000-\$249,999	92	10.4%	20,920	0.8	227,390	225,000	51	19	99.4%	100.0%
\$250,000-\$299,999	83	9.4%	22,861	1.2	275,432	275,000	55	28	99.9%	100.0%
\$300,000-\$399,999	141	15.9%	49,138	2.0	348,493	349,900	66	13	100.3%	100.0%
\$400,000-\$499,999	69	7.8%	31,042	2.8	449,887	443,405	51	20	99.5%	100.0%
\$500,000-\$749,999	40	4.5%	23,951	1.4	598,786	589,250	83	55	99.4%	100.0%
\$750,000-\$999,999	19	2.1%	16,600	6.3	873,702	860,000	194	106	97.0%	100.0%
\$1,000,000 and up	18	2.0%	36,122	18.0	2,006,772	1,949,450	279	175	96.4%	100.0%
All price ranges	885	100.0%	247,389	1.2	279,536	219,700	74	32	98.4%	100.0%



**JANUARY 2021** >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

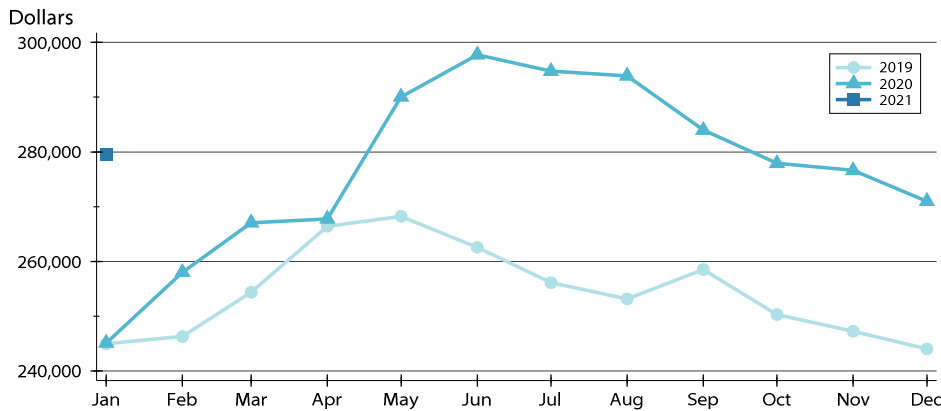


South Central Kansas MLS

## ACTIVE LISTINGS ANALYSIS

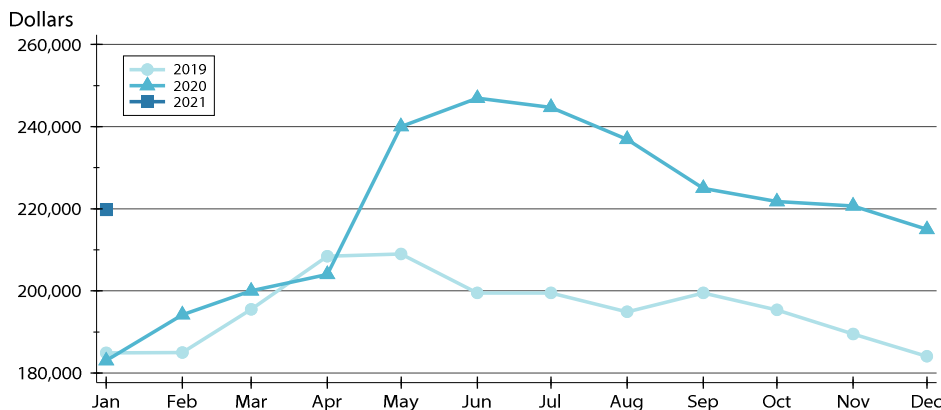
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

### AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	
March	254,379	267,055	
April	266,443	267,767	
May	268,251	290,053	
June	262,572	297,758	
July	256,102	294,752	
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

### MEDIAN PRICE >>



Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	
March	195,500	200,000	
April	208,443	204,000	
May	209,000	240,000	
June	199,500	246,900	
July	199,500	244,700	
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	



JANUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

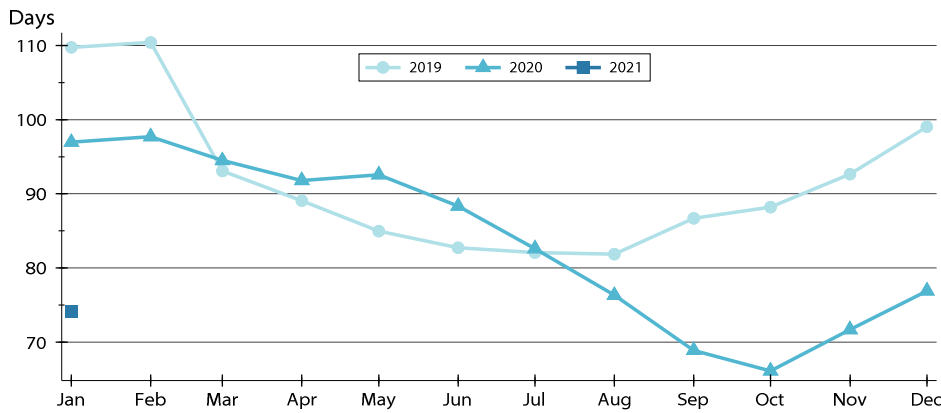


South Central Kansas MLS

## ACTIVE LISTINGS ANALYSIS

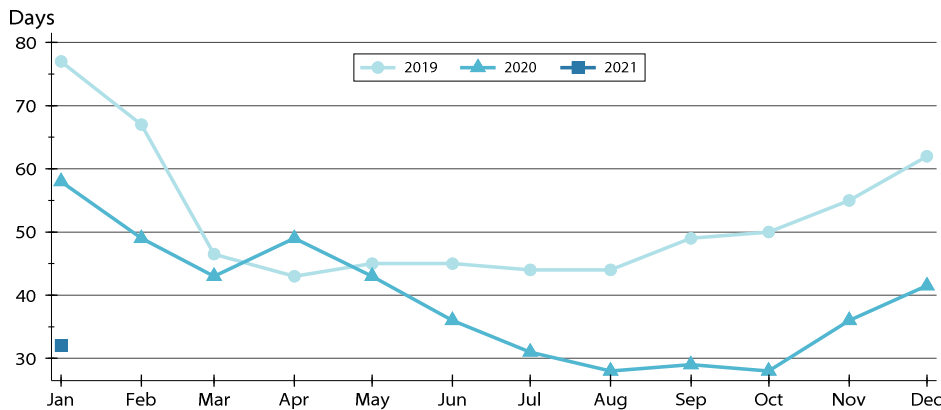
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

### AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	
March	93	94	
April	89	92	
May	85	93	
June	83	88	
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

### MEDIAN DOM >>

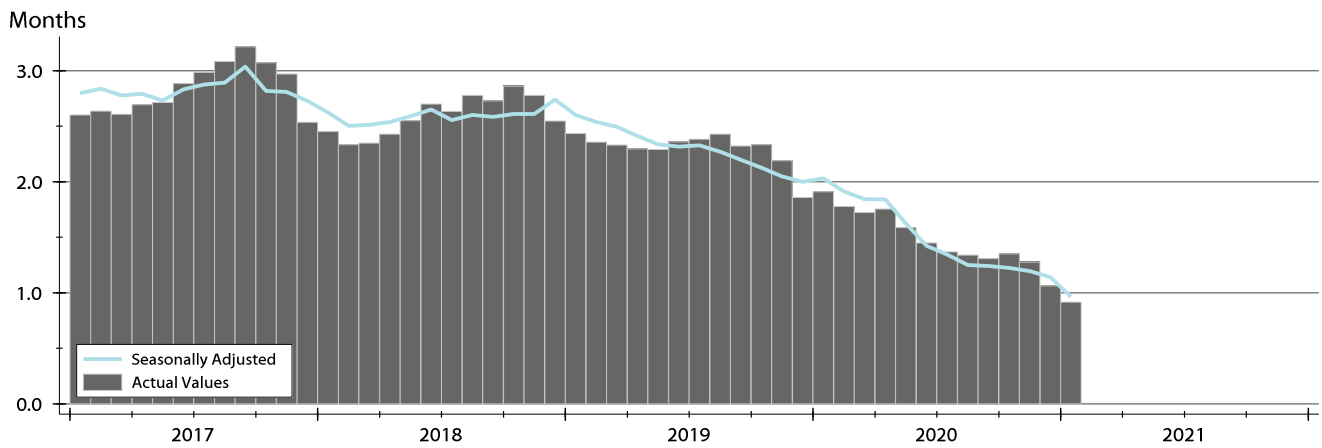


Month	2019	2020	2021
January	77	58	32
February	67	49	
March	47	43	
April	43	49	
May	45	43	
June	45	36	
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

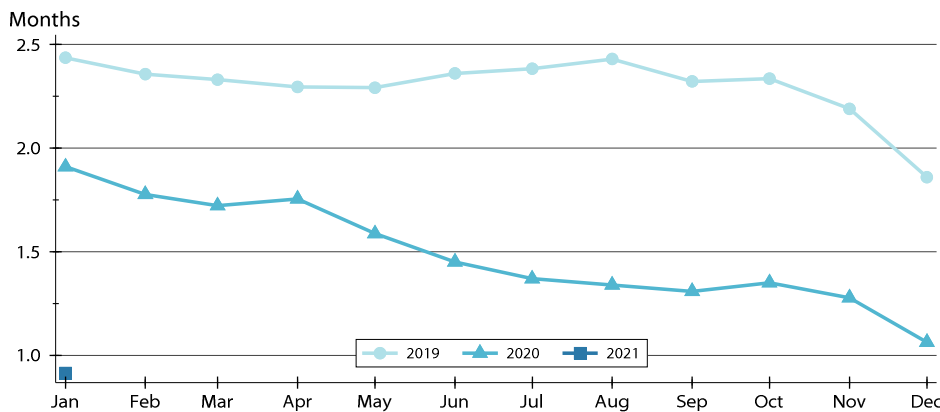
# MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

**HISTORY** >>



**BY MONTH** >>

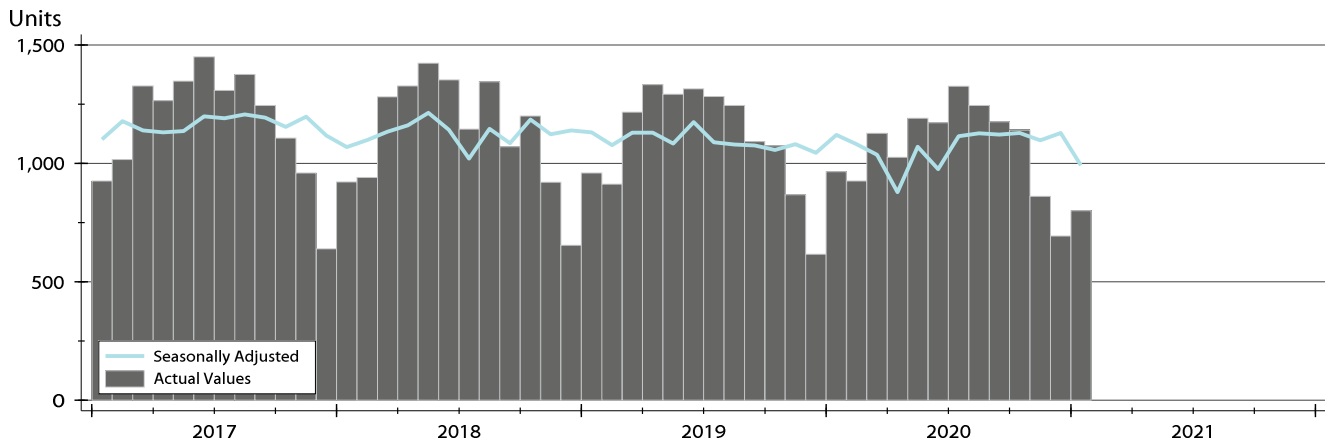


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	
March	2.3	1.7	
April	2.3	1.8	
May	2.3	1.6	
June	2.4	1.5	
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.4	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY >>**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**



**SUMMARY >>**

Summary Statistics for New Listings		January		
		2021	2020	Change
Current Month	New Listings	<b>800</b>	965	-17.1%
	Volume (1,000s)	<b>155,503</b>	175,739	-11.5%
	Average List Price	<b>194,378</b>	182,113	6.7%
	Median List Price	<b>165,000</b>	150,900	9.3%
YTD	New Listings	<b>800</b>	965	-17.1%
	Volume (1,000s)	<b>155,503</b>	175,739	-11.5%
	Average List Price	<b>194,378</b>	182,113	6.7%
	Median List Price	<b>165,000</b>	150,900	9.3%

A total of 800 new listings were added in South Central Kansas during January, down 17.1% from the same month in 2020.

The median list price of these homes was \$165,000 up from \$150,900 in 2020.



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

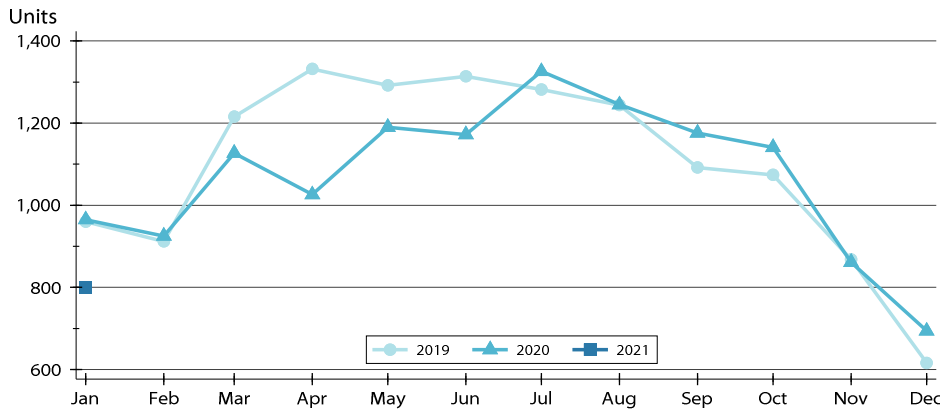


South Central Kansas MLS

### NEW LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



Month	2019	2020	2021
January	960	965	800
February	912	925	
March	1,216	1,127	
April	1,332	1,026	
May	1,292	1,190	
June	1,314	1,172	
July	1,282	1,326	
August	1,244	1,245	
September	1,092	1,176	
October	1,074	1,141	
November	868	861	
December	616	694	

#### BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	20	2.5%	108	5,406	1,675
\$25,000-\$49,999	32	4.0%	1,273	39,797	43,500
\$50,000-\$99,999	132	16.5%	10,308	78,090	79,000
\$100,000-\$124,999	86	10.8%	9,656	112,283	112,500
\$125,000-\$149,999	73	9.1%	9,933	136,073	134,900
\$150,000-\$174,999	82	10.3%	13,285	162,011	162,750
\$175,000-\$199,999	72	9.0%	13,366	185,644	184,950
\$200,000-\$249,999	98	12.3%	22,107	225,582	224,950
\$250,000-\$299,999	68	8.5%	18,428	270,999	269,950
\$300,000-\$399,999	69	8.6%	23,991	347,701	350,000
\$400,000-\$499,999	29	3.6%	13,180	454,487	450,000
\$500,000-\$749,999	17	2.1%	10,403	611,952	600,000
\$750,000-\$999,999	2	0.3%	1,539	769,450	769,450
\$1,000,000 and up	2	0.3%	4,425	2,212,500	2,212,500
All price ranges	800	100.0%	155,503	194,378	165,000



**JANUARY 2021 >>**

# SOUTH CENTRAL KANSAS MLS STATISTICS

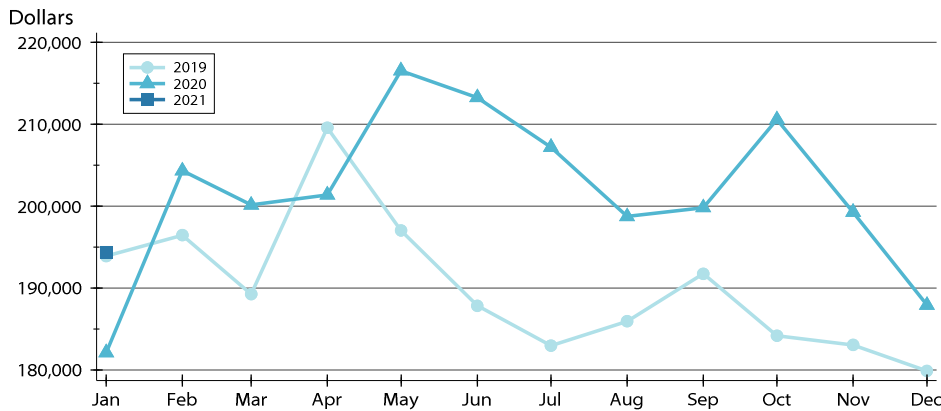


South Central Kansas MLS

## NEW LISTINGS ANALYSIS

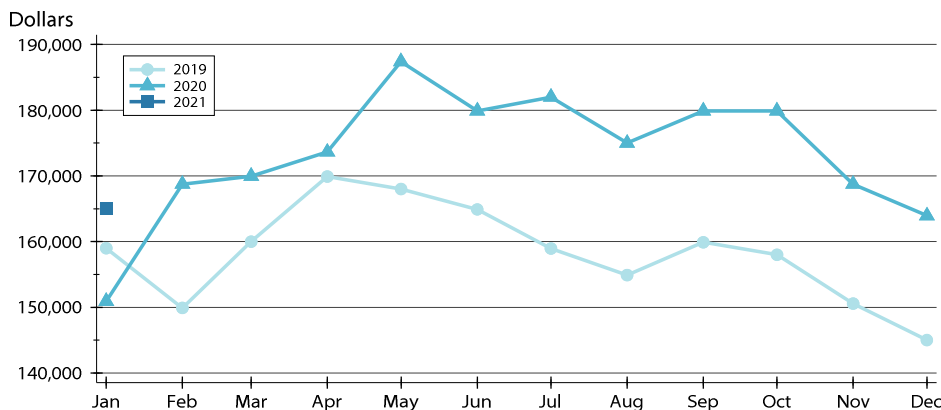
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

### AVERAGE PRICE >>



Month	2019	2020	2021
January	193,894	182,113	194,378
February	196,464	204,325	
March	189,261	200,145	
April	209,589	201,367	
May	197,040	216,544	
June	187,832	213,268	
July	182,966	207,193	
August	185,946	198,738	
September	191,735	199,821	
October	184,179	210,582	
November	183,052	199,272	
December	179,876	187,915	

### MEDIAN PRICE >>



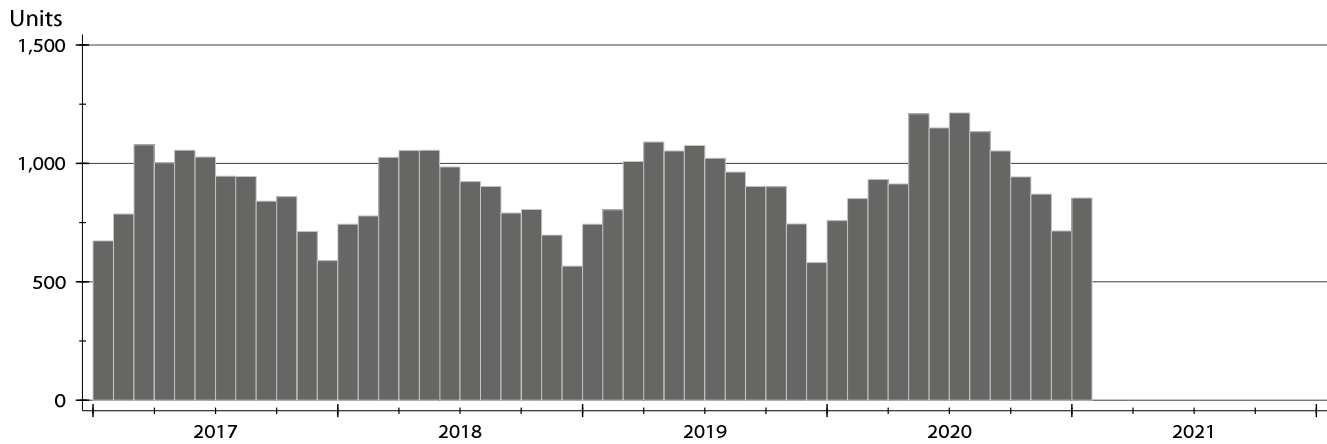
Month	2019	2020	2021
January	159,000	150,900	165,000
February	149,900	168,750	
March	160,000	169,950	
April	169,900	173,646	
May	168,000	187,388	
June	164,900	179,900	
July	158,950	182,000	
August	154,900	175,000	
September	159,900	179,900	
October	158,000	179,900	
November	150,565	168,750	
December	145,000	163,950	



## CONTRACTS WRITTEN ANALYSIS

### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021



### SUMMARY >>

Summary Statistics for Contracts Written		January			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>854</b>	758	12.7%	<b>854</b>	758	12.7%
Volume (1,000s)		<b>162,753</b>	136,818	19.0%	<b>162,753</b>	136,818	19.0%
Average	Sale Price	<b>190,578</b>	180,499	5.6%	<b>190,578</b>	180,499	5.6%
	Days on Market	<b>32</b>	43	-27.1%	<b>32</b>	43	-27.1%
	Percent of Original	<b>98.0%</b>	95.9%	2.3%	<b>98.0%</b>	95.9%	2.3%
Median	Sale Price	<b>167,700</b>	159,900	4.9%	<b>167,700</b>	159,900	4.9%
	Days on Market	<b>7</b>	15	-53.3%	<b>7</b>	15	-53.3%
	Percent of Original	<b>100.0%</b>	98.2%	1.8%	<b>100.0%</b>	98.2%	1.8%

A total of 854 contracts for sale were written in South Central Kansas during the month of January, up from 758 in 2020. The median list price of these homes was \$167,700, up from \$159,900 the prior year.

Half of the homes that went under contract in January were on the market less than 7 days, compared to 15 days in January 2020.



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

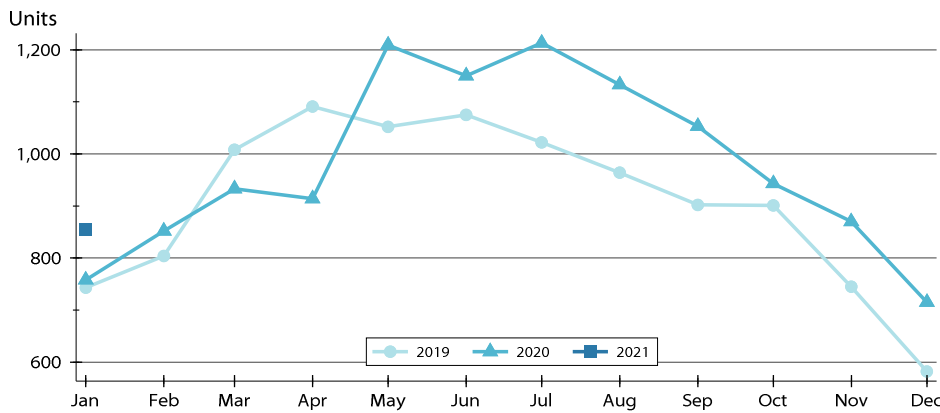
### CONTRACTS WRITTEN ANALYSIS

ENTIRE MLS SYSTEM

ALL HOMES (NEW & EXISTING)

AS OF 2/8/2021

BY MONTH >>



Month	2019	2020	2021
January	743	758	854
February	804	852	852
March	1,008	933	933
April	1,091	914	914
May	1,052	1,209	1,209
June	1,075	1,150	1,150
July	1,022	1,213	1,213
August	964	1,133	1,133
September	902	1,053	1,053
October	901	943	943
November	745	870	870
December	582	715	715

BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	6	0.7%	125	20,800	23,250	30	26	93.8%	100.0%
\$25,000-\$49,999	32	3.7%	1,191	37,228	35,950	59	20	92.4%	100.0%
\$50,000-\$99,999	146	17.1%	11,628	79,647	79,900	34	15	95.6%	100.0%
\$100,000-\$124,999	93	10.9%	10,460	112,472	112,000	29	6	98.3%	100.0%
\$125,000-\$149,999	87	10.2%	11,825	135,916	134,900	26	4	98.2%	100.0%
\$150,000-\$174,999	86	10.1%	13,986	162,631	164,000	19	3	99.7%	100.0%
\$175,000-\$199,999	80	9.4%	14,888	186,099	185,000	17	3	99.3%	100.0%
\$200,000-\$249,999	130	15.2%	29,307	225,442	225,000	21	7	99.1%	100.0%
\$250,000-\$299,999	79	9.3%	21,611	273,559	274,725	31	8	98.9%	100.0%
\$300,000-\$399,999	62	7.3%	21,039	339,332	335,000	32	6	99.2%	100.0%
\$400,000-\$499,999	28	3.3%	12,415	443,383	429,950	82	37	99.1%	100.0%
\$500,000-\$749,999	15	1.8%	9,026	601,719	575,000	67	19	97.8%	100.0%
\$750,000-\$999,999	2	0.2%	1,625	812,500	812,500	567	567	79.9%	79.9%
\$1,000,000 and up	2	0.2%	2,484	1,242,000	1,242,000	196	196	98.7%	98.7%
All price ranges	854	100.0%	162,753	190,578	167,700	32	7	98.0%	100.0%



JANUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

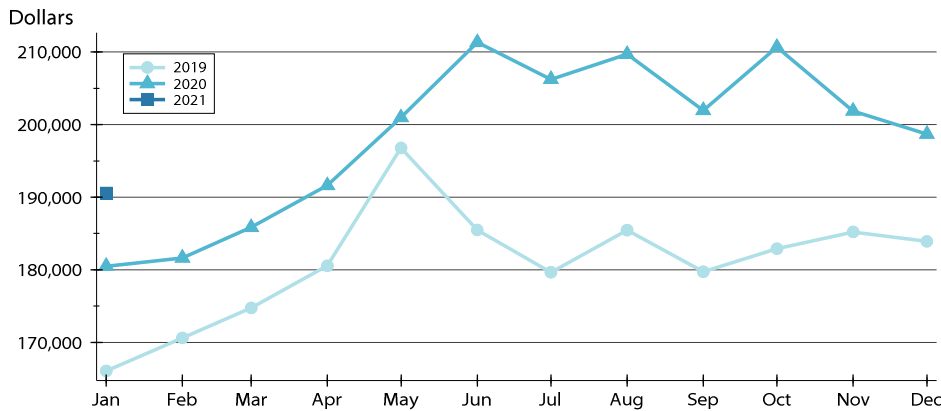


South Central Kansas MLS

## CONTRACTS WRITTEN ANALYSIS

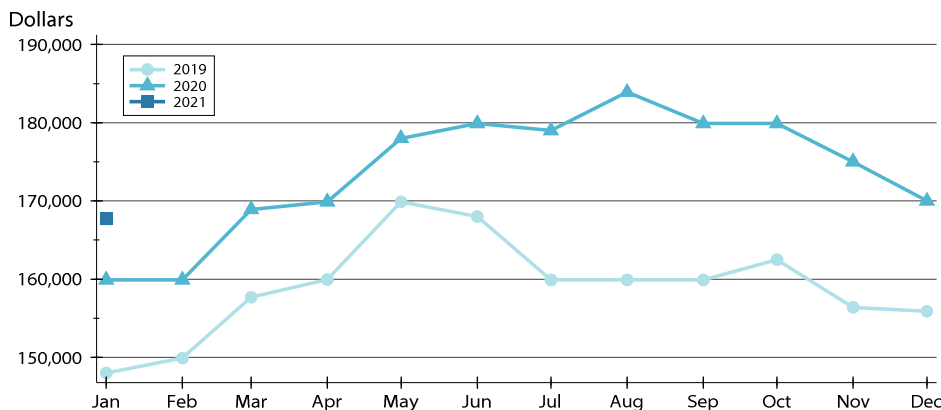
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

### AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	180,499	190,578
February	170,621	181,634	
March	174,748	185,850	
April	180,553	191,616	
May	196,781	200,969	
June	185,478	211,315	
July	179,663	206,240	
August	185,471	209,691	
September	179,735	201,949	
October	182,918	210,654	
November	185,221	201,877	
December	183,912	198,677	

### MEDIAN PRICE >>



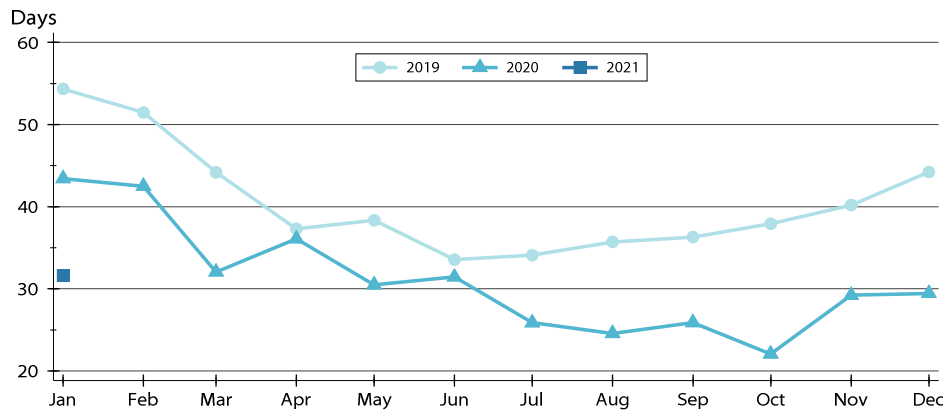
Month	2019	2020	2021
January	148,000	159,900	167,700
February	149,900	159,900	
March	157,700	168,900	
April	159,950	169,900	
May	169,900	178,000	
June	168,000	179,900	
July	159,900	179,000	
August	159,900	183,900	
September	159,900	179,900	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	



## CONTRACTS WRITTEN ANALYSIS

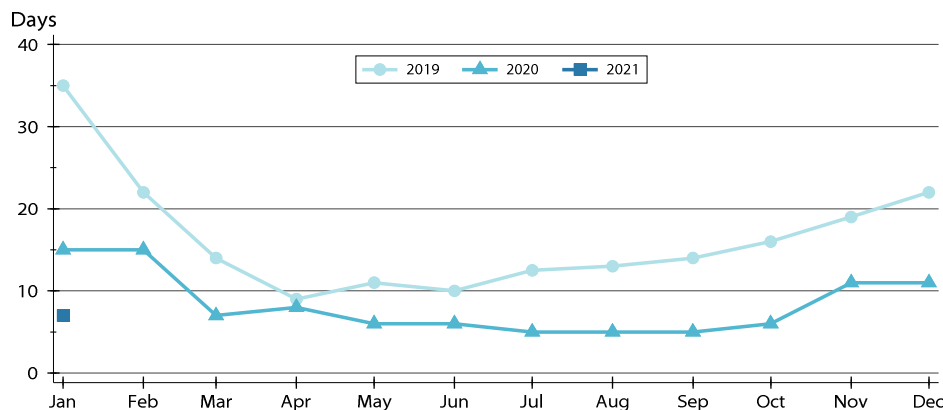
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

### AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	32
February	51	42	
March	44	32	
April	37	36	
May	38	30	
June	34	31	
July	34	26	
August	36	25	
September	36	26	
October	38	22	
November	40	29	
December	44	29	

### MEDIAN DOM >>



Month	2019	2020	2021
January	35	15	7
February	22	15	
March	14	7	
April	9	8	
May	11	6	
June	10	6	
July	13	5	
August	13	5	
September	14	5	
October	16	6	
November	19	11	
December	22	11	



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

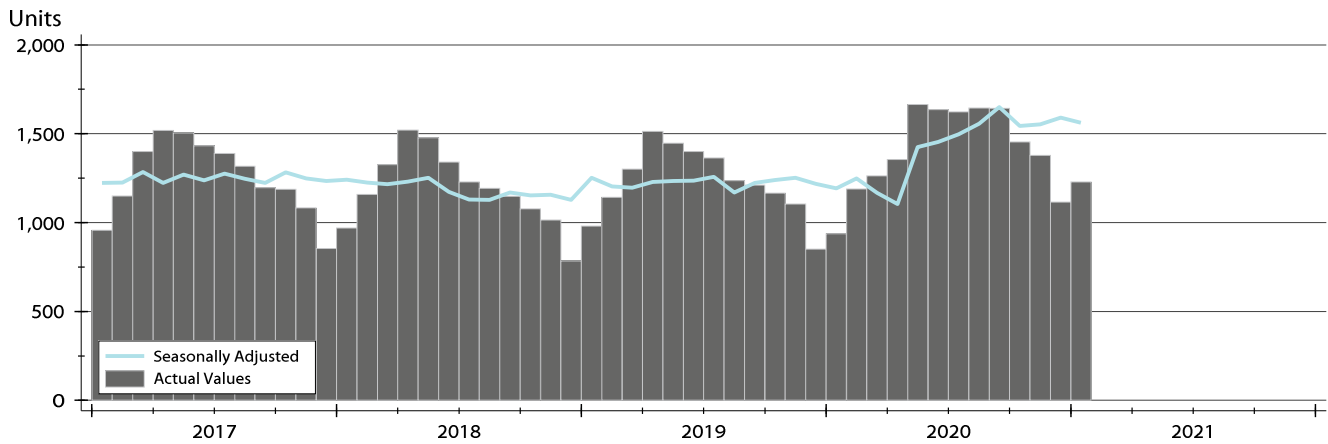


South Central Kansas MLS

### PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

#### HISTORY >>



#### SUMMARY >>

Summary Statistics		End of January		
for Active Listings		2021	2020	Change
Active Listings		1,229	937	31.2%
Volume (1,000s)		263,292	188,443	39.7%
Average	List Price	214,232	201,113	6.5%
	Days on Market	32	45	-28.7%
	Percent of Original	98.8%	98.4%	0.4%
Median	List Price	184,900	175,000	5.7%
	Days on Market	5	15	-66.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,229 listings in South Central Kansas had contracts pending at the end of January, up from 937 contracts pending at the end of January 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.



# JANUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

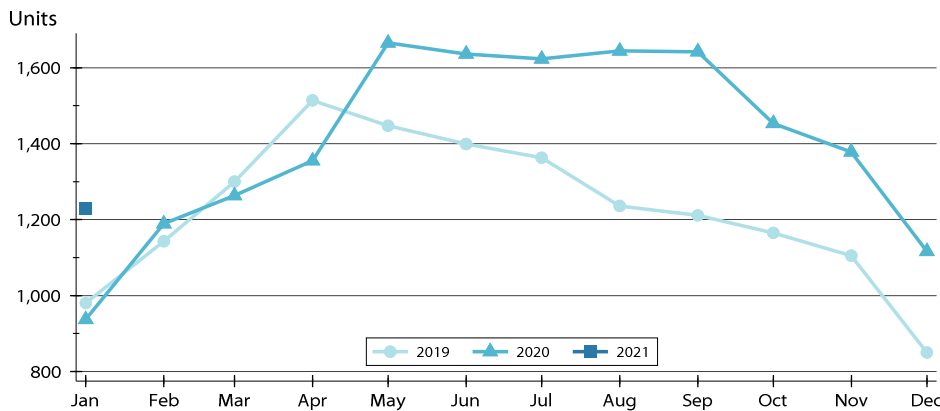


South Central Kansas MLS

### PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

#### BY MONTH >>



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	
March	1,300	1,263	
April	1,514	1,355	
May	1,447	1,665	
June	1,399	1,636	
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

#### BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	6	0.5%	110	18,400	19,000	59	39	92.5%	100.0%
\$25,000-\$49,999	43	3.5%	1,709	39,749	39,900	57	23	95.8%	100.0%
\$50,000-\$99,999	181	14.7%	14,288	78,942	79,900	48	17	96.9%	100.0%
\$100,000-\$124,999	107	8.7%	12,103	113,107	114,900	27	8	98.7%	100.0%
\$125,000-\$149,999	107	8.7%	14,610	136,538	135,000	25	5	99.0%	100.0%
\$150,000-\$174,999	108	8.8%	17,605	163,005	164,450	18	3	99.7%	100.0%
\$175,000-\$199,999	119	9.7%	22,103	185,740	184,900	18	3	99.3%	100.0%
\$200,000-\$249,999	182	14.8%	40,823	224,305	224,950	21	5	99.3%	100.0%
\$250,000-\$299,999	130	10.6%	35,706	274,662	274,900	28	4	99.2%	100.0%
\$300,000-\$399,999	147	12.0%	50,246	341,808	336,552	27	0	99.7%	100.0%
\$400,000-\$499,999	50	4.1%	22,298	445,960	436,558	58	2	99.4%	100.0%
\$500,000-\$749,999	30	2.4%	17,532	584,417	564,148	53	5	99.1%	100.0%
\$750,000-\$999,999	6	0.5%	5,012	835,356	811,147	302	156	92.8%	100.0%
\$1,000,000 and up	5	0.4%	7,432	1,486,400	1,500,000	112	72	99.5%	100.0%
All price ranges	1,229	100.0%	263,292	214,232	184,900	32	5	98.8%	100.0%



**JANUARY 2021** >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

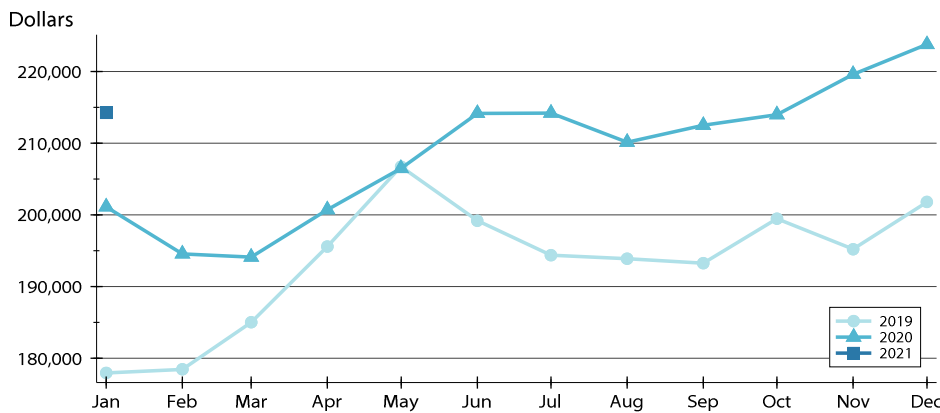


South Central Kansas MLS

## PENDING CONTRACTS ANALYSIS

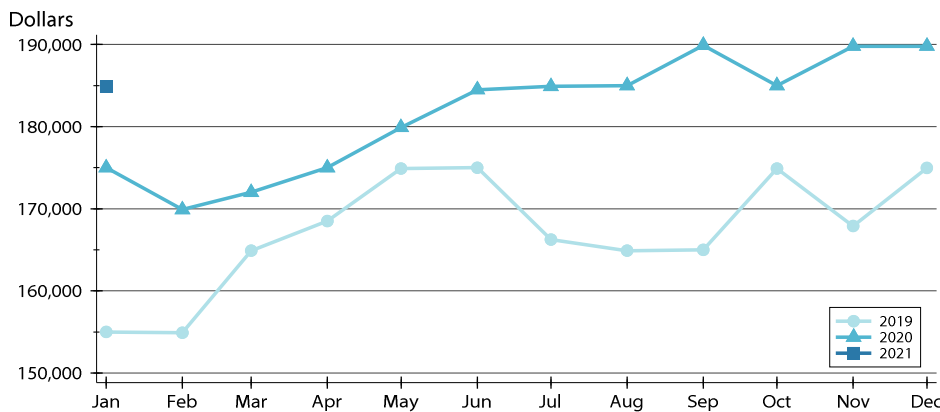
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021**

### AVERAGE PRICE >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	
March	185,022	194,112	
April	195,583	200,722	
May	206,721	206,461	
June	199,174	214,154	
July	194,369	214,195	
August	193,882	210,126	
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

### MEDIAN PRICE >>



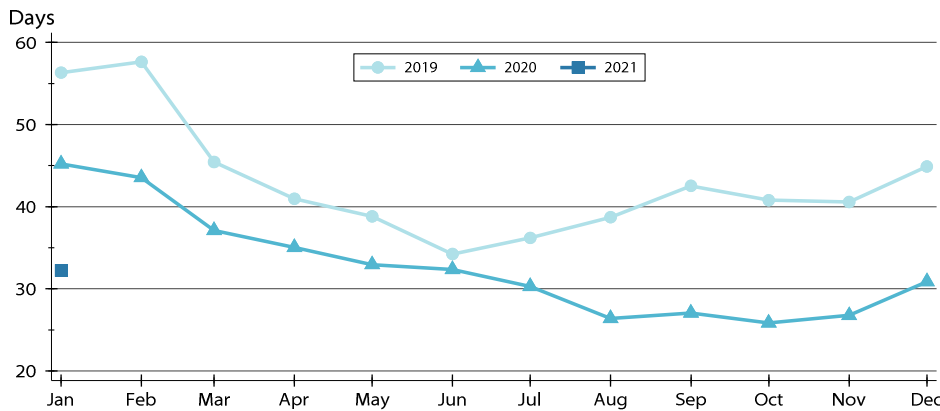
Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	
March	164,900	172,000	
April	168,500	175,000	
May	174,900	179,900	
June	175,000	184,500	
July	166,250	184,900	
August	164,900	185,000	
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	



## PENDING CONTRACTS ANALYSIS

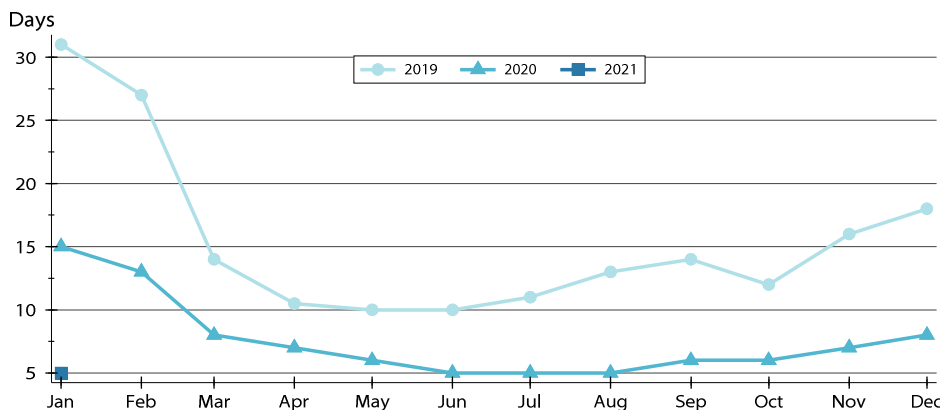
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 2/8/2021

### AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	
March	45	37	
April	41	35	
May	39	33	
June	34	32	
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

### MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	
March	14	8	
April	11	7	
May	10	6	
June	10	5	
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

March 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for February 2021

Homes sales in South Central Kansas rose by 8.3% in February compared to the prior year. Sales in February 2021 totaled 654 units, up from 604 in 2020.

Among existing homes, 599 units sold in February, an increase of 6.0% from 565 units that sold in 2020. The average sale price of existing homes was \$174,228. This represents an increase of 4.8% from the February 2020 average price of \$166,300.

For new construction, 55 sales occurred in February, up from 39 units the prior year, an increase of 41.0%. The average sale price of new homes in February was \$355,795, up 17.5% from the same period last year.

A total of 785 contracts for sale were written in February 2021, down from 852 in February 2020. This is a decrease of 7.9%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 733 units at the end of February, which is down from 1,614 homes that were on the market at the end of February last year. At the current rate of sales, this figure represents 0.8 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





# FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in February

Total home sales in South Central Kansas rose by 8.3% last month to 654 units, compared to 604 units in February 2020. Total sales volume was \$123.9 million, up 17.2% from a year earlier.

The median sale price in February was \$165,000, up from \$155,000 a year earlier. Homes that sold in February were typically on the market for 8 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of February

The total number of active listings in South Central Kansas at the end of February was 733 units, down from 1,614 at the same point in 2020. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$245,000.

During February, a total of 785 contracts were written down from 852 in February 2020. At the end of the month, there were 1,363 contracts pending, compared to 1,189 at the end of February 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System		February		
Current Month		2021	2020	Change
Summary Statistics				
Home Sales		654	604	8.3%
Active Listings		733	1,614	-54.6%
Months' Supply		0.8	1.8	-57.6%
New Listings		692	925	-25.2%
Contracts Written		785	852	-7.9%
Pending Contracts		1,363	1,189	14.6%
Sales Volume (1,000s)		123,932	105,767	17.2%
Average	Sale Price	189,498	175,110	8.2%
	List Price of Actives	306,921	258,022	19.0%
	Days on Market	34	46	-27.0%
	Percent of List	98.7%	97.6%	1.1%
	Percent of Original	97.6%	95.8%	1.9%
Median	Sale Price	165,000	155,000	6.5%
	List Price of Actives	245,000	194,200	26.2%
	Days on Market	8	17	-52.9%
	Percent of List	100.0%	99.3%	0.7%
	Percent of Original	100.0%	98.1%	1.9%

## REPORT CONTENTS >>

- [Three-Year Comparisons](#) – Page 2
- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

### THREE-YEAR COMPARISONS

#### SUMMARY >>

BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 3/8/2021

February MLS Statistics		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>654</b>	<b>599</b>	<b>55</b>	604	565	39	602	562	40	
	Change from prior year	8.3%	6.0%	41.0%	0.3%	0.5%	-2.5%	0.2%	0.4%	-2.4%	
Active Listings		<b>733</b>	<b>549</b>	<b>184</b>	1,614	1,353	261	2,034	1,740	294	
	Change from prior year	-54.6%	-59.4%	-29.5%	-20.6%	-22.2%	-11.2%	-0.5%	-2.0%	9.7%	
Months' Supply		<b>0.8</b>	<b>0.6</b>	<b>2.3</b>	1.8	1.6	4.2	2.4	2.2	4.8	
	Change from prior year	-57.6%	-61.6%	-44.7%	-24.6%	-26.4%	-12.4%	1.0%	0.2%	0.7%	
New Listings		<b>692</b>	<b>635</b>	<b>57</b>	925	841	84	912	845	67	
	Change from prior year	-25.2%	-24.5%	-32.1%	1.4%	-0.5%	25.4%	-3.1%	-3.2%	-1.5%	
Contracts Written		<b>785</b>	<b>727</b>	<b>58</b>	852	779	73	804	753	51	
	Change from prior year	-7.9%	-6.7%	-20.5%	6.0%	3.5%	43.1%	3.3%	5.8%	-22.7%	
Pending Contracts		<b>1,363</b>	<b>1,068</b>	<b>295</b>	1,189	1,000	189	1,143	997	146	
	Change from prior year	14.6%	6.8%	56.1%	4.0%	0.3%	29.5%	-1.4%	-0.2%	-8.7%	
Sales Volume (1,000s)		<b>123,932</b>	<b>104,363</b>	<b>19,569</b>	105,767	93,959	11,807	96,318	82,773	13,545	
	Change from prior year	17.2%	11.1%	65.7%	9.8%	13.5%	-12.8%	5.8%	4.5%	14.9%	
Average	Sale Price	<b>189,498</b>	<b>174,228</b>	<b>355,795</b>	175,110	166,300	302,752	159,997	147,283	338,628	
		Change from prior year	8.2%	4.8%	17.5%	9.4%	12.9%	-10.6%	5.6%	4.1%	17.8%
	List Price of Actives	<b>306,921</b>	<b>290,952</b>	<b>350,748</b>	258,022	239,855	349,138	246,278	230,619	335,381	
		Change from prior year	19.0%	21.3%	0.5%	4.8%	4.0%	4.1%	9.0%	9.6%	2.7%
	Days on Market	<b>34</b>	<b>32</b>	<b>51</b>	46	45	67	58	57	77	
		Change from prior year	-27.1%	-28.3%	-23.5%	-21.0%	-21.6%	-13.7%	-2.3%	3.4%	-36.9%
	Percent of List	<b>98.7%</b>	<b>98.5%</b>	<b>101.0%</b>	97.6%	97.3%	102.7%	97.3%	96.9%	103.1%	
	Change from prior year	1.1%	1.3%	-1.6%	0.3%	0.4%	-0.4%	0.2%	0.2%	0.5%	
Median	Percent of Original	<b>97.6%</b>	<b>97.2%</b>	<b>101.5%</b>	95.8%	95.3%	103.6%	94.8%	94.1%	103.9%	
		Change from prior year	1.9%	2.0%	-2.0%	1.1%	1.2%	-0.3%	0.3%	0.3%	0.7%
	Sale Price	<b>165,000</b>	<b>158,500</b>	<b>321,637</b>	155,000	150,000	283,560	145,000	130,500	296,439	
		Change from prior year	6.5%	5.7%	13.4%	6.9%	14.9%	-4.3%	8.1%	1.5%	9.8%
	List Price of Actives	<b>245,000</b>	<b>179,900</b>	<b>335,590</b>	194,200	164,900	299,500	185,000	159,000	295,432	
		Change from prior year	26.2%	9.1%	12.1%	5.0%	3.7%	1.4%	6.3%	2.6%	3.1%
	Days on Market	<b>8</b>	<b>9</b>	<b>0</b>	17	18	0	33	34	0	
	Change from prior year	-52.9%	-50.0%	N/A	-47.7%	-47.1%	N/A	-4.4%	6.3%	-100.0%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	99.3%	98.9%	100.7%	98.8%	98.4%	100.8%		
	Change from prior year	0.7%	1.1%	-0.7%	0.6%	0.5%	0.0%	0.3%	0.2%	0.7%	
Percent of Original	<b>100.0%</b>	<b>99.1%</b>	<b>100.0%</b>	98.1%	97.4%	101.1%	96.9%	96.3%	102.0%		
	Change from prior year	1.9%	1.7%	-1.1%	1.3%	1.1%	-0.8%	0.4%	0.2%	0.3%	



# FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 3/8/2021

Year-to-Date Activity		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>1,425</b>	<b>1,308</b>	<b>117</b>	1,248	1,157	91	1,169	1,082	87	
	Change from prior year	14.2%	13.1%	28.6%	6.8%	6.9%	4.6%	-2.5%	-2.6%	-1.1%	
New Listings		<b>1,508</b>	<b>1,391</b>	<b>117</b>	1,891	1,729	162	1,872	1,711	161	
	Change from prior year	-20.3%	-19.5%	-27.8%	1.0%	1.1%	0.6%	0.5%	-0.3%	9.5%	
Contracts Written		<b>1,639</b>	<b>1,509</b>	<b>130</b>	1,611	1,482	129	1,547	1,438	109	
	Change from prior year	1.7%	1.8%	0.8%	4.1%	3.1%	18.3%	1.7%	3.2%	-14.8%	
Sales Volume (1,000s)		<b>279,962</b>	<b>240,458</b>	<b>39,504</b>	213,065	185,419	27,646	186,652	159,075	27,577	
	Change from prior year	31.4%	29.7%	42.9%	14.2%	16.6%	0.2%	2.7%	2.6%	3.6%	
Average	Sale Price	<b>196,465</b>	<b>183,837</b>	<b>337,637</b>	170,725	160,259	303,798	159,668	147,020	316,975	
		Change from prior year	15.1%	14.7%	11.1%	6.9%	9.0%	-4.2%	5.3%	5.3%	4.8%
	Days on Market	<b>31</b>	<b>30</b>	<b>44</b>	44	42	70	56	55	69	
		Change from prior year	-30.0%	-29.5%	-36.6%	-20.8%	-23.0%	1.8%	1.4%	6.5%	-31.9%
	Percent of List	<b>98.6%</b>	<b>98.4%</b>	<b>101.4%</b>	97.6%	97.2%	101.8%	97.3%	96.8%	102.6%	
	Change from prior year	1.1%	1.2%	-0.4%	0.3%	0.4%	-0.8%	0.1%	0.1%	0.4%	
	Percent of Original	<b>97.2%</b>	<b>96.8%</b>	<b>101.9%</b>	95.7%	95.1%	102.7%	94.6%	93.9%	103.7%	
	Change from prior year	1.6%	1.8%	-0.8%	1.1%	1.3%	-0.9%	0.3%	0.2%	0.6%	
Median	Sale Price	<b>170,900</b>	<b>164,000</b>	<b>319,925</b>	150,000	141,570	295,000	141,000	130,000	269,900	
		Change from prior year	13.9%	15.8%	8.4%	6.4%	8.9%	9.3%	7.1%	4.0%	0.9%
	Days on Market	<b>9</b>	<b>10</b>	<b>0</b>	18	19	1	32	33	0	
		Change from prior year	-50.0%	-47.4%	-100.0%	-43.8%	-42.4%	N/A	3.2%	6.5%	-100.0%
	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	99.4%	98.9%	100.0%	98.5%	98.2%	100.0%	
	Change from prior year	0.6%	1.1%	0.0%	0.8%	0.7%	0.0%	-0.1%	-0.1%	0.0%	
	Percent of Original	<b>99.4%</b>	<b>98.6%</b>	<b>100.2%</b>	98.0%	97.3%	100.7%	96.8%	96.2%	101.9%	
	Change from prior year	1.5%	1.3%	-0.5%	1.3%	1.2%	-1.2%	0.2%	0.0%	0.6%	



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

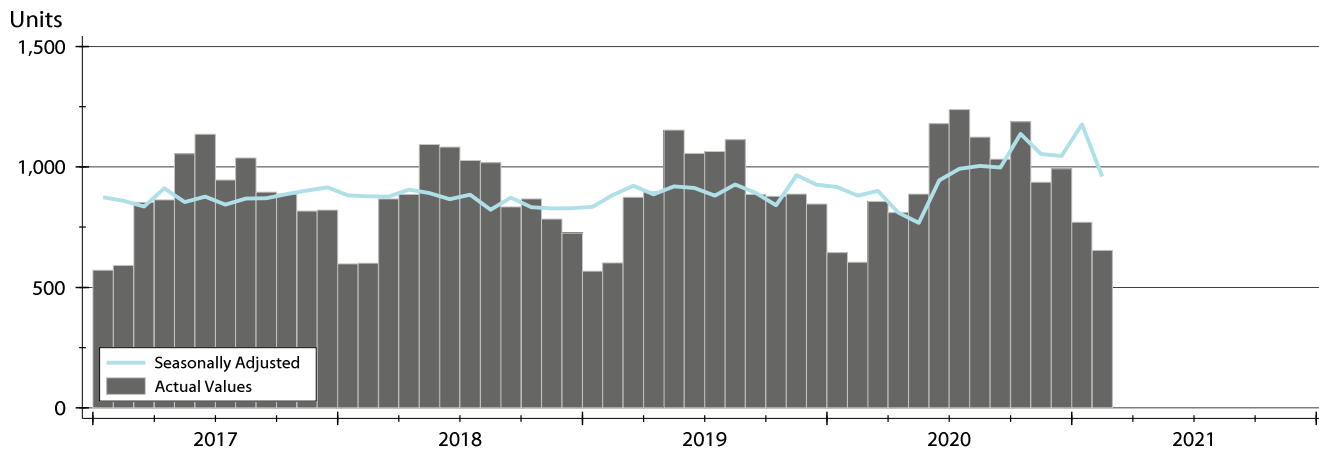


South Central Kansas MLS

### CLOSED LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



#### SUMMARY >>

Summary Statistics for Closed Listings		February			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>654</b>	604	8.3%	<b>1,425</b>	1,248	14.2%
Volume (1,000s)		<b>123,932</b>	105,767	17.2%	<b>279,962</b>	213,065	31.4%
Average	Sale Price	<b>189,498</b>	175,110	8.2%	<b>196,464</b>	170,725	15.1%
	Days on Market	<b>34</b>	46	-27.1%	<b>31</b>	44	-30.0%
	Percent of List	<b>98.7%</b>	97.6%	1.1%	<b>98.6%</b>	97.6%	1.1%
	Percent of Original	<b>97.6%</b>	95.8%	1.9%	<b>97.2%</b>	95.7%	1.6%
Median	Sale Price	<b>165,000</b>	155,000	6.5%	<b>170,900</b>	150,000	13.9%
	Days on Market	<b>8</b>	17	-52.9%	<b>9</b>	18	-50.0%
	Percent of List	<b>100.0%</b>	99.3%	0.7%	<b>100.0%</b>	99.4%	0.6%
	Percent of Original	<b>100.0%</b>	98.1%	1.9%	<b>99.4%</b>	98.0%	1.5%

A total of 654 homes sold in South Central Kansas in February, up from 604 units in February 2020. Total sales volume rose to \$123.9 million compared to \$105.8 million in the previous year.

The median sales price in February was \$165,000, up 6.5% compared to the prior year. Median days on market was 8 days, down from 10 days in January, and down from 17 in February 2020.



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

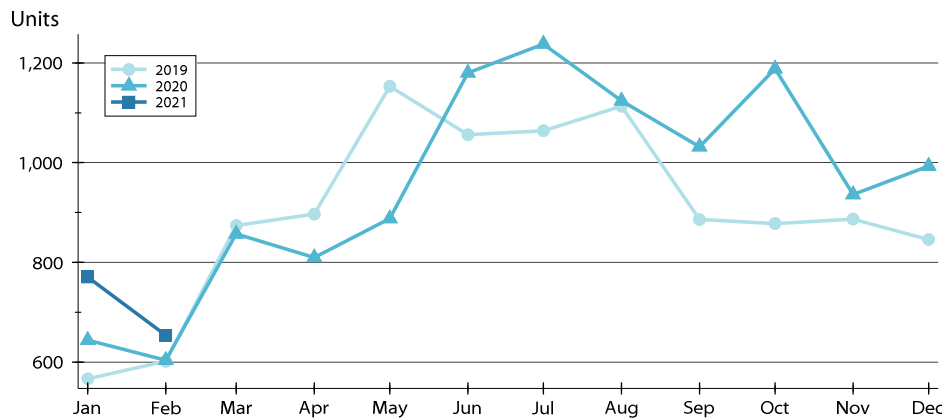


South Central Kansas MLS

### CLOSED LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	567	644	771
February	602	604	654
March	874	857	
April	897	810	
May	1,153	888	
June	1,056	1,180	
July	1,064	1,238	
August	1,113	1,124	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	993	

#### BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	12	1.8%	231	19,212	20,750	96	39	85.6%	86.9%	79.3%	78.3%
\$25,000-\$49,999	32	4.9%	1,199	37,459	38,500	53	16	94.2%	95.1%	90.7%	91.5%
\$50,000-\$99,999	113	17.3%	8,804	77,915	78,000	33	17	98.0%	100.0%	95.0%	95.9%
\$100,000-\$124,999	58	8.9%	6,476	111,652	111,500	18	6	98.8%	100.0%	104.0%	100.0%
\$125,000-\$149,999	61	9.3%	8,272	135,611	135,000	28	6	99.4%	100.0%	97.9%	99.7%
\$150,000-\$174,999	78	11.9%	12,647	162,144	160,250	16	3	99.8%	100.0%	98.9%	100.0%
\$175,000-\$199,999	62	9.5%	11,451	184,687	184,900	24	5	99.3%	100.0%	98.0%	100.0%
\$200,000-\$249,999	86	13.1%	19,229	223,596	225,000	22	6	100.1%	100.0%	99.1%	100.0%
\$250,000-\$299,999	59	9.0%	16,039	271,842	269,900	37	14	99.5%	100.0%	98.2%	100.0%
\$300,000-\$399,999	60	9.2%	20,300	338,332	330,750	47	21	98.8%	99.1%	97.5%	98.2%
\$400,000-\$499,999	16	2.4%	7,048	440,483	427,083	48	12	100.2%	100.0%	99.7%	100.0%
\$500,000-\$749,999	11	1.7%	6,519	592,673	579,000	134	19	99.9%	100.0%	96.5%	100.0%
\$750,000-\$999,999	4	0.6%	3,201	800,250	780,000	100	45	97.0%	97.0%	97.0%	97.0%
\$1,000,000 and up	2	0.3%	2,516	1,258,000	1,258,000	160	160	97.6%	97.6%	96.3%	96.3%
All price ranges	654	100.0%	123,932	189,498	165,000	34	8	98.7%	100.0%	97.6%	100.0%



FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

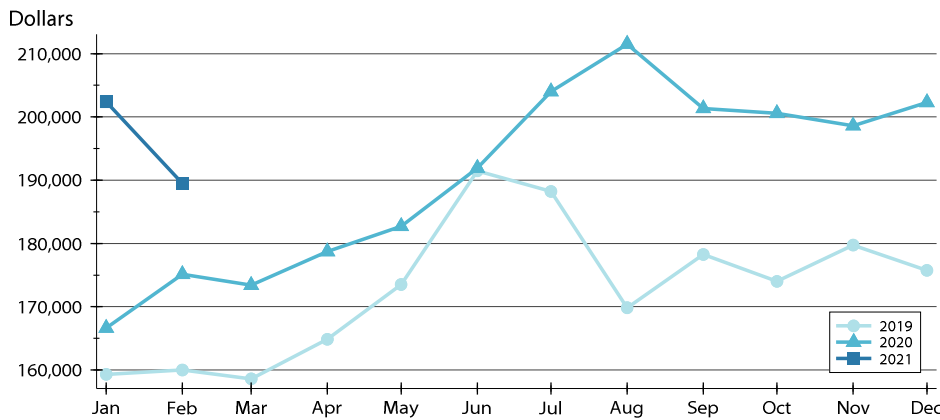


South Central Kansas MLS

## CLOSED LISTINGS ANALYSIS

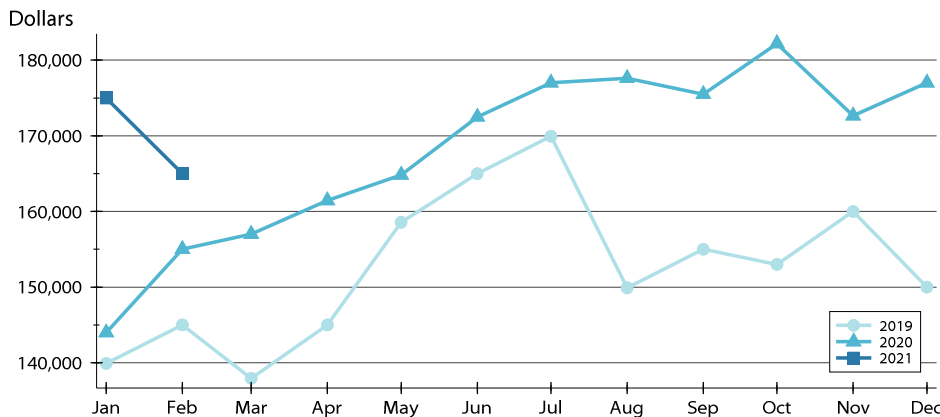
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	202,374
February	159,997	175,110	189,498
March	158,616	173,394	
April	164,845	178,721	
May	173,511	182,721	
June	191,481	191,907	
July	188,219	204,009	
August	169,849	211,524	
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,285	

### MEDIAN PRICE >>



Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	
April	145,000	161,450	
May	158,577	164,825	
June	165,000	172,500	
July	169,950	177,000	
August	149,900	177,616	
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	177,000	



FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

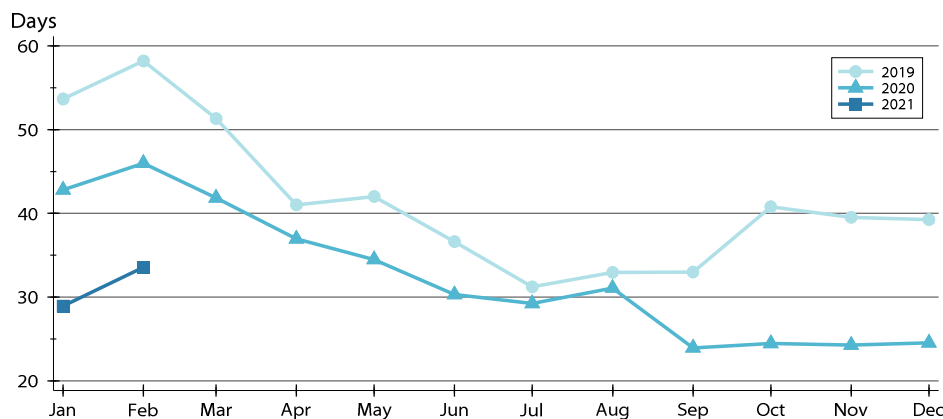


South Central Kansas MLS

## CLOSED LISTINGS ANALYSIS

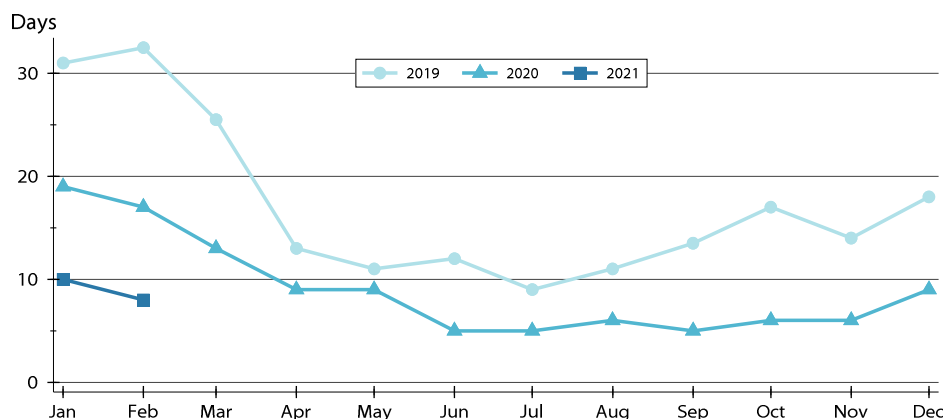
### AVERAGE DOM >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	54	43	29
February	58	46	34
March	51	42	34
April	41	37	34
May	42	34	34
June	37	30	34
July	31	29	34
August	33	31	34
September	33	24	34
October	41	24	34
November	40	24	34
December	39	25	34

### MEDIAN DOM >>



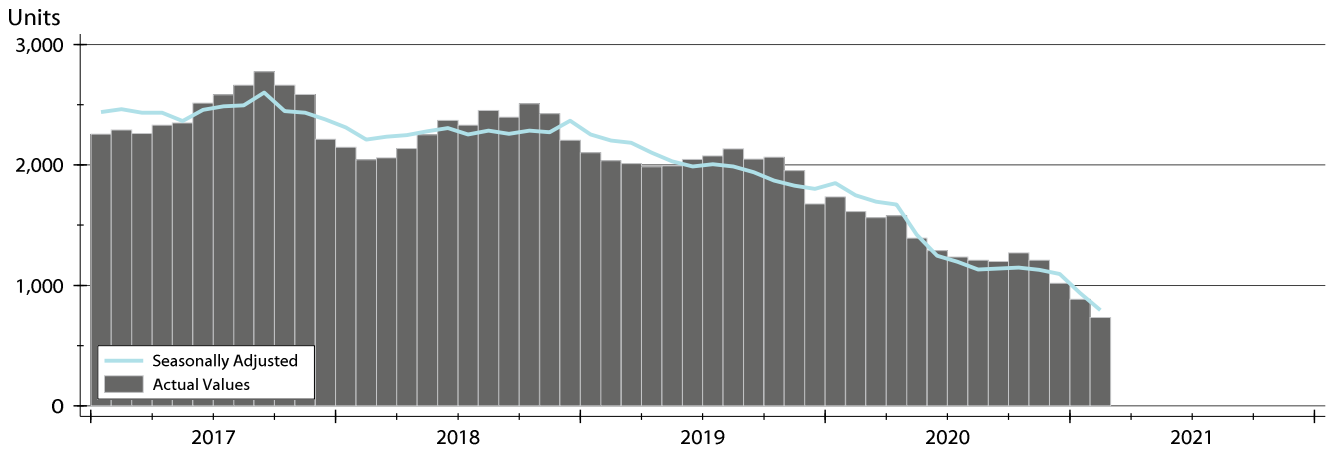
Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	8
April	13	9	8
May	11	9	8
June	12	5	8
July	9	5	8
August	11	6	8
September	14	5	8
October	17	6	8
November	14	6	8
December	18	9	8



## ACTIVE LISTINGS ANALYSIS

### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



### SUMMARY >>

Summary Statistics for Active Listings		End of February		
		2021	2020	Change
Active Listings		<b>733</b>	1,614	-54.6%
Months' Supply		<b>0.8</b>	1.8	-57.6%
Volume (1,000s)		<b>224,973</b>	416,448	-46.0%
Average	List Price	<b>306,921</b>	258,022	19.0%
	Days on Market	<b>76</b>	98	-22.3%
	Percent of Original	<b>98.6%</b>	97.6%	1.1%
Median	List Price	<b>245,000</b>	194,200	26.2%
	Days on Market	<b>30</b>	49	-38.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 733 homes were available for sale in South Central Kansas at the end of February. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of February was \$245,000, up 26.2% from 2020. The typical time on market for active listings was 30 days, down from 49 days a year earlier.



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

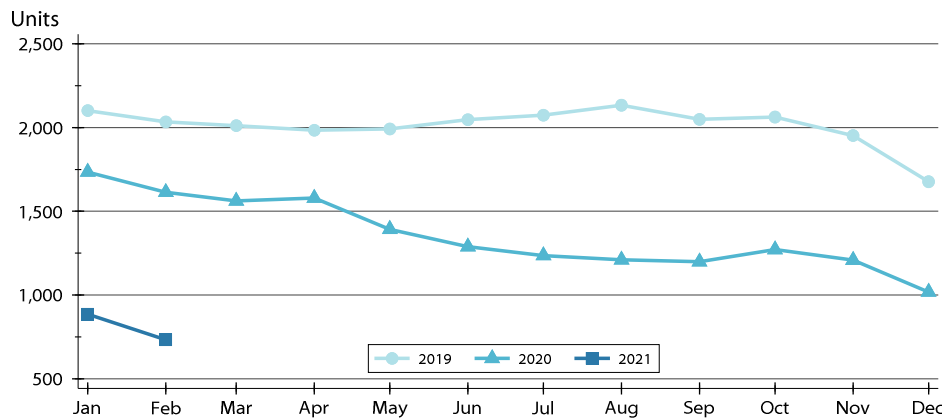


South Central Kansas MLS

### ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021**

#### BY MONTH >>



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	
April	1,984	1,579	
May	1,992	1,393	
June	2,047	1,288	
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

#### BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	23	3.1%	120	1.9	5,212	1,850	80	53	96.5%	100.0%
\$25,000-\$49,999	39	5.3%	1,473	1.2	37,763	36,000	222	93	93.4%	100.0%
\$50,000-\$99,999	107	14.6%	8,042	0.9	75,158	75,000	68	41	96.4%	100.0%
\$100,000-\$124,999	42	5.7%	4,727	0.7	112,548	114,150	64	30	97.9%	100.0%
\$125,000-\$149,999	23	3.1%	3,186	0.4	138,500	139,900	29	20	98.3%	100.0%
\$150,000-\$174,999	22	3.0%	3,550	0.3	161,368	160,000	79	56	97.6%	100.0%
\$175,000-\$199,999	37	5.0%	6,916	0.6	186,929	185,000	79	36	97.9%	100.0%
\$200,000-\$249,999	59	8.0%	13,440	0.7	227,803	226,099	65	34	100.7%	100.0%
\$250,000-\$299,999	66	9.0%	18,170	1.1	275,299	274,950	50	13	100.7%	100.0%
\$300,000-\$399,999	120	16.4%	41,843	2.0	348,694	349,350	54	13	100.7%	100.0%
\$400,000-\$499,999	73	10.0%	32,989	4.6	451,906	444,900	49	11	100.0%	100.0%
\$500,000-\$749,999	42	5.7%	25,174	3.8	599,385	589,500	104	43	98.2%	100.0%
\$750,000-\$999,999	16	2.2%	13,821	4.0	863,840	847,500	126	90	98.2%	100.0%
\$1,000,000 and up	20	2.7%	38,017	10.0	1,900,845	1,699,000	265	130	97.0%	100.0%
All price ranges	733	100.0%	224,973	1.1	306,921	245,000	76	30	98.6%	100.0%



FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

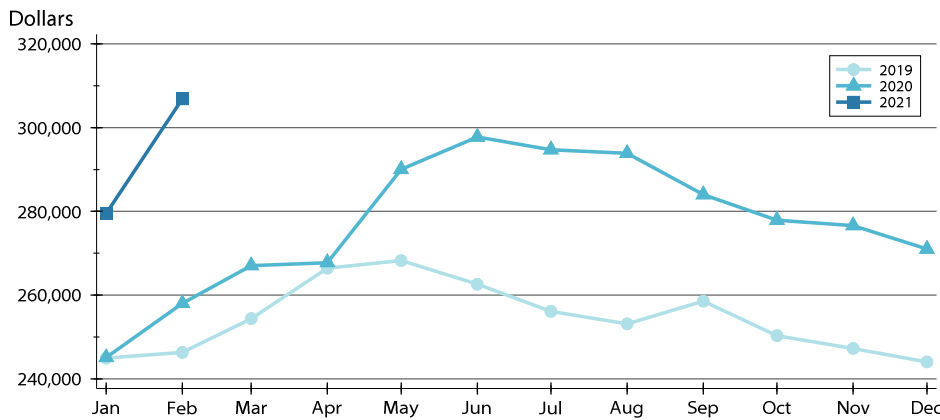


South Central Kansas MLS

## ACTIVE LISTINGS ANALYSIS

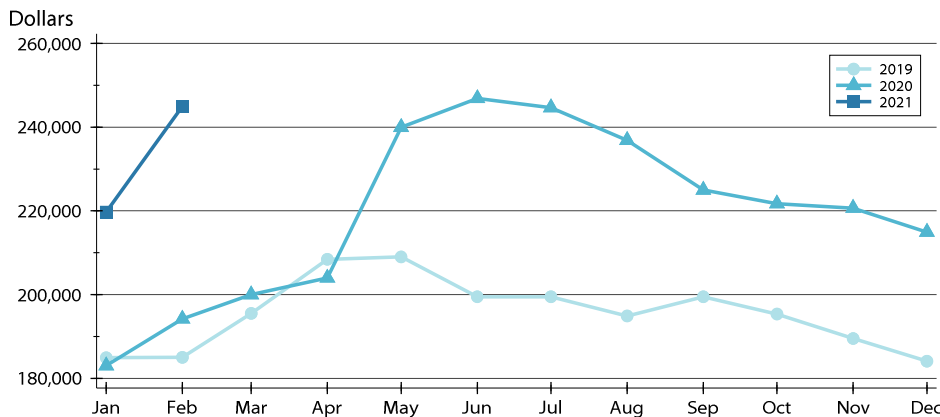
### AVERAGE PRICE >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	
April	266,443	267,767	
May	268,251	290,053	
June	262,572	297,758	
July	256,102	294,752	
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

### MEDIAN PRICE >>



Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	
April	208,443	204,000	
May	209,000	240,000	
June	199,500	246,900	
July	199,500	244,700	
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	



FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

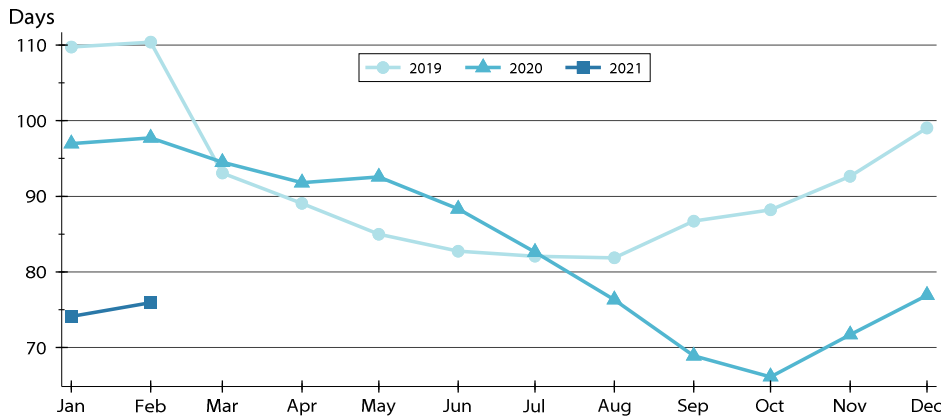


South Central Kansas MLS

## ACTIVE LISTINGS ANALYSIS

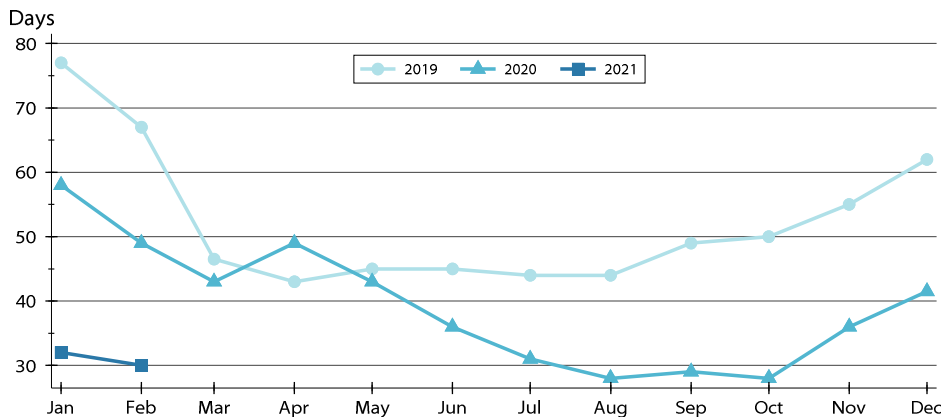
### AVERAGE DOM >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	
April	89	92	
May	85	93	
June	83	88	
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

### MEDIAN DOM >>



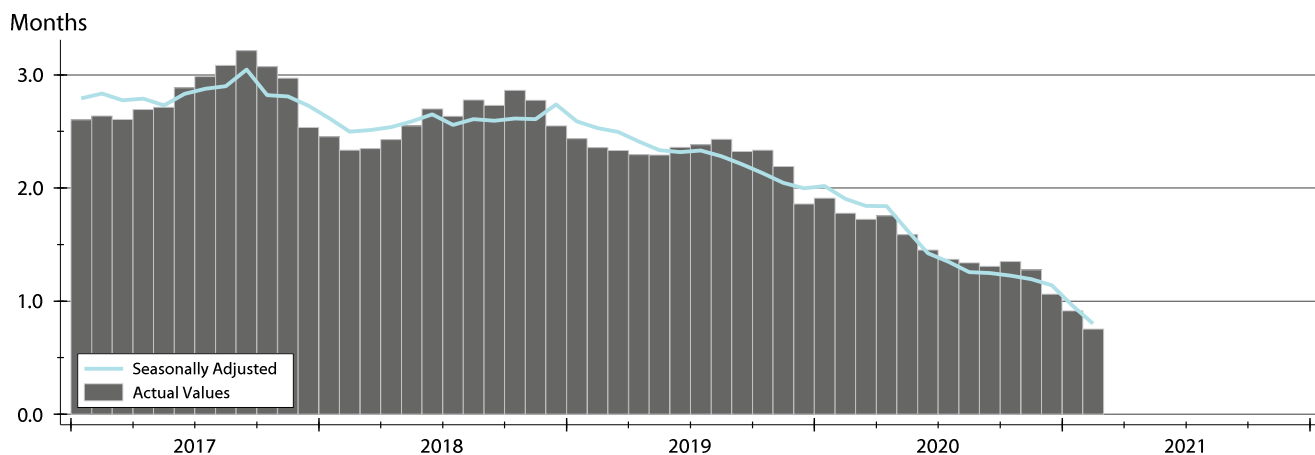
Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	
April	43	49	
May	45	43	
June	45	36	
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	



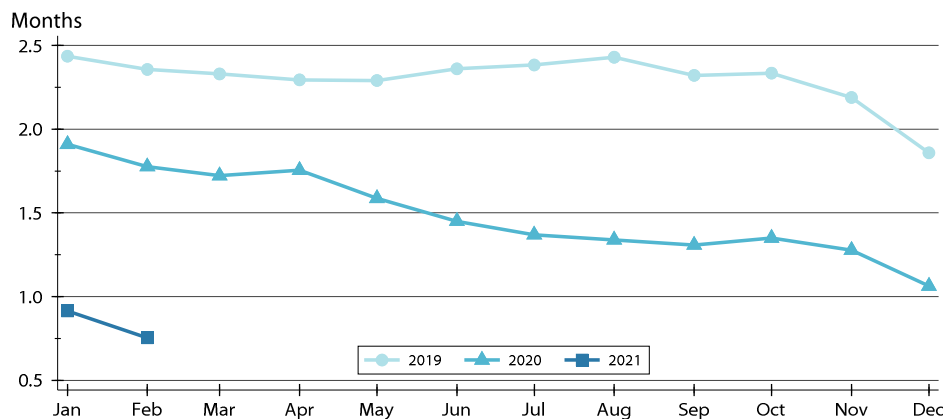
## MONTHS' SUPPLY ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### HISTORY >>



### BY MONTH >>



Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	
April	2.3	1.8	
May	2.3	1.6	
June	2.4	1.5	
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.3	
November	2.2	1.3	
December	1.9	1.1	



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

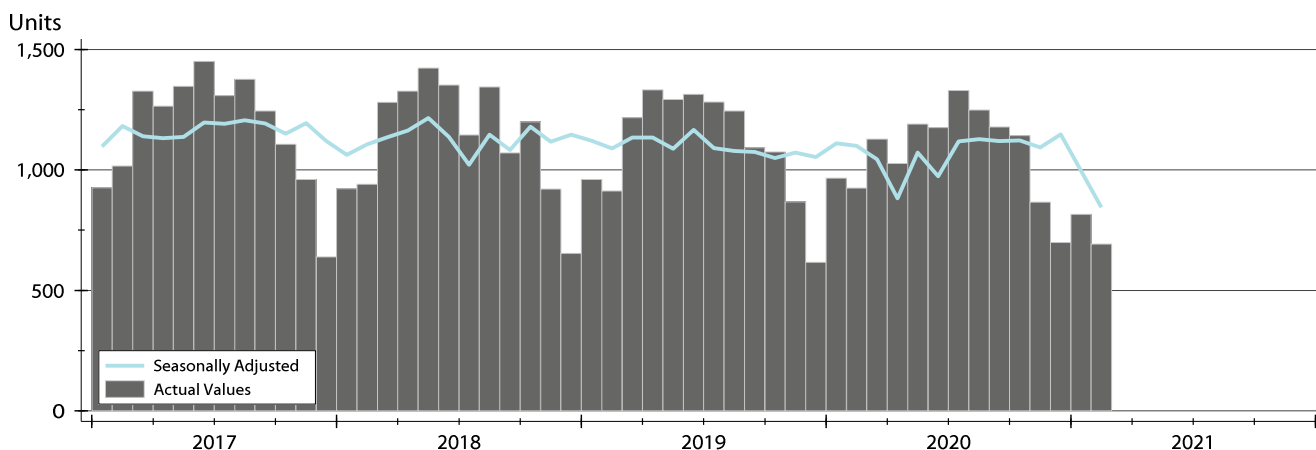


South Central Kansas MLS

### NEW LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



#### SUMMARY >>

Summary Statistics for New Listings		February		
		2021	2020	Change
Current Month	New Listings	<b>692</b>	925	-25.2%
	Volume (1,000s)	<b>147,519</b>	188,997	-21.9%
	Average List Price	<b>213,178</b>	204,321	4.3%
	Median List Price	<b>179,900</b>	168,750	6.6%
YTD	New Listings	<b>1,508</b>	1,891	-20.3%
	Volume (1,000s)	<b>305,698</b>	365,508	-16.4%
	Average List Price	<b>202,717</b>	193,288	4.9%
	Median List Price	<b>169,900</b>	159,900	6.3%

A total of 692 new listings were added in South Central Kansas during February, down 25.2% from the same month in 2020. Year-to-date South Central Kansas has seen 1,508 new listings.

The median list price of these homes was \$179,900 up from \$168,750 in 2020.



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

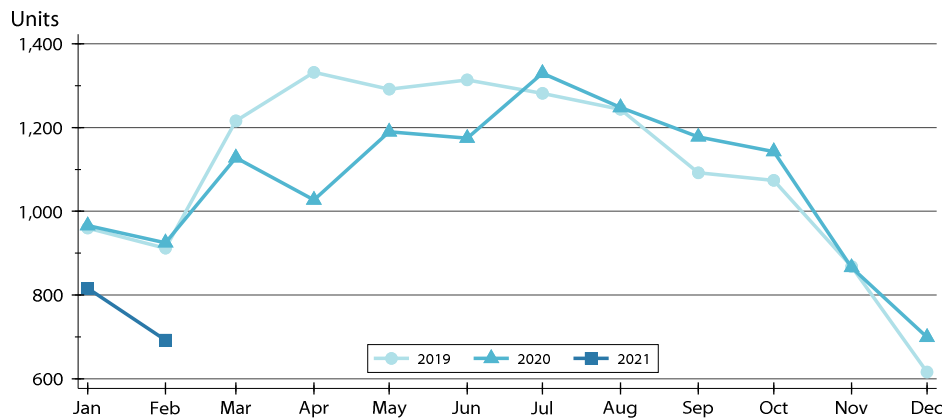


South Central Kansas MLS

### NEW LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	960	966	816
February	912	925	692
March	1,216	1,128	
April	1,332	1,027	
May	1,292	1,190	
June	1,314	1,175	
July	1,282	1,330	
August	1,244	1,248	
September	1,092	1,178	
October	1,074	1,143	
November	868	866	
December	616	699	

#### BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	16	2.3%	91	5,660	1,548
\$25,000-\$49,999	24	3.5%	948	39,512	42,000
\$50,000-\$99,999	113	16.3%	8,809	77,954	79,900
\$100,000-\$124,999	56	8.1%	6,313	112,723	113,000
\$125,000-\$149,999	63	9.1%	8,601	136,525	136,500
\$150,000-\$174,999	42	6.1%	6,783	161,495	159,950
\$175,000-\$199,999	64	9.2%	12,029	187,959	186,750
\$200,000-\$249,999	61	8.8%	13,604	223,021	220,000
\$250,000-\$299,999	76	11.0%	20,833	274,117	269,900
\$300,000-\$399,999	74	10.7%	25,938	350,508	348,750
\$400,000-\$499,999	32	4.6%	14,386	449,548	443,432
\$500,000-\$749,999	21	3.0%	12,464	593,532	580,000
\$750,000-\$999,999	5	0.7%	4,360	871,911	845,000
\$1,000,000 and up	2	0.3%	3,195	1,597,500	1,597,500
All price ranges	692	100.0%	147,519	213,178	179,900



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

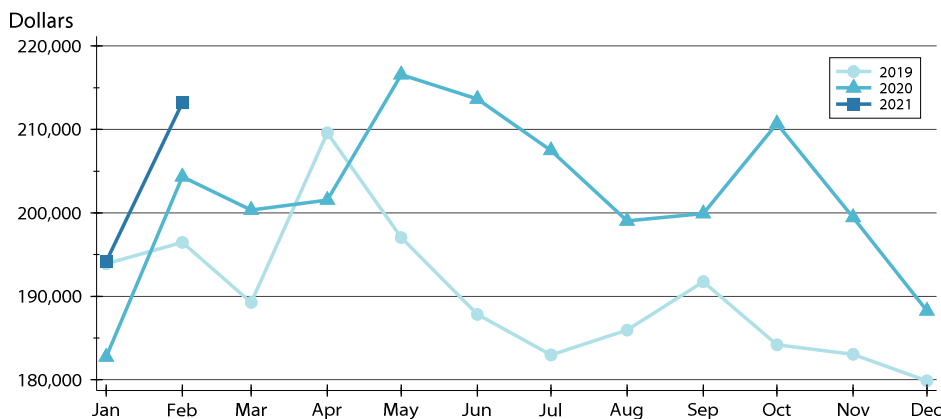


South Central Kansas MLS

### NEW LISTINGS ANALYSIS

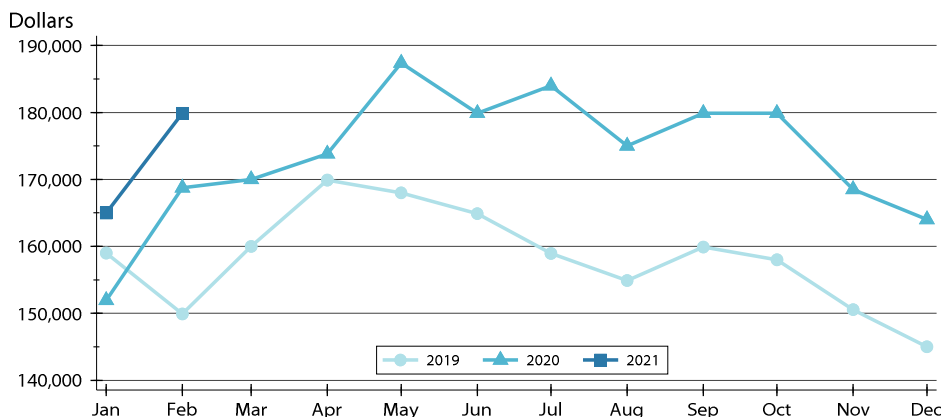
#### AVERAGE PRICE >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	193,894	182,731	194,167
February	196,464	204,321	213,178
March	189,261	200,340	
April	209,589	201,539	
May	197,040	216,565	
June	187,832	213,651	
July	182,966	207,484	
August	185,946	199,033	
September	191,748	199,912	
October	184,179	210,691	
November	183,052	199,442	
December	179,876	188,240	

#### MEDIAN PRICE >>



Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,750	179,900
March	160,000	170,000	
April	169,900	173,823	
May	168,000	187,388	
June	164,900	179,900	
July	158,950	184,000	
August	154,900	175,000	
September	159,900	179,900	
October	158,000	179,900	
November	150,565	168,500	
December	145,000	164,000	



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

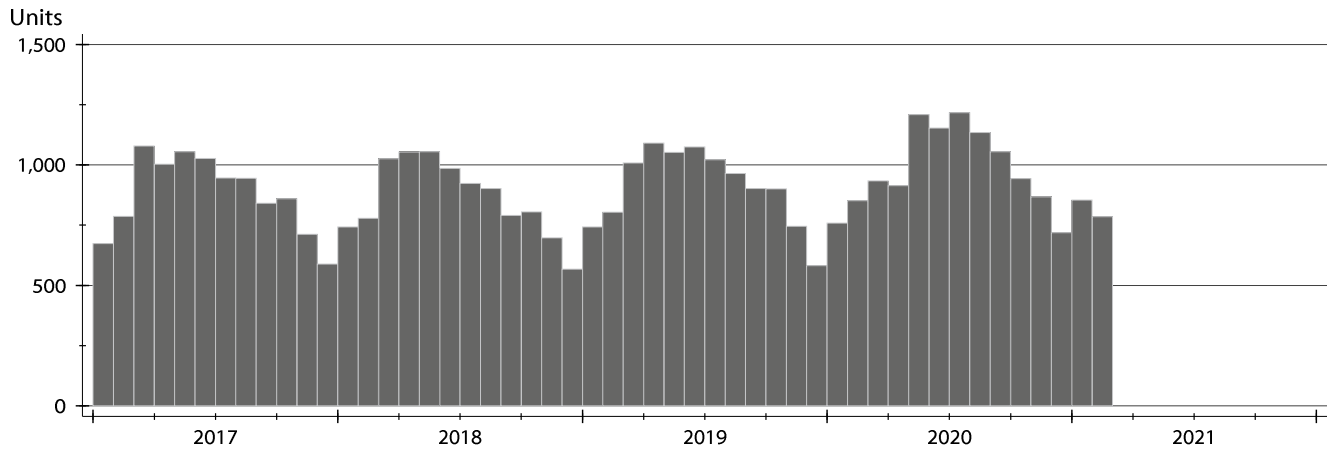


South Central Kansas MLS

### CONTRACTS WRITTEN ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

#### HISTORY >>



#### SUMMARY >>

Summary Statistics for Contracts Written		February			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>785</b>	852	-7.9%	<b>1,639</b>	1,611	1.7%
Volume (1,000s)		<b>158,248</b>	154,752	2.3%	<b>323,147</b>	292,323	10.5%
Average	Sale Price	<b>201,590</b>	181,634	11.0%	<b>197,161</b>	181,455	8.7%
	Days on Market	<b>30</b>	42	-28.7%	<b>31</b>	43	-26.8%
	Percent of Original	<b>98.5%</b>	96.3%	2.3%	<b>98.2%</b>	96.1%	2.2%
Median	Sale Price	<b>170,000</b>	159,900	6.3%	<b>170,000</b>	159,900	6.3%
	Days on Market	<b>5</b>	15	-66.7%	<b>6</b>	15	-60.0%
	Percent of Original	<b>100.0%</b>	98.7%	1.3%	<b>100.0%</b>	98.5%	1.6%

A total of 785 contracts for sale were written in South Central Kansas during the month of February, down from 852 in 2020. The median list price of these homes was \$170,000, up from \$159,900 the prior year.

Half of the homes that went under contract in February were on the market less than 5 days, compared to 15 days in February 2020.



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

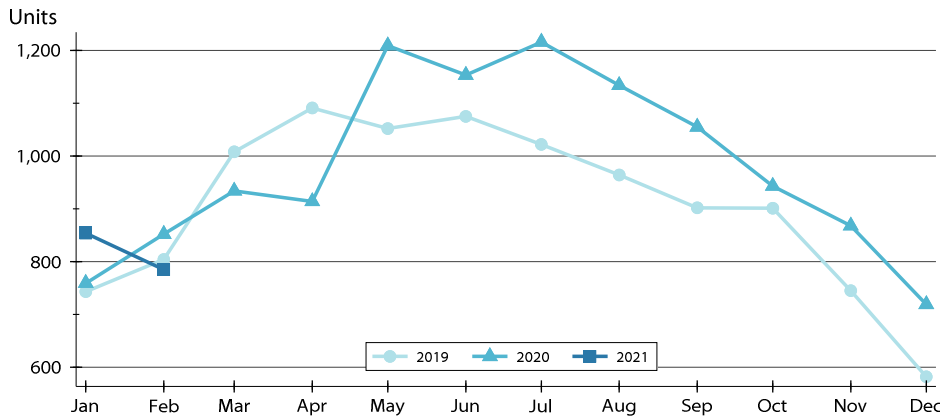


South Central Kansas MLS

### CONTRACTS WRITTEN ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021



Month	2019	2020	2021
January	743	759	854
February	804	852	785
March	1,008	934	934
April	1,091	914	914
May	1,052	1,209	1,209
June	1,075	1,153	1,153
July	1,022	1,216	1,216
August	964	1,134	1,134
September	902	1,055	1,055
October	901	943	943
November	745	868	868
December	582	719	719

#### BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	9	1.1%	151	16,740	16,960	77	18	92.2%	100.0%
\$25,000-\$49,999	31	3.9%	1,176	37,922	40,500	43	16	93.1%	100.0%
\$50,000-\$99,999	135	17.2%	10,592	78,460	79,900	26	9	97.4%	100.0%
\$100,000-\$124,999	75	9.6%	8,456	112,751	112,000	23	5	98.3%	100.0%
\$125,000-\$149,999	78	9.9%	10,624	136,206	135,000	20	4	98.8%	100.0%
\$150,000-\$174,999	60	7.6%	9,716	161,928	162,200	22	4	99.3%	100.0%
\$175,000-\$199,999	77	9.8%	14,373	186,662	185,000	21	3	99.1%	100.0%
\$200,000-\$249,999	81	10.3%	18,194	224,614	225,000	20	3	99.6%	100.0%
\$250,000-\$299,999	94	12.0%	25,789	274,348	271,450	32	7	99.2%	100.0%
\$300,000-\$399,999	83	10.6%	28,993	349,310	349,900	53	4	99.7%	100.0%
\$400,000-\$499,999	23	2.9%	10,320	448,713	442,000	40	12	99.5%	100.0%
\$500,000-\$749,999	16	2.0%	9,368	585,510	580,000	44	4	99.1%	100.0%
\$750,000-\$999,999	5	0.6%	4,280	855,960	824,900	99	61	95.5%	100.0%
\$1,000,000 and up	1	0.1%	2,790	2,790,000	2,790,000	234	234	96.2%	96.2%
All price ranges	785	100.0%	158,248	201,590	170,000	30	5	98.5%	100.0%



FEBRUARY 2021 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

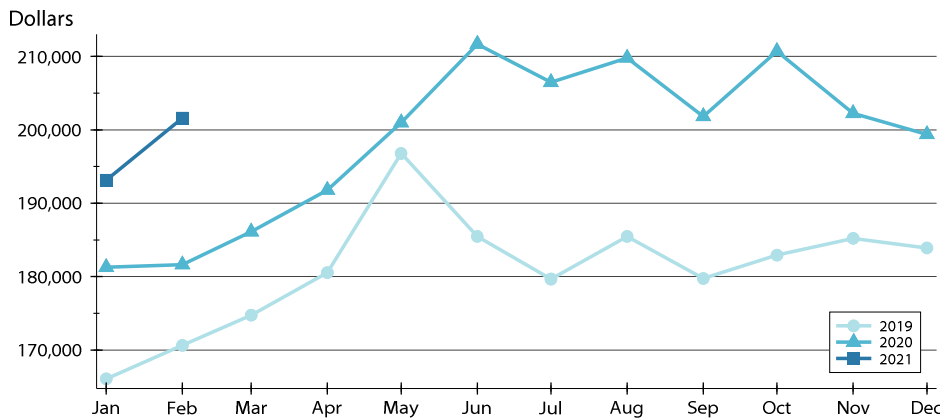


South Central Kansas MLS

## CONTRACTS WRITTEN ANALYSIS

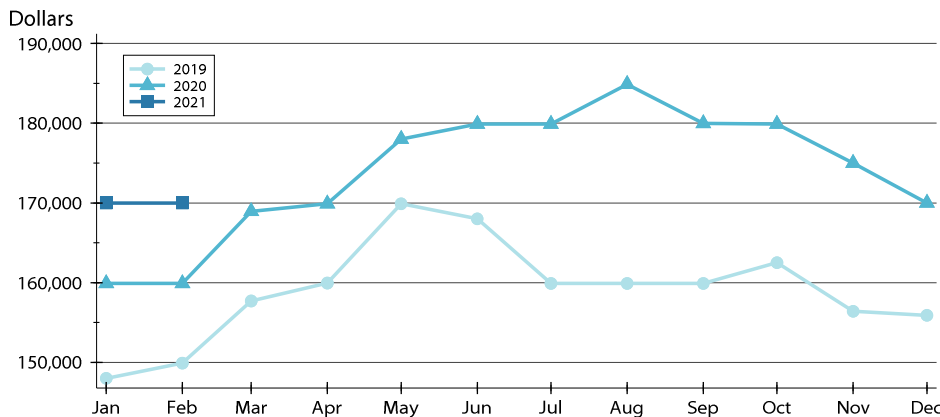
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	181,260	193,146
February	170,621	181,634	201,590
March	174,748	186,104	
April	180,553	191,789	
May	196,781	200,976	
June	185,478	211,697	
July	179,663	206,481	
August	185,471	209,809	
September	179,735	201,834	
October	182,918	210,711	
November	185,221	202,235	
December	183,912	199,390	

### MEDIAN PRICE >>



Month	2019	2020	2021
January	148,000	159,900	170,000
February	149,900	159,900	170,000
March	157,700	168,950	
April	159,950	169,900	
May	169,900	178,000	
June	168,000	179,900	
July	159,900	179,900	
August	159,900	184,900	
September	159,900	179,970	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

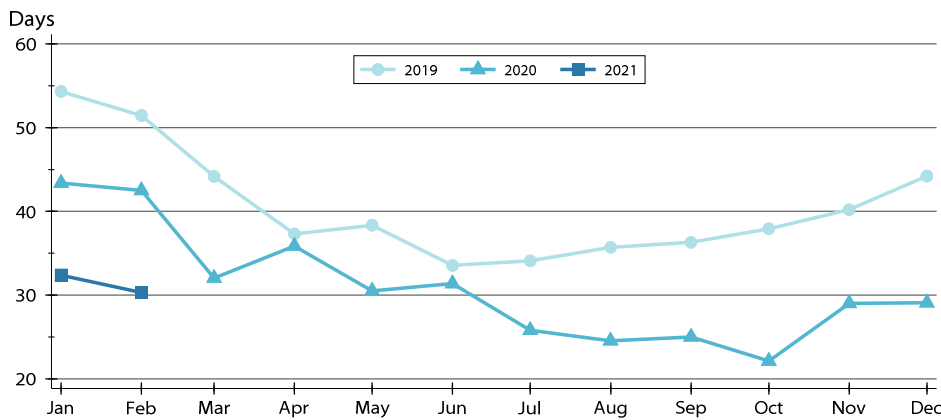


South Central Kansas MLS

### CONTRACTS WRITTEN ANALYSIS

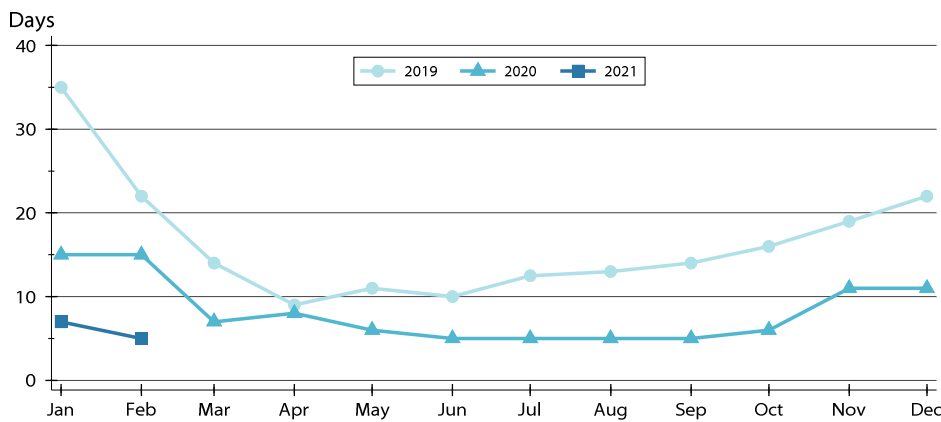
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021**

#### AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	32
February	51	42	30
March	44	32	32
April	37	36	36
May	38	30	31
June	34	31	31
July	34	26	31
August	36	25	31
September	36	25	31
October	38	22	31
November	40	29	31
December	44	29	31

#### MEDIAN DOM >>



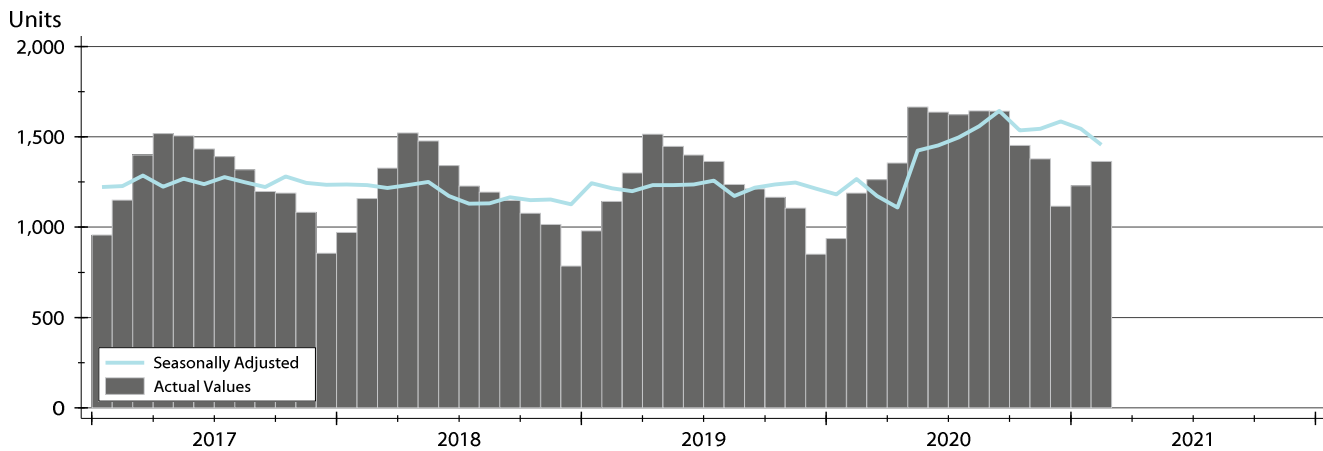
Month	2019	2020	2021
January	35	15	7
February	22	15	5
March	14	7	5
April	9	8	5
May	11	6	5
June	10	5	5
July	12	5	5
August	13	5	5
September	14	5	5
October	16	6	5
November	19	11	5
December	22	11	5



## PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### HISTORY >>



### SUMMARY >>

Summary Statistics for Active Listings		End of February		
		2021	2020	Change
Active Listings		<b>1,363</b>	1,189	14.6%
Volume (1,000s)		<b>305,013</b>	231,325	31.9%
Average	List Price	<b>223,781</b>	194,555	15.0%
	Days on Market	<b>29</b>	44	-32.6%
	Percent of Original	<b>99.2%</b>	98.5%	0.8%
Median	List Price	<b>195,000</b>	169,900	14.8%
	Days on Market	<b>4</b>	13	-69.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,363 listings in South Central Kansas had contracts pending at the end of February, up from 1,189 contracts pending at the end of February 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.



# FEBRUARY 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

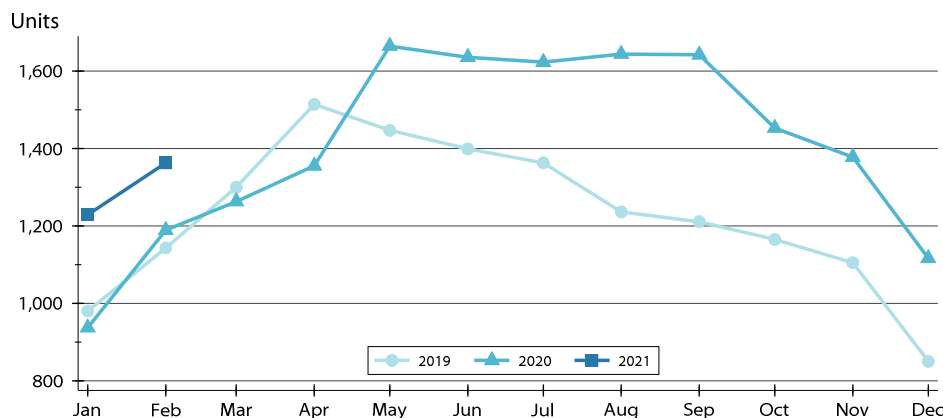


South Central Kansas MLS

### PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

#### BY MONTH >>



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	
April	1,514	1,355	
May	1,447	1,665	
June	1,399	1,636	
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

#### BY PRICE RANGE >>

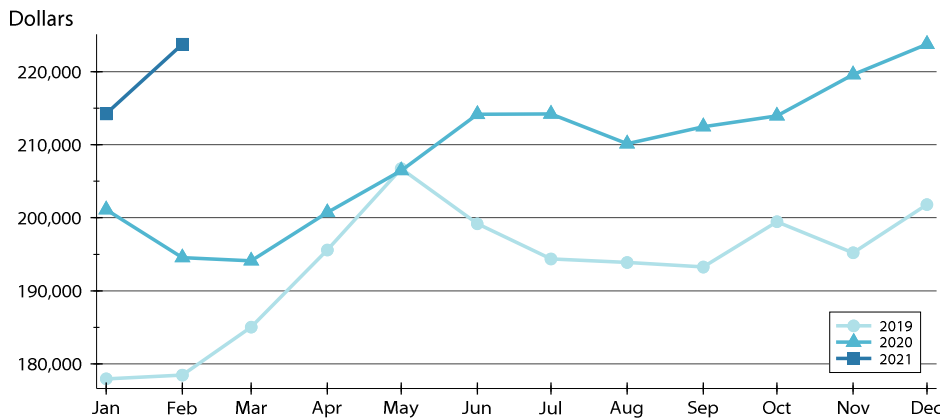
Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.5%	108	15,451	15,000	72	6	97.2%	100.0%
\$25,000-\$49,999	32	2.3%	1,266	39,562	43,600	34	14	97.8%	100.0%
\$50,000-\$99,999	189	13.9%	14,980	79,260	80,000	44	12	97.8%	100.0%
\$100,000-\$124,999	130	9.5%	14,743	113,410	114,900	28	6	98.3%	100.0%
\$125,000-\$149,999	117	8.6%	15,896	135,860	135,000	19	4	99.3%	100.0%
\$150,000-\$174,999	97	7.1%	15,756	162,437	162,400	24	3	99.9%	100.0%
\$175,000-\$199,999	127	9.3%	23,766	187,133	185,900	15	2	99.3%	100.0%
\$200,000-\$249,999	192	14.1%	43,099	224,473	224,900	21	3	99.6%	100.0%
\$250,000-\$299,999	163	12.0%	44,764	274,629	274,575	29	4	99.5%	100.0%
\$300,000-\$399,999	190	13.9%	66,008	347,408	349,328	30	1	100.3%	100.0%
\$400,000-\$499,999	59	4.3%	26,541	449,844	449,408	45	3	99.8%	100.0%
\$500,000-\$749,999	36	2.6%	21,036	584,333	576,733	29	3	99.5%	100.0%
\$750,000-\$999,999	8	0.6%	6,738	842,234	803,647	114	9	96.7%	100.0%
\$1,000,000 and up	4	0.3%	7,627	1,906,750	1,724,000	119	120	99.1%	100.0%
All price ranges	1,363	100.0%	305,013	223,781	195,000	29	4	99.2%	100.0%



## PENDING CONTRACTS ANALYSIS

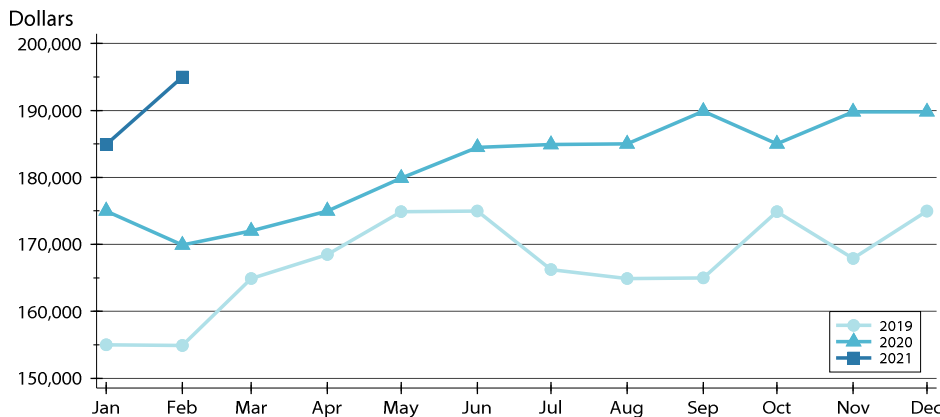
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### AVERAGE PRICE >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	
April	195,583	200,722	
May	206,721	206,461	
June	199,174	214,154	
July	194,369	214,195	
August	193,882	210,126	
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

### MEDIAN PRICE >>



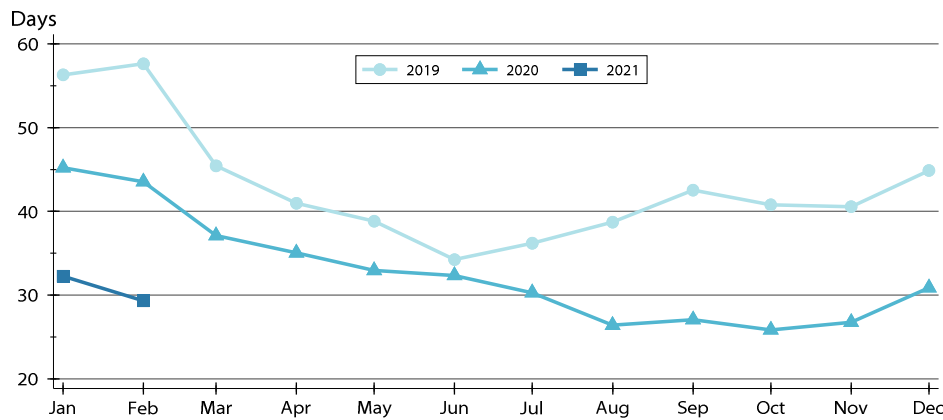
Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	
April	168,500	175,000	
May	174,900	179,900	
June	175,000	184,500	
July	166,250	184,900	
August	164,900	185,000	
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	



## PENDING CONTRACTS ANALYSIS

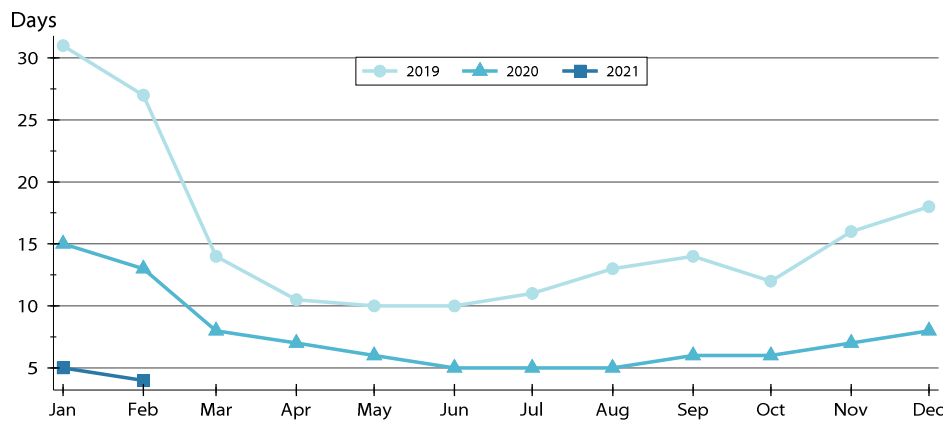
ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 3/8/2021

### AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	
April	41	35	
May	39	33	
June	34	32	
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

### MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	
April	11	7	
May	10	6	
June	10	5	
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

April 13, 2021

### South Central Kansas MLS Releases Home Sales Figures for March 2021

Homes sales in South Central Kansas rose by 5.4% in March compared to the prior year. Sales in March 2021 totaled 903 units, up from 857 in 2020.

Among existing homes, 806 units sold in March, an increase of 2.7% from 785 units that sold in 2020. The average sale price of existing homes was \$189,126. This represents an increase of 16.7% from the March 2020 average price of \$162,117.

For new construction, 97 sales occurred in March, up from 72 units the prior year, an increase of 34.7%. The average sale price of new homes in March was \$325,543, up 9.9% from the same period last year.

A total of 1,072 contracts for sale were written in March 2021, up from 935 in March 2020. This is an increase of 14.7%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 660 units at the end of March, which is down from 1,562 homes that were on the market at the end of March last year. At the current rate of sales, this figure represents 0.7 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in March

Total home sales in South Central Kansas rose by 5.4% last month to 903 units, compared to 857 units in March 2020. Total sales volume was \$184.0 million, up 23.8% from a year earlier.

The median sale price in March was \$176,500, up from \$157,000 a year earlier. Homes that sold in March were typically on the market for 5 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of March

The total number of active listings in South Central Kansas at the end of March was 660 units, down from 1,562 at the same point in 2020. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$231,687.

During March, a total of 1,072 contracts were written up from 935 in March 2020. At the end of the month, there were 1,540 contracts pending, compared to 1,263 at the end of March 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System		Current Month		
		March		
Summary Statistics		2021	2020	Change
Home Sales		903	857	5.4%
Active Listings		660	1,562	-57.7%
Months' Supply		0.7	1.7	-60.8%
New Listings		1,001	1,128	-11.3%
Contracts Written		1,072	935	14.7%
Pending Contracts		1,540	1,263	21.9%
Sales Volume (1,000s)		184,013	148,599	23.8%
Average	Sale Price	203,780	173,394	17.5%
	List Price of Actives	303,214	267,055	13.5%
	Days on Market	31	42	-27.1%
	Percent of List	99.4%	97.9%	1.5%
	Percent of Original	98.3%	96.4%	1.9%
Median	Sale Price	176,500	157,000	12.4%
	List Price of Actives	231,687	200,000	15.8%
	Days on Market	5	13	-61.5%
	Percent of List	100.0%	100.0%	0.0%
	Percent of Original	100.0%	98.7%	1.3%

## REPORT CONTENTS >>

- [Three-Year Comparisons](#) – Page 2
- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20

## THREE-YEAR COMPARISONS

### SUMMARY >>

### BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 4/8/2021

March MLS Statistics		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>903</b>	<b>806</b>	<b>97</b>	857	785	72	874	823	51	
	Change from prior year	5.4%	2.7%	34.7%	-1.9%	-4.6%	41.2%	0.8%	2.5%	-20.3%	
Active Listings		<b>660</b>	<b>514</b>	<b>146</b>	1,562	1,324	238	2,012	1,707	305	
	Change from prior year	-57.7%	-61.2%	-38.7%	-22.4%	-22.4%	-22.0%	-2.3%	-5.6%	22.0%	
Months' Supply		<b>0.7</b>	<b>0.6</b>	<b>1.8</b>	1.7	1.6	3.7	2.3	2.1	5.0	
	Change from prior year	-60.8%	-63.5%	-51.9%	-26.1%	-26.1%	-26.4%	-0.7%	-3.7%	16.1%	
New Listings		<b>1,001</b>	<b>949</b>	<b>52</b>	1,128	1,036	92	1,216	1,123	93	
	Change from prior year	-11.3%	-8.4%	-43.5%	-7.2%	-7.7%	-1.1%	-5.1%	-6.6%	17.7%	
Contracts Written		<b>1,072</b>	<b>988</b>	<b>84</b>	935	852	83	1,008	944	64	
	Change from prior year	14.7%	16.0%	1.2%	-7.2%	-9.7%	29.7%	-1.7%	0.5%	-25.6%	
Pending Contracts		<b>1,540</b>	<b>1,237</b>	<b>303</b>	1,263	1,076	187	1,300	1,143	157	
	Change from prior year	21.9%	15.0%	62.0%	-2.8%	-5.9%	19.1%	-2.0%	-1.9%	-2.5%	
Sales Volume (1,000s)		<b>184,013</b>	<b>152,435</b>	<b>31,578</b>	148,599	127,262	21,337	138,631	123,613	15,018	
	Change from prior year	23.8%	19.8%	48.0%	7.2%	3.0%	42.1%	2.2%	6.6%	-23.6%	
Average	Sale Price	<b>203,780</b>	<b>189,126</b>	<b>325,543</b>	173,394	162,117	296,343	158,616	150,198	294,466	
		Change from prior year	17.5%	16.7%	9.9%	9.3%	7.9%	0.6%	1.4%	4.0%	-4.1%
	List Price of Actives	<b>303,214</b>	<b>287,157</b>	<b>357,213</b>	267,055	250,495	357,305	254,379	241,031	327,115	
		Change from prior year	13.5%	14.6%	0.0%	5.0%	3.9%	9.2%	9.5%	9.9%	1.4%
	Days on Market	<b>31</b>	<b>29</b>	<b>43</b>	42	41	48	51	51	53	
		Change from prior year	-27.0%	-29.7%	-9.6%	-18.5%	-19.4%	-9.8%	-9.6%	0.1%	-58.3%
Median	Percent of List	<b>99.4%</b>	<b>99.0%</b>	<b>102.8%</b>	97.9%	97.5%	102.3%	97.5%	97.1%	102.6%	
		Change from prior year	1.5%	1.5%	0.5%	0.5%	0.4%	-0.3%	-0.2%	-0.2%	1.0%
	Percent of Original	<b>98.3%</b>	<b>97.7%</b>	<b>103.5%</b>	96.4%	95.8%	103.0%	95.1%	94.6%	102.9%	
		Change from prior year	1.9%	1.9%	0.6%	1.4%	1.3%	0.1%	-0.6%	-0.6%	1.8%
	Sale Price	<b>176,500</b>	<b>164,500</b>	<b>296,400</b>	157,000	149,900	290,433	137,950	132,000	280,000	
		Change from prior year	12.4%	9.7%	2.1%	13.8%	13.6%	3.7%	6.1%	5.6%	2.8%
List Price of Actives	<b>231,687</b>	<b>169,900</b>	<b>339,898</b>	200,000	174,900	306,558	195,500	159,950	289,900		
	Change from prior year	15.8%	-2.9%	10.9%	2.3%	9.3%	5.7%	8.1%	-1.8%	1.1%	
Days on Market	<b>5</b>	<b>6</b>	<b>0</b>	13	14	0	26	27	0		
	Change from prior year	-61.5%	-57.1%	N/A	-49.0%	-48.1%	N/A	-12.1%	-6.9%	-100.0%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	99.4%	100.2%	99.2%	98.8%	100.0%		
	Change from prior year	0.0%	0.6%	-0.2%	0.8%	0.6%	0.2%	0.5%	0.4%	0.0%	
Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.9%</b>	98.7%	98.1%	101.4%	97.7%	97.3%	100.4%		
	Change from prior year	1.3%	2.0%	-0.5%	1.1%	0.8%	1.0%	0.3%	0.2%	0.0%	

# YEAR-TO-DATE STATISTICS

## SUMMARY >>

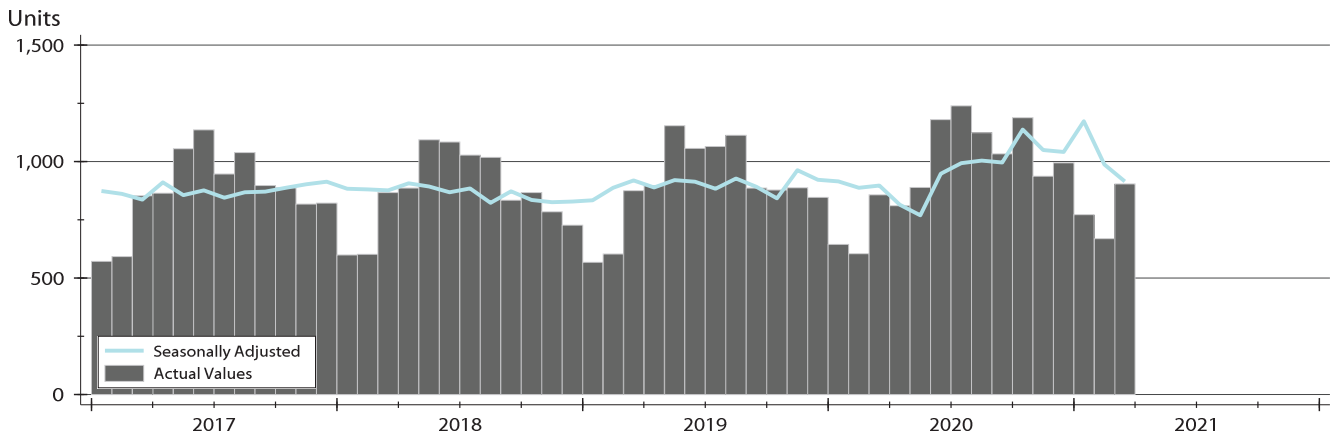
**YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 4/8/2021**

Year-to-Date Activity		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>2,342</b>	<b>2,127</b>	<b>215</b>	2,105	1,942	163	2,043	1,905	138	
	Change from prior year	11.3%	9.5%	31.9%	3.0%	1.9%	18.1%	-1.1%	-0.5%	-9.2%	
New Listings		<b>2,549</b>	<b>2,374</b>	<b>175</b>	3,020	2,765	255	3,088	2,834	254	
	Change from prior year	-15.6%	-14.1%	-31.4%	-2.2%	-2.4%	0.4%	-1.8%	-2.9%	12.4%	
Contracts Written		<b>2,697</b>	<b>2,477</b>	<b>220</b>	2,546	2,334	212	2,555	2,382	173	
	Change from prior year	5.9%	6.1%	3.8%	-0.4%	-2.0%	22.5%	0.4%	2.1%	-19.2%	
Sales Volume (1,000s)		<b>466,510</b>	<b>395,174</b>	<b>71,336</b>	361,664	312,682	48,982	325,283	282,688	42,595	
	Change from prior year	29.0%	26.4%	45.6%	11.2%	10.6%	15.0%	2.5%	4.3%	-8.0%	
Average	Sale Price	<b>199,193</b>	<b>185,789</b>	<b>331,797</b>	171,812	161,010	300,505	159,218	148,393	308,656	
		Change from prior year	15.9%	15.4%	10.4%	7.9%	8.5%	-2.6%	3.6%	4.8%	1.4%
	Days on Market	<b>31</b>	<b>30</b>	<b>44</b>	43	42	60	54	53	63	
		Change from prior year	-28.9%	-29.5%	-27.5%	-19.8%	-21.4%	-4.4%	-3.4%	3.7%	-43.8%
	Percent of List	<b>98.9%</b>	<b>98.6%</b>	<b>102.0%</b>	97.7%	97.4%	102.0%	97.4%	97.0%	102.6%	
	Change from prior year	1.2%	1.3%	0.0%	0.4%	0.4%	-0.6%	0.0%	0.0%	0.7%	
	Percent of Original	<b>97.6%</b>	<b>97.1%</b>	<b>102.7%</b>	96.0%	95.4%	102.8%	94.8%	94.2%	103.4%	
	Change from prior year	1.7%	1.8%	-0.2%	1.2%	1.3%	-0.5%	-0.1%	-0.1%	1.2%	
Median	Sale Price	<b>173,150</b>	<b>164,000</b>	<b>309,933</b>	153,000	145,000	294,965	139,900	130,000	273,950	
		Change from prior year	13.2%	13.1%	5.1%	9.4%	11.5%	7.7%	7.6%	4.0%	1.8%
	Days on Market	<b>8</b>	<b>8</b>	<b>0</b>	17	17	0	30	31	0	
		Change from prior year	-52.9%	-52.9%	N/A	-43.3%	-45.2%	N/A	0.0%	3.3%	-100.0%
	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	99.6%	99.1%	100.1%	98.8%	98.5%	100.0%	
	Change from prior year	0.4%	0.9%	-0.1%	0.8%	0.6%	0.1%	0.1%	0.2%	0.0%	
	Percent of Original	<b>100.0%</b>	<b>99.3%</b>	<b>100.5%</b>	98.3%	97.7%	100.8%	97.1%	96.8%	100.9%	
	Change from prior year	1.8%	1.7%	-0.3%	1.2%	1.0%	-0.1%	0.2%	0.3%	0.3%	

# CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Closed Listings		March			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>903</b>	857	5.4%	<b>2,342</b>	2,105	11.3%
Volume (1,000s)		<b>184,013</b>	148,599	23.8%	<b>466,510</b>	361,664	29.0%
Average	Sale Price	<b>203,780</b>	173,394	17.5%	<b>199,193</b>	171,812	15.9%
	Days on Market	<b>31</b>	42	-27.0%	<b>31</b>	43	-28.9%
	Percent of List	<b>99.4%</b>	97.9%	1.5%	<b>98.9%</b>	97.7%	1.2%
	Percent of Original	<b>98.3%</b>	96.4%	1.9%	<b>97.6%</b>	96.0%	1.7%
Median	Sale Price	<b>176,500</b>	157,000	12.4%	<b>173,150</b>	153,000	13.2%
	Days on Market	<b>5</b>	13	-61.5%	<b>8</b>	17	-52.9%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.6%	0.4%
	Percent of Original	<b>100.0%</b>	98.7%	1.3%	<b>100.0%</b>	98.3%	1.8%

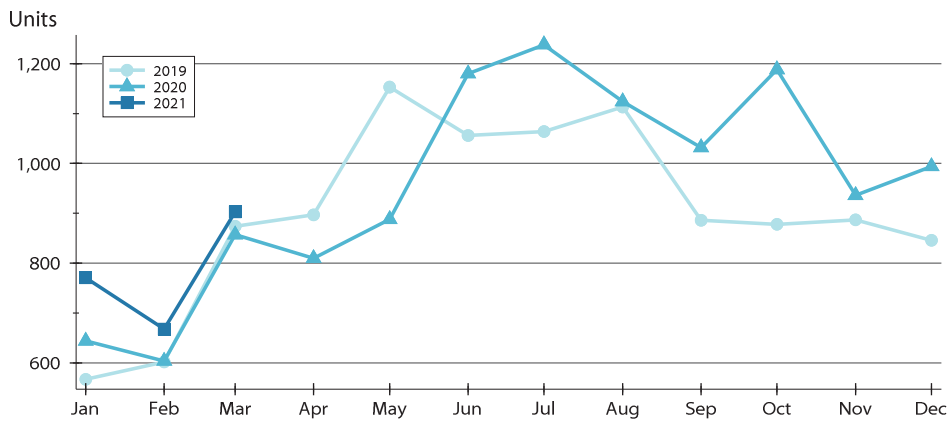
A total of 903 homes sold in South Central Kansas in March, up from 857 units in March 2020. Total sales volume rose to \$184.0 million compared to \$148.6 million in the previous year.

The median sales price in March was \$176,500, up 12.4% compared to the prior year. Median days on market was 5 days, down from 8 days in February, and down from 13 in March 2020.

**CLOSED LISTINGS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**BY MONTH >>**



Month	2019	2020	2021
January	567	644	771
February	602	604	668
March	874	857	903
April	897	810	
May	1,153	888	
June	1,056	1,180	
July	1,064	1,238	
August	1,113	1,124	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

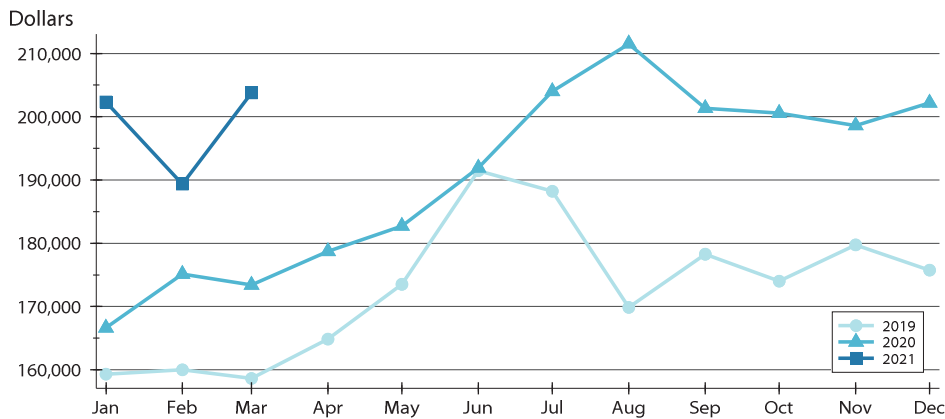
**BY PRICE RANGE >>**

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	14	1.6%	222	15,864	16,250	75	31	85.5%	86.0%	82.2%	79.2%
\$25,000-\$49,999	37	4.1%	1,458	39,397	40,000	48	15	90.6%	97.4%	85.2%	89.7%
\$50,000-\$99,999	149	16.5%	11,691	78,466	80,000	31	16	97.5%	98.7%	95.2%	96.4%
\$100,000-\$124,999	85	9.4%	9,566	112,539	112,500	27	5	100.2%	100.0%	99.2%	100.0%
\$125,000-\$149,999	78	8.6%	10,512	134,774	133,500	20	4	101.4%	100.1%	100.5%	100.1%
\$150,000-\$174,999	75	8.3%	12,151	162,020	162,000	15	2	100.4%	100.0%	100.2%	100.2%
\$175,000-\$199,999	82	9.1%	15,203	185,400	185,000	17	4	100.8%	100.0%	100.2%	100.0%
\$200,000-\$249,999	126	14.0%	28,029	222,454	221,750	20	3	100.7%	100.0%	99.9%	100.0%
\$250,000-\$299,999	104	11.5%	28,340	272,498	270,319	35	8	99.5%	100.0%	99.1%	100.0%
\$300,000-\$399,999	94	10.4%	32,652	347,365	346,250	43	4	101.1%	100.0%	100.9%	100.0%
\$400,000-\$499,999	33	3.7%	14,562	441,258	439,904	65	7	99.7%	99.6%	98.9%	98.9%
\$500,000-\$749,999	20	2.2%	12,107	605,353	589,549	32	3	101.4%	99.7%	100.7%	99.7%
\$750,000-\$999,999	2	0.2%	1,621	810,500	810,500	272	272	93.3%	93.3%	84.0%	84.0%
\$1,000,000 and up	4	0.4%	5,899	1,474,625	1,500,000	60	37	93.3%	94.1%	93.3%	94.1%
All price ranges	903	100.0%	184,013	203,780	176,500	31	5	99.4%	100.0%	98.3%	100.0%

# CLOSED LISTINGS ANALYSIS

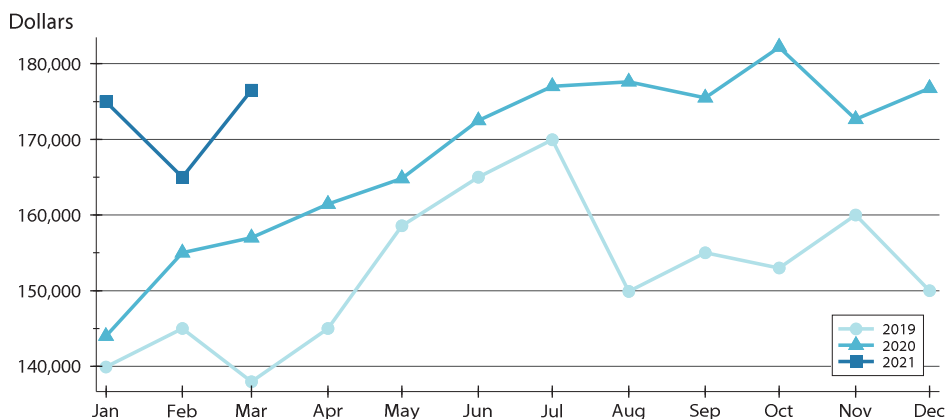
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	202,339
February	159,997	175,110	189,362
March	158,616	173,394	203,780
April	164,845	178,721	
May	173,511	182,721	
June	191,481	191,907	
July	188,219	204,009	
August	169,849	211,524	
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

## MEDIAN PRICE >>

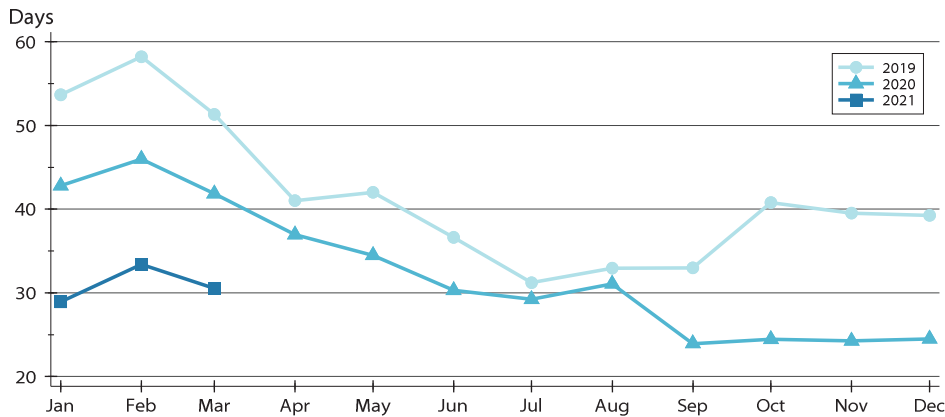


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	
May	158,577	164,825	
June	165,000	172,500	
July	169,950	177,000	
August	149,900	177,616	
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	

# CLOSED LISTINGS ANALYSIS

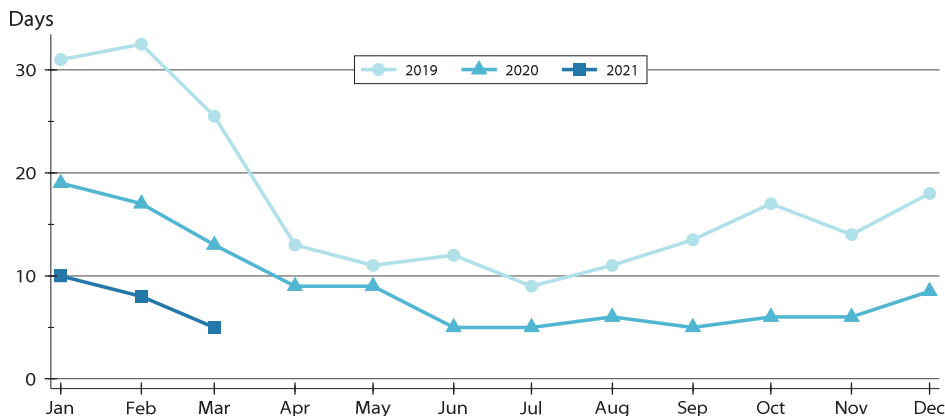
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	31
April	41	37	
May	42	34	
June	37	30	
July	31	29	
August	33	31	
September	33	24	
October	41	24	
November	40	24	
December	39	25	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	
May	11	9	
June	12	5	
July	9	5	
August	11	6	
September	14	5	
October	17	6	
November	14	6	
December	18	9	



# MARCH 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

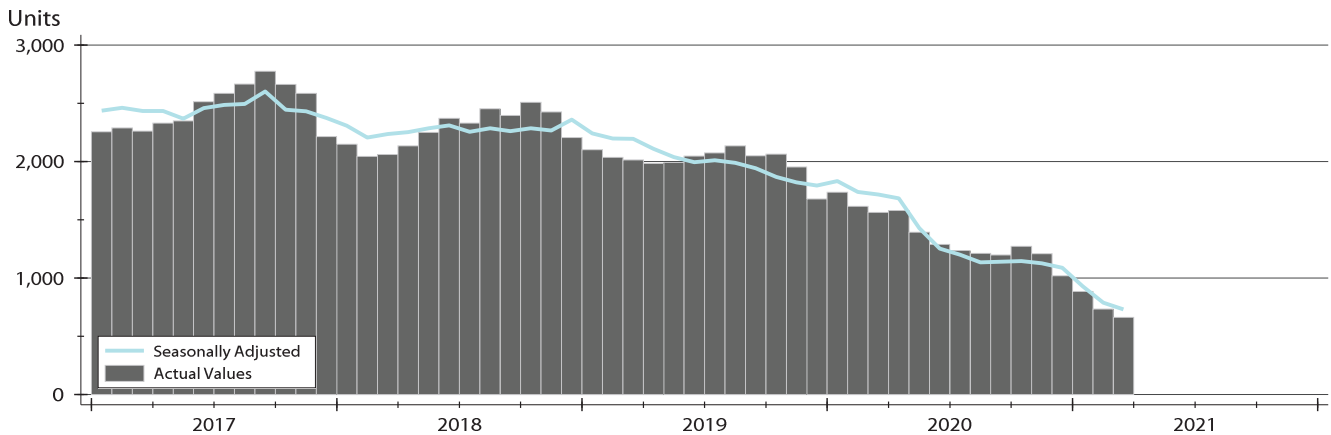


South Central Kansas MLS

### ACTIVE LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021



#### SUMMARY >>

Summary Statistics for Active Listings		End of March		
		2021	2020	Change
Active Listings		660	1,562	-57.7%
Months' Supply		0.7	1.7	-60.8%
Volume (1,000s)		200,121	417,141	-52.0%
Average	List Price	303,214	267,055	13.5%
	Days on Market	70	94	-26.2%
	Percent of Original	99.0%	97.6%	1.4%
Median	List Price	231,687	200,000	15.8%
	Days on Market	18	43	-58.1%
	Percent of Original	100.0%	100.0%	0.0%

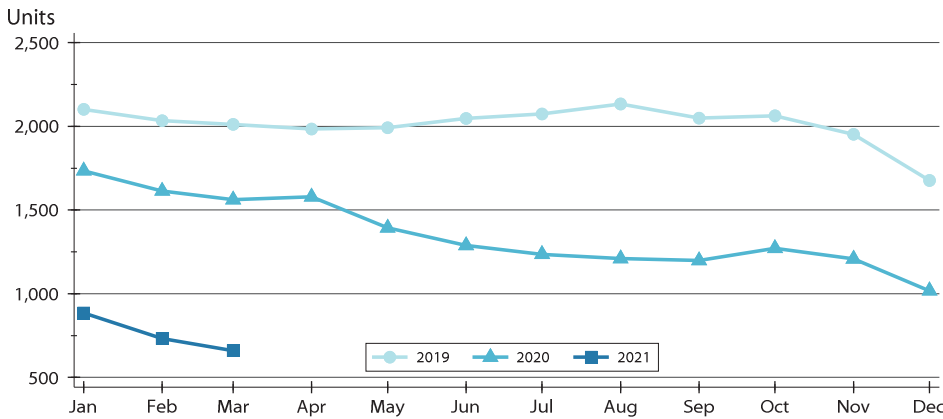
A total of 660 homes were available for sale in South Central Kansas at the end of March. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$231,687, up 15.8% from 2020. The typical time on market for active listings was 18 days, down from 43 days a year earlier.

# ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	
May	1,992	1,393	
June	2,047	1,288	
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

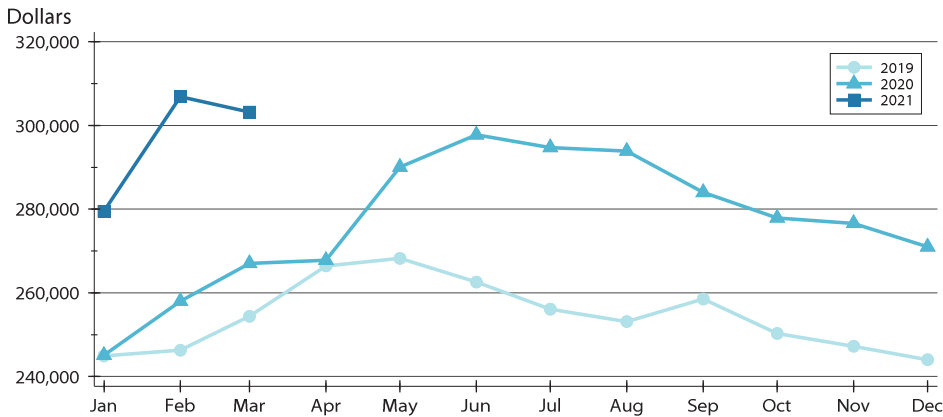
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	21	3.2%	141	1.5	6,733	2,500	70	25	95.8%	100.0%
\$25,000-\$49,999	30	4.5%	1,120	0.8	37,347	35,000	258	87	96.9%	100.0%
\$50,000-\$99,999	117	17.7%	8,660	0.8	74,020	74,900	63	27	96.1%	100.0%
\$100,000-\$124,999	32	4.8%	3,590	0.4	112,194	112,000	65	24	97.3%	100.0%
\$125,000-\$149,999	31	4.7%	4,275	0.4	137,903	139,000	25	14	98.6%	100.0%
\$150,000-\$174,999	20	3.0%	3,279	0.3	163,960	167,000	32	16	99.8%	100.0%
\$175,000-\$199,999	22	3.3%	4,163	0.3	189,225	189,900	76	7	100.3%	100.0%
\$200,000-\$249,999	70	10.6%	15,587	0.6	222,678	221,750	52	8	101.2%	100.0%
\$250,000-\$299,999	67	10.2%	18,533	0.6	276,613	275,070	33	3	101.8%	100.0%
\$300,000-\$399,999	92	13.9%	32,099	1.0	348,898	349,900	51	5	100.5%	100.0%
\$400,000-\$499,999	60	9.1%	27,219	1.8	453,657	453,591	37	4	100.4%	100.0%
\$500,000-\$749,999	40	6.1%	24,253	2.0	606,325	597,000	111	51	97.3%	100.0%
\$750,000-\$999,999	17	2.6%	14,350	8.5	844,091	840,000	121	25	98.3%	100.0%
\$1,000,000 and up	18	2.7%	35,877	4.5	1,993,156	1,872,500	245	130	97.2%	100.0%
All price ranges	660	100.0%	200,121	0.7	303,214	231,687	70	18	99.0%	100.0%

# ACTIVE LISTINGS ANALYSIS

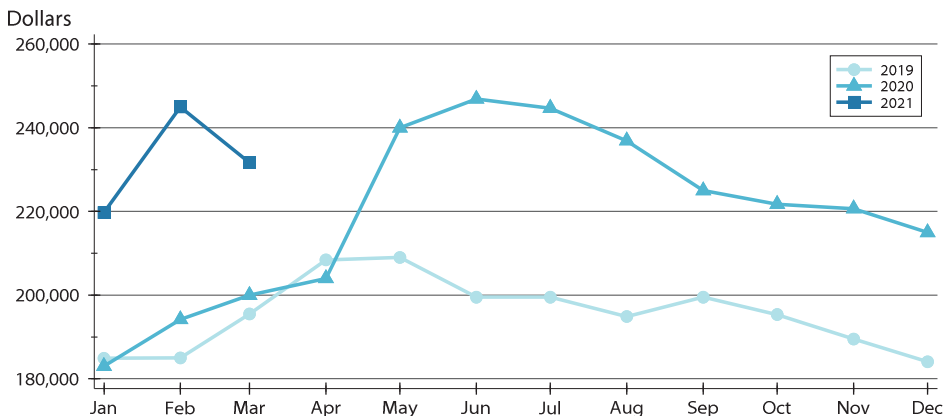
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	
May	268,251	290,053	
June	262,572	297,758	
July	256,102	294,752	
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

## MEDIAN PRICE >>

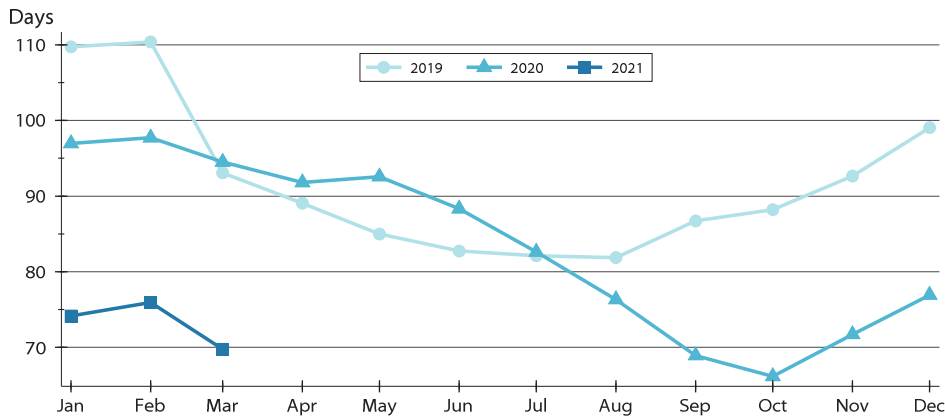


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	
May	209,000	240,000	
June	199,500	246,900	
July	199,500	244,700	
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	

# ACTIVE LISTINGS ANALYSIS

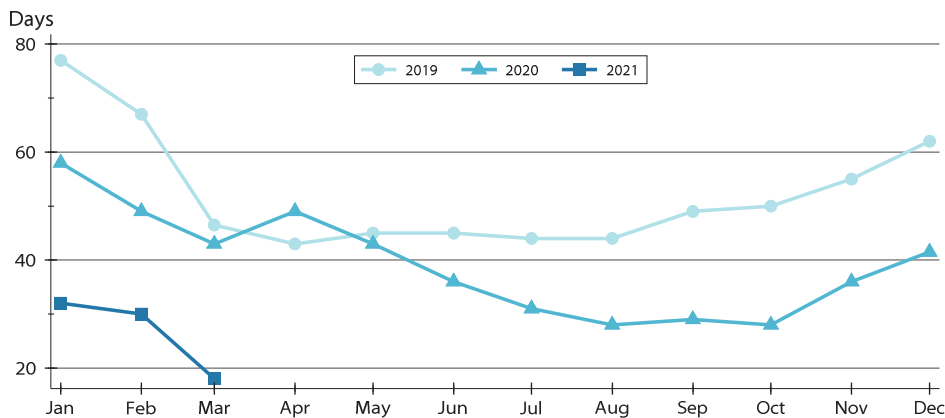
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	
May	85	93	
June	83	88	
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

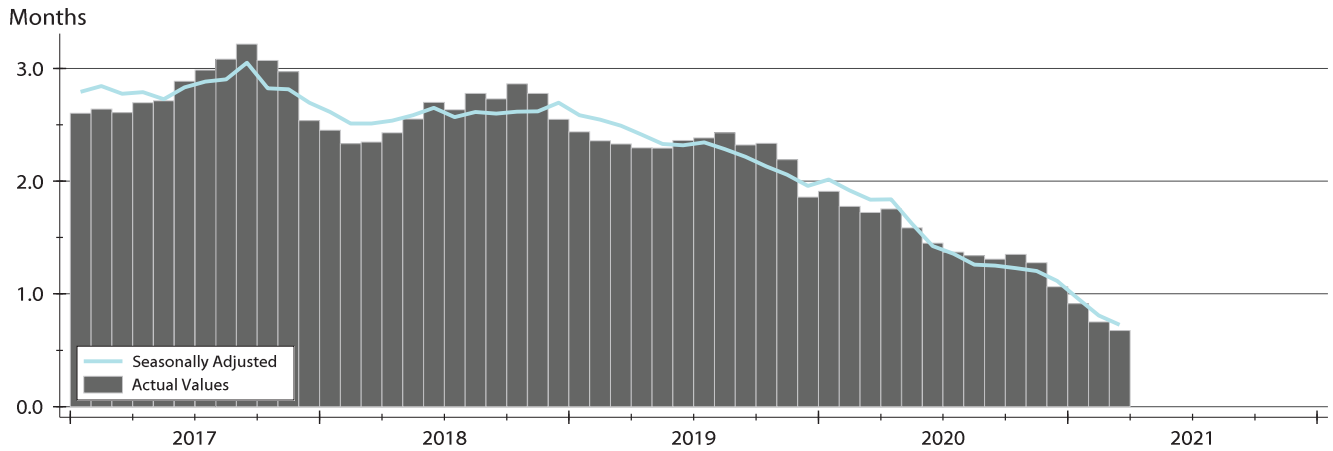


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	
May	45	43	
June	45	36	
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

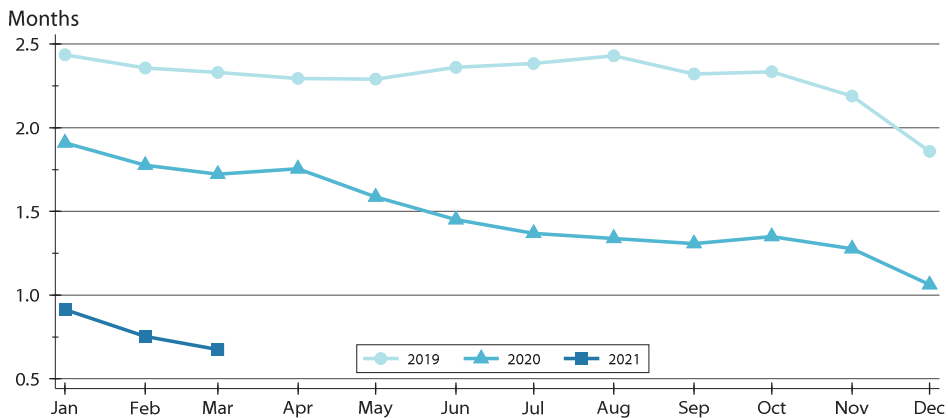
# MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**HISTORY** >>



**BY MONTH** >>

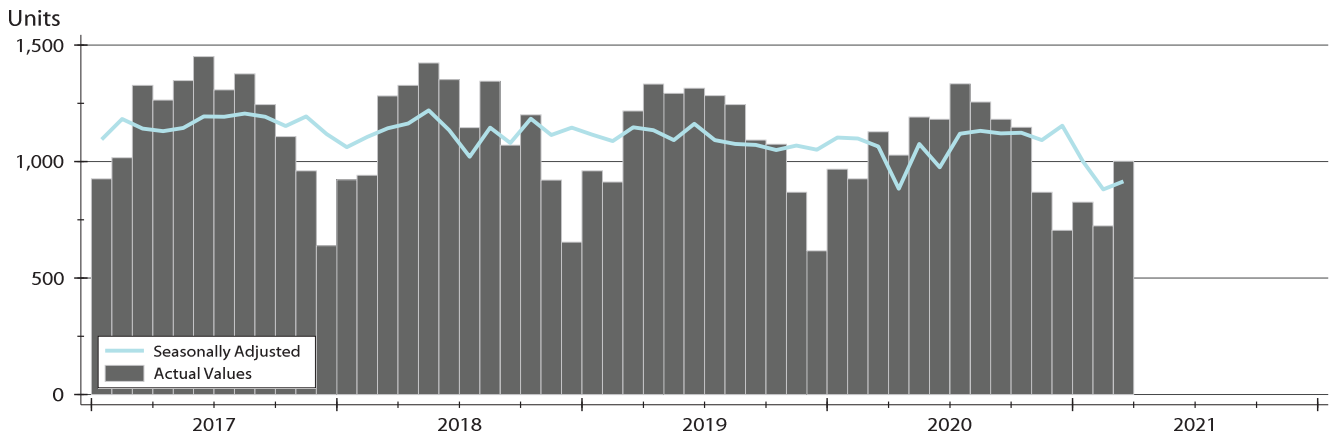


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	
May	2.3	1.6	
June	2.4	1.5	
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.3	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY >>**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**



**SUMMARY >>**

Summary Statistics for New Listings		2021	March 2020	Change
Current Month	New Listings	<b>1,001</b>	1,128	-11.3%
	Volume (1,000s)	<b>210,323</b>	226,003	-6.9%
	Average List Price	<b>210,113</b>	200,358	4.9%
	Median List Price	<b>179,900</b>	170,000	5.8%
YTD	New Listings	<b>2,549</b>	3,020	-15.6%
	Volume (1,000s)	<b>526,080</b>	591,739	-11.1%
	Average List Price	<b>206,387</b>	195,940	5.3%
	Median List Price	<b>174,900</b>	164,900	6.1%

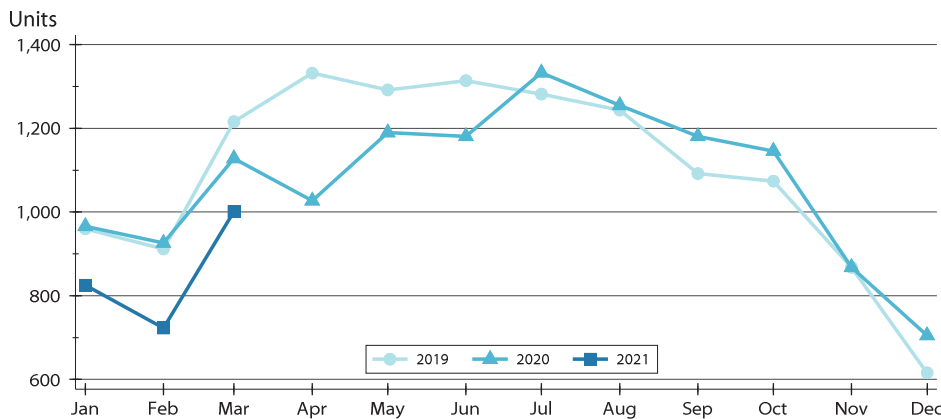
A total of 1,001 new listings were added in South Central Kansas during March, down 11.3% from the same month in 2020. Year-to-date South Central Kansas has seen 2,549 new listings.

The median list price of these homes was \$179,900 up from \$170,000 in 2020.

## NEW LISTINGS ANALYSIS

### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021



Month	2019	2020	2021
January	960	966	825
February	912	926	723
March	1,216	1,128	1,001
April	1,332	1,027	
May	1,292	1,190	
June	1,314	1,181	
July	1,282	1,333	
August	1,244	1,255	
September	1,092	1,181	
October	1,074	1,146	
November	868	868	
December	616	705	

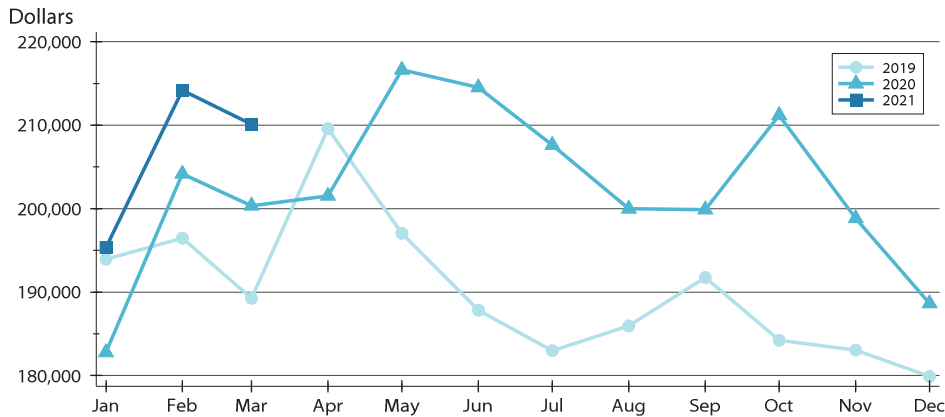
### BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	20	2.0%	154	7,681	1,850
\$25,000-\$49,999	25	2.5%	984	39,350	40,000
\$50,000-\$99,999	167	16.7%	12,977	77,705	79,900
\$100,000-\$124,999	94	9.4%	10,701	113,842	115,000
\$125,000-\$149,999	97	9.7%	13,261	136,707	135,000
\$150,000-\$174,999	64	6.4%	10,380	162,186	162,950
\$175,000-\$199,999	94	9.4%	17,598	187,212	188,000
\$200,000-\$249,999	157	15.7%	35,255	224,554	225,000
\$250,000-\$299,999	88	8.8%	24,058	273,386	274,900
\$300,000-\$399,999	97	9.7%	33,587	346,257	340,000
\$400,000-\$499,999	37	3.7%	16,628	449,402	440,000
\$500,000-\$749,999	26	2.6%	15,513	596,646	599,000
\$750,000-\$999,999	7	0.7%	5,707	815,343	798,500
\$1,000,000 and up	5	0.5%	8,689	1,737,800	1,490,000
All price ranges	1,001	100.0%	210,323	210,113	179,900

**NEW LISTINGS ANALYSIS**

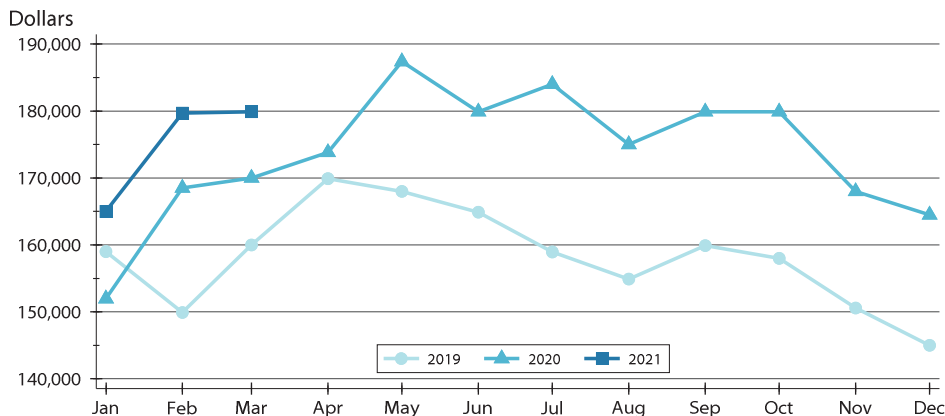
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	193,949	182,752	195,309
February	196,464	204,186	214,178
March	189,261	200,358	210,113
April	209,589	201,539	-
May	197,040	216,628	-
June	187,832	214,516	-
July	182,966	207,621	-
August	185,946	199,981	-
September	191,748	199,896	-
October	184,222	211,195	-
November	183,057	198,830	-
December	179,876	188,623	-

**MEDIAN PRICE** >>

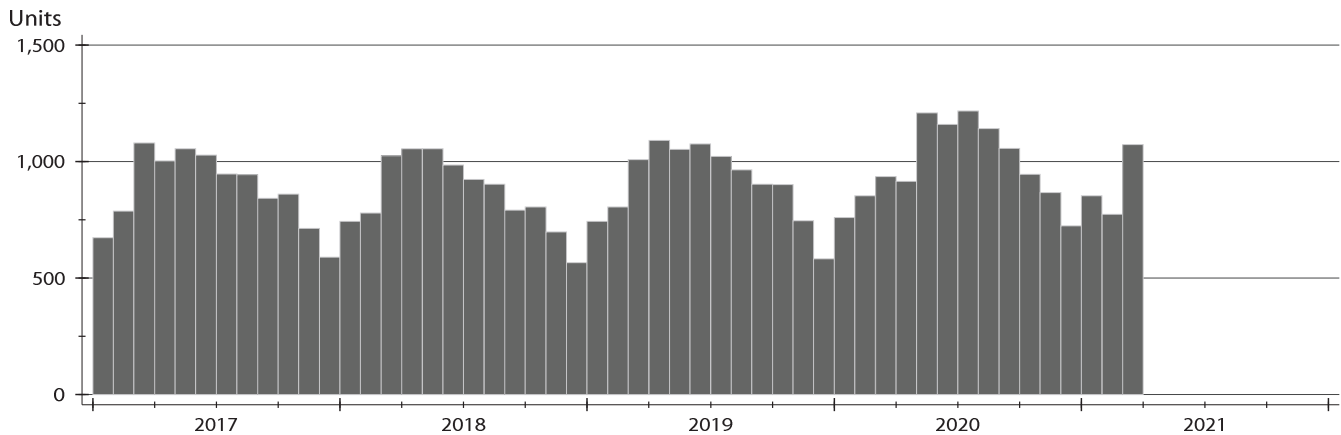


Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	179,700
March	160,000	170,000	179,900
April	169,900	173,823	-
May	168,000	187,388	-
June	164,900	179,900	-
July	158,950	184,009	-
August	154,900	175,000	-
September	159,900	179,900	-
October	158,000	179,900	-
November	150,565	168,000	-
December	145,000	164,500	-

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**



**SUMMARY** >>

Summary Statistics for Contracts Written		March			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,072</b>	935	14.7%	<b>2,697</b>	2,546	5.9%
Volume (1,000s)		<b>232,924</b>	173,914	33.9%	<b>560,305</b>	466,220	20.2%
Average	Sale Price	<b>217,280</b>	186,004	16.8%	<b>207,751</b>	183,119	13.5%
	Days on Market	<b>20</b>	32	-37.0%	<b>27</b>	39	-29.7%
	Percent of Original	<b>99.5%</b>	97.5%	2.1%	<b>98.6%</b>	96.6%	2.0%
Median	Sale Price	<b>185,000</b>	168,900	9.5%	<b>179,700</b>	162,000	10.9%
	Days on Market	<b>3</b>	7	-57.1%	<b>4</b>	11	-63.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.0%	1.0%

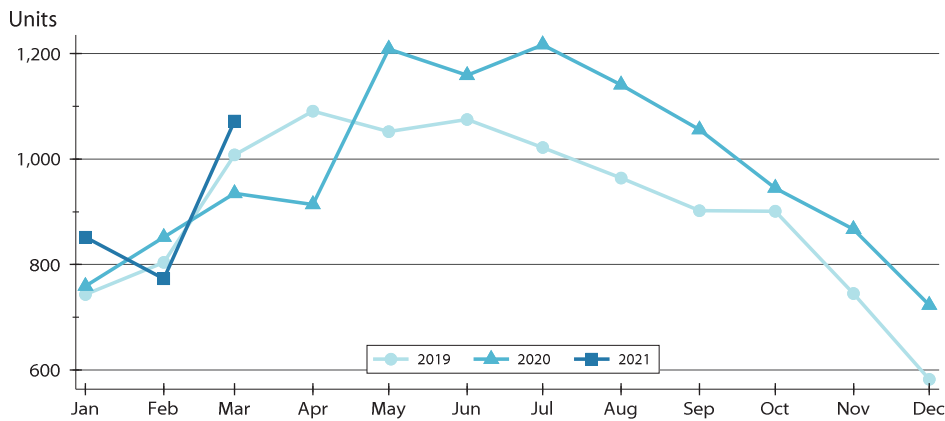
A total of 1,072 contracts for sale were written in South Central Kansas during the month of March, up from 935 in 2020. The median list price of these homes was \$185,000, up from \$168,900 the prior year.

Half of the homes that went under contract in March were on the market less than 3 days, compared to 7 days in March 2020.

**CONTRACTS WRITTEN ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**



Month	2019	2020	2021
January	743	759	852
February	804	852	773
March	1,008	935	1,072
April	1,091	914	
May	1,052	1,209	
June	1,075	1,159	
July	1,022	1,217	
August	964	1,141	
September	902	1,056	
October	901	945	
November	745	867	
December	582	723	

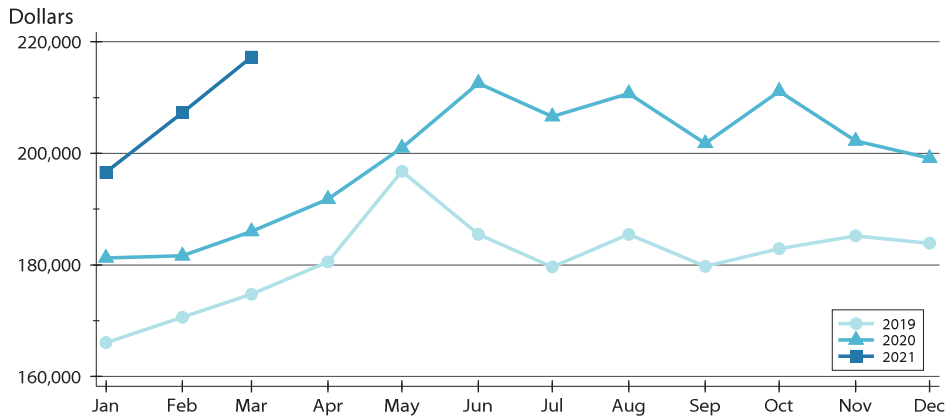
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	6	0.6%	107	17,883	18,000	44	13	85.9%	91.3%
\$25,000-\$49,999	31	2.9%	1,253	40,411	42,000	37	12	90.8%	100.0%
\$50,000-\$99,999	154	14.4%	12,170	79,025	80,000	20	6	98.6%	100.0%
\$100,000-\$124,999	106	9.9%	12,117	114,316	115,000	11	3	99.7%	100.0%
\$125,000-\$149,999	91	8.5%	12,333	135,530	135,000	10	3	99.7%	100.0%
\$150,000-\$174,999	73	6.8%	11,799	161,626	160,000	21	3	100.3%	100.0%
\$175,000-\$199,999	101	9.4%	18,843	186,567	185,000	14	2	100.1%	100.0%
\$200,000-\$249,999	152	14.2%	34,351	225,991	225,000	9	2	100.5%	100.0%
\$250,000-\$299,999	105	9.8%	28,803	274,313	274,900	25	3	100.6%	100.0%
\$300,000-\$399,999	117	10.9%	40,755	348,332	345,000	23	4	100.2%	100.0%
\$400,000-\$499,999	49	4.6%	22,045	449,895	440,000	41	9	99.8%	100.0%
\$500,000-\$749,999	29	2.7%	16,927	583,702	575,000	35	3	99.9%	100.0%
\$750,000-\$999,999	6	0.6%	5,067	844,550	812,450	36	14	97.4%	100.0%
\$1,000,000 and up	4	0.4%	5,924	1,481,000	1,337,500	95	77	99.1%	100.0%
All price ranges	1,072	100.0%	232,924	217,280	185,000	20	3	99.5%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

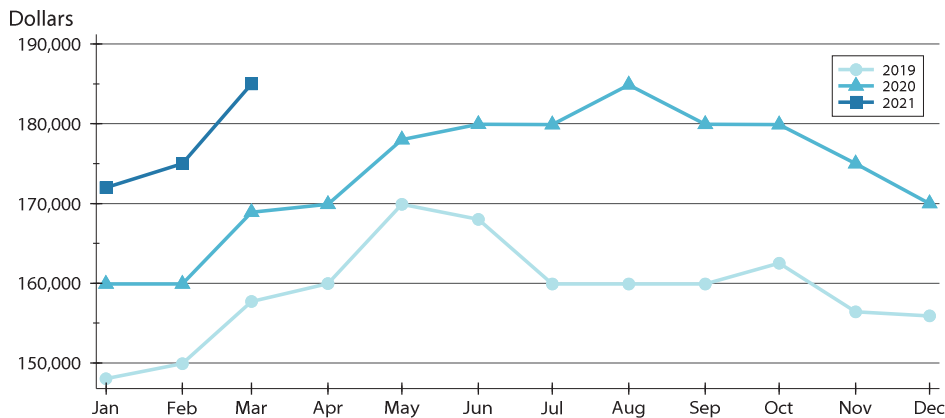
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	166,076	181,260	196,606
February	170,621	181,634	207,302
March	174,748	186,004	217,280
April	180,553	191,789	
May	196,781	200,999	
June	185,478	212,601	
July	179,663	206,582	
August	185,471	210,746	
September	179,735	201,804	
October	182,918	211,161	
November	185,221	202,250	
December	183,912	199,139	

**MEDIAN PRICE** >>

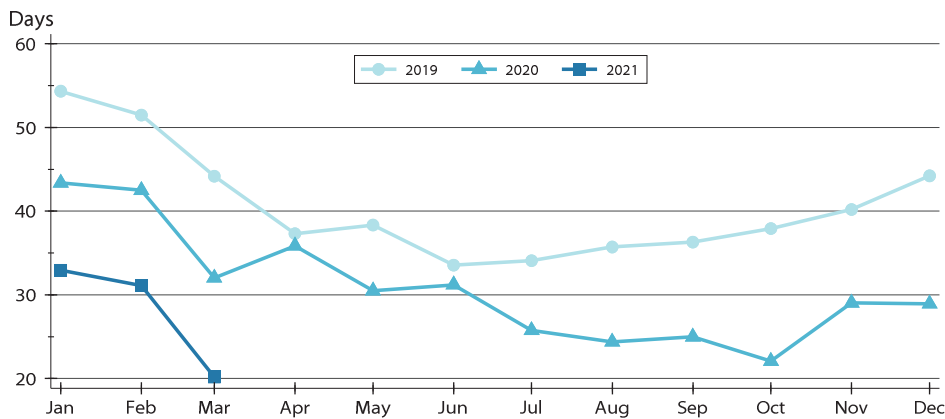


Month	2019	2020	2021
January	148,000	159,900	172,000
February	149,900	159,900	175,000
March	157,700	168,900	185,000
April	159,950	169,900	
May	169,900	178,000	
June	168,000	179,950	
July	159,900	179,900	
August	159,900	184,900	
September	159,900	179,935	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	

# CONTRACTS WRITTEN ANALYSIS

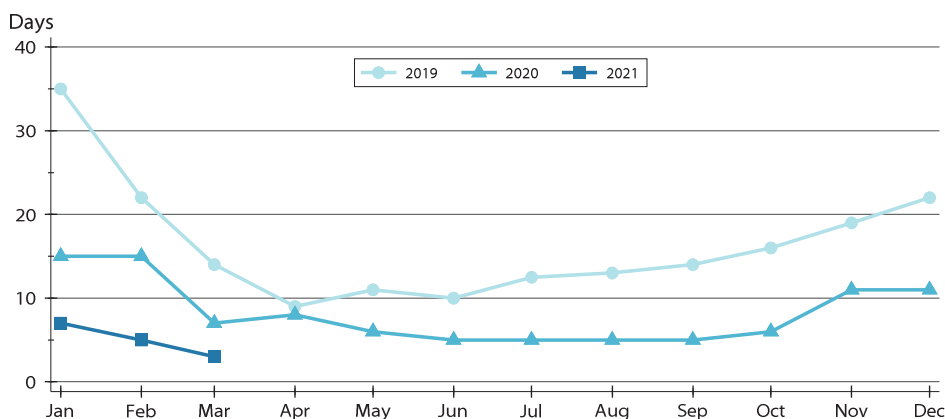
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	33
February	51	42	31
March	44	32	20
April	37	36	36
May	38	30	31
June	34	31	31
July	34	26	26
August	36	24	25
September	36	25	25
October	38	22	22
November	40	29	29
December	44	29	29

## MEDIAN DOM >>

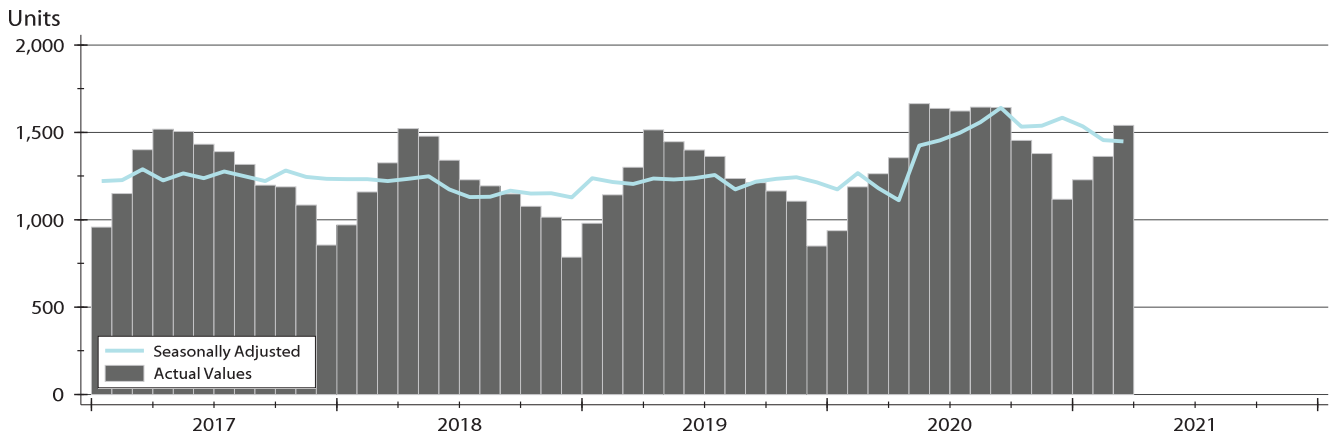


Month	2019	2020	2021
January	35	15	7
February	22	15	5
March	14	7	3
April	9	8	8
May	11	6	6
June	10	5	5
July	13	5	5
August	13	5	5
September	14	5	5
October	16	6	6
November	19	11	11
December	22	11	11

# PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of March		
		2021	2020	Change
Active Listings		<b>1,540</b>	1,263	21.9%
Volume (1,000s)		<b>366,259</b>	245,164	49.4%
Average	List Price	<b>237,831</b>	194,112	22.5%
	Days on Market	<b>23</b>	37	-38.6%
	Percent of Original	<b>99.8%</b>	99.1%	0.7%
Median	List Price	<b>205,000</b>	172,000	19.2%
	Days on Market	<b>3</b>	8	-62.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

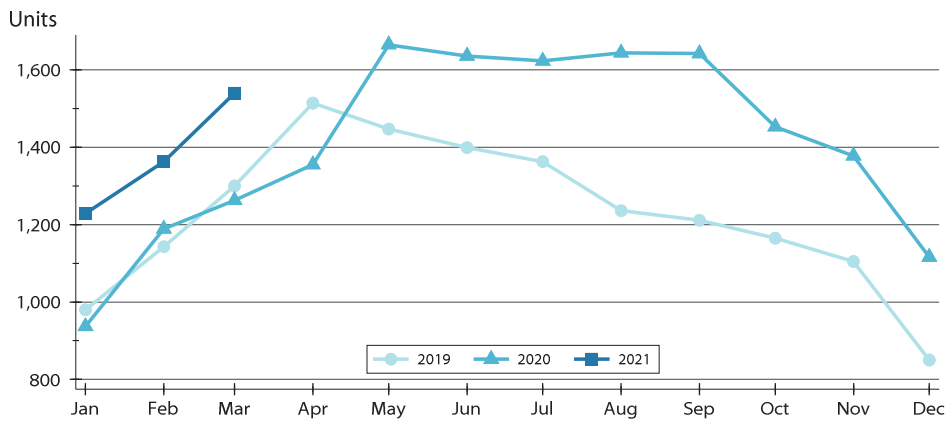
A total of 1,540 listings in South Central Kansas had contracts pending at the end of March, up from 1,263 contracts pending at the end of March 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	
May	1,447	1,665	
June	1,399	1,636	
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

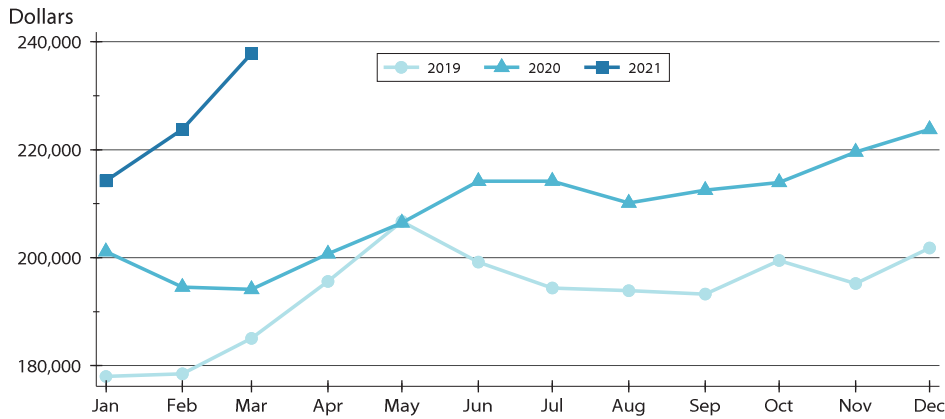
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.5%	125	17,886	19,000	21	7	95.4%	100.0%
\$25,000-\$49,999	32	2.1%	1,273	39,773	40,000	28	11	96.4%	100.0%
\$50,000-\$99,999	199	12.9%	15,796	79,377	80,000	36	6	98.7%	100.0%
\$100,000-\$124,999	130	8.4%	14,816	113,967	115,000	15	3	99.4%	100.0%
\$125,000-\$149,999	125	8.1%	17,044	136,354	135,000	13	3	99.8%	100.0%
\$150,000-\$174,999	94	6.1%	15,215	161,861	162,450	26	3	99.9%	100.0%
\$175,000-\$199,999	137	8.9%	25,580	186,716	185,000	15	2	100.0%	100.0%
\$200,000-\$249,999	236	15.3%	53,272	225,731	225,000	12	2	100.4%	100.0%
\$250,000-\$299,999	156	10.1%	42,928	275,177	274,950	20	2	100.4%	100.0%
\$300,000-\$399,999	227	14.7%	79,261	349,169	349,900	22	2	100.5%	100.0%
\$400,000-\$499,999	79	5.1%	35,588	450,475	442,000	33	6	100.1%	100.0%
\$500,000-\$749,999	52	3.4%	30,043	577,742	567,832	25	2	99.8%	100.0%
\$750,000-\$999,999	13	0.8%	10,905	838,859	799,900	50	6	97.5%	100.0%
\$1,000,000 and up	8	0.5%	13,711	1,713,875	1,611,500	204	165	96.2%	98.3%
All price ranges	1,540	100.0%	366,259	237,831	205,000	23	3	99.8%	100.0%

**PENDING CONTRACTS ANALYSIS**

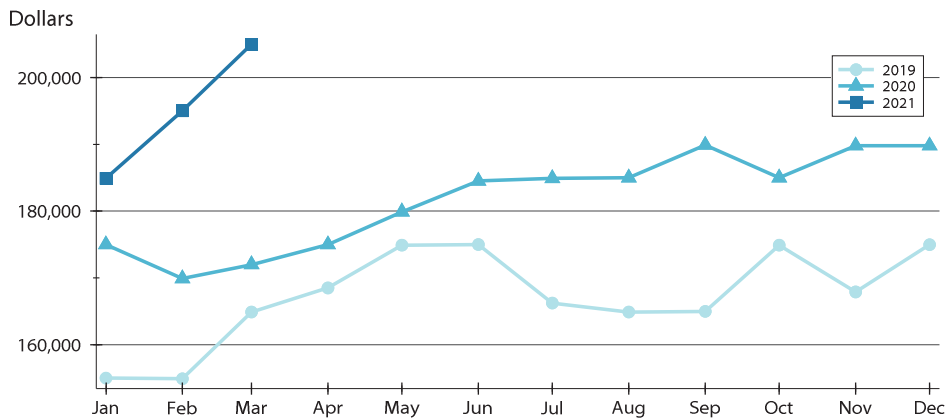
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	
May	206,721	206,461	
June	199,174	214,154	
July	194,369	214,195	
August	193,882	210,126	
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

**MEDIAN PRICE** >>

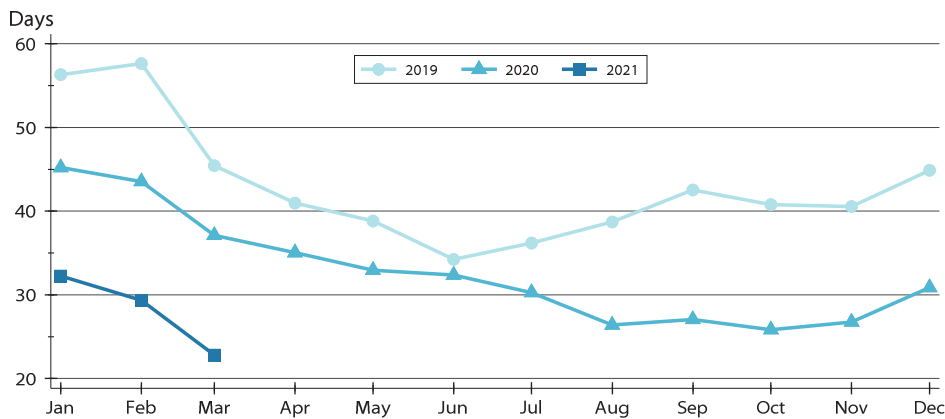


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	
May	174,900	179,900	
June	175,000	184,500	
July	166,250	184,900	
August	164,900	185,000	
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	

# PENDING CONTRACTS ANALYSIS

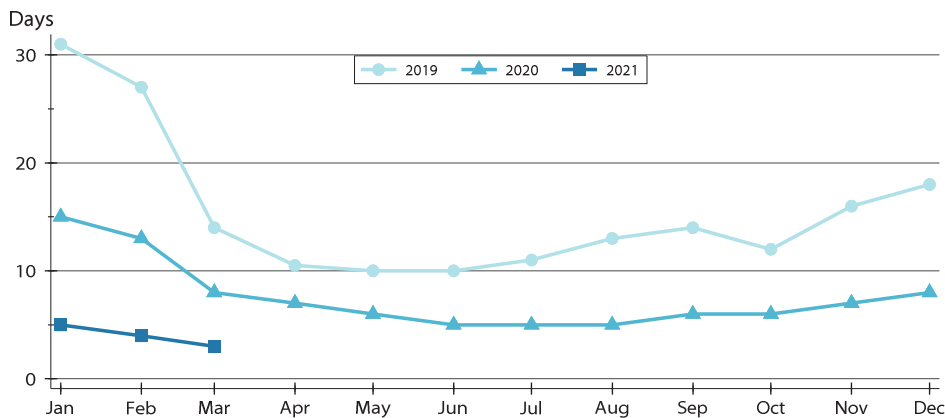
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 4/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	
May	39	33	
June	34	32	
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	
May	10	6	
June	10	5	
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

May 13, 2021

### South Central Kansas MLS Releases Home Sales Figures for April 2021

Homes sales in South Central Kansas rose by 20.9% in April compared to the prior year. Sales in April 2021 totaled 979 units, up from 810 in 2020.

Among existing homes, 888 units sold in April, an increase of 20.2% from 739 units that sold in 2020. The average sale price of existing homes was \$198,631. This represents an increase of 20.2% from the April 2020 average price of \$165,185.

For new construction, 91 sales occurred in April, up from 71 units the prior year, an increase of 28.2%. The average sale price of new homes in April was \$330,510, up 3.4% from the same period last year.

A total of 1,098 contracts for sale were written in April 2021, up from 914 in April 2020. This is an increase of 20.1%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 710 units at the end of April, which is down from 1,579 homes that were on the market at the end of April last year. At the current rate of sales, this figure represents 0.7 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in April

Total home sales in South Central Kansas rose by 20.9% last month to 979 units, compared to 810 units in April 2020. Total sales volume was \$206.5 million, up 42.6% from a year earlier.

The median sale price in April was \$180,000, up from \$161,450 a year earlier. Homes that sold in April were typically on the market for 3 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of April

The total number of active listings in South Central Kansas at the end of April was 710 units, down from 1,579 at the same point in 2020. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$235,000.

During April, a total of 1,098 contracts were written up from 914 in April 2020. At the end of the month, there were 1,714 contracts pending, compared to 1,355 at the end of April 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System		April		
Current Month		2021	2020	Change
Summary Statistics		2021	2020	Change
Home Sales		<b>979</b>	810	20.9%
Active Listings		<b>710</b>	1,579	-55.0%
Months' Supply		<b>0.7</b>	1.8	-59.3%
New Listings		<b>1,172</b>	1,027	14.1%
Contracts Written		<b>1,098</b>	914	20.1%
Pending Contracts		<b>1,714</b>	1,355	26.5%
Sales Volume (1,000s)		<b>206,461</b>	144,764	42.6%
Average	Sale Price	<b>210,890</b>	178,721	18.0%
	List Price of Actives	<b>298,692</b>	267,767	11.5%
	Days on Market	<b>22</b>	37	-41.3%
	Percent of List	<b>100.5%</b>	98.5%	2.0%
	Percent of Original	<b>100.1%</b>	96.9%	3.3%
Median	Sale Price	<b>180,000</b>	161,450	11.5%
	List Price of Actives	<b>235,000</b>	204,000	15.2%
	Days on Market	<b>3</b>	9	-66.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	99.4%	0.6%

## REPORT CONTENTS >>

- [Three-Year Comparisons](#) – Page 2
- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20

## THREE-YEAR COMPARISONS

### SUMMARY >>

### BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 5/8/2021

April MLS Statistics		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>979</b>	<b>888</b>	<b>91</b>	810	739	71	897	839	58
Change from prior year		20.9%	20.2%	28.2%	-9.7%	-11.9%	22.4%	1.2%	2.4%	-13.4%
Active Listings		<b>710</b>	<b>576</b>	<b>134</b>	1,579	1,326	253	1,984	1,688	296
Change from prior year		-55.0%	-56.6%	-47.0%	-20.4%	-21.4%	-14.5%	-7.1%	-10.9%	23.3%
Months' Supply		<b>0.7</b>	<b>0.6</b>	<b>1.6</b>	1.8	1.6	3.9	2.3	2.1	4.9
Change from prior year		-59.3%	-60.1%	-58.6%	-23.6%	-24.3%	-21.7%	-5.5%	-9.2%	20.6%
New Listings		<b>1,172</b>	<b>1,120</b>	<b>52</b>	1,027	931	96	1,332	1,244	88
Change from prior year		14.1%	20.3%	-45.8%	-22.9%	-25.2%	9.1%	0.4%	-0.4%	12.8%
Contracts Written		<b>1,098</b>	<b>1,032</b>	<b>66</b>	914	839	75	1,091	1,019	72
Change from prior year		20.1%	23.0%	-12.0%	-16.2%	-17.7%	4.2%	3.5%	3.5%	4.3%
Pending Contracts		<b>1,714</b>	<b>1,401</b>	<b>313</b>	1,355	1,165	190	1,514	1,332	182
Change from prior year		26.5%	20.3%	64.7%	-10.5%	-12.5%	4.4%	-0.5%	-0.2%	-2.2%
Sales Volume (1,000s)		<b>206,461</b>	<b>176,385</b>	<b>30,076</b>	144,764	122,072	22,692	147,866	127,345	20,521
Change from prior year		42.6%	44.5%	32.5%	-2.1%	-4.1%	10.6%	2.8%	3.2%	-0.1%
Average	Sale Price	<b>210,890</b>	<b>198,631</b>	<b>330,510</b>	178,721	165,185	319,609	164,845	151,782	353,811
	Change from prior year	18.0%	20.2%	3.4%	8.4%	8.8%	-9.7%	1.5%	0.8%	15.4%
	List Price of Actives	<b>298,692</b>	<b>282,248</b>	<b>364,465</b>	267,767	251,004	352,839	266,443	255,703	326,350
	Change from prior year	11.5%	12.4%	3.3%	0.5%	-1.8%	8.1%	11.4%	12.2%	0.1%
	Days on Market	<b>22</b>	<b>20</b>	<b>34</b>	37	37	35	41	39	71
	Change from prior year	-41.2%	-44.9%	-2.8%	-9.9%	-4.7%	-50.7%	-20.7%	-14.3%	-44.7%
Median	Percent of List	<b>100.5%</b>	<b>100.4%</b>	<b>101.5%</b>	98.5%	98.2%	102.3%	97.9%	97.6%	102.0%
	Change from prior year	2.0%	2.3%	-0.8%	0.6%	0.5%	0.3%	-0.2%	-0.2%	1.2%
	Percent of Original	<b>100.1%</b>	<b>99.9%</b>	<b>102.1%</b>	96.9%	96.3%	102.8%	96.6%	96.1%	103.1%
	Change from prior year	3.3%	3.7%	-0.7%	0.4%	0.2%	-0.3%	0.2%	0.2%	0.8%
	Sale Price	<b>180,000</b>	<b>165,000</b>	<b>318,597</b>	161,450	155,000	287,800	145,000	138,000	283,333
	Change from prior year	11.5%	6.5%	10.7%	11.3%	12.3%	1.6%	0.0%	-0.7%	6.1%
Median	List Price of Actives	<b>235,000</b>	<b>195,000</b>	<b>349,480</b>	204,000	179,000	299,960	208,443	178,500	290,500
	Change from prior year	15.2%	8.9%	16.5%	-2.1%	0.3%	3.3%	6.9%	3.8%	1.5%
	Days on Market	<b>3</b>	<b>3</b>	<b>0</b>	9	10	0	13	13	4
	Change from prior year	-66.7%	-70.0%	N/A	-30.8%	-23.1%	-100.0%	-27.8%	-27.8%	-96.3%
	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	100.0%	99.2%	100.0%
	Change from prior year	0.0%	0.0%	0.0%	0.0%	0.8%	0.0%	0.7%	0.3%	0.0%
Median	Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>101.4%</b>	99.4%	98.7%	100.0%	98.6%	98.1%	100.7%
	Change from prior year	0.6%	1.3%	1.4%	0.8%	0.6%	-0.7%	0.3%	0.1%	-0.1%

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

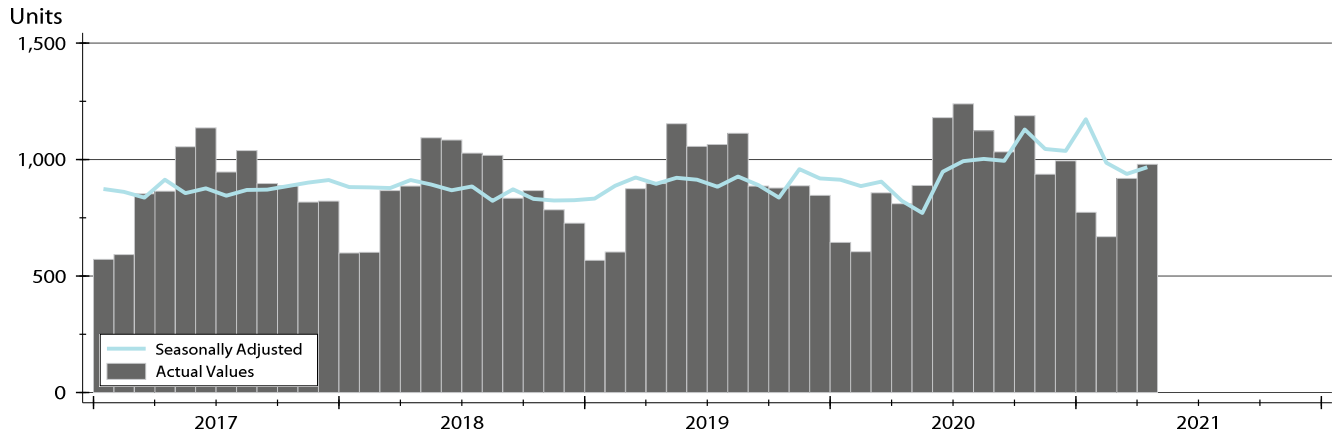
YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 5/8/2021

Year-to-Date Activity		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>3,338</b>	<b>3,031</b>	<b>307</b>	2,915	2,681	234	2,940	2,744	196	
	Change from prior year	14.5%	13.1%	31.2%	-0.9%	-2.3%	19.4%	-0.4%	0.4%	-10.5%	
New Listings		<b>3,787</b>	<b>3,554</b>	<b>233</b>	4,048	3,696	352	4,420	4,078	342	
	Change from prior year	-6.4%	-3.8%	-33.8%	-8.4%	-9.4%	2.9%	-1.1%	-2.1%	12.5%	
Contracts Written		<b>3,815</b>	<b>3,525</b>	<b>290</b>	3,460	3,173	287	3,646	3,401	245	
	Change from prior year	10.3%	11.1%	1.0%	-5.1%	-6.7%	17.1%	1.3%	2.5%	-13.4%	
Sales Volume (1,000s)		<b>675,730</b>	<b>574,091</b>	<b>101,639</b>	506,428	434,753	71,675	473,149	410,033	63,116	
	Change from prior year	33.4%	32.0%	41.8%	7.0%	6.0%	13.6%	2.6%	4.0%	-5.5%	
Average	Sale Price	<b>202,436</b>	<b>189,407</b>	<b>331,070</b>	173,732	162,161	306,302	160,935	149,429	322,018	
		Change from prior year	16.5%	16.8%	8.1%	8.0%	8.5%	-4.9%	3.0%	3.5%	5.6%
	Days on Market	<b>28</b>	<b>27</b>	<b>41</b>	42	41	53	50	49	65	
		Change from prior year	-32.4%	-33.9%	-22.6%	-17.0%	-17.1%	-19.6%	-8.4%	-1.4%	-44.2%
	Percent of List	<b>99.4%</b>	<b>99.1%</b>	<b>101.9%</b>	98.0%	97.6%	102.1%	97.5%	97.2%	102.4%	
	Change from prior year	1.4%	1.6%	-0.2%	0.4%	0.4%	-0.3%	0.0%	-0.1%	0.8%	
Median	Percent of Original	<b>98.3%</b>	<b>97.9%</b>	<b>102.5%</b>	96.2%	95.6%	102.8%	95.4%	94.8%	103.3%	
		Change from prior year	2.2%	2.4%	-0.3%	0.9%	0.9%	-0.4%	0.0%	0.0%	1.1%
	Sale Price	<b>175,000</b>	<b>165,000</b>	<b>310,000</b>	155,500	147,400	291,969	141,417	133,000	275,000	
		Change from prior year	12.5%	11.9%	6.2%	10.0%	10.8%	6.2%	4.8%	3.3%	2.6%
	Days on Market	<b>5</b>	<b>6</b>	<b>0</b>	14	15	0	23	25	1	
	Change from prior year	-64.3%	-60.0%	N/A	-39.1%	-40.0%	-100.0%	-14.8%	-3.8%	-99.1%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	99.4%	100.0%	99.0%	98.7%	100.0%		
	Change from prior year	0.0%	0.6%	0.0%	1.0%	0.7%	0.0%	0.1%	0.2%	0.0%	
Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	98.5%	98.0%	100.7%	97.6%	97.1%	100.9%		
	Change from prior year	1.5%	2.1%	0.0%	1.0%	0.9%	-0.2%	0.1%	0.1%	0.1%	

# CLOSED LISTINGS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		April			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		979	810	20.9%	3,338	2,915	14.5%
Volume (1,000s)		206,461	144,764	42.6%	675,730	506,428	33.4%
Average	Sale Price	210,890	178,721	18.0%	202,436	173,732	16.5%
	Days on Market	22	37	-41.2%	28	42	-32.4%
	Percent of List	100.5%	98.5%	2.0%	99.4%	98.0%	1.4%
	Percent of Original	100.1%	96.9%	3.3%	98.3%	96.2%	2.2%
Median	Sale Price	180,000	161,450	11.5%	175,000	155,500	12.5%
	Days on Market	3	9	-66.7%	5	14	-64.3%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	99.4%	0.6%	100.0%	98.5%	1.5%

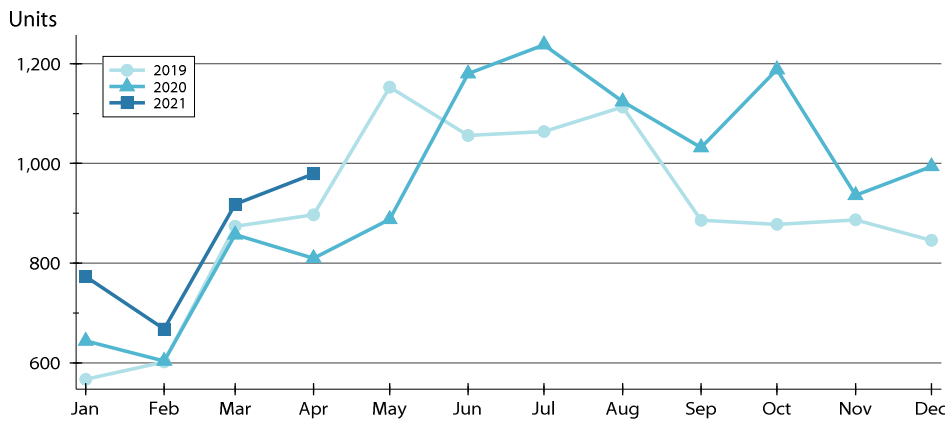
A total of 979 homes sold in South Central Kansas in April, up from 810 units in April 2020. Total sales volume rose to \$206.5 million compared to \$144.8 million in the previous year.

The median sales price in April was \$180,000, up 11.5% compared to the prior year. Median days on market was 3 days, down from 5 days in March, and down from 9 in April 2020.

# CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	567	644	773
February	602	604	668
March	874	857	918
April	897	810	979
May	1,153	888	
June	1,056	1,180	
July	1,064	1,238	
August	1,113	1,124	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

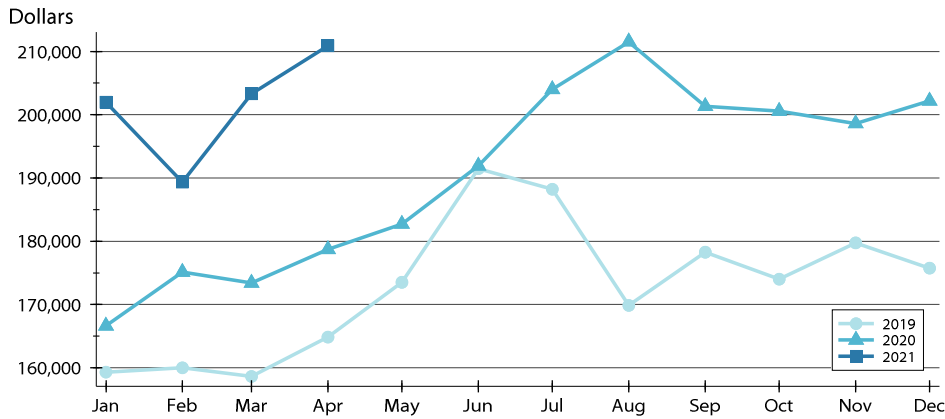
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	9	0.9%	176	19,572	20,000	17	7	99.8%	100.0%	96.9%	100.0%
\$25,000-\$49,999	37	3.8%	1,402	37,892	39,000	28	27	95.0%	96.6%	91.7%	95.9%
\$50,000-\$99,999	161	16.4%	12,401	77,024	79,000	21	7	98.1%	100.0%	97.3%	100.0%
\$100,000-\$124,999	96	9.8%	10,787	112,364	113,000	16	3	101.2%	100.0%	100.9%	100.0%
\$125,000-\$149,999	96	9.8%	12,978	135,184	135,000	12	3	101.2%	100.1%	100.7%	100.0%
\$150,000-\$174,999	71	7.3%	11,459	161,399	160,000	23	2	102.2%	100.8%	101.7%	100.1%
\$175,000-\$199,999	86	8.8%	16,037	186,475	185,000	13	3	101.2%	100.0%	101.2%	100.1%
\$200,000-\$249,999	138	14.1%	30,932	224,148	225,000	16	2	101.6%	100.7%	102.0%	101.4%
\$250,000-\$299,999	102	10.4%	27,723	271,791	271,640	19	2	101.4%	100.0%	101.3%	100.0%
\$300,000-\$399,999	104	10.6%	35,627	342,571	338,883	25	3	100.4%	100.0%	100.7%	100.2%
\$400,000-\$499,999	42	4.3%	18,569	442,110	438,450	42	11	100.9%	100.0%	100.5%	100.0%
\$500,000-\$749,999	26	2.7%	15,211	585,038	571,462	39	5	98.3%	99.6%	98.5%	100.0%
\$750,000-\$999,999	6	0.6%	5,186	864,279	852,500	48	6	100.6%	99.5%	98.1%	99.5%
\$1,000,000 and up	5	0.5%	7,974	1,594,700	1,425,000	297	234	94.5%	93.5%	87.0%	86.7%
All price ranges	979	100.0%	206,461	210,890	180,000	22	3	100.5%	100.0%	100.1%	100.0%

# CLOSED LISTINGS ANALYSIS

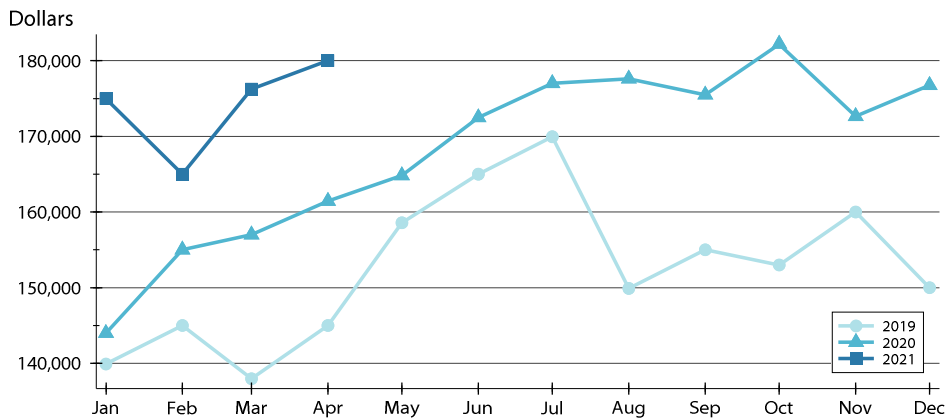
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	201,971
February	159,997	175,110	189,362
March	158,616	173,394	203,324
April	164,845	178,721	210,890
May	173,511	182,721	
June	191,481	191,907	
July	188,219	204,009	
August	169,849	211,524	
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

## MEDIAN PRICE >>

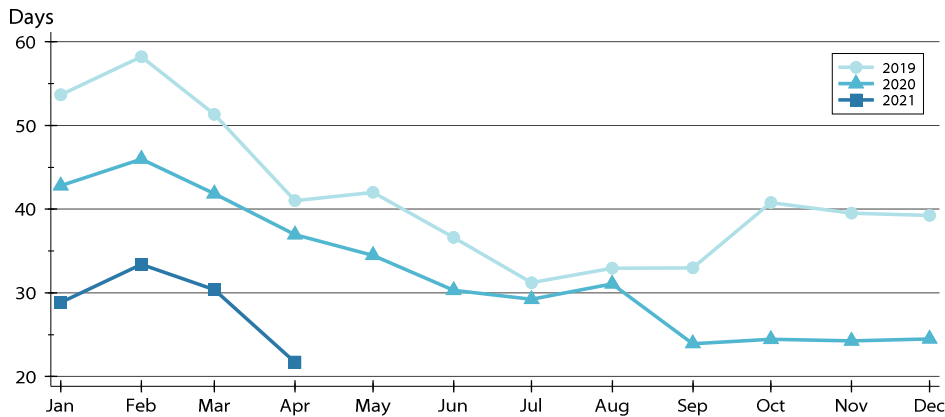


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,250
April	145,000	161,450	180,000
May	158,577	164,825	
June	165,000	172,500	
July	169,950	177,000	
August	149,900	177,616	
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	

# CLOSED LISTINGS ANALYSIS

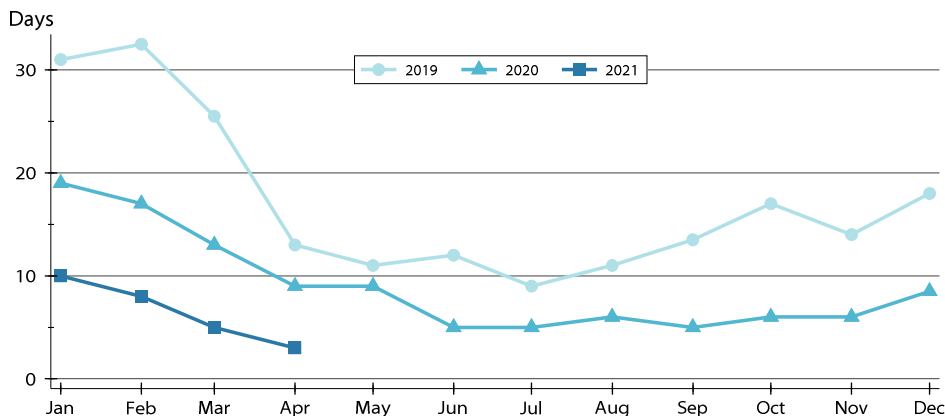
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	
June	37	30	
July	31	29	
August	33	31	
September	33	24	
October	41	24	
November	40	24	
December	39	25	

## MEDIAN DOM >>

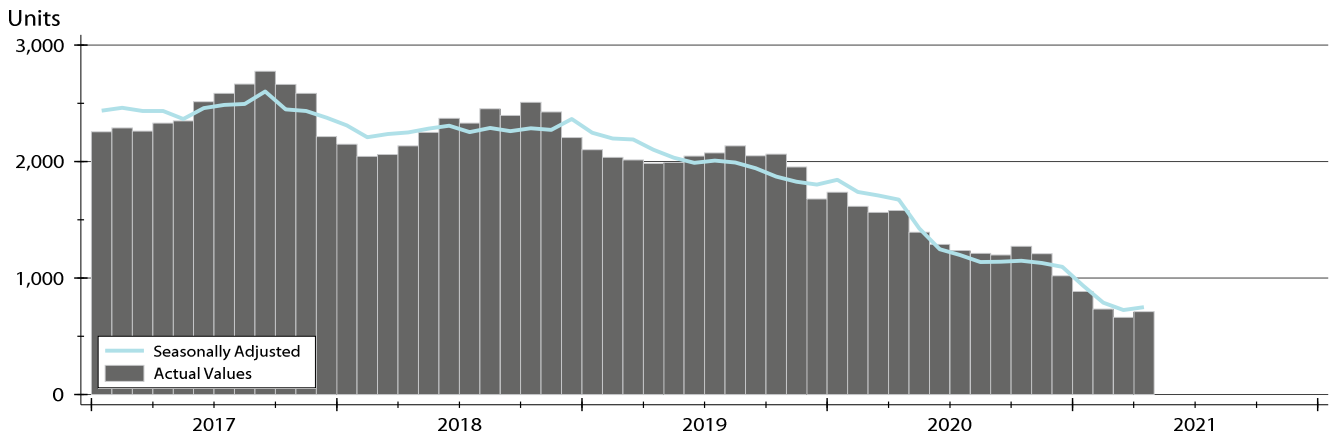


Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	
June	12	5	
July	9	5	
August	11	6	
September	14	5	
October	17	6	
November	14	6	
December	18	9	

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of April		
		2021	2020	Change
Active Listings		<b>710</b>	1,579	-55.0%
Months' Supply		<b>0.7</b>	1.8	-59.3%
Volume (1,000s)		<b>212,071</b>	422,804	-49.8%
Average	List Price	<b>298,692</b>	267,767	11.5%
	Days on Market	<b>54</b>	92	-41.7%
	Percent of Original	<b>99.0%</b>	97.9%	1.1%
Median	List Price	<b>235,000</b>	204,000	15.2%
	Days on Market	<b>13</b>	49	-74.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

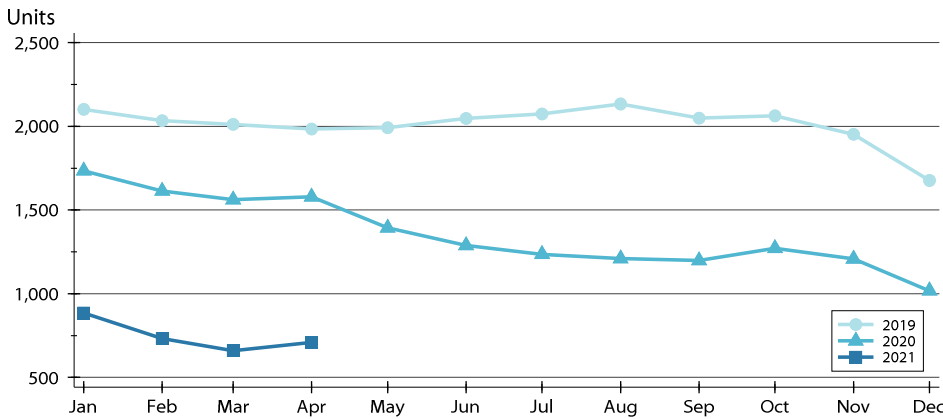
A total of 710 homes were available for sale in South Central Kansas at the end of April. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of April was \$235,000, up 15.2% from 2020. The typical time on market for active listings was 13 days, down from 49 days a year earlier.

**ACTIVE LISTINGS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**BY MONTH >>**



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	
June	2,047	1,288	
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

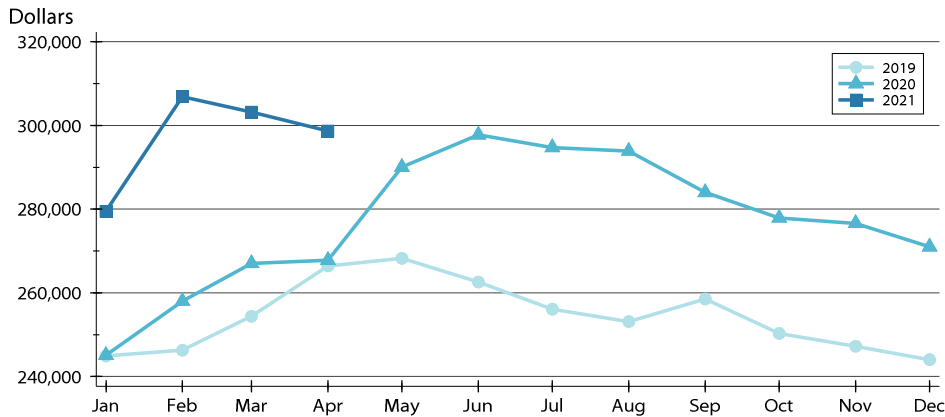
**BY PRICE RANGE >>**

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	12	1.7%	110	1.3	9,185	4,100	121	100	92.2%	100.0%
\$25,000-\$49,999	30	4.2%	1,169	0.8	38,950	40,000	138	38	95.0%	100.0%
\$50,000-\$99,999	113	15.9%	8,648	0.7	76,527	75,000	60	25	96.6%	100.0%
\$100,000-\$124,999	36	5.1%	3,998	0.4	111,064	114,100	62	12	98.0%	100.0%
\$125,000-\$149,999	28	3.9%	3,811	0.3	136,116	135,000	24	10	98.0%	100.0%
\$150,000-\$174,999	20	2.8%	3,227	0.3	161,330	162,450	40	21	99.0%	100.0%
\$175,000-\$199,999	45	6.3%	8,508	0.5	189,057	190,000	26	4	100.1%	100.0%
\$200,000-\$249,999	77	10.8%	17,449	0.6	226,616	229,000	48	11	100.7%	100.0%
\$250,000-\$299,999	67	9.4%	18,569	0.7	277,153	279,900	20	2	100.5%	100.0%
\$300,000-\$399,999	105	14.8%	37,058	1.0	352,934	350,000	34	3	99.9%	100.0%
\$400,000-\$499,999	67	9.4%	30,275	1.6	451,865	452,328	29	1	100.6%	100.0%
\$500,000-\$749,999	38	5.4%	23,204	1.5	610,633	599,707	70	9	99.2%	100.0%
\$750,000-\$999,999	17	2.4%	14,265	2.8	839,097	820,000	94	44	99.7%	100.0%
\$1,000,000 and up	15	2.1%	29,833	3.0	1,988,867	1,750,000	276	98	99.7%	100.0%
All price ranges	710	100.0%	212,071	0.7	298,692	235,000	54	13	99.0%	100.0%

# ACTIVE LISTINGS ANALYSIS

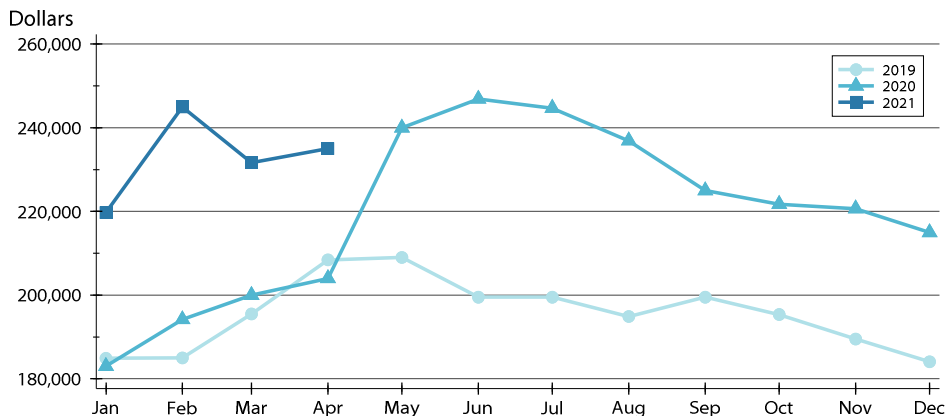
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	
June	262,572	297,758	
July	256,102	294,752	
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

## MEDIAN PRICE >>

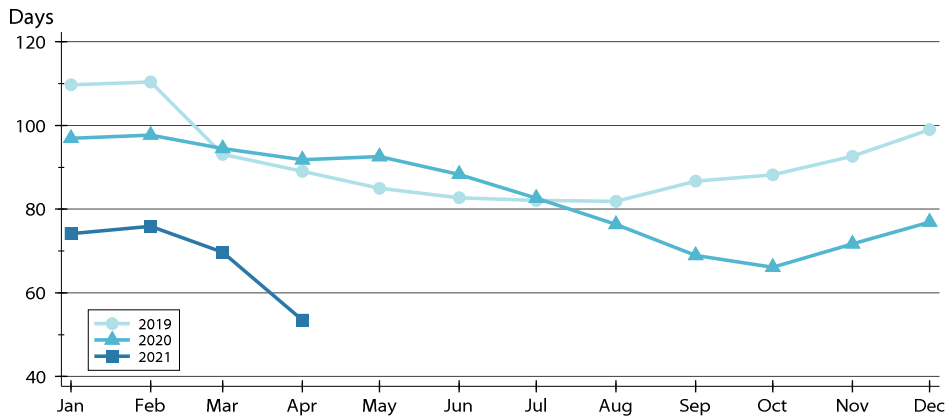


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	
June	199,500	246,900	
July	199,500	244,700	
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	

# ACTIVE LISTINGS ANALYSIS

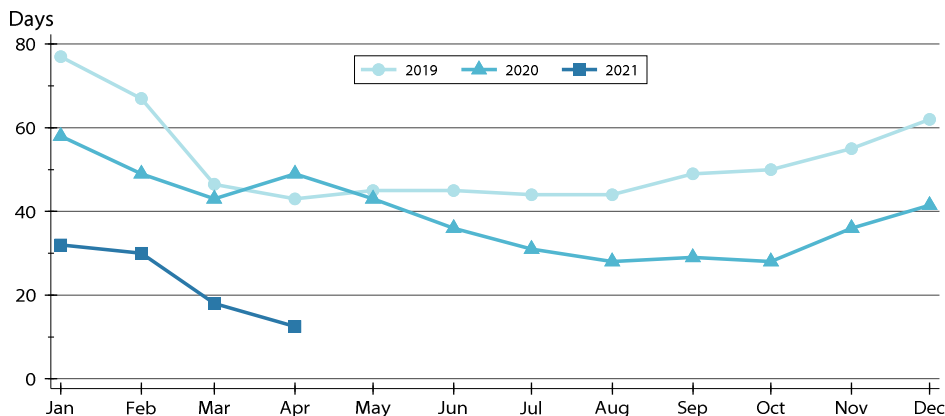
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	
June	83	88	
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

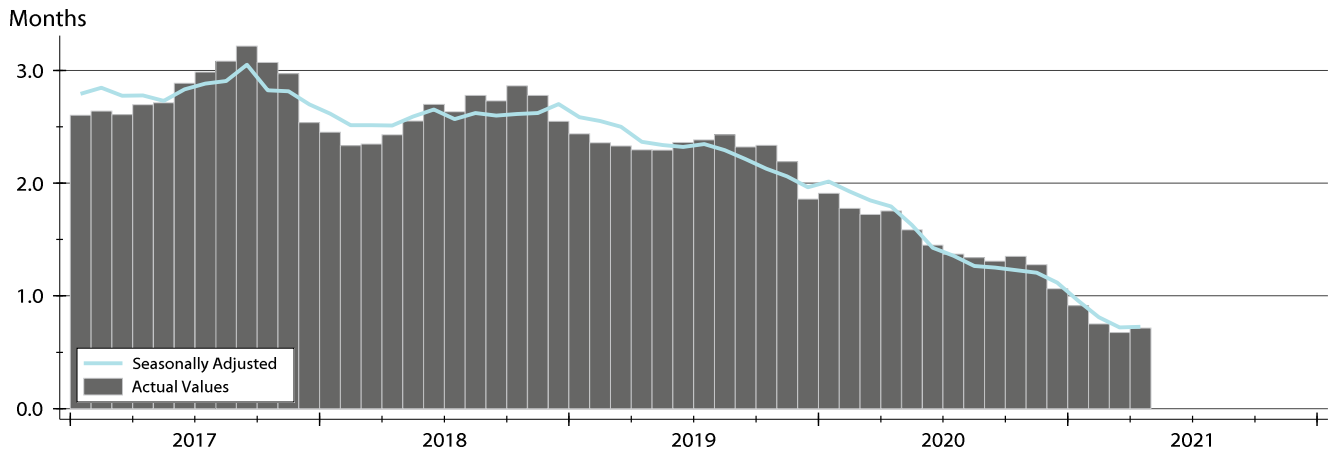


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	
June	45	36	
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

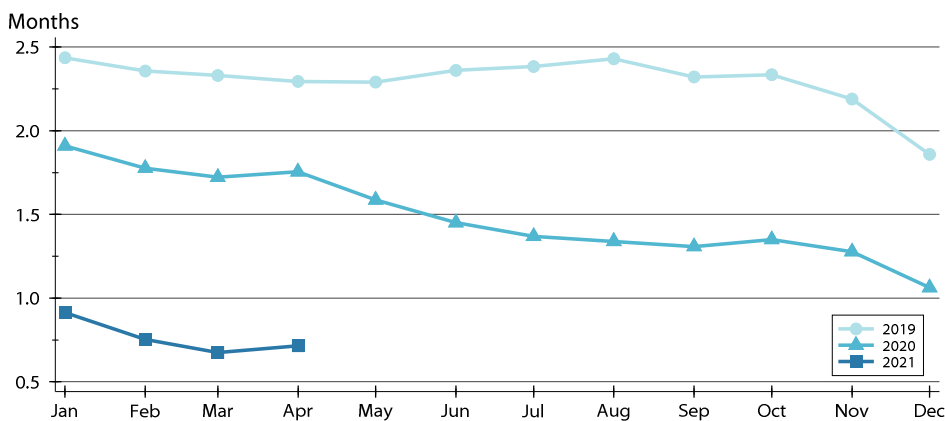
# MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**HISTORY** >>



**BY MONTH** >>

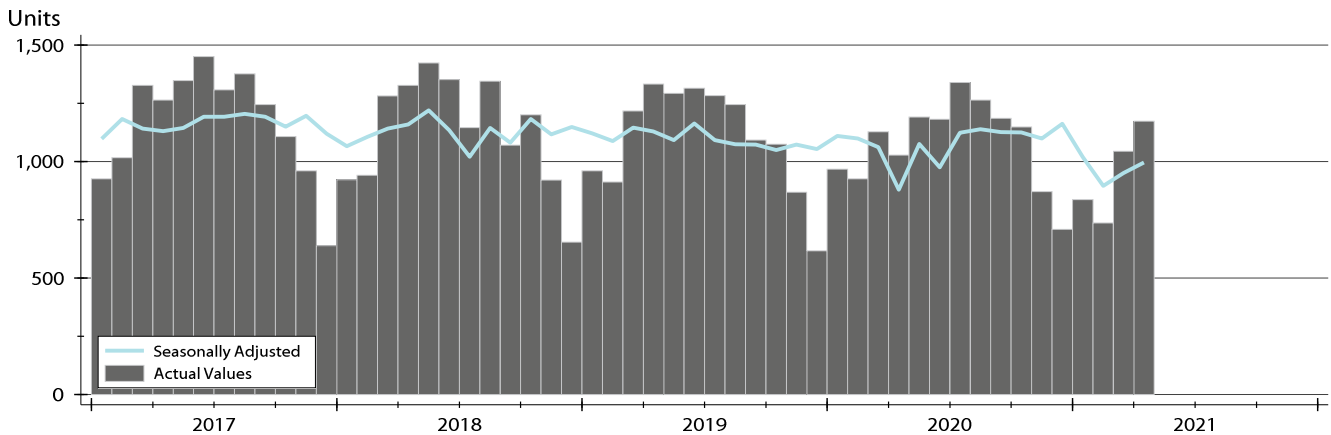


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	
June	2.4	1.5	
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.3	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021



SUMMARY >>

Summary Statistics for New Listings		2021	April 2020	Change
Current Month	New Listings	1,172	1,027	14.1%
	Volume (1,000s)	258,294	206,980	24.8%
	Average List Price	220,388	201,539	9.4%
	Median List Price	189,000	173,823	8.7%
YTD	New Listings	3,787	4,048	-6.4%
	Volume (1,000s)	796,041	798,813	-0.3%
	Average List Price	210,204	197,335	6.5%
	Median List Price	178,000	167,500	6.3%

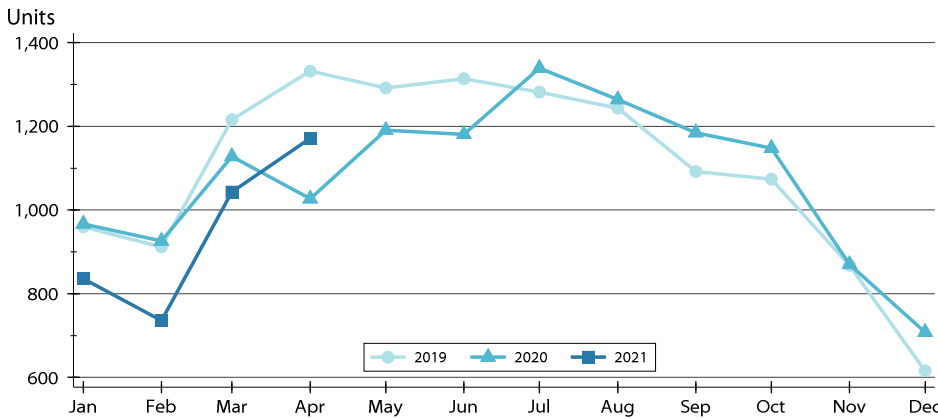
A total of 1,172 new listings were added in South Central Kansas during April, up 14.1% from the same month in 2020. Year-to-date South Central Kansas has seen 3,787 new listings.

The median list price of these homes was \$189,000 up from \$173,823 in 2020.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**



Month	2019	2020	2021
January	960	967	836
February	912	926	736
March	1,216	1,128	1,043
April	1,332	1,027	1,172
May	1,292	1,191	
June	1,314	1,181	
July	1,282	1,339	
August	1,244	1,264	
September	1,092	1,185	
October	1,074	1,148	
November	868	870	
December	616	708	

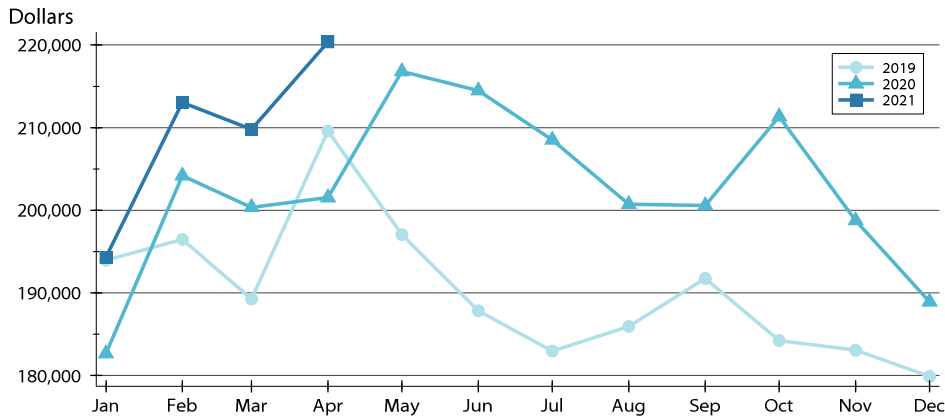
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	12	1.0%	81	6,725	1,500
\$25,000-\$49,999	26	2.2%	1,057	40,642	42,000
\$50,000-\$99,999	162	13.8%	13,226	81,639	85,000
\$100,000-\$124,999	93	7.9%	10,511	113,023	114,900
\$125,000-\$149,999	109	9.3%	14,844	136,186	135,000
\$150,000-\$174,999	105	9.0%	17,096	162,823	164,900
\$175,000-\$199,999	114	9.7%	21,357	187,341	189,000
\$200,000-\$249,999	163	13.9%	36,805	225,795	225,000
\$250,000-\$299,999	109	9.3%	30,105	276,194	279,000
\$300,000-\$399,999	133	11.3%	45,951	345,494	340,000
\$400,000-\$499,999	64	5.5%	28,812	450,185	449,950
\$500,000-\$749,999	20	1.7%	11,980	599,012	599,207
\$750,000-\$999,999	11	0.9%	8,852	804,761	795,000
\$1,000,000 and up	5	0.4%	7,480	1,496,000	1,400,000
All price ranges	1,172	100.0%	258,294	220,388	189,000

# NEW LISTINGS ANALYSIS

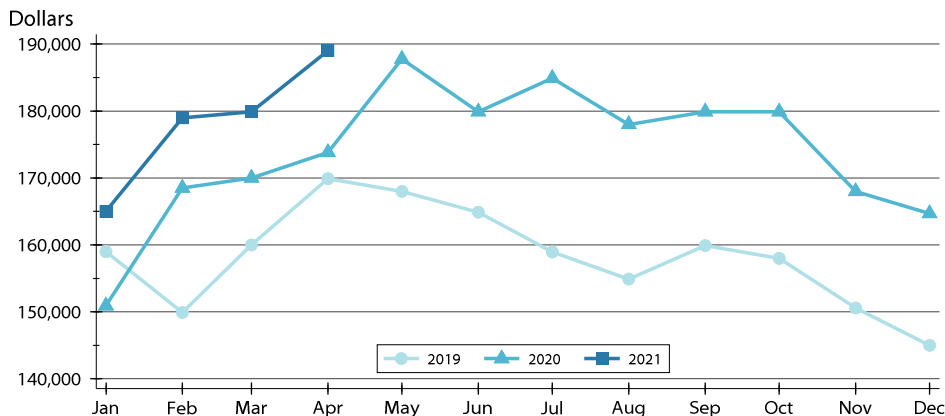
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	193,949	182,652	194,291
February	196,464	204,193	213,035
March	189,261	200,358	209,799
April	209,589	201,539	220,388
May	197,040	216,798	216,798
June	187,832	214,486	214,486
July	182,966	208,527	208,527
August	185,946	200,733	200,733
September	191,748	200,561	200,561
October	184,222	211,325	211,325
November	183,057	198,759	198,759
December	179,876	188,924	188,924

## MEDIAN PRICE >>

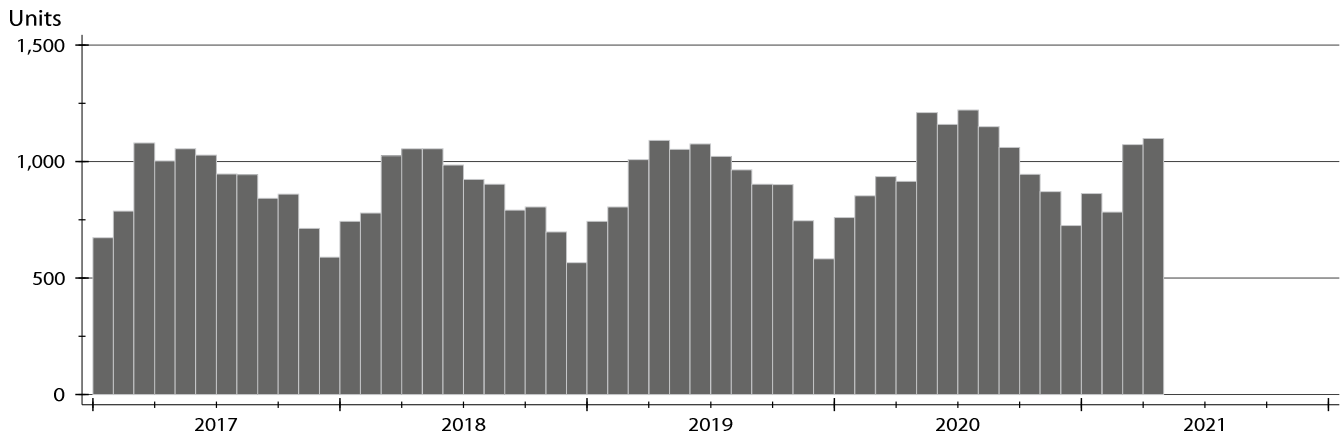


Month	2019	2020	2021
January	159,000	150,900	165,000
February	149,900	168,500	179,000
March	160,000	170,000	179,900
April	169,900	173,823	189,000
May	168,000	187,775	187,775
June	164,900	179,900	179,900
July	158,950	184,895	184,895
August	154,900	178,000	178,000
September	159,900	179,900	179,900
October	158,000	179,900	179,900
November	150,565	168,000	168,000
December	145,000	164,700	164,700

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**



**SUMMARY** >>

Summary Statistics for Contracts Written		April			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,098</b>	914	20.1%	<b>3,815</b>	3,460	10.3%
Volume (1,000s)		<b>242,924</b>	175,295	38.6%	<b>807,553</b>	641,626	25.9%
Average	Sale Price	<b>221,243</b>	191,789	15.4%	<b>211,678</b>	185,441	14.1%
	Days on Market	<b>17</b>	36	-53.0%	<b>24</b>	38	-36.4%
	Percent of Original	<b>99.7%</b>	97.0%	2.8%	<b>99.1%</b>	96.7%	2.5%
Median	Sale Price	<b>183,500</b>	169,900	8.0%	<b>179,900</b>	164,900	9.1%
	Days on Market	<b>3</b>	8	-62.5%	<b>4</b>	10	-60.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.2%	0.8%

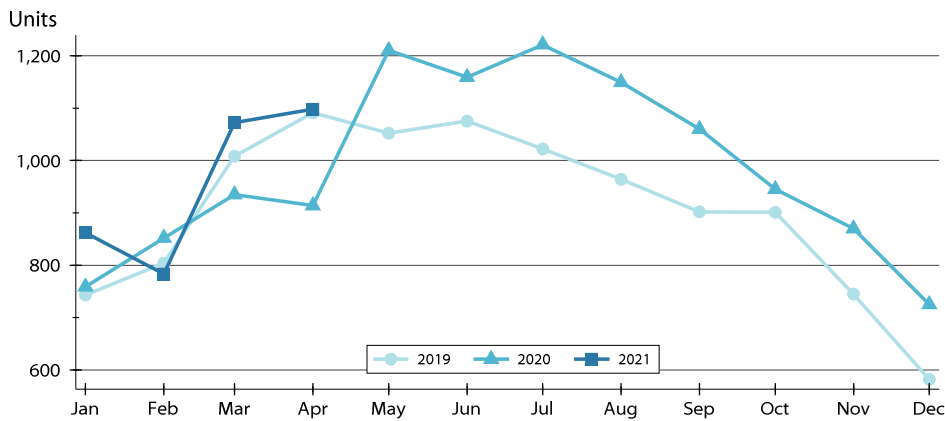
A total of 1,098 contracts for sale were written in South Central Kansas during the month of April, up from 914 in 2020. The median list price of these homes was \$183,500, up from \$169,900 the prior year.

Half of the homes that went under contract in April were on the market less than 3 days, compared to 8 days in April 2020.

**CONTRACTS WRITTEN ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**BY MONTH >>**



Month	2019	2020	2021
January	743	759	862
February	804	852	783
March	1,008	935	1,072
April	1,091	914	1,098
May	1,052	1,210	
June	1,075	1,159	
July	1,022	1,221	
August	964	1,149	
September	902	1,060	
October	901	945	
November	745	870	
December	582	725	

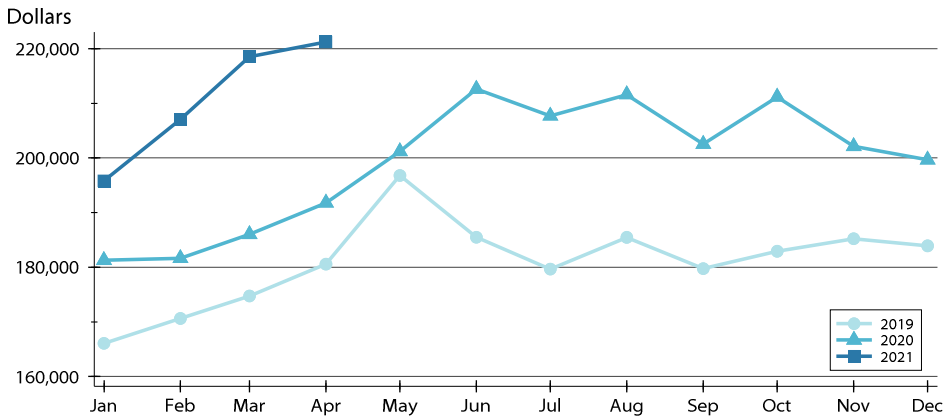
**BY PRICE RANGE >>**

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	6	0.5%	100	16,667	17,000	22	6	95.0%	100.0%
\$25,000-\$49,999	23	2.1%	904	39,300	40,000	27	8	93.2%	100.0%
\$50,000-\$99,999	169	15.4%	13,516	79,978	80,900	20	5	97.4%	100.0%
\$100,000-\$124,999	86	7.8%	9,754	113,414	114,900	6	3	99.9%	100.0%
\$125,000-\$149,999	114	10.4%	15,544	136,348	136,750	7	2	100.5%	100.0%
\$150,000-\$174,999	98	8.9%	15,956	162,815	164,900	7	2	100.9%	100.0%
\$175,000-\$199,999	96	8.7%	17,955	187,033	189,000	10	2	101.0%	100.0%
\$200,000-\$249,999	154	14.0%	34,739	225,575	225,000	13	3	100.2%	100.0%
\$250,000-\$299,999	105	9.6%	28,895	275,187	275,000	17	3	100.7%	100.0%
\$300,000-\$399,999	124	11.3%	42,469	342,492	337,140	21	3	100.5%	100.0%
\$400,000-\$499,999	57	5.2%	25,650	449,994	442,000	20	3	100.0%	100.0%
\$500,000-\$749,999	18	1.6%	10,418	578,763	550,000	63	22	98.2%	100.0%
\$750,000-\$999,999	8	0.7%	6,514	814,237	802,500	109	17	97.1%	100.0%
\$1,000,000 and up	8	0.7%	13,433	1,679,100	1,449,500	86	76	93.0%	96.5%
All price ranges	1,098	100.0%	242,924	221,243	183,500	17	3	99.7%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

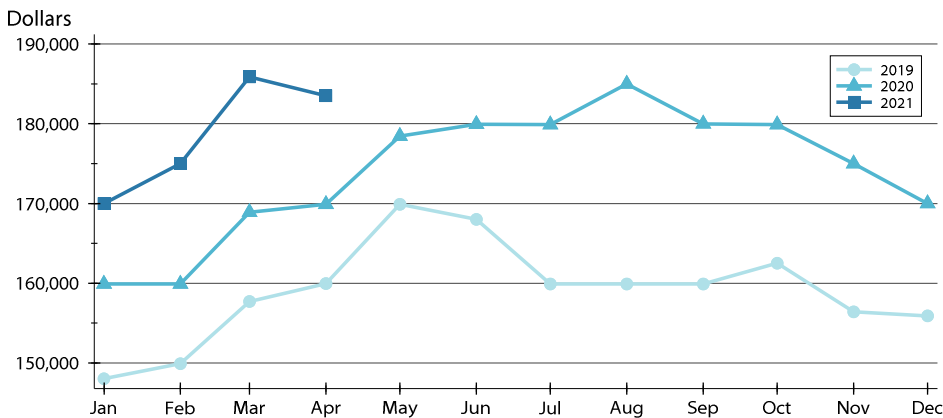
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	166,076	181,260	195,772
February	170,621	181,634	207,044
March	174,748	186,004	218,500
April	180,553	191,789	221,243
May	196,781	201,165	
June	185,478	212,601	
July	179,663	207,694	
August	185,471	211,579	
September	179,735	202,523	
October	182,918	211,167	
November	185,221	202,104	
December	183,912	199,646	

**MEDIAN PRICE** >>

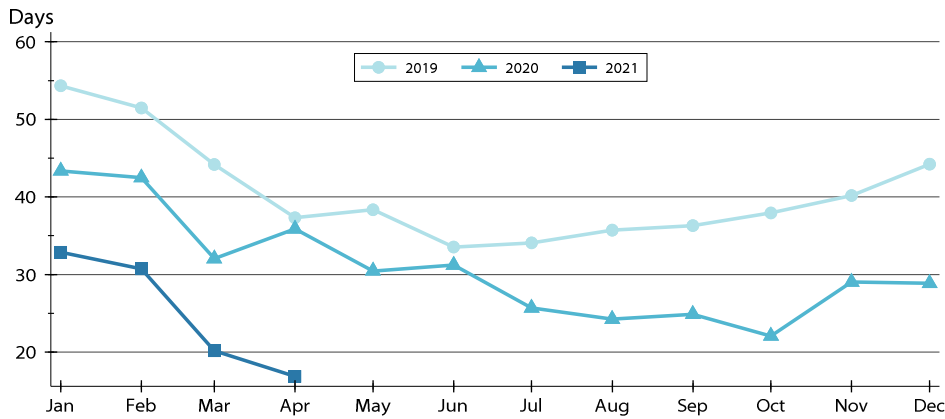


Month	2019	2020	2021
January	148,000	159,900	170,000
February	149,900	159,900	175,000
March	157,700	168,900	185,900
April	159,950	169,900	183,500
May	169,900	178,450	
June	168,000	179,950	
July	159,900	179,900	
August	159,900	185,000	
September	159,900	180,000	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	

# CONTRACTS WRITTEN ANALYSIS

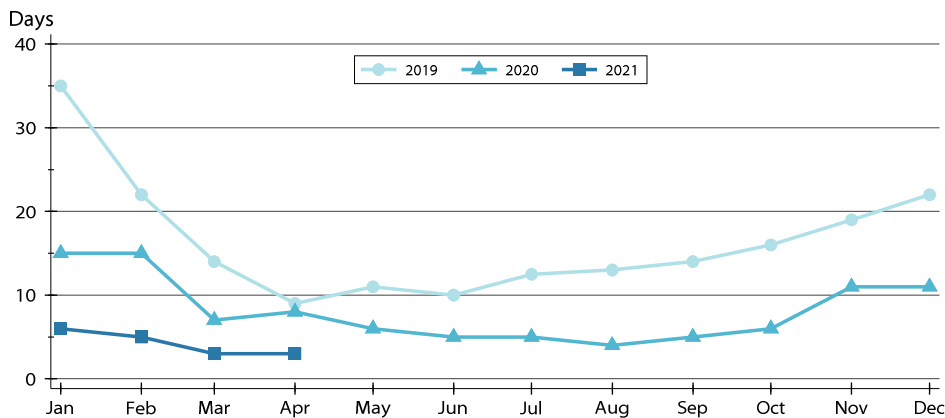
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	33
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	
June	34	31	
July	34	26	
August	36	24	
September	36	25	
October	38	22	
November	40	29	
December	44	29	

## MEDIAN DOM >>

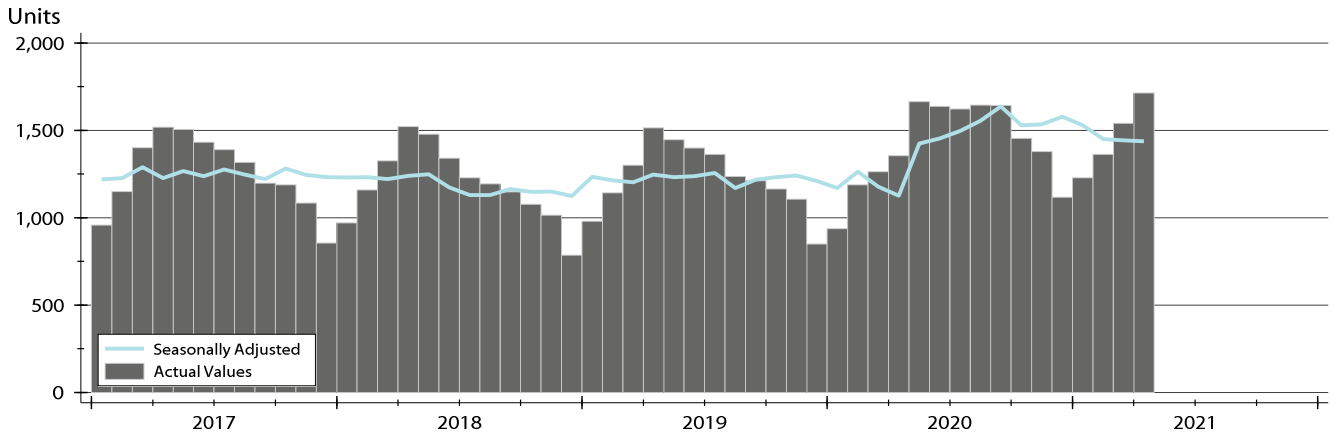


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	
June	10	5	
July	13	5	
August	13	4	
September	14	5	
October	16	6	
November	19	11	
December	22	11	

# PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021

## HISTORY >>



## SUMMARY >>

Summary Statistics for Active Listings		End of April		
		2021	2020	Change
Active Listings		<b>1,714</b>	1,355	26.5%
Volume (1,000s)		<b>411,430</b>	271,979	51.3%
Average	List Price	<b>240,041</b>	200,722	19.6%
	Days on Market	<b>19</b>	35	-44.4%
	Percent of Original	<b>99.9%</b>	98.8%	1.1%
Median	List Price	<b>205,495</b>	175,000	17.4%
	Days on Market	<b>3</b>	7	-57.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

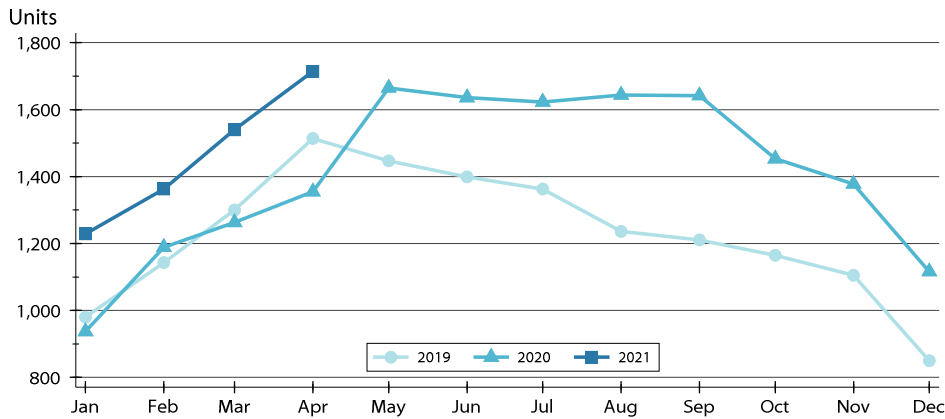
A total of 1,714 listings in South Central Kansas had contracts pending at the end of April, up from 1,355 contracts pending at the end of April 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

**BY MONTH >>**



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	
June	1,399	1,636	
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

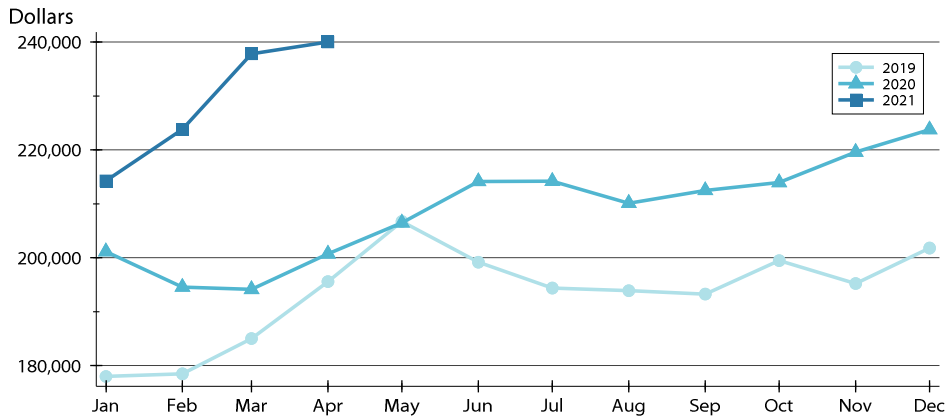
**BY PRICE RANGE >>**

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	5	0.3%	77	15,400	17,000	26	8	93.6%	100.0%
\$25,000-\$49,999	25	1.5%	983	39,306	40,000	34	18	96.8%	100.0%
\$50,000-\$99,999	234	13.7%	18,717	79,987	80,000	34	7	97.9%	100.0%
\$100,000-\$124,999	112	6.5%	12,734	113,700	114,900	9	3	99.8%	100.0%
\$125,000-\$149,999	148	8.6%	20,242	136,768	137,750	8	3	100.3%	100.0%
\$150,000-\$174,999	146	8.5%	23,734	162,563	164,900	17	2	99.9%	100.0%
\$175,000-\$199,999	137	8.0%	25,664	187,327	188,875	11	2	100.1%	100.0%
\$200,000-\$249,999	262	15.3%	59,121	225,654	225,000	12	2	100.3%	100.0%
\$250,000-\$299,999	180	10.5%	49,572	275,403	275,000	18	3	101.0%	100.0%
\$300,000-\$399,999	254	14.8%	87,658	345,110	340,000	17	2	100.7%	100.0%
\$400,000-\$499,999	102	6.0%	46,064	451,604	449,654	22	3	100.3%	100.0%
\$500,000-\$749,999	52	3.0%	29,991	576,744	550,000	39	4	99.1%	100.0%
\$750,000-\$999,999	15	0.9%	12,360	824,029	799,000	71	4	97.2%	100.0%
\$1,000,000 and up	10	0.6%	16,832	1,683,190	1,449,500	84	38	95.7%	100.0%
All price ranges	1,714	100.0%	411,430	240,041	205,495	19	3	99.9%	100.0%

# PENDING CONTRACTS ANALYSIS

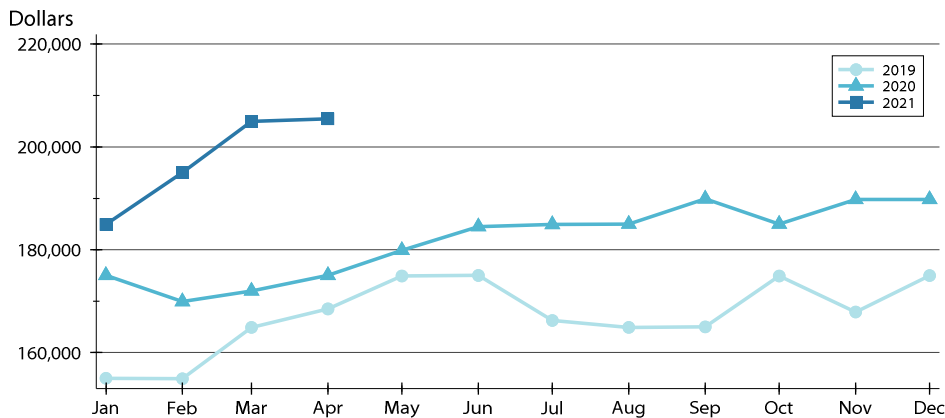
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	206,461
June	199,174	214,154	214,154
July	194,369	214,195	214,195
August	193,882	210,126	210,126
September	193,256	212,480	212,480
October	199,471	213,958	213,958
November	195,210	219,592	219,592
December	201,795	223,753	223,753

## MEDIAN PRICE >>

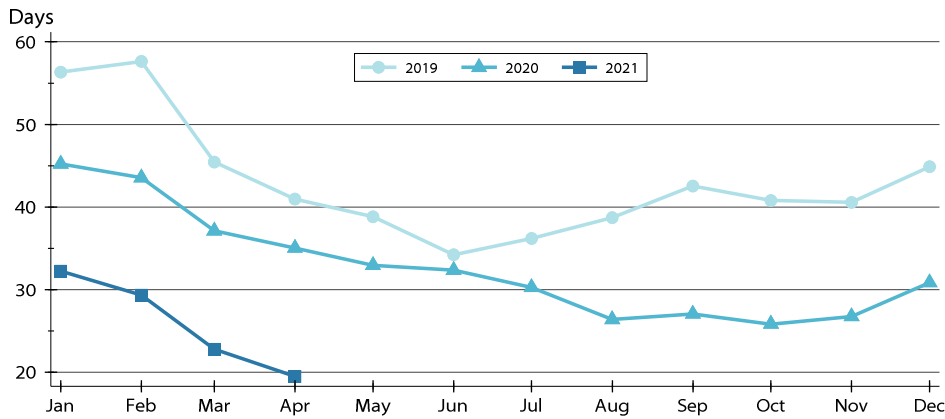


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	179,900
June	175,000	184,500	184,500
July	166,250	184,900	184,900
August	164,900	185,000	185,000
September	165,000	189,900	189,900
October	174,900	185,000	185,000
November	167,900	189,800	189,800
December	174,975	189,800	189,800

# PENDING CONTRACTS ANALYSIS

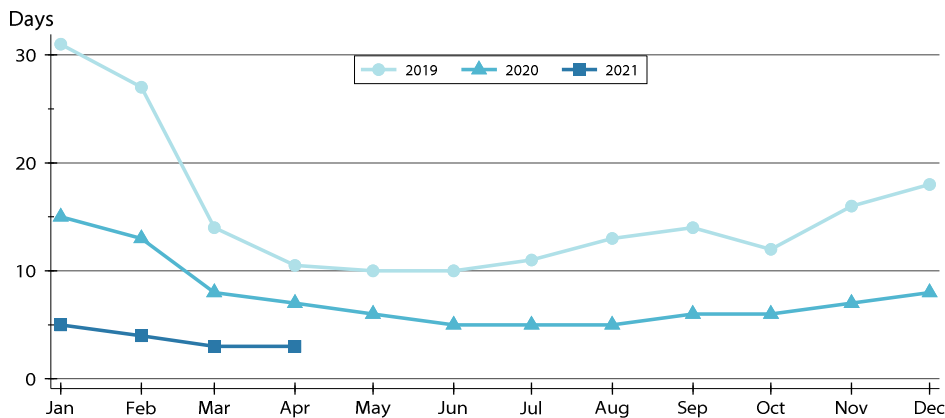
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 5/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	
June	34	32	
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	
June	10	5	
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

June 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for May 2021

Homes sales in South Central Kansas rose by 22.9% in May compared to the prior year. Sales in May 2021 totaled 1,091 units, up from 888 in 2020.

Among existing homes, 999 units sold in May, an increase of 21.5% from 822 units that sold in 2020. The average sale price of existing homes was \$212,844. This represents an increase of 23.0% from the May 2020 average price of \$173,029.

For new construction, 92 sales occurred in May, up from 66 units the prior year, an increase of 39.4%. The average sale price of new homes in May was \$370,951, up 22.3% from the same period last year.

A total of 1,135 contracts for sale were written in May 2021, down from 1,211 in May 2020. This is a decrease of 6.3%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 769 units at the end of May, which is down from 1,393 homes that were on the market at the end of May last year. At the current rate of sales, this figure represents 0.8 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in May

Total home sales in South Central Kansas rose by 22.9% last month to 1,091 units, compared to 888 units in May 2020. Total sales volume was \$246.8 million, up 52.1% from a year earlier.

The median sale price in May was \$195,000, up from \$164,825 a year earlier. Homes that sold in May were typically on the market for 3 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of May

The total number of active listings in South Central Kansas at the end of May was 769 units, down from 1,393 at the same point in 2020. This represents a 0.8 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$234,900.

During May, a total of 1,135 contracts were written down from 1,211 in May 2020. At the end of the month, there were 1,762 contracts pending, compared to 1,665 at the end of May 2020.

Entire MLS System		May		
Current Month		2021	2020	Change
Summary Statistics		2021	2020	Change
Home Sales		1,091	888	22.9%
Active Listings		769	1,393	-44.8%
Months' Supply		0.8	1.6	-52.1%
New Listings		1,182	1,193	-0.9%
Contracts Written		1,135	1,211	-6.3%
Pending Contracts		1,762	1,665	5.8%
Sales Volume (1,000s)		246,759	162,256	52.1%
Average	Sale Price	226,177	182,721	23.8%
	List Price of Actives	291,370	290,053	0.5%
	Days on Market	17	34	-51.9%
	Percent of List	101.1%	98.5%	2.6%
	Percent of Original	101.0%	96.9%	4.2%
Median	Sale Price	195,000	164,825	18.3%
	List Price of Actives	234,900	240,000	-2.1%
	Days on Market	3	9	-66.7%
	Percent of List	100.0%	100.0%	0.0%
	Percent of Original	100.1%	100.0%	0.1%

## REPORT CONTENTS >>

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

- [Three-Year Comparisons](#) – Page 2
- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20

## THREE-YEAR COMPARISONS

### SUMMARY >>

### BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 6/7/2021

May MLS Statistics		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>1,091</b>	<b>999</b>	<b>92</b>	888	822	66	1,153	1,069	84
Change from prior year		22.9%	21.5%	39.4%	-23.0%	-23.1%	-21.4%	5.5%	5.7%	2.4%
Active Listings		<b>769</b>	<b>635</b>	<b>134</b>	1,393	1,134	259	1,992	1,726	266
Change from prior year		-44.8%	-44.0%	-48.3%	-30.1%	-34.3%	-2.6%	-11.5%	-14.5%	15.2%
Months' Supply		<b>0.8</b>	<b>0.7</b>	<b>1.6</b>	1.6	1.4	4.0	2.3	2.1	4.4
Change from prior year		-52.1%	-50.8%	-61.6%	-30.7%	-34.7%	-8.5%	-10.2%	-13.0%	12.6%
New Listings		<b>1,182</b>	<b>1,133</b>	<b>49</b>	1,193	1,086	107	1,292	1,204	88
Change from prior year		-0.9%	4.3%	-54.2%	-7.7%	-9.8%	21.6%	-9.1%	-10.5%	15.8%
Contracts Written		<b>1,135</b>	<b>1,082</b>	<b>53</b>	1,211	1,114	97	1,052	970	82
Change from prior year		-6.3%	-2.9%	-45.4%	15.1%	14.8%	18.3%	-0.3%	-1.8%	22.4%
Pending Contracts		<b>1,762</b>	<b>1,477</b>	<b>285</b>	1,665	1,457	208	1,447	1,267	180
Change from prior year		5.8%	1.4%	37.0%	15.1%	15.0%	15.6%	-2.0%	-3.1%	6.5%
Sales Volume (1,000s)		<b>246,759</b>	<b>212,631</b>	<b>34,127</b>	162,256	142,230	20,026	200,058	174,656	25,402
Change from prior year		52.1%	49.5%	70.4%	-18.9%	-18.6%	-21.2%	10.8%	11.5%	6.1%
Average	Sale Price	<b>226,177</b>	<b>212,844</b>	<b>370,951</b>	182,721	173,029	303,425	173,511	163,382	302,411
	Change from prior year	23.8%	23.0%	22.3%	5.3%	5.9%	0.3%	5.1%	5.5%	3.6%
	List Price of Actives	<b>291,370</b>	<b>275,954</b>	<b>357,978</b>	290,053	277,139	344,305	268,251	259,142	326,228
	Change from prior year	0.5%	-0.4%	4.0%	8.1%	6.9%	5.5%	10.8%	11.9%	-1.3%
	Days on Market	<b>17</b>	<b>15</b>	<b>29</b>	34	33	48	42	39	83
	Change from prior year	-51.8%	-53.7%	-39.4%	-17.9%	-13.9%	-41.9%	-6.1%	-3.1%	-19.1%
	Percent of List	<b>101.1%</b>	<b>101.1%</b>	<b>101.7%</b>	98.5%	98.2%	102.3%	98.3%	98.0%	103.0%
Change from prior year	2.6%	2.9%	-0.6%	0.2%	0.3%	-0.6%	0.5%	0.4%	0.7%	
Median	Percent of Original	<b>101.0%</b>	<b>100.8%</b>	<b>103.3%</b>	96.9%	96.4%	103.2%	97.1%	96.5%	103.8%
	Change from prior year	4.2%	4.6%	0.1%	-0.2%	-0.2%	-0.5%	0.9%	0.8%	2.0%
	Sale Price	<b>195,000</b>	<b>184,000</b>	<b>338,948</b>	164,825	157,413	291,587	158,577	150,000	277,097
	Change from prior year	18.3%	16.9%	16.2%	3.9%	4.9%	5.2%	5.7%	5.6%	4.1%
	List Price of Actives	<b>234,900</b>	<b>186,600</b>	<b>356,000</b>	240,000	199,450	308,115	209,000	184,900	291,750
	Change from prior year	-2.1%	-6.4%	15.5%	14.8%	7.9%	5.6%	7.2%	2.8%	-1.1%
	Days on Market	<b>3</b>	<b>3</b>	<b>0</b>	9	9	0	11	11	8
Change from prior year	-66.7%	-66.7%	N/A	-18.2%	-18.2%	-100.0%	-26.7%	-21.4%	-81.2%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.3%	100.0%	99.6%	100.0%	
Change from prior year	0.0%	0.0%	-0.3%	0.0%	0.4%	0.3%	0.4%	0.6%	-0.4%	
Percent of Original	<b>100.1%</b>	<b>100.0%</b>	<b>101.2%</b>	100.0%	99.4%	102.2%	98.9%	98.5%	101.3%	
Change from prior year	0.1%	0.7%	-1.0%	1.1%	0.9%	0.9%	0.6%	0.6%	0.0%	

# YEAR-TO-DATE STATISTICS

## SUMMARY >>

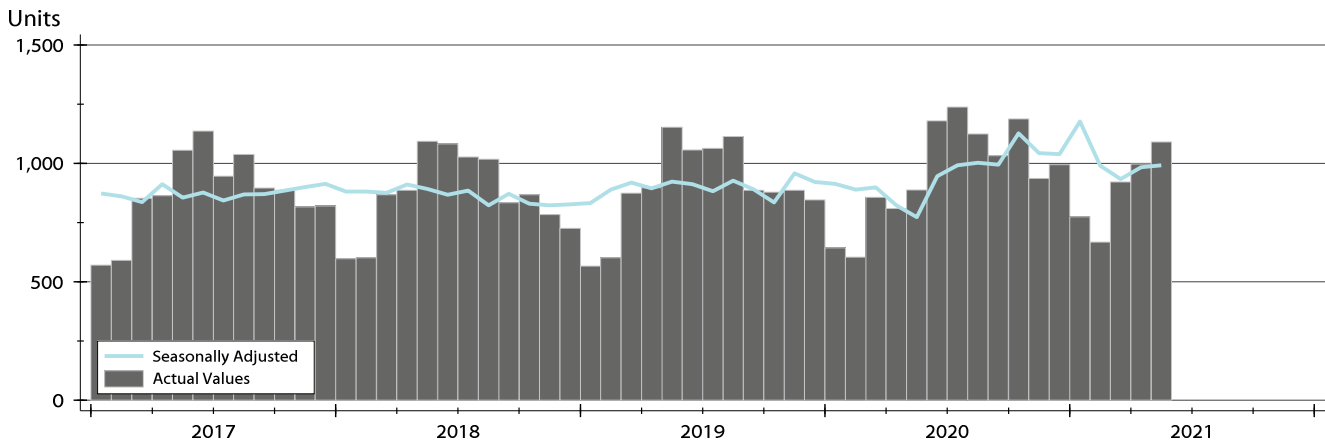
**YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 6/7/2021**

Year-to-Date Activity		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>4,452</b>	<b>4,050</b>	<b>402</b>	3,803	3,503	300	4,093	3,813	280
Change from prior year		17.1%	15.6%	34.0%	-7.1%	-8.1%	7.1%	1.2%	1.8%	-7.0%
New Listings		<b>5,056</b>	<b>4,766</b>	<b>290</b>	5,241	4,782	459	5,712	5,282	430
Change from prior year		-3.5%	-0.3%	-36.8%	-8.2%	-9.5%	6.7%	-3.1%	-4.2%	13.2%
Contracts Written		<b>4,990</b>	<b>4,637</b>	<b>353</b>	4,671	4,287	384	4,698	4,371	327
Change from prior year		6.8%	8.2%	-8.1%	-0.6%	-1.9%	17.4%	0.9%	1.5%	-6.6%
Sales Volume (1,000s)		<b>927,442</b>	<b>790,831</b>	<b>136,611</b>	668,684	576,983	91,701	673,207	584,689	88,518
Change from prior year		38.7%	37.1%	49.0%	-0.7%	-1.3%	3.6%	4.9%	6.1%	-2.5%
Average	Sale Price	<b>208,320</b>	<b>195,267</b>	<b>339,830</b>	175,831	164,711	305,669	164,478	153,341	316,136
	Change from prior year	18.5%	18.6%	11.2%	6.9%	7.4%	-3.3%	3.7%	4.2%	4.9%
	Days on Market	<b>25</b>	<b>24</b>	<b>38</b>	40	39	52	48	46	71
	Change from prior year	-36.8%	-38.5%	-25.6%	-16.5%	-15.6%	-27.0%	-8.1%	-2.0%	-37.5%
	Percent of List	<b>99.8%</b>	<b>99.6%</b>	<b>101.8%</b>	98.1%	97.7%	102.2%	97.8%	97.4%	102.6%
Change from prior year	1.7%	1.9%	-0.4%	0.3%	0.4%	-0.4%	0.1%	0.1%	0.8%	
Median	Percent of Original	<b>99.0%</b>	<b>98.6%</b>	<b>102.6%</b>	96.4%	95.8%	102.9%	95.8%	95.3%	103.4%
	Change from prior year	2.7%	2.9%	-0.3%	0.6%	0.6%	-0.5%	0.2%	0.2%	1.3%
	Sale Price	<b>179,950</b>	<b>168,000</b>	<b>319,245</b>	158,000	150,000	291,587	147,500	138,000	275,309
	Change from prior year	13.9%	12.0%	9.5%	7.1%	8.7%	5.9%	5.4%	4.2%	2.8%
	Days on Market	<b>4</b>	<b>5</b>	<b>0</b>	12	13	0	19	20	2
Change from prior year	-66.7%	-61.5%	N/A	-36.8%	-35.0%	-100.0%	-17.4%	-9.1%	-96.3%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	99.7%	100.0%	99.4%	98.9%	100.0%	
Change from prior year	0.0%	0.3%	0.0%	0.6%	0.8%	0.0%	0.4%	0.3%	0.0%	
Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	98.8%	98.3%	101.1%	98.0%	97.5%	100.9%	
Change from prior year	1.2%	1.7%	-0.5%	0.9%	0.8%	0.2%	0.3%	0.2%	-0.2%	

# CLOSED LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



**SUMMARY** >>

Summary Statistics for Closed Listings		May			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,091</b>	888	22.9%	<b>4,452</b>	3,803	17.1%
Volume (1,000s)		<b>246,759</b>	162,256	52.1%	<b>927,442</b>	668,684	38.7%
Average	Sale Price	<b>226,177</b>	182,721	23.8%	<b>208,320</b>	175,831	18.5%
	Days on Market	<b>17</b>	34	-51.8%	<b>25</b>	40	-36.8%
	Percent of List	<b>101.1%</b>	98.5%	2.6%	<b>99.8%</b>	98.1%	1.7%
	Percent of Original	<b>101.0%</b>	96.9%	4.2%	<b>99.0%</b>	96.4%	2.7%
Median	Sale Price	<b>195,000</b>	164,825	18.3%	<b>179,950</b>	158,000	13.9%
	Days on Market	<b>3</b>	9	-66.7%	<b>4</b>	12	-66.7%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%	<b>100.0%</b>	98.8%	1.2%

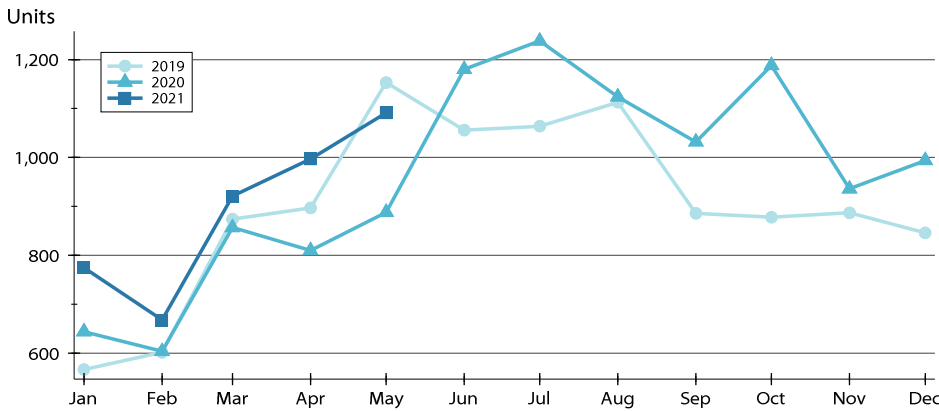
A total of 1,091 homes sold in South Central Kansas in May, up from 888 units in May 2020. Total sales volume rose to \$246.8 million compared to \$162.3 million in the previous year.

The median sales price in May was \$195,000, up 18.3% compared to the prior year. Median days on market was 3 days, the same as April, and down from 9 in May 2020.

**CLOSED LISTINGS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	567	644	775
February	602	604	668
March	874	857	921
April	897	810	997
May	1,153	888	1,091
June	1,056	1,180	
July	1,064	1,238	
August	1,113	1,124	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

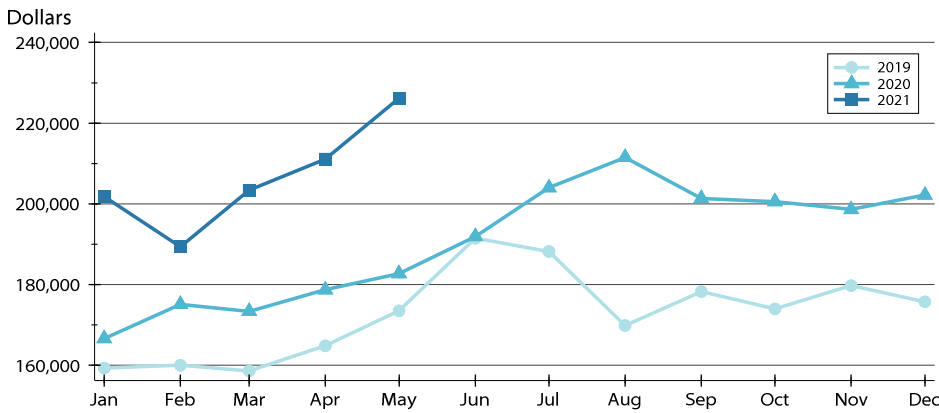
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	11	1.0%	185	16,850	17,000	42	43	88.2%	90.0%	80.4%	78.5%
\$25,000-\$49,999	31	2.8%	1,199	38,682	40,000	28	10	97.7%	100.0%	97.0%	100.0%
\$50,000-\$99,999	151	13.8%	11,730	77,682	78,200	24	6	98.8%	100.0%	97.7%	100.0%
\$100,000-\$124,999	74	6.8%	8,267	111,711	112,026	8	3	103.1%	102.6%	103.0%	103.4%
\$125,000-\$149,999	108	9.9%	14,811	137,137	136,250	8	3	102.2%	101.4%	101.9%	102.1%
\$150,000-\$174,999	91	8.3%	14,757	162,160	164,000	15	2	102.1%	100.1%	102.0%	101.2%
\$175,000-\$199,999	88	8.1%	16,350	185,796	185,000	15	2	102.6%	102.7%	102.6%	102.7%
\$200,000-\$249,999	170	15.6%	38,012	223,603	225,000	8	2	102.2%	101.0%	102.3%	101.4%
\$250,000-\$299,999	120	11.0%	32,606	271,714	270,000	7	2	101.8%	100.6%	102.3%	101.4%
\$300,000-\$399,999	141	12.9%	48,053	340,802	335,000	24	3	100.7%	100.0%	101.3%	100.2%
\$400,000-\$499,999	62	5.7%	27,623	445,537	441,550	22	3	100.1%	100.0%	100.3%	100.0%
\$500,000-\$749,999	31	2.8%	18,155	585,631	567,500	58	8	98.6%	100.0%	96.6%	100.0%
\$750,000-\$999,999	7	0.6%	6,035	862,103	802,500	9	0	101.2%	98.9%	103.9%	98.9%
\$1,000,000 and up	6	0.5%	8,977	1,496,083	1,287,500	68	32	96.5%	96.0%	94.7%	96.0%
All price ranges	1,091	100.0%	246,759	226,177	195,000	17	3	101.1%	100.0%	101.0%	100.1%

**CLOSED LISTINGS ANALYSIS**

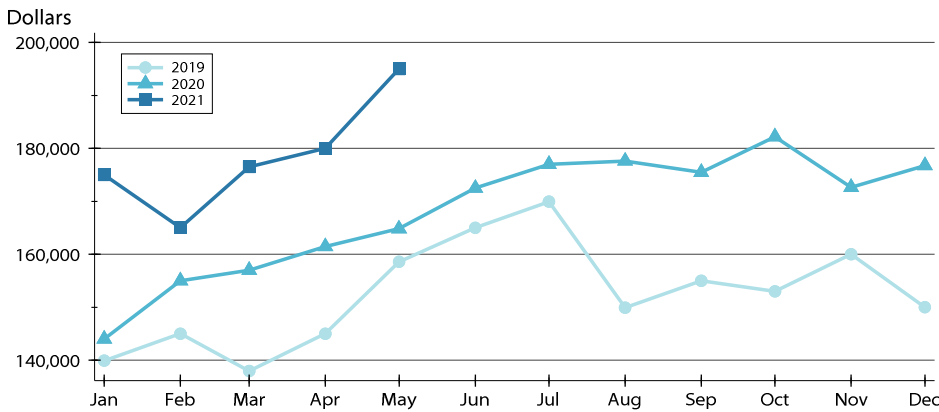
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,362
March	158,616	173,394	203,378
April	164,845	178,721	211,078
May	173,511	182,721	226,177
June	191,481	191,907	
July	188,219	204,009	
August	169,849	211,524	
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

**MEDIAN PRICE** >>

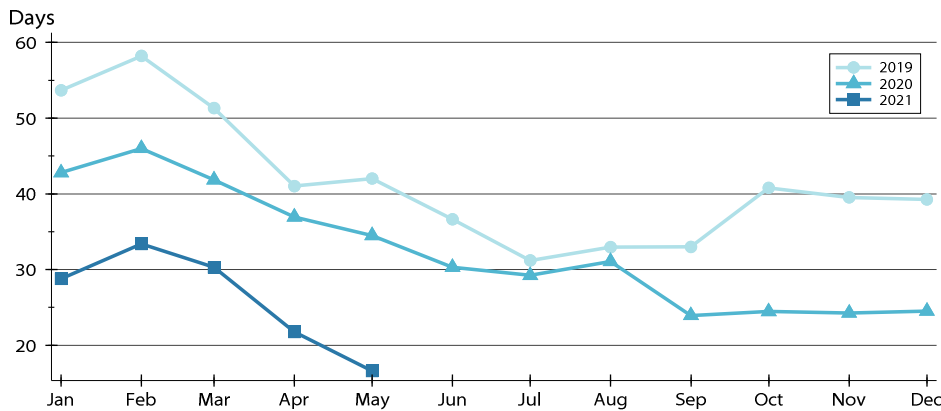


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	
July	169,950	177,000	
August	149,900	177,616	
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	

# CLOSED LISTINGS ANALYSIS

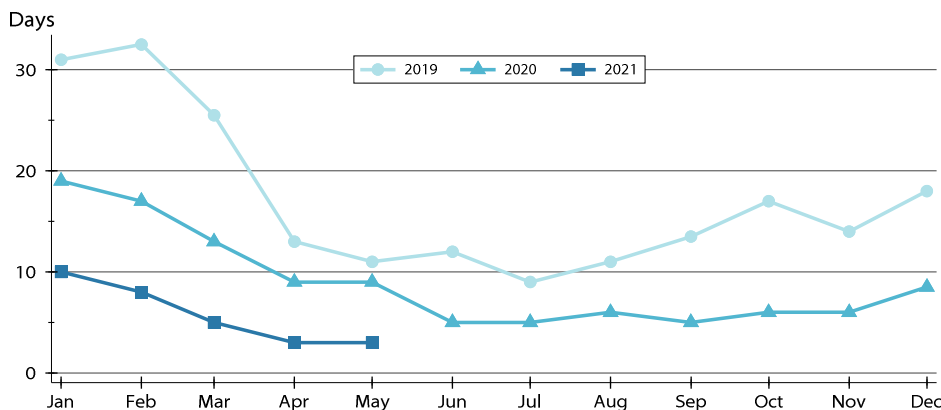
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	
July	31	29	
August	33	31	
September	33	24	
October	41	24	
November	40	24	
December	39	25	

## MEDIAN DOM >>

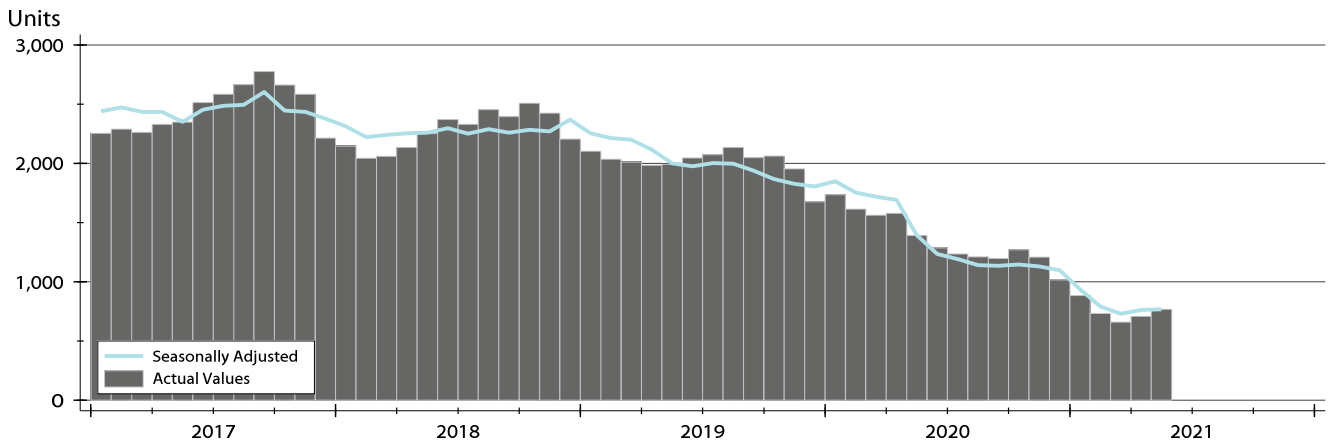


Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	
July	9	5	
August	11	6	
September	14	5	
October	17	6	
November	14	6	
December	18	9	

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of May		
		2021	2020	Change
Active Listings		<b>769</b>	1,393	-44.8%
Months' Supply		<b>0.8</b>	1.6	-52.1%
Volume (1,000s)		<b>224,063</b>	404,044	-44.5%
Average	List Price	<b>291,370</b>	290,053	0.5%
	Days on Market	<b>49</b>	93	-47.3%
	Percent of Original	<b>99.1%</b>	97.9%	1.2%
Median	List Price	<b>234,900</b>	240,000	-2.1%
	Days on Market	<b>17</b>	43	-60.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

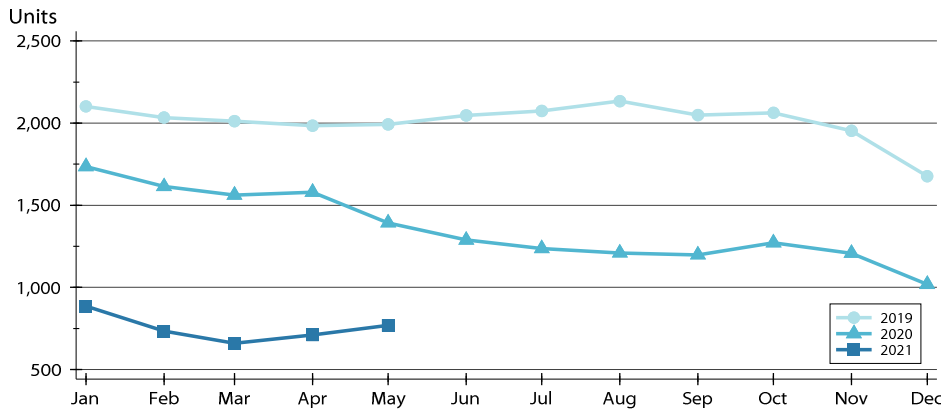
A total of 769 homes were available for sale in South Central Kansas at the end of May. This represents a 0.8 months' supply of active listings.

The median list price of homes on the market at the end of May was \$234,900, down 2.1% from 2020. The typical time on market for active listings was 17 days, down from 43 days a year earlier.

# ACTIVE LISTINGS ANALYSIS

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

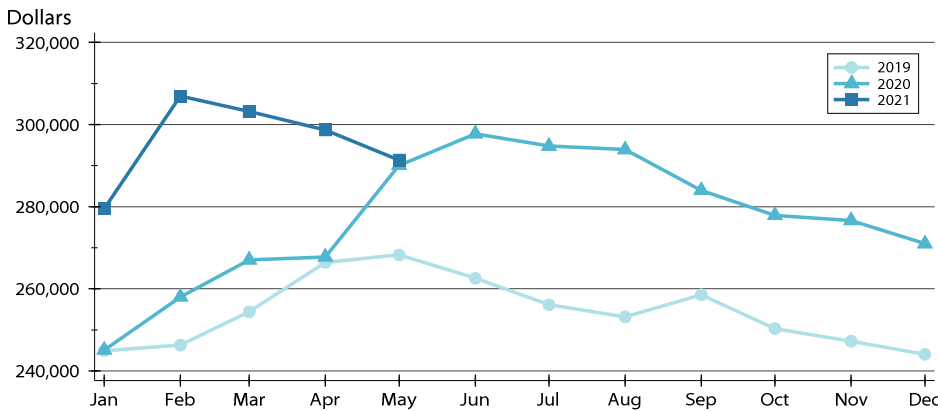
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.9%	49	0.6	7,046	2,500	134	73	97.5%	100.0%
\$25,000-\$49,999	34	4.4%	1,306	1.1	38,412	39,950	128	38	96.0%	98.4%
\$50,000-\$99,999	129	16.8%	9,878	0.9	76,570	78,000	55	25	95.6%	100.0%
\$100,000-\$124,999	39	5.1%	4,402	0.5	112,868	114,900	56	14	98.0%	100.0%
\$125,000-\$149,999	41	5.3%	5,557	0.4	135,546	135,000	19	11	99.2%	100.0%
\$150,000-\$174,999	30	3.9%	4,855	0.3	161,837	161,000	29	13	99.7%	100.0%
\$175,000-\$199,999	31	4.0%	5,850	0.4	188,720	189,900	38	19	99.3%	100.0%
\$200,000-\$249,999	82	10.7%	18,818	0.5	229,482	232,440	43	12	100.5%	100.0%
\$250,000-\$299,999	80	10.4%	22,204	0.7	277,551	275,000	28	11	100.6%	100.0%
\$300,000-\$399,999	117	15.2%	41,503	0.8	354,725	358,433	35	12	100.2%	100.0%
\$400,000-\$499,999	55	7.2%	24,765	0.9	450,272	446,338	26	1	101.1%	100.0%
\$500,000-\$749,999	36	4.7%	21,967	1.2	610,204	599,207	31	4	101.4%	100.0%
\$750,000-\$999,999	13	1.7%	11,000	1.9	846,175	842,000	37	18	100.2%	100.0%
\$1,000,000 and up	19	2.5%	35,592	3.2	1,873,263	1,700,000	243	99	99.2%	100.0%
All price ranges	769	100.0%	224,063	0.7	291,370	234,900	49	17	99.1%	100.0%

# ACTIVE LISTINGS ANALYSIS

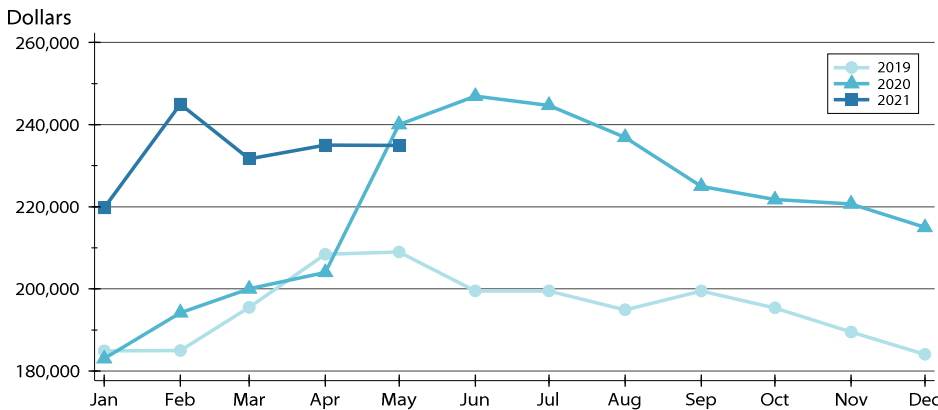
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	291,370
June	262,572	297,758	
July	256,102	294,752	
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

## MEDIAN PRICE >>

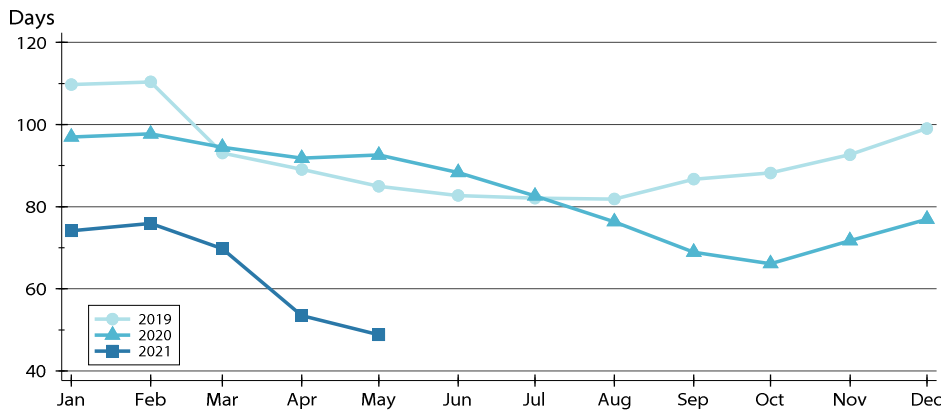


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	234,900
June	199,500	246,900	
July	199,500	244,700	
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	

# ACTIVE LISTINGS ANALYSIS

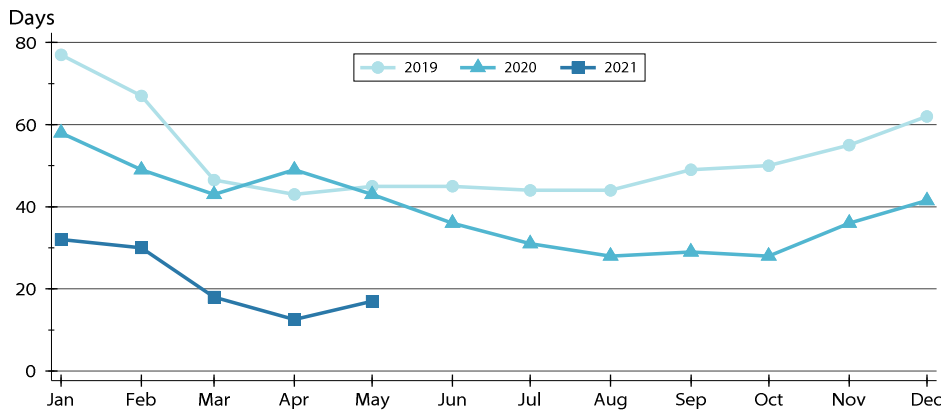
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

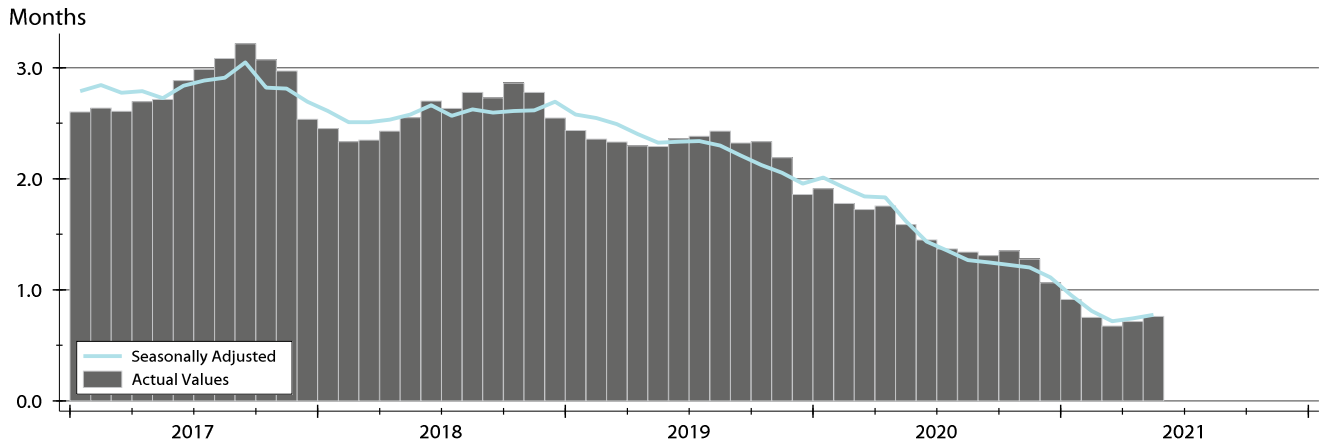


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

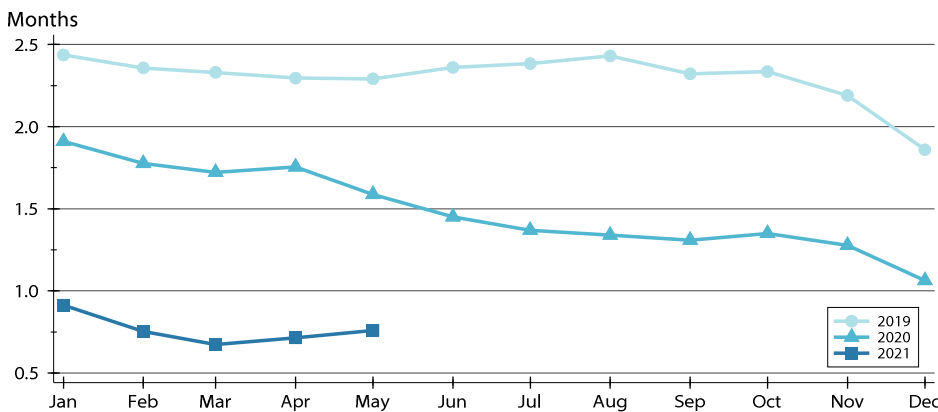
# MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**HISTORY** >>



**BY MONTH** >>

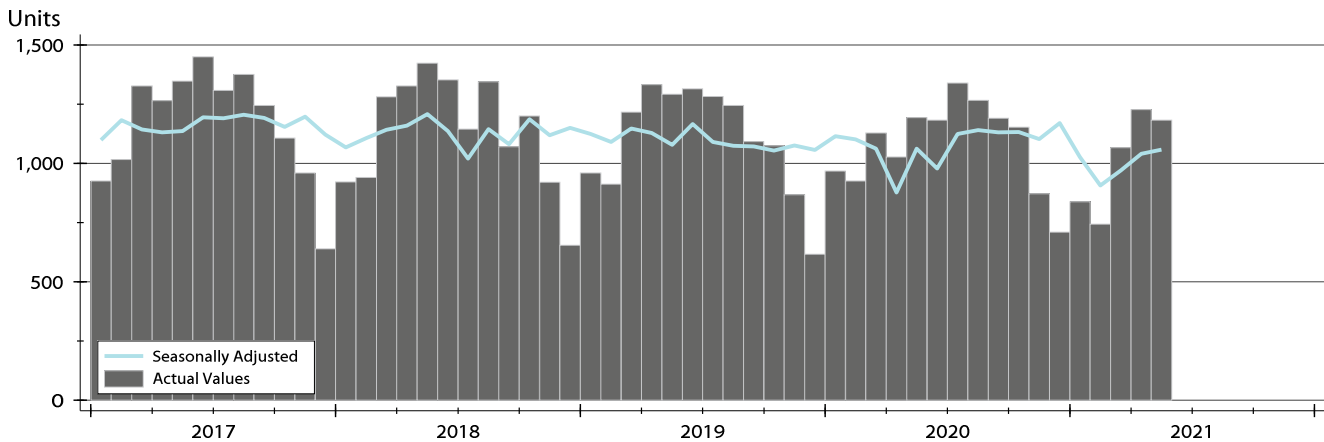


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.3	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



**SUMMARY** >>

Summary Statistics for New Listings		2021	May 2020	Change
Current Month	New Listings	<b>1,182</b>	1,193	-0.9%
	Volume (1,000s)	<b>259,101</b>	258,625	0.2%
	Average List Price	<b>219,205</b>	216,785	1.1%
	Median List Price	<b>185,000</b>	187,000	-1.1%
YTD	New Listings	<b>5,056</b>	5,241	-3.5%
	Volume (1,000s)	<b>1,075,623</b>	1,057,508	1.7%
	Average List Price	<b>212,742</b>	201,776	5.4%
	Median List Price	<b>179,900</b>	170,000	5.8%

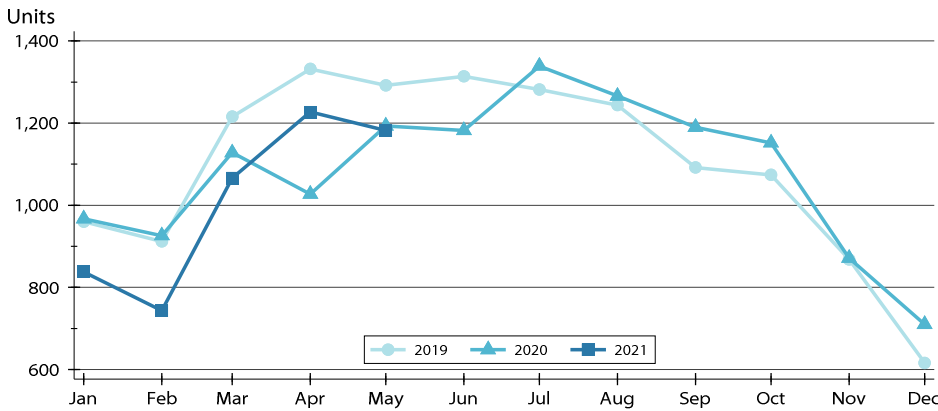
A total of 1,182 new listings were added in South Central Kansas during May, down 0.9% from the same month in 2020. Year-to-date South Central Kansas has seen 5,056 new listings.

The median list price of these homes was \$185,000 down from \$187,000 in 2020.

**NEW LISTINGS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	960	967	838
February	912	926	743
March	1,216	1,128	1,066
April	1,332	1,027	1,227
May	1,292	1,193	1,182
June	1,314	1,182	
July	1,282	1,339	
August	1,244	1,266	
September	1,092	1,190	
October	1,074	1,152	
November	868	871	
December	616	710	

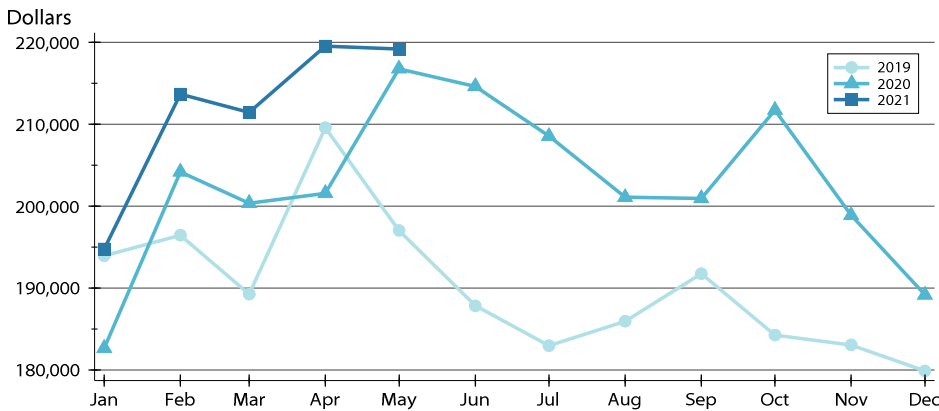
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	7	0.6%	60	8,593	2,500
\$25,000-\$49,999	25	2.1%	982	39,268	40,000
\$50,000-\$99,999	178	15.1%	14,031	78,829	80,000
\$100,000-\$124,999	87	7.4%	9,848	113,198	115,000
\$125,000-\$149,999	127	10.7%	17,358	136,674	137,500
\$150,000-\$174,999	99	8.4%	15,970	161,311	160,000
\$175,000-\$199,999	113	9.6%	21,047	186,252	185,000
\$200,000-\$249,999	183	15.5%	41,513	226,847	227,000
\$250,000-\$299,999	119	10.1%	32,707	274,848	275,000
\$300,000-\$399,999	121	10.2%	42,192	348,695	349,000
\$400,000-\$499,999	35	3.0%	15,493	442,664	429,900
\$500,000-\$749,999	27	2.3%	15,925	589,818	579,900
\$750,000-\$999,999	12	1.0%	10,588	882,375	895,000
\$1,000,000 and up	8	0.7%	12,399	1,549,875	1,425,000
All price ranges	1,182	100.0%	259,101	219,205	185,000

**NEW LISTINGS ANALYSIS**

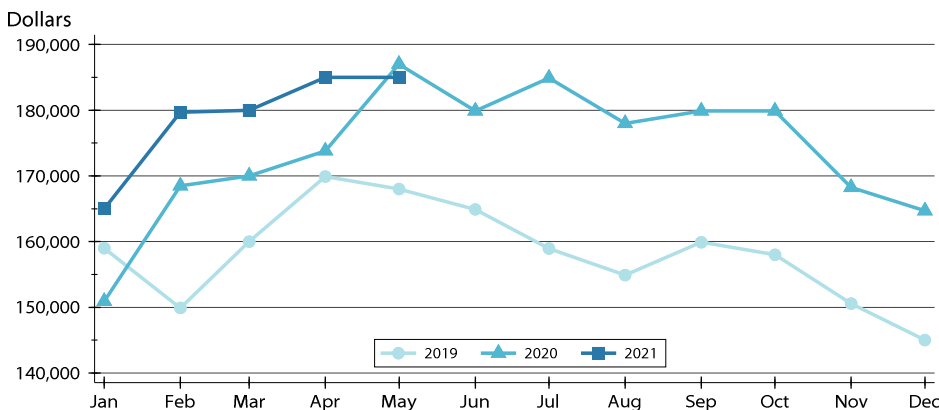
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	193,949	182,657	194,767
February	196,464	204,193	213,697
March	189,261	200,358	211,463
April	209,589	201,569	219,554
May	197,040	216,785	219,205
June	187,832	214,627	
July	182,966	208,548	
August	185,946	201,081	
September	191,748	200,941	
October	184,259	211,734	
November	183,057	198,893	
December	179,876	189,161	

**MEDIAN PRICE** >>

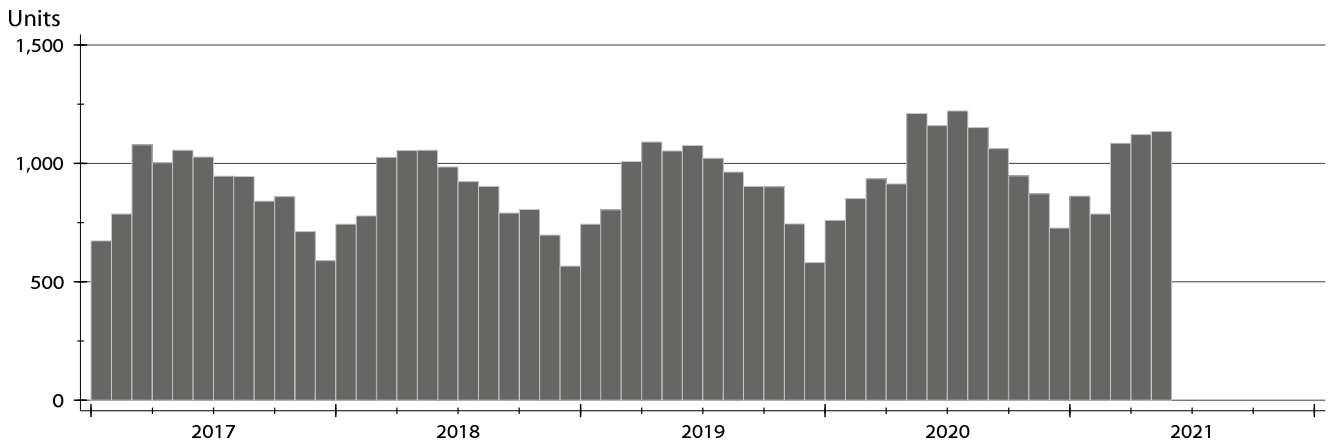


Month	2019	2020	2021
January	159,000	150,900	165,000
February	149,900	168,500	179,700
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,000	185,000
June	164,900	179,900	
July	158,950	184,900	
August	154,900	178,000	
September	159,900	179,900	
October	158,000	179,900	
November	150,565	168,250	
December	145,000	164,700	

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



**SUMMARY** >>

Summary Statistics for Contracts Written		May			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,135</b>	1,211	-6.3%	<b>4,990</b>	4,671	6.8%
Volume (1,000s)		<b>250,828</b>	243,742	2.9%	<b>1,069,358</b>	885,309	20.8%
Average	Sale Price	<b>220,994</b>	201,273	9.8%	<b>214,300</b>	189,533	13.1%
	Days on Market	<b>15</b>	30	-51.3%	<b>22</b>	36	-38.8%
	Percent of Original	<b>99.5%</b>	98.0%	1.5%	<b>99.4%</b>	97.0%	2.5%
Median	Sale Price	<b>187,500</b>	178,000	5.3%	<b>180,000</b>	168,000	7.1%
	Days on Market	<b>3</b>	6	-50.0%	<b>4</b>	9	-55.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.8%	0.2%

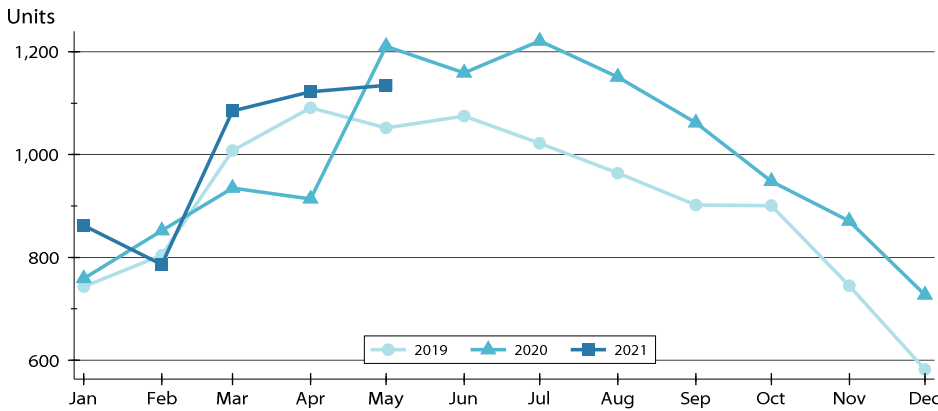
A total of 1,135 contracts for sale were written in South Central Kansas during the month of May, down from 1,211 in 2020. The median list price of these homes was \$187,500, up from \$178,000 the prior year.

Half of the homes that went under contract in May were on the market less than 3 days, compared to 6 days in May 2020.

**CONTRACTS WRITTEN ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	743	759	862
February	804	852	786
March	1,008	935	1,085
April	1,091	914	1,122
May	1,052	1,211	1,135
June	1,075	1,159	
July	1,022	1,221	
August	964	1,151	
September	902	1,062	
October	901	948	
November	745	871	
December	582	727	

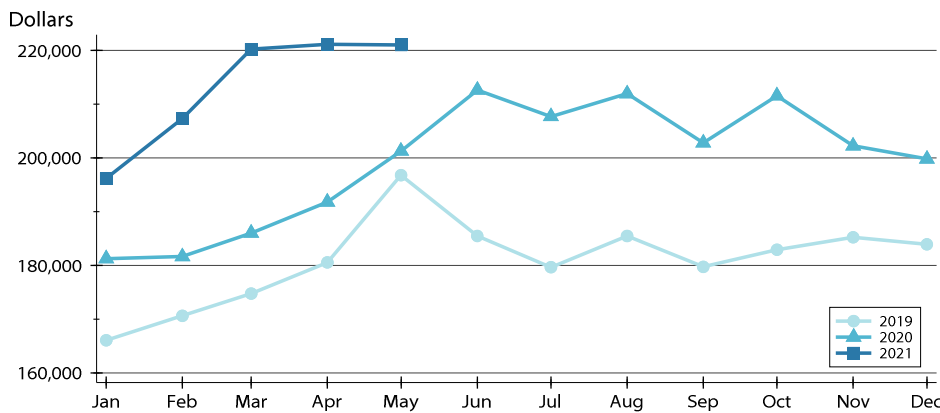
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.6%	113	16,143	17,500	101	114	83.5%	83.3%
\$25,000-\$49,999	21	1.9%	870	41,424	42,300	18	5	91.6%	100.0%
\$50,000-\$99,999	162	14.3%	12,800	79,009	79,950	16	5	98.2%	100.0%
\$100,000-\$124,999	87	7.7%	9,822	112,891	115,000	11	3	99.7%	100.0%
\$125,000-\$149,999	118	10.4%	16,189	137,192	139,000	7	3	99.7%	100.0%
\$150,000-\$174,999	94	8.3%	15,239	162,115	164,700	9	3	100.5%	100.0%
\$175,000-\$199,999	123	10.8%	22,956	186,633	186,000	7	3	100.4%	100.0%
\$200,000-\$249,999	175	15.4%	39,501	225,721	225,000	9	3	100.4%	100.0%
\$250,000-\$299,999	108	9.5%	29,684	274,856	274,935	7	2	100.0%	100.0%
\$300,000-\$399,999	116	10.2%	40,155	346,161	342,900	20	3	99.2%	100.0%
\$400,000-\$499,999	44	3.9%	19,656	446,721	450,000	26	10	98.9%	100.0%
\$500,000-\$749,999	28	2.5%	16,527	590,257	579,950	39	9	100.7%	100.0%
\$750,000-\$999,999	16	1.4%	13,606	850,384	836,828	91	26	99.1%	100.0%
\$1,000,000 and up	4	0.4%	6,640	1,660,000	1,397,500	5	4	101.7%	100.0%
All price ranges	1,135	100.0%	250,828	220,994	187,500	15	3	99.5%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

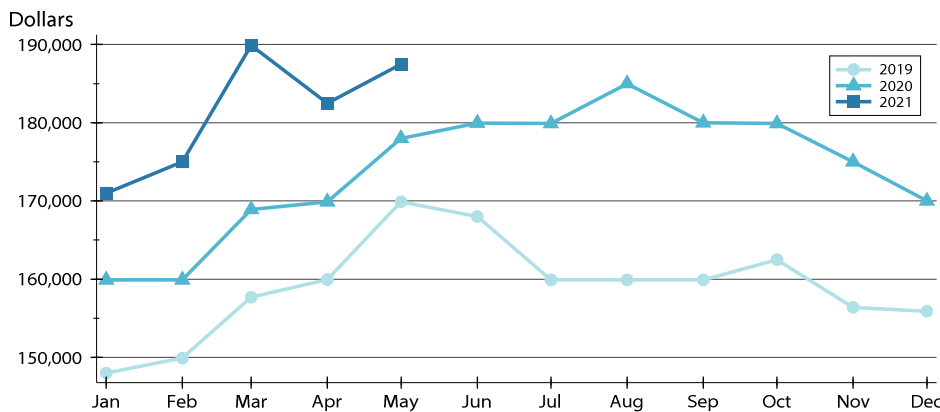
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	166,076	181,260	196,164
February	170,621	181,634	207,317
March	174,748	186,004	220,208
April	180,553	191,789	221,100
May	196,781	201,273	220,994
June	185,478	212,601	
July	179,663	207,694	
August	185,471	211,934	
September	179,735	202,784	
October	182,918	211,556	
November	185,221	202,227	
December	183,912	199,795	

**MEDIAN PRICE** >>

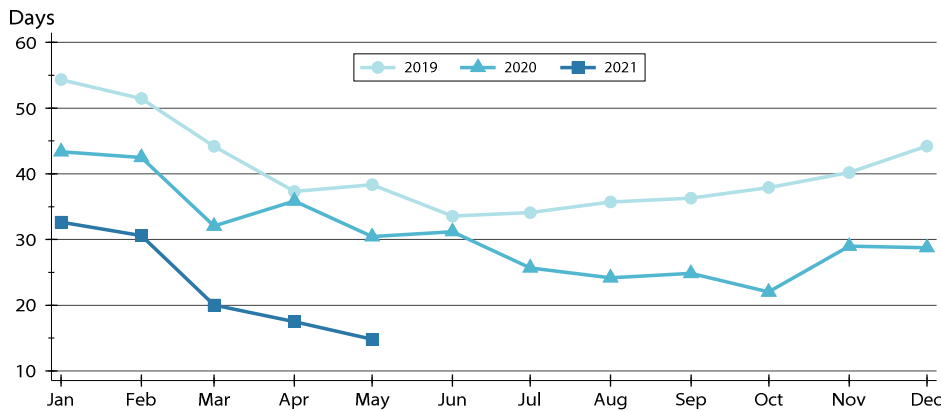


Month	2019	2020	2021
January	148,000	159,900	171,000
February	149,900	159,900	175,000
March	157,700	168,900	189,900
April	159,950	169,900	182,500
May	169,900	178,000	187,500
June	168,000	179,950	
July	159,900	179,900	
August	159,900	185,000	
September	159,900	180,000	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	

**CONTRACTS WRITTEN ANALYSIS**

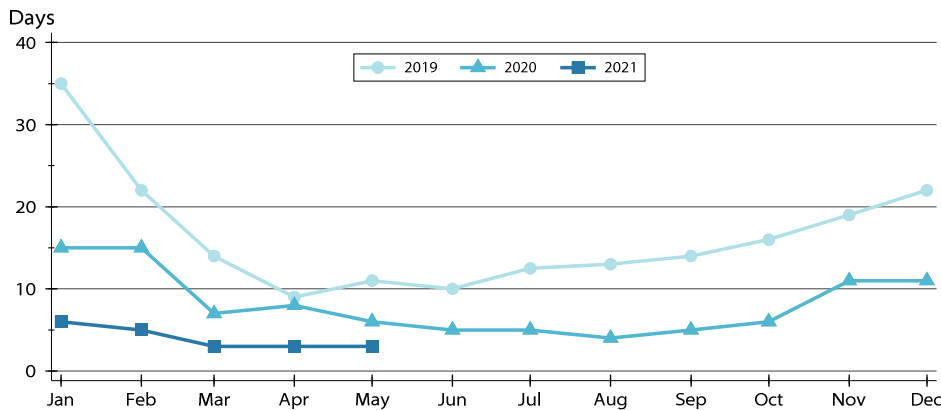
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	54	43	33
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	
July	34	26	
August	36	24	
September	36	25	
October	38	22	
November	40	29	
December	44	29	

**MEDIAN DOM** >>

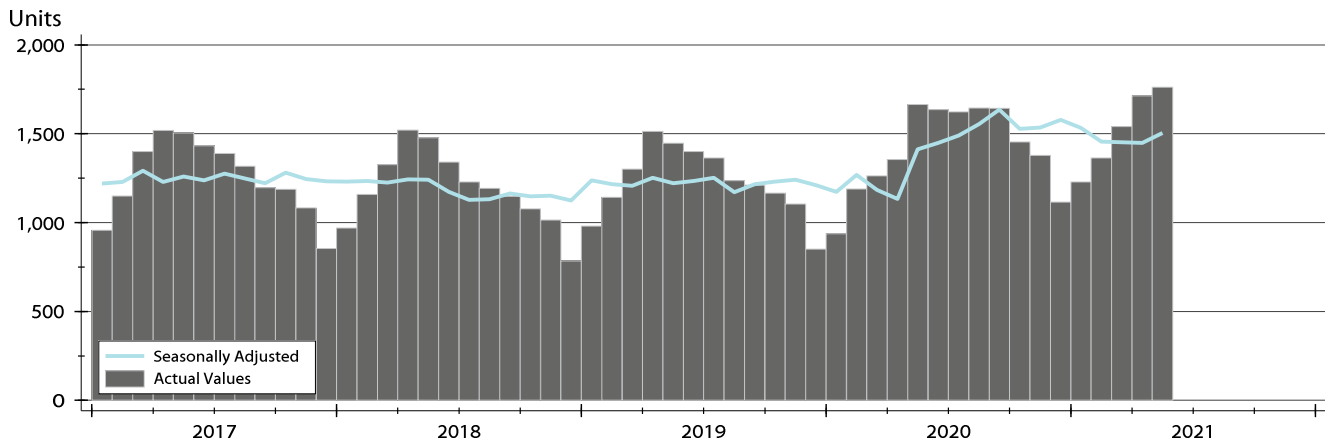


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	
July	13	5	
August	13	4	
September	14	5	
October	16	6	
November	19	11	
December	22	11	

# PENDING CONTRACTS ANALYSIS

## HISTORY >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**



## SUMMARY >>

Summary Statistics for Active Listings		End of May		
		2021	2020	Change
Active Listings		<b>1,762</b>	1,665	5.8%
Volume (1,000s)		<b>425,161</b>	343,758	23.7%
Average	List Price	<b>241,294</b>	206,461	16.9%
	Days on Market	<b>17</b>	33	-47.3%
	Percent of Original	<b>99.6%</b>	99.0%	0.6%
Median	List Price	<b>200,387</b>	179,900	11.4%
	Days on Market	<b>3</b>	6	-50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

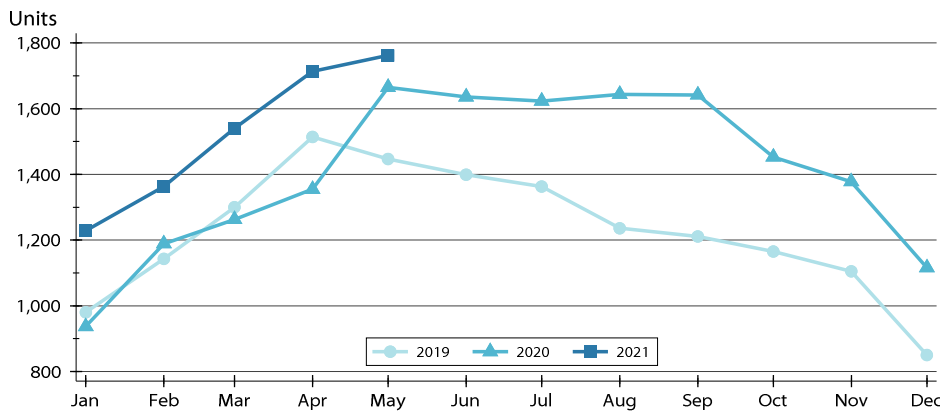
A total of 1,762 listings in South Central Kansas had contracts pending at the end of May, up from 1,665 contracts pending at the end of May 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

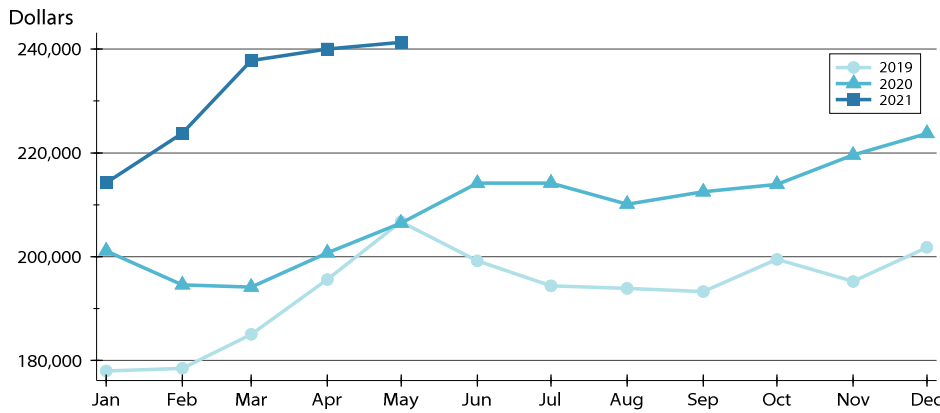
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	6	0.3%	93	15,500	17,250	118	124	77.3%	78.6%
\$25,000-\$49,999	18	1.0%	756	41,972	42,850	23	5	92.9%	100.0%
\$50,000-\$99,999	240	13.6%	18,949	78,956	80,000	31	6	98.2%	100.0%
\$100,000-\$124,999	109	6.2%	12,365	113,437	115,000	10	3	99.2%	100.0%
\$125,000-\$149,999	160	9.1%	21,917	136,984	138,450	7	3	100.1%	100.0%
\$150,000-\$174,999	138	7.8%	22,383	162,194	164,500	10	2	100.0%	100.0%
\$175,000-\$199,999	174	9.9%	32,472	186,619	185,000	7	3	100.0%	100.0%
\$200,000-\$249,999	278	15.8%	62,588	225,135	224,950	12	3	100.5%	100.0%
\$250,000-\$299,999	181	10.3%	49,829	275,299	275,000	14	2	100.5%	100.0%
\$300,000-\$399,999	242	13.7%	83,922	346,784	345,458	12	1	100.1%	100.0%
\$400,000-\$499,999	92	5.2%	41,306	448,974	449,204	19	4	99.8%	100.0%
\$500,000-\$749,999	61	3.5%	35,518	582,254	566,138	52	6	98.7%	100.0%
\$750,000-\$999,999	22	1.2%	18,355	834,310	815,000	78	12	99.5%	100.0%
\$1,000,000 and up	9	0.5%	16,989	1,887,656	1,700,000	57	11	96.3%	100.0%
All price ranges	1,762	100.0%	425,161	241,294	200,387	17	3	99.6%	100.0%

**PENDING CONTRACTS ANALYSIS**

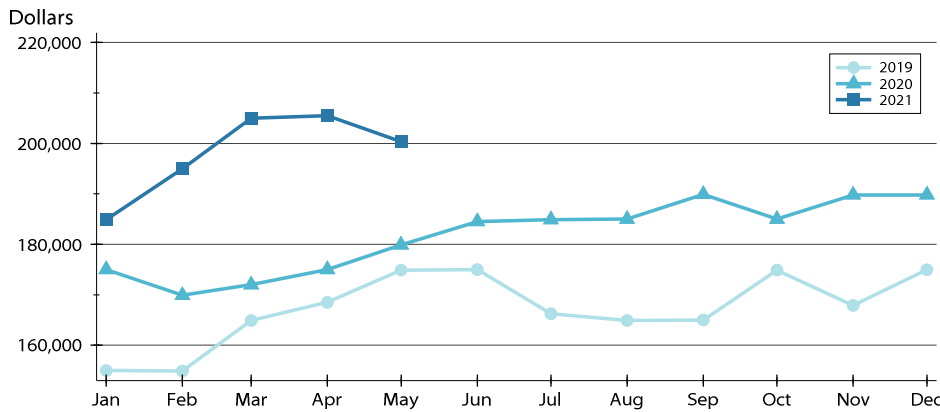
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	
July	194,369	214,195	
August	193,882	210,126	
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

**MEDIAN PRICE** >>

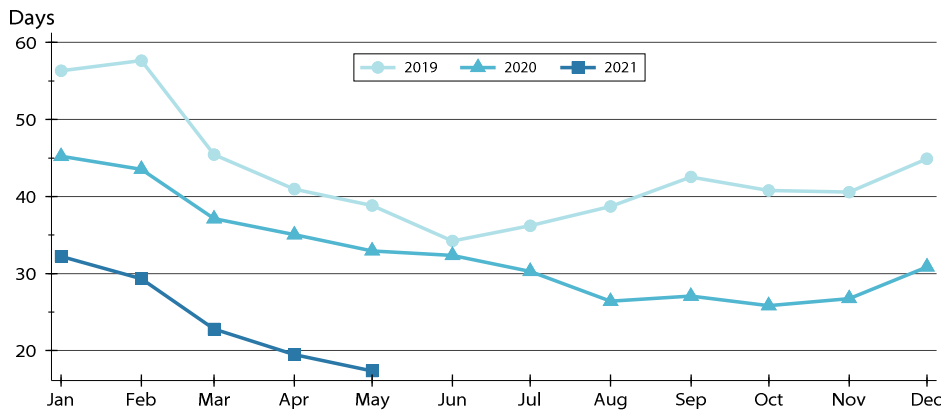


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	
July	166,250	184,900	
August	164,900	185,000	
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	

# PENDING CONTRACTS ANALYSIS

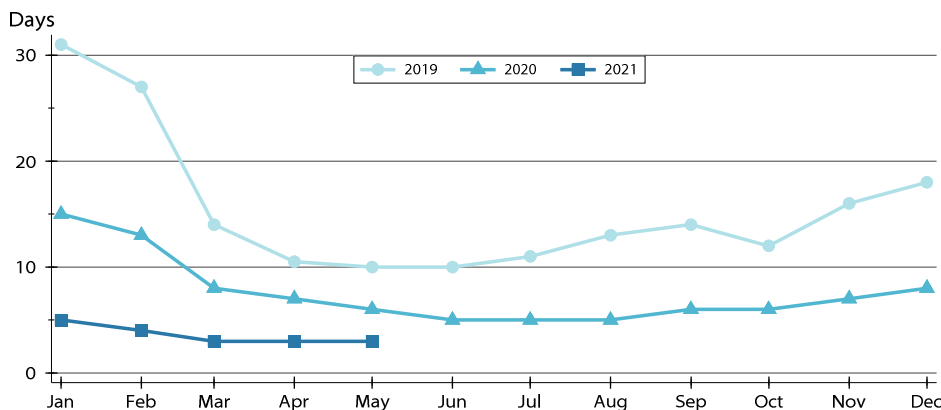
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 6/7/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

July 9, 2021

### South Central Kansas MLS Releases Home Sales Figures for June 2021

Homes sales in South Central Kansas fell by 1.5% in June compared to the prior year. Sales in June 2021 totaled 1,162 units, down from 1,180 in 2020.

Among existing homes, 1,084 units sold in June, a decrease of 1.4% from 1,099 units that sold in 2020. The average sale price of existing homes was \$211,059. This represents an increase of 16.1% from the June 2020 average price of \$181,786.

For new construction, 78 sales occurred in June, down from 81 units the prior year, a decrease of 3.7%. The average sale price of new homes in June was \$333,728, up 1.4% from the same period last year.

A total of 1,132 contracts for sale were written in June 2021, down from 1,159 in June 2020. This is a decrease of 2.3%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 869 units at the end of June, which is down from 1,288 homes that were on the market at the end of June last year. At the current rate of sales, this figure represents 0.9 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Fell in June

Total home sales in South Central Kansas fell last month to 1,162 units, compared to 1,180 units in June 2020. Total sales volume was \$254.8 million, up from a year earlier.

The median sale price in June was \$189,900, up from \$172,500 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of June

The total number of active listings in South Central Kansas at the end of June was 869 units, down from 1,288 at the same point in 2020. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$203,897.

During June, a total of 1,132 contracts were written down from 1,159 in June 2020. At the end of the month, there were 1,736 contracts pending, compared to 1,636 at the end of June 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System				
Current Month		June		
Summary Statistics		2021	2020	Change
Home Sales		1,162	1,180	-1.5%
Active Listings		869	1,288	-32.5%
Months' Supply		0.9	1.5	-40.9%
New Listings		1,279	1,182	8.2%
Contracts Written		1,132	1,159	-2.3%
Pending Contracts		1,736	1,636	6.1%
Sales Volume (1,000s)		254,818	226,450	12.5%
Average	Sale Price	219,293	191,907	14.3%
	List Price of Actives	278,773	297,758	-6.4%
	Days on Market	17	30	-43.2%
	Percent of List	101.4%	98.9%	2.5%
	Percent of Original	100.9%	97.8%	3.1%
Median	Sale Price	189,900	172,500	10.1%
	List Price of Actives	203,897	246,900	-17.4%
	Days on Market	3	5	-40.0%
	Percent of List	100.0%	100.0%	0.0%
	Percent of Original	100.1%	100.0%	0.1%

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# THREE-YEAR COMPARISONS

## SUMMARY >>

## BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 7/8/2021

June MLS Statistics		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>1,162</b>	<b>1,084</b>	<b>78</b>	1,180	1,099	81	1,056	986	70	
	Change from prior year	-1.5%	-1.4%	-3.7%	11.7%	11.5%	15.7%	-2.5%	-3.1%	7.7%	
Active Listings		<b>869</b>	<b>748</b>	<b>121</b>	1,288	1,056	232	2,047	1,789	258	
	Change from prior year	-32.5%	-29.2%	-47.8%	-37.1%	-41.0%	-10.1%	-13.6%	-16.2%	10.7%	
Months' Supply		<b>0.9</b>	<b>0.8</b>	<b>1.4</b>	1.5	1.3	3.6	2.4	2.2	4.3	
	Change from prior year	-40.9%	-37.1%	-60.9%	-38.6%	-42.2%	-16.1%	-12.5%	-15.0%	8.7%	
New Listings		<b>1,279</b>	<b>1,225</b>	<b>54</b>	1,182	1,081	101	1,314	1,223	91	
	Change from prior year	8.2%	13.3%	-46.5%	-10.0%	-11.6%	11.0%	-2.8%	-2.6%	-5.2%	
Contracts Written		<b>1,132</b>	<b>1,073</b>	<b>59</b>	1,159	1,050	109	1,075	998	77	
	Change from prior year	-2.3%	2.2%	-45.9%	7.8%	5.2%	41.6%	9.1%	8.5%	18.5%	
Pending Contracts		<b>1,736</b>	<b>1,442</b>	<b>294</b>	1,636	1,421	215	1,399	1,228	171	
	Change from prior year	6.1%	1.5%	36.7%	16.9%	15.7%	25.7%	4.4%	3.4%	12.5%	
Sales Volume (1,000s)		<b>254,818</b>	<b>228,788</b>	<b>26,031</b>	226,450	199,783	26,667	202,204	177,338	24,866	
	Change from prior year	12.5%	14.5%	-2.4%	12.0%	12.7%	7.2%	6.3%	4.5%	20.7%	
Average	Sale Price	<b>219,293</b>	<b>211,059</b>	<b>333,728</b>	191,907	181,786	329,227	191,481	179,856	355,235	
		Change from prior year	14.3%	16.1%	1.4%	0.2%	1.1%	-7.3%	9.0%	7.9%	12.1%
	List Price of Actives	<b>278,773</b>	<b>264,117</b>	<b>365,245</b>	297,758	288,120	340,675	262,572	253,743	321,810	
		Change from prior year	-6.4%	-8.3%	7.2%	13.4%	13.5%	5.9%	8.4%	8.8%	-0.8%
	Days on Market	<b>17</b>	<b>15</b>	<b>50</b>	30	28	64	37	35	64	
		Change from prior year	-43.4%	-46.9%	-21.3%	-17.3%	-19.7%	-1.0%	-4.2%	-3.7%	-12.7%
Percent of List		<b>101.4%</b>	<b>101.4%</b>	<b>101.9%</b>	98.9%	98.8%	100.7%	97.9%	97.7%	101.1%	
		Change from prior year	2.5%	2.6%	1.2%	1.0%	1.1%	-0.4%	-0.3%	-0.3%	-0.9%
	Percent of Original	<b>100.9%</b>	<b>100.7%</b>	<b>103.8%</b>	97.8%	97.6%	101.3%	96.5%	96.1%	101.8%	
	Change from prior year	3.1%	3.2%	2.5%	1.3%	1.5%	-0.5%	-0.3%	-0.3%	-1.4%	
Median	Sale Price	<b>189,900</b>	<b>180,000</b>	<b>310,850</b>	172,500	165,000	312,057	165,000	155,000	305,976	
		Change from prior year	10.1%	9.1%	-0.4%	4.5%	6.5%	2.0%	8.6%	6.9%	2.6%
	List Price of Actives	<b>203,897</b>	<b>175,000</b>	<b>361,245</b>	246,900	207,500	313,958	199,500	179,000	288,700	
		Change from prior year	-17.4%	-15.7%	15.1%	23.8%	15.9%	8.7%	5.0%	2.3%	-0.2%
	Days on Market	<b>3</b>	<b>3</b>	<b>0</b>	5	6	0	12	12	16	
		Change from prior year	-40.0%	-50.0%	N/A	-58.3%	-50.0%	-100.0%	-14.3%	-17.2%	1450.0%
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	100.0%	99.6%	100.0%		
	Change from prior year	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.1%	0.0%	
Percent of Original	<b>100.1%</b>	<b>100.0%</b>	<b>100.8%</b>	100.0%	100.0%	101.2%	98.8%	98.4%	100.8%		
	Change from prior year	0.1%	0.0%	-0.4%	1.2%	1.7%	0.4%	0.1%	0.0%	-0.6%	

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

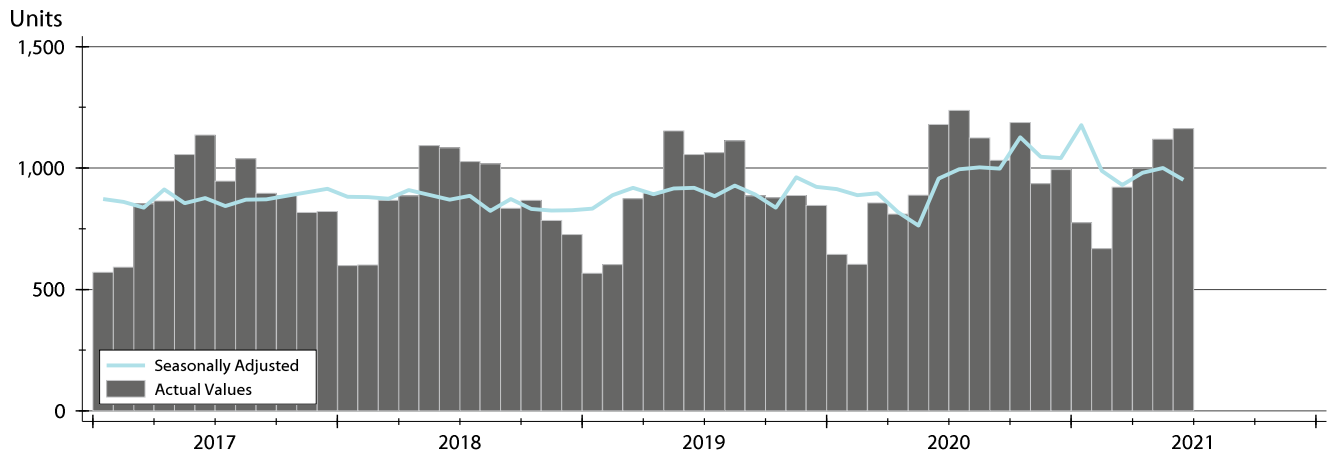
### YTD BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 7/8/2021

Year-to-Date Activity		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>5,646</b>	<b>5,160</b>	<b>486</b>	4,983	4,602	381	5,149	4,799	350
Change from prior year		13.3%	12.1%	27.6%	-3.2%	-4.1%	8.9%	0.4%	0.8%	-4.4%
New Listings		<b>6,422</b>	<b>6,053</b>	<b>369</b>	6,425	5,863	562	7,026	6,505	521
Change from prior year		0.0%	3.2%	-34.3%	-8.6%	-9.9%	7.9%	-3.0%	-3.9%	9.5%
Contracts Written		<b>6,137</b>	<b>5,701</b>	<b>436</b>	5,831	5,336	495	5,773	5,369	404
Change from prior year		5.2%	6.8%	-11.9%	1.0%	-0.6%	22.5%	2.4%	2.8%	-2.7%
Sales Volume (1,000s)		<b>1,189,549</b>	<b>1,024,070</b>	<b>165,479</b>	895,134	776,766	118,368	875,411	762,026	113,385
Change from prior year		32.9%	31.8%	39.8%	2.3%	1.9%	4.4%	5.2%	5.7%	1.8%
Average	Sale Price	<b>210,689</b>	<b>198,463</b>	<b>340,491</b>	179,638	168,789	310,677	170,016	158,789	323,956
	Change from prior year	17.3%	17.6%	9.6%	5.7%	6.3%	-4.1%	4.8%	4.9%	6.5%
	Days on Market	<b>24</b>	<b>22</b>	<b>40</b>	38	36	54	46	44	69
	Change from prior year	-37.4%	-39.4%	-25.7%	-17.3%	-17.1%	-22.0%	-7.3%	-2.1%	-34.6%
Median	Percent of List	<b>100.1%</b>	<b>100.0%</b>	<b>101.8%</b>	98.3%	98.0%	101.8%	97.8%	97.5%	102.3%
	Change from prior year	1.9%	2.0%	-0.1%	0.5%	0.5%	-0.4%	0.0%	0.0%	0.5%
	Percent of Original	<b>99.4%</b>	<b>99.0%</b>	<b>102.8%</b>	96.7%	96.2%	102.6%	96.0%	95.4%	103.1%
	Change from prior year	2.7%	2.9%	0.2%	0.8%	0.8%	-0.5%	0.1%	0.1%	0.8%
Median	Sale Price	<b>180,264</b>	<b>170,000</b>	<b>319,599</b>	160,300	154,000	295,000	150,000	142,200	279,756
	Change from prior year	12.5%	10.4%	8.3%	6.9%	8.3%	5.4%	5.6%	5.3%	2.8%
	Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	10	11	0	17	18	3
	Change from prior year	-60.0%	-63.6%	N/A	-41.2%	-38.9%	-100.0%	-19.0%	-10.0%	-92.4%
Median	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	99.4%	99.0%	100.0%
	Change from prior year	0.0%	0.0%	0.0%	0.6%	1.0%	0.0%	0.3%	0.2%	0.0%
	Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	99.2%	98.7%	101.2%	98.1%	97.7%	100.9%
	Change from prior year	0.8%	1.3%	-0.5%	1.1%	1.0%	0.3%	0.2%	0.2%	-0.2%

# CLOSED LISTINGS ANALYSIS

## HISTORY >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



## SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,162</b>	1,180	-1.5%	<b>5,646</b>	4,983	13.3%
Volume (1,000s)		<b>254,818</b>	226,450	12.5%	<b>1,189,549</b>	895,134	32.9%
Average	Sale Price	<b>219,293</b>	191,907	14.3%	<b>210,689</b>	179,638	17.3%
	Days on Market	<b>17</b>	30	-43.4%	<b>24</b>	38	-37.4%
	Percent of List	<b>101.4%</b>	98.9%	2.5%	<b>100.1%</b>	98.3%	1.9%
	Percent of Original	<b>100.9%</b>	97.8%	3.1%	<b>99.4%</b>	96.7%	2.7%
Median	Sale Price	<b>189,900</b>	172,500	10.1%	<b>180,264</b>	160,300	12.5%
	Days on Market	<b>3</b>	5	-40.0%	<b>4</b>	10	-60.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%	<b>100.0%</b>	99.2%	0.8%

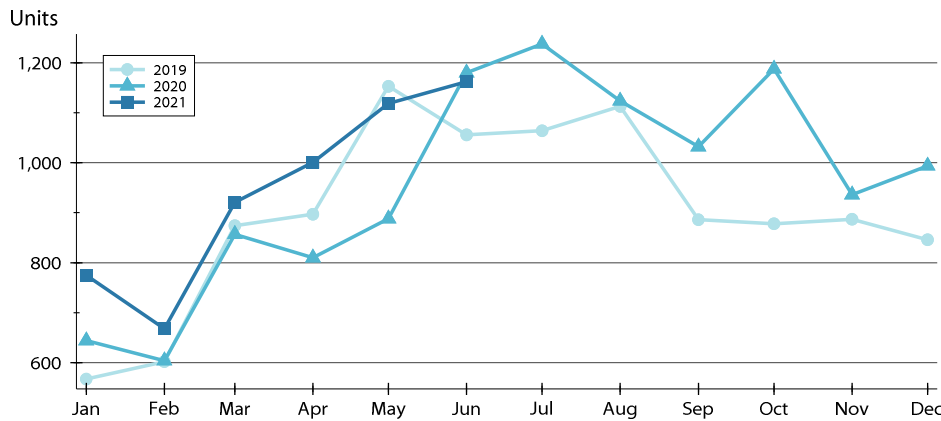
A total of 1,162 homes sold in South Central Kansas in June, down from 1,180 units in June 2020. Total sales volume rose to \$254.8 million compared to \$226.5 million in the previous year.

The median sales price in June was \$189,900, up 10.1% compared to the prior year. Median days on market was 3 days, the same as May, and down from 5 in June 2020.

# CLOSED LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	567	644	775
February	602	604	668
March	874	857	921
April	897	810	1,001
May	1,153	888	1,119
June	1,056	1,180	1,162
July	1,064	1,238	-
August	1,113	1,124	-
September	886	1,032	-
October	878	1,188	-
November	887	936	-
December	846	994	-

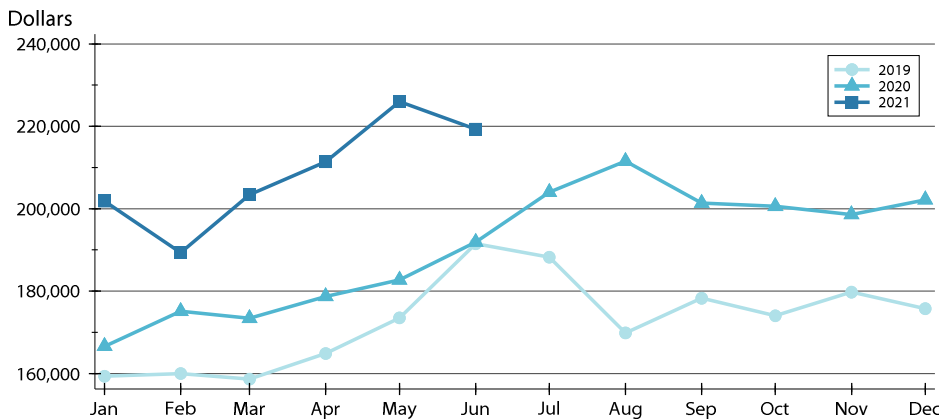
## BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	13	1.1%	193	14,881	16,500	51	34	86.8%	98.5%	72.4%	73.1%
\$25,000-\$49,999	44	3.8%	1,693	38,480	39,450	30	31	92.9%	92.6%	86.8%	89.4%
\$50,000-\$99,999	173	14.9%	13,153	76,028	75,000	22	6	99.1%	100.0%	97.0%	100.0%
\$100,000-\$124,999	73	6.3%	8,217	112,561	115,000	7	3	103.0%	101.8%	102.9%	100.1%
\$125,000-\$149,999	106	9.1%	14,440	136,226	135,575	9	2	102.9%	100.7%	102.9%	101.5%
\$150,000-\$174,999	95	8.2%	15,261	160,638	160,000	8	3	103.4%	102.8%	103.4%	103.2%
\$175,000-\$199,999	109	9.4%	20,136	184,736	184,900	10	3	102.8%	101.9%	102.9%	102.9%
\$200,000-\$249,999	181	15.6%	40,265	222,459	223,000	12	3	102.5%	101.3%	102.4%	102.2%
\$250,000-\$299,999	130	11.2%	35,415	272,423	270,000	14	3	102.1%	100.5%	102.7%	101.7%
\$300,000-\$399,999	130	11.2%	45,131	347,158	343,750	22	3	101.5%	100.6%	101.3%	101.4%
\$400,000-\$499,999	61	5.2%	27,108	444,397	437,500	15	3	99.9%	100.0%	100.0%	100.0%
\$500,000-\$749,999	32	2.8%	19,163	598,834	587,500	47	4	100.2%	100.0%	99.0%	99.7%
\$750,000-\$999,999	12	1.0%	9,929	827,383	790,000	115	31	99.6%	100.0%	98.7%	100.0%
\$1,000,000 and up	3	0.3%	4,715	1,571,667	1,600,000	59	11	100.4%	99.7%	98.4%	99.7%
All price ranges	1,162	100.0%	254,818	219,293	189,900	17	3	101.4%	100.0%	100.9%	100.1%

# CLOSED LISTINGS ANALYSIS

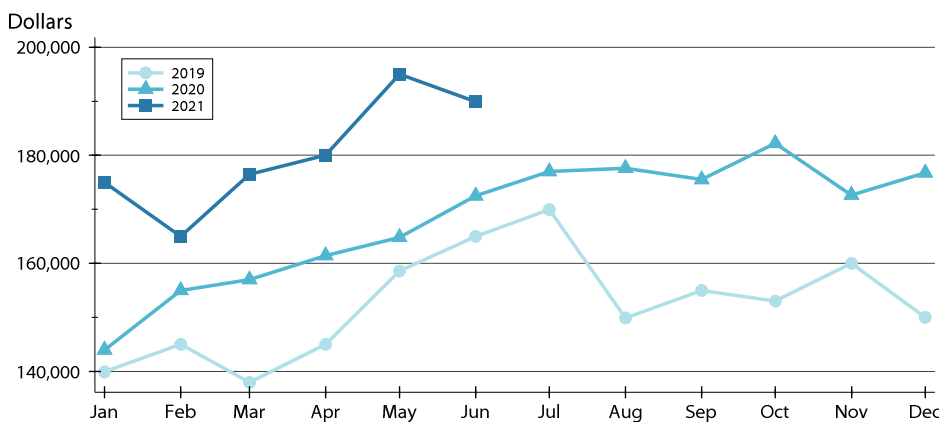
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,362
March	158,616	173,394	203,378
April	164,845	178,721	211,386
May	173,511	182,721	226,000
June	191,481	191,907	219,293
July	188,219	204,009	-
August	169,849	211,524	-
September	178,263	201,339	-
October	174,004	200,561	-
November	179,744	198,612	-
December	175,747	202,190	-

## MEDIAN PRICE >>

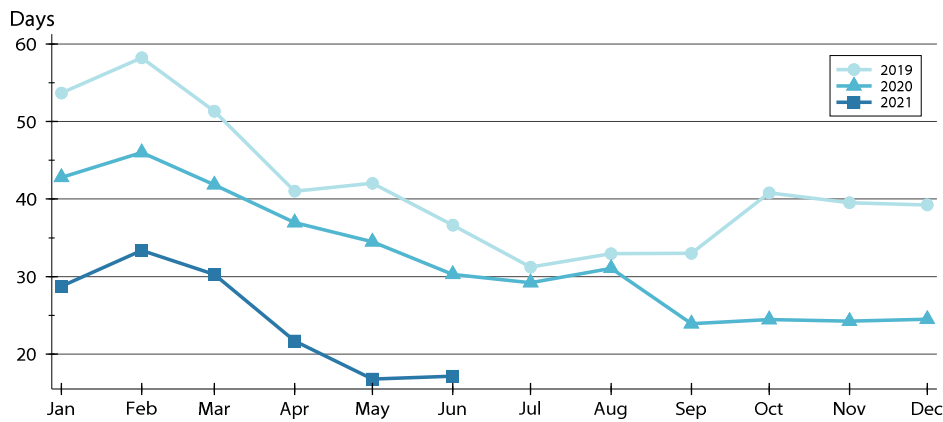


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	189,900
July	169,950	177,000	-
August	149,900	177,616	-
September	155,000	175,500	-
October	153,000	182,200	-
November	160,000	172,650	-
December	150,000	176,750	-

# CLOSED LISTINGS ANALYSIS

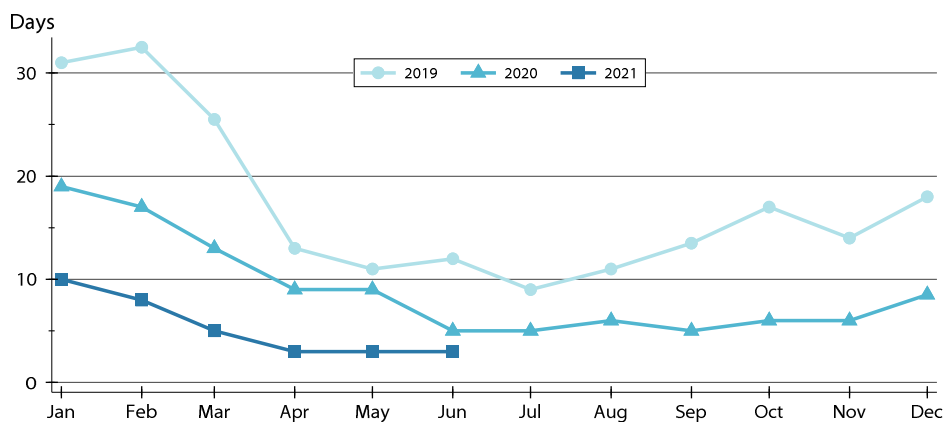
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	17
August	33	31	17
September	33	24	17
October	41	24	17
November	40	24	17
December	39	25	17

## MEDIAN DOM >>

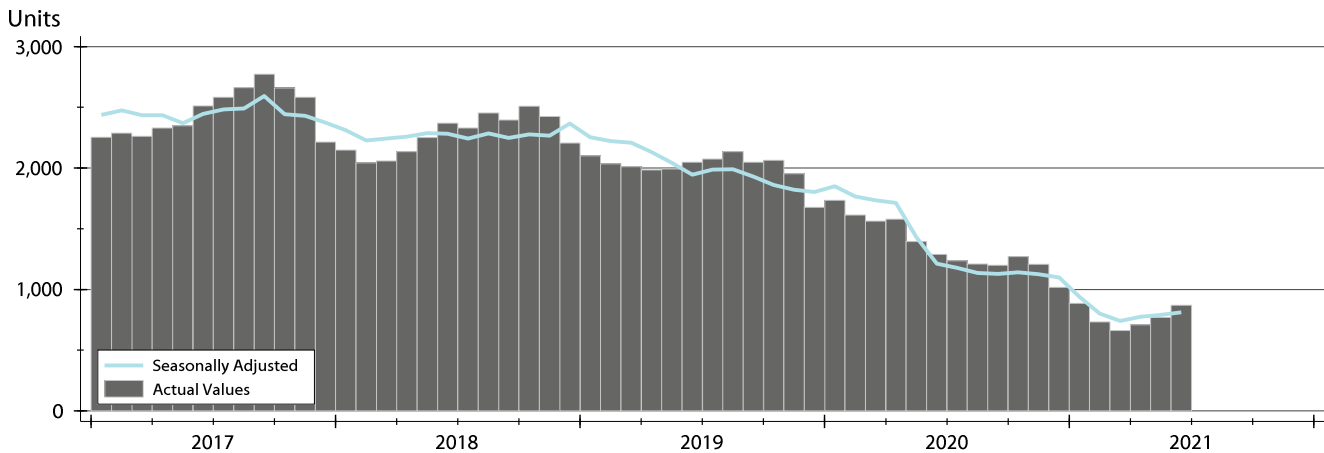


Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	3
August	11	6	3
September	14	5	3
October	17	6	3
November	14	6	3
December	18	9	3

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		<b>869</b>	1,288	-32.5%
Months' Supply		<b>0.9</b>	1.5	-40.9%
Volume (1,000s)		<b>242,254</b>	383,512	-36.8%
Average	List Price	<b>278,773</b>	297,758	-6.4%
	Days on Market	<b>43</b>	88	-50.8%
	Percent of Original	<b>98.8%</b>	98.1%	0.8%
Median	List Price	<b>203,897</b>	246,900	-17.4%
	Days on Market	<b>16</b>	36	-55.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

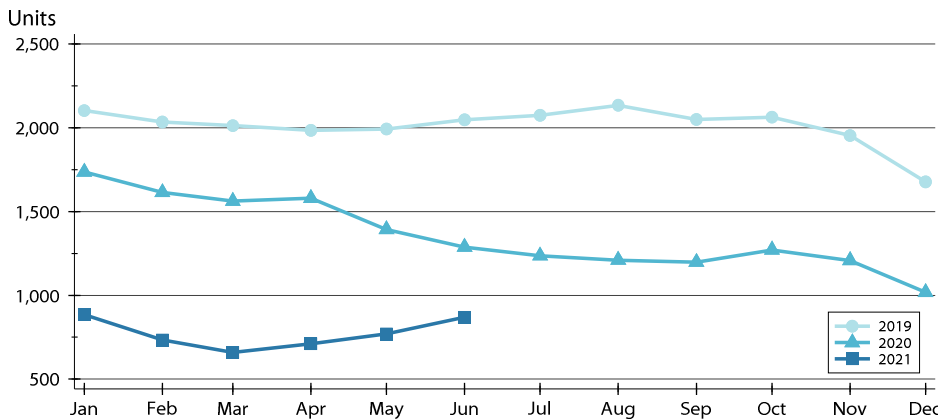
A total of 869 homes were available for sale in South Central Kansas at the end of June. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$203,897, down 17.4% from 2020. The typical time on market for active listings was 16 days, down from 36 days a year earlier.

# ACTIVE LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

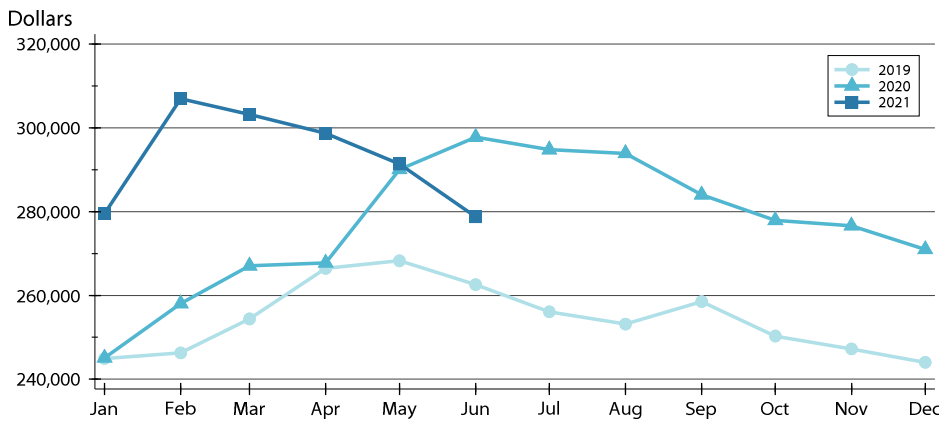
## BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	9	1.0%	64	0.7	7,092	1,700	69	15	98.0%	100.0%
\$25,000-\$49,999	34	3.9%	1,296	0.8	38,109	39,950	131	42	92.1%	93.4%
\$50,000-\$99,999	141	16.2%	10,967	0.8	77,782	78,000	55	35	96.0%	100.0%
\$100,000-\$124,999	65	7.5%	7,347	0.9	113,025	114,900	40	13	97.9%	100.0%
\$125,000-\$149,999	54	6.2%	7,329	0.5	135,713	135,000	24	16	97.9%	100.0%
\$150,000-\$174,999	45	5.2%	7,248	0.5	161,058	160,000	32	17	99.7%	100.0%
\$175,000-\$199,999	61	7.0%	11,317	0.6	185,527	185,000	34	15	98.9%	100.0%
\$200,000-\$249,999	81	9.3%	18,563	0.4	229,170	230,000	34	7	100.9%	100.0%
\$250,000-\$299,999	77	8.9%	21,317	0.6	276,848	275,713	30	7	99.9%	100.0%
\$300,000-\$399,999	110	12.7%	39,269	0.8	356,988	359,000	25	9	100.6%	100.0%
\$400,000-\$499,999	75	8.6%	33,535	1.2	447,134	441,553	23	7	101.1%	100.0%
\$500,000-\$749,999	43	4.9%	26,131	1.3	607,698	600,000	27	2	101.0%	100.0%
\$750,000-\$999,999	10	1.2%	8,427	0.8	842,728	850,000	50	41	99.2%	100.0%
\$1,000,000 and up	23	2.6%	38,016	7.7	1,652,848	1,420,000	181	40	97.6%	100.0%
All price ranges	869	100.0%	242,254	0.7	278,773	203,897	43	16	98.8%	100.0%

# ACTIVE LISTINGS ANALYSIS

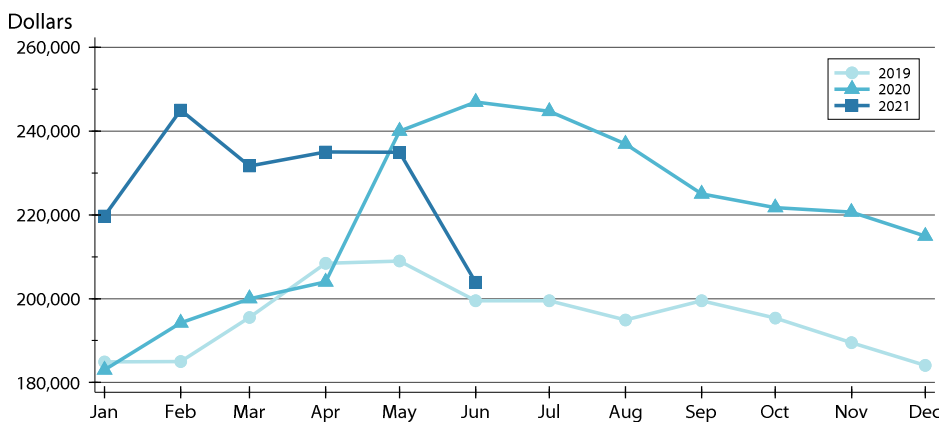
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	291,370
June	262,572	297,758	278,773
July	256,102	294,752	294,752
August	253,144	293,894	293,894
September	258,524	283,984	283,984
October	250,301	277,908	277,908
November	247,242	276,630	276,630
December	244,028	270,975	270,975

## MEDIAN PRICE >>

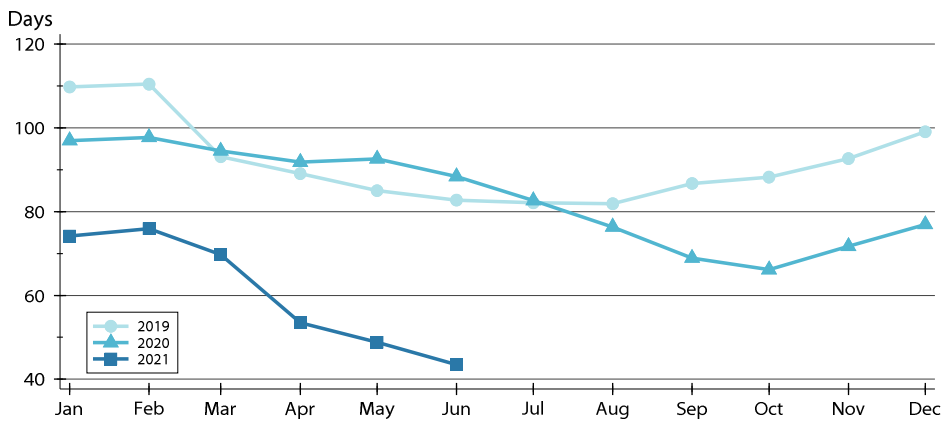


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	234,900
June	199,500	246,900	203,897
July	199,500	244,700	244,700
August	194,900	236,900	236,900
September	199,500	225,000	225,000
October	195,370	221,750	221,750
November	189,500	220,675	220,675
December	184,080	214,950	214,950

# ACTIVE LISTINGS ANALYSIS

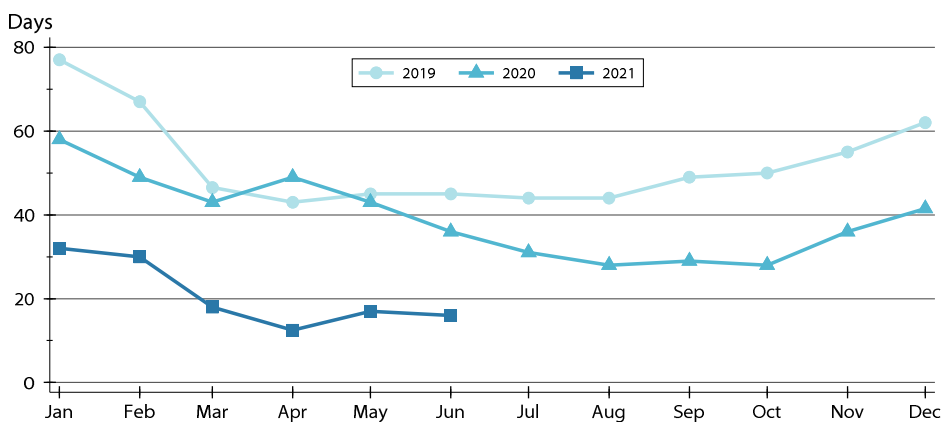
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

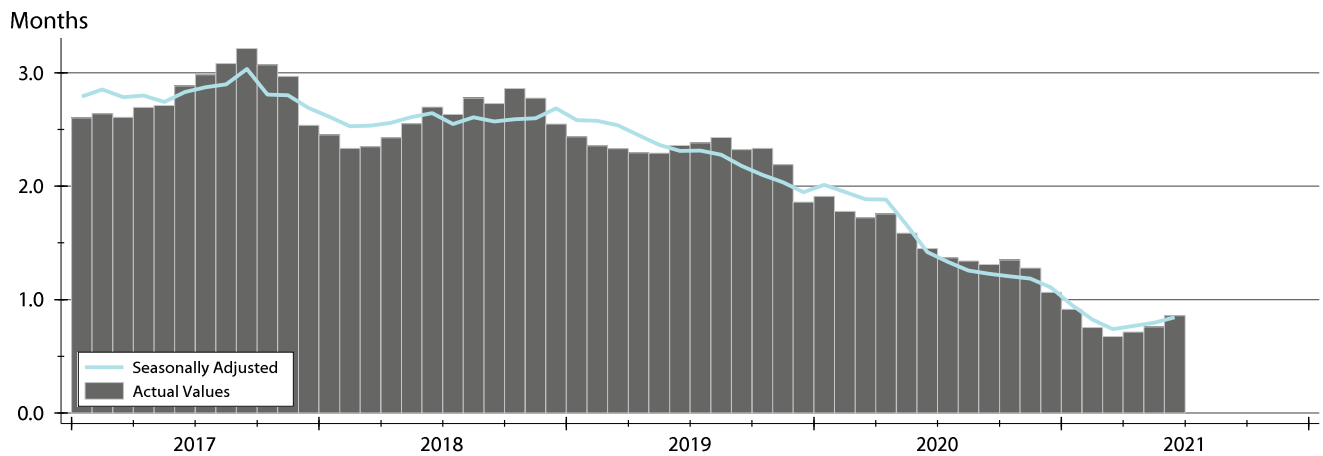


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

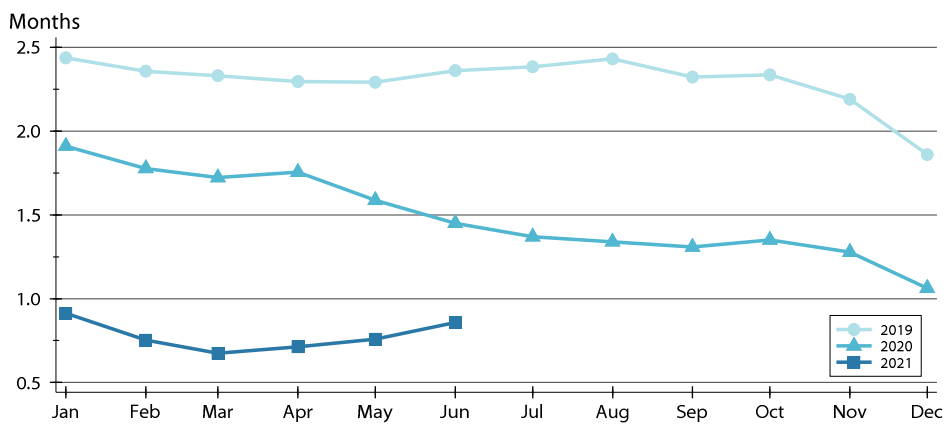
# MONTHS' SUPPLY ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**BY MONTH** >>

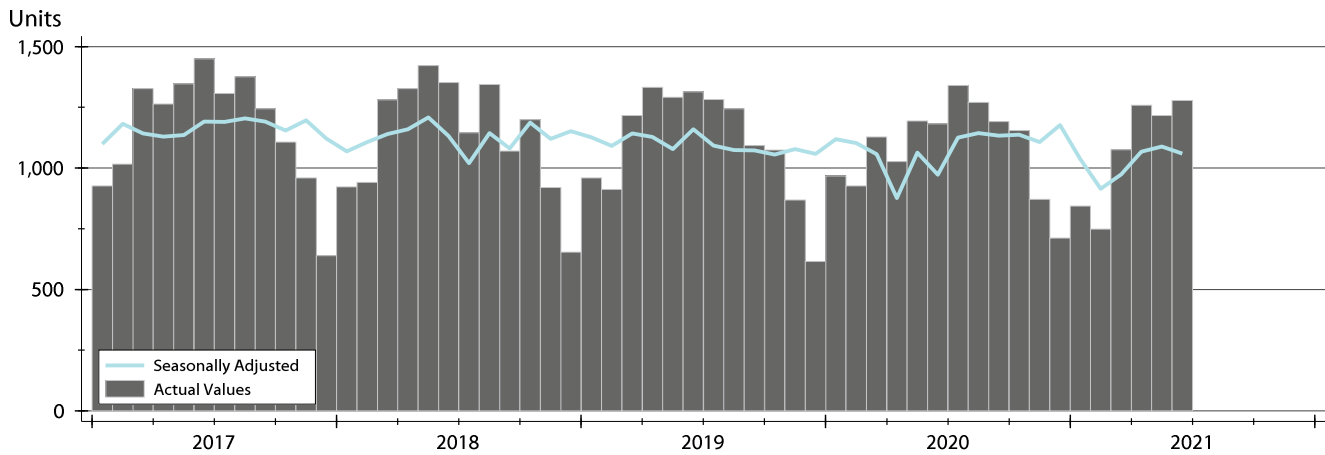


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	0.8
August	2.4	1.3	0.8
September	2.3	1.3	0.8
October	2.3	1.3	0.8
November	2.2	1.3	0.8
December	1.9	1.1	0.7

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics for New Listings		June		
		2021	2020	Change
Current Month	New Listings	<b>1,279</b>	1,182	8.2%
	Volume (1,000s)	<b>290,171</b>	253,734	14.4%
	Average List Price	<b>226,873</b>	214,665	5.7%
	Median List Price	<b>192,000</b>	179,900	6.7%
YTD	New Listings	<b>6,422</b>	6,425	0.0%
	Volume (1,000s)	<b>1,386,699</b>	1,312,379	5.7%
	Average List Price	<b>215,929</b>	204,261	5.7%
	Median List Price	<b>180,000</b>	174,900	2.9%

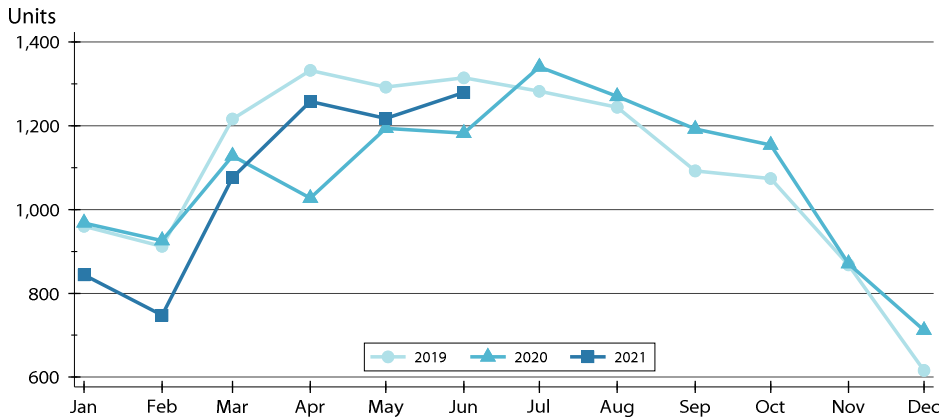
A total of 1,279 new listings were added in South Central Kansas during June, up 8.2% from the same month in 2020. Year-to-date South Central Kansas has seen 6,422 new listings.

The median list price of these homes was \$192,000 up from \$179,900 in 2020.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	960	968	844
February	912	926	748
March	1,216	1,128	1,076
April	1,332	1,027	1,258
May	1,292	1,194	1,217
June	1,314	1,182	1,279
July	1,282	1,340	
August	1,244	1,270	
September	1,092	1,192	
October	1,074	1,154	
November	868	871	
December	616	712	

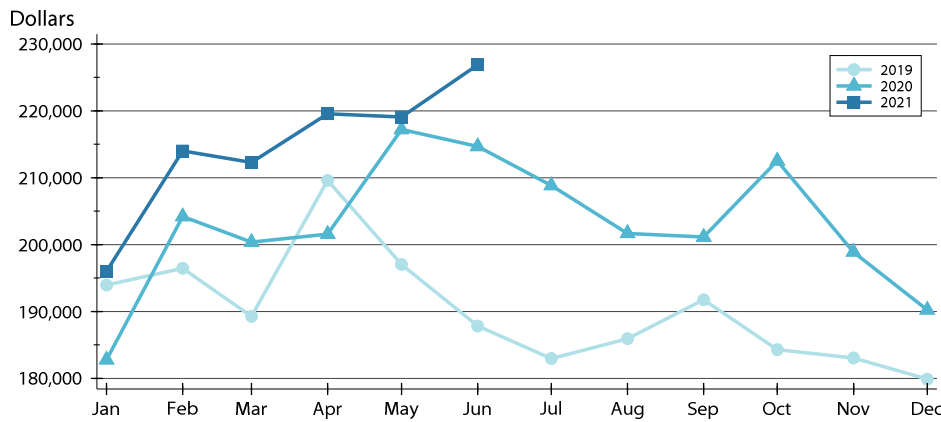
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	18	1.4%	168	9,357	2,800
\$25,000-\$49,999	18	1.4%	710	39,461	39,950
\$50,000-\$99,999	171	13.4%	13,530	79,122	79,900
\$100,000-\$124,999	99	7.7%	11,110	112,226	110,000
\$125,000-\$149,999	125	9.8%	17,166	137,329	139,000
\$150,000-\$174,999	114	8.9%	18,542	162,652	163,000
\$175,000-\$199,999	116	9.1%	21,752	187,522	189,000
\$200,000-\$249,999	187	14.6%	42,221	225,783	225,000
\$250,000-\$299,999	147	11.5%	40,390	274,764	275,000
\$300,000-\$399,999	115	9.0%	40,194	349,515	349,900
\$400,000-\$499,999	78	6.1%	34,482	442,081	435,000
\$500,000-\$749,999	35	2.7%	21,138	603,941	599,999
\$750,000-\$999,999	6	0.5%	4,948	824,667	837,500
\$1,000,000 and up	10	0.8%	14,742	1,474,150	1,324,500
All price ranges	1,279	100.0%	290,171	226,873	192,000

# NEW LISTINGS ANALYSIS

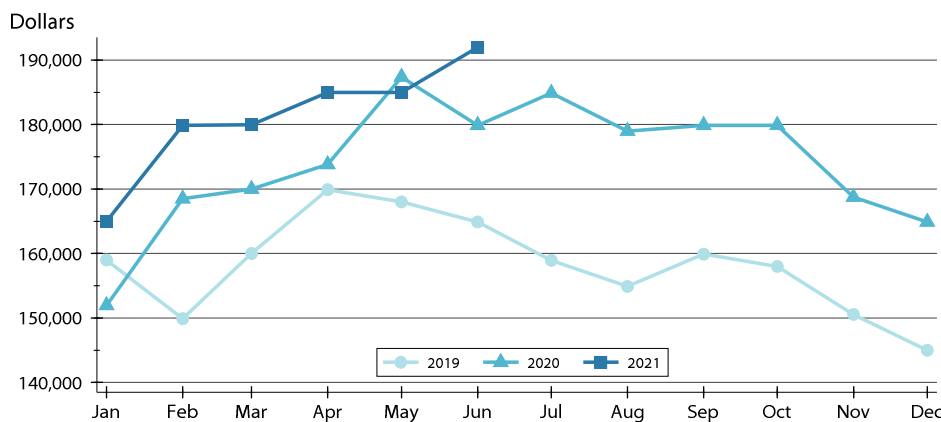
## AVERAGE PRICE >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	193,949	182,785	196,012
February	196,464	204,201	213,998
March	189,261	200,358	212,263
April	209,589	201,573	219,549
May	197,040	217,207	219,057
June	187,832	214,665	226,873
July	182,966	208,832	208,832
August	185,946	201,686	201,686
September	191,748	201,141	201,141
October	184,293	212,514	212,514
November	183,057	198,910	198,910
December	179,876	190,237	190,237

## MEDIAN PRICE >>

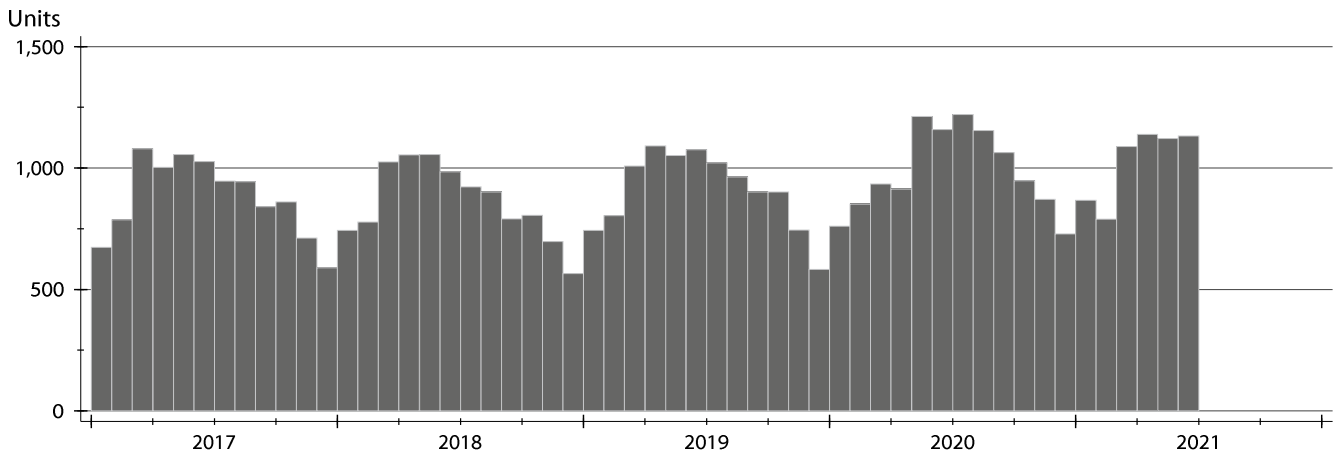


Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	179,900
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	192,000
July	158,950	184,900	184,900
August	154,900	179,000	179,000
September	159,900	179,900	179,900
October	158,000	179,900	179,900
November	150,565	168,750	168,750
December	145,000	164,900	164,900

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics		June			Year-to-Date		
for Contracts Written		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,132</b>	1,159	-2.3%	<b>6,137</b>	5,831	5.2%
Volume (1,000s)		<b>245,956</b>	246,405	-0.2%	<b>1,327,972</b>	1,132,290	17.3%
Average	Sale Price	<b>217,275</b>	212,601	2.2%	<b>216,388</b>	194,185	11.4%
	Days on Market	<b>15</b>	31	-52.0%	<b>21</b>	35	-41.1%
	Percent of Original	<b>99.2%</b>	98.5%	0.7%	<b>99.6%</b>	97.3%	2.4%
Median	Sale Price	<b>194,900</b>	179,950	8.3%	<b>185,000</b>	169,900	8.9%
	Days on Market	<b>4</b>	5	-20.0%	<b>4</b>	8	-50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

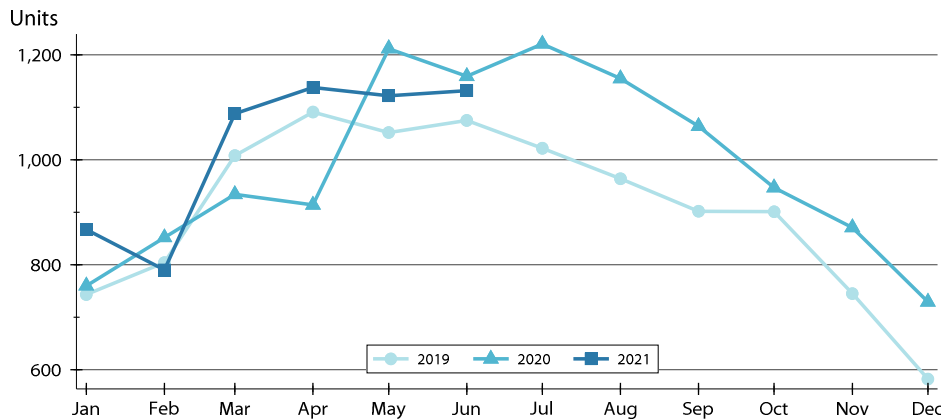
A total of 1,132 contracts for sale were written in South Central Kansas during the month of June, down from 1,159 in 2020. The median list price of these homes was \$194,900, up from \$179,950 the prior year.

Half of the homes that went under contract in June were on the market less than 4 days, compared to 5 days in June 2020.

# CONTRACTS WRITTEN ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	743	760	867
February	804	852	790
March	1,008	934	1,088
April	1,091	914	1,138
May	1,052	1,212	1,122
June	1,075	1,159	1,132
July	1,022	1,221	
August	964	1,155	
September	902	1,064	
October	901	947	
November	745	871	
December	582	729	

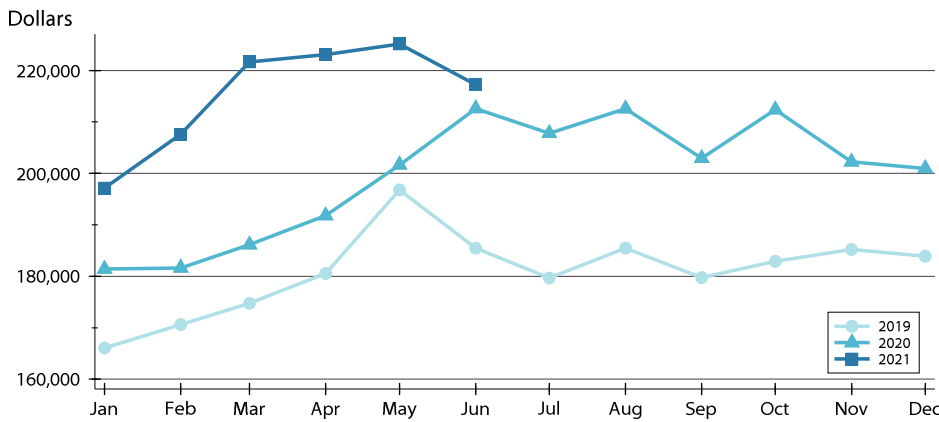
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	5	0.4%	84	16,780	19,900	23	12	90.7%	100.0%
\$25,000-\$49,999	23	2.0%	931	40,457	41,900	44	16	87.7%	90.5%
\$50,000-\$99,999	150	13.3%	11,945	79,631	80,000	17	6	97.7%	100.0%
\$100,000-\$124,999	78	6.9%	8,759	112,295	113,250	12	4	99.4%	100.0%
\$125,000-\$149,999	118	10.4%	16,145	136,825	137,950	6	3	99.9%	100.0%
\$150,000-\$174,999	94	8.3%	15,285	162,605	161,270	7	3	100.1%	100.0%
\$175,000-\$199,999	99	8.7%	18,555	187,420	189,500	10	4	99.2%	100.0%
\$200,000-\$249,999	176	15.5%	39,673	225,416	225,000	9	3	100.0%	100.0%
\$250,000-\$299,999	142	12.5%	38,909	274,004	275,000	9	4	100.0%	100.0%
\$300,000-\$399,999	110	9.7%	38,199	347,264	350,000	23	5	99.5%	100.0%
\$400,000-\$499,999	53	4.7%	23,458	442,608	435,000	14	3	99.4%	100.0%
\$500,000-\$749,999	26	2.3%	15,410	592,692	574,900	28	7	98.9%	100.0%
\$750,000-\$999,999	6	0.5%	4,945	824,167	812,500	16	8	97.7%	100.0%
\$1,000,000 and up	2	0.2%	2,795	1,397,500	1,397,500	66	66	101.6%	101.6%
All price ranges	1,132	100.0%	245,956	217,275	194,900	15	4	99.2%	100.0%

# CONTRACTS WRITTEN ANALYSIS

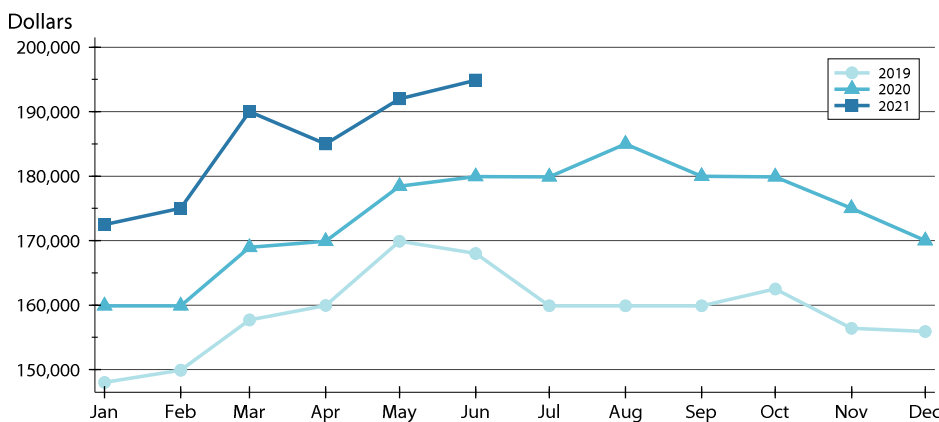
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	181,419	197,126
February	170,621	181,634	207,601
March	174,748	186,133	221,654
April	180,553	191,789	223,073
May	196,781	201,662	225,158
June	185,478	212,601	217,275
July	179,663	207,799	
August	185,471	212,552	
September	179,735	202,949	
October	182,918	212,387	
November	185,221	202,227	
December	183,912	200,972	

## MEDIAN PRICE >>

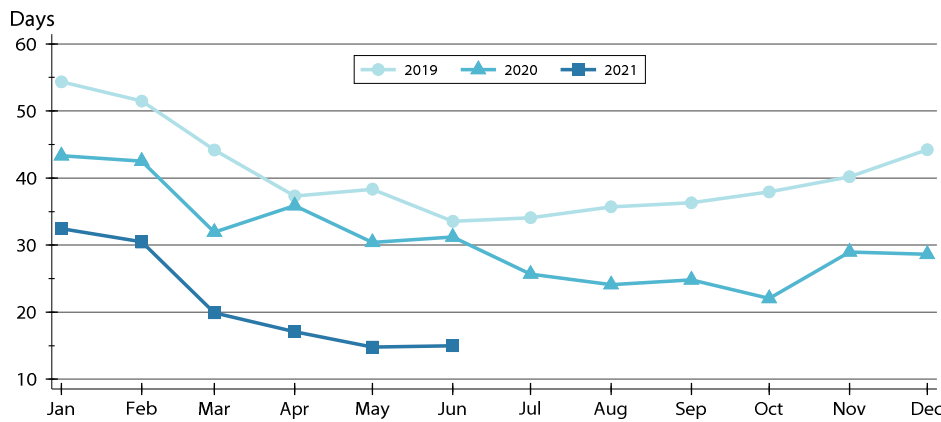


Month	2019	2020	2021
January	148,000	159,900	172,500
February	149,900	159,900	175,000
March	157,700	168,950	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,000
June	168,000	179,950	194,900
July	159,900	179,900	
August	159,900	185,000	
September	159,900	180,000	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	

**CONTRACTS WRITTEN ANALYSIS**

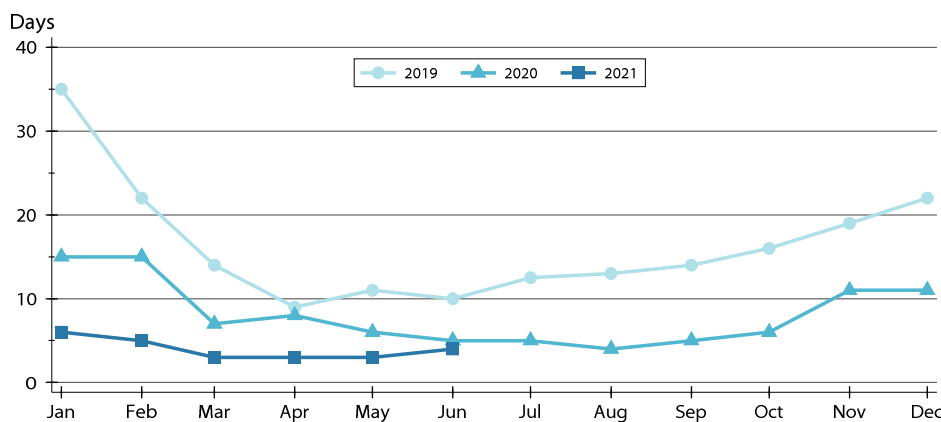
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	54	43	32
February	51	42	30
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	15
July	34	26	
August	36	24	
September	36	25	
October	38	22	
November	40	29	
December	44	29	

**MEDIAN DOM** >>

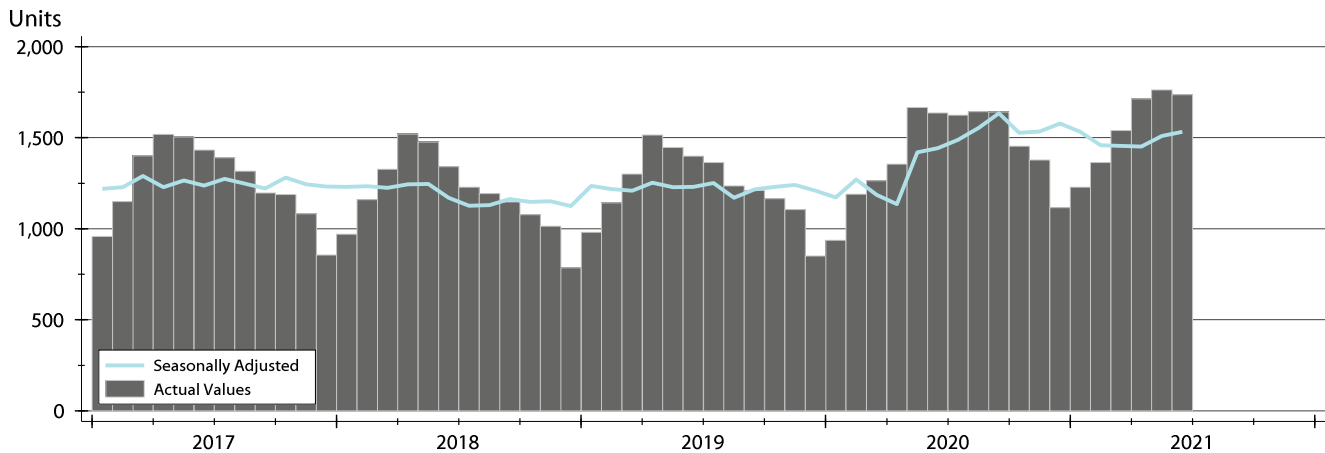


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	
August	13	4	
September	14	5	
October	16	6	
November	19	11	
December	22	11	

# PENDING CONTRACTS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics		End of June		
for Active Listings		2021	2020	Change
Active Listings		<b>1,736</b>	1,636	6.1%
Volume (1,000s)		<b>428,091</b>	350,355	22.2%
Average	List Price	<b>246,596</b>	214,154	15.1%
	Days on Market	<b>15</b>	32	-54.6%
	Percent of Original	<b>99.6%</b>	99.1%	0.4%
Median	List Price	<b>215,000</b>	184,500	16.5%
	Days on Market	<b>3</b>	5	-40.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

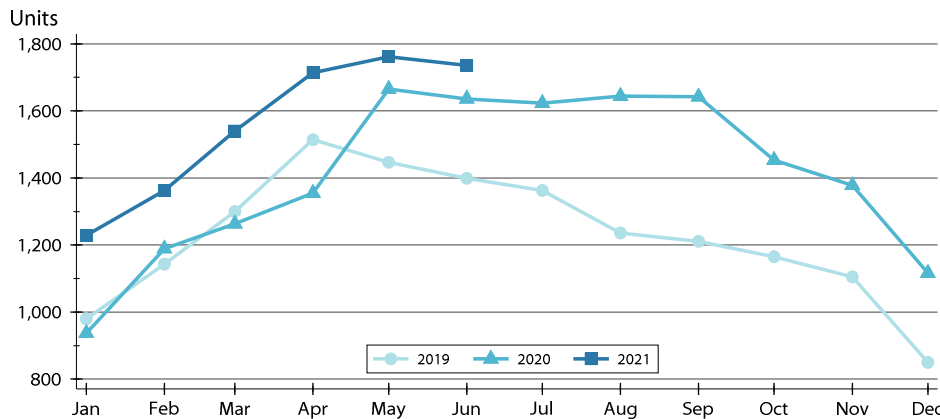
A total of 1,736 listings in South Central Kansas had contracts pending at the end of June, up from 1,636 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

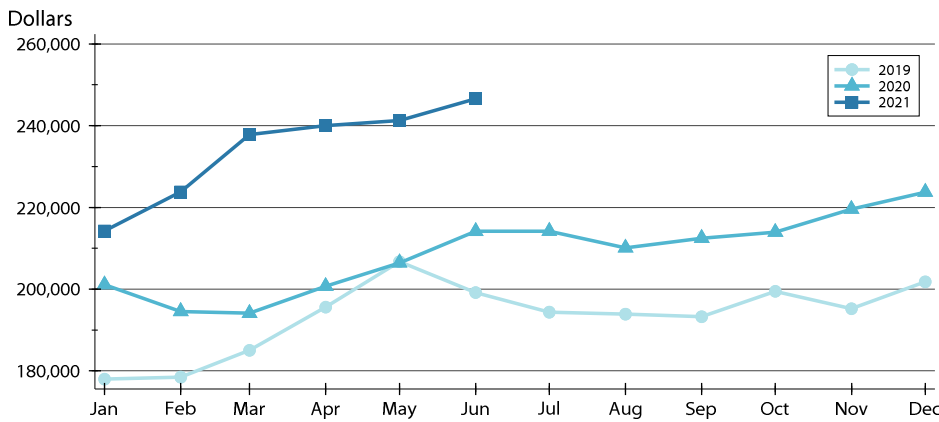
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	0.1%	41	20,500	20,500	6	6	86.0%	86.0%
\$25,000-\$49,999	19	1.1%	791	41,626	43,600	47	13	94.2%	100.0%
\$50,000-\$99,999	205	11.8%	16,425	80,123	80,000	31	6	98.4%	100.0%
\$100,000-\$124,999	107	6.2%	12,010	112,246	114,000	13	5	98.8%	100.0%
\$125,000-\$149,999	149	8.6%	20,387	136,824	138,000	7	3	100.1%	100.0%
\$150,000-\$174,999	126	7.3%	20,478	162,526	162,770	7	3	100.2%	100.0%
\$175,000-\$199,999	156	9.0%	29,262	187,577	189,250	9	3	99.7%	100.0%
\$200,000-\$249,999	287	16.5%	64,688	225,393	225,000	11	3	100.1%	100.0%
\$250,000-\$299,999	213	12.3%	58,549	274,878	275,000	9	3	100.2%	100.0%
\$300,000-\$399,999	254	14.6%	88,134	346,986	349,252	11	2	99.9%	100.0%
\$400,000-\$499,999	96	5.5%	42,610	443,850	435,000	15	3	99.5%	100.0%
\$500,000-\$749,999	60	3.5%	35,173	586,214	570,000	33	5	98.9%	100.0%
\$750,000-\$999,999	17	1.0%	14,386	846,208	825,000	26	2	100.0%	100.0%
\$1,000,000 and up	9	0.5%	16,280	1,808,878	1,595,000	52	11	97.0%	100.0%
All price ranges	1,736	100.0%	428,091	246,596	215,000	15	3	99.6%	100.0%

# PENDING CONTRACTS ANALYSIS

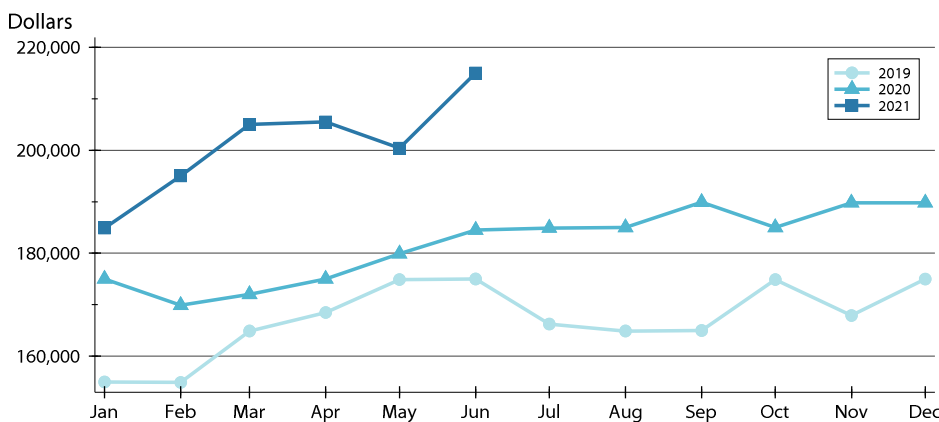
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	214,195
August	193,882	210,126	210,126
September	193,256	212,480	212,480
October	199,471	213,958	213,958
November	195,210	219,592	219,592
December	201,795	223,753	223,753

## MEDIAN PRICE >>

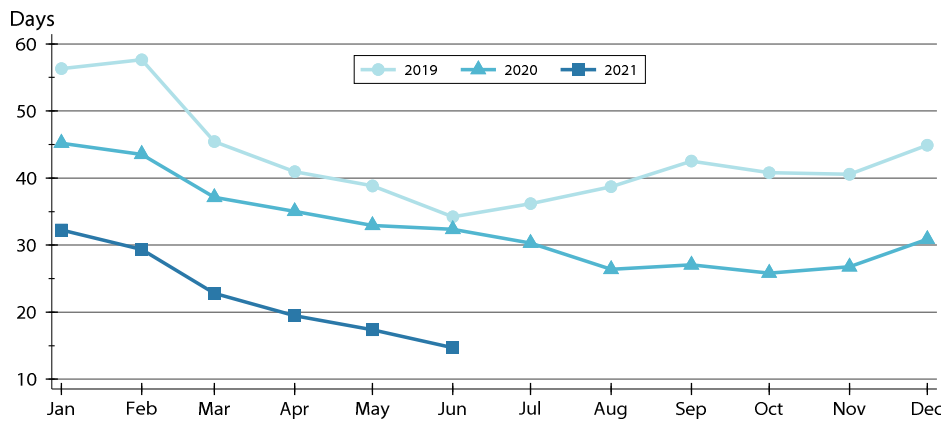


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	184,900
August	164,900	185,000	185,000
September	165,000	189,900	189,900
October	174,900	185,000	185,000
November	167,900	189,800	189,800
December	174,975	189,800	189,800

**PENDING CONTRACTS ANALYSIS**

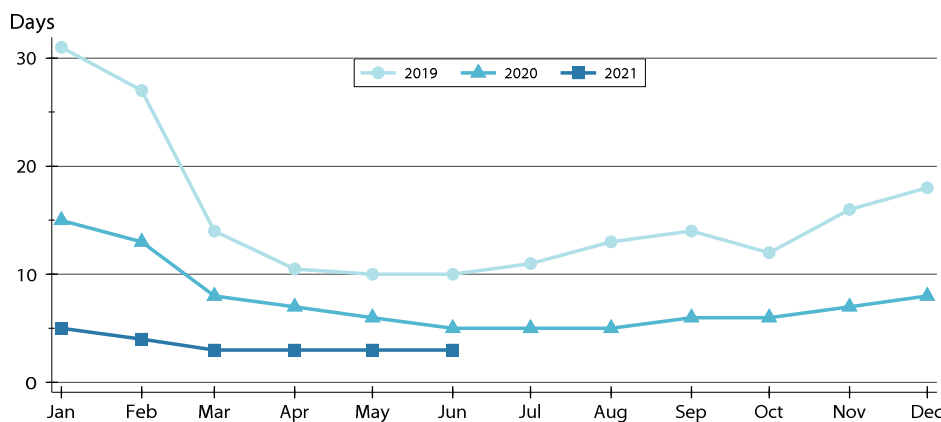
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

**MEDIAN DOM** >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

August 12, 2021

### South Central Kansas MLS Releases Home Sales Figures for July 2021

Homes sales in South Central Kansas fell by 9.5% in July compared to the prior year. Sales in July 2021 totaled 1,120 units, down from 1,238 in 2020.

Among existing homes, 1,051 units sold in July, a decrease of 7.0% from 1,130 units that sold in 2020. The average sale price of existing homes was \$222,519. This represents an increase of 17.0% from the July 2020 average price of \$190,195.

For new construction, 69 sales occurred in July, down from 108 units the prior year, a decrease of 36.1%. The average sale price of new homes in July was \$342,222, down 1.8% from the same period last year.

A total of 1,103 contracts for sale were written in July 2021, down from 1,220 in July 2020. This is a decrease of 9.6%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,029 units at the end of July, which is down from 1,236 homes that were on the market at the end of July last year. At the current rate of sales, this figure represents 1.0 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Fell in July

Total home sales in South Central Kansas fell last month to 1,120 units, compared to 1,238 units in July 2020. Total sales volume was \$257.5 million, up from a year earlier.

The median sale price in July was \$202,000, up from \$177,000 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of July

The total number of active listings in South Central Kansas at the end of July was 1,029 units, down from 1,236 at the same point in 2020. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$218,700.

During July, a total of 1,103 contracts were written down from 1,220 in July 2020. At the end of the month, there were 1,672 contracts pending, compared to 1,623 at the end of July 2020.

Entire MLS System				
Current Month		July		
Summary Statistics		2021	2020	Change
Home Sales		<b>1,120</b>	1,238	-9.5%
Active Listings		<b>1,029</b>	1,236	-16.7%
Months' Supply		<b>1.0</b>	1.4	-25.3%
New Listings		<b>1,283</b>	1,340	-4.3%
Contracts Written		<b>1,103</b>	1,220	-9.6%
Pending Contracts		<b>1,672</b>	1,623	3.0%
Sales Volume (1,000s)		<b>257,480</b>	252,563	1.9%
Average	Sale Price	<b>229,893</b>	204,009	12.7%
	List Price of Actives	<b>280,007</b>	294,752	-5.0%
	Days on Market	<b>14</b>	29	-53.8%
	Percent of List	<b>100.8%</b>	99.2%	1.7%
	Percent of Original	<b>100.3%</b>	98.3%	2.0%
Median	Sale Price	<b>202,000</b>	177,000	14.1%
	List Price of Actives	<b>218,700</b>	244,700	-10.6%
	Days on Market	<b>4</b>	5	-20.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%

## REPORT CONTENTS >>

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

- [Three-Year Comparisons](#) – Page 2
- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20



# THREE-YEAR COMPARISONS

## SUMMARY >>

## BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 8/8/2021

July MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>1,120</b>	<b>1,051</b>	<b>69</b>	1,238	1,130	108	1,064	999	65
Change from prior year		-9.5%	-7.0%	-36.1%	16.4%	13.1%	66.2%	3.6%	2.9%	16.1%
Active Listings		<b>1,029</b>	<b>894</b>	<b>135</b>	1,236	1,039	197	2,074	1,809	265
Change from prior year		-16.7%	-14.0%	-31.5%	-40.4%	-42.6%	-25.7%	-10.9%	-13.5%	11.8%
Months' Supply		<b>1.0</b>	<b>1.0</b>	<b>1.6</b>	1.4	1.2	2.9	2.4	2.2	4.3
Change from prior year		-25.3%	-22.2%	-43.7%	-42.5%	-44.3%	-33.4%	-9.5%	-11.9%	10.1%
New Listings		<b>1,283</b>	<b>1,231</b>	<b>52</b>	1,340	1,222	118	1,282	1,192	90
Change from prior year		-4.3%	0.7%	-55.9%	4.5%	2.5%	31.1%	12.0%	10.6%	34.3%
Contracts Written		<b>1,103</b>	<b>1,059</b>	<b>44</b>	1,220	1,092	128	1,022	959	63
Change from prior year		-9.6%	-3.0%	-65.6%	19.4%	13.9%	103.2%	10.7%	9.5%	34.0%
Pending Contracts		<b>1,672</b>	<b>1,389</b>	<b>283</b>	1,623	1,400	223	1,363	1,197	166
Change from prior year		3.0%	-0.8%	26.9%	19.1%	17.0%	34.3%	11.0%	10.9%	11.4%
Sales Volume (1,000s)		<b>257,480</b>	<b>233,867</b>	<b>23,613</b>	252,563	214,920	37,642	200,265	178,876	21,389
Change from prior year		1.9%	8.8%	-37.3%	26.1%	20.2%	76.0%	13.1%	13.1%	12.8%
Average	Sale Price	<b>229,893</b>	<b>222,519</b>	<b>342,222</b>	204,009	190,195	348,541	188,219	179,055	329,061
	Change from prior year	12.7%	17.0%	-1.8%	8.4%	6.2%	5.9%	9.1%	9.9%	-2.8%
	List Price of Actives	<b>280,007</b>	<b>266,395</b>	<b>367,027</b>	294,752	285,061	344,587	256,102	245,677	326,047
	Change from prior year	-5.0%	-6.5%	6.5%	15.1%	16.0%	5.7%	2.6%	2.2%	-0.8%
	Days on Market	<b>13</b>	<b>13</b>	<b>28</b>	29	28	43	31	30	49
	Change from prior year	-54.0%	-55.2%	-35.1%	-6.4%	-7.1%	-12.2%	-21.7%	-16.6%	-54.0%
Percent of List		<b>100.8%</b>	<b>100.8%</b>	<b>101.9%</b>	99.2%	99.0%	100.9%	98.1%	97.8%	102.1%
	Change from prior year	1.7%	1.8%	1.0%	1.1%	1.2%	-1.2%	0.2%	0.2%	0.3%
	Percent of Original	<b>100.3%</b>	<b>100.1%</b>	<b>102.4%</b>	98.3%	97.9%	102.4%	96.5%	96.1%	102.8%
Change from prior year	2.0%	2.3%	0.0%	1.9%	1.9%	-0.4%	0.2%	0.1%	-0.1%	
Median	Sale Price	<b>202,000</b>	<b>195,900</b>	<b>296,000</b>	177,000	169,900	297,877	169,950	164,900	298,792
	Change from prior year	14.1%	15.3%	-0.6%	4.1%	3.0%	-0.3%	14.4%	14.7%	3.3%
	List Price of Actives	<b>218,700</b>	<b>180,000</b>	<b>359,900</b>	244,700	215,000	324,728	199,500	174,900	291,275
	Change from prior year	-10.6%	-16.3%	10.8%	22.7%	22.9%	11.5%	5.1%	0.0%	1.3%
	Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	5	6	0	9	9	0
	Change from prior year	-20.0%	-33.3%	N/A	-44.4%	-33.3%	N/A	-40.0%	-40.0%	-100.0%
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.3%</b>	100.0%	100.0%	100.0%	100.0%	99.4%	100.0%	
Change from prior year	0.0%	0.0%	0.3%	0.0%	0.6%	0.0%	0.8%	0.6%	0.0%	
Percent of Original	<b>100.1%</b>	<b>100.0%</b>	<b>100.6%</b>	100.0%	100.0%	100.1%	98.7%	98.4%	100.6%	
Change from prior year	0.1%	0.0%	0.5%	1.3%	1.6%	-0.5%	0.6%	0.6%	-0.1%	

# YEAR-TO-DATE STATISTICS

## SUMMARY >>

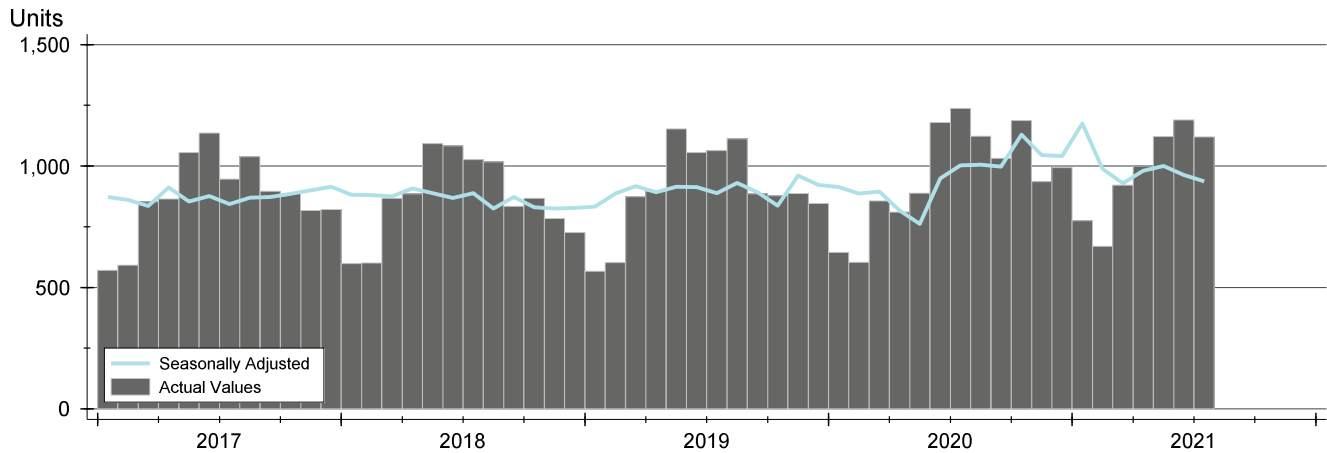
### YTD BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 8/8/2021

Year-to-Date Activity		2021			2020			2019		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>6,797</b>	<b>6,241</b>	<b>556</b>	6,221	5,732	489	6,213	5,798	415
Change from prior year		9.3%	8.9%	13.7%	0.1%	-1.1%	17.8%	0.9%	1.1%	-1.7%
New Listings		<b>7,779</b>	<b>7,338</b>	<b>441</b>	7,765	7,085	680	8,308	7,697	611
Change from prior year		0.2%	3.6%	-35.1%	-6.5%	-8.0%	11.3%	-1.0%	-1.9%	12.5%
Contracts Written		<b>7,219</b>	<b>6,727</b>	<b>492</b>	7,051	6,428	623	6,795	6,328	467
Change from prior year		2.4%	4.7%	-21.0%	3.8%	1.6%	33.4%	3.5%	3.7%	1.1%
Sales Volume (1,000s)		<b>1,454,289</b>	<b>1,264,335</b>	<b>189,954</b>	1,147,697	991,686	156,010	1,075,676	940,903	134,774
Change from prior year		26.7%	27.5%	21.8%	6.7%	5.4%	15.8%	6.6%	7.1%	3.4%
Average	Sale Price	<b>213,960</b>	<b>202,585</b>	<b>341,644</b>	184,488	173,009	319,040	173,133	162,281	324,755
	Change from prior year	16.0%	17.1%	7.1%	6.6%	6.6%	-1.8%	5.6%	5.9%	5.2%
	Days on Market	<b>22</b>	<b>20</b>	<b>39</b>	36	35	52	43	41	66
	Change from prior year	-39.4%	-41.4%	-25.2%	-16.5%	-16.4%	-22.0%	-9.4%	-4.2%	-37.6%
Percent of List	Percent of List	<b>100.3%</b>	<b>100.1%</b>	<b>101.8%</b>	98.5%	98.2%	101.6%	97.9%	97.5%	102.3%
	Change from prior year	1.8%	2.0%	0.2%	0.6%	0.7%	-0.6%	0.1%	0.0%	0.4%
	Percent of Original	<b>99.5%</b>	<b>99.2%</b>	<b>102.7%</b>	97.0%	96.6%	102.5%	96.1%	95.5%	103.0%
	Change from prior year	2.6%	2.8%	0.2%	1.0%	1.1%	-0.5%	0.1%	0.1%	0.7%
Median	Sale Price	<b>185,000</b>	<b>175,000</b>	<b>318,005</b>	164,900	156,000	295,706	154,000	145,625	284,125
	Change from prior year	12.2%	12.2%	7.5%	7.1%	7.1%	4.1%	7.4%	7.2%	2.4%
	Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	9	10	0	15	15	2
	Change from prior year	-55.6%	-60.0%	N/A	-40.0%	-33.3%	-100.0%	-21.1%	-21.1%	-94.4%
Percent of Original	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	99.5%	99.1%	100.0%
	Change from prior year	0.0%	0.0%	0.0%	0.5%	0.9%	0.0%	0.3%	0.3%	0.0%
	Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	99.7%	99.0%	100.9%	98.2%	97.8%	100.9%
	Change from prior year	0.3%	1.0%	-0.2%	1.5%	1.2%	0.0%	0.3%	0.3%	-0.2%

# CLOSED LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for Closed Listings		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,120</b>	1,238	-9.5%	<b>6,797</b>	6,221	9.3%
Volume (1,000s)		<b>257,480</b>	252,563	1.9%	<b>1,454,289</b>	1,147,697	26.7%
Average	Sale Price	<b>229,893</b>	204,009	12.7%	<b>213,960</b>	184,488	16.0%
	Days on Market	<b>13</b>	29	-54.0%	<b>22</b>	36	-39.4%
	Percent of List	<b>100.8%</b>	99.2%	1.7%	<b>100.3%</b>	98.5%	1.8%
	Percent of Original	<b>100.3%</b>	98.3%	2.0%	<b>99.5%</b>	97.0%	2.6%
Median	Sale Price	<b>202,000</b>	177,000	14.1%	<b>185,000</b>	164,900	12.2%
	Days on Market	<b>4</b>	5	-20.0%	<b>4</b>	9	-55.6%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%	<b>100.0%</b>	99.7%	0.3%

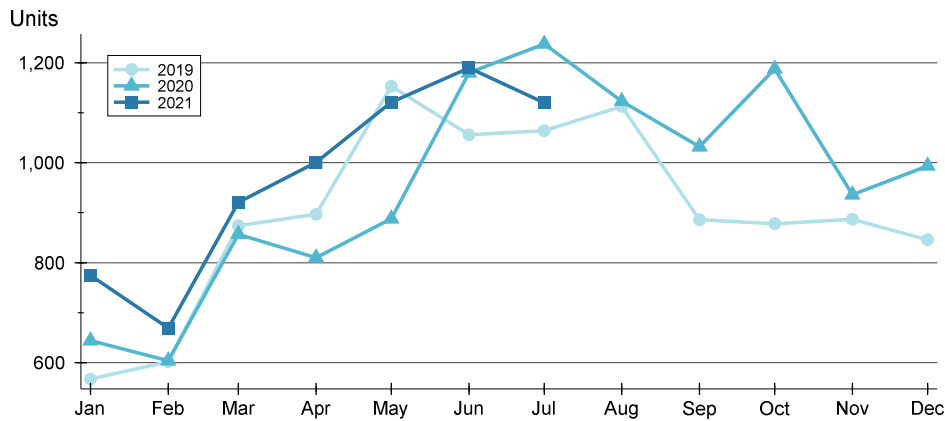
A total of 1,120 homes sold in South Central Kansas in July, down from 1,238 units in July 2020. Total sales volume rose to \$257.5 million compared to \$252.6 million in the previous year.

The median sales price in July was \$202,000, up 14.1% compared to the prior year. Median days on market was 4 days, up from 3 days in June, but down from 5 in July 2020.

# CLOSED LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	567	644	775
February	602	604	669
March	874	857	921
April	897	810	1,001
May	1,153	888	1,121
June	1,056	1,180	1,190
July	1,064	1,238	1,120
August	1,113	1,123	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

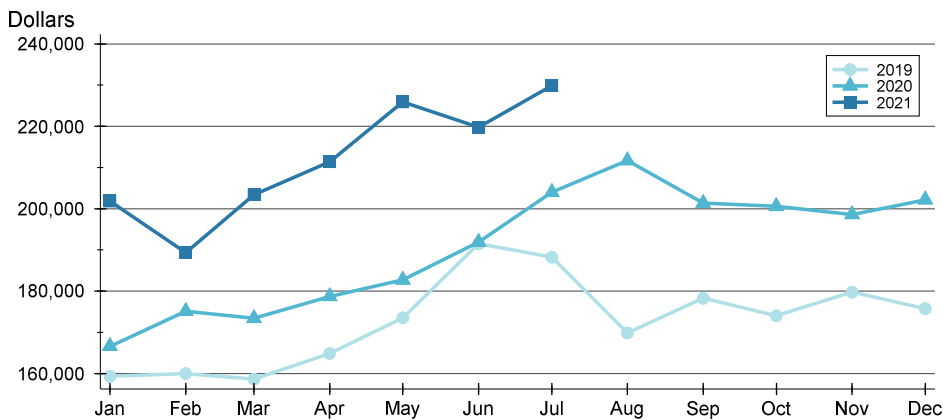
## BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	11	1.0%	200	18,191	18,700	19	12	92.0%	94.1%	81.2%	88.8%
\$25,000-\$49,999	31	2.8%	1,193	38,483	40,000	44	30	88.2%	88.8%	82.4%	86.1%
\$50,000-\$99,999	138	12.3%	10,506	76,131	75,000	17	6	96.7%	100.0%	95.1%	98.3%
\$100,000-\$124,999	83	7.4%	9,245	111,383	111,000	12	4	101.1%	100.0%	100.8%	100.0%
\$125,000-\$149,999	94	8.4%	12,880	137,019	138,500	7	3	102.6%	101.8%	102.6%	102.4%
\$150,000-\$174,999	94	8.4%	15,136	161,021	160,000	9	3	102.7%	100.3%	103.4%	101.2%
\$175,000-\$199,999	86	7.7%	15,997	186,008	185,000	7	3	102.4%	102.1%	102.2%	102.2%
\$200,000-\$249,999	218	19.5%	48,645	223,140	223,000	8	3	102.8%	102.2%	102.7%	102.4%
\$250,000-\$299,999	142	12.7%	38,379	270,273	270,000	10	4	101.3%	100.5%	101.1%	100.9%
\$300,000-\$399,999	122	10.9%	41,529	340,403	340,000	11	3	101.4%	100.2%	100.8%	100.3%
\$400,000-\$499,999	48	4.3%	21,130	440,203	440,000	17	4	100.3%	100.0%	99.5%	100.0%
\$500,000-\$749,999	34	3.0%	19,889	584,965	570,000	71	10	98.6%	100.0%	96.2%	99.5%
\$750,000-\$999,999	12	1.1%	10,578	881,493	875,000	22	2	98.4%	100.0%	98.3%	100.0%
\$1,000,000 and up	7	0.6%	12,175	1,739,286	1,645,000	13	4	96.0%	100.0%	96.0%	100.0%
All price ranges	1,120	100.0%	257,480	229,893	202,000	13	4	100.8%	100.0%	100.3%	100.1%

# CLOSED LISTINGS ANALYSIS

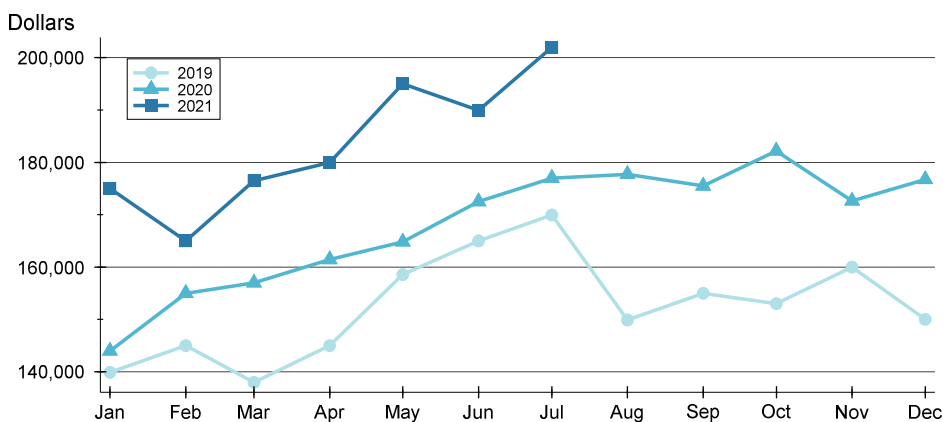
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,297
March	158,616	173,394	203,378
April	164,845	178,721	211,386
May	173,511	182,721	225,933
June	191,481	191,907	219,795
July	188,219	204,009	229,893
August	169,849	211,694	200,000
September	178,263	201,339	200,000
October	174,004	200,561	200,000
November	179,744	198,612	200,000
December	175,747	202,190	200,000

## MEDIAN PRICE >>

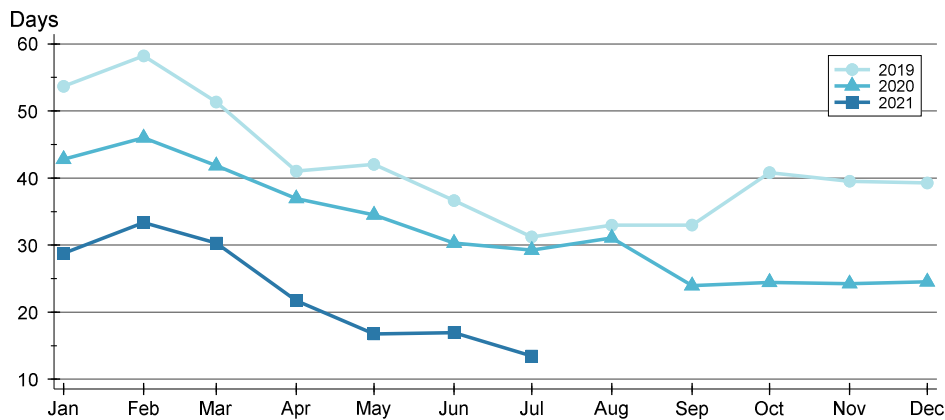


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	189,950
July	169,950	177,000	202,000
August	149,900	177,732	175,000
September	155,000	175,500	175,000
October	153,000	182,200	172,000
November	160,000	172,650	172,000
December	150,000	176,750	172,000

# CLOSED LISTINGS ANALYSIS

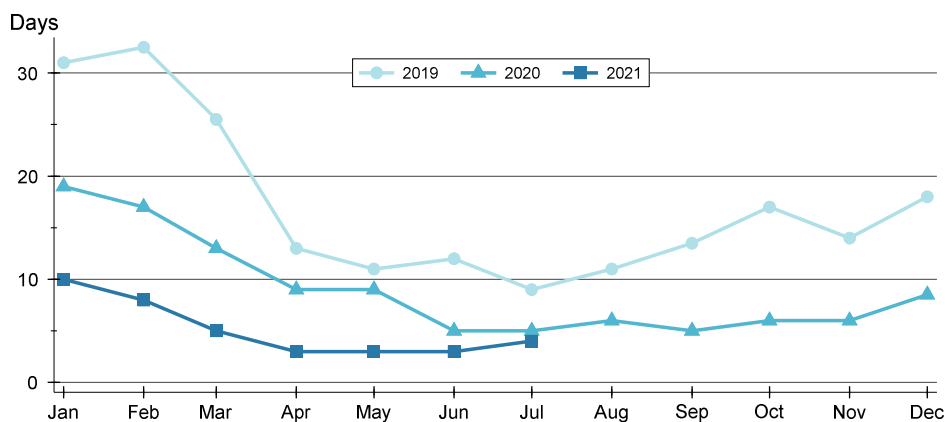
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	13
August	33	31	
September	33	24	
October	41	24	
November	40	24	
December	39	25	

## MEDIAN DOM >>

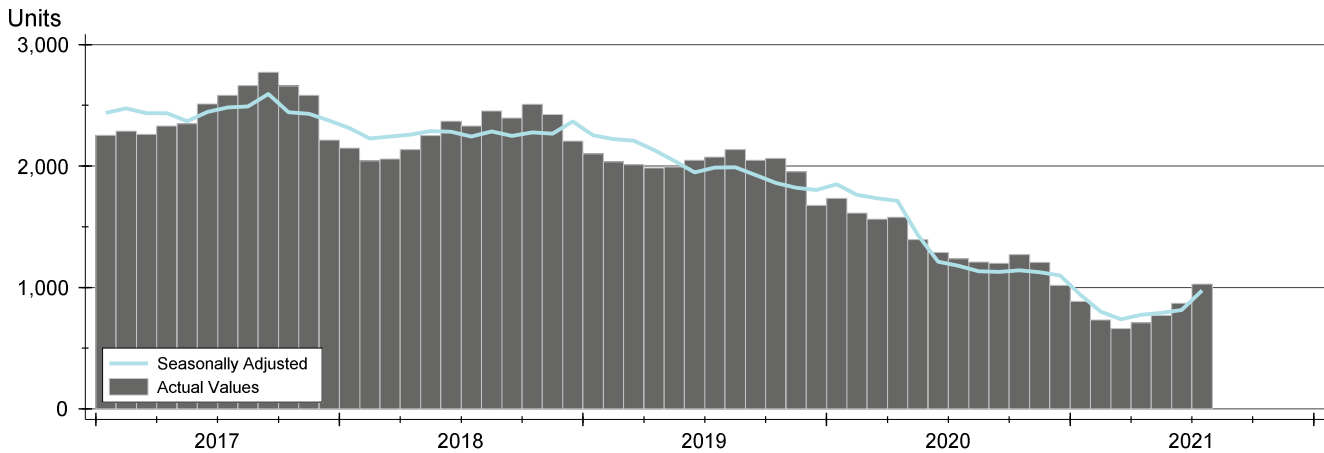


Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	4
August	11	6	
September	14	5	
October	17	6	
November	14	6	
December	18	9	

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		<b>1,029</b>	1,236	-16.7%
Months' Supply		<b>1.0</b>	1.4	-25.3%
Volume (1,000s)		<b>288,128</b>	364,314	-20.9%
Average	List Price	<b>280,007</b>	294,752	-5.0%
	Days on Market	<b>43</b>	83	-48.5%
	Percent of Original	<b>98.8%</b>	98.2%	0.6%
Median	List Price	<b>218,700</b>	244,700	-10.6%
	Days on Market	<b>17</b>	31	-45.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

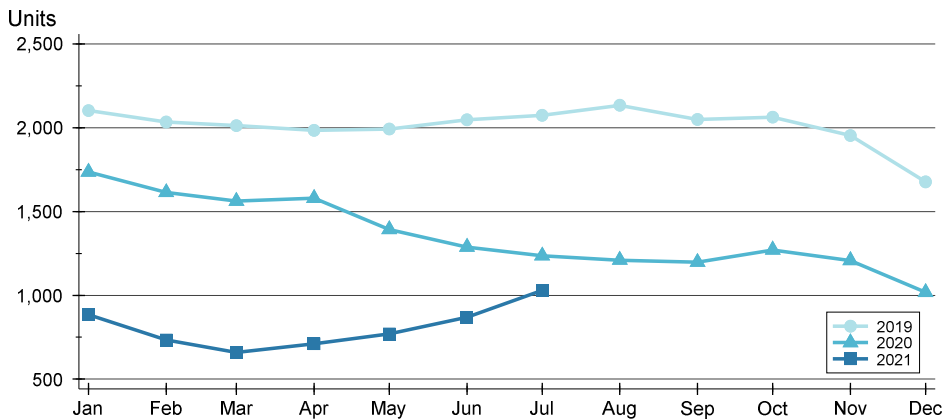
A total of 1,029 homes were available for sale in South Central Kansas at the end of July. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$218,700, down 10.6% from 2020. The typical time on market for active listings was 17 days, down from 31 days a year earlier.

# ACTIVE LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	1,029
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

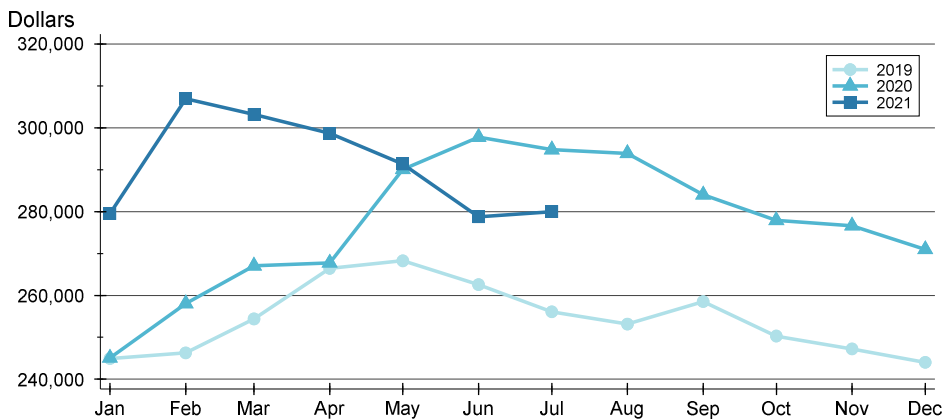
## BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	11	1.1%	139	1.0	12,673	18,000	43	17	96.3%	100.0%
\$25,000-\$49,999	31	3.0%	1,157	1.0	37,319	39,000	144	58	95.5%	100.0%
\$50,000-\$99,999	152	14.8%	11,940	1.1	78,554	79,900	51	30	96.2%	100.0%
\$100,000-\$124,999	79	7.7%	9,016	1.0	114,124	115,000	46	23	97.4%	100.0%
\$125,000-\$149,999	85	8.3%	11,598	0.9	136,447	135,000	24	17	97.8%	100.0%
\$150,000-\$174,999	55	5.3%	8,873	0.6	161,329	160,000	33	14	99.5%	100.0%
\$175,000-\$199,999	63	6.1%	11,673	0.7	185,284	185,000	35	17	98.6%	100.0%
\$200,000-\$249,999	103	10.0%	23,639	0.5	229,508	229,900	34	11	100.4%	100.0%
\$250,000-\$299,999	90	8.7%	24,641	0.6	273,792	275,000	33	9	99.8%	100.0%
\$300,000-\$399,999	153	14.9%	54,796	1.3	358,146	359,900	30	13	100.4%	100.0%
\$400,000-\$499,999	80	7.8%	35,521	1.7	444,009	440,000	28	12	100.7%	100.0%
\$500,000-\$749,999	58	5.6%	34,745	1.7	599,055	592,619	29	6	100.6%	100.0%
\$750,000-\$999,999	15	1.5%	13,208	1.3	880,520	874,900	58	54	96.4%	100.0%
\$1,000,000 and up	23	2.2%	38,501	3.3	1,673,935	1,450,000	203	65	97.1%	100.0%
All price ranges	1,029	100.0%	288,128	0.9	280,007	218,700	43	17	98.8%	100.0%

# ACTIVE LISTINGS ANALYSIS

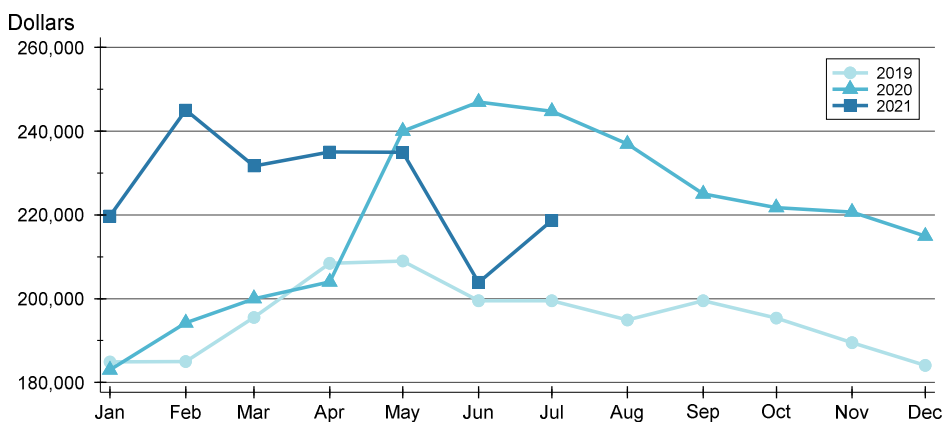
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	291,370
June	262,572	297,758	278,773
July	256,102	294,752	280,007
August	253,144	293,894	
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

## MEDIAN PRICE >>

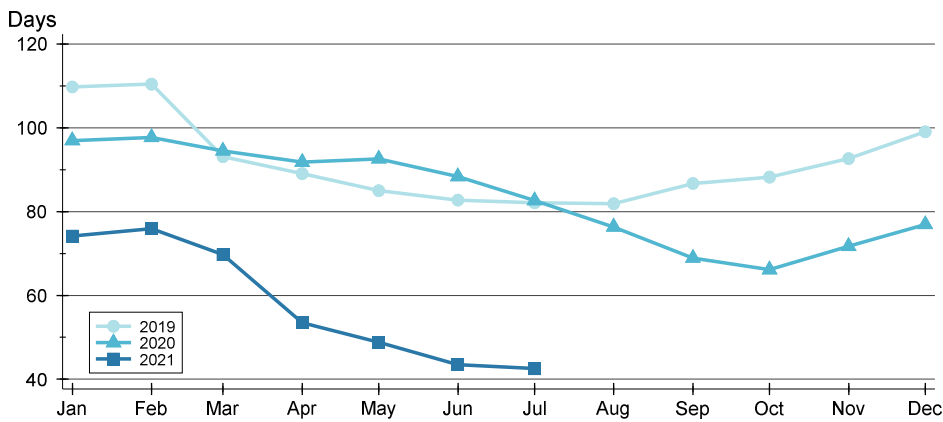


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	234,900
June	199,500	246,900	203,897
July	199,500	244,700	218,700
August	194,900	236,900	
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	

# ACTIVE LISTINGS ANALYSIS

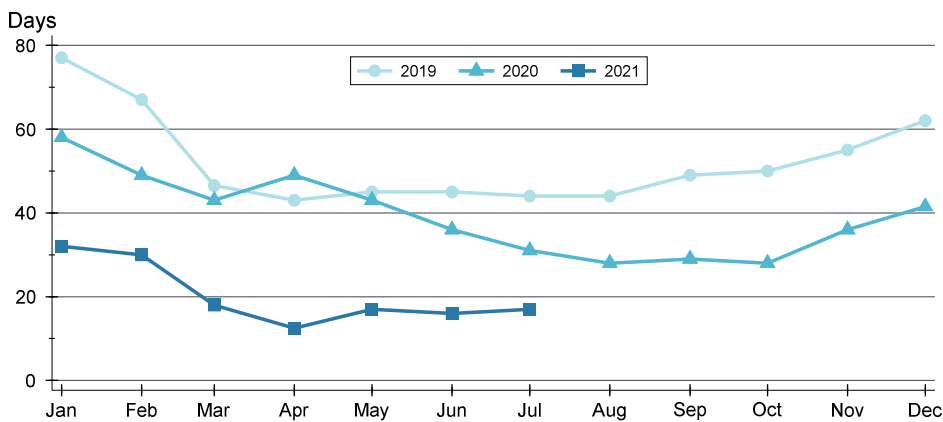
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	43
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

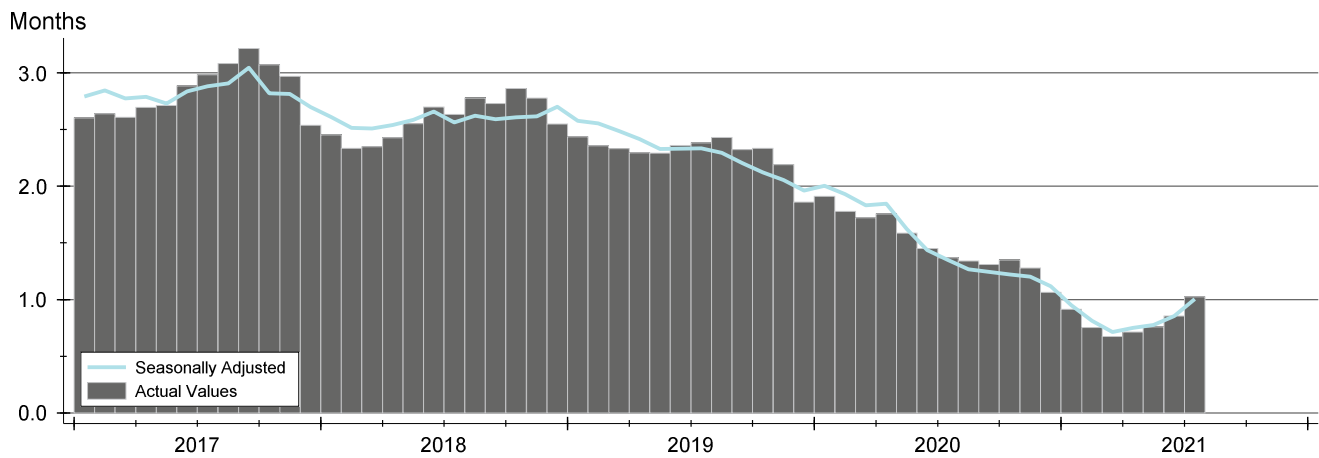


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	17
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

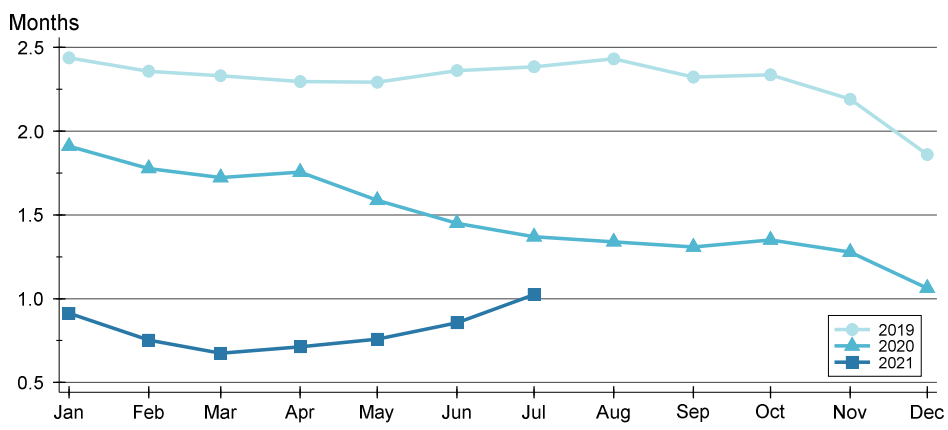
# MONTHS' SUPPLY ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**BY MONTH** >>

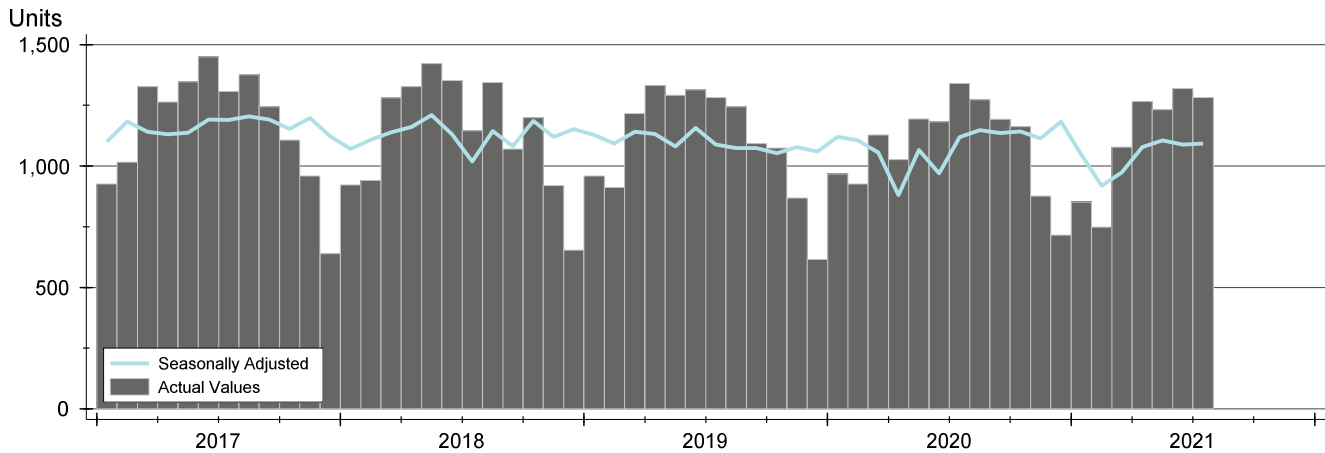


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	1.0
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.4	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for New Listings		July		
		2021	2020	Change
Current Month	New Listings	<b>1,283</b>	1,340	-4.3%
	Volume (1,000s)	<b>282,526</b>	279,709	1.0%
	Average List Price	<b>220,208</b>	208,738	5.5%
	Median List Price	<b>185,000</b>	184,900	0.1%
YTD	New Listings	<b>7,779</b>	7,765	0.2%
	Volume (1,000s)	<b>1,688,912</b>	1,592,077	6.1%
	Average List Price	<b>217,112</b>	205,032	5.9%
	Median List Price	<b>182,000</b>	175,000	4.0%

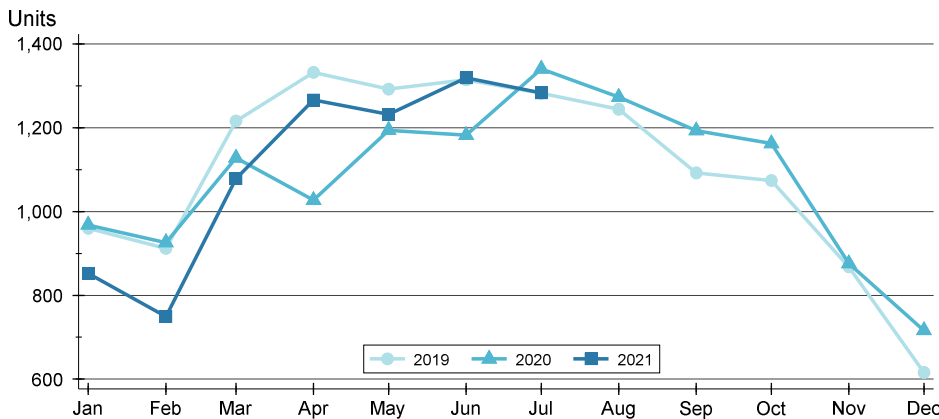
A total of 1,283 new listings were added in South Central Kansas during July, down 4.3% from the same month in 2020. Year-to-date South Central Kansas has seen 7,779 new listings.

The median list price of these homes was \$185,000 up from \$184,900 in 2020.

# NEW LISTINGS ANALYSIS

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	960	968	852
February	912	926	749
March	1,216	1,128	1,078
April	1,332	1,027	1,266
May	1,292	1,194	1,232
June	1,314	1,182	1,319
July	1,282	1,340	1,283
August	1,244	1,273	
September	1,092	1,193	
October	1,074	1,162	
November	868	876	
December	616	716	

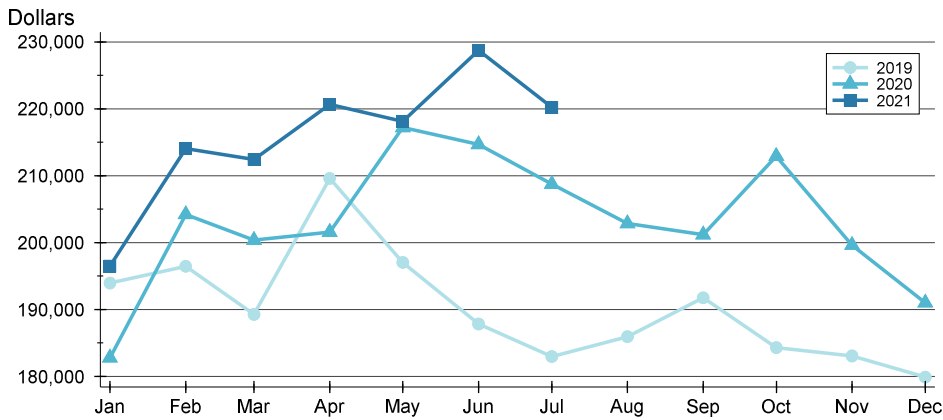
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	17	1.3%	179	10,548	12,000
\$25,000-\$49,999	26	2.0%	1,039	39,962	39,950
\$50,000-\$99,999	162	12.6%	13,160	81,235	82,700
\$100,000-\$124,999	111	8.7%	12,593	113,449	115,000
\$125,000-\$149,999	159	12.4%	21,530	135,411	135,000
\$150,000-\$174,999	109	8.5%	17,578	161,265	160,000
\$175,000-\$199,999	102	8.0%	19,083	187,088	187,900
\$200,000-\$249,999	200	15.6%	44,989	224,944	225,000
\$250,000-\$299,999	123	9.6%	33,826	275,005	275,000
\$300,000-\$399,999	137	10.7%	47,929	349,844	349,900
\$400,000-\$499,999	59	4.6%	25,889	438,795	439,000
\$500,000-\$749,999	38	3.0%	22,246	585,427	572,500
\$750,000-\$999,999	6	0.5%	5,430	904,983	898,500
\$1,000,000 and up	6	0.5%	10,890	1,815,000	1,325,000
All price ranges	1,283	100.0%	282,526	220,208	185,000

**NEW LISTINGS ANALYSIS**

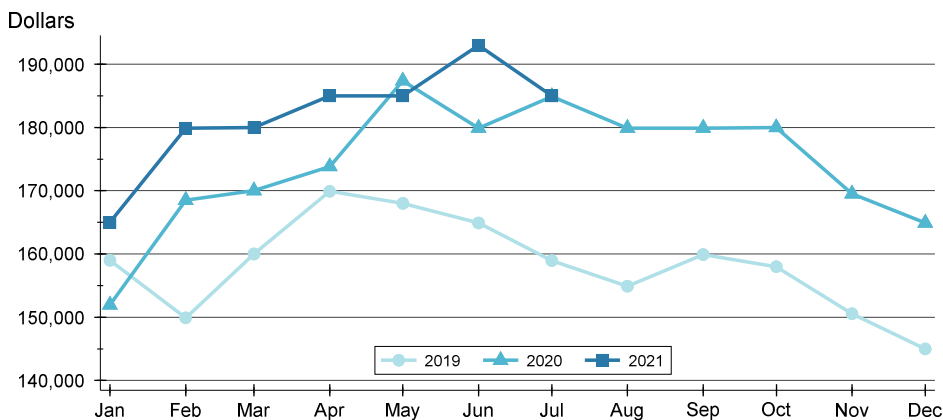
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	193,949	182,785	196,485
February	196,464	204,212	214,063
March	189,261	200,358	212,445
April	209,589	201,573	220,634
May	197,040	217,210	218,100
June	187,832	214,665	228,746
July	182,966	208,738	220,208
August	185,946	202,859	
September	191,748	201,180	
October	184,293	212,919	
November	183,057	199,614	
December	179,876	191,008	

**MEDIAN PRICE** >>

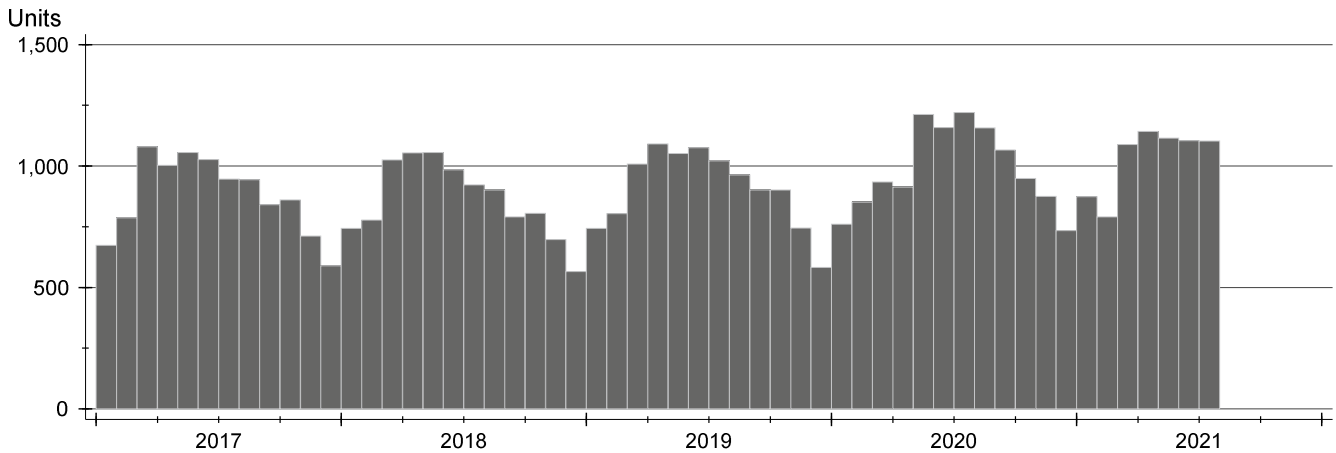


Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	179,900
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	193,000
July	158,950	184,900	185,000
August	154,900	179,900	
September	159,900	179,900	
October	158,000	180,000	
November	150,565	169,500	
December	145,000	164,900	

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics		July			Year-to-Date		
for Contracts Written		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,103</b>	1,220	-9.6%	<b>7,219</b>	7,051	2.4%
Volume (1,000s)		<b>231,447</b>	253,678	-8.8%	<b>1,560,057</b>	1,385,808	12.6%
Average	Sale Price	<b>209,834</b>	207,933	0.9%	<b>216,104</b>	196,541	10.0%
	Days on Market	<b>14</b>	26	-45.2%	<b>20</b>	33	-41.7%
	Percent of Original	<b>98.6%</b>	98.0%	0.6%	<b>99.6%</b>	97.4%	2.3%
Median	Sale Price	<b>185,000</b>	179,900	2.8%	<b>185,000</b>	170,000	8.8%
	Days on Market	<b>5</b>	5	0.0%	<b>4</b>	7	-42.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

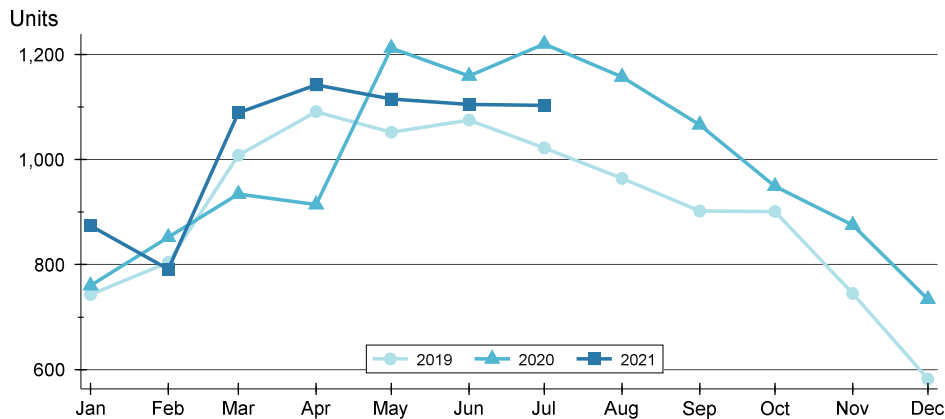
A total of 1,103 contracts for sale were written in South Central Kansas during the month of July, down from 1,220 in 2020. The median list price of these homes was \$185,000, up from \$179,900 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 5 days in July 2020.

# CONTRACTS WRITTEN ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	743	760	874
February	804	852	791
March	1,008	934	1,089
April	1,091	914	1,142
May	1,052	1,212	1,115
June	1,075	1,159	1,105
July	1,022	1,220	1,103
August	964	1,157	
September	902	1,066	
October	901	949	
November	745	875	
December	582	734	

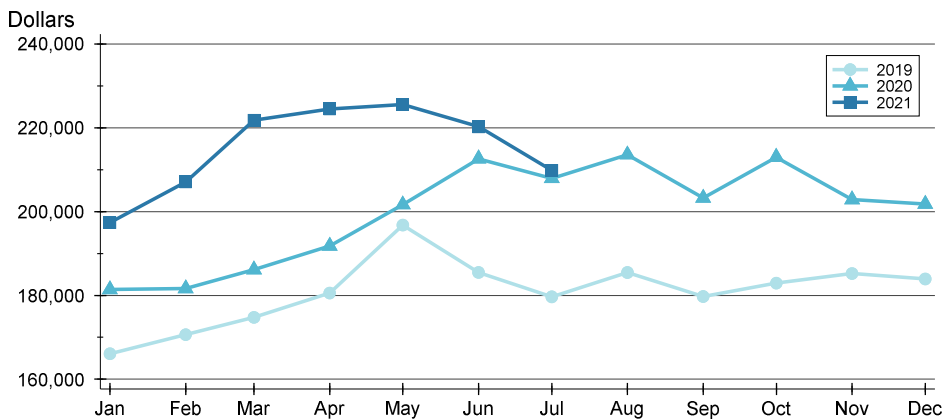
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.6%	127	18,200	17,000	14	12	82.8%	100.0%
\$25,000-\$49,999	30	2.7%	1,186	39,547	40,000	36	19	88.4%	100.0%
\$50,000-\$99,999	140	12.7%	11,279	80,563	82,500	22	8	95.8%	100.0%
\$100,000-\$124,999	90	8.2%	10,093	112,141	112,000	11	6	98.6%	100.0%
\$125,000-\$149,999	131	11.9%	17,766	135,618	135,000	9	3	99.0%	100.0%
\$150,000-\$174,999	94	8.5%	15,271	162,455	164,900	10	4	99.8%	100.0%
\$175,000-\$199,999	97	8.8%	18,218	187,812	189,000	11	3	99.9%	100.0%
\$200,000-\$249,999	181	16.4%	40,725	225,002	225,000	13	3	99.7%	100.0%
\$250,000-\$299,999	111	10.1%	30,741	276,945	279,900	9	4	100.3%	100.0%
\$300,000-\$399,999	103	9.3%	35,783	347,412	349,900	11	5	98.9%	100.0%
\$400,000-\$499,999	44	4.0%	19,573	444,837	439,950	13	7	99.3%	100.0%
\$500,000-\$749,999	25	2.3%	14,944	597,741	590,000	12	5	99.8%	100.0%
\$750,000-\$999,999	2	0.2%	1,663	831,688	831,688	27	27	99.1%	99.1%
\$1,000,000 and up	4	0.4%	4,845	1,211,250	1,222,500	13	6	100.0%	100.0%
All price ranges	1,103	100.0%	231,447	209,834	185,000	14	5	98.6%	100.0%

## CONTRACTS WRITTEN ANALYSIS

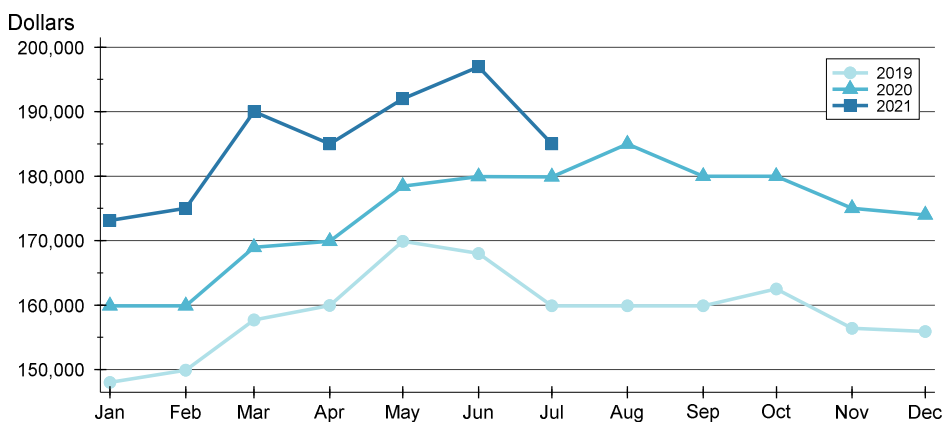
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

### AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	181,419	197,405
February	170,621	181,634	207,094
March	174,748	186,133	221,831
April	180,553	191,789	224,496
May	196,781	201,662	225,535
June	185,478	212,601	220,243
July	179,663	207,933	209,834
August	185,471	213,579	
September	179,735	203,240	
October	182,918	212,985	
November	185,221	202,844	
December	183,912	201,796	

### MEDIAN PRICE >>

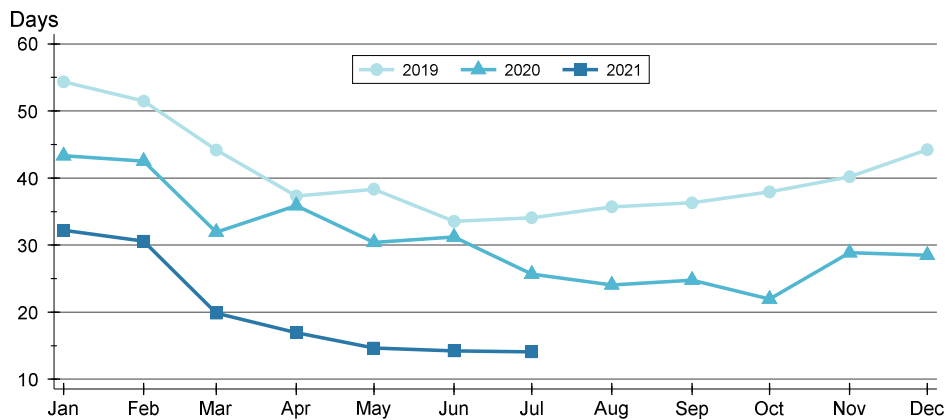


Month	2019	2020	2021
January	148,000	159,900	173,150
February	149,900	159,900	175,000
March	157,700	168,950	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,000
June	168,000	179,950	196,950
July	159,900	179,900	185,000
August	159,900	185,000	
September	159,900	180,000	
October	162,500	180,000	
November	156,400	175,000	
December	155,900	174,000	

**CONTRACTS WRITTEN ANALYSIS**

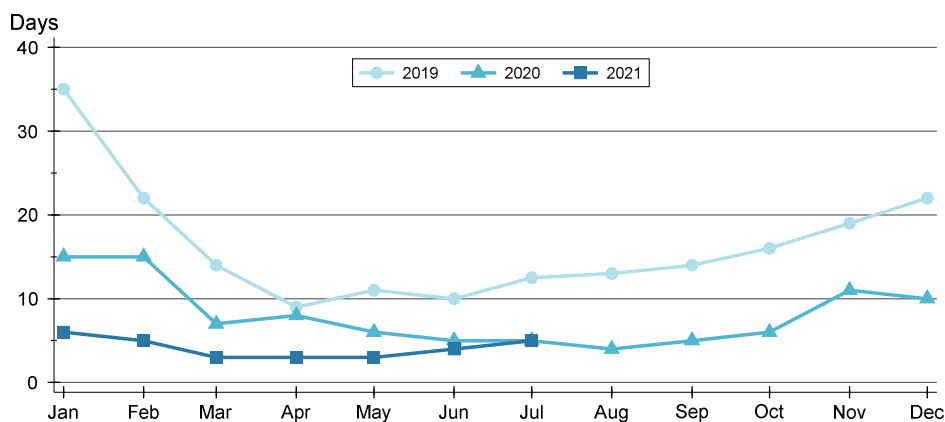
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	54	43	32
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	14
July	34	26	14
August	36	24	
September	36	25	
October	38	22	
November	40	29	
December	44	28	

**MEDIAN DOM** >>

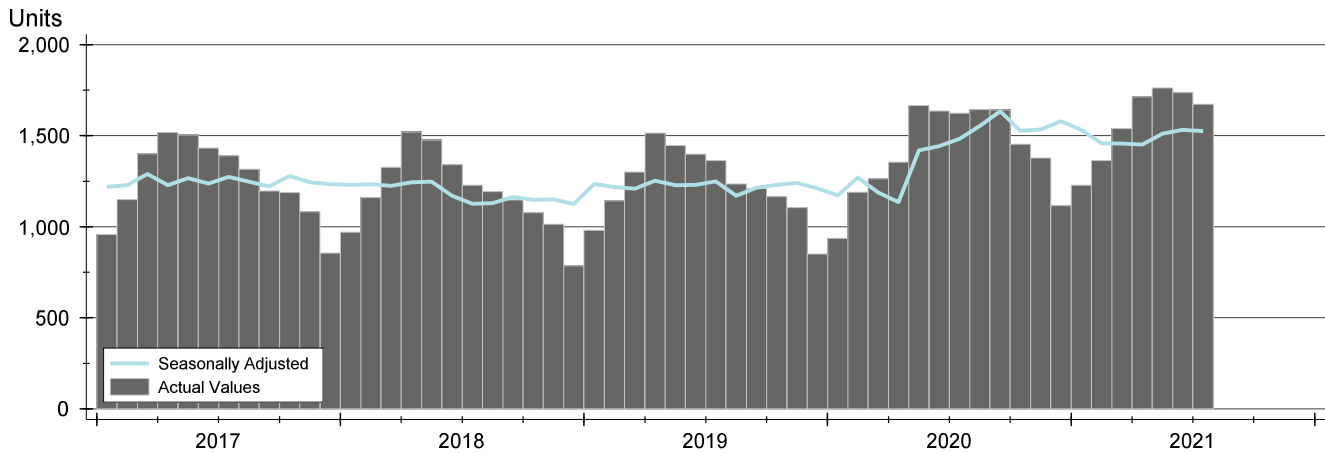


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	5
August	13	4	
September	14	5	
October	16	6	
November	19	11	
December	22	10	

# PENDING CONTRACTS ANALYSIS

## HISTORY >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



## SUMMARY >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		<b>1,672</b>	1,623	3.0%
Volume (1,000s)		<b>390,248</b>	347,638	12.3%
Average	List Price	<b>233,402</b>	214,195	9.0%
	Days on Market	<b>15</b>	30	-49.9%
	Percent of Original	<b>99.3%</b>	98.9%	0.5%
Median	List Price	<b>209,000</b>	184,900	13.0%
	Days on Market	<b>4</b>	5	-20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

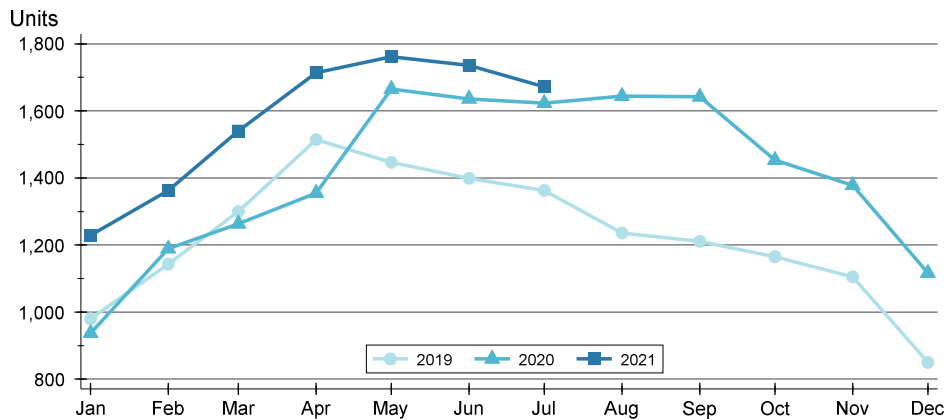
A total of 1,672 listings in South Central Kansas had contracts pending at the end of July, up from 1,623 contracts pending at the end of July 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	1,672
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

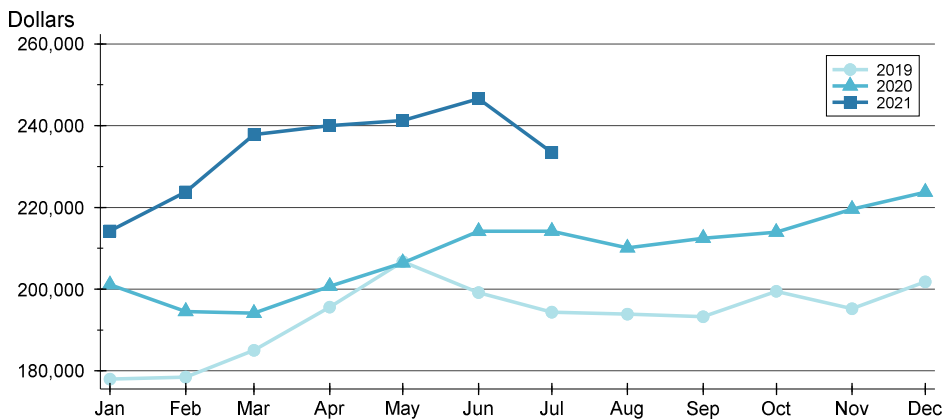
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	0.1%	45	22,400	22,400	15	15	100.0%	100.0%
\$25,000-\$49,999	29	1.7%	1,166	40,197	40,000	43	19	90.8%	100.0%
\$50,000-\$99,999	196	11.7%	15,807	80,646	82,500	34	7	98.1%	100.0%
\$100,000-\$124,999	120	7.2%	13,450	112,086	112,000	14	7	98.2%	100.0%
\$125,000-\$149,999	169	10.1%	23,012	136,168	135,000	9	3	99.5%	100.0%
\$150,000-\$174,999	133	8.0%	21,624	162,586	164,900	11	4	99.6%	100.0%
\$175,000-\$199,999	128	7.7%	24,093	188,226	189,900	9	3	99.6%	100.0%
\$200,000-\$249,999	269	16.1%	60,385	224,480	224,900	13	3	99.8%	100.0%
\$250,000-\$299,999	188	11.2%	51,951	276,335	279,000	9	3	100.3%	100.0%
\$300,000-\$399,999	240	14.4%	83,776	349,067	350,000	11	2	99.7%	100.0%
\$400,000-\$499,999	89	5.3%	39,548	444,360	438,902	12	3	100.1%	100.0%
\$500,000-\$749,999	52	3.1%	30,420	584,995	582,450	16	2	99.4%	100.0%
\$750,000-\$999,999	8	0.5%	6,796	849,447	829,500	37	4	100.0%	100.0%
\$1,000,000 and up	6	0.4%	8,140	1,356,650	1,272,500	50	9	95.5%	100.0%
All price ranges	1,672	100.0%	390,248	233,402	209,000	15	4	99.3%	100.0%

**PENDING CONTRACTS ANALYSIS**

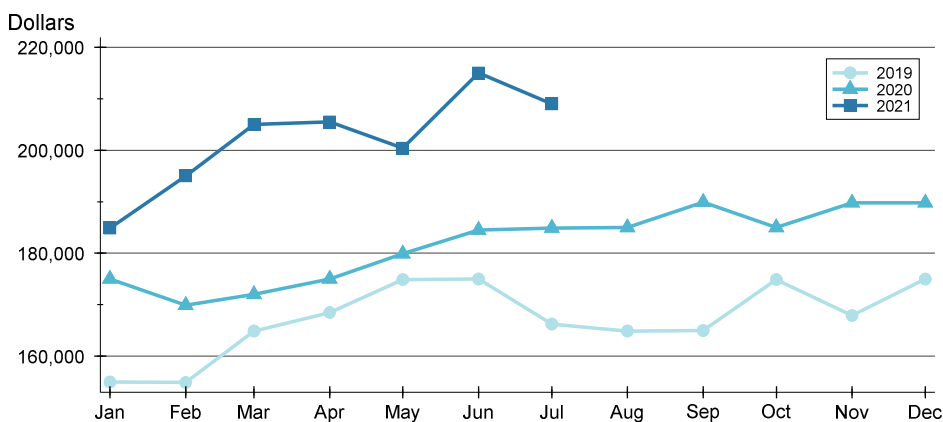
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	233,402
August	193,882	210,126	
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

**MEDIAN PRICE** >>

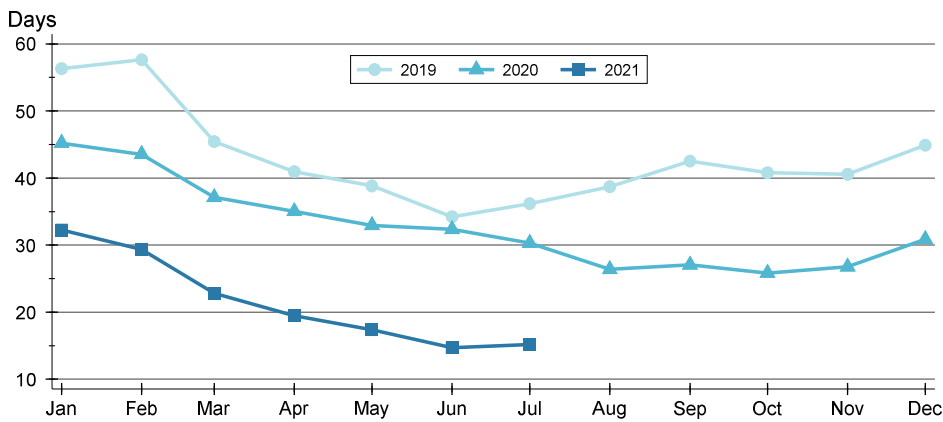


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	209,000
August	164,900	185,000	
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	

# PENDING CONTRACTS ANALYSIS

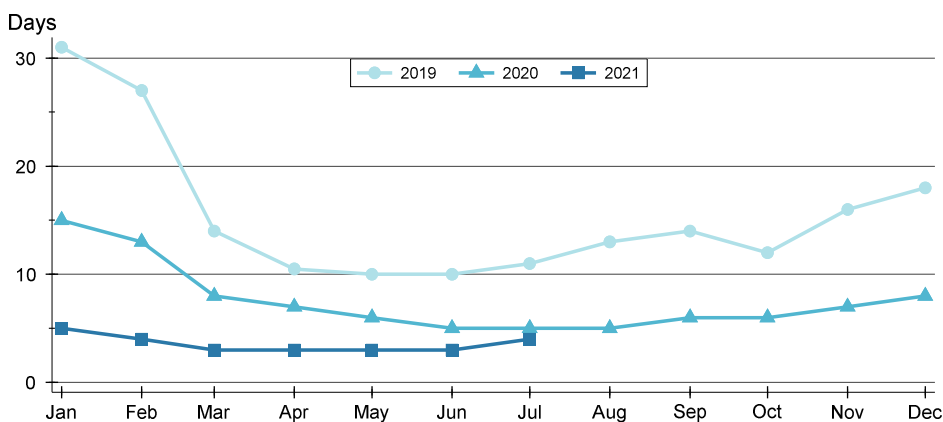
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

September 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for August 2021

Homes sales in South Central Kansas fell by 3.1% in August compared to the prior year. Sales in August 2021 totaled 1,088 units, down from 1,123 in 2020.

Among existing homes, 1,023 units sold in August, an increase of 0.6% from 1,017 units that sold in 2020. The average sale price of existing homes was \$210,341. This represents an increase of 8.7% from the August 2020 average price of \$193,496.

For new construction, 65 sales occurred in August, down from 106 units the prior year, a decrease of 38.7%. The average sale price of new homes in August was \$364,804, down 5.6% from the same period last year.

A total of 1,071 contracts for sale were written in August 2021, down from 1,157 in August 2020. This is a decrease of 7.4%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,065 units at the end of August, which is down from 1,210 homes that were on the market at the end of August last year. At the current rate of sales, this figure represents 1.1 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Fell in August

Total home sales in South Central Kansas fell last month to 1,088 units, compared to 1,123 units in August 2020. Total sales volume was \$238.9 million, up from a year earlier.

The median sale price in August was \$194,950, up from \$177,732 a year earlier. Homes that sold in August were typically on the market for 4 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of August

The total number of active listings in South Central Kansas at the end of August was 1,065 units, down from 1,210 at the same point in 2020. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$189,450.

During August, a total of 1,071 contracts were written down from 1,157 in August 2020. At the end of the month, there were 1,611 contracts pending, compared to 1,644 at the end of August 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System				
Current Month		August		
Summary Statistics		2021	2020	Change
Home Sales		<b>1,088</b>	1,123	-3.1%
Active Listings		<b>1,065</b>	1,210	-12.0%
Months' Supply		<b>1.1</b>	1.3	-20.9%
New Listings		<b>1,183</b>	1,273	-7.1%
Contracts Written		<b>1,071</b>	1,157	-7.4%
Pending Contracts		<b>1,611</b>	1,644	-2.0%
Sales Volume (1,000s)		<b>238,891</b>	237,732	0.5%
Average	Sale Price	<b>219,569</b>	211,694	3.7%
	List Price of Actives	<b>275,117</b>	293,894	-6.4%
	Days on Market	<b>15</b>	31	-52.0%
	Percent of List	<b>100.8%</b>	99.3%	1.5%
	Percent of Original	<b>100.0%</b>	98.1%	2.0%
Median	Sale Price	<b>194,950</b>	177,732	9.7%
	List Price of Actives	<b>189,450</b>	236,900	-20.0%
	Days on Market	<b>4</b>	6	-33.3%
	Percent of List	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

## REPORT CONTENTS >>

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- [Year-to-Date Statistics](#) – Page 3
- [Closed Listings Analysis](#) – Page 4
- [Active Listings Analysis](#) – Page 8
- [Months' Supply Analysis](#) – Page 12
- [New Listings Analysis](#) – Page 13
- [Contracts Written Analysis](#) – Page 16
- [Pending Contracts Analysis](#) – Page 20

# THREE-YEAR COMPARISONS

## SUMMARY >>

## BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 9/5/2021

August MLS Statistics		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>1,088</b>	<b>1,023</b>	<b>65</b>	1,123	1,017	106	1,113	1,046	67	
	Change from prior year	-3.1%	0.6%	-38.7%	0.9%	-2.8%	58.2%	9.3%	12.0%	-20.2%	
Active Listings		<b>1,065</b>	<b>922</b>	<b>143</b>	1,210	1,014	196	2,134	1,856	278	
	Change from prior year	-12.0%	-9.1%	-27.0%	-43.3%	-45.4%	-29.5%	-13.0%	-15.9%	13.5%	
Months' Supply		<b>1.1</b>	<b>1.0</b>	<b>1.8</b>	1.3	1.2	2.7	2.4	2.3	4.6	
	Change from prior year	-20.9%	-18.2%	-35.0%	-44.9%	-46.3%	-41.1%	-12.5%	-15.6%	16.9%	
New Listings		<b>1,183</b>	<b>1,127</b>	<b>56</b>	1,273	1,156	117	1,244	1,156	88	
	Change from prior year	-7.1%	-2.5%	-52.1%	2.3%	0.0%	33.0%	-7.4%	-8.4%	7.3%	
Contracts Written		<b>1,071</b>	<b>1,016</b>	<b>55</b>	1,157	1,050	107	964	896	68	
	Change from prior year	-7.4%	-3.2%	-48.6%	20.0%	17.2%	57.4%	6.9%	6.0%	19.3%	
Pending Contracts		<b>1,611</b>	<b>1,309</b>	<b>302</b>	1,644	1,425	219	1,236	1,081	155	
	Change from prior year	-2.0%	-8.1%	37.9%	33.0%	31.8%	41.3%	3.6%	4.3%	-1.3%	
Sales Volume (1,000s)		<b>238,891</b>	<b>215,179</b>	<b>23,712</b>	237,732	196,785	40,947	189,042	166,537	22,504	
	Change from prior year	0.5%	9.3%	-42.1%	25.8%	18.2%	82.0%	9.5%	14.7%	-18.0%	
Average	Sale Price	<b>219,569</b>	<b>210,341</b>	<b>364,804</b>	211,694	193,496	386,293	169,849	159,214	335,881	
		Change from prior year	3.7%	8.7%	-5.6%	24.6%	21.5%	15.0%	0.1%	2.4%	2.9%
	List Price of Actives	<b>275,117</b>	<b>256,851</b>	<b>387,647</b>	293,894	283,671	343,913	253,144	242,592	321,506	
		Change from prior year	-6.4%	-9.5%	12.7%	16.1%	16.9%	7.0%	4.2%	4.1%	-2.1%
	Days on Market	<b>15</b>	<b>14</b>	<b>32</b>	31	29	48	33	30	81	
		Change from prior year	-51.9%	-52.6%	-34.0%	-5.7%	-2.0%	-40.6%	-17.0%	-17.9%	5.6%
Median	Percent of List	<b>100.8%</b>	<b>100.6%</b>	<b>103.1%</b>	99.3%	99.0%	101.5%	98.1%	97.8%	103.0%	
		Change from prior year	1.5%	1.6%	1.7%	1.2%	1.3%	-1.5%	0.4%	0.4%	2.2%
	Percent of Original	<b>100.0%</b>	<b>99.7%</b>	<b>105.2%</b>	98.1%	97.6%	102.7%	96.6%	96.1%	103.7%	
		Change from prior year	2.0%	2.1%	2.4%	1.5%	1.5%	-0.9%	1.3%	1.4%	2.3%
	Sale Price	<b>194,950</b>	<b>186,500</b>	<b>345,104</b>	177,732	165,000	297,000	149,900	144,950	294,715	
		Change from prior year	9.7%	13.0%	16.2%	18.6%	13.8%	0.8%	-2.2%	0.0%	6.8%
List Price of Actives	<b>189,450</b>	<b>160,000</b>	<b>371,550</b>	236,900	204,005	324,864	194,900	169,900	290,118		
	Change from prior year	-20.0%	-21.6%	14.4%	21.5%	20.1%	12.0%	6.9%	1.1%	0.1%	
Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	6	6	0	11	12	2		
	Change from prior year	-33.3%	-33.3%	N/A	-45.5%	-50.0%	-100.0%	-35.3%	-29.4%	-86.2%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%	1.1%	0.0%	
Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>102.4%</b>	100.0%	100.0%	100.2%	98.8%	98.5%	100.0%		
	Change from prior year	0.0%	0.0%	2.1%	1.2%	1.5%	0.2%	1.2%	1.3%	0.0%	

# YEAR-TO-DATE STATISTICS

## SUMMARY >>

**YTD BREAKDOWNS BY HOME TYPE  
ENTIRE MLS SYSTEM  
AS OF 9/5/2021**

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>7,915</b>	<b>7,287</b>	<b>628</b>	7,344	6,749	595	7,326	6,844	482
Change from prior year		7.8%	8.0%	5.5%	0.2%	-1.4%	23.4%	2.1%	2.7%	-4.7%
New Listings		<b>9,031</b>	<b>8,510</b>	<b>521</b>	9,038	8,238	800	9,552	8,853	699
Change from prior year		-0.1%	3.3%	-34.9%	-5.4%	-6.9%	14.4%	-1.9%	-2.8%	11.8%
Contracts Written		<b>8,289</b>	<b>7,729</b>	<b>560</b>	8,208	7,478	730	7,759	7,224	535
Change from prior year		1.0%	3.4%	-23.3%	5.8%	3.5%	36.4%	3.9%	4.0%	3.1%
Sales Volume (1,000s)		<b>1,699,179</b>	<b>1,483,402</b>	<b>215,777</b>	1,385,429	1,188,472	196,958	1,264,718	1,107,440	157,278
Change from prior year		22.6%	24.8%	9.6%	9.5%	7.3%	25.2%	7.0%	8.1%	-0.3%
Average	Sale Price	<b>214,678</b>	<b>203,568</b>	<b>343,594</b>	188,648	176,096	331,021	172,634	161,812	326,302
	Change from prior year	13.8%	15.6%	3.8%	9.3%	8.8%	1.4%	4.8%	5.3%	4.7%
	Days on Market	<b>21</b>	<b>19</b>	<b>38</b>	35	34	51	42	40	68
	Change from prior year	-40.7%	-42.7%	-25.1%	-15.2%	-14.7%	-25.2%	-10.6%	-6.2%	-32.6%
	Percent of List	<b>100.3%</b>	<b>100.2%</b>	<b>101.9%</b>	98.6%	98.3%	101.6%	97.9%	97.6%	102.4%
Change from prior year	1.8%	1.9%	0.3%	0.7%	0.8%	-0.7%	0.1%	0.1%	0.7%	
Median	Percent of Original	<b>99.6%</b>	<b>99.3%</b>	<b>103.0%</b>	97.2%	96.7%	102.6%	96.2%	95.6%	103.1%
	Change from prior year	2.5%	2.7%	0.4%	1.1%	1.1%	-0.6%	0.3%	0.3%	0.9%
	Sale Price	<b>185,000</b>	<b>175,000</b>	<b>321,793</b>	165,000	158,000	296,286	153,000	145,000	285,000
	Change from prior year	12.1%	10.8%	8.6%	7.8%	9.0%	4.0%	5.5%	5.8%	2.9%
	Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	8	9	0	15	15	2
Change from prior year	-50.0%	-55.6%	N/A	-46.7%	-40.0%	-100.0%	-21.1%	-21.1%	-93.8%	
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	99.6%	99.2%	100.0%	
Change from prior year	0.0%	0.0%	0.0%	0.4%	0.8%	0.0%	0.4%	0.4%	0.0%	
Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.8%</b>	100.0%	99.2%	100.7%	98.3%	97.9%	100.9%	
Change from prior year	0.0%	0.8%	0.1%	1.7%	1.3%	-0.2%	0.5%	0.4%	0.1%	



# AUGUST 2021 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

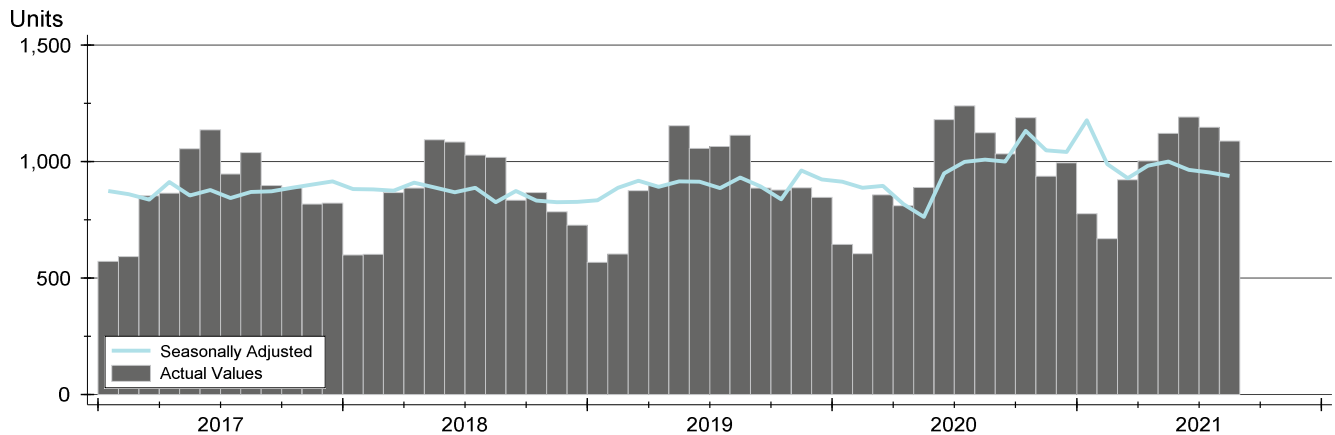


South Central Kansas MLS

### CLOSED LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021



#### SUMMARY >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,088</b>	1,123	-3.1%	<b>7,915</b>	7,344	7.8%
Volume (1,000s)		<b>238,891</b>	237,732	0.5%	<b>1,699,179</b>	1,385,429	22.6%
Average	Sale Price	<b>219,569</b>	211,694	3.7%	<b>214,678</b>	188,648	13.8%
	Days on Market	<b>15</b>	31	-51.9%	<b>21</b>	35	-40.7%
	Percent of List	<b>100.8%</b>	99.3%	1.5%	<b>100.3%</b>	98.6%	1.8%
	Percent of Original	<b>100.0%</b>	98.1%	2.0%	<b>99.6%</b>	97.2%	2.5%
Median	Sale Price	<b>194,950</b>	177,732	9.7%	<b>185,000</b>	165,000	12.1%
	Days on Market	<b>4</b>	6	-33.3%	<b>4</b>	8	-50.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

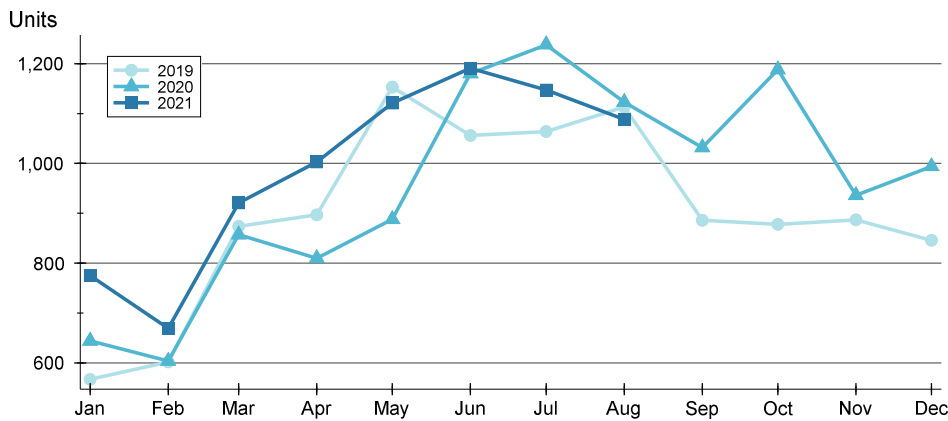
A total of 1,088 homes sold in South Central Kansas in August, down from 1,123 units in August 2020. Total sales volume rose to \$238.9 million compared to \$237.7 million in the previous year.

The median sales price in August was \$194,950, up 9.7% compared to the prior year. Median days on market was 4 days, the same as July, and down from 6 in August 2020.

**CLOSED LISTINGS ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	567	644	775
February	602	604	669
March	874	857	921
April	897	810	1,003
May	1,153	888	1,121
June	1,056	1,180	1,191
July	1,064	1,238	1,147
August	1,113	1,123	1,088
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

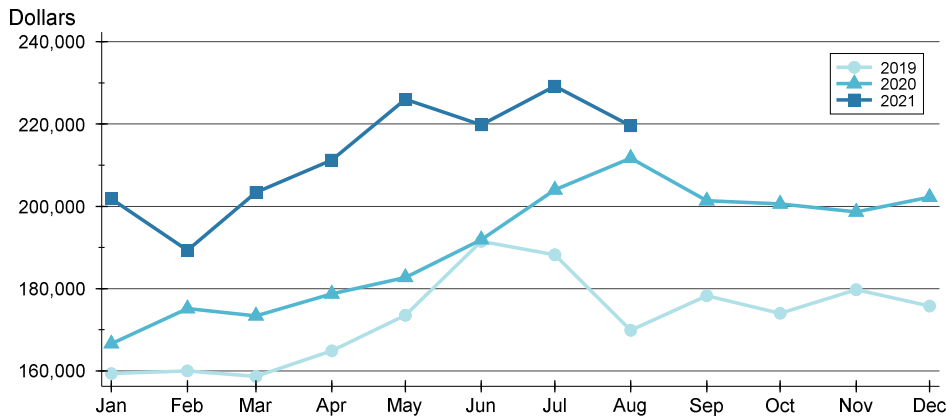
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	7	0.6%	142	20,286	22,000	219	31	77.1%	78.6%	68.8%	66.9%
\$25,000-\$49,999	30	2.8%	1,143	38,105	36,750	31	24	91.8%	92.7%	87.5%	89.7%
\$50,000-\$99,999	130	11.9%	10,247	78,827	80,000	24	8	97.8%	100.0%	96.0%	99.0%
\$100,000-\$124,999	86	7.9%	9,608	111,725	113,750	14	7	100.9%	100.0%	99.3%	100.0%
\$125,000-\$149,999	110	10.1%	14,929	135,715	135,000	9	4	100.7%	100.0%	99.9%	100.0%
\$150,000-\$174,999	108	9.9%	17,497	162,007	163,000	8	3	102.3%	101.2%	102.1%	101.6%
\$175,000-\$199,999	97	8.9%	18,173	187,348	189,000	15	4	101.2%	100.0%	100.5%	100.0%
\$200,000-\$249,999	176	16.2%	39,563	224,792	225,000	10	3	102.1%	101.2%	101.8%	101.4%
\$250,000-\$299,999	125	11.5%	34,374	274,991	277,000	8	3	101.7%	100.0%	101.8%	100.0%
\$300,000-\$399,999	140	12.9%	48,114	343,669	340,000	13	4	100.8%	100.0%	100.3%	100.0%
\$400,000-\$499,999	41	3.8%	17,939	437,536	425,410	15	4	100.9%	100.0%	101.9%	100.0%
\$500,000-\$749,999	26	2.4%	15,141	582,360	572,880	28	10	102.5%	100.7%	101.0%	100.7%
\$750,000-\$999,999	7	0.6%	5,741	820,156	800,000	24	7	107.5%	100.0%	107.1%	100.0%
\$1,000,000 and up	5	0.5%	6,280	1,255,965	1,250,000	14	11	97.4%	98.8%	97.4%	98.8%
All price ranges	1,088	100.0%	238,891	219,569	194,950	15	4	100.8%	100.0%	100.0%	100.0%

# CLOSED LISTINGS ANALYSIS

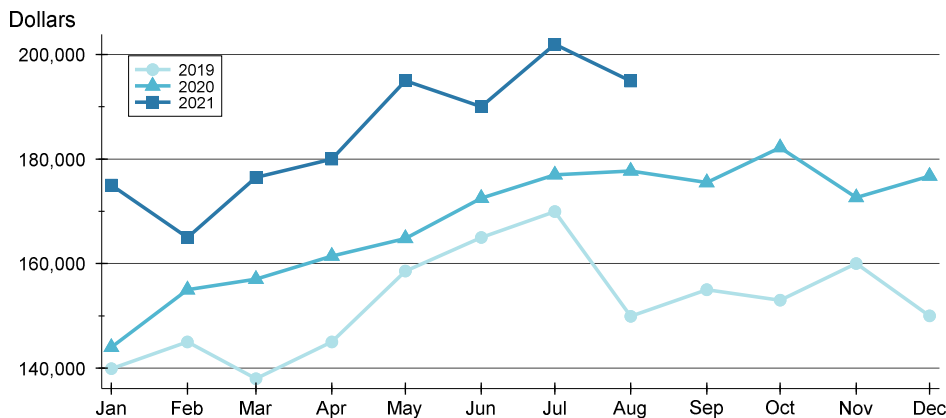
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,297
March	158,616	173,394	203,359
April	164,845	178,721	211,232
May	173,511	182,721	226,022
June	191,481	191,907	219,807
July	188,219	204,009	229,201
August	169,849	211,694	219,569
September	178,263	201,339	
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

## MEDIAN PRICE >>

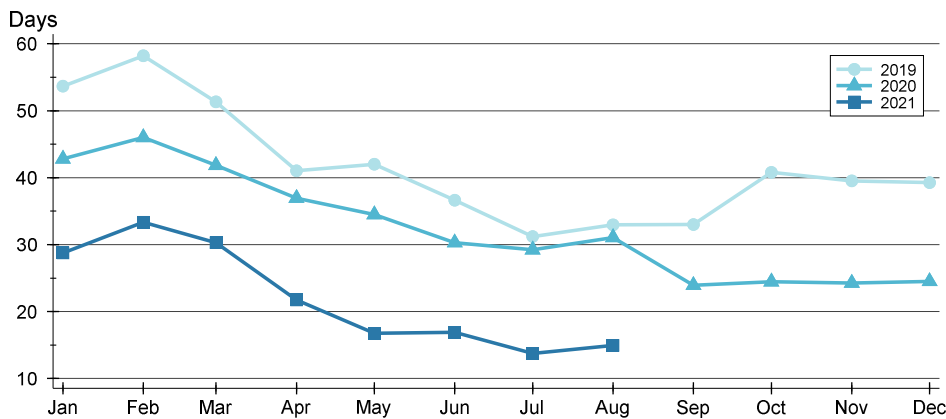


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	190,000
July	169,950	177,000	202,000
August	149,900	177,732	194,950
September	155,000	175,500	
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	

# CLOSED LISTINGS ANALYSIS

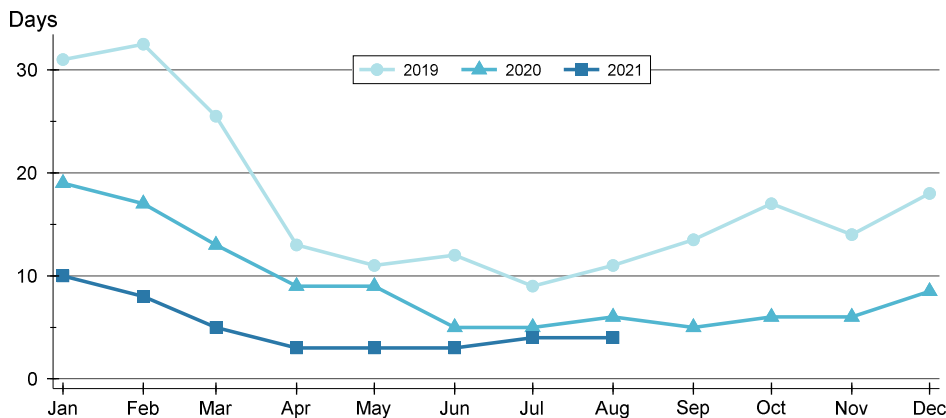
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	14
August	33	31	15
September	33	24	
October	41	24	
November	40	24	
December	39	25	

## MEDIAN DOM >>



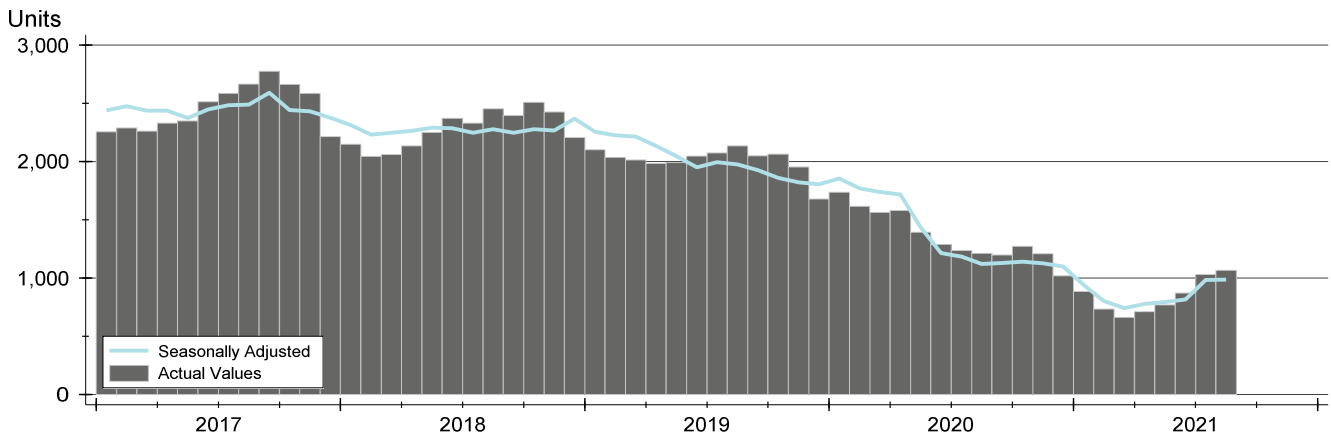
Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	4
August	11	6	4
September	14	5	
October	17	6	
November	14	6	
December	18	9	



## ACTIVE LISTINGS ANALYSIS

### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021



### SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		<b>1,065</b>	1,210	-12.0%
Months' Supply		<b>1.1</b>	1.3	-20.9%
Volume (1,000s)		<b>292,999</b>	355,612	-17.6%
Average	List Price	<b>275,117</b>	293,894	-6.4%
	Days on Market	<b>41</b>	76	-46.0%
	Percent of Original	<b>98.4%</b>	98.1%	0.3%
Median	List Price	<b>189,450</b>	236,900	-20.0%
	Days on Market	<b>22</b>	28	-21.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

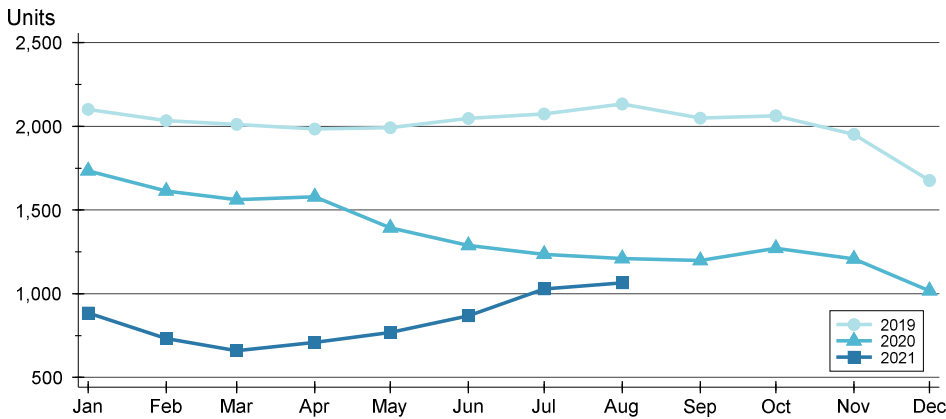
A total of 1,065 homes were available for sale in South Central Kansas at the end of August. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of August was \$189,450, down 20.0% from 2020. The typical time on market for active listings was 22 days, down from 28 days a year earlier.

# ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	1,029
August	2,134	1,210	1,065
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

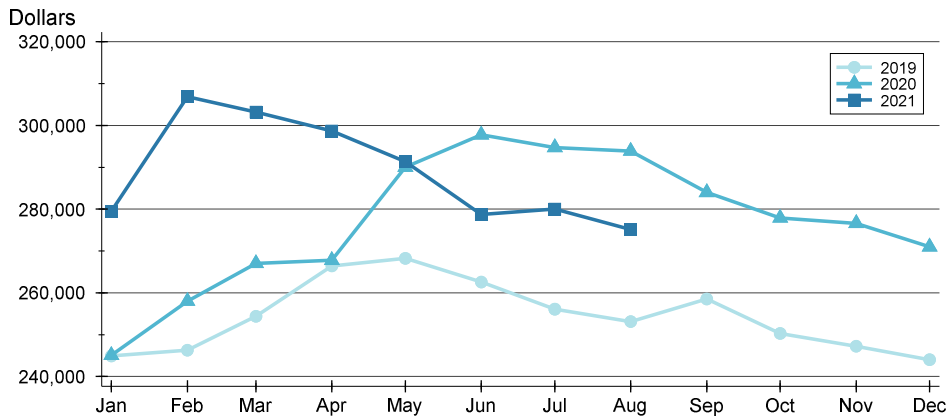
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	16	1.5%	146	2.3	9,118	2,700	37	10	98.8%	100.0%
\$25,000-\$49,999	36	3.4%	1,353	1.2	37,569	39,000	59	30	97.9%	100.0%
\$50,000-\$99,999	181	17.0%	14,210	1.4	78,511	79,900	49	32	95.6%	100.0%
\$100,000-\$124,999	90	8.5%	10,154	1.0	112,820	114,900	48	24	96.9%	100.0%
\$125,000-\$149,999	94	8.8%	12,966	0.9	137,939	136,950	35	27	96.7%	100.0%
\$150,000-\$174,999	59	5.5%	9,580	0.5	162,369	164,450	47	29	96.7%	100.0%
\$175,000-\$199,999	56	5.3%	10,388	0.6	185,499	184,900	26	16	98.7%	100.0%
\$200,000-\$249,999	89	8.4%	20,244	0.5	227,465	229,900	34	15	100.7%	100.0%
\$250,000-\$299,999	80	7.5%	22,037	0.6	275,463	275,000	36	19	100.1%	100.0%
\$300,000-\$399,999	142	13.3%	50,614	1.0	356,433	358,000	37	16	100.6%	100.0%
\$400,000-\$499,999	75	7.0%	33,289	1.8	443,856	439,900	33	11	99.7%	100.0%
\$500,000-\$749,999	67	6.3%	39,954	2.6	596,332	594,800	33	21	100.4%	100.0%
\$750,000-\$999,999	17	1.6%	14,514	2.4	853,778	850,000	26	17	99.5%	100.0%
\$1,000,000 and up	22	2.1%	42,270	4.4	1,921,364	1,595,000	150	76	98.0%	100.0%
All price ranges	1,065	100.0%	292,999	1.0	275,117	189,450	41	22	98.4%	100.0%

# ACTIVE LISTINGS ANALYSIS

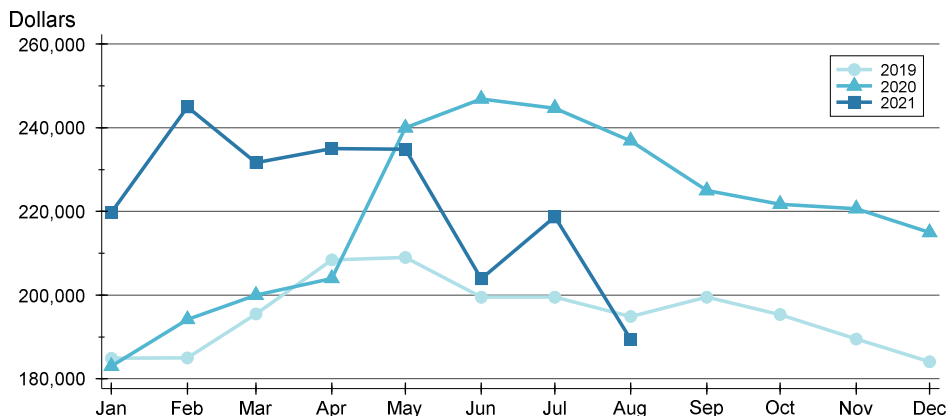
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	291,370
June	262,572	297,758	278,773
July	256,102	294,752	280,007
August	253,144	293,894	275,117
September	258,524	283,984	
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

## MEDIAN PRICE >>

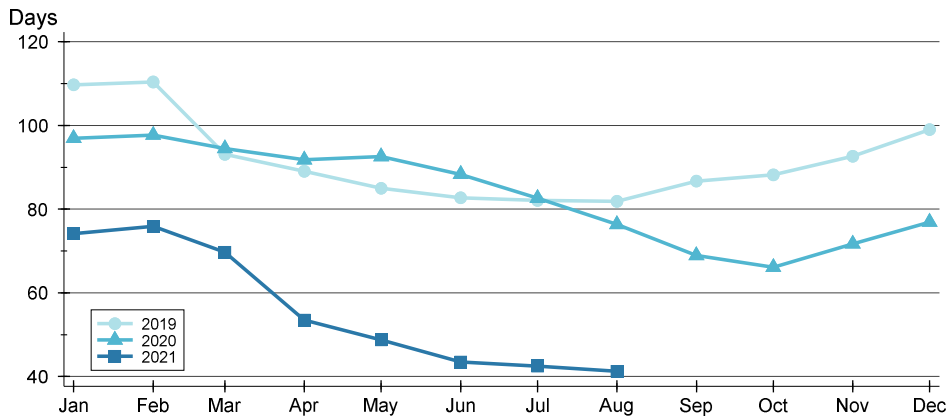


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	234,900
June	199,500	246,900	203,897
July	199,500	244,700	218,700
August	194,900	236,900	189,450
September	199,500	225,000	
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	

# ACTIVE LISTINGS ANALYSIS

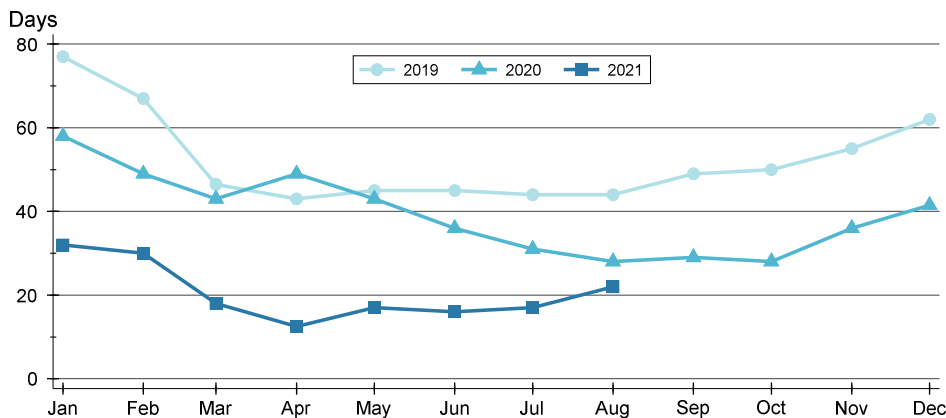
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	43
August	82	76	41
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

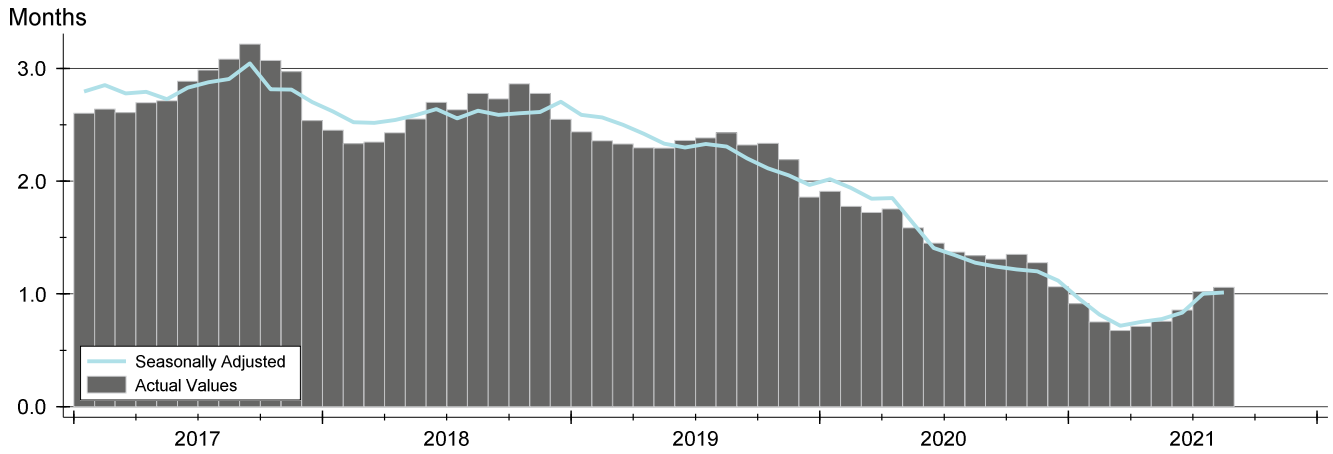


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	17
August	44	28	22
September	49	29	
October	50	28	
November	55	36	
December	62	42	

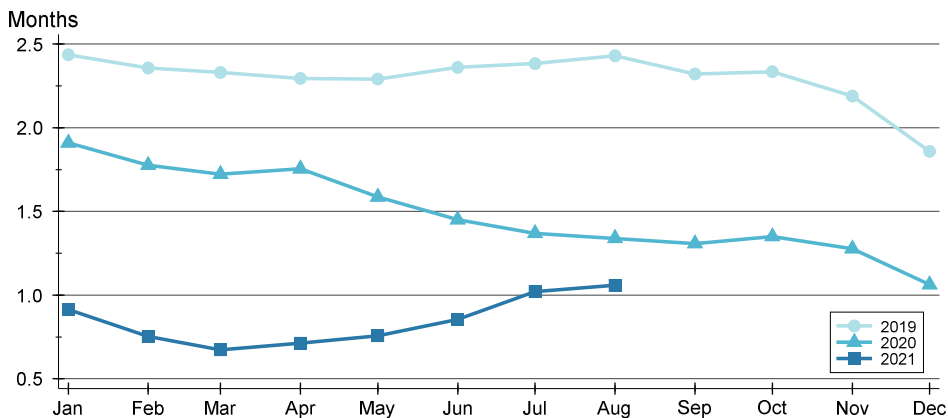
**MONTHS' SUPPLY ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY >>**



**BY MONTH >>**

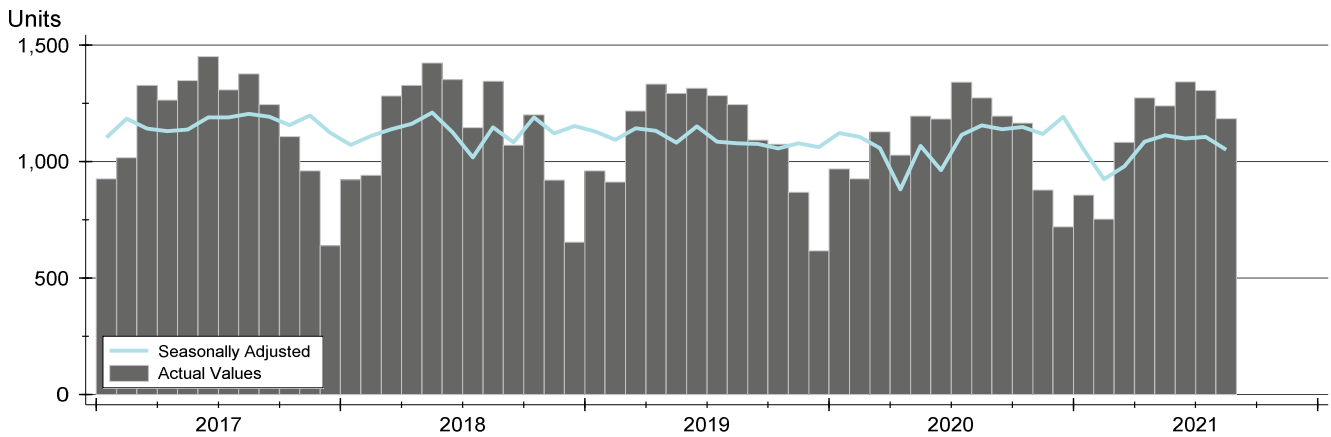


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	1.0
August	2.4	1.3	1.1
September	2.3	1.3	
October	2.3	1.4	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



**SUMMARY** >>

Summary Statistics for New Listings		August		
		2021	2020	Change
Current Month	New Listings	<b>1,183</b>	1,273	-7.1%
	Volume (1,000s)	<b>257,205</b>	258,142	-0.4%
	Average List Price	<b>217,418</b>	202,782	7.2%
	Median List Price	<b>180,000</b>	179,900	0.1%
YTD	New Listings	<b>9,031</b>	9,038	-0.1%
	Volume (1,000s)	<b>1,961,033</b>	1,850,308	6.0%
	Average List Price	<b>217,145</b>	204,725	6.1%
	Median List Price	<b>181,000</b>	175,000	3.4%

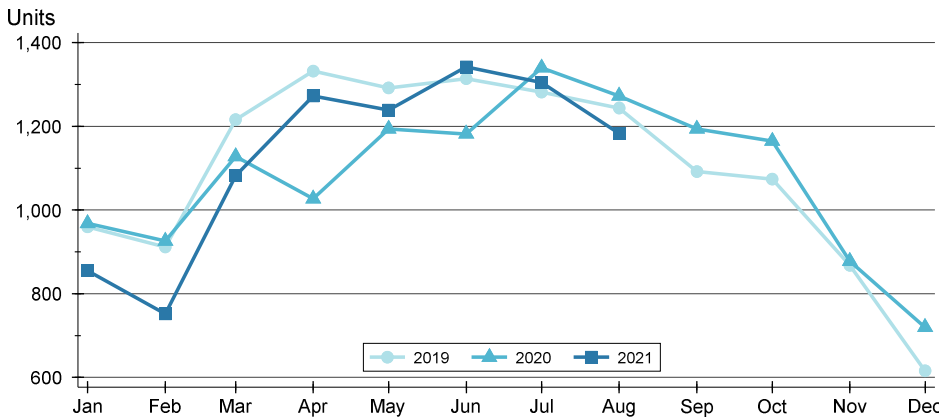
A total of 1,183 new listings were added in South Central Kansas during August, down 7.1% from the same month in 2020. Year-to-date South Central Kansas has seen 9,031 new listings.

The median list price of these homes was \$180,000 up from \$179,900 in 2020.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



Month	2019	2020	2021
January	960	968	855
February	912	926	752
March	1,216	1,128	1,082
April	1,332	1,027	1,273
May	1,292	1,194	1,239
June	1,314	1,182	1,342
July	1,282	1,340	1,305
August	1,244	1,273	1,183
September	1,092	1,194	
October	1,074	1,165	
November	868	878	
December	616	720	

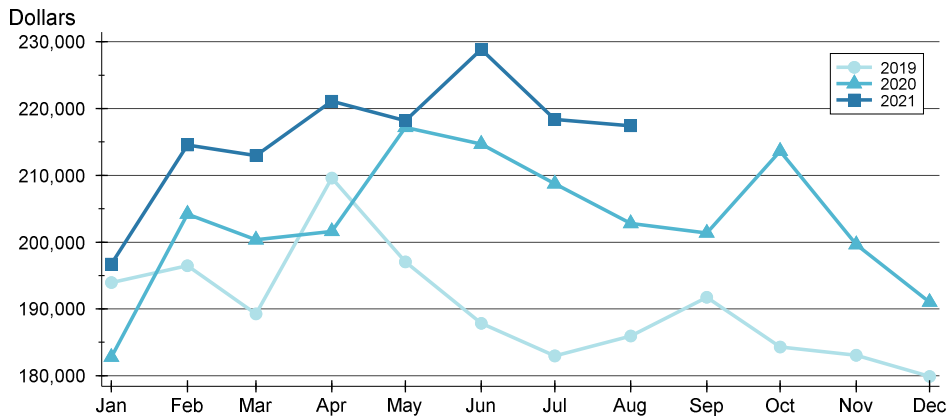
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	23	1.9%	188	8,157	1,800
\$25,000-\$49,999	34	2.9%	1,340	39,401	40,000
\$50,000-\$99,999	164	13.9%	13,223	80,629	83,500
\$100,000-\$124,999	105	8.9%	11,870	113,047	115,000
\$125,000-\$149,999	122	10.3%	16,728	137,116	135,000
\$150,000-\$174,999	89	7.5%	14,498	162,900	164,900
\$175,000-\$199,999	117	9.9%	21,780	186,154	185,000
\$200,000-\$249,999	171	14.5%	38,455	224,884	225,000
\$250,000-\$299,999	105	8.9%	28,822	274,499	275,000
\$300,000-\$399,999	115	9.7%	39,845	346,479	349,000
\$400,000-\$499,999	48	4.1%	21,291	443,571	441,250
\$500,000-\$749,999	29	2.5%	17,164	591,866	595,000
\$750,000-\$999,999	13	1.1%	10,992	845,571	850,000
\$1,000,000 and up	7	0.6%	12,094	1,727,714	1,395,000
All price ranges	1,183	100.0%	257,205	217,418	180,000

**NEW LISTINGS ANALYSIS**

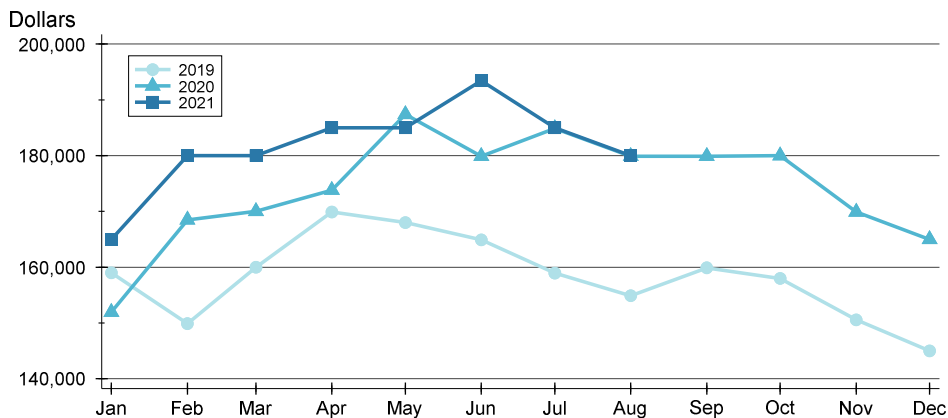
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	193,949	182,785	196,711
February	196,464	204,212	214,569
March	189,261	200,358	212,965
April	209,589	201,616	221,128
May	197,040	217,199	218,168
June	187,832	214,691	228,896
July	182,966	208,738	218,396
August	185,946	202,782	217,418
September	191,748	201,374	201,374
October	184,293	213,622	213,622
November	183,057	199,625	199,625
December	179,876	191,018	191,018

**MEDIAN PRICE** >>

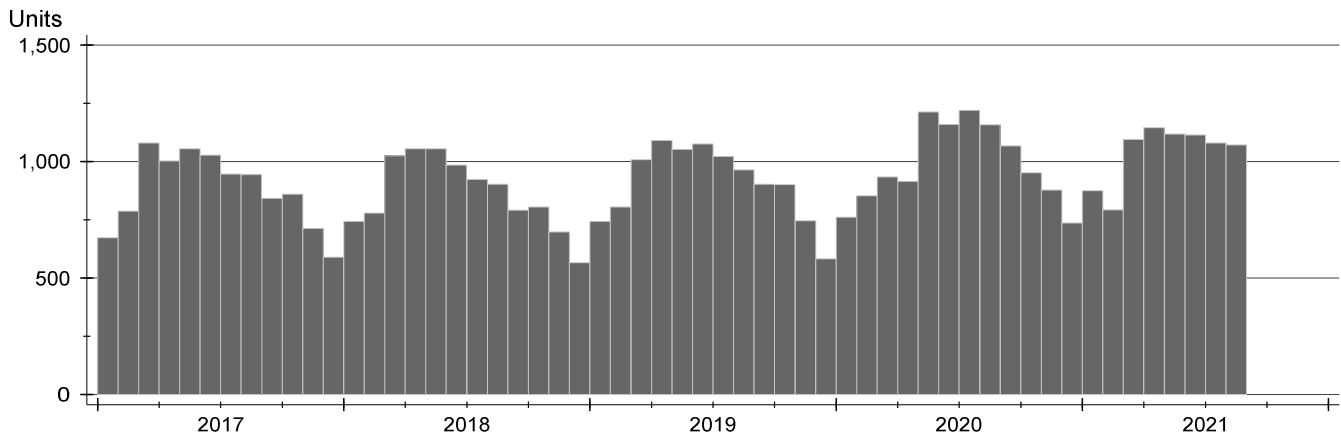


Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	180,000
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	193,450
July	158,950	184,900	185,000
August	154,900	179,900	180,000
September	159,900	179,900	179,900
October	158,000	180,000	180,000
November	150,565	169,900	169,900
December	145,000	165,000	165,000

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



**SUMMARY** >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,071</b>	1,157	-7.4%	<b>8,289</b>	8,208	1.0%
Volume (1,000s)		<b>231,575</b>	247,014	-6.3%	<b>1,798,601</b>	1,632,942	10.1%
Average	Sale Price	<b>216,224</b>	213,495	1.3%	<b>216,986</b>	198,945	9.1%
	Days on Market	<b>22</b>	24	-9.1%	<b>20</b>	32	-38.6%
	Percent of Original	<b>98.3%</b>	98.3%	0.0%	<b>99.6%</b>	97.6%	2.1%
Median	Sale Price	<b>185,000</b>	185,000	0.0%	<b>186,900</b>	174,900	6.9%
	Days on Market	<b>6</b>	4	50.0%	<b>4</b>	7	-42.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

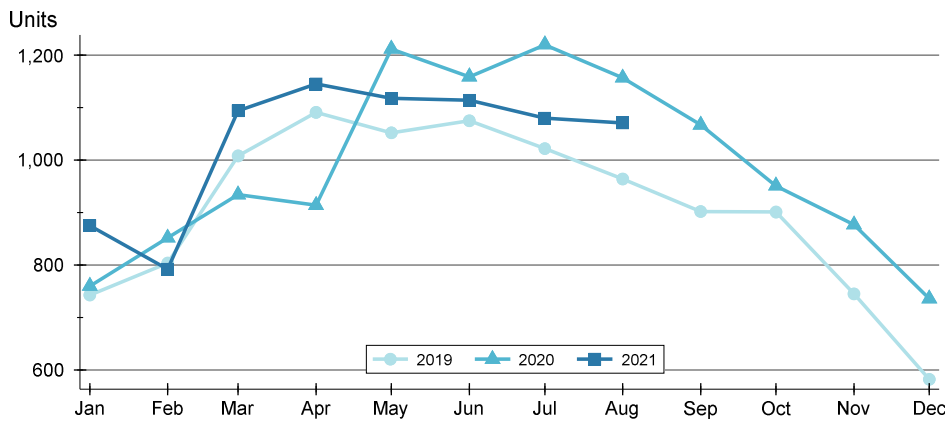
A total of 1,071 contracts for sale were written in South Central Kansas during the month of August, down from 1,157 in 2020. The median list price of these homes was \$185,000, the same as the prior year.

Half of the homes that went under contract in August were on the market less than 6 days, compared to 4 days in August 2020.

**CONTRACTS WRITTEN ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH >>**



Month	2019	2020	2021
January	743	760	875
February	804	852	792
March	1,008	934	1,094
April	1,091	914	1,145
May	1,052	1,212	1,118
June	1,075	1,159	1,114
July	1,022	1,220	1,080
August	964	1,157	1,071
September	902	1,067	
October	901	951	
November	745	877	
December	582	736	

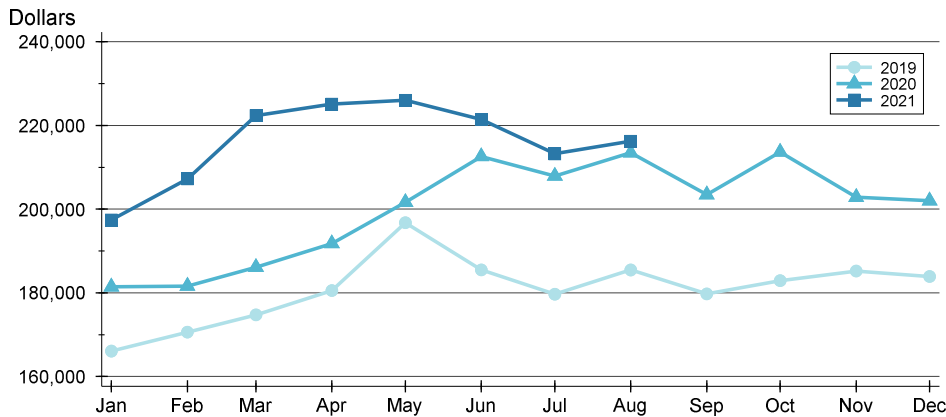
**BY PRICE RANGE >>**

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	8	0.7%	144	17,938	18,900	23	19	80.5%	89.8%
\$25,000-\$49,999	29	2.7%	1,142	39,369	40,000	98	18	89.3%	100.0%
\$50,000-\$99,999	139	13.0%	11,178	80,417	80,000	26	9	96.5%	100.0%
\$100,000-\$124,999	93	8.7%	10,630	114,303	115,000	17	6	97.9%	100.0%
\$125,000-\$149,999	113	10.6%	15,408	136,352	135,000	12	5	98.9%	100.0%
\$150,000-\$174,999	92	8.6%	14,955	162,556	164,700	10	4	99.5%	100.0%
\$175,000-\$199,999	105	9.8%	19,554	186,227	185,000	14	3	100.1%	100.0%
\$200,000-\$249,999	174	16.2%	39,220	225,405	225,000	15	4	99.1%	100.0%
\$250,000-\$299,999	106	9.9%	29,083	274,369	274,950	16	4	99.5%	100.0%
\$300,000-\$399,999	110	10.3%	38,379	348,901	349,900	22	7	98.7%	100.0%
\$400,000-\$499,999	45	4.2%	19,619	435,974	425,410	25	10	100.2%	100.0%
\$500,000-\$749,999	18	1.7%	10,750	597,240	588,404	49	22	98.7%	100.0%
\$750,000-\$999,999	8	0.7%	6,988	873,500	850,000	70	59	92.7%	94.3%
\$1,000,000 and up	6	0.6%	9,120	1,520,000	1,370,000	196	58	95.9%	100.0%
All price ranges	1,071	100.0%	231,575	216,224	185,000	22	6	98.3%	100.0%

# CONTRACTS WRITTEN ANALYSIS

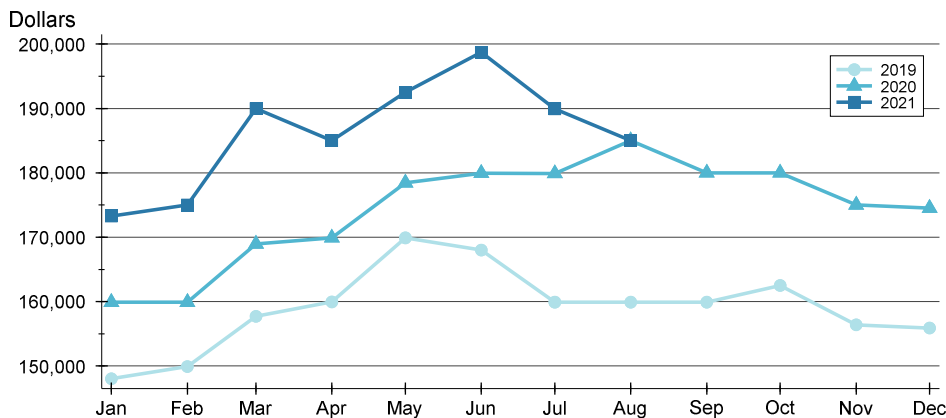
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	181,419	197,401
February	170,621	181,634	207,220
March	174,748	186,133	222,338
April	180,553	191,789	225,106
May	196,781	201,662	226,073
June	185,478	212,601	221,486
July	179,663	207,933	213,233
August	185,471	213,495	216,224
September	179,735	203,452	
October	182,918	213,654	
November	185,221	202,836	
December	183,912	201,998	

## MEDIAN PRICE >>

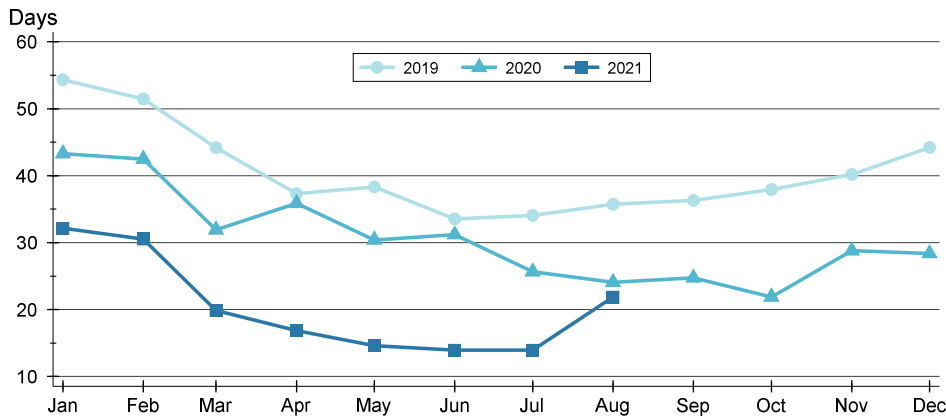


Month	2019	2020	2021
January	148,000	159,900	173,300
February	149,900	159,900	175,000
March	157,700	168,950	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,500
June	168,000	179,950	198,750
July	159,900	179,900	189,950
August	159,900	185,000	185,000
September	159,900	180,000	
October	162,500	180,000	
November	156,400	175,000	
December	155,900	174,500	

# CONTRACTS WRITTEN ANALYSIS

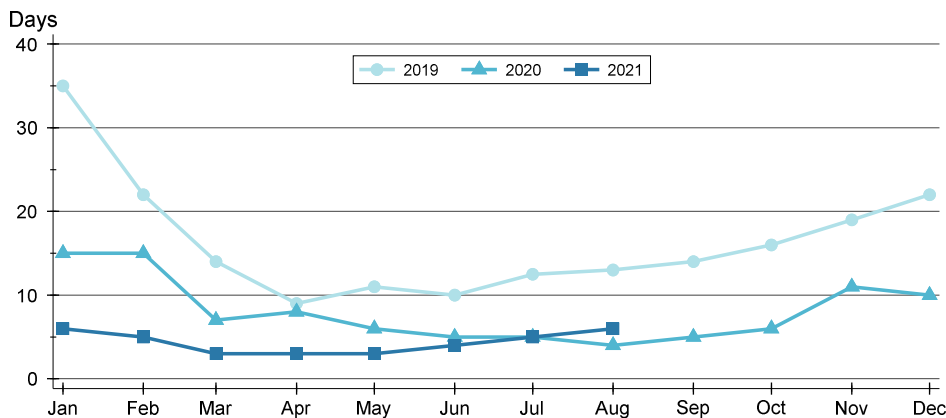
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	32
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	14
July	34	26	14
August	36	24	22
September	36	25	
October	38	22	
November	40	29	
December	44	28	

## MEDIAN DOM >>

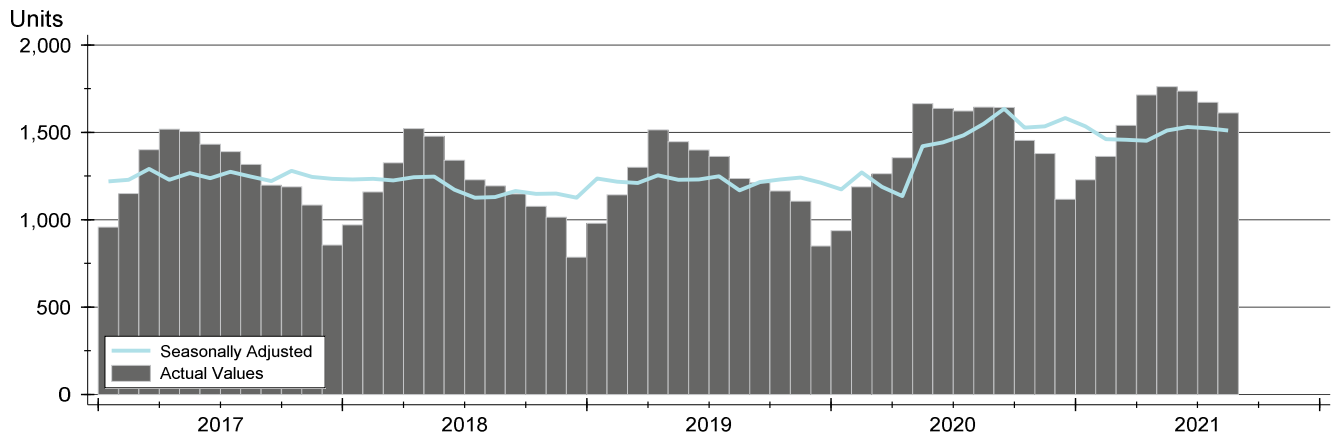


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	5
August	13	4	6
September	14	5	
October	16	6	
November	19	11	
December	22	10	

# PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		<b>1,611</b>	1,644	-2.0%
Volume (1,000s)		<b>384,641</b>	345,447	11.3%
Average	List Price	<b>238,759</b>	210,126	13.6%
	Days on Market	<b>19</b>	26	-28.6%
	Percent of Original	<b>98.9%</b>	99.0%	-0.1%
Median	List Price	<b>210,000</b>	185,000	13.5%
	Days on Market	<b>4</b>	5	-20.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

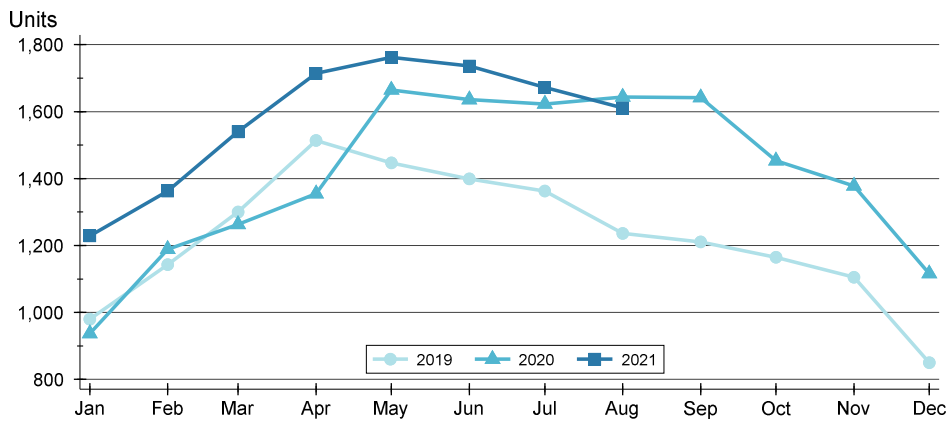
A total of 1,611 listings in South Central Kansas had contracts pending at the end of August, down from 1,644 contracts pending at the end of August 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	1,672
August	1,236	1,644	1,611
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

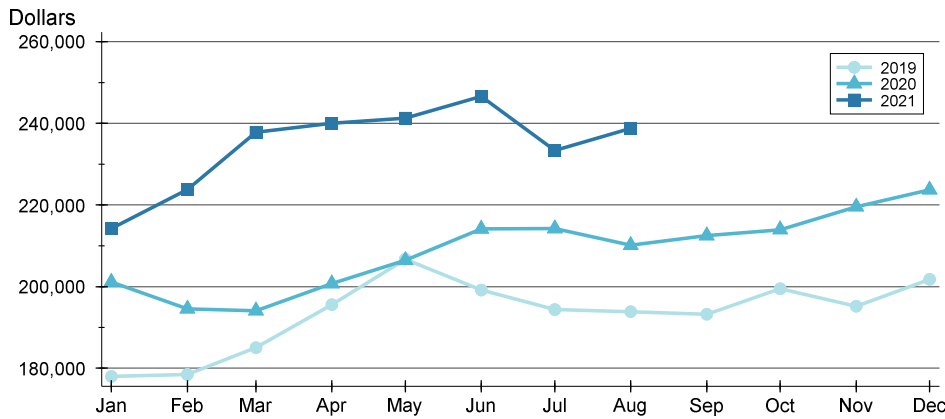
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	9	0.6%	163	18,156	19,900	22	17	82.7%	100.0%
\$25,000-\$49,999	28	1.7%	1,115	39,807	40,000	66	20	88.9%	100.0%
\$50,000-\$99,999	181	11.2%	14,527	80,258	82,500	37	9	97.9%	100.0%
\$100,000-\$124,999	113	7.0%	12,846	113,682	115,000	15	6	98.1%	100.0%
\$125,000-\$149,999	154	9.6%	20,976	136,207	135,000	12	5	99.0%	100.0%
\$150,000-\$174,999	118	7.3%	19,205	162,753	164,900	12	4	99.4%	100.0%
\$175,000-\$199,999	131	8.1%	24,429	186,482	185,000	10	3	100.0%	100.0%
\$200,000-\$249,999	269	16.7%	60,559	225,127	225,000	17	3	99.4%	100.0%
\$250,000-\$299,999	172	10.7%	47,122	273,968	274,900	12	3	99.7%	100.0%
\$300,000-\$399,999	249	15.5%	86,780	348,514	350,000	12	2	99.8%	100.0%
\$400,000-\$499,999	94	5.8%	41,632	442,898	439,619	15	3	99.8%	100.0%
\$500,000-\$749,999	48	3.0%	27,969	582,691	575,000	22	1	99.3%	100.0%
\$750,000-\$999,999	12	0.7%	10,480	873,298	850,000	64	43	95.4%	100.0%
\$1,000,000 and up	7	0.4%	10,630	1,518,557	1,250,000	196	60	92.0%	100.0%
All price ranges	1,611	100.0%	384,641	238,759	210,000	19	4	98.9%	100.0%

# PENDING CONTRACTS ANALYSIS

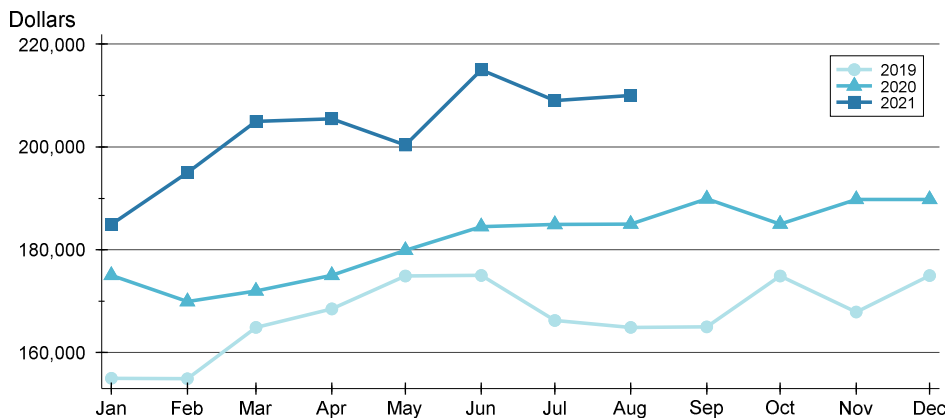
## AVERAGE PRICE >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	233,402
August	193,882	210,126	238,759
September	193,256	212,480	
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

## MEDIAN PRICE >>

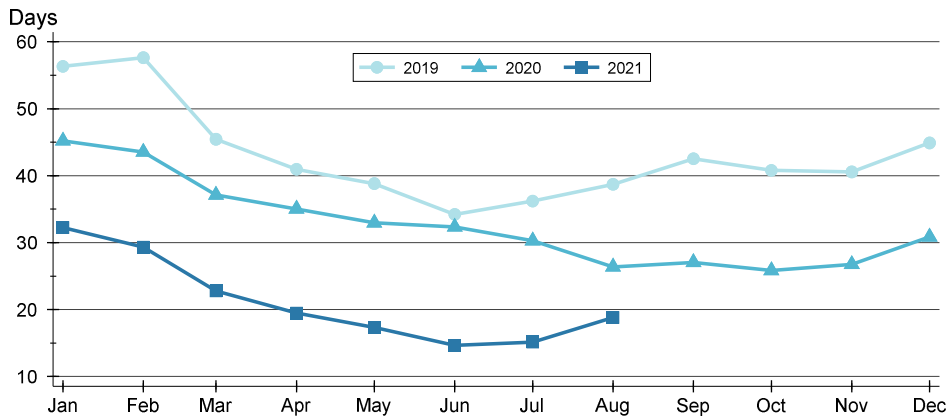


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	209,000
August	164,900	185,000	210,000
September	165,000	189,900	
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	

# PENDING CONTRACTS ANALYSIS

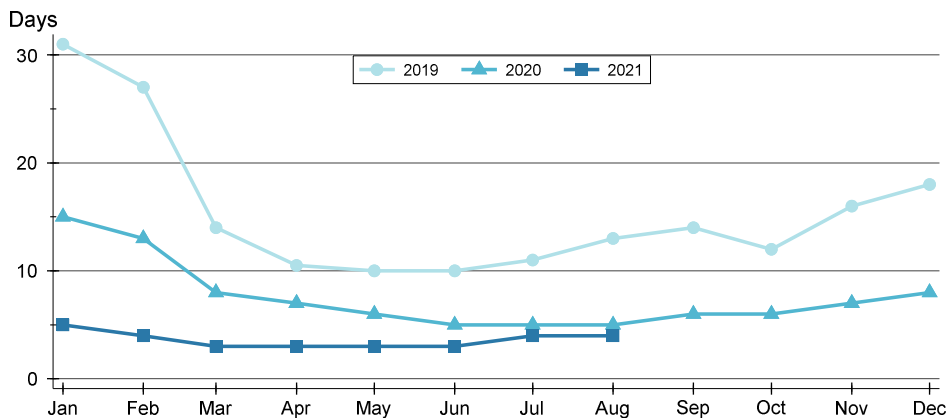
## AVERAGE DOM >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 9/5/2021**



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	19
September	43	27	27
October	41	26	27
November	41	27	27
December	45	31	31

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	4
September	14	6	6
October	12	6	7
November	16	7	7
December	18	8	8



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

October 13, 2021

### South Central Kansas MLS Releases Home Sales Figures for September 2021

Homes sales in South Central Kansas rose by 3.9% in September compared to the prior year. Sales in September 2021 totaled 1,072 units, up from 1,032 in 2020.

Among existing homes, 1,011 units sold in September, an increase of 5.5% from 958 units that sold in 2020. The average sale price of existing homes was \$206,291. This represents an increase of 7.4% from the September 2020 average price of \$192,126.

For new construction, 61 sales occurred in September, down from 74 units the prior year, a decrease of 17.6%. The average sale price of new homes in September was \$332,065, up 3.6% from the same period last year.

A total of 1,020 contracts for sale were written in September 2021, down from 1,068 in September 2020. This is a decrease of 4.5%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,056 units at the end of September, which is down from 1,198 homes that were on the market at the end of September last year. At the current rate of sales, this figure represents 1.0 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





## Entire MLS System Housing Report



### Market Overview

#### South Central Kansas Home Sales Rose in September

Total home sales in South Central Kansas rose by 3.9% last month to 1,072 units, compared to 1,032 units in September 2020. Total sales volume was \$228.8 million, up 10.1% from a year earlier.

The median sale price in September was \$185,000, up from \$175,500 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 100.0% of their list prices.

#### South Central Kansas Active Listings Down at End of September

The total number of active listings in South Central Kansas at the end of September was 1,056 units, down from 1,198 at the same point in 2020. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$195,000.

During September, a total of 1,020 contracts were written down from 1,068 in September 2020. At the end of the month, there were 1,548 contracts pending, compared to

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

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## Entire MLS System Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b>		<b>1,072</b>	<b>1,032</b>	<b>886</b>	<b>9,017</b>	<b>8,376</b>	<b>8,212</b>
Change from prior year		3.9%	16.5%	6.2%	7.7%	2.0%	2.6%
<b>Active Listings</b>		<b>1,056</b>	<b>1,198</b>	<b>2,049</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-11.9%	-41.5%	-14.4%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.3</b>	<b>2.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.1%	-43.5%	-14.8%			
<b>New Listings</b>		<b>1,067</b>	<b>1,195</b>	<b>1,092</b>	<b>10,159</b>	<b>10,233</b>	<b>10,644</b>
Change from prior year		-10.7%	9.4%	2.1%	-0.7%	-3.9%	-1.5%
<b>Contracts Written</b>		<b>1,020</b>	<b>1,068</b>	<b>902</b>	<b>9,302</b>	<b>9,274</b>	<b>8,661</b>
Change from prior year		-4.5%	18.4%	14.0%	0.3%	7.1%	4.9%
<b>Pending Contracts</b>		<b>1,548</b>	<b>1,642</b>	<b>1,211</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.7%	35.6%	5.5%			
<b>Sales Volume (1,000s)</b>		<b>228,816</b>	<b>207,782</b>	<b>157,941</b>	<b>1,934,178</b>	<b>1,593,211</b>	<b>1,422,658</b>
Change from prior year		10.1%	31.6%	11.9%	21.4%	12.0%	7.5%
Average	<b>Sale Price</b>	<b>213,448</b>	<b>201,339</b>	<b>178,263</b>	<b>214,503</b>	<b>190,211</b>	<b>173,241</b>
	Change from prior year	6.0%	12.9%	5.4%	12.8%	9.8%	4.9%
	<b>List Price of Actives</b>	<b>268,151</b>	<b>283,984</b>	<b>258,524</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-5.6%	9.8%	8.2%			
	<b>Days on Market</b>	<b>15</b>	<b>24</b>	<b>33</b>	<b>20</b>	<b>34</b>	<b>41</b>
Change from prior year	-37.5%	-27.3%	-28.3%	-41.2%	-17.1%	-10.9%	
	<b>Percent of List</b>	<b>99.9%</b>	<b>99.4%</b>	<b>98.2%</b>	<b>100.3%</b>	<b>98.7%</b>	<b>97.9%</b>
Change from prior year	0.5%	1.2%	0.5%	1.6%	0.8%	0.1%	
	<b>Percent of Original</b>	<b>98.5%</b>	<b>98.4%</b>	<b>96.4%</b>	<b>99.5%</b>	<b>97.4%</b>	<b>96.2%</b>
Change from prior year	0.1%	2.1%	1.0%	2.2%	1.2%	0.4%	
Median	<b>Sale Price</b>	<b>185,000</b>	<b>175,500</b>	<b>155,000</b>	<b>185,000</b>	<b>167,000</b>	<b>153,500</b>
	Change from prior year	5.4%	13.2%	3.5%	10.8%	8.8%	5.9%
	<b>List Price of Actives</b>	<b>195,000</b>	<b>225,000</b>	<b>199,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-13.3%	12.8%	11.1%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>14</b>	<b>4</b>	<b>8</b>	<b>14</b>
Change from prior year	0.0%	-64.3%	-30.0%	-50.0%	-42.9%	-26.3%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>
Change from prior year	0.0%	0.5%	0.2%	0.0%	0.4%	0.4%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>
Change from prior year	0.0%	2.0%	0.1%	0.0%	1.7%	0.4%	



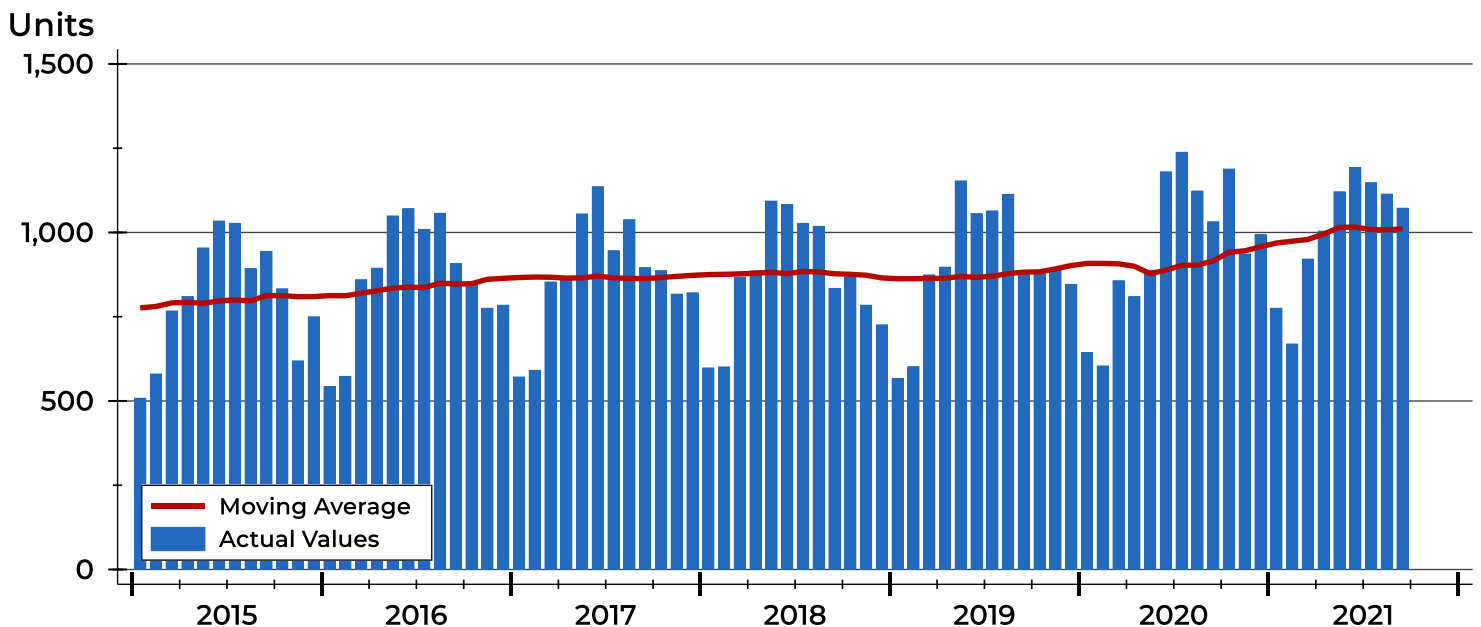
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		1,072	1,032	3.9%	9,017	8,376	7.7%
Volume (1,000s)		228,816	207,782	10.1%	1,934,178	1,593,211	21.4%
Months' Supply		1.0	1.3	-23.1%	N/A	N/A	N/A
Average	Sale Price	213,448	201,339	6.0%	214,503	190,211	12.8%
	Days on Market	15	24	-37.5%	20	34	-41.2%
	Percent of List	99.9%	99.4%	0.5%	100.3%	98.7%	1.6%
	Percent of Original	98.5%	98.4%	0.1%	99.5%	97.4%	2.2%
Median	Sale Price	185,000	175,500	5.4%	185,000	167,000	10.8%
	Days on Market	5	5	0.0%	4	8	-50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 1,072 homes sold in South Central Kansas in September, up from 1,032 units in September 2020. Total sales volume rose to \$228.8 million compared to \$207.8 million in the previous year.

The median sales price in September was \$185,000, up 5.4% compared to the prior year. Median days on market was 5 days, up from 4 days in August, but similar to September 2020.

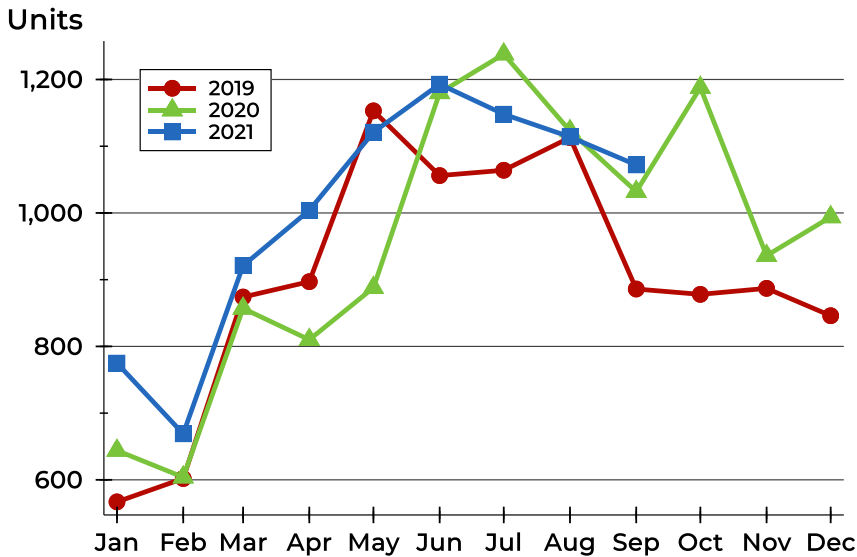
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	567	644	775
February	602	604	669
March	874	857	921
April	897	810	1,004
May	1,153	888	1,121
June	1,056	1,180	1,193
July	1,064	1,238	1,148
August	1,113	1,123	1,114
September	886	1,032	1,072
October	878	1,188	
November	887	936	
December	846	994	

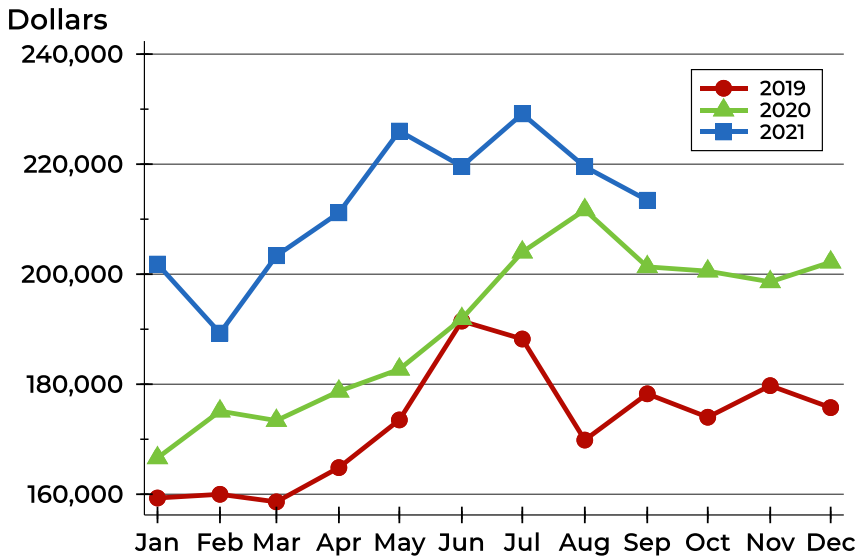
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	7	0.7%	1.6	14,829	14,900	20	8	97.3%	100.0%	85.7%	89.8%
\$25,000-\$49,999	44	4.1%	1.0	37,356	36,500	57	20	92.0%	90.0%	83.8%	83.5%
\$50,000-\$99,999	129	12.0%	1.4	79,157	80,000	23	12	97.3%	98.5%	95.0%	97.0%
\$100,000-\$124,999	92	8.6%	0.9	112,848	113,250	13	6	98.9%	100.0%	97.5%	100.0%
\$125,000-\$149,999	122	11.4%	0.9	135,922	135,000	13	5	100.6%	100.0%	99.4%	100.0%
\$150,000-\$174,999	108	10.1%	0.5	163,015	164,700	14	5	100.6%	100.0%	99.5%	100.0%
\$175,000-\$199,999	73	6.8%	0.6	186,652	186,500	9	3	101.1%	100.0%	100.4%	100.0%
\$200,000-\$249,999	172	16.0%	0.6	223,725	225,000	11	3	101.1%	100.0%	100.3%	100.0%
\$250,000-\$299,999	114	10.6%	0.7	271,772	270,000	10	3	101.0%	100.0%	100.9%	100.4%
\$300,000-\$399,999	127	11.8%	1.3	344,519	340,000	13	3	100.8%	100.0%	100.1%	100.0%
\$400,000-\$499,999	51	4.8%	2.1	445,143	439,900	11	8	100.4%	100.0%	99.6%	100.0%
\$500,000-\$749,999	24	2.2%	2.3	596,264	574,950	20	13	99.4%	100.0%	97.9%	100.0%
\$750,000-\$999,999	7	0.7%	2.5	869,712	830,000	53	25	98.4%	98.1%	94.7%	94.7%
\$1,000,000 and up	2	0.2%	4.8	1,172,250	1,172,250	20	20	99.6%	99.6%	99.6%	99.6%



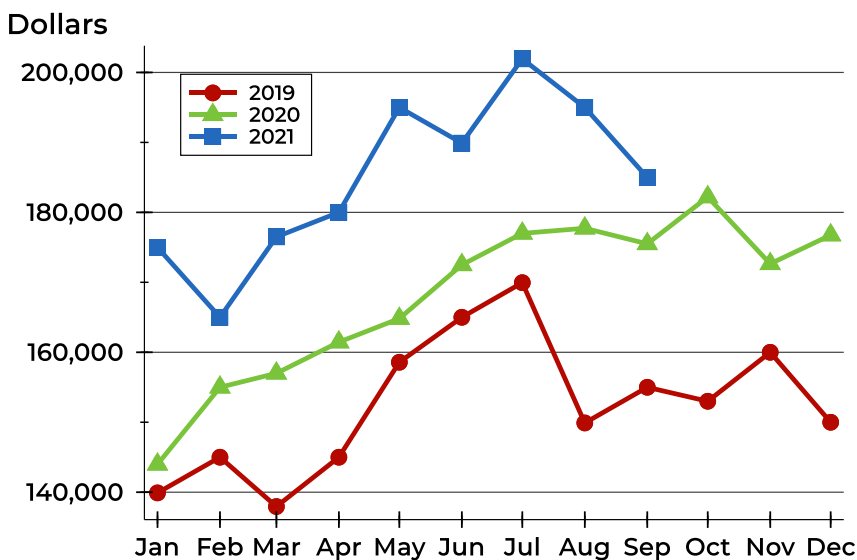
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,297
March	158,616	173,394	203,359
April	164,845	178,721	211,163
May	173,511	182,721	226,022
June	191,481	191,907	219,600
July	188,219	204,009	229,147
August	169,849	211,694	219,544
September	178,263	201,339	213,448
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

### Median Price

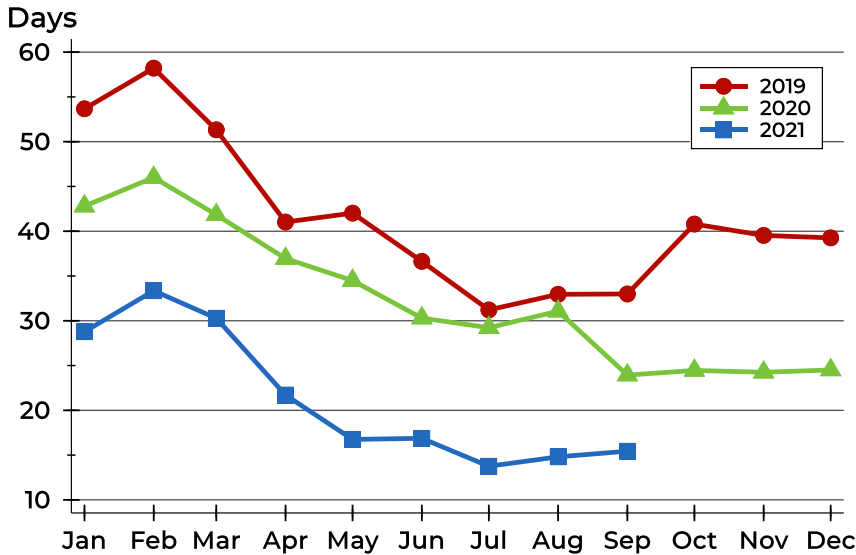


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	189,900
July	169,950	177,000	201,950
August	149,900	177,732	195,000
September	155,000	175,500	185,000
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	



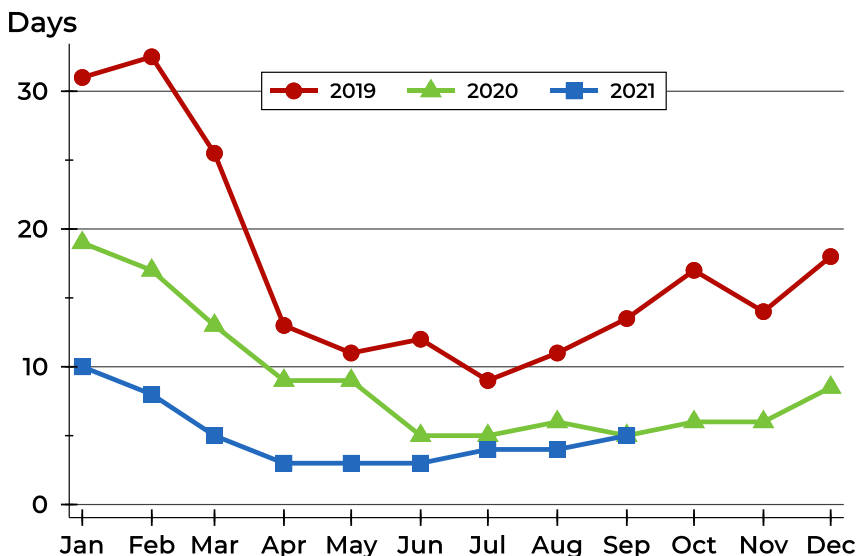
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	14
August	33	31	15
September	33	24	15
October	41	24	
November	40	24	
December	39	25	

### Median DOM



Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	4
August	11	6	4
September	14	5	5
October	17	6	
November	14	6	
December	18	9	



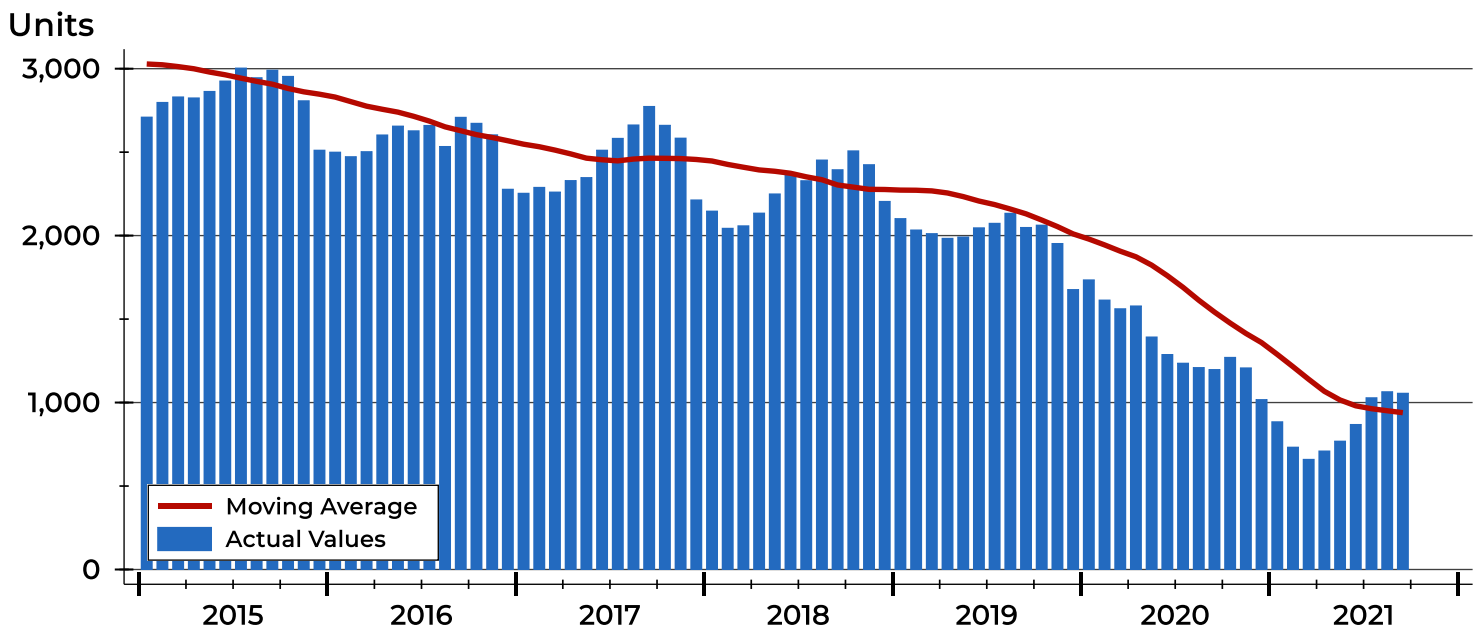
# Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2021	End of September 2020	Change
Active Listings		1,056	1,198	-11.9%
Volume (1,000s)		283,168	340,212	-16.8%
Months' Supply		1.0	1.3	-23.1%
Average	List Price	268,151	283,984	-5.6%
	Days on Market	44	69	-36.2%
	Percent of Original	98.3%	98.4%	-0.1%
Median	List Price	195,000	225,000	-13.3%
	Days on Market	22	29	-24.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,056 homes were available for sale in South Central Kansas at the end of September. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$195,000, down 13.3% from 2020. The typical time on market for active listings was 22 days, down from 29 days a year earlier.

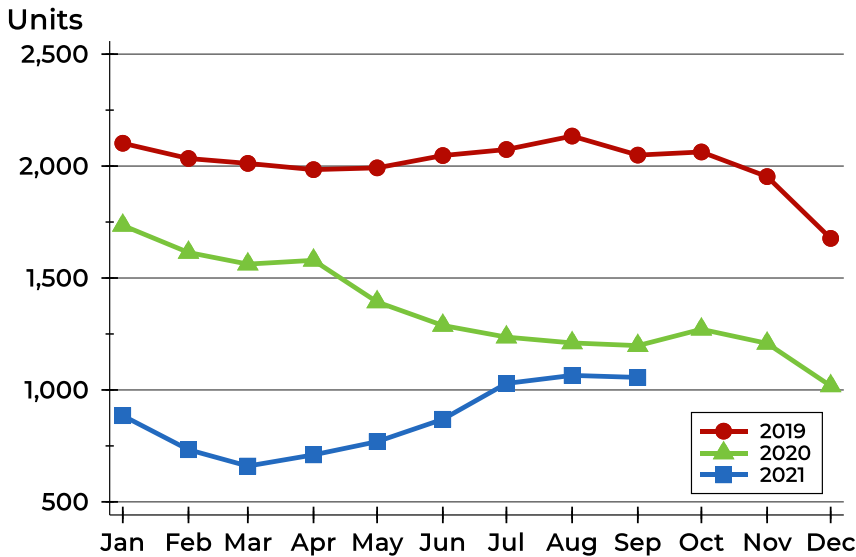
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	1,029
August	2,134	1,210	1,065
September	2,049	1,198	1,056
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

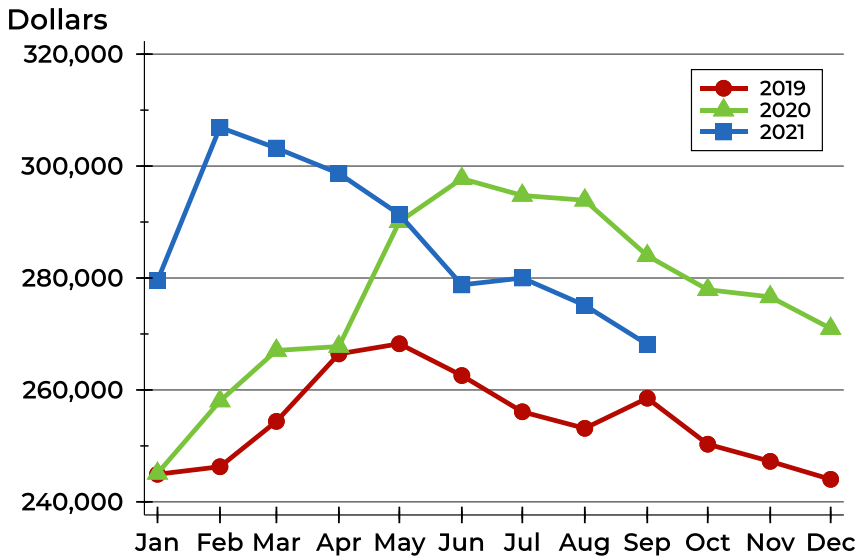
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	19	1.9%	1.6	9,112	2,000	38	16	97.3%	100.0%
\$25,000-\$49,999	40	3.9%	1.0	38,766	39,900	50	38	97.3%	100.0%
\$50,000-\$99,999	201	19.8%	1.4	79,132	79,900	51	34	95.8%	100.0%
\$100,000-\$124,999	72	7.1%	0.9	112,600	114,500	68	42	95.7%	96.6%
\$125,000-\$149,999	87	8.6%	0.9	135,063	134,900	40	24	97.3%	100.0%
\$150,000-\$174,999	48	4.7%	0.5	161,426	160,000	45	28	97.1%	100.0%
\$175,000-\$199,999	52	5.1%	0.6	186,391	186,500	30	19	98.6%	100.0%
\$200,000-\$249,999	94	9.3%	0.6	226,683	226,325	35	14	99.5%	100.0%
\$250,000-\$299,999	80	7.9%	0.7	275,813	274,933	39	14	99.9%	100.0%
\$300,000-\$399,999	144	14.2%	1.3	358,219	359,900	37	14	100.5%	100.0%
\$400,000-\$499,999	88	8.7%	2.1	445,529	435,947	36	14	100.4%	100.0%
\$500,000-\$749,999	57	5.6%	2.3	600,626	594,800	37	16	100.3%	100.0%
\$750,000-\$999,999	16	1.6%	2.5	862,495	862,500	46	48	97.5%	100.0%
\$1,000,000 and up	18	1.8%	4.8	1,961,944	1,692,500	180	88	97.6%	100.0%



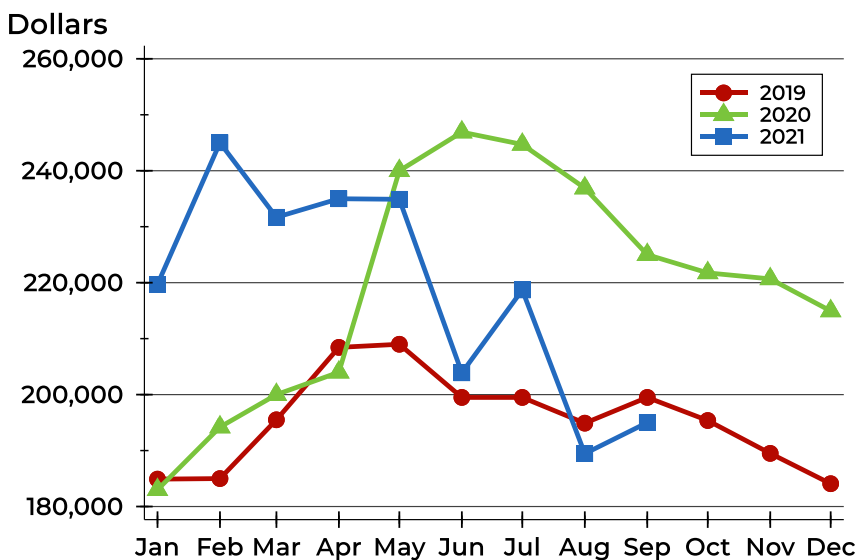
## Entire MLS System Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	244,933	245,096	<b>279,536</b>
February	246,278	258,022	<b>306,921</b>
March	254,379	267,055	<b>303,214</b>
April	266,443	267,767	<b>298,692</b>
May	268,251	290,053	<b>291,370</b>
June	262,572	297,758	<b>278,773</b>
July	256,102	294,752	<b>280,007</b>
August	253,144	293,894	<b>275,117</b>
September	258,524	283,984	<b>268,151</b>
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

### Median Price

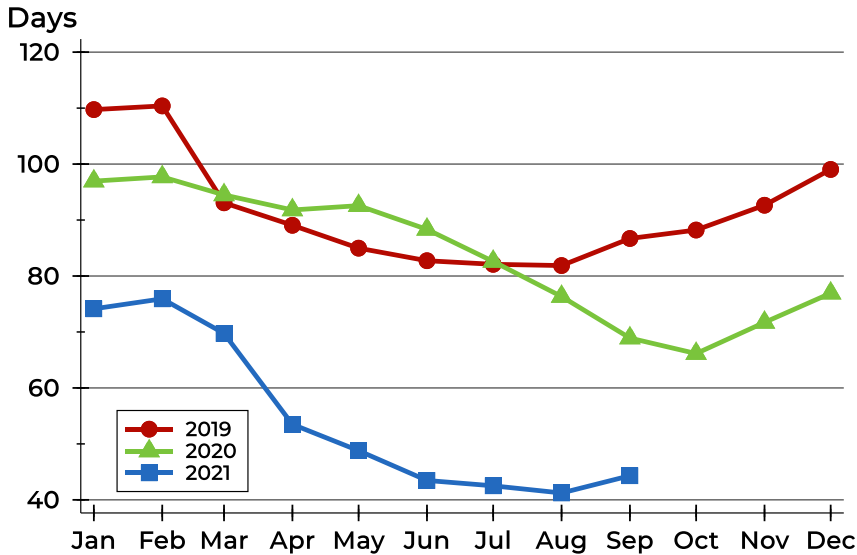


Month	2019	2020	2021
January	184,900	183,000	<b>219,700</b>
February	185,000	194,200	<b>245,000</b>
March	195,500	200,000	<b>231,687</b>
April	208,443	204,000	<b>235,000</b>
May	209,000	240,000	<b>234,900</b>
June	199,500	246,900	<b>203,897</b>
July	199,500	244,700	<b>218,700</b>
August	194,900	236,900	<b>189,450</b>
September	199,500	225,000	<b>195,000</b>
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	



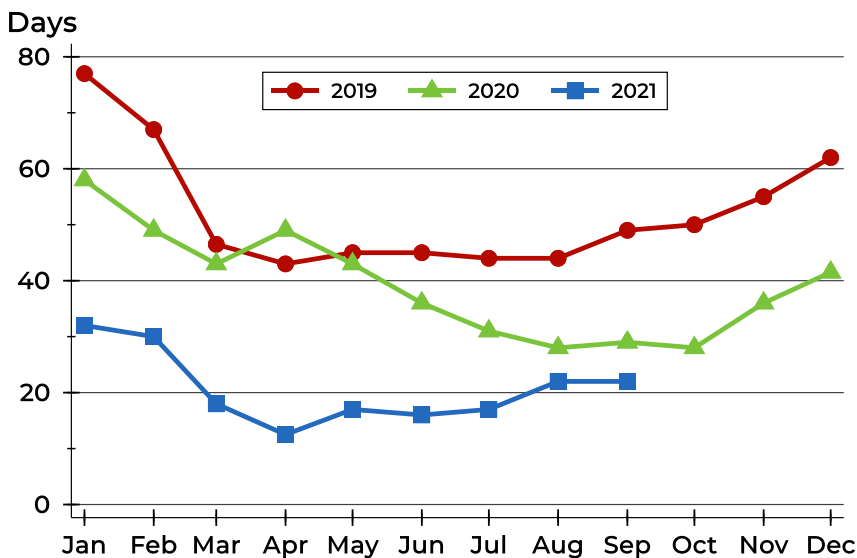
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	43
August	82	76	41
September	87	69	44
October	88	66	
November	93	72	
December	99	77	

### Median DOM

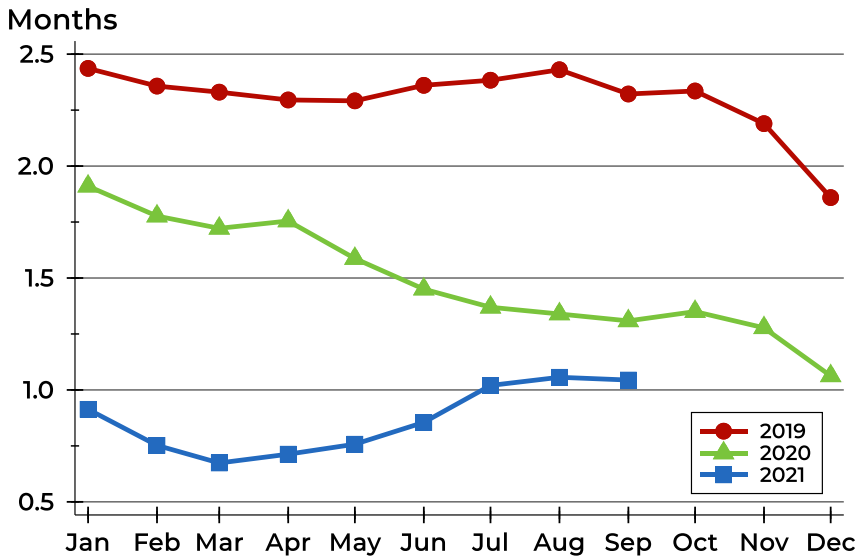


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	17
August	44	28	22
September	49	29	22
October	50	28	
November	55	36	
December	62	42	



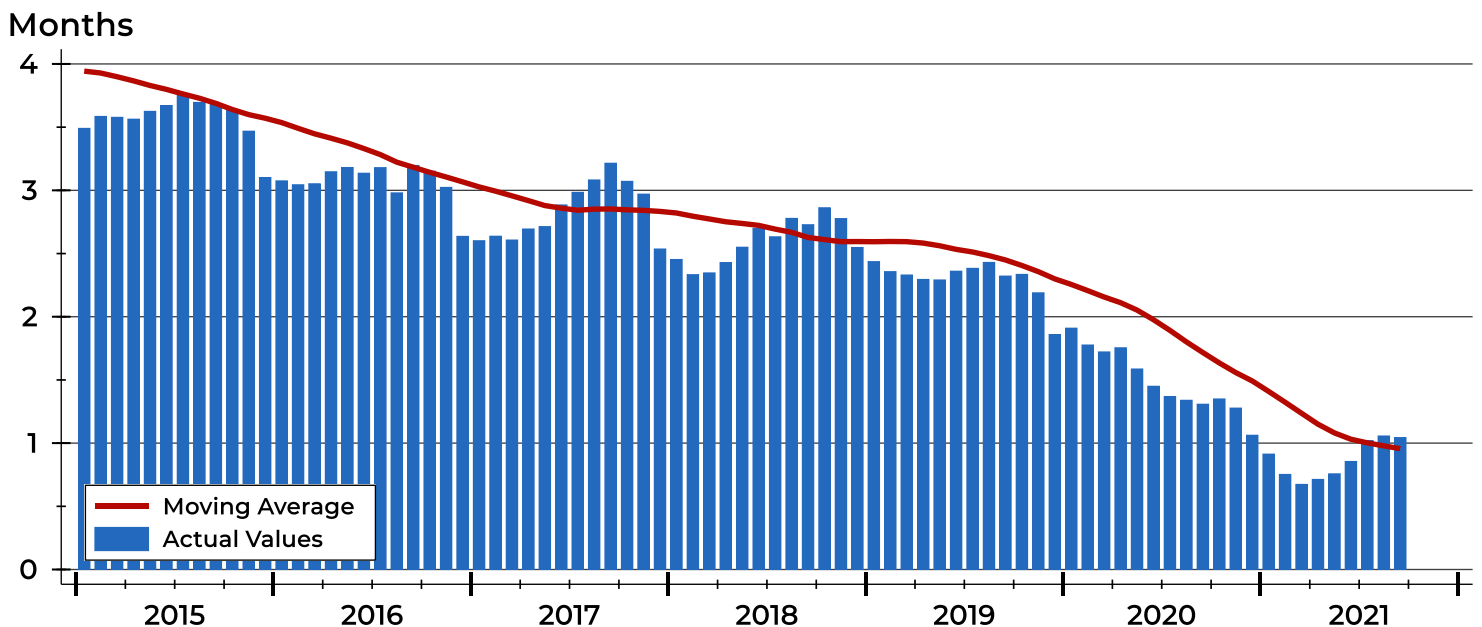
# Entire MLS System Months' Supply Analysis

## Months' Supply by Month



Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	1.0
August	2.4	1.3	1.1
September	2.3	1.3	1.0
October	2.3	1.4	1.0
November	2.2	1.3	1.0
December	1.9	1.1	1.0

## History of Month's Supply





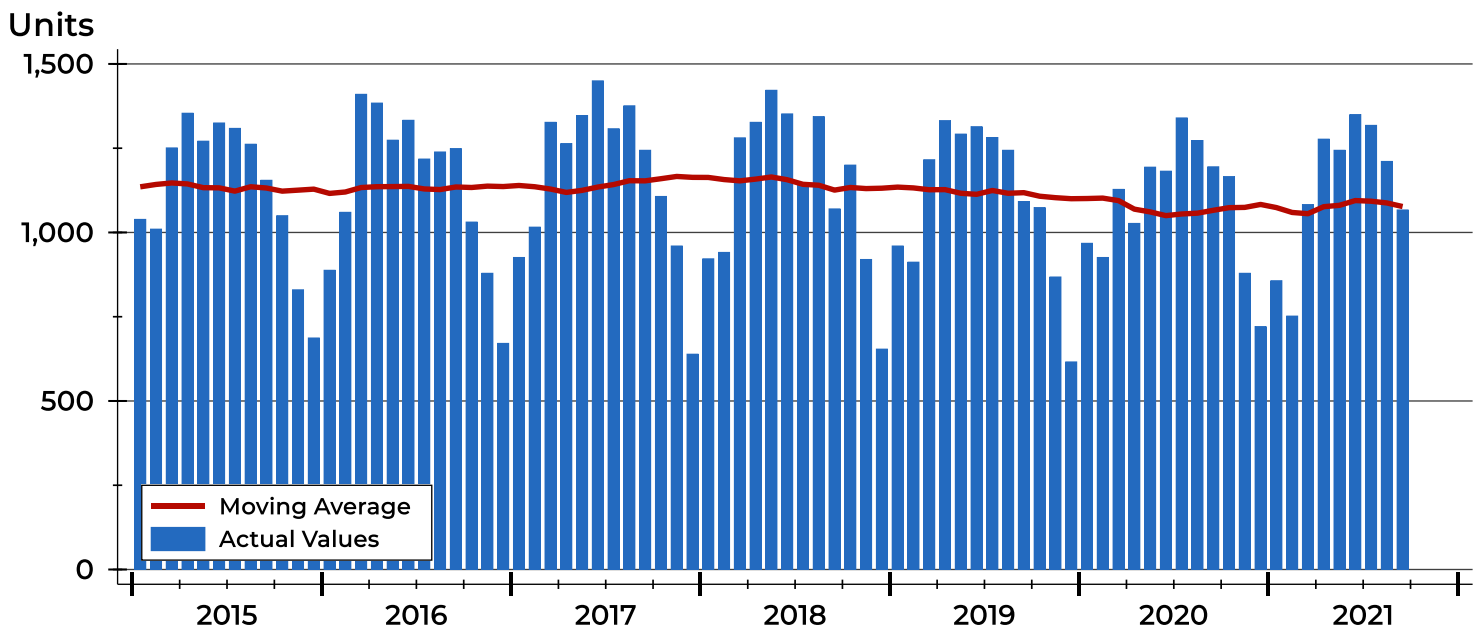
# Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	1,067	1,195	-10.7%
	Volume (1,000s)	232,671	241,269	-3.6%
	Average List Price	218,061	201,899	8.0%
	Median List Price	186,000	179,900	3.4%
Year-to-Date	New Listings	10,159	10,233	-0.7%
	Volume (1,000s)	2,204,733	2,091,555	5.4%
	Average List Price	217,023	204,393	6.2%
	Median List Price	182,450	175,000	4.3%

A total of 1,067 new listings were added in South Central Kansas during September, down 10.7% from the same month in 2020. Year-to-date South Central Kansas has seen 10,159 new listings.

The median list price of these homes was \$186,000 up from \$179,900 in 2020.

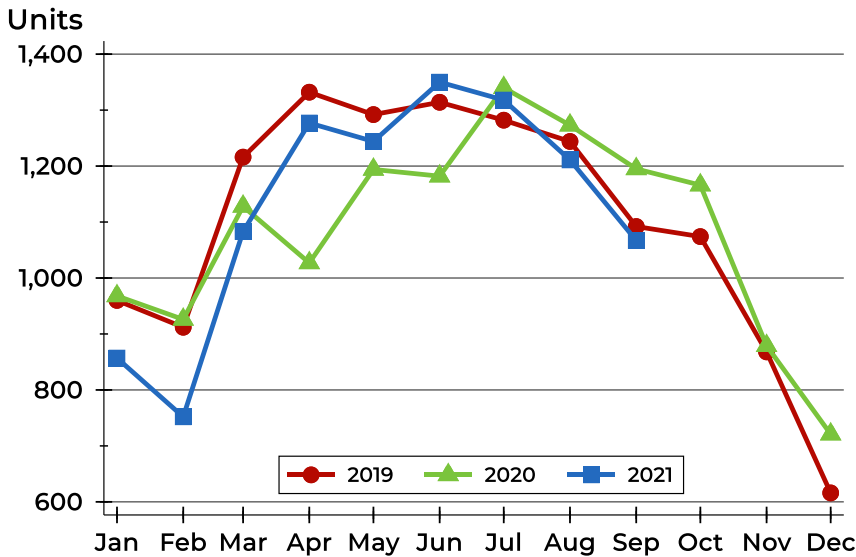
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
January	960	968	857
February	912	926	752
March	1,216	1,128	1,083
April	1,332	1,027	1,277
May	1,292	1,194	1,244
June	1,314	1,182	1,350
July	1,282	1,340	1,318
August	1,244	1,273	1,211
September	1,092	1,195	1,067
October	1,074	1,166	
November	868	879	
December	616	721	

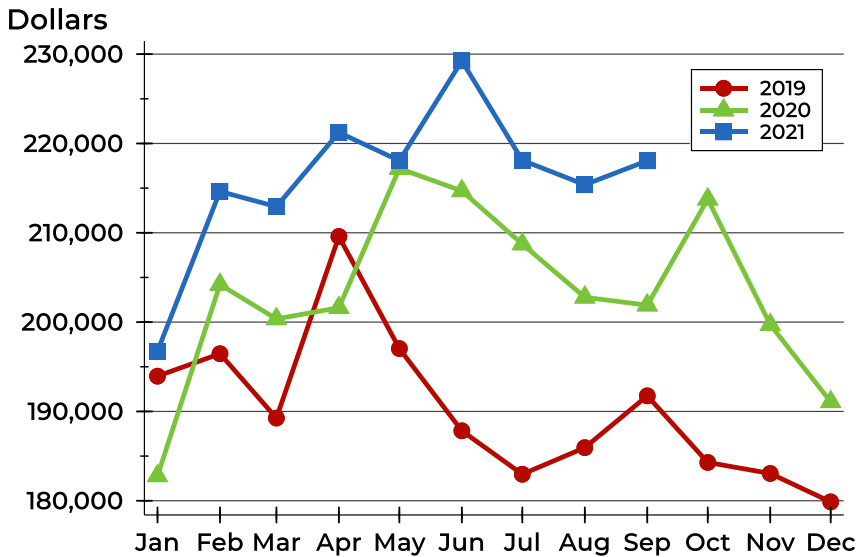
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	16	1.6%	8,054	5,000	12	13	101.6%	100.0%
\$25,000-\$49,999	21	2.0%	40,245	40,000	18	16	99.4%	100.0%
\$50,000-\$99,999	162	15.7%	80,180	83,700	12	10	99.1%	100.0%
\$100,000-\$124,999	83	8.1%	112,511	113,000	10	8	98.3%	100.0%
\$125,000-\$149,999	115	11.2%	135,600	135,000	10	6	99.0%	100.0%
\$150,000-\$174,999	74	7.2%	161,278	160,000	7	3	99.9%	100.0%
\$175,000-\$199,999	88	8.6%	186,930	186,450	9	6	99.6%	100.0%
\$200,000-\$249,999	159	15.5%	225,358	225,000	8	4	99.6%	100.0%
\$250,000-\$299,999	88	8.6%	273,883	274,933	8	6	99.0%	100.0%
\$300,000-\$399,999	130	12.6%	348,631	349,450	9	5	99.3%	100.0%
\$400,000-\$499,999	55	5.3%	440,154	429,000	12	11	99.5%	100.0%
\$500,000-\$749,999	27	2.6%	607,890	599,900	8	4	99.9%	100.0%
\$750,000-\$999,999	8	0.8%	836,625	824,500	8	4	100.0%	100.0%
\$1,000,000 and up	3	0.3%	1,511,667	1,690,000	11	16	100.0%	100.0%



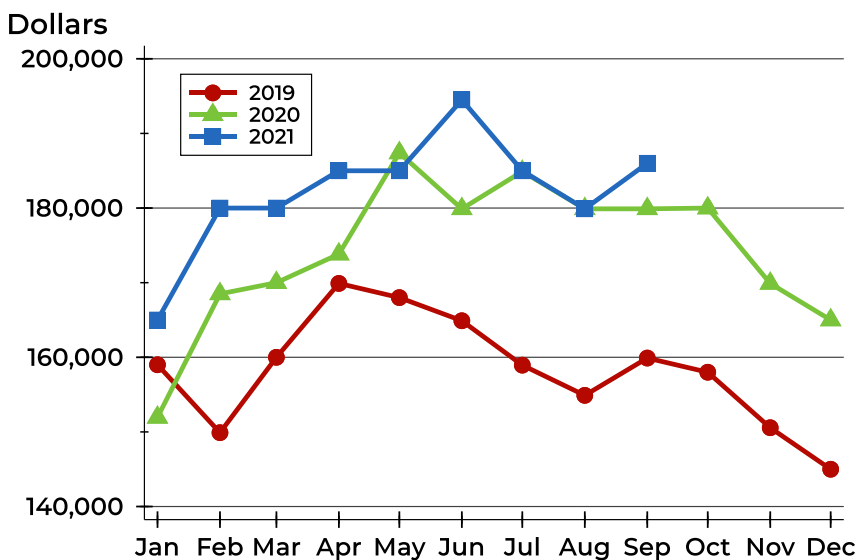
## Entire MLS System New Listings Analysis

### Average Price



Month	2019	2020	2021
January	193,949	182,785	196,737
February	196,464	204,212	214,636
March	189,261	200,358	212,931
April	209,589	201,616	221,234
May	197,040	217,199	218,071
June	187,832	214,691	229,245
July	182,966	208,739	218,119
August	185,946	202,782	215,380
September	191,748	201,899	218,061
October	184,293	213,759	215,000
November	183,057	199,719	215,000
December	179,876	191,079	215,000

### Median Price



Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	180,000
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	194,500
July	158,950	184,900	185,000
August	154,900	179,900	179,900
September	159,900	179,900	186,000
October	158,000	180,000	180,000
November	150,565	169,900	180,000
December	145,000	165,000	180,000



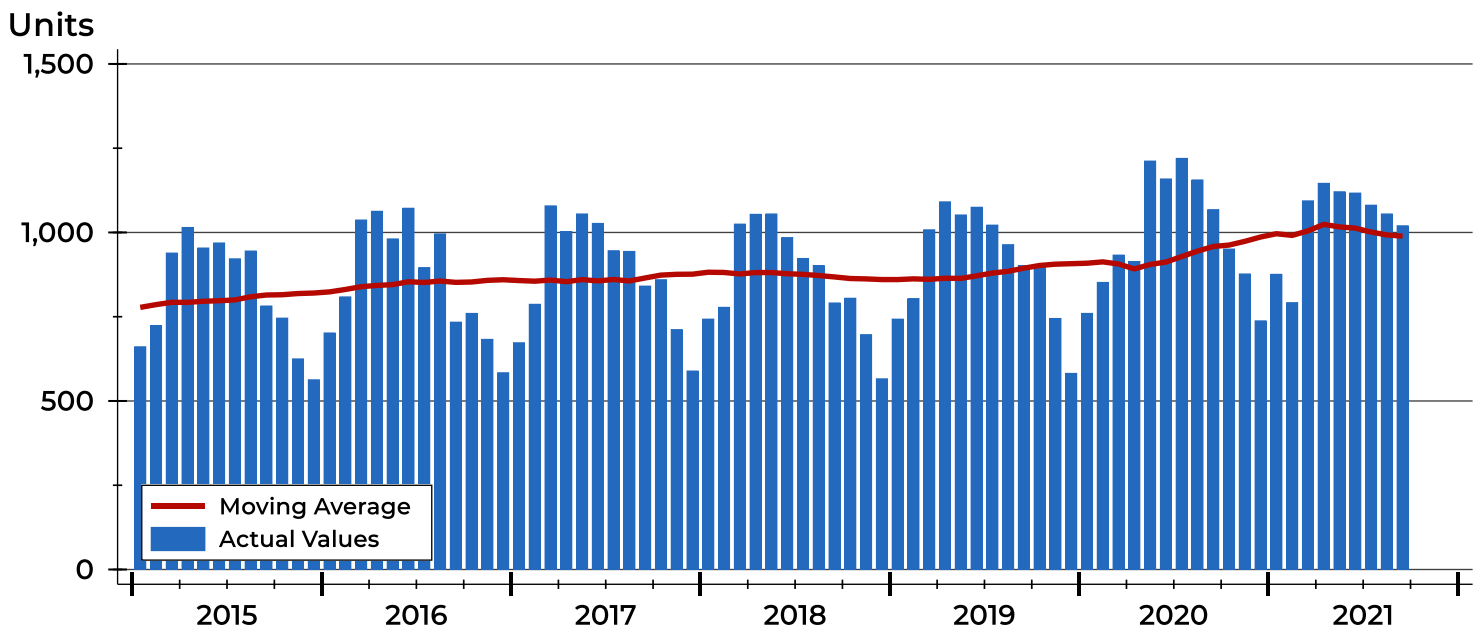
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		1,020	1,068	-4.5%	9,302	9,274	0.3%
Volume (1,000s)		220,748	217,924	1.3%	2,020,989	1,850,638	9.2%
Average	Sale Price	216,420	204,049	6.1%	217,264	199,551	8.9%
	Days on Market	20	25	-20.0%	20	31	-35.5%
	Percent of Original	98.2%	98.1%	0.1%	99.5%	97.6%	1.9%
Median	Sale Price	184,213	180,000	2.3%	185,250	175,000	5.9%
	Days on Market	7	5	40.0%	4	7	-42.9%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 1,020 contracts for sale were written in South Central Kansas during the month of September, down from 1,068 in 2020. The median list price of these homes was \$184,213, up from \$180,000 the prior year.

Half of the homes that went under contract in September were on the market less than 7 days, compared to 5 days in September 2020.

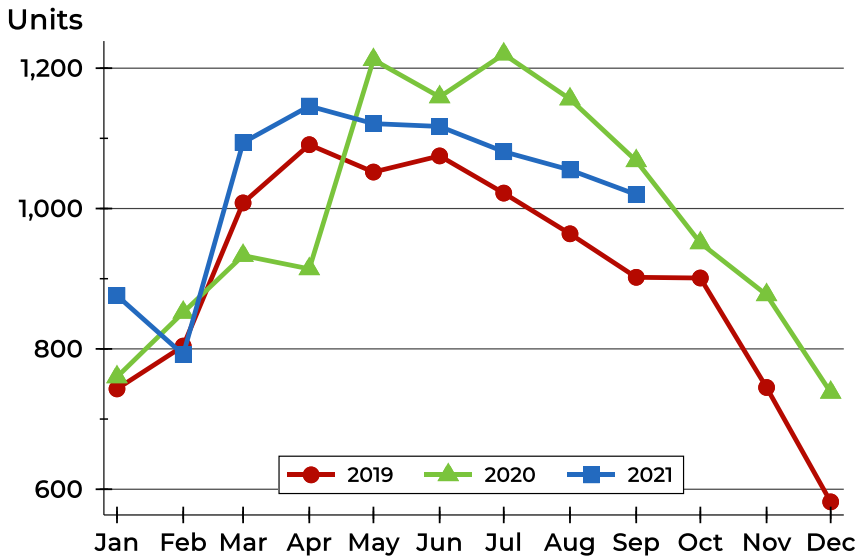
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	743	760	876
February	804	852	792
March	1,008	933	1,094
April	1,091	914	1,146
May	1,052	1,212	1,121
June	1,075	1,159	1,117
July	1,022	1,220	1,081
August	964	1,156	1,055
September	902	1,068	1,020
October	901	951	
November	745	877	
December	582	738	

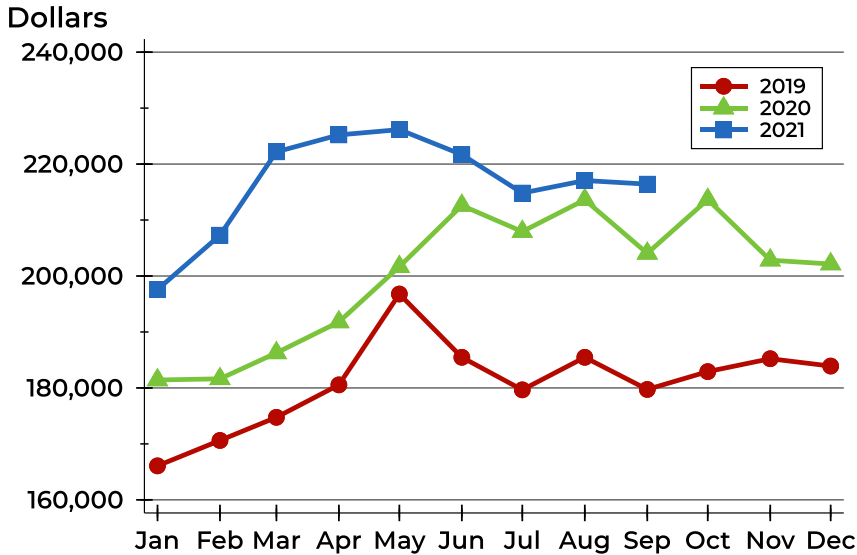
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	8	0.8%	16,088	16,750	13	10	103.1%	100.0%
\$25,000-\$49,999	15	1.5%	37,843	39,000	49	30	89.3%	96.0%
\$50,000-\$99,999	138	14.2%	79,181	80,000	24	11	95.8%	100.0%
\$100,000-\$124,999	91	9.4%	112,343	112,900	19	12	97.2%	100.0%
\$125,000-\$149,999	118	12.2%	137,164	137,500	18	7	97.5%	100.0%
\$150,000-\$174,999	80	8.2%	161,406	160,000	21	4	98.9%	100.0%
\$175,000-\$199,999	88	9.1%	186,134	185,000	17	7	99.2%	100.0%
\$200,000-\$249,999	150	15.5%	225,202	225,000	10	4	99.6%	100.0%
\$250,000-\$299,999	84	8.7%	274,204	275,000	18	5	98.7%	100.0%
\$300,000-\$399,999	114	11.8%	343,908	340,000	21	5	99.4%	100.0%
\$400,000-\$499,999	42	4.3%	441,346	433,750	18	6	99.1%	100.0%
\$500,000-\$749,999	30	3.1%	586,663	574,500	23	4	99.3%	100.0%
\$750,000-\$999,999	11	1.1%	845,264	850,000	22	6	97.9%	100.0%
\$1,000,000 and up	1	0.1%	1,150,000	1,150,000	1	1	100.0%	100.0%



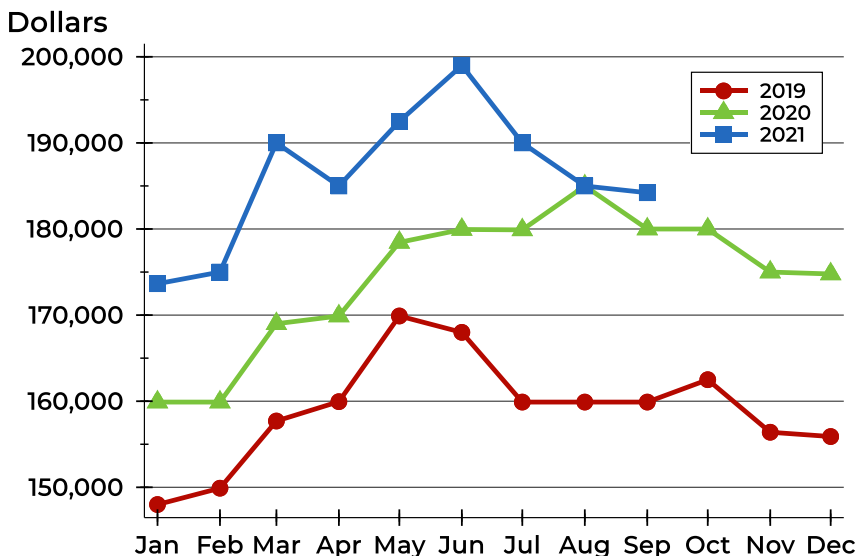
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	166,076	181,419	197,581
February	170,621	181,634	207,294
March	174,748	186,260	222,187
April	180,553	191,789	225,216
May	196,781	201,662	226,158
June	185,478	212,601	221,690
July	179,663	207,933	214,826
August	185,471	213,622	217,063
September	179,735	204,049	216,420
October	182,918	213,657	
November	185,221	202,830	
December	183,912	202,146	

### Median Price

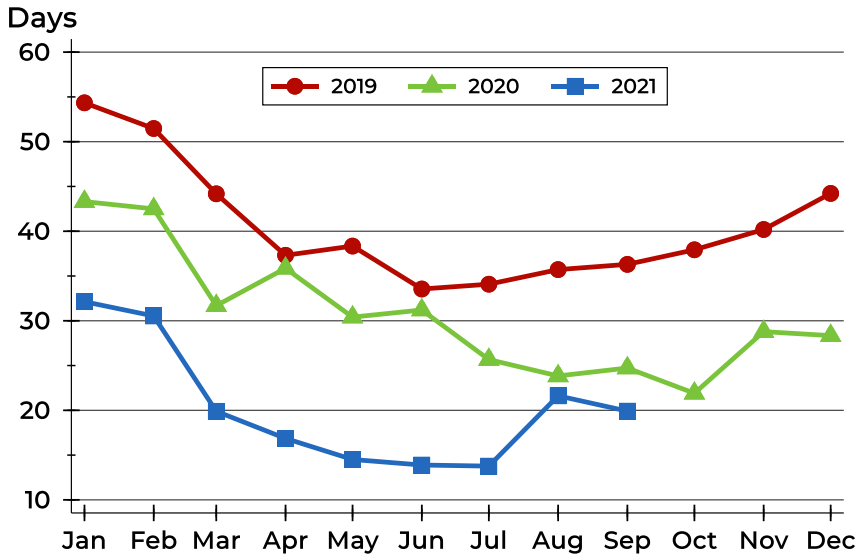


Month	2019	2020	2021
January	148,000	159,900	173,650
February	149,900	159,900	175,000
March	157,700	169,000	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,500
June	168,000	179,950	199,000
July	159,900	179,900	190,000
August	159,900	185,000	185,000
September	159,900	180,000	184,213
October	162,500	180,000	
November	156,400	175,000	
December	155,900	174,779	



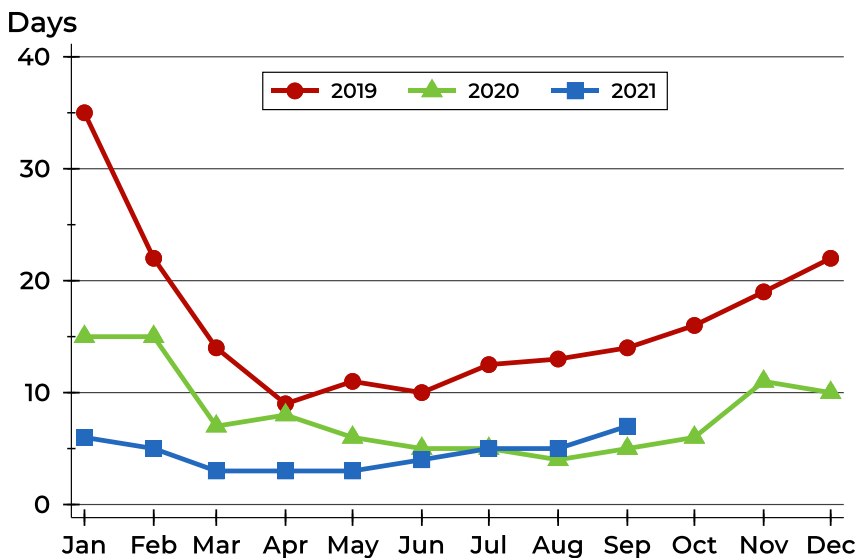
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	32
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	14
July	34	26	14
August	36	24	22
September	36	25	20
October	38	22	
November	40	29	
December	44	28	

### Median DOM



Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	5
August	13	4	5
September	14	5	7
October	16	6	
November	19	11	
December	22	10	



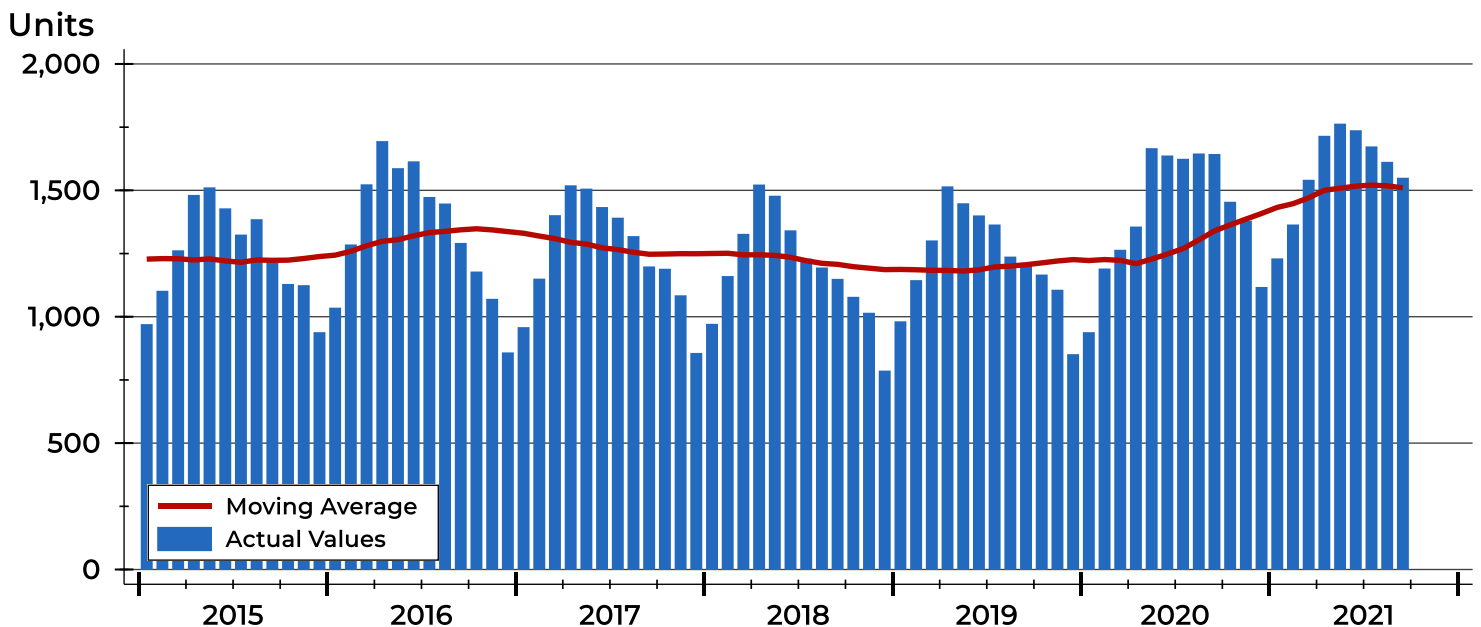
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		<b>1,548</b>	1,642	-5.7%
Volume (1,000s)		<b>379,148</b>	348,892	8.7%
Average	List Price	<b>244,928</b>	212,480	15.3%
	Days on Market	<b>22</b>	27	-18.5%
	Percent of Original	<b>98.9%</b>	98.8%	0.1%
Median	List Price	<b>214,477</b>	189,900	12.9%
	Days on Market	<b>5</b>	6	-16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,548 listings in South Central Kansas had contracts pending at the end of September, down from 1,642 contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

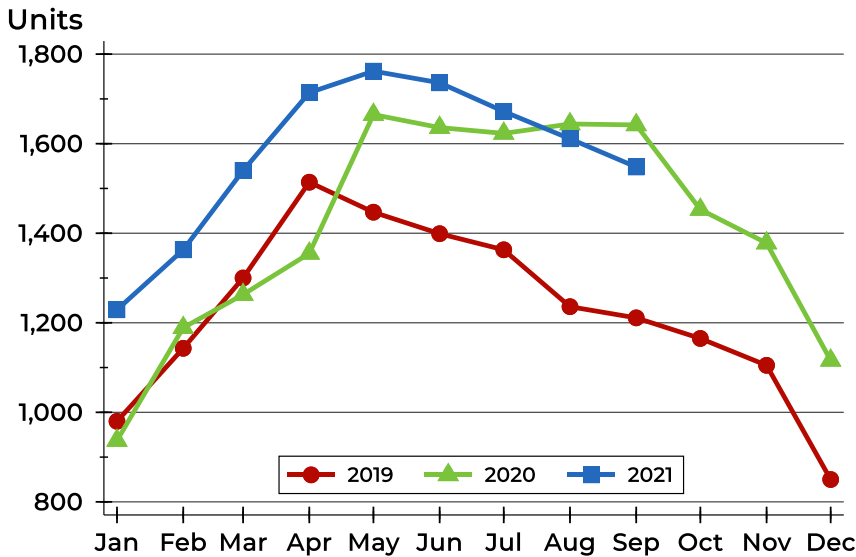
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	1,672
August	1,236	1,644	1,611
September	1,211	1,642	1,548
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

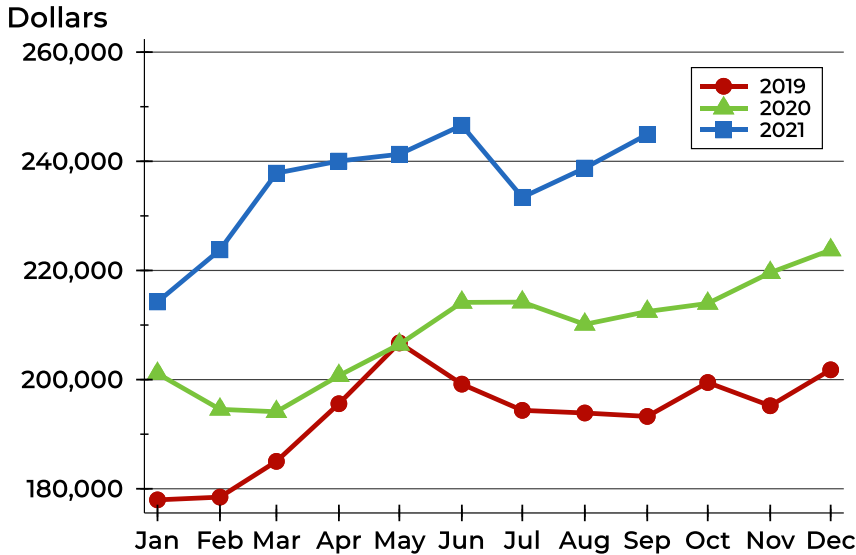
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	6	0.4%	16,033	16,750	23	18	100.0%	100.0%
\$25,000-\$49,999	15	1.0%	38,350	40,000	105	28	93.4%	100.0%
\$50,000-\$99,999	181	12.1%	79,452	82,000	36	11	96.9%	100.0%
\$100,000-\$124,999	121	8.1%	112,753	114,500	20	10	97.1%	100.0%
\$125,000-\$149,999	145	9.7%	137,193	139,000	17	6	98.5%	100.0%
\$150,000-\$174,999	99	6.6%	161,417	160,000	17	4	99.1%	100.0%
\$175,000-\$199,999	120	8.0%	186,223	185,000	16	6	99.8%	100.0%
\$200,000-\$249,999	249	16.6%	225,533	225,000	18	4	99.6%	100.0%
\$250,000-\$299,999	145	9.7%	274,076	274,900	17	4	99.4%	100.0%
\$300,000-\$399,999	248	16.5%	347,612	350,000	16	2	99.7%	100.0%
\$400,000-\$499,999	89	5.9%	438,288	430,000	18	3	100.2%	100.0%
\$500,000-\$749,999	58	3.9%	582,637	574,500	23	2	99.1%	100.0%
\$750,000-\$999,999	16	1.1%	846,842	850,000	33	4	98.6%	100.0%
\$1,000,000 and up	8	0.5%	1,502,488	1,345,000	178	58	93.2%	100.0%



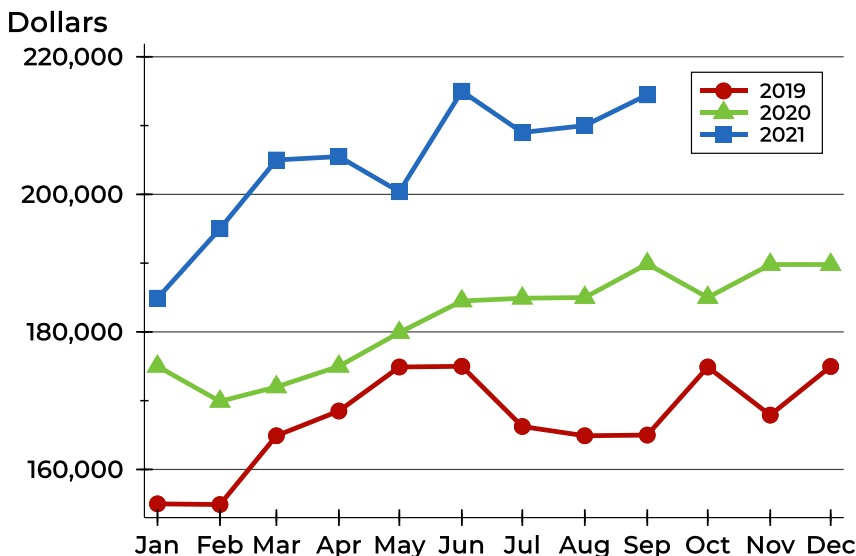
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	233,402
August	193,882	210,126	238,759
September	193,256	212,480	244,928
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

### Median Price

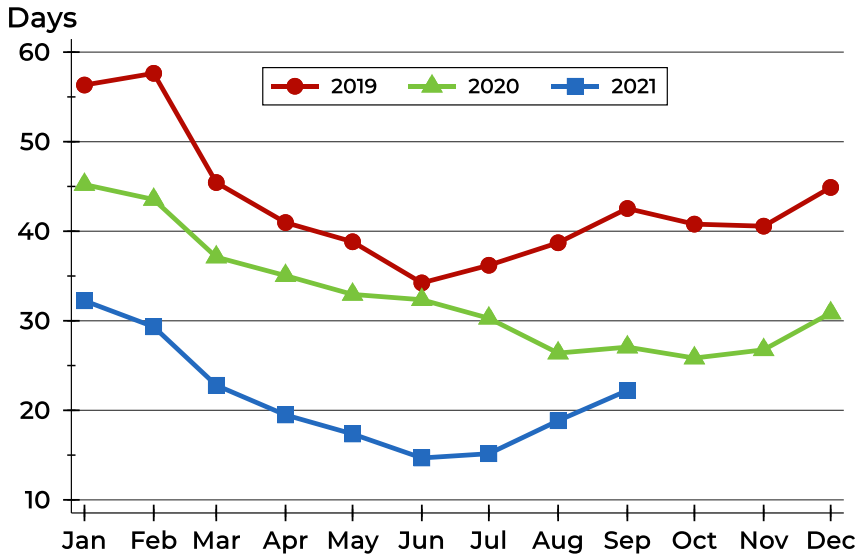


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	209,000
August	164,900	185,000	210,000
September	165,000	189,900	214,477
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	



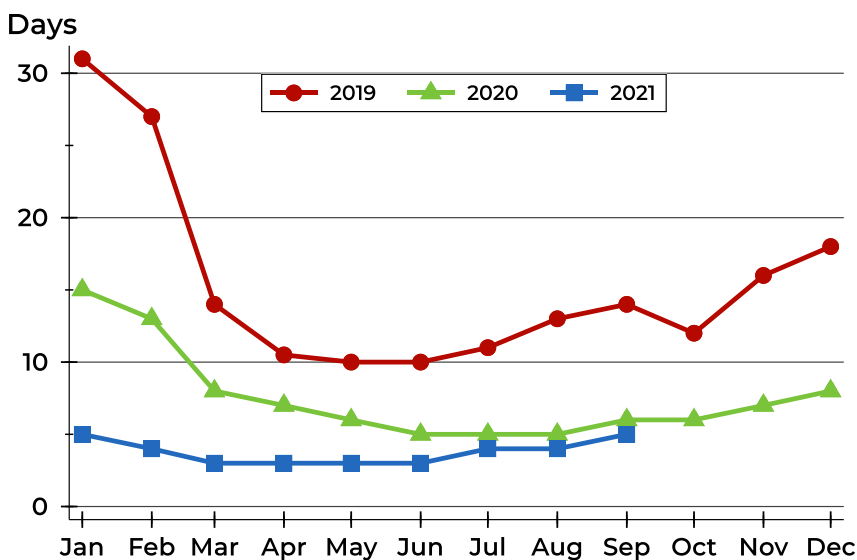
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	19
September	43	27	22
October	41	26	
November	41	27	
December	45	31	

### Median DOM



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	4
September	14	6	5
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

November 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for October 2021

Home sales in South Central Kansas fell by 16.2% in October compared to the prior year. Sales in October 2021 totaled 995 units, down from 1,188 in 2020.

Among existing homes, 933 units sold in October, a decrease of 15.3% from 1,101 units that sold in 2020. The average sale price of existing homes was \$200,586. This represents an increase of 4.9% from the October 2020 average price of \$191,283.

For new construction, 62 sales occurred in October, down from 87 units the prior year, a decrease of 28.7%. The average sale price of new homes in October was \$344,206, up 8.2% from the same period last year.

A total of 1,056 contracts for sale were written in October 2021, up from 952 in October 2020. This is an increase of 10.9%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,014 units at the end of October, which is down from 1,271 homes that were on the market at the end of October last year. At the current rate of sales, this figure represents 1.0 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





## Entire MLS System Housing Report



### Market Overview

#### South Central Kansas Home Sales Rose in September

Total home sales in South Central Kansas rose by 3.9% last month to 1,072 units, compared to 1,032 units in September 2020. Total sales volume was \$228.8 million, up 10.1% from a year earlier.

The median sale price in September was \$185,000, up from \$175,500 a year earlier. Homes that sold in September were typically on the market for 5 days and sold for 100.0% of their list prices.

#### South Central Kansas Active Listings Down at End of September

The total number of active listings in South Central Kansas at the end of September was 1,056 units, down from 1,198 at the same point in 2020. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$195,000.

During September, a total of 1,020 contracts were written down from 1,068 in September 2020. At the end of the month, there were 1,548 contracts pending, compared to

### Report Contents

- Summary Statistics – Page 2
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- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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[www.sckrealtors.com](http://www.sckrealtors.com)



## Entire MLS System Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b>		<b>1,072</b>	<b>1,032</b>	<b>886</b>	<b>9,017</b>	<b>8,376</b>	<b>8,212</b>
Change from prior year		3.9%	16.5%	6.2%	7.7%	2.0%	2.6%
<b>Active Listings</b>		<b>1,056</b>	<b>1,198</b>	<b>2,049</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-11.9%	-41.5%	-14.4%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.3</b>	<b>2.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-23.1%	-43.5%	-14.8%			
<b>New Listings</b>		<b>1,067</b>	<b>1,195</b>	<b>1,092</b>	<b>10,159</b>	<b>10,233</b>	<b>10,644</b>
Change from prior year		-10.7%	9.4%	2.1%	-0.7%	-3.9%	-1.5%
<b>Contracts Written</b>		<b>1,020</b>	<b>1,068</b>	<b>902</b>	<b>9,302</b>	<b>9,274</b>	<b>8,661</b>
Change from prior year		-4.5%	18.4%	14.0%	0.3%	7.1%	4.9%
<b>Pending Contracts</b>		<b>1,548</b>	<b>1,642</b>	<b>1,211</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.7%	35.6%	5.5%			
<b>Sales Volume (1,000s)</b>		<b>228,816</b>	<b>207,782</b>	<b>157,941</b>	<b>1,934,178</b>	<b>1,593,211</b>	<b>1,422,658</b>
Change from prior year		10.1%	31.6%	11.9%	21.4%	12.0%	7.5%
Average	<b>Sale Price</b>	<b>213,448</b>	<b>201,339</b>	<b>178,263</b>	<b>214,503</b>	<b>190,211</b>	<b>173,241</b>
	Change from prior year	6.0%	12.9%	5.4%	12.8%	9.8%	4.9%
	<b>List Price of Actives</b>	<b>268,151</b>	<b>283,984</b>	<b>258,524</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-5.6%	9.8%	8.2%			
	<b>Days on Market</b>	<b>15</b>	<b>24</b>	<b>33</b>	<b>20</b>	<b>34</b>	<b>41</b>
Change from prior year	-37.5%	-27.3%	-28.3%	-41.2%	-17.1%	-10.9%	
	<b>Percent of List</b>	<b>99.9%</b>	<b>99.4%</b>	<b>98.2%</b>	<b>100.3%</b>	<b>98.7%</b>	<b>97.9%</b>
Change from prior year	0.5%	1.2%	0.5%	1.6%	0.8%	0.1%	
	<b>Percent of Original</b>	<b>98.5%</b>	<b>98.4%</b>	<b>96.4%</b>	<b>99.5%</b>	<b>97.4%</b>	<b>96.2%</b>
Change from prior year	0.1%	2.1%	1.0%	2.2%	1.2%	0.4%	
Median	<b>Sale Price</b>	<b>185,000</b>	<b>175,500</b>	<b>155,000</b>	<b>185,000</b>	<b>167,000</b>	<b>153,500</b>
	Change from prior year	5.4%	13.2%	3.5%	10.8%	8.8%	5.9%
	<b>List Price of Actives</b>	<b>195,000</b>	<b>225,000</b>	<b>199,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-13.3%	12.8%	11.1%			
	<b>Days on Market</b>	<b>5</b>	<b>5</b>	<b>14</b>	<b>4</b>	<b>8</b>	<b>14</b>
Change from prior year	0.0%	-64.3%	-30.0%	-50.0%	-42.9%	-26.3%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>
Change from prior year	0.0%	0.5%	0.2%	0.0%	0.4%	0.4%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>
Change from prior year	0.0%	2.0%	0.1%	0.0%	1.7%	0.4%	



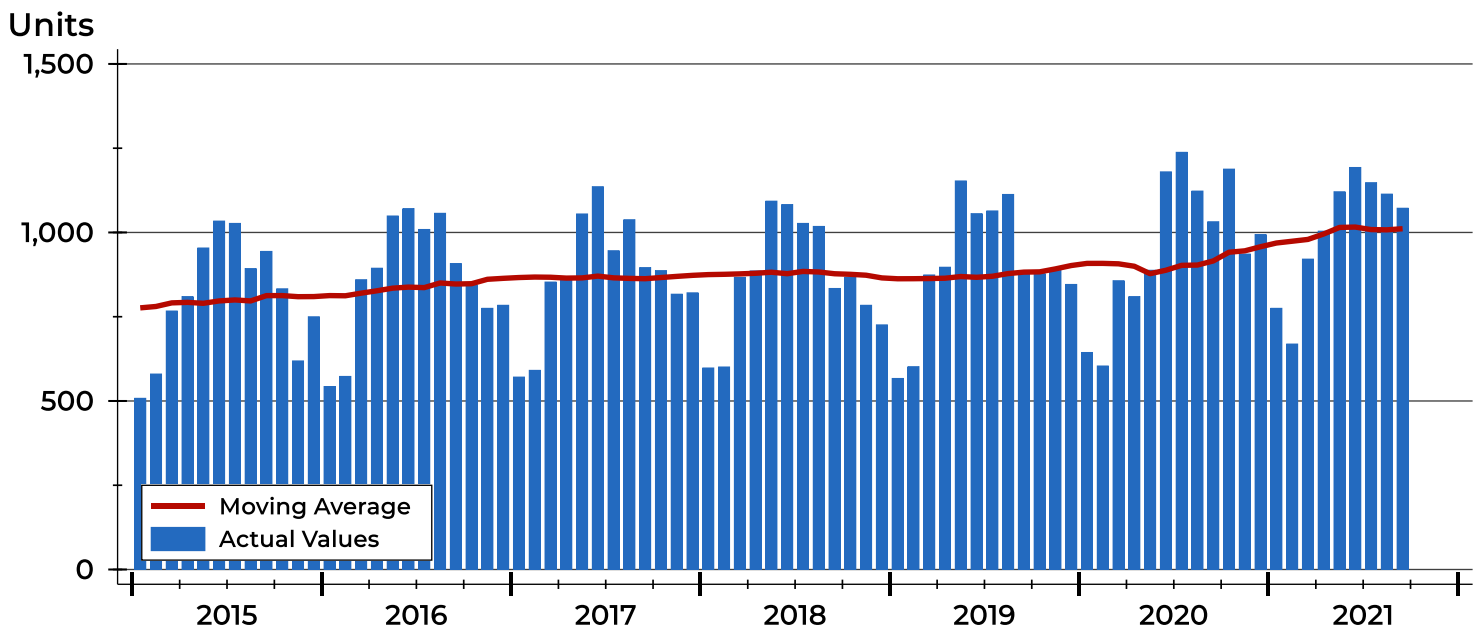
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		1,072	1,032	3.9%	9,017	8,376	7.7%
Volume (1,000s)		228,816	207,782	10.1%	1,934,178	1,593,211	21.4%
Months' Supply		1.0	1.3	-23.1%	N/A	N/A	N/A
Average	Sale Price	213,448	201,339	6.0%	214,503	190,211	12.8%
	Days on Market	15	24	-37.5%	20	34	-41.2%
	Percent of List	99.9%	99.4%	0.5%	100.3%	98.7%	1.6%
	Percent of Original	98.5%	98.4%	0.1%	99.5%	97.4%	2.2%
Median	Sale Price	185,000	175,500	5.4%	185,000	167,000	10.8%
	Days on Market	5	5	0.0%	4	8	-50.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 1,072 homes sold in South Central Kansas in September, up from 1,032 units in September 2020. Total sales volume rose to \$228.8 million compared to \$207.8 million in the previous year.

The median sales price in September was \$185,000, up 5.4% compared to the prior year. Median days on market was 5 days, up from 4 days in August, but similar to September 2020.

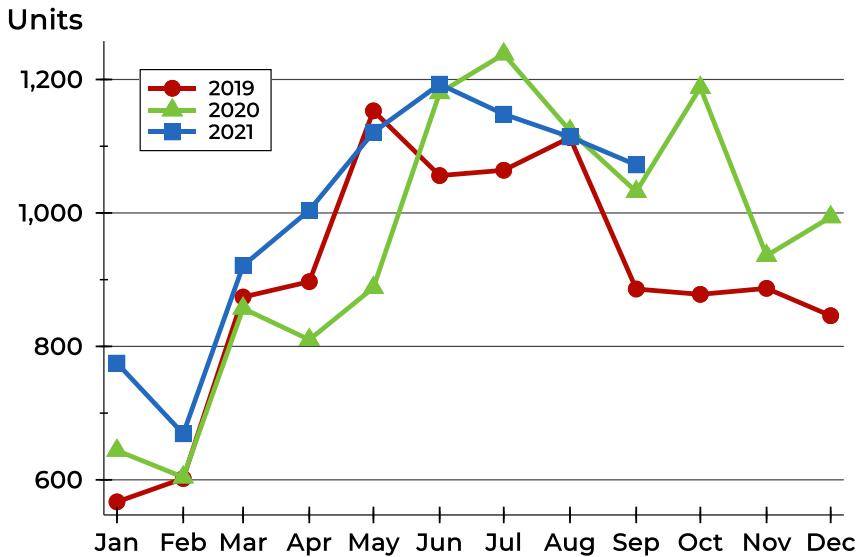
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	567	644	775
February	602	604	669
March	874	857	921
April	897	810	1,004
May	1,153	888	1,121
June	1,056	1,180	1,193
July	1,064	1,238	1,148
August	1,113	1,123	1,114
September	886	1,032	1,072
October	878	1,188	
November	887	936	
December	846	994	

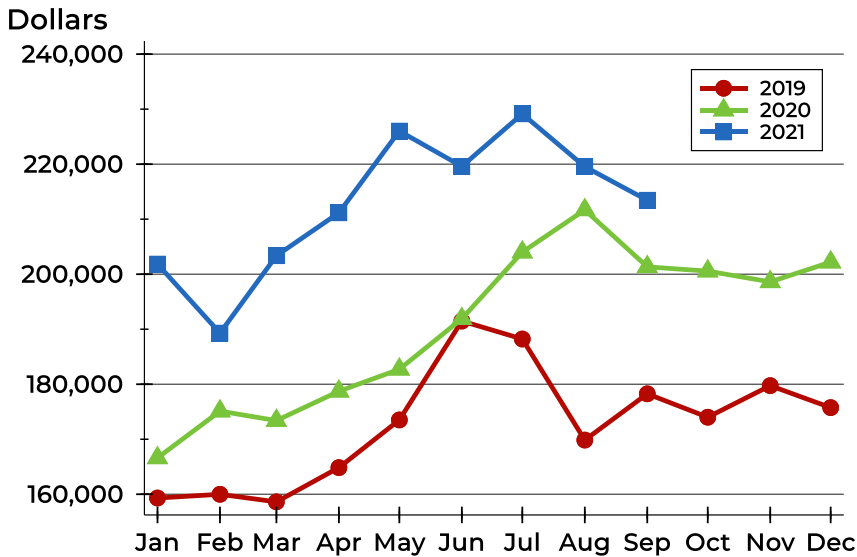
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	7	0.7%	1.6	14,829	14,900	20	8	97.3%	100.0%	85.7%	89.8%
\$25,000-\$49,999	44	4.1%	1.0	37,356	36,500	57	20	92.0%	90.0%	83.8%	83.5%
\$50,000-\$99,999	129	12.0%	1.4	79,157	80,000	23	12	97.3%	98.5%	95.0%	97.0%
\$100,000-\$124,999	92	8.6%	0.9	112,848	113,250	13	6	98.9%	100.0%	97.5%	100.0%
\$125,000-\$149,999	122	11.4%	0.9	135,922	135,000	13	5	100.6%	100.0%	99.4%	100.0%
\$150,000-\$174,999	108	10.1%	0.5	163,015	164,700	14	5	100.6%	100.0%	99.5%	100.0%
\$175,000-\$199,999	73	6.8%	0.6	186,652	186,500	9	3	101.1%	100.0%	100.4%	100.0%
\$200,000-\$249,999	172	16.0%	0.6	223,725	225,000	11	3	101.1%	100.0%	100.3%	100.0%
\$250,000-\$299,999	114	10.6%	0.7	271,772	270,000	10	3	101.0%	100.0%	100.9%	100.4%
\$300,000-\$399,999	127	11.8%	1.3	344,519	340,000	13	3	100.8%	100.0%	100.1%	100.0%
\$400,000-\$499,999	51	4.8%	2.1	445,143	439,900	11	8	100.4%	100.0%	99.6%	100.0%
\$500,000-\$749,999	24	2.2%	2.3	596,264	574,950	20	13	99.4%	100.0%	97.9%	100.0%
\$750,000-\$999,999	7	0.7%	2.5	869,712	830,000	53	25	98.4%	98.1%	94.7%	94.7%
\$1,000,000 and up	2	0.2%	4.8	1,172,250	1,172,250	20	20	99.6%	99.6%	99.6%	99.6%



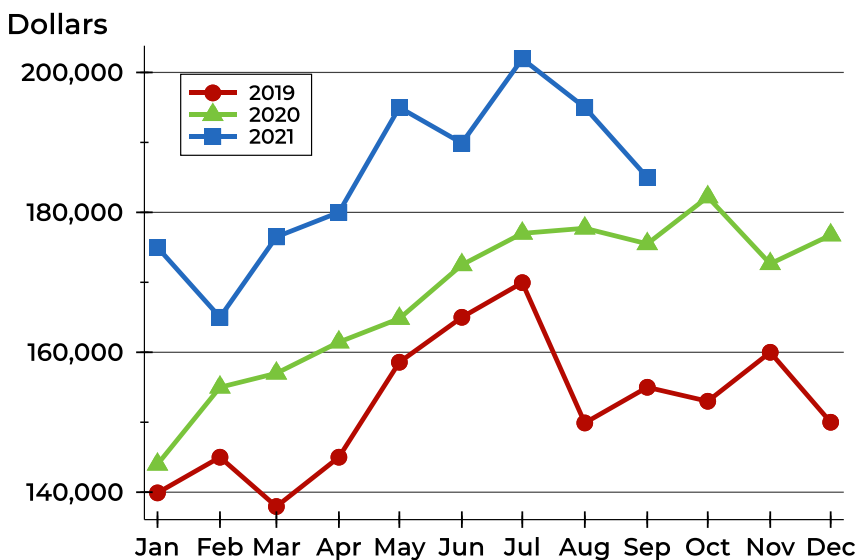
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,297
March	158,616	173,394	203,359
April	164,845	178,721	211,163
May	173,511	182,721	226,022
June	191,481	191,907	219,600
July	188,219	204,009	229,147
August	169,849	211,694	219,544
September	178,263	201,339	213,448
October	174,004	200,561	
November	179,744	198,612	
December	175,747	202,190	

### Median Price

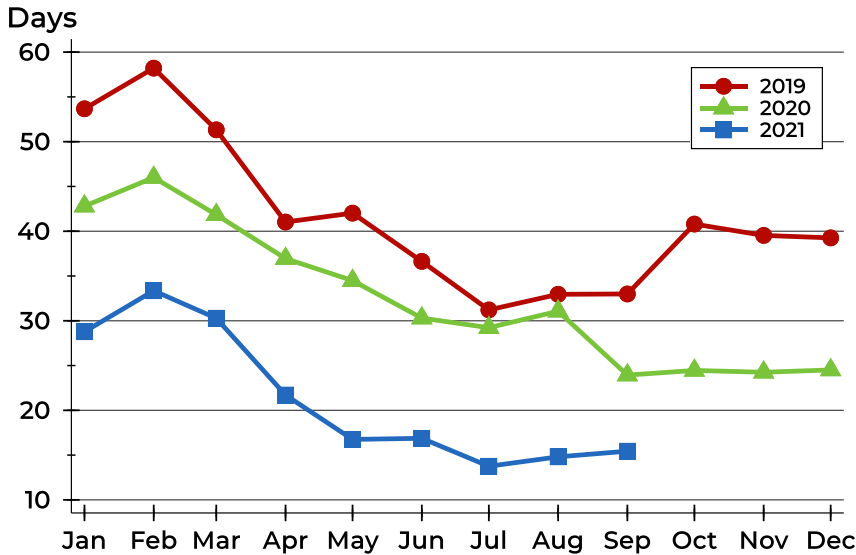


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	189,900
July	169,950	177,000	201,950
August	149,900	177,732	195,000
September	155,000	175,500	185,000
October	153,000	182,200	
November	160,000	172,650	
December	150,000	176,750	



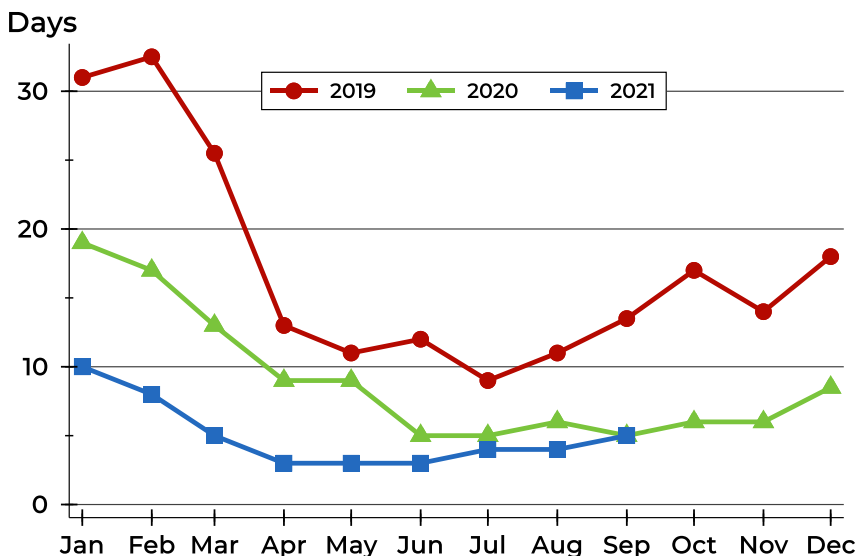
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	14
August	33	31	15
September	33	24	15
October	41	24	
November	40	24	
December	39	25	

### Median DOM



Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	4
August	11	6	4
September	14	5	5
October	17	6	
November	14	6	
December	18	9	



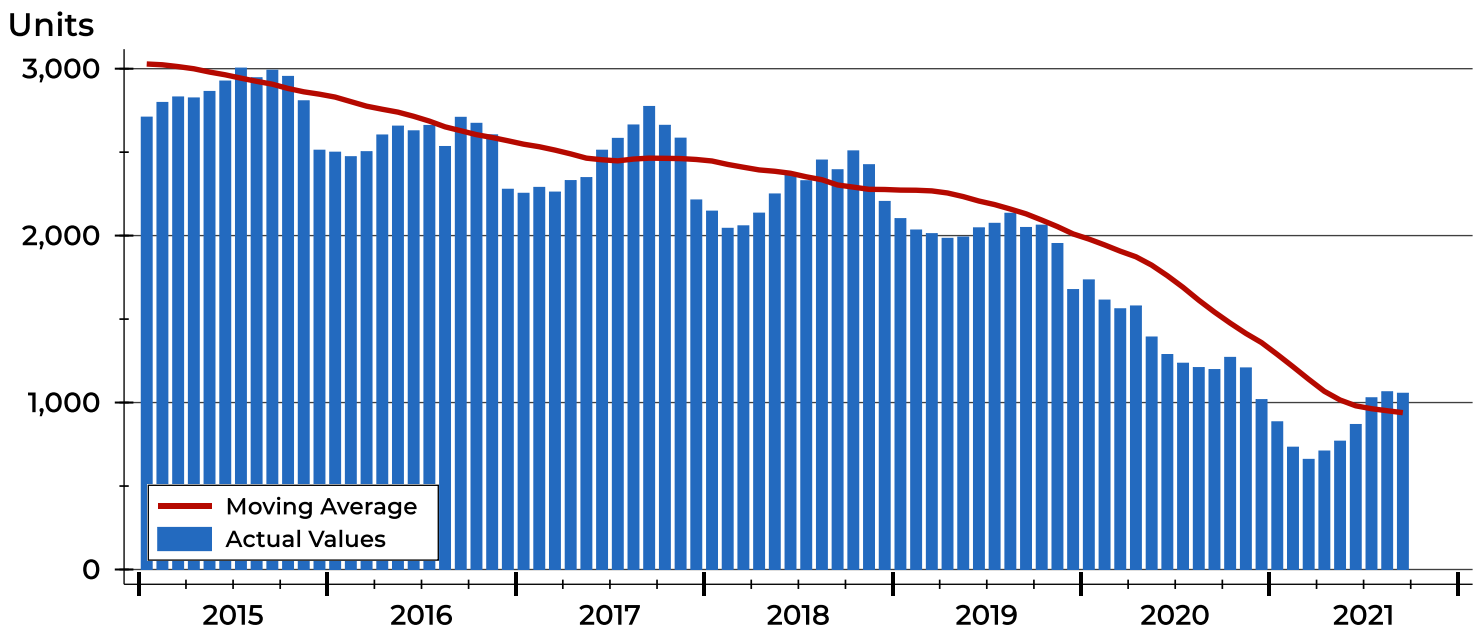
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2021	2020	Change
Active Listings		<b>1,056</b>	1,198	-11.9%
Volume (1,000s)		<b>283,168</b>	340,212	-16.8%
Months' Supply		<b>1.0</b>	1.3	-23.1%
Average	List Price	<b>268,151</b>	283,984	-5.6%
	Days on Market	<b>44</b>	69	-36.2%
	Percent of Original	<b>98.3%</b>	98.4%	-0.1%
Median	List Price	<b>195,000</b>	225,000	-13.3%
	Days on Market	<b>22</b>	29	-24.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,056 homes were available for sale in South Central Kansas at the end of September. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$195,000, down 13.3% from 2020. The typical time on market for active listings was 22 days, down from 29 days a year earlier.

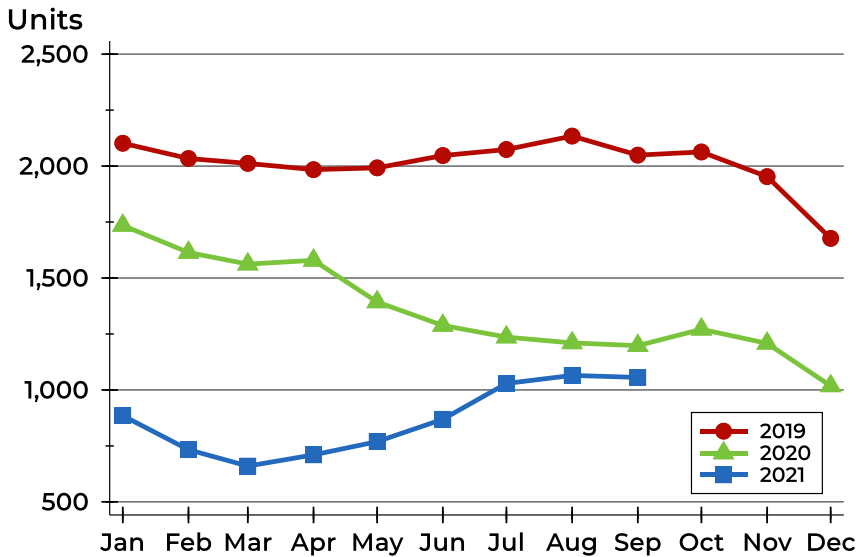
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	1,029
August	2,134	1,210	1,065
September	2,049	1,198	1,056
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

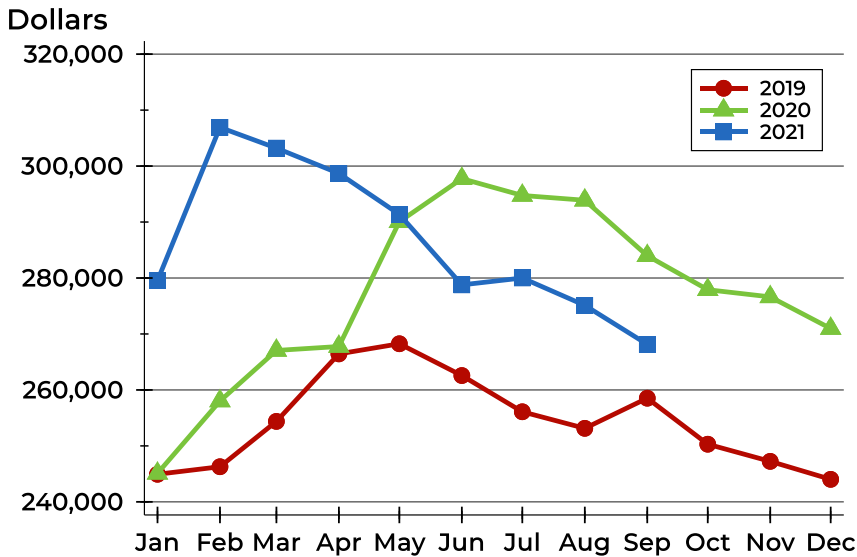
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	19	1.9%	1.6	9,112	2,000	38	16	97.3%	100.0%
\$25,000-\$49,999	40	3.9%	1.0	38,766	39,900	50	38	97.3%	100.0%
\$50,000-\$99,999	201	19.8%	1.4	79,132	79,900	51	34	95.8%	100.0%
\$100,000-\$124,999	72	7.1%	0.9	112,600	114,500	68	42	95.7%	96.6%
\$125,000-\$149,999	87	8.6%	0.9	135,063	134,900	40	24	97.3%	100.0%
\$150,000-\$174,999	48	4.7%	0.5	161,426	160,000	45	28	97.1%	100.0%
\$175,000-\$199,999	52	5.1%	0.6	186,391	186,500	30	19	98.6%	100.0%
\$200,000-\$249,999	94	9.3%	0.6	226,683	226,325	35	14	99.5%	100.0%
\$250,000-\$299,999	80	7.9%	0.7	275,813	274,933	39	14	99.9%	100.0%
\$300,000-\$399,999	144	14.2%	1.3	358,219	359,900	37	14	100.5%	100.0%
\$400,000-\$499,999	88	8.7%	2.1	445,529	435,947	36	14	100.4%	100.0%
\$500,000-\$749,999	57	5.6%	2.3	600,626	594,800	37	16	100.3%	100.0%
\$750,000-\$999,999	16	1.6%	2.5	862,495	862,500	46	48	97.5%	100.0%
\$1,000,000 and up	18	1.8%	4.8	1,961,944	1,692,500	180	88	97.6%	100.0%



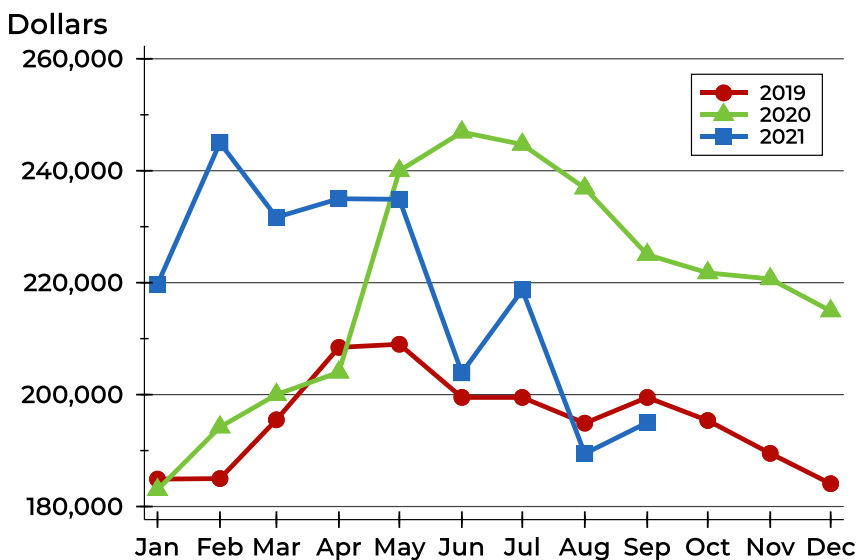
## Entire MLS System Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	244,933	245,096	<b>279,536</b>
February	246,278	258,022	<b>306,921</b>
March	254,379	267,055	<b>303,214</b>
April	266,443	267,767	<b>298,692</b>
May	268,251	290,053	<b>291,370</b>
June	262,572	297,758	<b>278,773</b>
July	256,102	294,752	<b>280,007</b>
August	253,144	293,894	<b>275,117</b>
September	258,524	283,984	<b>268,151</b>
October	250,301	277,908	
November	247,242	276,630	
December	244,028	270,975	

### Median Price

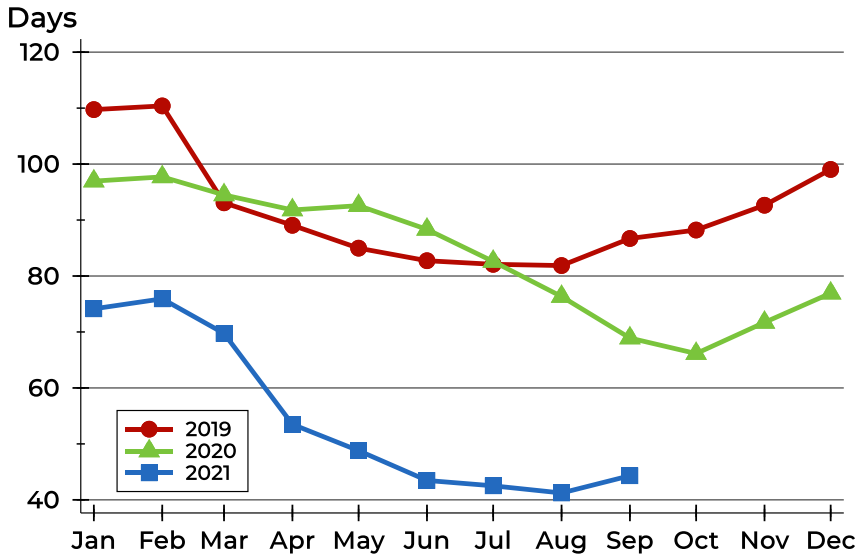


Month	2019	2020	2021
January	184,900	183,000	<b>219,700</b>
February	185,000	194,200	<b>245,000</b>
March	195,500	200,000	<b>231,687</b>
April	208,443	204,000	<b>235,000</b>
May	209,000	240,000	<b>234,900</b>
June	199,500	246,900	<b>203,897</b>
July	199,500	244,700	<b>218,700</b>
August	194,900	236,900	<b>189,450</b>
September	199,500	225,000	<b>195,000</b>
October	195,370	221,750	
November	189,500	220,675	
December	184,080	214,950	



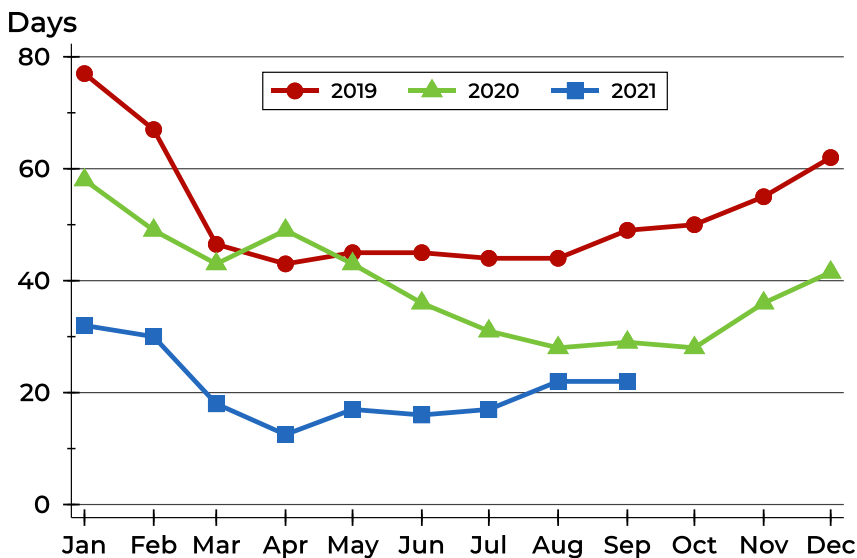
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	43
August	82	76	41
September	87	69	44
October	88	66	
November	93	72	
December	99	77	

### Median DOM

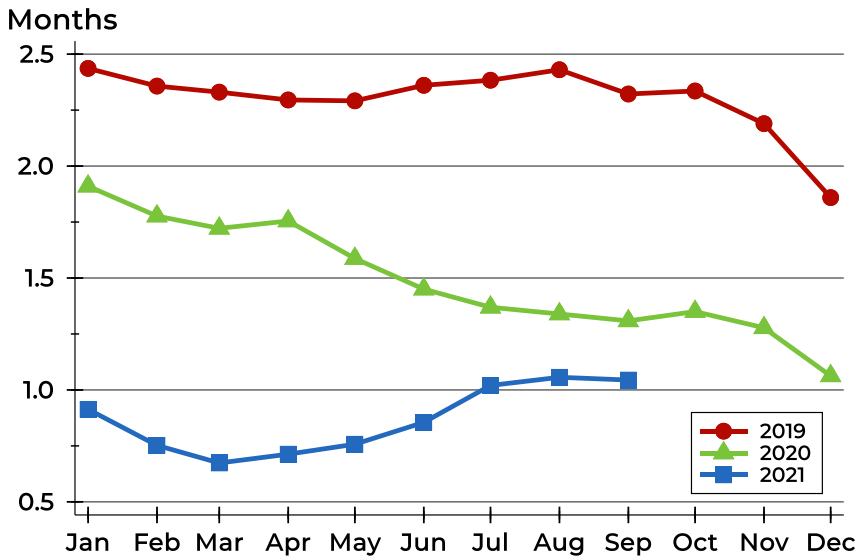


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	17
August	44	28	22
September	49	29	22
October	50	28	
November	55	36	
December	62	42	



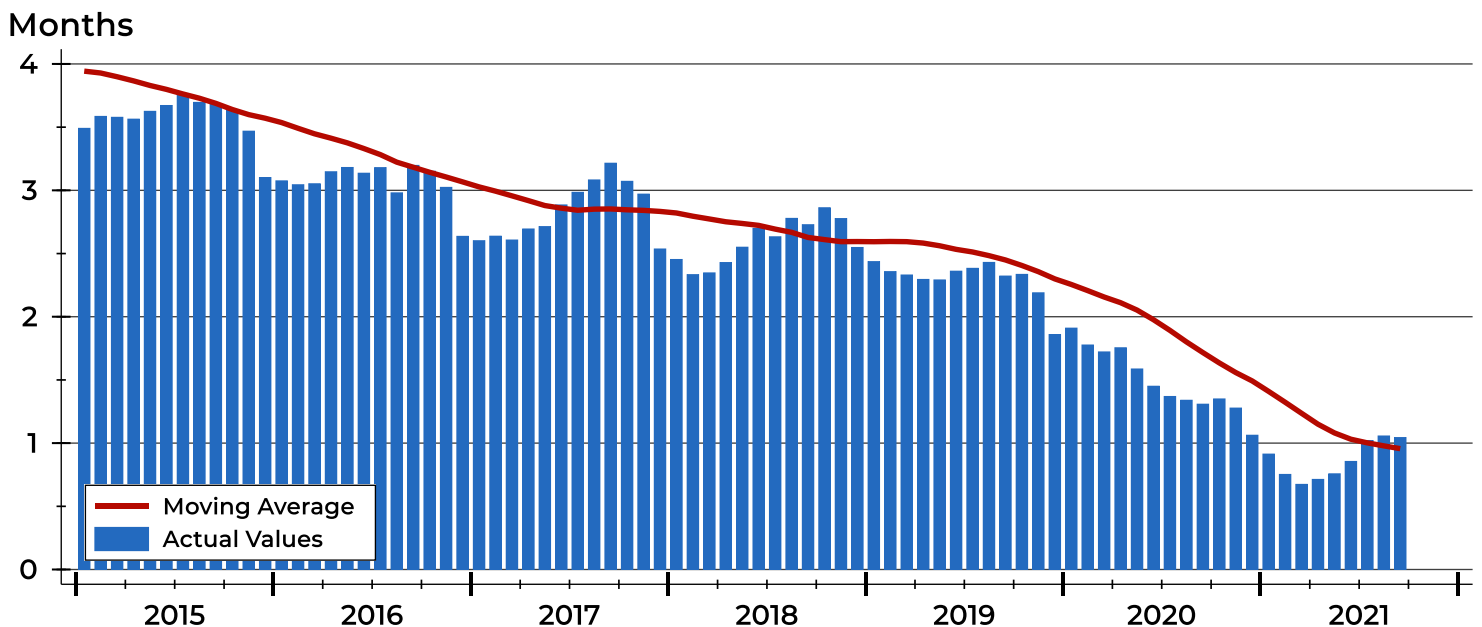
# Entire MLS System Months' Supply Analysis

## Months' Supply by Month



Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	1.0
August	2.4	1.3	1.1
September	2.3	1.3	1.0
October	2.3	1.4	1.0
November	2.2	1.3	1.0
December	1.9	1.1	1.0

## History of Month's Supply





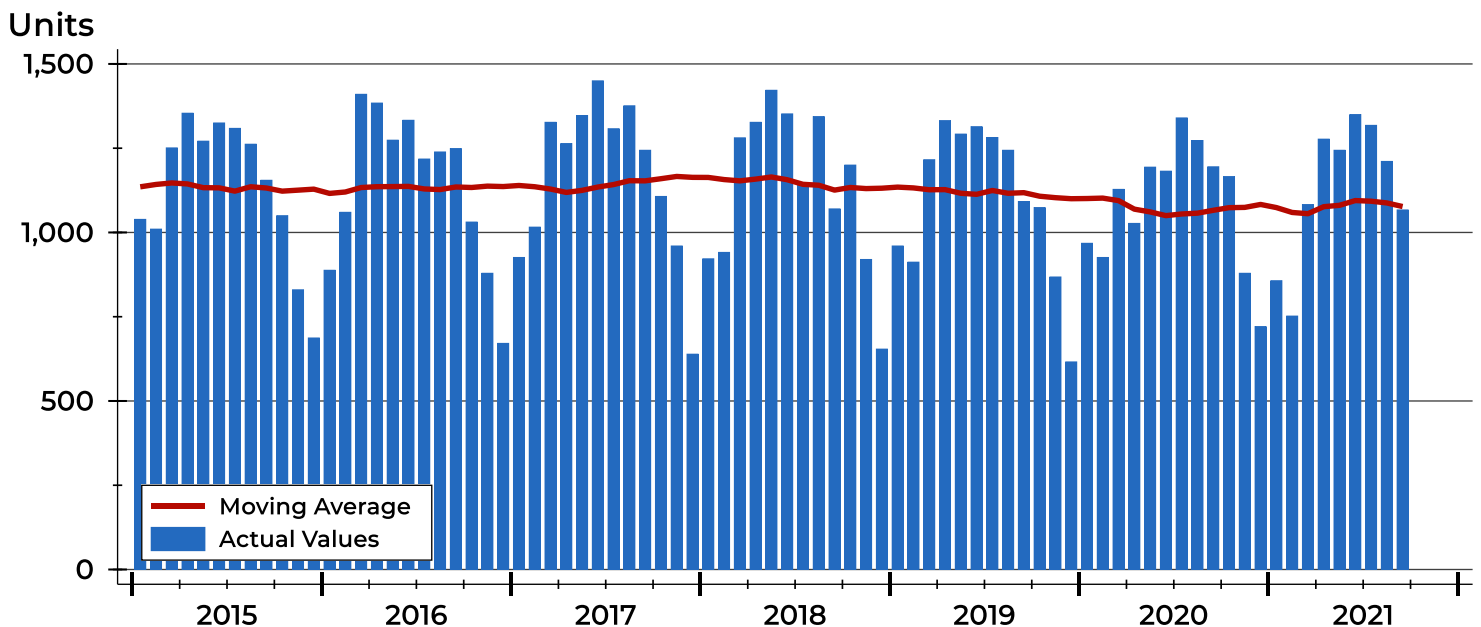
# Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	1,067	1,195	-10.7%
	Volume (1,000s)	232,671	241,269	-3.6%
	Average List Price	218,061	201,899	8.0%
	Median List Price	186,000	179,900	3.4%
Year-to-Date	New Listings	10,159	10,233	-0.7%
	Volume (1,000s)	2,204,733	2,091,555	5.4%
	Average List Price	217,023	204,393	6.2%
	Median List Price	182,450	175,000	4.3%

A total of 1,067 new listings were added in South Central Kansas during September, down 10.7% from the same month in 2020. Year-to-date South Central Kansas has seen 10,159 new listings.

The median list price of these homes was \$186,000 up from \$179,900 in 2020.

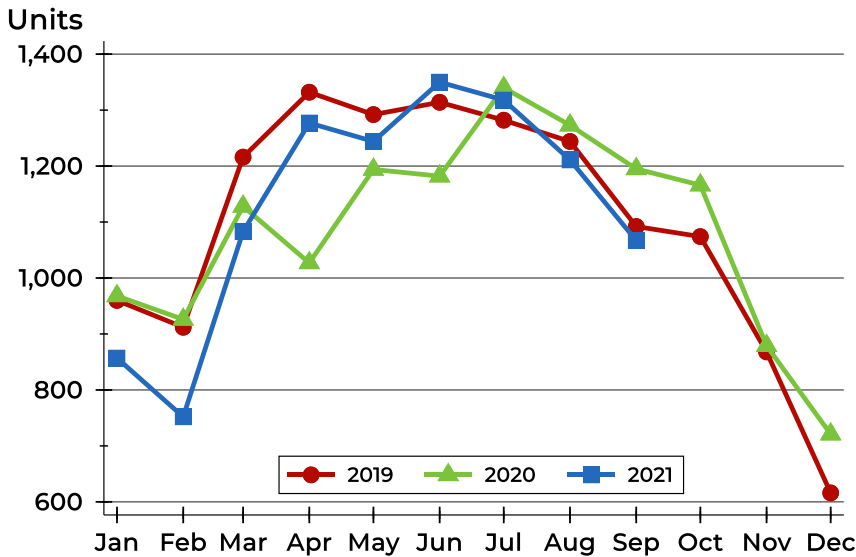
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
January	960	968	857
February	912	926	752
March	1,216	1,128	1,083
April	1,332	1,027	1,277
May	1,292	1,194	1,244
June	1,314	1,182	1,350
July	1,282	1,340	1,318
August	1,244	1,273	1,211
September	1,092	1,195	1,067
October	1,074	1,166	
November	868	879	
December	616	721	

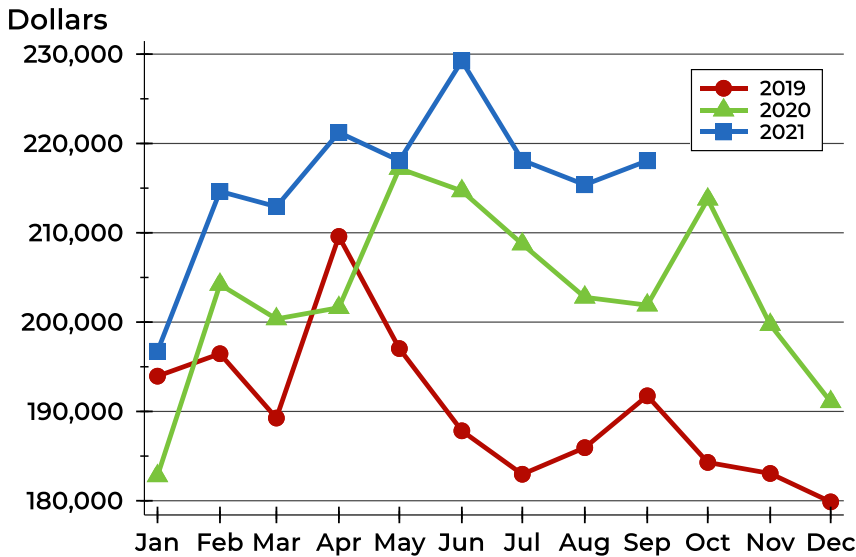
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	16	1.6%	8,054	5,000	12	13	101.6%	100.0%
\$25,000-\$49,999	21	2.0%	40,245	40,000	18	16	99.4%	100.0%
\$50,000-\$99,999	162	15.7%	80,180	83,700	12	10	99.1%	100.0%
\$100,000-\$124,999	83	8.1%	112,511	113,000	10	8	98.3%	100.0%
\$125,000-\$149,999	115	11.2%	135,600	135,000	10	6	99.0%	100.0%
\$150,000-\$174,999	74	7.2%	161,278	160,000	7	3	99.9%	100.0%
\$175,000-\$199,999	88	8.6%	186,930	186,450	9	6	99.6%	100.0%
\$200,000-\$249,999	159	15.5%	225,358	225,000	8	4	99.6%	100.0%
\$250,000-\$299,999	88	8.6%	273,883	274,933	8	6	99.0%	100.0%
\$300,000-\$399,999	130	12.6%	348,631	349,450	9	5	99.3%	100.0%
\$400,000-\$499,999	55	5.3%	440,154	429,000	12	11	99.5%	100.0%
\$500,000-\$749,999	27	2.6%	607,890	599,900	8	4	99.9%	100.0%
\$750,000-\$999,999	8	0.8%	836,625	824,500	8	4	100.0%	100.0%
\$1,000,000 and up	3	0.3%	1,511,667	1,690,000	11	16	100.0%	100.0%



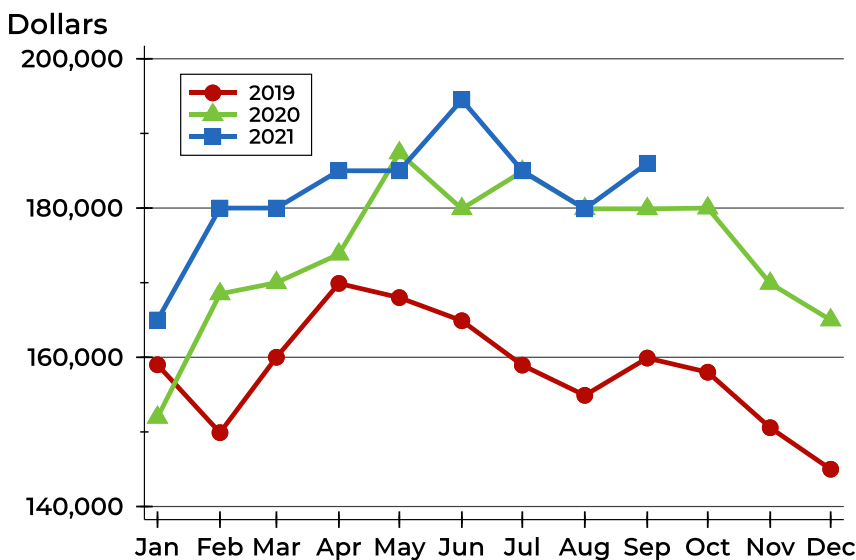
## Entire MLS System New Listings Analysis

### Average Price



Month	2019	2020	2021
January	193,949	182,785	196,737
February	196,464	204,212	214,636
March	189,261	200,358	212,931
April	209,589	201,616	221,234
May	197,040	217,199	218,071
June	187,832	214,691	229,245
July	182,966	208,739	218,119
August	185,946	202,782	215,380
September	191,748	201,899	218,061
October	184,293	213,759	
November	183,057	199,719	
December	179,876	191,079	

### Median Price



Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	180,000
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	194,500
July	158,950	184,900	185,000
August	154,900	179,900	179,900
September	159,900	179,900	186,000
October	158,000	180,000	
November	150,565	169,900	
December	145,000	165,000	



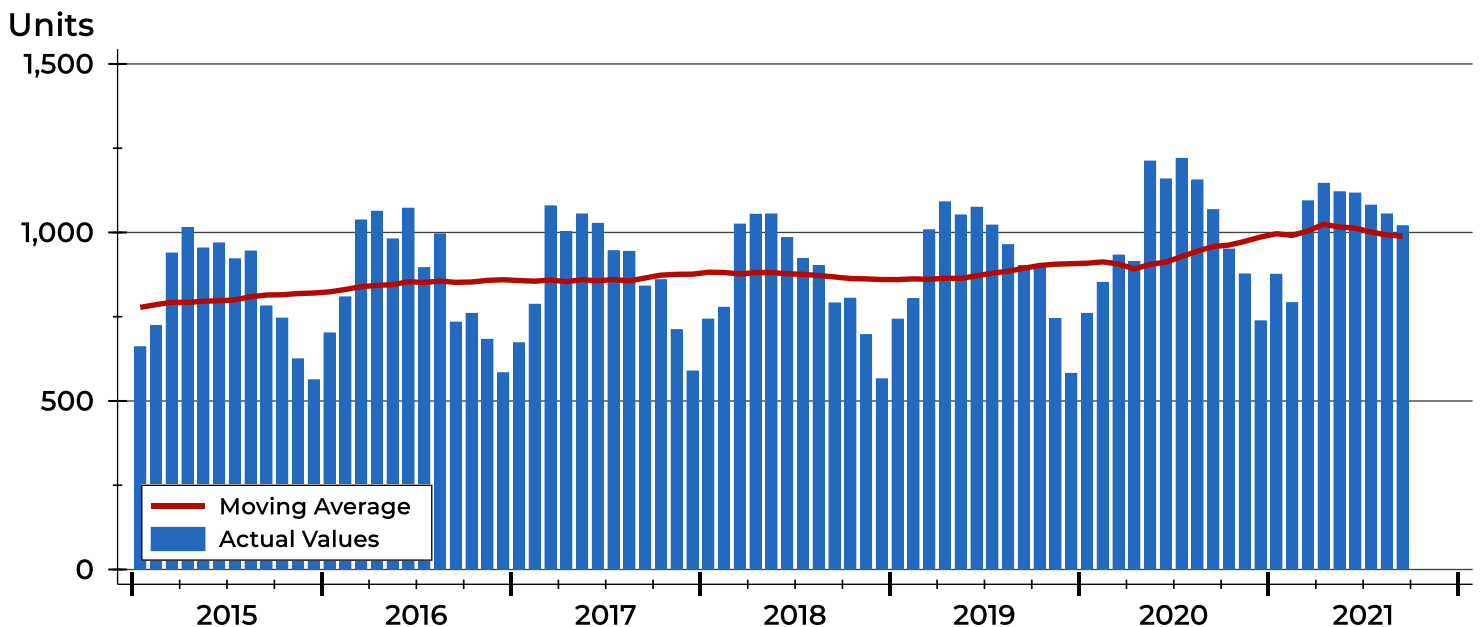
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		1,020	1,068	-4.5%	9,302	9,274	0.3%
Volume (1,000s)		220,748	217,924	1.3%	2,020,989	1,850,638	9.2%
Average	Sale Price	216,420	204,049	6.1%	217,264	199,551	8.9%
	Days on Market	20	25	-20.0%	20	31	-35.5%
	Percent of Original	98.2%	98.1%	0.1%	99.5%	97.6%	1.9%
Median	Sale Price	184,213	180,000	2.3%	185,250	175,000	5.9%
	Days on Market	7	5	40.0%	4	7	-42.9%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 1,020 contracts for sale were written in South Central Kansas during the month of September, down from 1,068 in 2020. The median list price of these homes was \$184,213, up from \$180,000 the prior year.

Half of the homes that went under contract in September were on the market less than 7 days, compared to 5 days in September 2020.

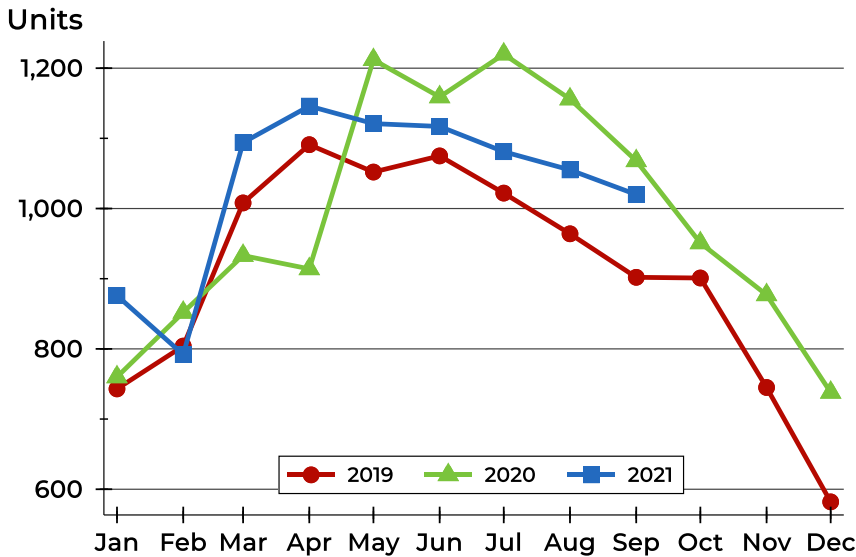
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	743	760	876
February	804	852	792
March	1,008	933	1,094
April	1,091	914	1,146
May	1,052	1,212	1,121
June	1,075	1,159	1,117
July	1,022	1,220	1,081
August	964	1,156	1,055
September	902	1,068	1,020
October	901	951	
November	745	877	
December	582	738	

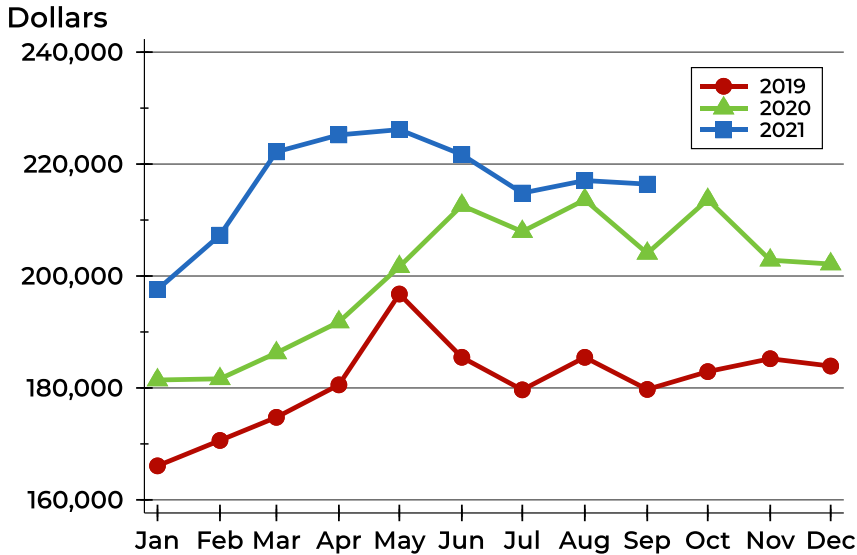
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	8	0.8%	16,088	16,750	13	10	103.1%	100.0%
\$25,000-\$49,999	15	1.5%	37,843	39,000	49	30	89.3%	96.0%
\$50,000-\$99,999	138	14.2%	79,181	80,000	24	11	95.8%	100.0%
\$100,000-\$124,999	91	9.4%	112,343	112,900	19	12	97.2%	100.0%
\$125,000-\$149,999	118	12.2%	137,164	137,500	18	7	97.5%	100.0%
\$150,000-\$174,999	80	8.2%	161,406	160,000	21	4	98.9%	100.0%
\$175,000-\$199,999	88	9.1%	186,134	185,000	17	7	99.2%	100.0%
\$200,000-\$249,999	150	15.5%	225,202	225,000	10	4	99.6%	100.0%
\$250,000-\$299,999	84	8.7%	274,204	275,000	18	5	98.7%	100.0%
\$300,000-\$399,999	114	11.8%	343,908	340,000	21	5	99.4%	100.0%
\$400,000-\$499,999	42	4.3%	441,346	433,750	18	6	99.1%	100.0%
\$500,000-\$749,999	30	3.1%	586,663	574,500	23	4	99.3%	100.0%
\$750,000-\$999,999	11	1.1%	845,264	850,000	22	6	97.9%	100.0%
\$1,000,000 and up	1	0.1%	1,150,000	1,150,000	1	1	100.0%	100.0%



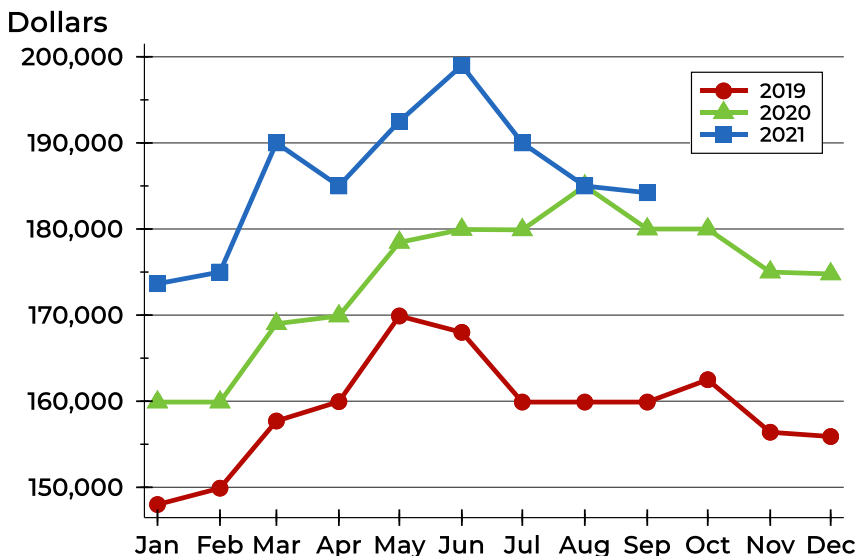
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	166,076	181,419	197,581
February	170,621	181,634	207,294
March	174,748	186,260	222,187
April	180,553	191,789	225,216
May	196,781	201,662	226,158
June	185,478	212,601	221,690
July	179,663	207,933	214,826
August	185,471	213,622	217,063
September	179,735	204,049	216,420
October	182,918	213,657	
November	185,221	202,830	
December	183,912	202,146	

### Median Price

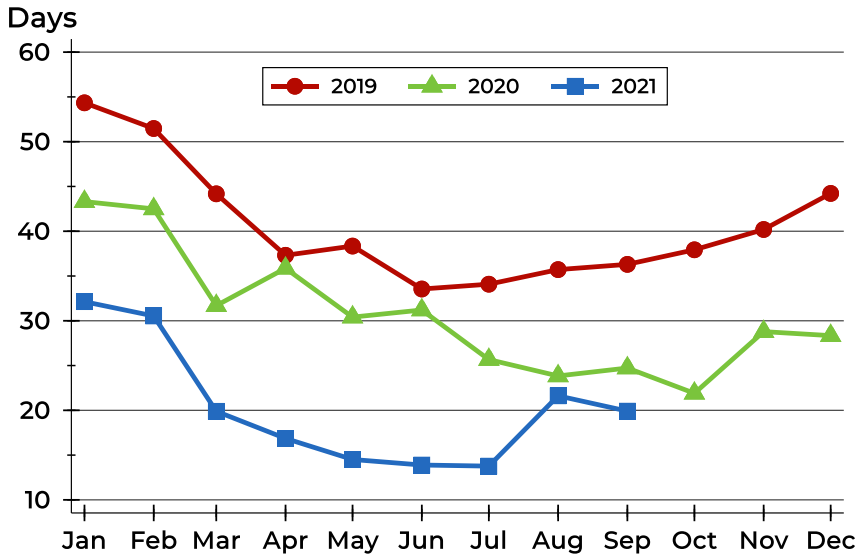


Month	2019	2020	2021
January	148,000	159,900	173,650
February	149,900	159,900	175,000
March	157,700	169,000	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,500
June	168,000	179,950	199,000
July	159,900	179,900	190,000
August	159,900	185,000	185,000
September	159,900	180,000	184,213
October	162,500	180,000	
November	156,400	175,000	
December	155,900	174,779	



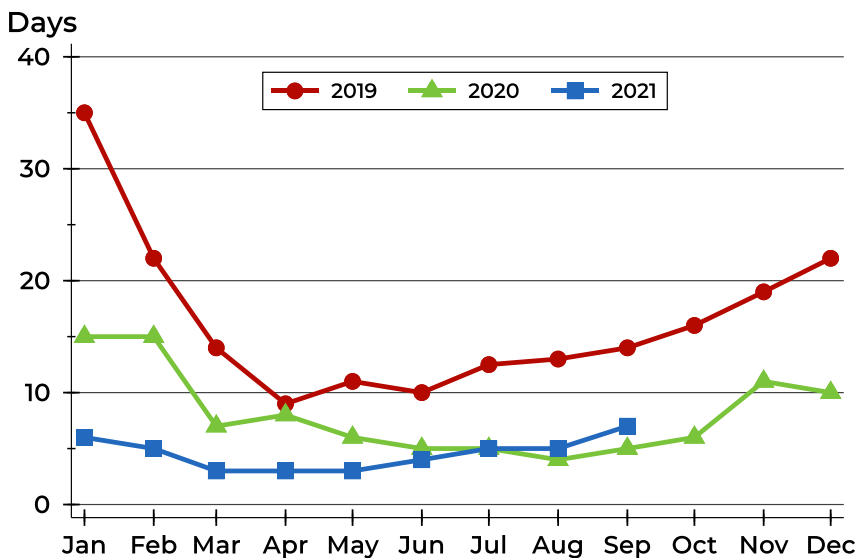
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	32
February	51	42	31
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	14
July	34	26	14
August	36	24	22
September	36	25	20
October	38	22	
November	40	29	
December	44	28	

### Median DOM



Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	5
August	13	4	5
September	14	5	7
October	16	6	
November	19	11	
December	22	10	



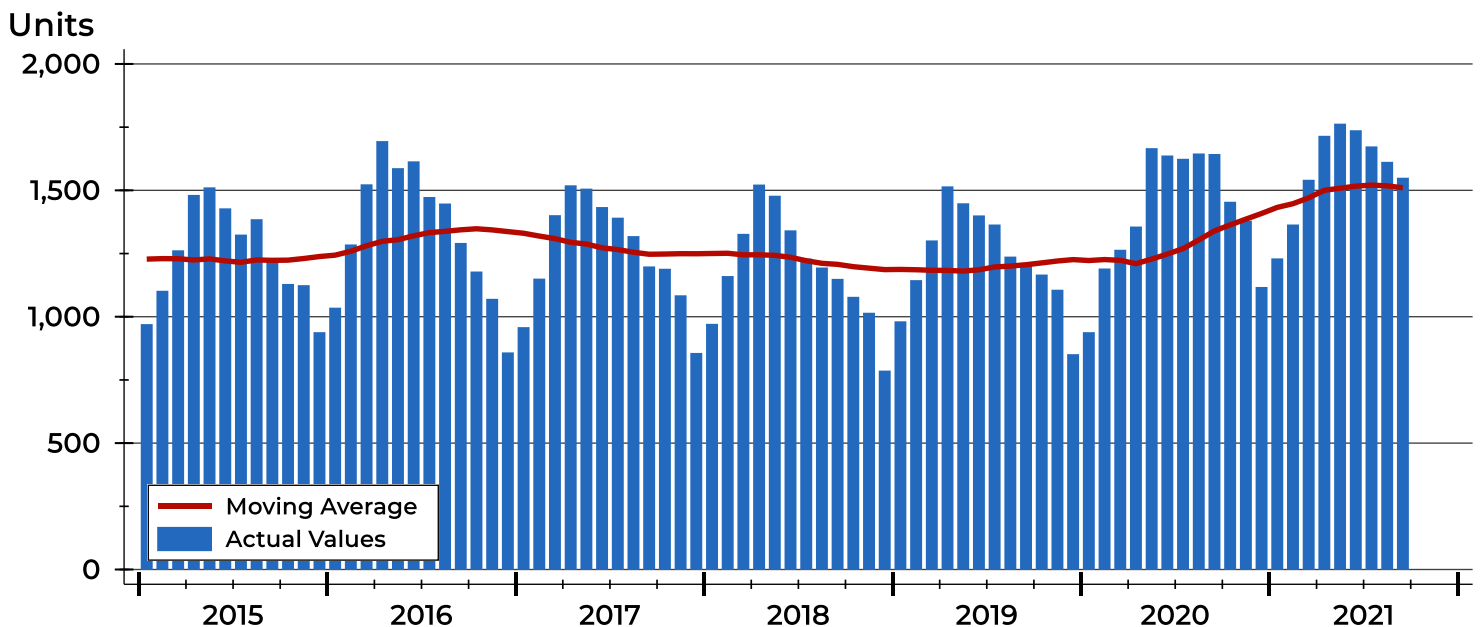
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		<b>1,548</b>	1,642	-5.7%
Volume (1,000s)		<b>379,148</b>	348,892	8.7%
Average	List Price	<b>244,928</b>	212,480	15.3%
	Days on Market	<b>22</b>	27	-18.5%
	Percent of Original	<b>98.9%</b>	98.8%	0.1%
Median	List Price	<b>214,477</b>	189,900	12.9%
	Days on Market	<b>5</b>	6	-16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,548 listings in South Central Kansas had contracts pending at the end of September, down from 1,642 contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

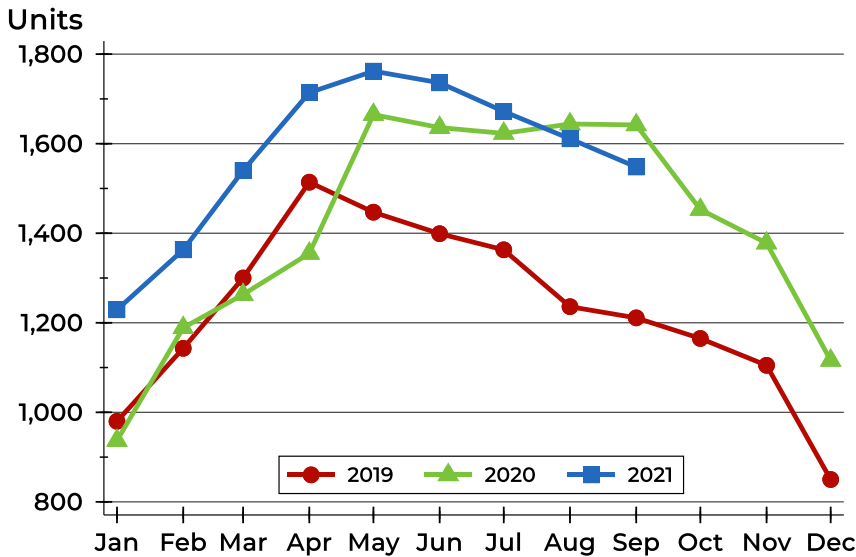
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	1,672
August	1,236	1,644	1,611
September	1,211	1,642	1,548
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

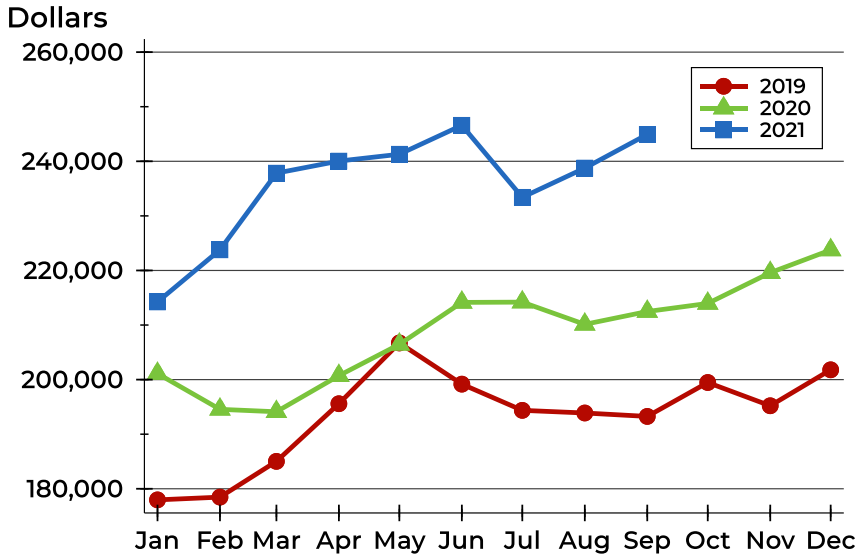
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	6	0.4%	16,033	16,750	23	18	100.0%	100.0%
\$25,000-\$49,999	15	1.0%	38,350	40,000	105	28	93.4%	100.0%
\$50,000-\$99,999	181	12.1%	79,452	82,000	36	11	96.9%	100.0%
\$100,000-\$124,999	121	8.1%	112,753	114,500	20	10	97.1%	100.0%
\$125,000-\$149,999	145	9.7%	137,193	139,000	17	6	98.5%	100.0%
\$150,000-\$174,999	99	6.6%	161,417	160,000	17	4	99.1%	100.0%
\$175,000-\$199,999	120	8.0%	186,223	185,000	16	6	99.8%	100.0%
\$200,000-\$249,999	249	16.6%	225,533	225,000	18	4	99.6%	100.0%
\$250,000-\$299,999	145	9.7%	274,076	274,900	17	4	99.4%	100.0%
\$300,000-\$399,999	248	16.5%	347,612	350,000	16	2	99.7%	100.0%
\$400,000-\$499,999	89	5.9%	438,288	430,000	18	3	100.2%	100.0%
\$500,000-\$749,999	58	3.9%	582,637	574,500	23	2	99.1%	100.0%
\$750,000-\$999,999	16	1.1%	846,842	850,000	33	4	98.6%	100.0%
\$1,000,000 and up	8	0.5%	1,502,488	1,345,000	178	58	93.2%	100.0%



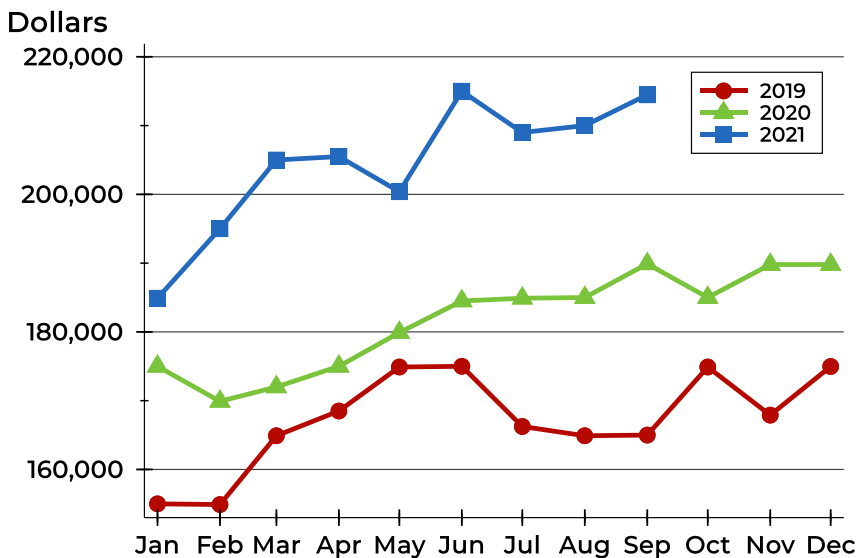
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	233,402
August	193,882	210,126	238,759
September	193,256	212,480	244,928
October	199,471	213,958	
November	195,210	219,592	
December	201,795	223,753	

### Median Price

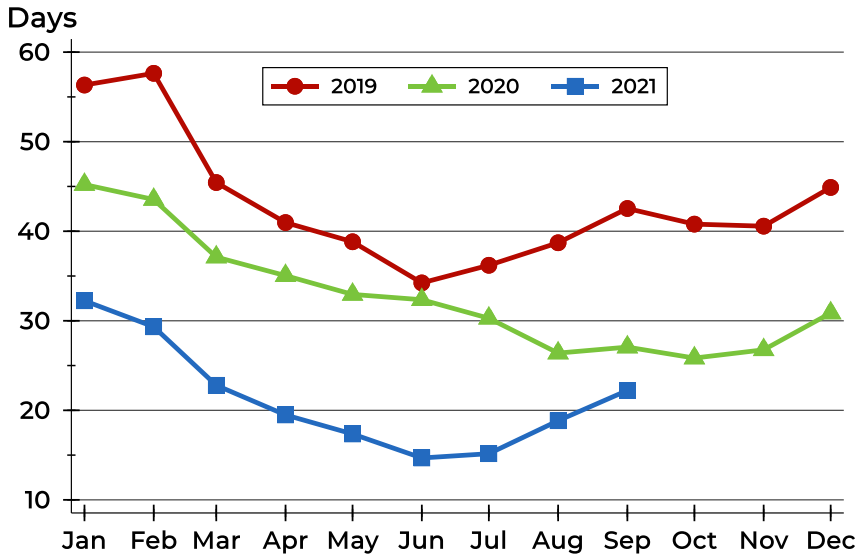


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	209,000
August	164,900	185,000	210,000
September	165,000	189,900	214,477
October	174,900	185,000	
November	167,900	189,800	
December	174,975	189,800	



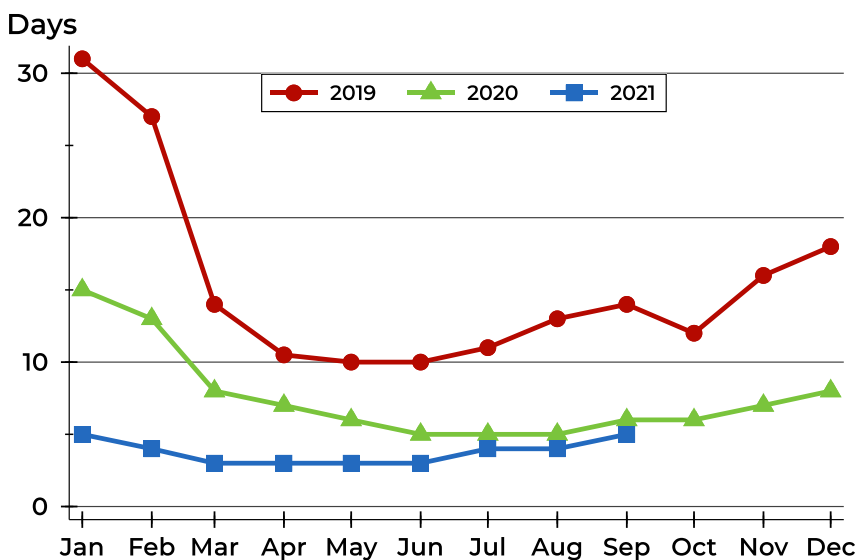
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	19
September	43	27	22
October	41	26	
November	41	27	
December	45	31	

### Median DOM



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	4
September	14	6	5
October	12	6	
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

November 10, 2021

### South Central Kansas MLS Releases Home Sales Figures for October 2021

Home sales in South Central Kansas fell by 16.2% in October compared to the prior year. Sales in October 2021 totaled 995 units, down from 1,188 in 2020.

Among existing homes, 933 units sold in October, a decrease of 15.3% from 1,101 units that sold in 2020. The average sale price of existing homes was \$200,586. This represents an increase of 4.9% from the October 2020 average price of \$191,283.

For new construction, 62 sales occurred in October, down from 87 units the prior year, a decrease of 28.7%. The average sale price of new homes in October was \$344,206, up 8.2% from the same period last year.

A total of 1,056 contracts for sale were written in October 2021, up from 952 in October 2020. This is an increase of 10.9%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,014 units at the end of October, which is down from 1,271 homes that were on the market at the end of October last year. At the current rate of sales, this figure represents 1.0 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





**October  
2021**

# South Central Kansas MLS Statistics



South Central Kansas MLS

## Entire MLS System Housing Report



### Market Overview

#### South Central Kansas Home Sales Fell in October

Total home sales in South Central Kansas fell last month to 995 units, compared to 1,188 units in October 2020. Total sales volume was \$208.5 million, down from a year earlier.

The median sale price in October was \$185,000, up from \$182,200 a year earlier. Homes that sold in October were typically on the market for 6 days and sold for 100.0% of their list prices.

#### South Central Kansas Active Listings Down at End of October

The total number of active listings in South Central Kansas at the end of October was 1,014 units, down from 1,271 at the same point in 2020. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$215,000.

During October, a total of 1,056 contracts were written up from 952 in October 2020. At the end of the month, there were 1,557 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**October  
2021**

# South Central Kansas MLS Statistics



South Central Kansas MLS

## Entire MLS System Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b>		<b>995</b>	<b>1,188</b>	<b>878</b>	<b>10,037</b>	<b>9,564</b>	<b>9,090</b>
Change from prior year		-16.2%	35.3%	1.3%	4.9%	5.2%	2.4%
<b>Active Listings</b>		<b>1,014</b>	<b>1,271</b>	<b>2,063</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-20.2%	-38.4%	-17.7%			
<b>Months' Supply</b>		<b>1.0</b>	<b>1.4</b>	<b>2.3</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-28.6%	-39.1%	-20.7%			
<b>New Listings</b>		<b>1,067</b>	<b>1,169</b>	<b>1,074</b>	<b>11,287</b>	<b>11,402</b>	<b>11,718</b>
Change from prior year		-8.7%	8.8%	-10.5%	-1.0%	-2.7%	-2.4%
<b>Contracts Written</b>		<b>1,056</b>	<b>952</b>	<b>901</b>	<b>10,350</b>	<b>10,226</b>	<b>9,562</b>
Change from prior year		10.9%	5.7%	11.9%	1.2%	6.9%	5.5%
<b>Pending Contracts</b>		<b>1,557</b>	<b>1,453</b>	<b>1,165</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		7.2%	24.7%	8.2%			
<b>Sales Volume (1,000s)</b>		<b>208,487</b>	<b>238,266</b>	<b>152,776</b>	<b>2,147,123</b>	<b>1,831,477</b>	<b>1,575,434</b>
Change from prior year		-12.5%	56.0%	4.1%	17.2%	16.3%	7.2%
Average	<b>Sale Price</b>	<b>209,535</b>	<b>200,561</b>	<b>174,004</b>	<b>213,921</b>	<b>191,497</b>	<b>173,315</b>
	Change from prior year	4.5%	15.3%	2.8%	11.7%	10.5%	4.6%
	<b>List Price of Actives</b>	<b>281,636</b>	<b>277,908</b>	<b>250,301</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	1.3%	11.0%	6.7%			
	<b>Days on Market</b>	<b>19</b>	<b>24</b>	<b>41</b>	<b>20</b>	<b>33</b>	<b>41</b>
Change from prior year	-20.8%	-41.5%	5.1%	-39.4%	-19.5%	-10.9%	
	<b>Percent of List</b>	<b>99.6%</b>	<b>98.9%</b>	<b>97.9%</b>	<b>100.2%</b>	<b>98.7%</b>	<b>97.9%</b>
Change from prior year	0.7%	1.0%	0.3%	1.5%	0.8%	0.1%	
	<b>Percent of Original</b>	<b>98.5%</b>	<b>97.7%</b>	<b>95.9%</b>	<b>99.4%</b>	<b>97.4%</b>	<b>96.2%</b>
Change from prior year	0.8%	1.9%	0.1%	2.1%	1.2%	0.4%	
Median	<b>Sale Price</b>	<b>185,000</b>	<b>182,200</b>	<b>153,000</b>	<b>185,000</b>	<b>169,500</b>	<b>153,400</b>
	Change from prior year	1.5%	19.1%	5.5%	9.1%	10.5%	5.8%
	<b>List Price of Actives</b>	<b>215,000</b>	<b>221,750</b>	<b>195,370</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-3.0%	13.5%	9.8%			
	<b>Days on Market</b>	<b>6</b>	<b>6</b>	<b>17</b>	<b>4</b>	<b>7</b>	<b>15</b>
Change from prior year	0.0%	-64.7%	-10.5%	-42.9%	-53.3%	-21.1%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>
Change from prior year	0.0%	0.4%	0.5%	0.0%	0.4%	0.4%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.1%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>
Change from prior year	0.0%	1.9%	0.4%	0.0%	1.7%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



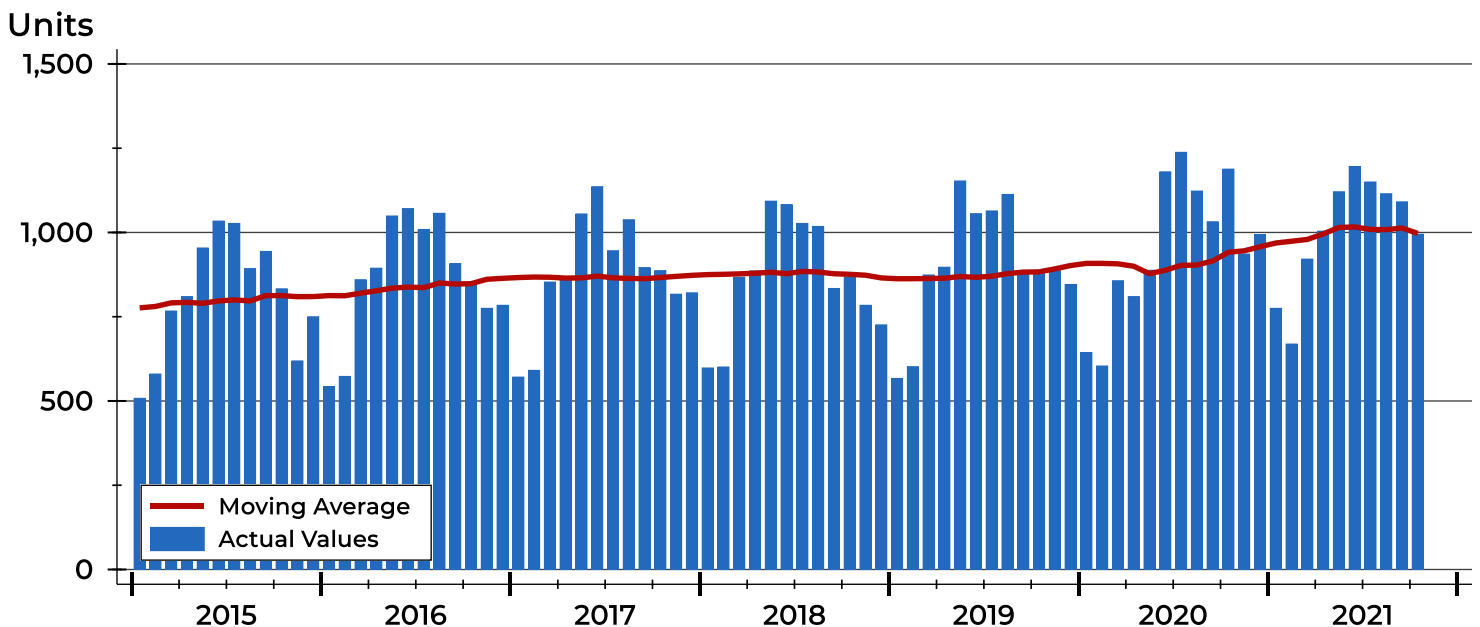
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		<b>995</b>	1,188	-16.2%	<b>10,037</b>	9,564	4.9%
Volume (1,000s)		<b>208,487</b>	238,266	-12.5%	<b>2,147,123</b>	1,831,477	17.2%
Months' Supply		<b>1.0</b>	1.4	-28.6%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>209,535</b>	200,561	4.5%	<b>213,921</b>	191,497	11.7%
	Days on Market	<b>19</b>	24	-20.8%	<b>20</b>	33	-39.4%
	Percent of List	<b>99.6%</b>	98.9%	0.7%	<b>100.2%</b>	98.7%	1.5%
	Percent of Original	<b>98.5%</b>	97.7%	0.8%	<b>99.4%</b>	97.4%	2.1%
Median	Sale Price	<b>185,000</b>	182,200	1.5%	<b>185,000</b>	169,500	9.1%
	Days on Market	<b>6</b>	6	0.0%	<b>4</b>	7	-42.9%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 995 homes sold in South Central Kansas in October, down from 1,188 units in October 2020. Total sales volume fell to \$208.5 million compared to \$238.3 million in the previous year.

The median sales price in October was \$185,000, up 1.5% compared to the prior year. Median days on market was 6 days, up from 5 days in September, but similar to October 2020.

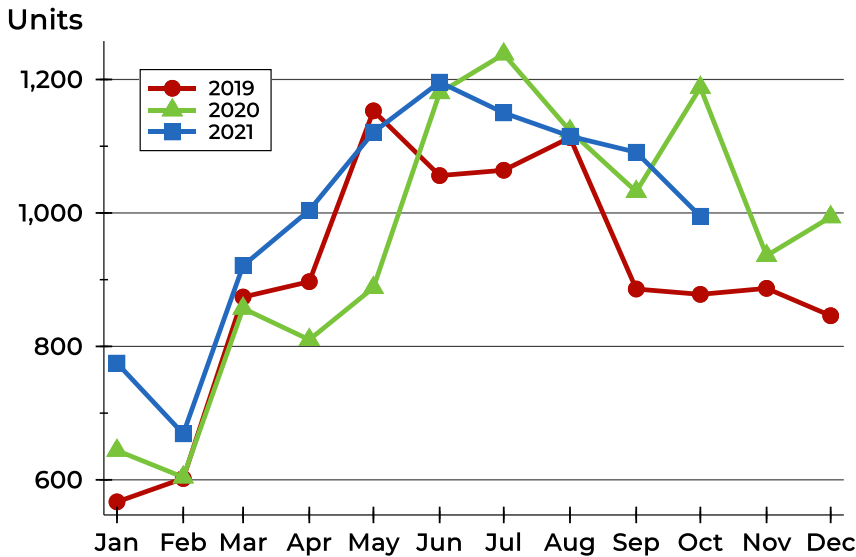
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	567	644	<b>775</b>
February	602	604	<b>669</b>
March	874	857	<b>921</b>
April	897	810	<b>1,004</b>
May	1,153	888	<b>1,121</b>
June	1,056	1,180	<b>1,196</b>
July	1,064	1,238	<b>1,150</b>
August	1,113	1,123	<b>1,115</b>
September	886	1,032	<b>1,091</b>
October	878	1,188	<b>995</b>
November	887	936	
December	846	994	

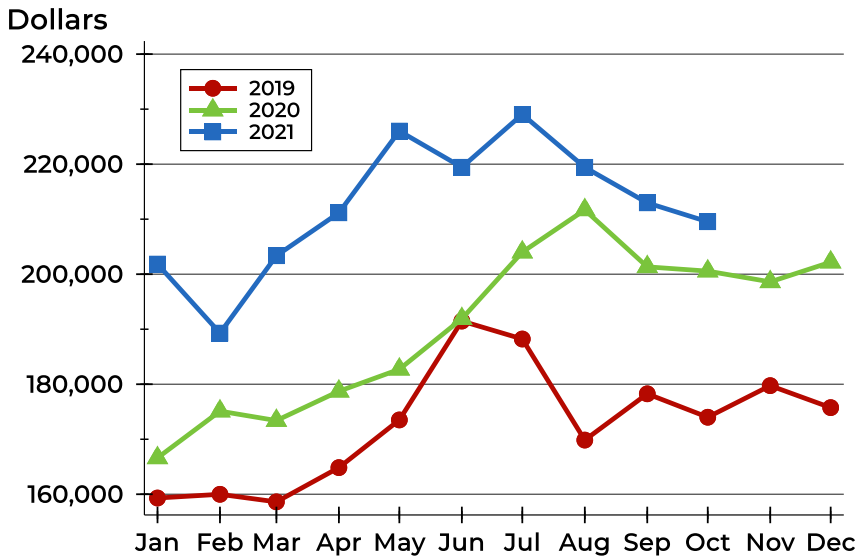
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	0.9%	1.8	16,528	17,500	25	19	88.4%	94.0%	88.4%	94.0%
\$25,000-\$49,999	35	3.5%	0.8	39,247	40,000	40	28	90.7%	92.5%	86.3%	89.1%
\$50,000-\$99,999	145	14.6%	1.3	76,158	77,550	26	16	96.2%	97.6%	93.6%	95.5%
\$100,000-\$124,999	105	10.6%	0.8	112,253	113,000	19	8	99.7%	100.0%	97.8%	100.0%
\$125,000-\$149,999	100	10.1%	0.7	136,097	135,000	15	5	101.2%	100.0%	100.4%	100.0%
\$150,000-\$174,999	71	7.1%	0.5	161,117	160,000	10	4	100.4%	100.0%	99.9%	100.0%
\$175,000-\$199,999	81	8.1%	0.6	186,686	187,000	16	5	100.5%	100.0%	99.8%	100.0%
\$200,000-\$249,999	156	15.7%	0.8	224,212	225,000	12	4	101.2%	100.0%	100.7%	100.6%
\$250,000-\$299,999	89	8.9%	0.7	272,302	273,000	14	5	100.2%	100.0%	99.4%	100.0%
\$300,000-\$399,999	131	13.2%	1.3	344,937	347,500	18	4	100.6%	100.0%	100.1%	100.0%
\$400,000-\$499,999	37	3.7%	2.1	433,378	424,000	21	7	100.2%	100.0%	100.3%	100.0%
\$500,000-\$749,999	28	2.8%	2.2	587,551	568,915	30	5	99.0%	99.8%	97.9%	99.8%
\$750,000-\$999,999	6	0.6%	2.4	804,922	799,500	17	4	98.7%	97.1%	98.7%	97.1%
\$1,000,000 and up	2	0.2%	6.7	1,125,000	1,125,000	459	459	81.3%	81.3%	81.3%	81.3%



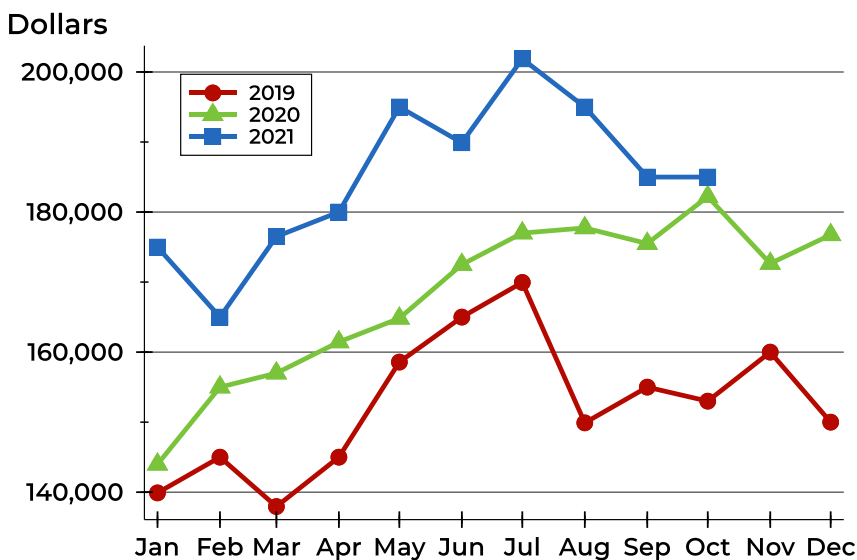
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	159,319	166,612	<b>201,850</b>
February	159,997	175,110	<b>189,297</b>
March	158,616	173,394	<b>203,359</b>
April	164,845	178,721	<b>211,163</b>
May	173,511	182,721	<b>226,022</b>
June	191,481	191,907	<b>219,440</b>
July	188,219	204,009	<b>229,063</b>
August	169,849	211,694	<b>219,432</b>
September	178,263	201,339	<b>212,971</b>
October	174,004	200,561	<b>209,535</b>
November	179,744	198,612	
December	175,747	202,190	

### Median Price

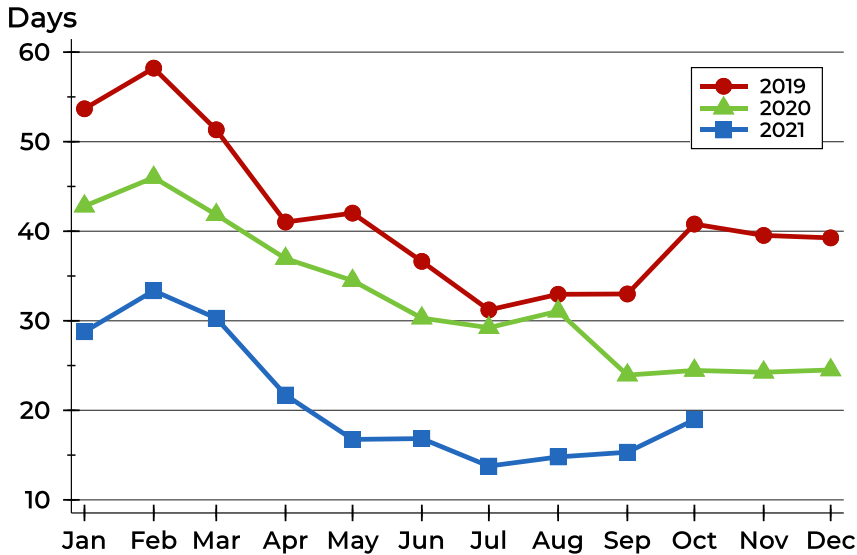


Month	2019	2020	2021
January	139,900	143,983	<b>175,000</b>
February	145,000	155,000	<b>165,000</b>
March	137,950	157,000	<b>176,500</b>
April	145,000	161,450	<b>180,000</b>
May	158,577	164,825	<b>195,000</b>
June	165,000	172,500	<b>189,900</b>
July	169,950	177,000	<b>201,881</b>
August	149,900	177,732	<b>195,000</b>
September	155,000	175,500	<b>185,000</b>
October	153,000	182,200	<b>185,000</b>
November	160,000	172,650	
December	150,000	176,750	



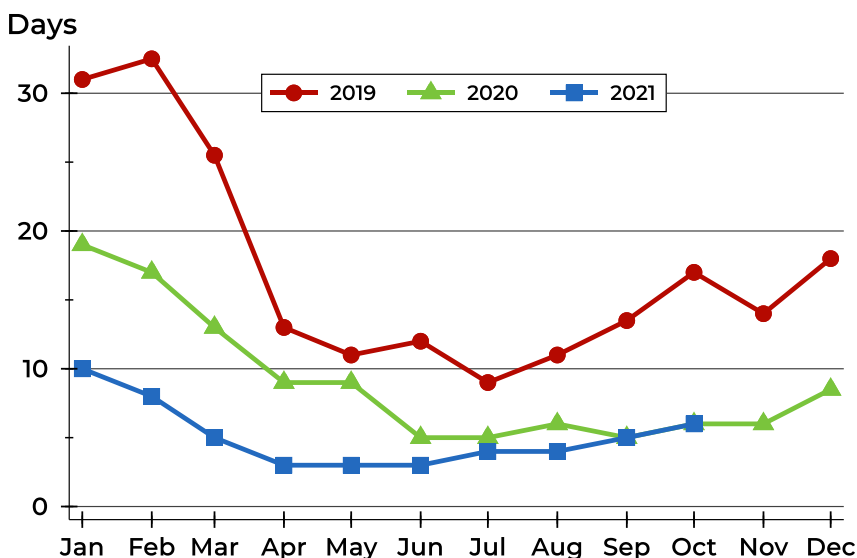
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	<b>29</b>
February	58	46	<b>33</b>
March	51	42	<b>30</b>
April	41	37	<b>22</b>
May	42	34	<b>17</b>
June	37	30	<b>17</b>
July	31	29	<b>14</b>
August	33	31	<b>15</b>
September	33	24	<b>15</b>
October	41	24	<b>19</b>
November	40	24	
December	39	25	

### Median DOM



Month	2019	2020	2021
January	31	19	<b>10</b>
February	33	17	<b>8</b>
March	26	13	<b>5</b>
April	13	9	<b>3</b>
May	11	9	<b>3</b>
June	12	5	<b>3</b>
July	9	5	<b>4</b>
August	11	6	<b>4</b>
September	14	5	<b>5</b>
October	17	6	<b>6</b>
November	14	6	
December	18	9	



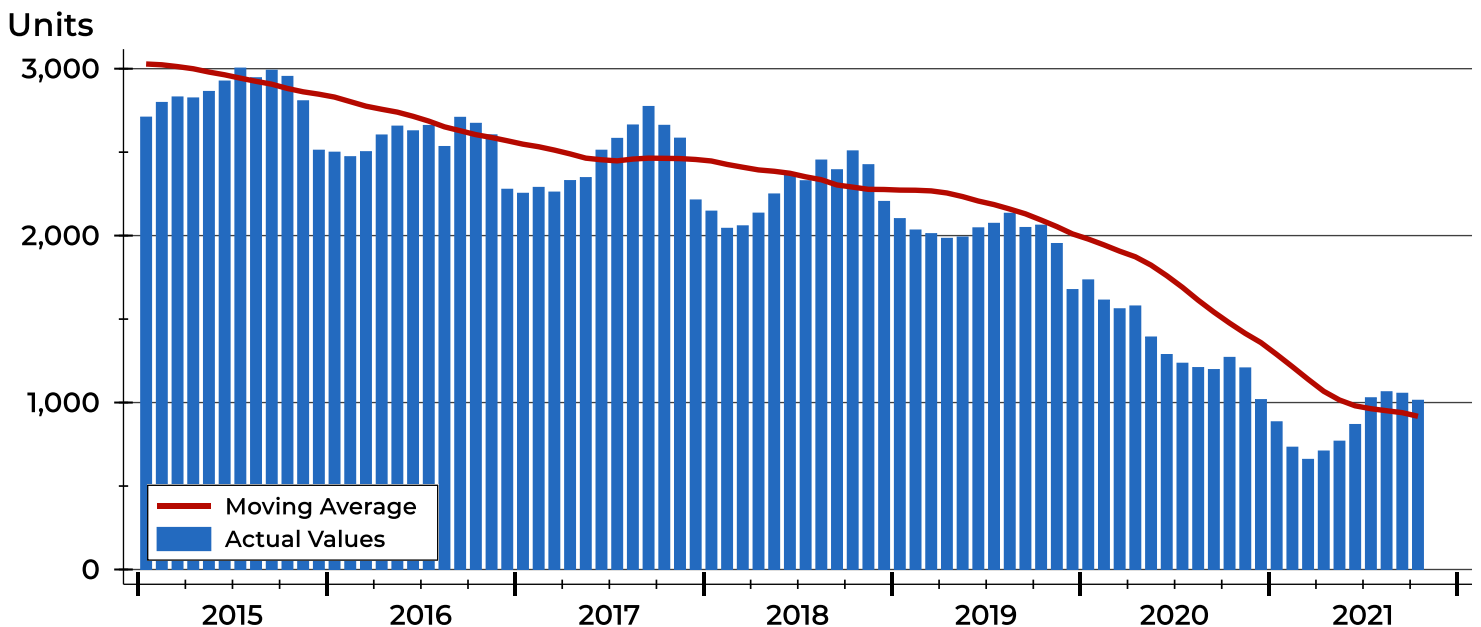
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2021	End of October 2020	Change
Active Listings		<b>1,014</b>	1,271	-20.2%
Volume (1,000s)		<b>285,579</b>	353,221	-19.2%
Months' Supply		<b>1.0</b>	1.4	-28.6%
Average	List Price	<b>281,636</b>	277,908	1.3%
	Days on Market	<b>48</b>	66	-27.3%
	Percent of Original	<b>98.6%</b>	98.0%	0.6%
Median	List Price	<b>215,000</b>	221,750	-3.0%
	Days on Market	<b>25</b>	28	-10.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,014 homes were available for sale in South Central Kansas at the end of October. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of October was \$215,000, down 3.0% from 2020. The typical time on market for active listings was 25 days, down from 28 days a year earlier.

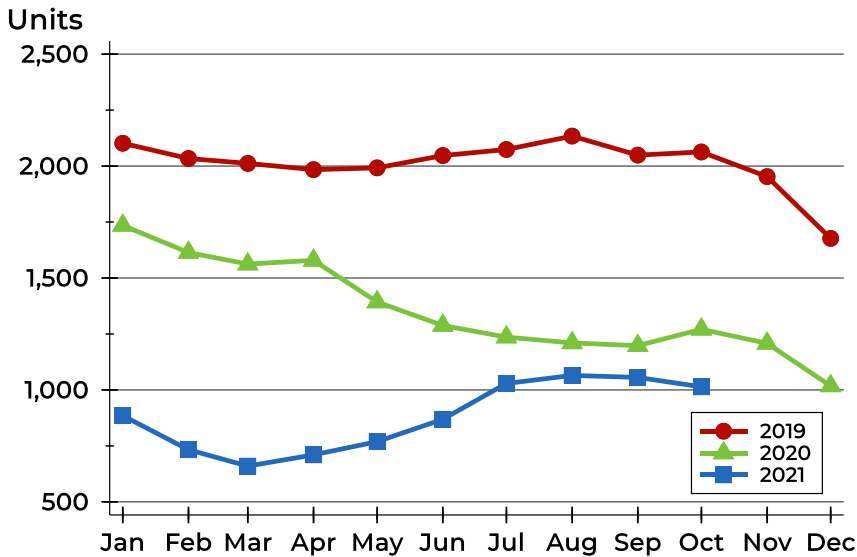
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
<b>January</b>	2,102	1,735	<b>885</b>
<b>February</b>	2,034	1,614	<b>733</b>
<b>March</b>	2,012	1,562	<b>660</b>
<b>April</b>	1,984	1,579	<b>710</b>
<b>May</b>	1,992	1,393	<b>769</b>
<b>June</b>	2,047	1,288	<b>869</b>
<b>July</b>	2,074	1,236	<b>1,029</b>
<b>August</b>	2,134	1,210	<b>1,065</b>
<b>September</b>	2,049	1,198	<b>1,056</b>
<b>October</b>	2,063	1,271	<b>1,014</b>
<b>November</b>	1,953	1,208	
<b>December</b>	1,677	1,018	

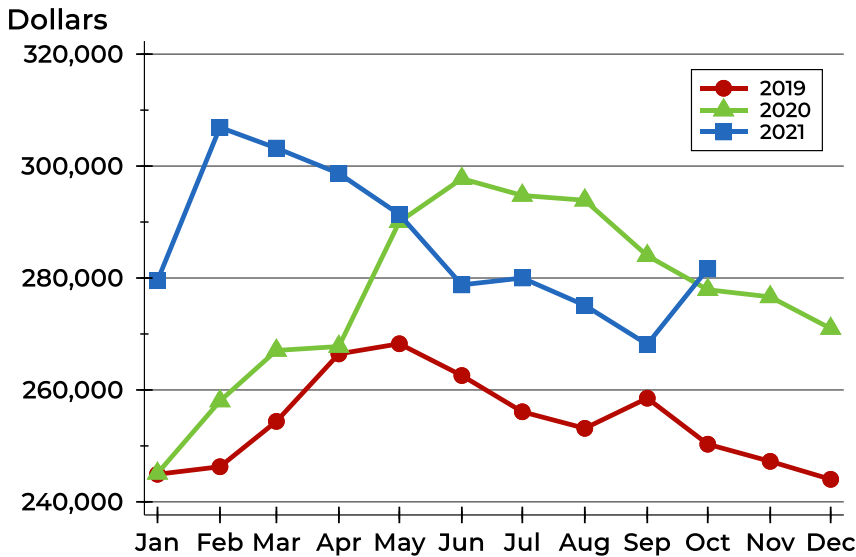
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	20	2.0%	1.8	7,367	1,675	54	31	96.3%	100.0%
\$25,000-\$49,999	31	3.1%	0.8	39,066	40,000	66	49	98.0%	100.0%
\$50,000-\$99,999	184	18.6%	1.3	77,009	78,450	49	34	97.0%	100.0%
\$100,000-\$124,999	69	7.0%	0.8	113,806	114,900	73	39	94.8%	96.2%
\$125,000-\$149,999	70	7.1%	0.7	134,964	134,950	46	26	97.6%	100.0%
\$150,000-\$174,999	46	4.7%	0.5	161,517	160,000	44	17	98.1%	100.0%
\$175,000-\$199,999	49	5.0%	0.6	188,039	189,000	38	18	99.1%	100.0%
\$200,000-\$249,999	123	12.5%	0.8	232,703	235,000	29	14	99.6%	100.0%
\$250,000-\$299,999	72	7.3%	0.7	272,794	272,500	47	17	100.1%	100.0%
\$300,000-\$399,999	139	14.1%	1.3	354,446	352,000	46	25	100.8%	100.0%
\$400,000-\$499,999	86	8.7%	2.1	443,690	440,256	38	12	100.5%	100.0%
\$500,000-\$749,999	58	5.9%	2.2	600,997	596,200	47	24	99.8%	100.0%
\$750,000-\$999,999	16	1.6%	2.4	854,714	837,250	42	24	97.0%	100.0%
\$1,000,000 and up	24	2.4%	6.7	1,845,042	1,647,500	157	73	97.5%	100.0%



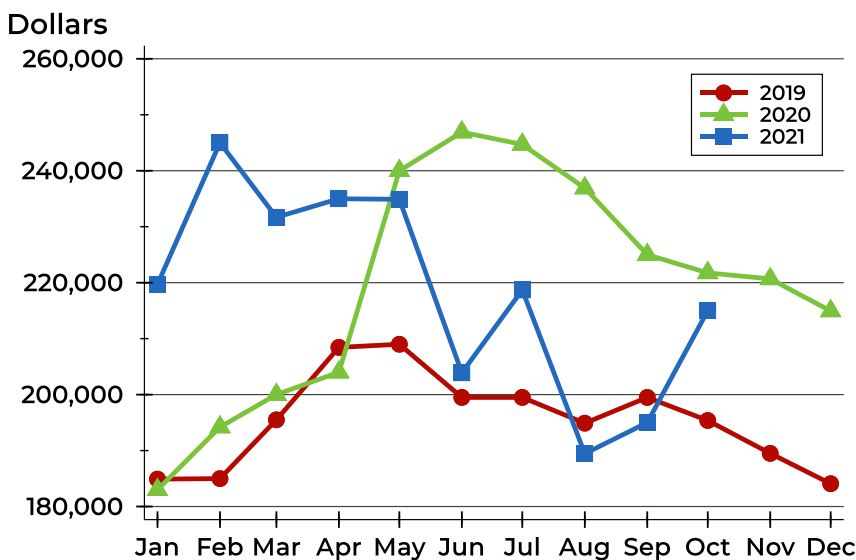
## Entire MLS System Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	244,933	245,096	<b>279,536</b>
February	246,278	258,022	<b>306,921</b>
March	254,379	267,055	<b>303,214</b>
April	266,443	267,767	<b>298,692</b>
May	268,251	290,053	<b>291,370</b>
June	262,572	297,758	<b>278,773</b>
July	256,102	294,752	<b>280,007</b>
August	253,144	293,894	<b>275,117</b>
September	258,524	283,984	<b>268,151</b>
October	250,301	277,908	<b>281,636</b>
November	247,242	276,630	
December	244,028	270,975	

### Median Price

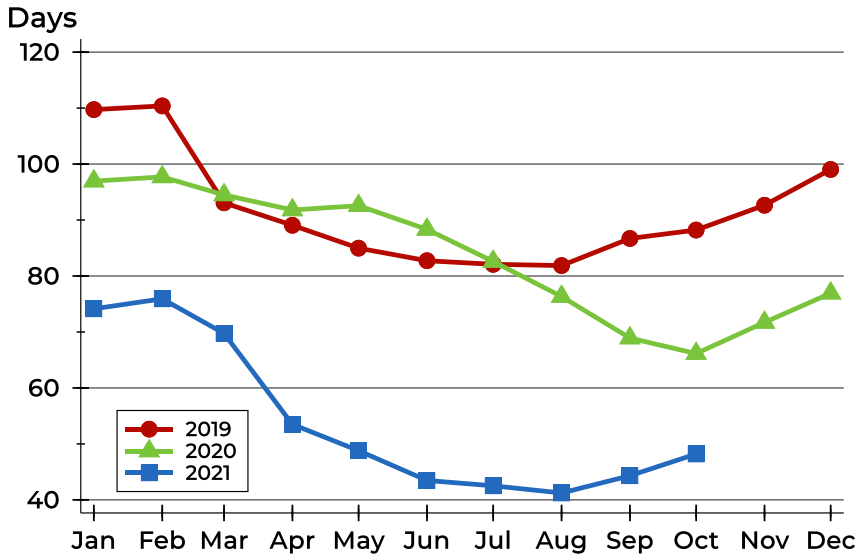


Month	2019	2020	2021
January	184,900	183,000	<b>219,700</b>
February	185,000	194,200	<b>245,000</b>
March	195,500	200,000	<b>231,687</b>
April	208,443	204,000	<b>235,000</b>
May	209,000	240,000	<b>234,900</b>
June	199,500	246,900	<b>203,897</b>
July	199,500	244,700	<b>218,700</b>
August	194,900	236,900	<b>189,450</b>
September	199,500	225,000	<b>195,000</b>
October	195,370	221,750	<b>215,000</b>
November	189,500	220,675	
December	184,080	214,950	



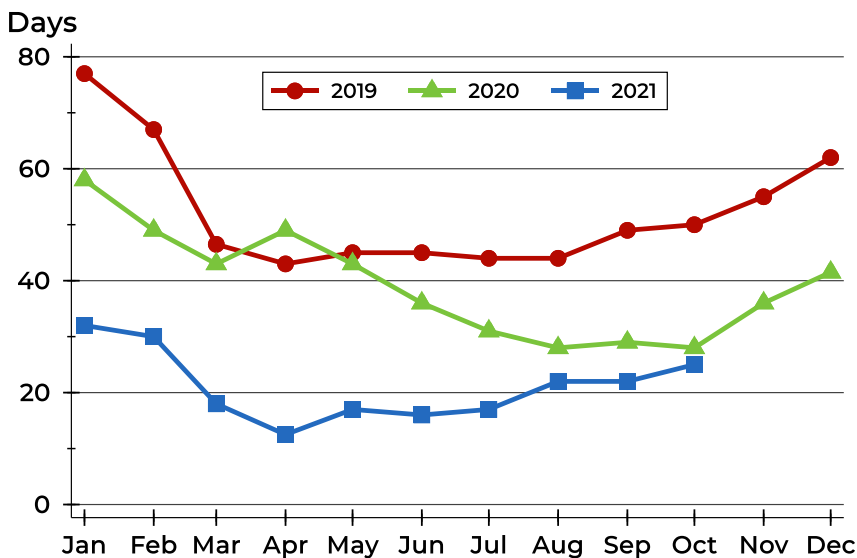
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	110	97	<b>74</b>
February	110	98	<b>76</b>
March	93	94	<b>70</b>
April	89	92	<b>54</b>
May	85	93	<b>49</b>
June	83	88	<b>43</b>
July	82	83	<b>43</b>
August	82	76	<b>41</b>
September	87	69	<b>44</b>
October	88	66	<b>48</b>
November	93	72	
December	99	77	

### Median DOM

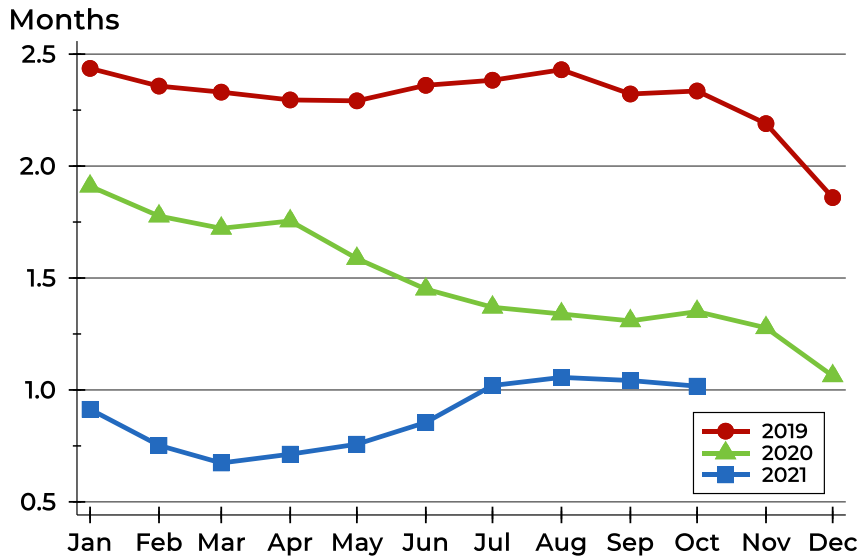


Month	2019	2020	2021
January	77	58	<b>32</b>
February	67	49	<b>30</b>
March	47	43	<b>18</b>
April	43	49	<b>13</b>
May	45	43	<b>17</b>
June	45	36	<b>16</b>
July	44	31	<b>17</b>
August	44	28	<b>22</b>
September	49	29	<b>22</b>
October	50	28	<b>25</b>
November	55	36	
December	62	42	



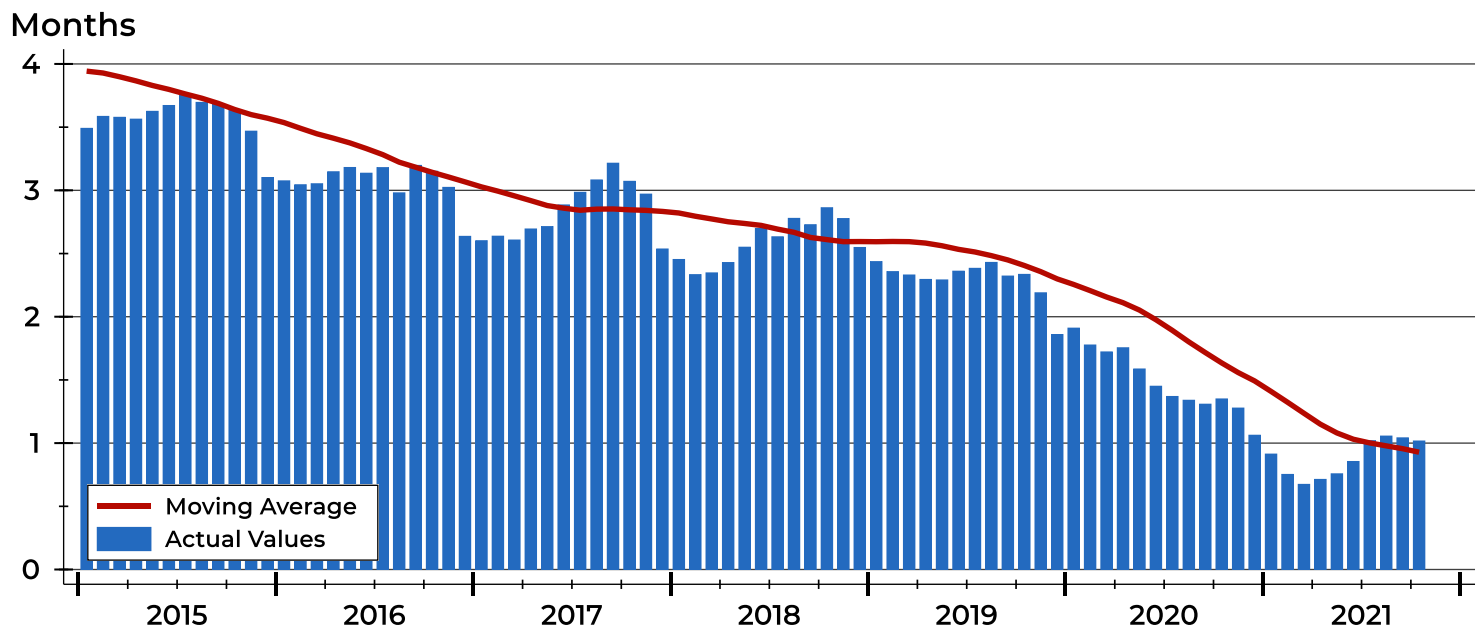
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2019	2020	2021
January	2.4	1.9	<b>0.9</b>
February	2.4	1.8	<b>0.8</b>
March	2.3	1.7	<b>0.7</b>
April	2.3	1.8	<b>0.7</b>
May	2.3	1.6	<b>0.8</b>
June	2.4	1.5	<b>0.9</b>
July	2.4	1.4	<b>1.0</b>
August	2.4	1.3	<b>1.1</b>
September	2.3	1.3	<b>1.0</b>
October	2.3	1.4	<b>1.0</b>
November	2.2	1.3	
December	1.9	1.1	

### History of Month's Supply





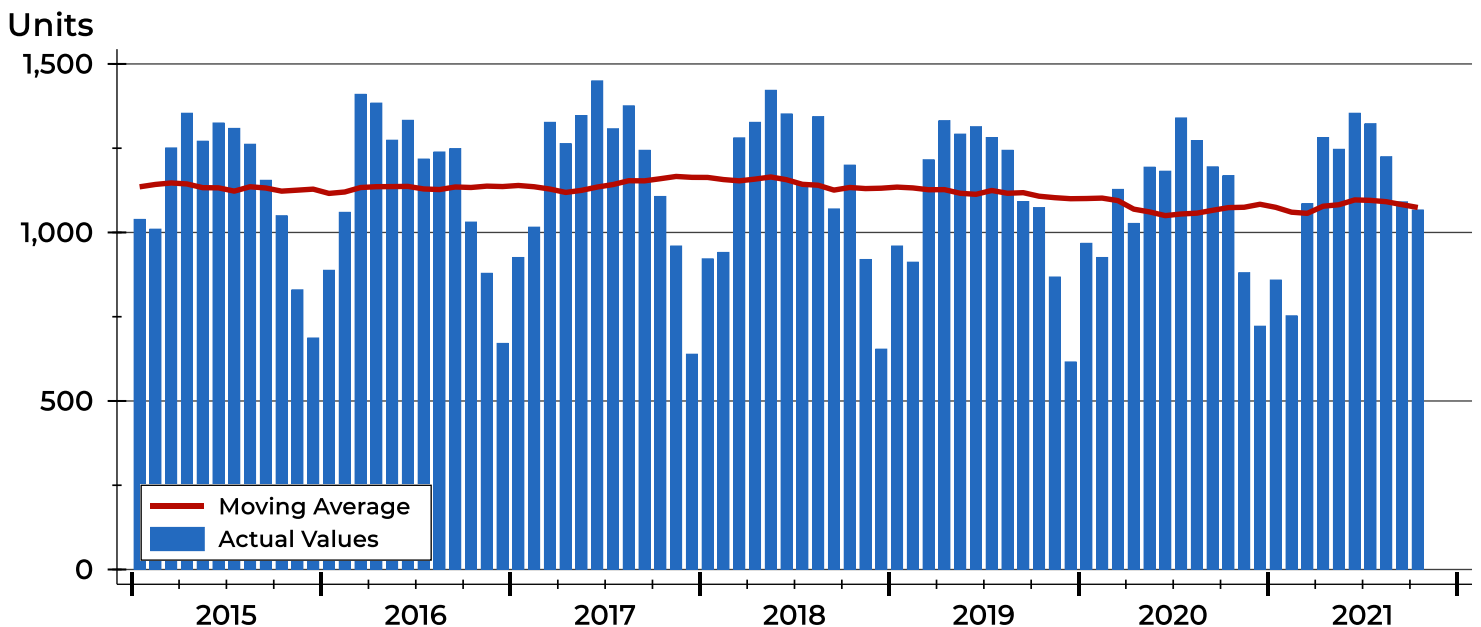
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	October 2020	Change
Current Month	New Listings	<b>1,067</b>	1,169	-8.7%
	Volume (1,000s)	<b>236,976</b>	250,184	-5.3%
	Average List Price	<b>222,096</b>	214,016	3.8%
	Median List Price	<b>190,000</b>	180,000	5.6%
Year-to-Date	New Listings	<b>11,287</b>	11,402	-1.0%
	Volume (1,000s)	<b>2,454,710</b>	2,341,680	4.8%
	Average List Price	<b>217,481</b>	205,374	5.9%
	Median List Price	<b>184,900</b>	175,330	5.5%

A total of 1,067 new listings were added in South Central Kansas during October, down 8.7% from the same month in 2020. Year-to-date South Central Kansas has seen 11,287 new listings.

The median list price of these homes was \$190,000 up from \$180,000 in 2020.

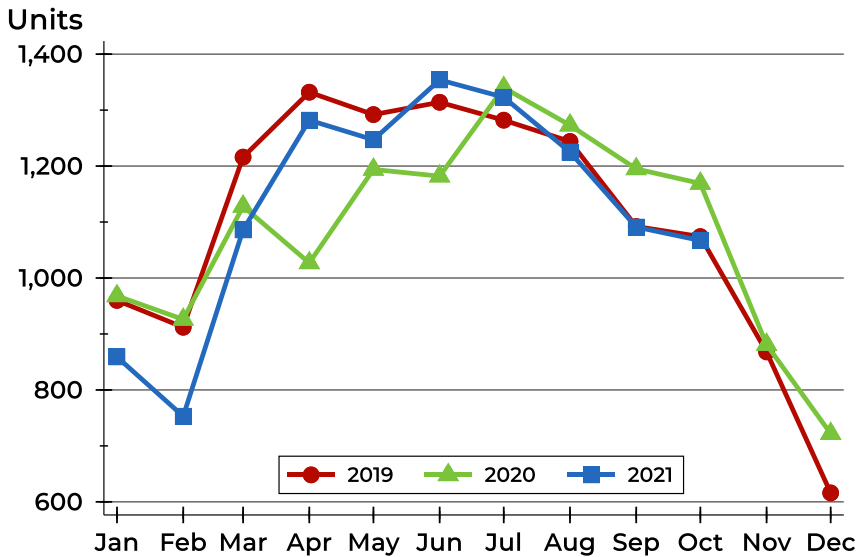
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
<b>January</b>	960	968	<b>859</b>
<b>February</b>	912	926	<b>753</b>
<b>March</b>	1,216	1,128	<b>1,086</b>
<b>April</b>	1,332	1,027	<b>1,282</b>
<b>May</b>	1,292	1,194	<b>1,247</b>
<b>June</b>	1,314	1,182	<b>1,354</b>
<b>July</b>	1,282	1,340	<b>1,323</b>
<b>August</b>	1,244	1,273	<b>1,225</b>
<b>September</b>	1,092	1,195	<b>1,091</b>
<b>October</b>	1,074	1,169	<b>1,067</b>
<b>November</b>	868	881	
<b>December</b>	616	722	

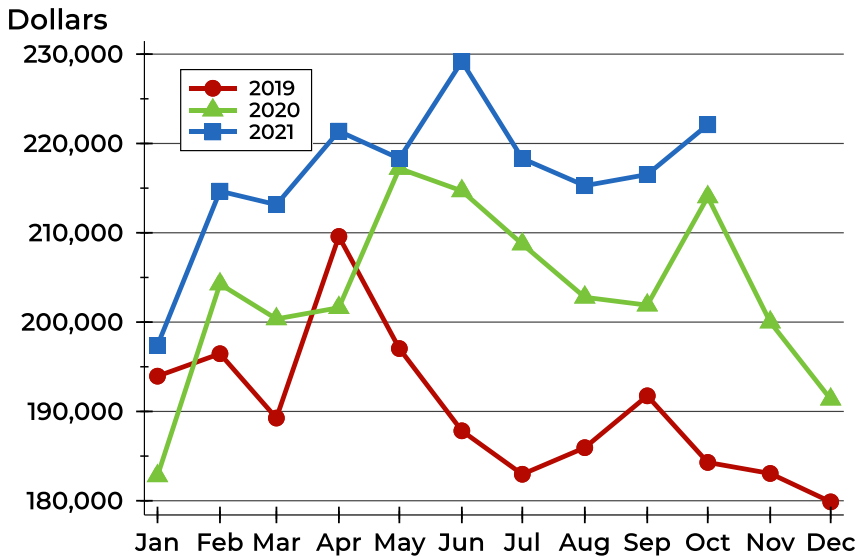
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	21	2.0%	4,880	1,650	10	7	98.7%	100.0%
\$25,000-\$49,999	22	2.1%	36,664	37,150	13	13	98.2%	100.0%
\$50,000-\$99,999	166	16.0%	79,078	80,000	13	10	99.3%	100.0%
\$100,000-\$124,999	60	5.8%	115,173	115,000	12	8	98.9%	100.0%
\$125,000-\$149,999	107	10.3%	136,189	135,000	10	5	99.4%	100.0%
\$150,000-\$174,999	92	8.9%	161,983	160,000	8	4	99.3%	100.0%
\$175,000-\$199,999	82	7.9%	187,891	189,450	8	5	99.8%	100.0%
\$200,000-\$249,999	185	17.8%	231,244	235,000	11	6	99.7%	100.0%
\$250,000-\$299,999	89	8.6%	272,888	275,000	8	4	100.1%	100.0%
\$300,000-\$399,999	128	12.3%	346,402	345,000	9	4	99.3%	100.0%
\$400,000-\$499,999	44	4.2%	440,634	434,950	10	10	99.4%	100.0%
\$500,000-\$749,999	22	2.1%	594,256	582,450	10	5	100.3%	100.0%
\$750,000-\$999,999	12	1.2%	842,263	826,937	14	14	100.0%	100.0%
\$1,000,000 and up	7	0.7%	1,501,429	1,450,000	24	24	98.1%	100.0%



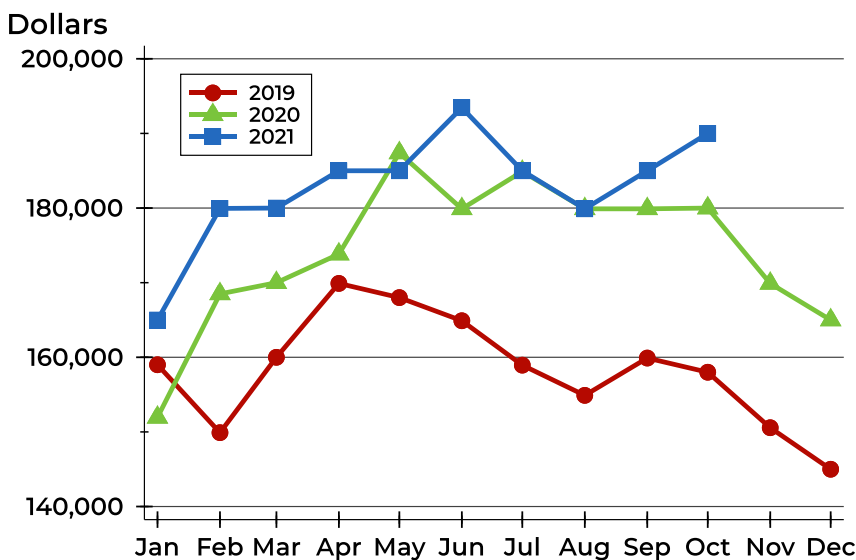
## Entire MLS System New Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	193,949	182,785	<b>197,392</b>
<b>February</b>	196,464	204,262	<b>214,659</b>
<b>March</b>	189,261	200,358	<b>213,150</b>
<b>April</b>	209,589	201,616	<b>221,380</b>
<b>May</b>	197,040	217,199	<b>218,310</b>
<b>June</b>	187,832	214,691	<b>229,186</b>
<b>July</b>	182,966	208,739	<b>218,317</b>
<b>August</b>	185,946	202,782	<b>215,273</b>
<b>September</b>	191,748	201,899	<b>216,526</b>
<b>October</b>	184,293	214,016	<b>222,096</b>
<b>November</b>	183,057	199,999	
<b>December</b>	179,876	191,368	

### Median Price



Month	2019	2020	2021
<b>January</b>	159,000	151,950	<b>165,000</b>
<b>February</b>	149,900	168,500	<b>179,950</b>
<b>March</b>	160,000	170,000	<b>180,000</b>
<b>April</b>	169,900	173,823	<b>185,000</b>
<b>May</b>	168,000	187,388	<b>185,000</b>
<b>June</b>	164,900	179,900	<b>193,450</b>
<b>July</b>	158,950	184,900	<b>185,000</b>
<b>August</b>	154,900	179,900	<b>179,900</b>
<b>September</b>	159,900	179,900	<b>185,000</b>
<b>October</b>	158,000	180,000	<b>190,000</b>
<b>November</b>	150,565	169,900	
<b>December</b>	145,000	165,000	



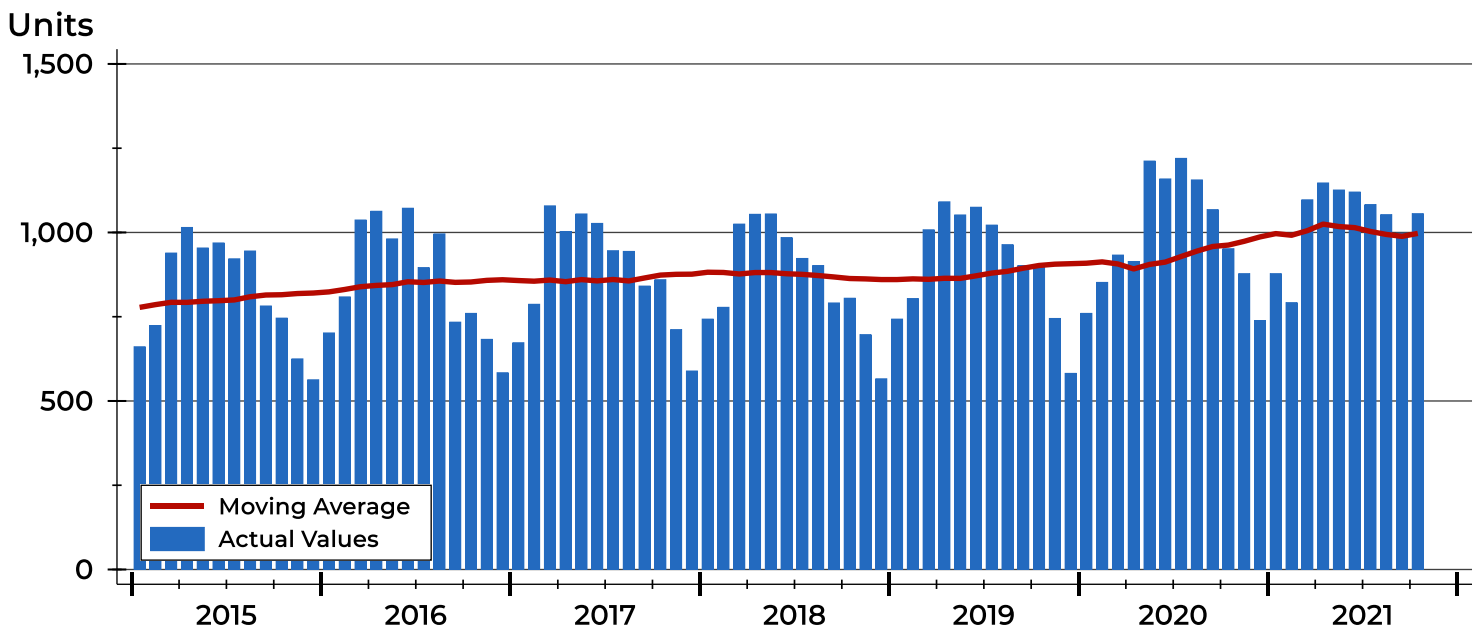
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Contracts Written		<b>1,056</b>	952	10.9%	<b>10,350</b>	10,226	1.2%
Volume (1,000s)		<b>221,964</b>	203,963	8.8%	<b>2,244,392</b>	2,054,698	9.2%
Average	Sale Price	<b>210,194</b>	214,247	-1.9%	<b>216,850</b>	200,929	7.9%
	Days on Market	<b>20</b>	22	-9.1%	<b>20</b>	30	-33.3%
	Percent of Original	<b>98.1%</b>	97.8%	0.3%	<b>99.3%</b>	97.6%	1.7%
Median	Sale Price	<b>180,000</b>	180,000	0.0%	<b>186,000</b>	175,000	6.3%
	Days on Market	<b>6</b>	6	0.0%	<b>4</b>	6	-33.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 1,056 contracts for sale were written in South Central Kansas during the month of October, up from 952 in 2020. The median list price of these homes was \$180,000, the same as the prior year.

Half of the homes that went under contract in October were on the market less than 6 days, compared to 6 days in October 2020.

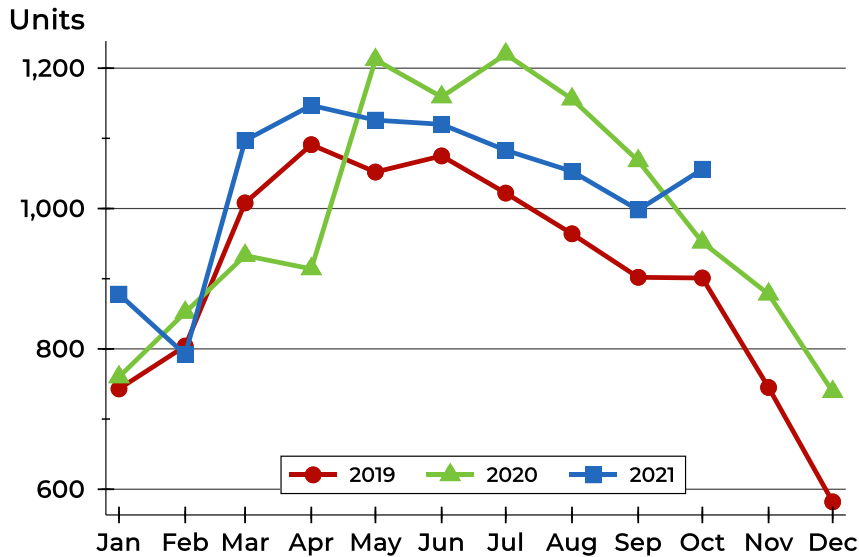
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
<b>January</b>	743	760	<b>878</b>
<b>February</b>	804	852	<b>792</b>
<b>March</b>	1,008	933	<b>1,097</b>
<b>April</b>	1,091	914	<b>1,147</b>
<b>May</b>	1,052	1,212	<b>1,126</b>
<b>June</b>	1,075	1,159	<b>1,120</b>
<b>July</b>	1,022	1,220	<b>1,083</b>
<b>August</b>	964	1,156	<b>1,053</b>
<b>September</b>	902	1,068	<b>998</b>
<b>October</b>	901	952	<b>1,056</b>
<b>November</b>	745	878	
<b>December</b>	582	739	

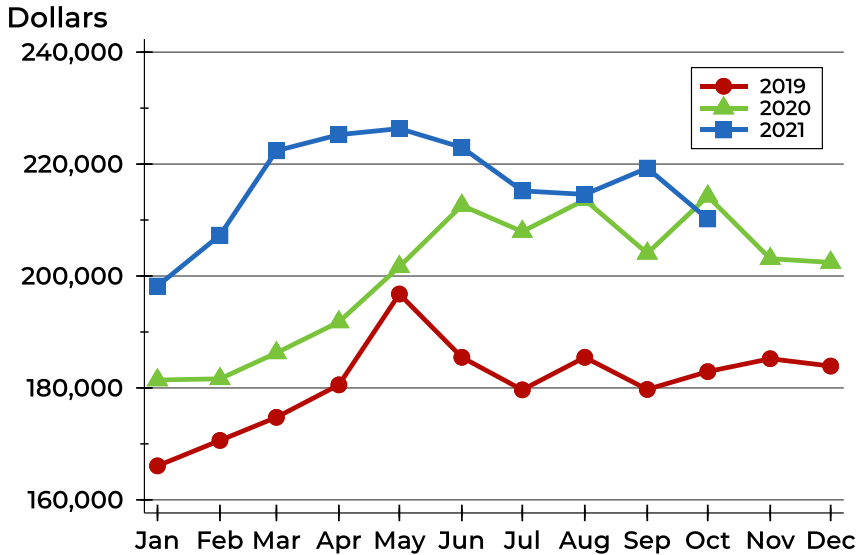
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	6	0.6%	16,550	15,000	16	15	106.3%	100.0%
\$25,000-\$49,999	27	2.7%	36,691	35,000	30	21	92.5%	95.2%
\$50,000-\$99,999	171	16.9%	79,470	80,000	30	11	95.4%	100.0%
\$100,000-\$124,999	73	7.2%	113,871	115,000	24	9	96.0%	100.0%
\$125,000-\$149,999	114	11.3%	136,443	135,000	16	6	98.5%	100.0%
\$150,000-\$174,999	87	8.6%	162,387	160,000	12	4	98.8%	100.0%
\$175,000-\$199,999	95	9.4%	187,089	189,000	21	5	98.7%	100.0%
\$200,000-\$249,999	154	15.2%	228,452	229,900	15	4	99.3%	100.0%
\$250,000-\$299,999	85	8.4%	273,939	275,000	14	4	99.4%	100.0%
\$300,000-\$399,999	127	12.6%	348,699	349,900	11	4	99.2%	100.0%
\$400,000-\$499,999	40	4.0%	439,695	430,000	33	14	99.2%	100.0%
\$500,000-\$749,999	22	2.2%	607,433	574,950	28	6	99.8%	100.0%
\$750,000-\$999,999	8	0.8%	861,958	860,241	14	3	100.0%	100.0%
\$1,000,000 and up	1	0.1%	1,250,000	1,250,000	65	65	89.6%	89.6%



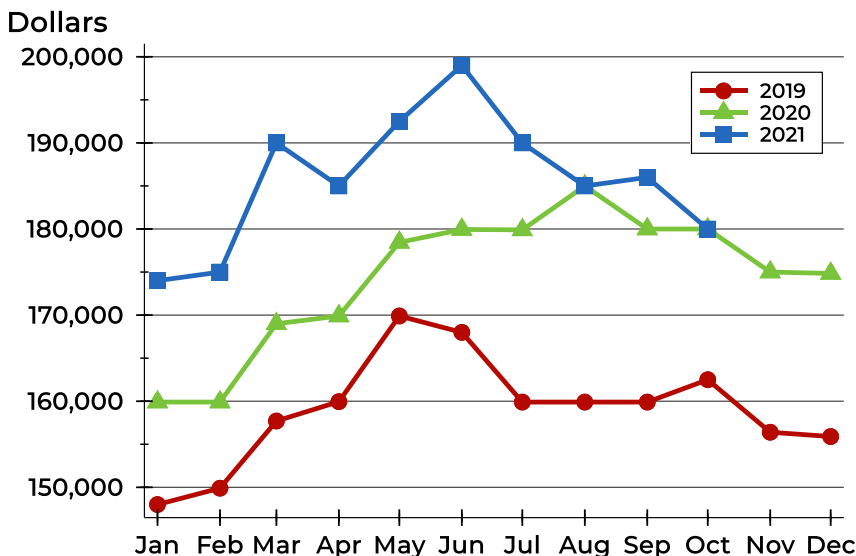
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	166,076	181,419	<b>198,211</b>
February	170,621	181,634	<b>207,295</b>
March	174,748	186,260	<b>222,375</b>
April	180,553	191,789	<b>225,248</b>
May	196,781	201,662	<b>226,347</b>
June	185,478	212,601	<b>222,981</b>
July	179,663	207,933	<b>215,210</b>
August	185,471	213,622	<b>214,585</b>
September	179,735	204,049	<b>219,282</b>
October	182,918	214,247	<b>210,194</b>
November	185,221	203,104	
December	183,912	202,429	

### Median Price

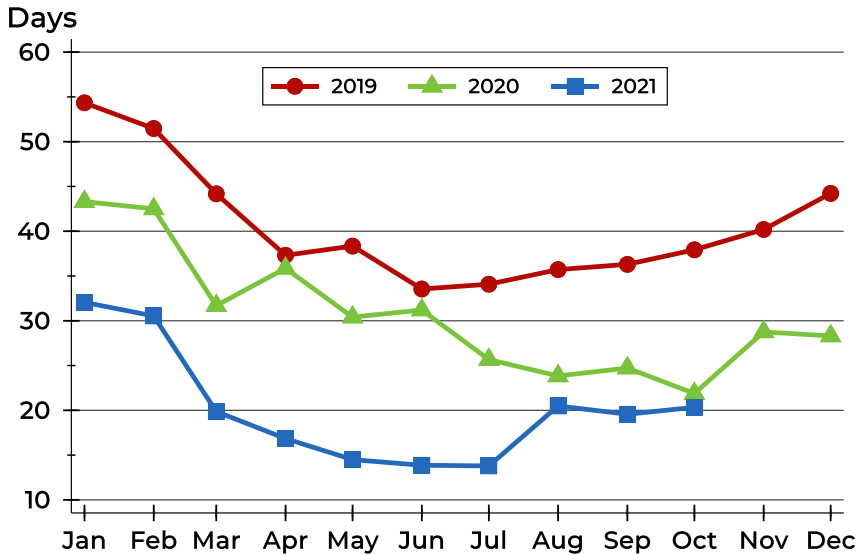


Month	2019	2020	2021
January	148,000	159,900	<b>174,000</b>
February	149,900	159,900	<b>175,000</b>
March	157,700	169,000	<b>190,000</b>
April	159,950	169,900	<b>185,000</b>
May	169,900	178,450	<b>192,500</b>
June	168,000	179,950	<b>199,000</b>
July	159,900	179,900	<b>190,000</b>
August	159,900	185,000	<b>185,000</b>
September	159,900	180,000	<b>186,000</b>
October	162,500	180,000	<b>180,000</b>
November	156,400	175,000	
December	155,900	174,840	



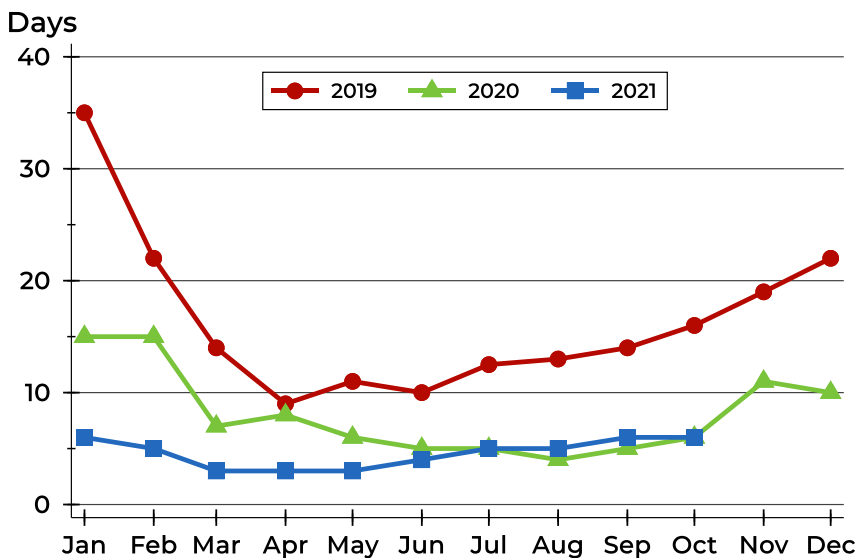
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	<b>32</b>
February	51	42	<b>31</b>
March	44	32	<b>20</b>
April	37	36	<b>17</b>
May	38	30	<b>14</b>
June	34	31	<b>14</b>
July	34	26	<b>14</b>
August	36	24	<b>20</b>
September	36	25	<b>20</b>
October	38	22	<b>20</b>
November	40	29	
December	44	28	

### Median DOM



Month	2019	2020	2021
January	35	15	<b>6</b>
February	22	15	<b>5</b>
March	14	7	<b>3</b>
April	9	8	<b>3</b>
May	11	6	<b>3</b>
June	10	5	<b>4</b>
July	13	5	<b>5</b>
August	13	4	<b>5</b>
September	14	5	<b>6</b>
October	16	6	<b>6</b>
November	19	11	
December	22	10	



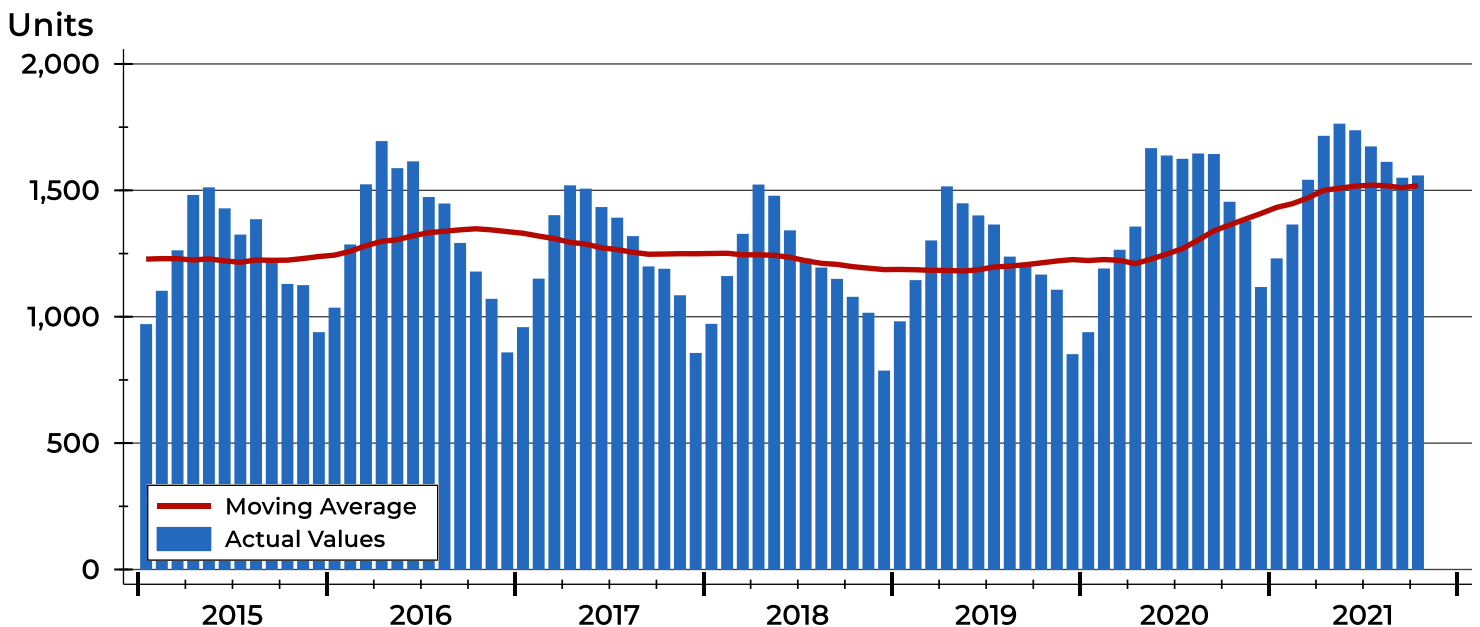
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2021	2020	Change
Pending Contracts		<b>1,557</b>	1,453	7.2%
Volume (1,000s)		<b>374,559</b>	310,881	20.5%
Average	List Price	<b>240,565</b>	213,958	12.4%
	Days on Market	<b>22</b>	26	-15.4%
	Percent of Original	<b>98.8%</b>	99.0%	-0.2%
Median	List Price	<b>214,500</b>	185,000	15.9%
	Days on Market	<b>5</b>	6	-16.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,557 listings in South Central Kansas had contracts pending at the end of October, up from 1,453 contracts pending at the end of October 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

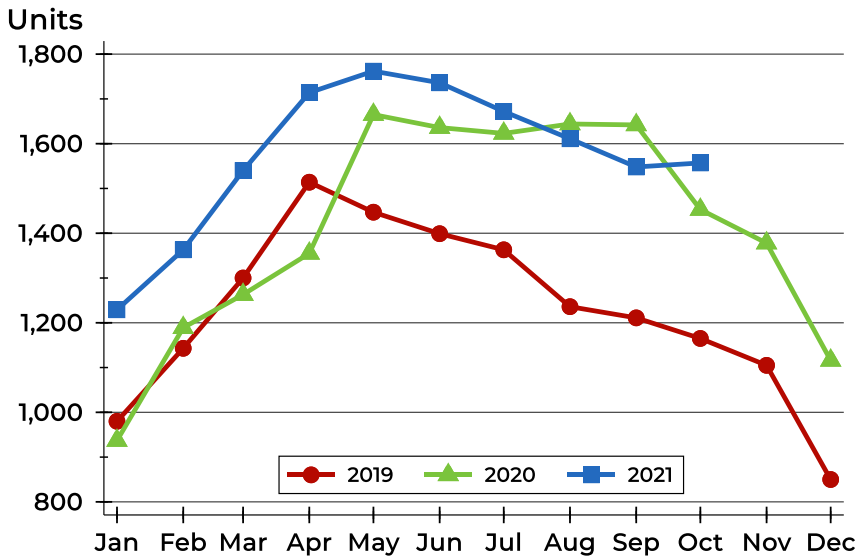
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
<b>January</b>	980	937	<b>1,229</b>
<b>February</b>	1,143	1,189	<b>1,363</b>
<b>March</b>	1,300	1,263	<b>1,540</b>
<b>April</b>	1,514	1,355	<b>1,714</b>
<b>May</b>	1,447	1,665	<b>1,762</b>
<b>June</b>	1,399	1,636	<b>1,736</b>
<b>July</b>	1,363	1,623	<b>1,672</b>
<b>August</b>	1,236	1,644	<b>1,611</b>
<b>September</b>	1,211	1,642	<b>1,548</b>
<b>October</b>	1,165	1,453	<b>1,557</b>
<b>November</b>	1,105	1,378	
<b>December</b>	850	1,116	

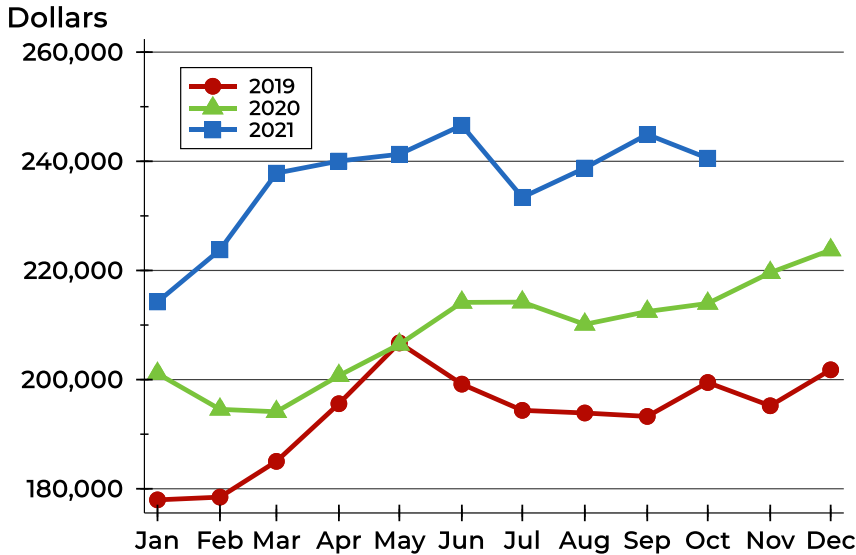
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	0.3%	16,660	15,000	21	21	100.0%	100.0%
\$25,000-\$49,999	21	1.4%	33,719	34,100	39	25	94.3%	100.0%
\$50,000-\$99,999	199	13.2%	79,666	80,000	42	13	96.6%	100.0%
\$100,000-\$124,999	97	6.4%	113,695	115,000	24	13	96.2%	100.0%
\$125,000-\$149,999	139	9.2%	136,847	135,500	18	6	98.5%	100.0%
\$150,000-\$174,999	110	7.3%	162,740	160,000	17	4	99.1%	100.0%
\$175,000-\$199,999	132	8.8%	186,486	186,950	18	6	99.1%	100.0%
\$200,000-\$249,999	242	16.1%	227,468	226,100	19	4	99.7%	100.0%
\$250,000-\$299,999	155	10.3%	273,934	274,500	15	3	99.4%	100.0%
\$300,000-\$399,999	242	16.1%	348,436	350,000	11	2	99.7%	100.0%
\$400,000-\$499,999	93	6.2%	438,834	430,000	23	3	99.8%	100.0%
\$500,000-\$749,999	48	3.2%	578,507	564,174	8	0	100.3%	100.0%
\$750,000-\$999,999	20	1.3%	854,007	854,500	31	3	99.0%	100.0%
\$1,000,000 and up	4	0.3%	1,457,475	1,340,000	97	74	88.0%	89.7%



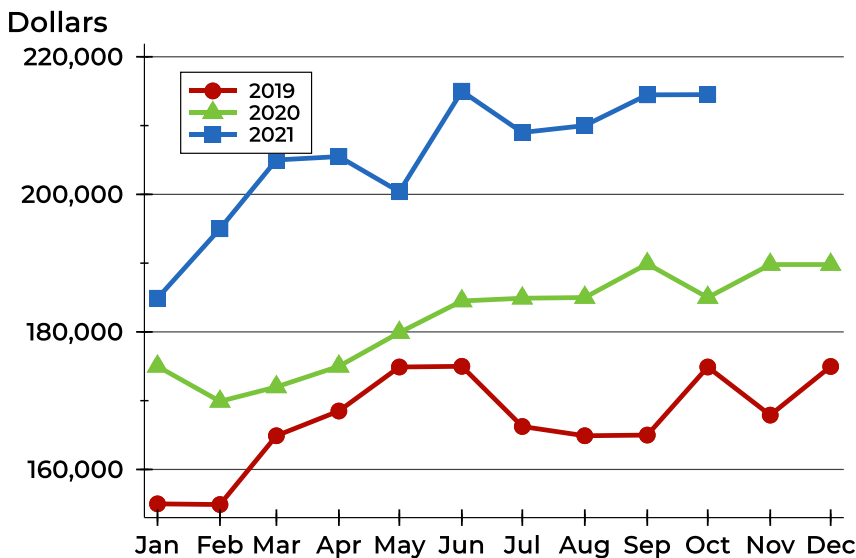
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	177,966	201,113	<b>214,232</b>
February	178,468	194,555	<b>223,781</b>
March	185,022	194,112	<b>237,831</b>
April	195,583	200,722	<b>240,041</b>
May	206,721	206,461	<b>241,294</b>
June	199,174	214,154	<b>246,596</b>
July	194,369	214,195	<b>233,402</b>
August	193,882	210,126	<b>238,759</b>
September	193,256	212,480	<b>244,928</b>
October	199,471	213,958	<b>240,565</b>
November	195,210	219,592	
December	201,795	223,753	

### Median Price

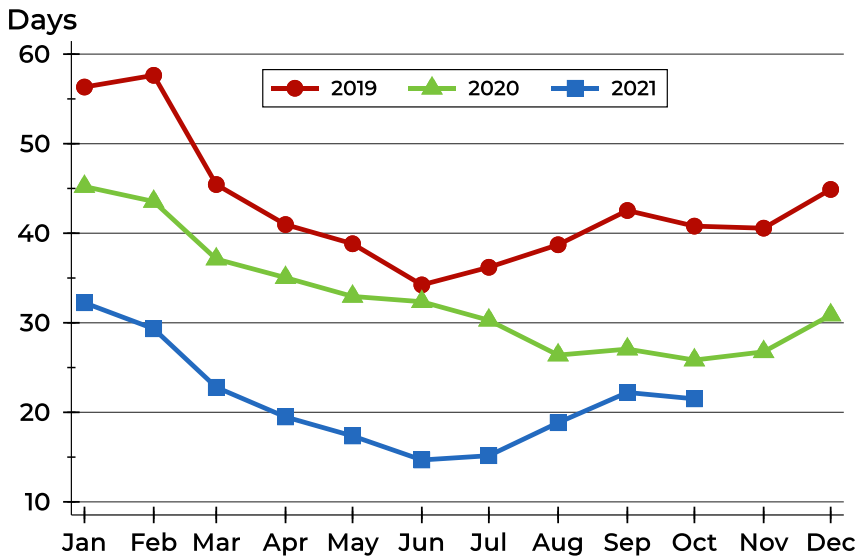


Month	2019	2020	2021
January	155,000	175,000	<b>184,900</b>
February	154,900	169,900	<b>195,000</b>
March	164,900	172,000	<b>205,000</b>
April	168,500	175,000	<b>205,495</b>
May	174,900	179,900	<b>200,387</b>
June	175,000	184,500	<b>215,000</b>
July	166,250	184,900	<b>209,000</b>
August	164,900	185,000	<b>210,000</b>
September	165,000	189,900	<b>214,477</b>
October	174,900	185,000	<b>214,500</b>
November	167,900	189,800	
December	174,975	189,800	



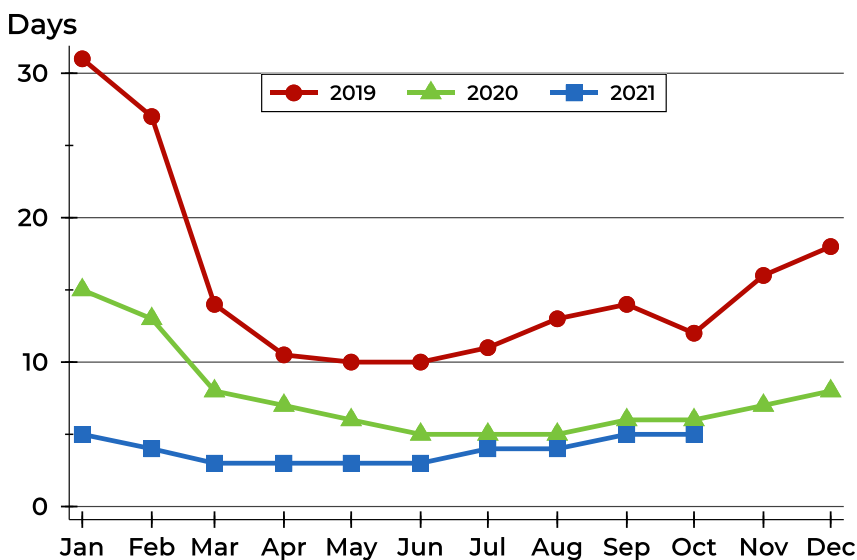
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	19
September	43	27	22
October	41	26	22
November	41	27	
December	45	31	

### Median DOM



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	4
September	14	6	5
October	12	6	5
November	16	7	
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

December 14, 2021

### South Central Kansas MLS Releases Home Sales Figures for November 2021

Home sales in South Central Kansas rose by 6.5% in November compared to the prior year. Sales in November 2021 totaled 997 units, up from 936 in 2020.

Among existing homes, 929 units sold in November, an increase of 8.7% from 855 units that sold in 2020. The average sale price of existing homes was \$210,615. This represents an increase of 13.5% from the November 2020 average price of \$185,617.

For new construction, 68 sales occurred in November, down from 81 units the prior year, a decrease of 16.0%. The average sale price of new homes in November was \$363,030, up 8.1% from the same period last year.

A total of 851 contracts for sale were written in November 2021, down from 878 in November 2020. This is a decrease of 3.1%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 885 units at the end of November, which is down from 1,208 homes that were on the market at the end of November last year. At the current rate of sales, this figure represents 0.9 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





## Entire MLS System Housing Report



### Market Overview

#### South Central Kansas Home Sales Rose in November

Total home sales in South Central Kansas rose by 6.5% last month to 997 units, compared to 936 units in November 2020. Total sales volume was \$220.3 million, up 18.5% from a year earlier.

The median sale price in November was \$190,000, up from \$172,650 a year earlier. Homes that sold in November were typically on the market for 6 days and sold for 100.0% of their list prices.

#### South Central Kansas Active Listings Down at End of November

The total number of active listings in South Central Kansas at the end of November was 885 units, down from 1,208 at the same point in 2020. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$200,000.

During November, a total of 851 contracts were written down from 878 in November 2020. At the end of the month, there were 1,398 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b>		<b>997</b>	<b>936</b>	<b>887</b>	<b>11,055</b>	<b>10,500</b>	<b>9,977</b>
Change from prior year		6.5%	5.5%	13.1%	5.3%	5.2%	3.3%
<b>Active Listings</b>		<b>885</b>	<b>1,208</b>	<b>1,953</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-26.7%	-38.1%	-19.5%			
<b>Months' Supply</b>		<b>0.9</b>	<b>1.3</b>	<b>2.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-30.8%	-40.9%	-21.4%			
<b>New Listings</b>		<b>801</b>	<b>882</b>	<b>868</b>	<b>12,151</b>	<b>12,287</b>	<b>12,586</b>
Change from prior year		-9.2%	1.6%	-5.7%	-1.1%	-2.4%	-2.6%
<b>Contracts Written</b>		<b>851</b>	<b>878</b>	<b>745</b>	<b>11,199</b>	<b>11,106</b>	<b>10,307</b>
Change from prior year		-3.1%	17.9%	6.9%	0.8%	7.8%	5.6%
<b>Pending Contracts</b>		<b>1,398</b>	<b>1,378</b>	<b>1,105</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		1.5%	24.7%	9.0%			
<b>Sales Volume (1,000s)</b>		<b>220,347</b>	<b>185,901</b>	<b>159,433</b>	<b>2,372,068</b>	<b>2,017,379</b>	<b>1,734,867</b>
Change from prior year		18.5%	16.6%	17.3%	17.6%	16.3%	8.1%
Average	<b>Sale Price</b>	<b>221,010</b>	<b>198,612</b>	<b>179,744</b>	<b>214,570</b>	<b>192,131</b>	<b>173,887</b>
	Change from prior year	11.3%	10.5%	3.7%	11.7%	10.5%	4.6%
	<b>List Price of Actives</b>	<b>283,779</b>	<b>276,630</b>	<b>247,242</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	2.6%	11.9%	8.1%			
	<b>Days on Market</b>	<b>21</b>	<b>24</b>	<b>40</b>	<b>20</b>	<b>32</b>	<b>41</b>
Change from prior year	-12.5%	-40.0%	-4.8%	-37.5%	-22.0%	-8.9%	
<b>Percent of List</b>	<b>99.4%</b>	<b>99.0%</b>	<b>98.4%</b>	<b>100.1%</b>	<b>98.7%</b>	<b>98.0%</b>	
Change from prior year	0.4%	0.6%	1.0%	1.4%	0.7%	0.3%	
<b>Percent of Original</b>	<b>98.1%</b>	<b>98.0%</b>	<b>96.4%</b>	<b>99.3%</b>	<b>97.4%</b>	<b>96.2%</b>	
Change from prior year	0.1%	1.7%	1.3%	2.0%	1.2%	0.4%	
Median	<b>Sale Price</b>	<b>190,000</b>	<b>172,650</b>	<b>160,000</b>	<b>185,000</b>	<b>169,900</b>	<b>154,500</b>
	Change from prior year	10.0%	7.9%	6.7%	8.9%	10.0%	6.6%
	<b>List Price of Actives</b>	<b>200,000</b>	<b>220,675</b>	<b>189,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-9.4%	16.5%	11.5%			
	<b>Days on Market</b>	<b>6</b>	<b>6</b>	<b>14</b>	<b>4</b>	<b>7</b>	<b>15</b>
Change from prior year	0.0%	-57.1%	-36.4%	-42.9%	-53.3%	-21.1%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	
Change from prior year	0.0%	0.0%	1.2%	0.0%	0.3%	0.6%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	
Change from prior year	0.0%	1.8%	1.4%	0.0%	1.8%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



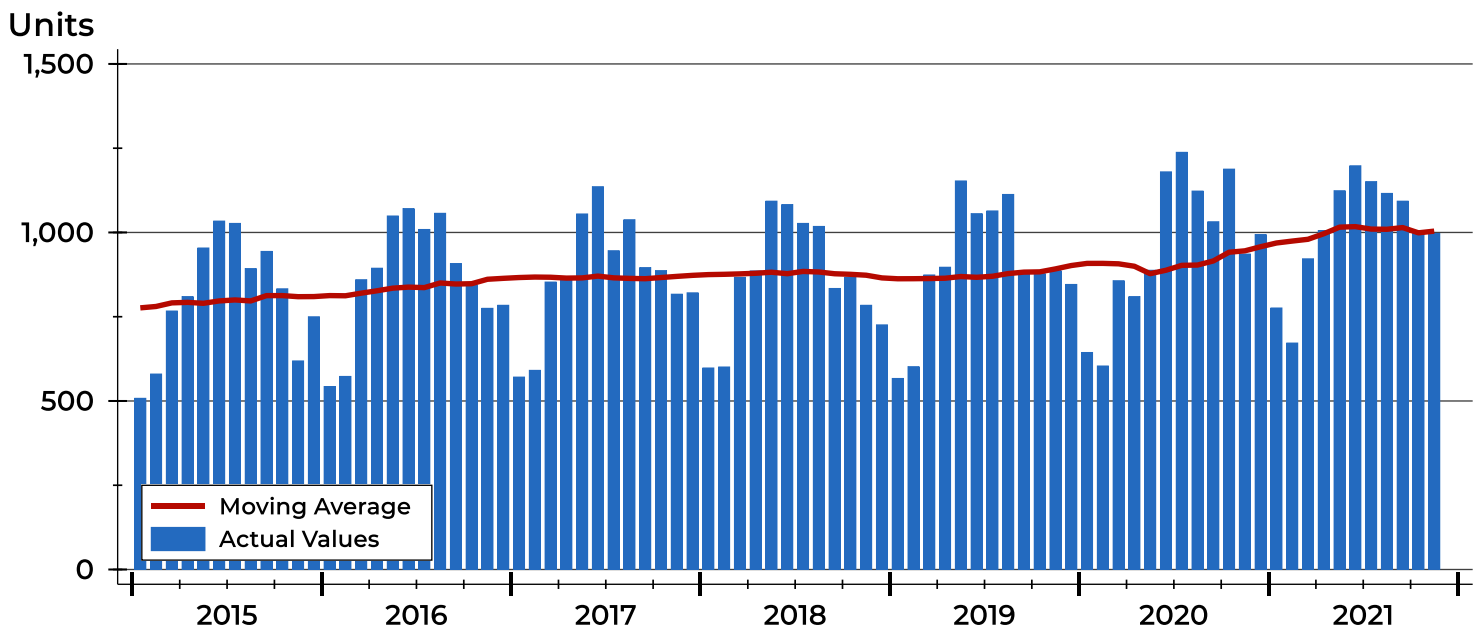
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>997</b>	936	6.5%	<b>11,055</b>	10,500	5.3%
Volume (1,000s)		<b>220,347</b>	185,901	18.5%	<b>2,372,068</b>	2,017,379	17.6%
Months' Supply		<b>0.9</b>	1.3	-30.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>221,010</b>	198,612	11.3%	<b>214,570</b>	192,131	11.7%
	Days on Market	<b>21</b>	24	-12.5%	<b>20</b>	32	-37.5%
	Percent of List	<b>99.4%</b>	99.0%	0.4%	<b>100.1%</b>	98.7%	1.4%
	Percent of Original	<b>98.1%</b>	98.0%	0.1%	<b>99.3%</b>	97.4%	2.0%
Median	Sale Price	<b>190,000</b>	172,650	10.0%	<b>185,000</b>	169,900	8.9%
	Days on Market	<b>6</b>	6	0.0%	<b>4</b>	7	-42.9%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 997 homes sold in South Central Kansas in November, up from 936 units in November 2020. Total sales volume rose to \$220.3 million compared to \$185.9 million in the previous year.

The median sales price in November was \$190,000, up 10.0% compared to the prior year. Median days on market was 6 days, the same as October, and as November 2020.

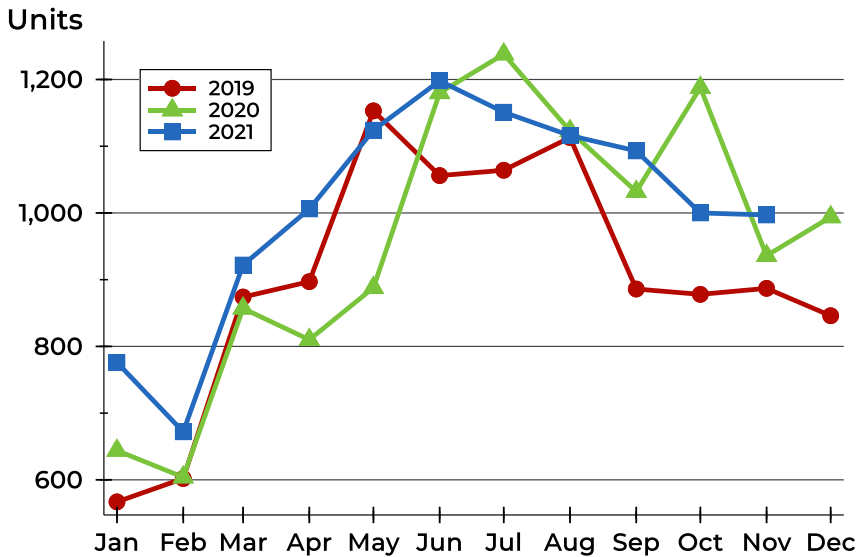
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	567	644	<b>776</b>
February	602	604	<b>672</b>
March	874	857	<b>922</b>
April	897	810	<b>1,006</b>
May	1,153	888	<b>1,124</b>
June	1,056	1,180	<b>1,198</b>
July	1,064	1,238	<b>1,151</b>
August	1,113	1,123	<b>1,116</b>
September	886	1,032	<b>1,093</b>
October	878	1,188	<b>1,000</b>
November	887	936	<b>997</b>
December	846	994	

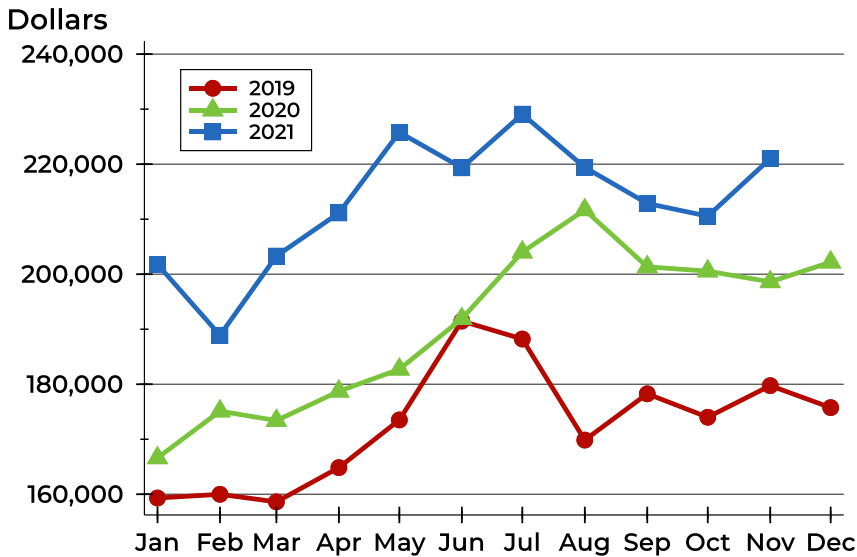
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	9	0.9%	2.1	19,119	21,000	85	47	95.3%	94.6%	104.3%	95.6%
\$25,000-\$49,999	37	3.7%	0.6	35,795	34,000	44	36	87.8%	86.6%	80.1%	81.0%
\$50,000-\$99,999	142	14.2%	1.2	75,534	74,700	26	14	96.9%	98.9%	94.1%	96.5%
\$100,000-\$124,999	77	7.7%	0.7	112,708	113,300	24	9	99.6%	100.0%	96.7%	100.0%
\$125,000-\$149,999	91	9.1%	0.6	136,134	135,500	16	6	99.8%	100.0%	98.3%	100.0%
\$150,000-\$174,999	79	7.9%	0.4	162,363	165,000	16	4	100.3%	100.0%	99.3%	100.0%
\$175,000-\$199,999	88	8.8%	0.5	185,058	185,000	22	5	101.2%	100.3%	100.6%	100.1%
\$200,000-\$249,999	150	15.0%	0.6	224,767	225,000	13	4	100.7%	100.0%	100.2%	100.0%
\$250,000-\$299,999	117	11.7%	0.5	271,068	272,000	15	3	100.8%	100.0%	99.8%	100.7%
\$300,000-\$399,999	124	12.4%	1.1	346,304	348,500	14	5	100.0%	100.0%	99.1%	100.0%
\$400,000-\$499,999	42	4.2%	1.7	440,204	432,750	41	14	100.1%	100.0%	99.7%	100.0%
\$500,000-\$749,999	27	2.7%	1.9	582,793	549,800	23	10	99.4%	100.0%	99.0%	100.0%
\$750,000-\$999,999	9	0.9%	1.4	864,782	850,000	28	3	99.7%	100.0%	97.9%	100.0%
\$1,000,000 and up	5	0.5%	5.7	1,513,560	1,445,300	22	19	97.7%	98.5%	97.7%	98.5%



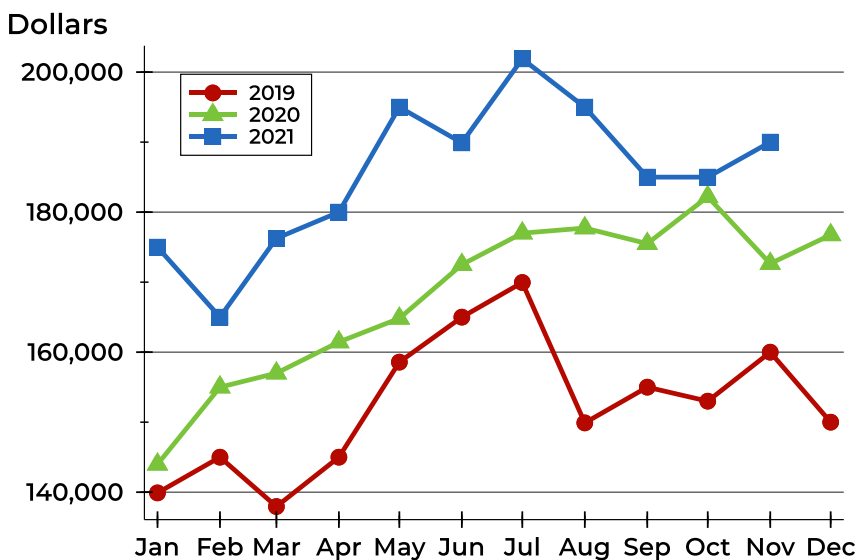
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	159,319	166,612	<b>201,795</b>
<b>February</b>	159,997	175,110	<b>188,898</b>
<b>March</b>	158,616	173,394	<b>203,301</b>
<b>April</b>	164,845	178,721	<b>211,132</b>
<b>May</b>	173,511	182,721	<b>225,794</b>
<b>June</b>	191,481	191,907	<b>219,339</b>
<b>July</b>	188,219	204,009	<b>229,103</b>
<b>August</b>	169,849	211,694	<b>219,421</b>
<b>September</b>	178,263	201,339	<b>212,863</b>
<b>October</b>	174,004	200,561	<b>210,555</b>
<b>November</b>	179,744	198,612	<b>221,010</b>
<b>December</b>	175,747	202,190	

### Median Price

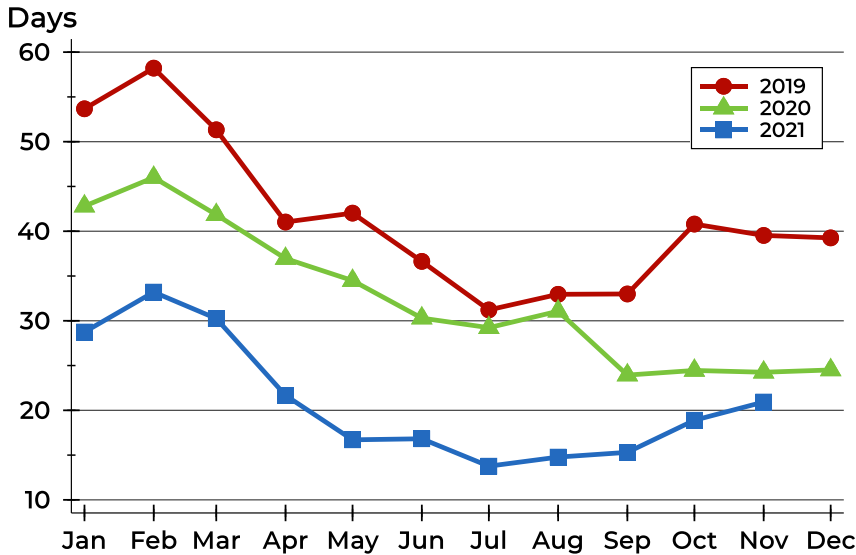


Month	2019	2020	2021
<b>January</b>	139,900	143,983	<b>175,000</b>
<b>February</b>	145,000	155,000	<b>165,000</b>
<b>March</b>	137,950	157,000	<b>176,250</b>
<b>April</b>	145,000	161,450	<b>180,000</b>
<b>May</b>	158,577	164,825	<b>195,000</b>
<b>June</b>	165,000	172,500	<b>189,900</b>
<b>July</b>	169,950	177,000	<b>201,900</b>
<b>August</b>	149,900	177,732	<b>195,000</b>
<b>September</b>	155,000	175,500	<b>185,000</b>
<b>October</b>	153,000	182,200	<b>185,000</b>
<b>November</b>	160,000	172,650	<b>190,000</b>
<b>December</b>	150,000	176,750	



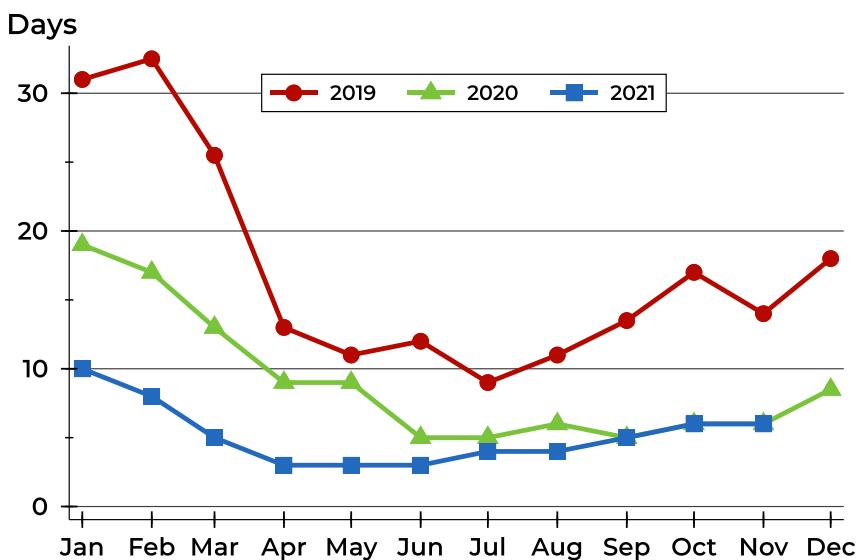
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	<b>29</b>
February	58	46	<b>33</b>
March	51	42	<b>30</b>
April	41	37	<b>22</b>
May	42	34	<b>17</b>
June	37	30	<b>17</b>
July	31	29	<b>14</b>
August	33	31	<b>15</b>
September	33	24	<b>15</b>
October	41	24	<b>19</b>
November	40	24	<b>21</b>
December	39	25	

### Median DOM



Month	2019	2020	2021
January	31	19	<b>10</b>
February	33	17	<b>8</b>
March	26	13	<b>5</b>
April	13	9	<b>3</b>
May	11	9	<b>3</b>
June	12	5	<b>3</b>
July	9	5	<b>4</b>
August	11	6	<b>4</b>
September	14	5	<b>5</b>
October	17	6	<b>6</b>
November	14	6	<b>6</b>
December	18	9	



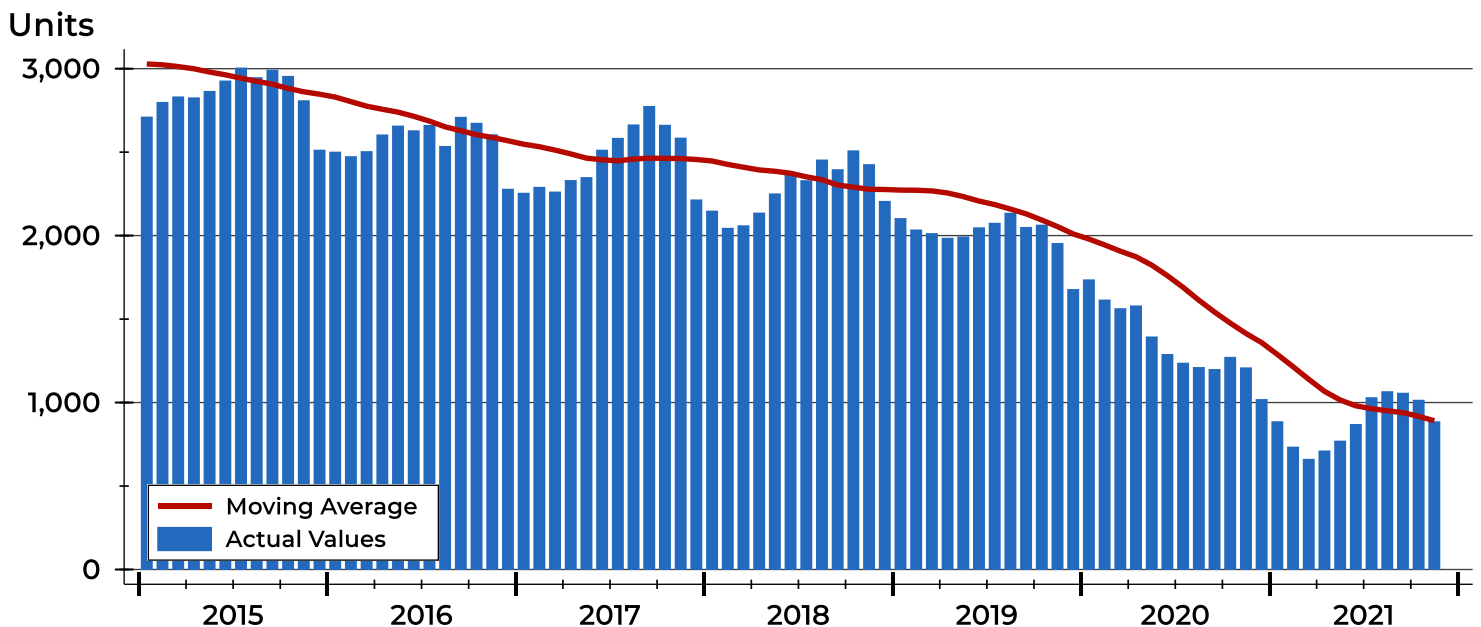
# Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2021	End of November 2020	Change
Active Listings		885	1,208	-26.7%
Volume (1,000s)		251,145	334,168	-24.8%
Months' Supply		0.9	1.3	-30.8%
Average	List Price	283,779	276,630	2.6%
	Days on Market	53	72	-26.4%
	Percent of Original	98.4%	97.8%	0.6%
Median	List Price	200,000	220,675	-9.4%
	Days on Market	31	36	-13.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 885 homes were available for sale in South Central Kansas at the end of November. This represents a 0.9 months' supply of active listings.

The median list price of homes on the market at the end of November was \$200,000, down 9.4% from 2020. The typical time on market for active listings was 31 days, down from 36 days a year earlier.

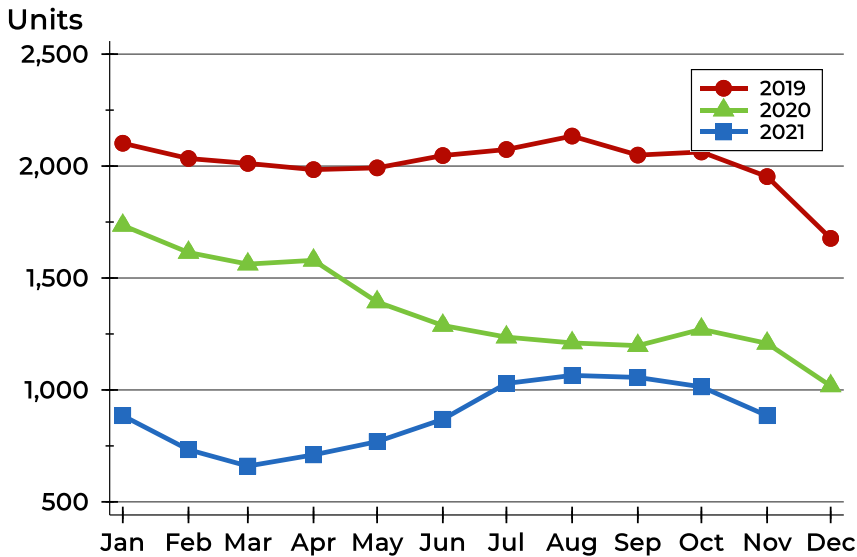
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
<b>January</b>	2,102	1,735	<b>885</b>
<b>February</b>	2,034	1,614	<b>733</b>
<b>March</b>	2,012	1,562	<b>660</b>
<b>April</b>	1,984	1,579	<b>710</b>
<b>May</b>	1,992	1,393	<b>769</b>
<b>June</b>	2,047	1,288	<b>869</b>
<b>July</b>	2,074	1,236	<b>1,029</b>
<b>August</b>	2,134	1,210	<b>1,065</b>
<b>September</b>	2,049	1,198	<b>1,056</b>
<b>October</b>	2,063	1,271	<b>1,014</b>
<b>November</b>	1,953	1,208	<b>885</b>
<b>December</b>	1,677	1,018	

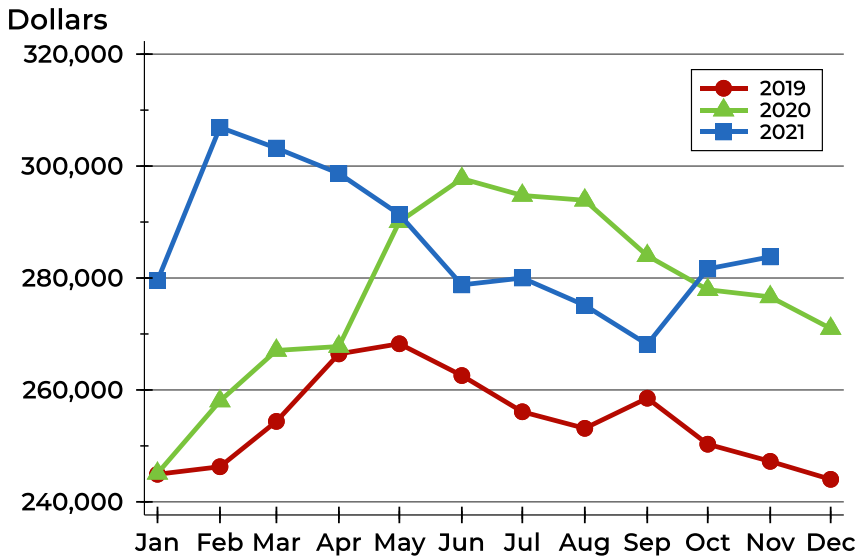
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	24	2.9%	2.1	7,009	1,775	49	33	91.1%	100.0%
\$25,000-\$49,999	21	2.5%	0.6	39,967	40,000	54	44	94.9%	100.0%
\$50,000-\$99,999	179	21.3%	1.2	76,524	76,250	55	42	97.2%	100.0%
\$100,000-\$124,999	57	6.8%	0.7	114,418	115,000	62	47	95.9%	100.0%
\$125,000-\$149,999	58	6.9%	0.6	136,782	136,700	51	39	97.9%	100.0%
\$150,000-\$174,999	38	4.5%	0.4	159,679	159,900	52	37	97.6%	100.0%
\$175,000-\$199,999	40	4.8%	0.5	187,870	188,250	33	26	99.0%	100.0%
\$200,000-\$249,999	91	10.8%	0.6	233,052	239,900	45	40	99.8%	100.0%
\$250,000-\$299,999	58	6.9%	0.5	275,526	275,000	61	27	99.2%	100.0%
\$300,000-\$399,999	122	14.5%	1.1	356,427	357,361	52	25	101.0%	100.0%
\$400,000-\$499,999	71	8.4%	1.7	442,673	439,000	47	22	100.4%	100.0%
\$500,000-\$749,999	51	6.1%	1.9	598,387	589,000	47	17	100.6%	100.0%
\$750,000-\$999,999	10	1.2%	1.4	856,252	827,000	43	39	97.5%	100.0%
\$1,000,000 and up	22	2.6%	5.7	2,046,223	1,647,500	167	82	96.0%	100.0%



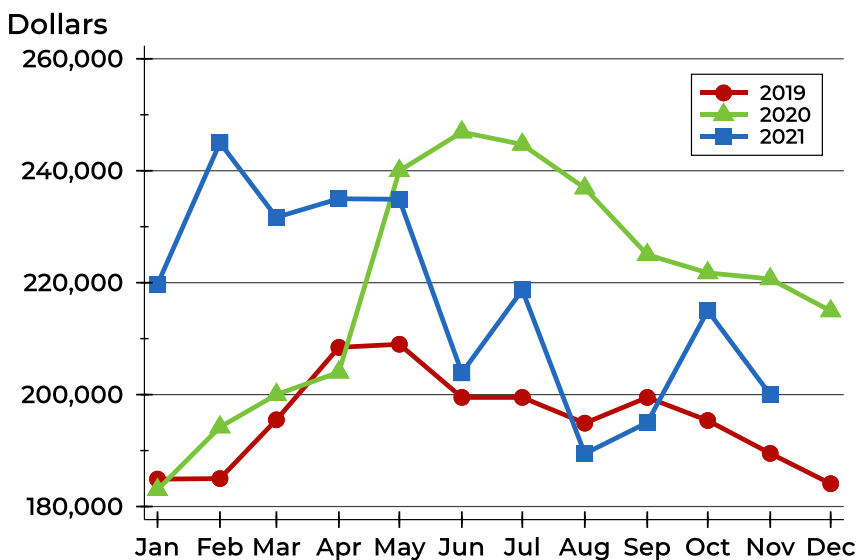
## Entire MLS System Active Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	244,933	245,096	<b>279,536</b>
<b>February</b>	246,278	258,022	<b>306,921</b>
<b>March</b>	254,379	267,055	<b>303,214</b>
<b>April</b>	266,443	267,767	<b>298,692</b>
<b>May</b>	268,251	290,053	<b>291,370</b>
<b>June</b>	262,572	297,758	<b>278,773</b>
<b>July</b>	256,102	294,752	<b>280,007</b>
<b>August</b>	253,144	293,894	<b>275,117</b>
<b>September</b>	258,524	283,984	<b>268,151</b>
<b>October</b>	250,301	277,908	<b>281,636</b>
<b>November</b>	247,242	276,630	<b>283,779</b>
<b>December</b>	244,028	270,975	

### Median Price

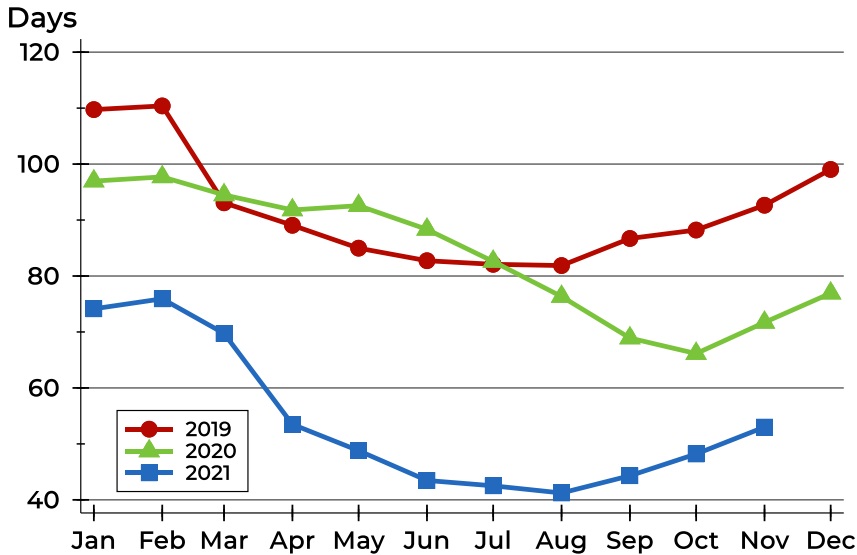


Month	2019	2020	2021
<b>January</b>	184,900	183,000	<b>219,700</b>
<b>February</b>	185,000	194,200	<b>245,000</b>
<b>March</b>	195,500	200,000	<b>231,687</b>
<b>April</b>	208,443	204,000	<b>235,000</b>
<b>May</b>	209,000	240,000	<b>234,900</b>
<b>June</b>	199,500	246,900	<b>203,897</b>
<b>July</b>	199,500	244,700	<b>218,700</b>
<b>August</b>	194,900	236,900	<b>189,450</b>
<b>September</b>	199,500	225,000	<b>195,000</b>
<b>October</b>	195,370	221,750	<b>215,000</b>
<b>November</b>	189,500	220,675	<b>200,000</b>
<b>December</b>	184,080	214,950	



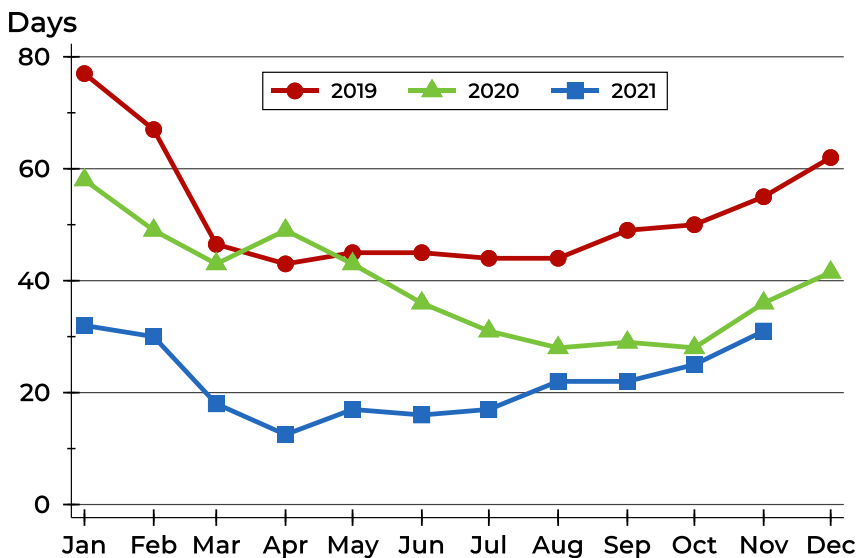
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	110	97	<b>74</b>
February	110	98	<b>76</b>
March	93	94	<b>70</b>
April	89	92	<b>54</b>
May	85	93	<b>49</b>
June	83	88	<b>43</b>
July	82	83	<b>43</b>
August	82	76	<b>41</b>
September	87	69	<b>44</b>
October	88	66	<b>48</b>
November	93	72	<b>53</b>
December	99	77	

### Median DOM

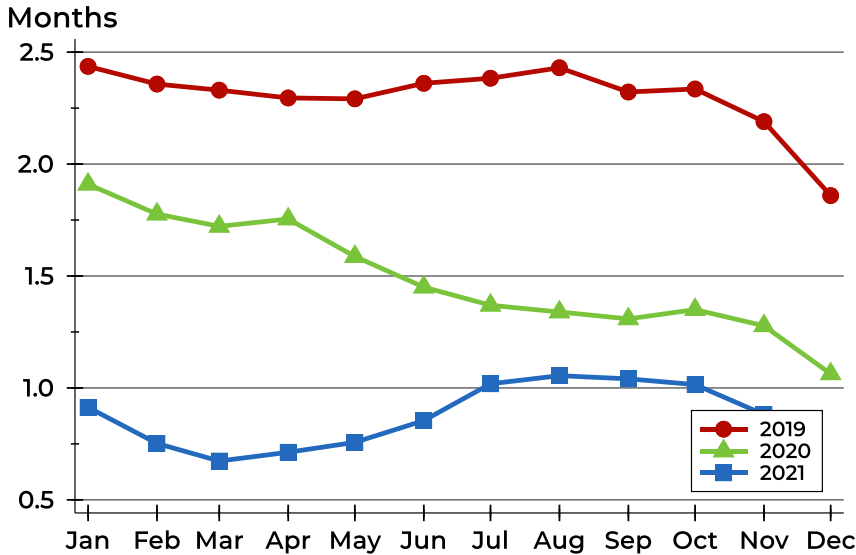


Month	2019	2020	2021
January	77	58	<b>32</b>
February	67	49	<b>30</b>
March	47	43	<b>18</b>
April	43	49	<b>13</b>
May	45	43	<b>17</b>
June	45	36	<b>16</b>
July	44	31	<b>17</b>
August	44	28	<b>22</b>
September	49	29	<b>22</b>
October	50	28	<b>25</b>
November	55	36	<b>31</b>
December	62	42	



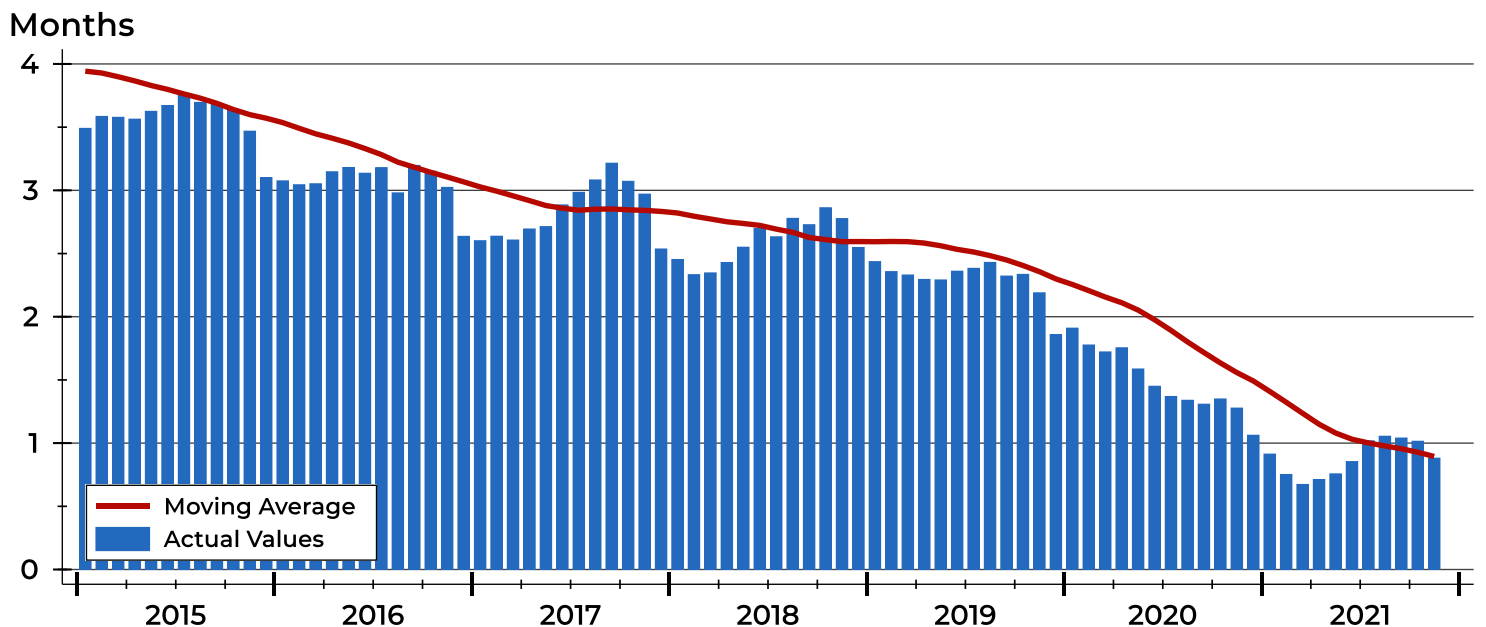
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2019	2020	2021
January	2.4	1.9	<b>0.9</b>
February	2.4	1.8	<b>0.8</b>
March	2.3	1.7	<b>0.7</b>
April	2.3	1.8	<b>0.7</b>
May	2.3	1.6	<b>0.8</b>
June	2.4	1.5	<b>0.9</b>
July	2.4	1.4	<b>1.0</b>
August	2.4	1.3	<b>1.1</b>
September	2.3	1.3	<b>1.0</b>
October	2.3	1.4	<b>1.0</b>
November	2.2	1.3	<b>0.9</b>
December	1.9	1.1	<b>0.9</b>

### History of Month's Supply





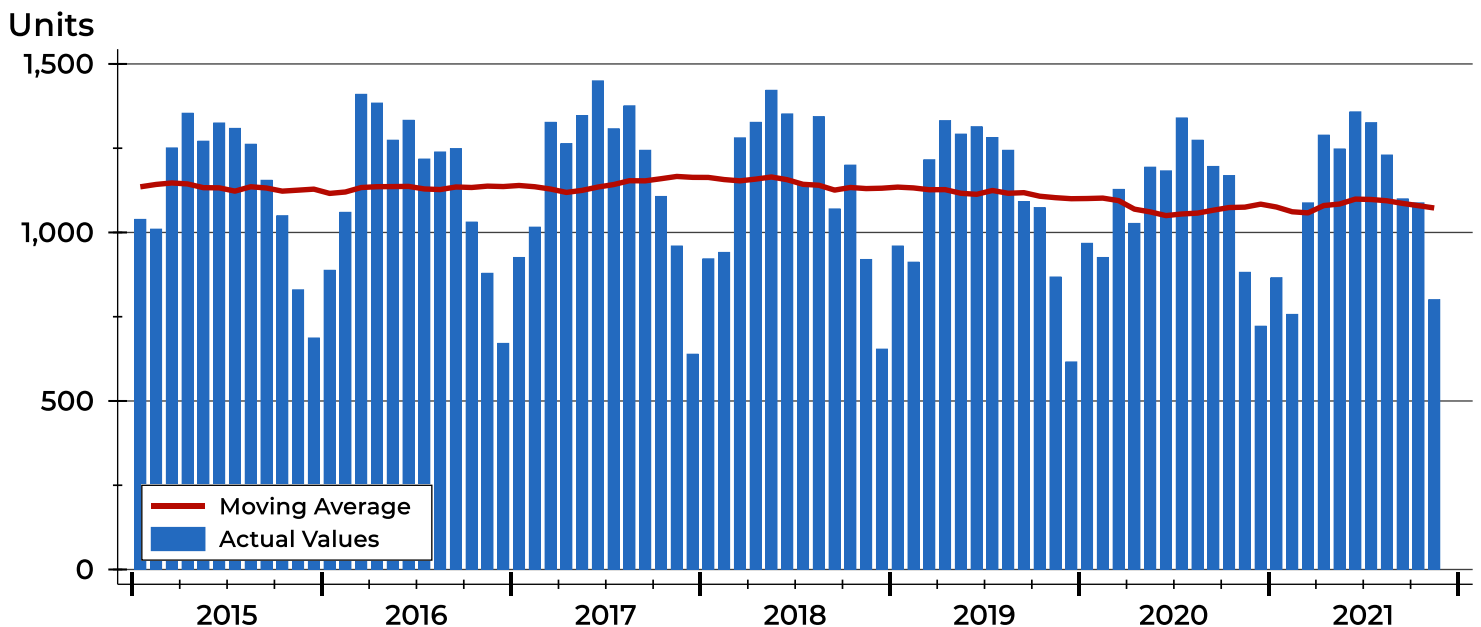
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	November 2020	Change
Current Month	New Listings	<b>801</b>	882	-9.2%
	Volume (1,000s)	<b>175,874</b>	176,356	-0.3%
	Average List Price	<b>219,569</b>	199,951	9.8%
	Median List Price	<b>175,000</b>	169,900	3.0%
Year-to-Date	New Listings	<b>12,151</b>	12,287	-1.1%
	Volume (1,000s)	<b>2,647,128</b>	2,518,998	5.1%
	Average List Price	<b>217,853</b>	205,013	6.3%
	Median List Price	<b>184,000</b>	175,000	5.1%

A total of 801 new listings were added in South Central Kansas during November, down 9.2% from the same month in 2020. Year-to-date South Central Kansas has seen 12,151 new listings.

The median list price of these homes was \$175,000 up from \$169,900 in 2020.

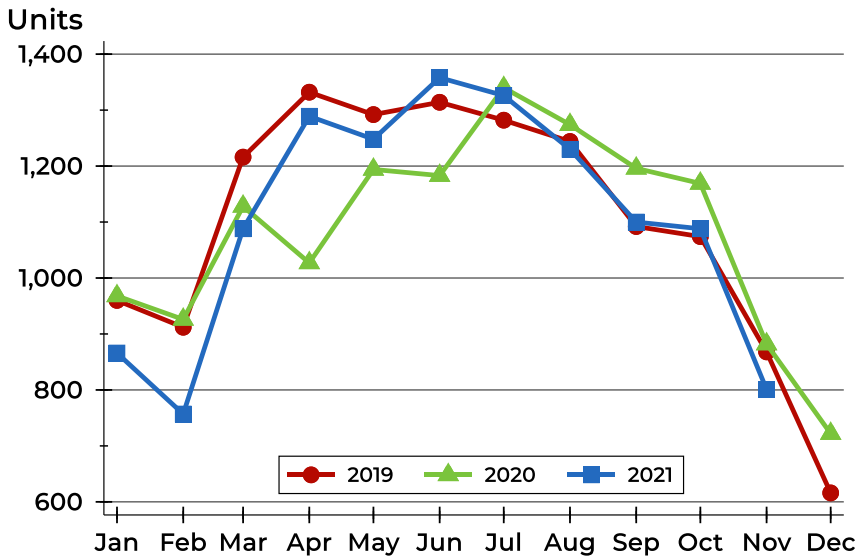
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
<b>January</b>	960	968	<b>866</b>
<b>February</b>	912	926	<b>757</b>
<b>March</b>	1,216	1,128	<b>1,088</b>
<b>April</b>	1,332	1,027	<b>1,289</b>
<b>May</b>	1,292	1,194	<b>1,248</b>
<b>June</b>	1,314	1,183	<b>1,358</b>
<b>July</b>	1,282	1,340	<b>1,326</b>
<b>August</b>	1,244	1,274	<b>1,230</b>
<b>September</b>	1,092	1,196	<b>1,100</b>
<b>October</b>	1,074	1,169	<b>1,088</b>
<b>November</b>	868	882	<b>801</b>
<b>December</b>	616	722	

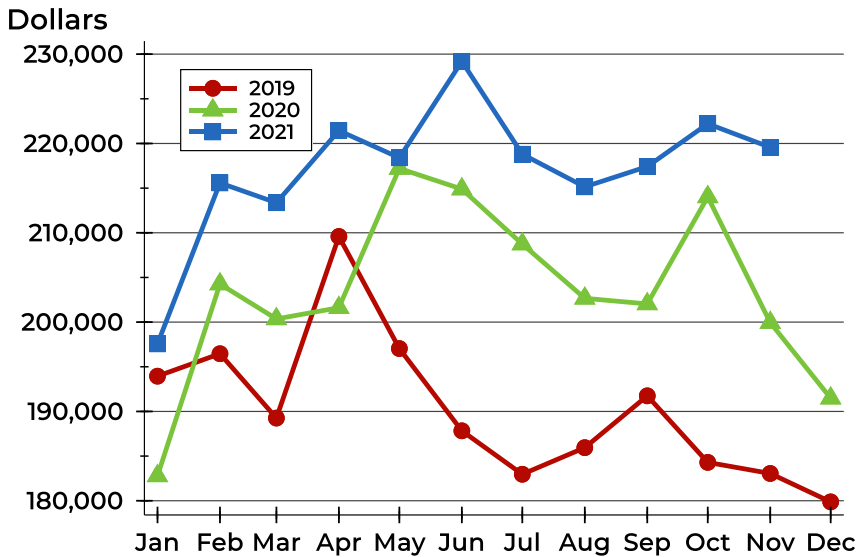
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	15	2.0%	4,043	1,350	17	16	93.5%	100.0%
\$25,000-\$49,999	19	2.5%	38,389	39,900	12	11	97.6%	100.0%
\$50,000-\$99,999	129	16.9%	79,978	82,000	14	14	98.3%	100.0%
\$100,000-\$124,999	65	8.5%	113,198	114,900	10	7	99.1%	100.0%
\$125,000-\$149,999	74	9.7%	137,324	138,750	9	5	100.0%	100.0%
\$150,000-\$174,999	75	9.8%	161,124	160,000	8	4	99.9%	100.0%
\$175,000-\$199,999	63	8.3%	187,134	185,000	8	3	99.8%	100.0%
\$200,000-\$249,999	109	14.3%	224,900	225,000	6	3	100.1%	100.0%
\$250,000-\$299,999	76	10.0%	272,331	269,950	9	4	100.5%	100.0%
\$300,000-\$399,999	77	10.1%	348,037	349,000	10	5	99.6%	100.0%
\$400,000-\$499,999	33	4.3%	446,954	448,000	12	6	99.5%	100.0%
\$500,000-\$749,999	18	2.4%	585,066	580,896	14	13	99.1%	100.0%
\$750,000-\$999,999	4	0.5%	867,954	883,907	9	6	98.6%	100.0%
\$1,000,000 and up	5	0.7%	2,809,580	1,999,900	15	15	100.0%	100.0%



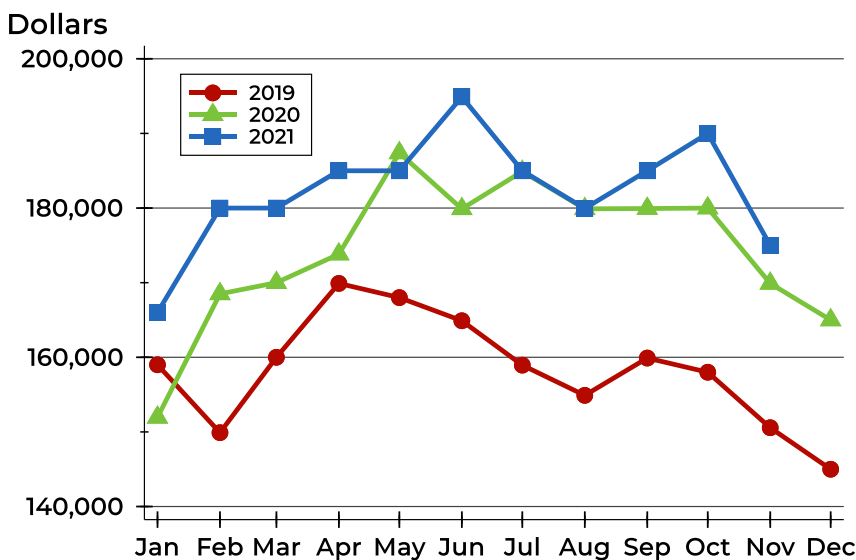
## Entire MLS System New Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	193,949	182,785	<b>197,563</b>
<b>February</b>	196,464	204,267	<b>215,582</b>
<b>March</b>	189,261	200,358	<b>213,366</b>
<b>April</b>	209,589	201,616	<b>221,444</b>
<b>May</b>	197,040	217,202	<b>218,397</b>
<b>June</b>	187,832	214,896	<b>229,193</b>
<b>July</b>	182,966	208,739	<b>218,798</b>
<b>August</b>	185,946	202,665	<b>215,144</b>
<b>September</b>	191,748	202,040	<b>217,416</b>
<b>October</b>	184,298	214,022	<b>222,212</b>
<b>November</b>	183,057	199,951	<b>219,569</b>
<b>December</b>	179,876	191,484	

### Median Price



Month	2019	2020	2021
<b>January</b>	159,000	151,950	<b>166,000</b>
<b>February</b>	149,900	168,500	<b>180,000</b>
<b>March</b>	160,000	170,000	<b>180,000</b>
<b>April</b>	169,900	173,823	<b>185,000</b>
<b>May</b>	168,000	187,388	<b>185,000</b>
<b>June</b>	164,900	179,900	<b>194,900</b>
<b>July</b>	158,950	184,900	<b>185,000</b>
<b>August</b>	154,900	179,900	<b>179,950</b>
<b>September</b>	159,900	179,935	<b>185,000</b>
<b>October</b>	158,000	180,000	<b>190,000</b>
<b>November</b>	150,565	169,900	<b>175,000</b>
<b>December</b>	145,000	165,000	



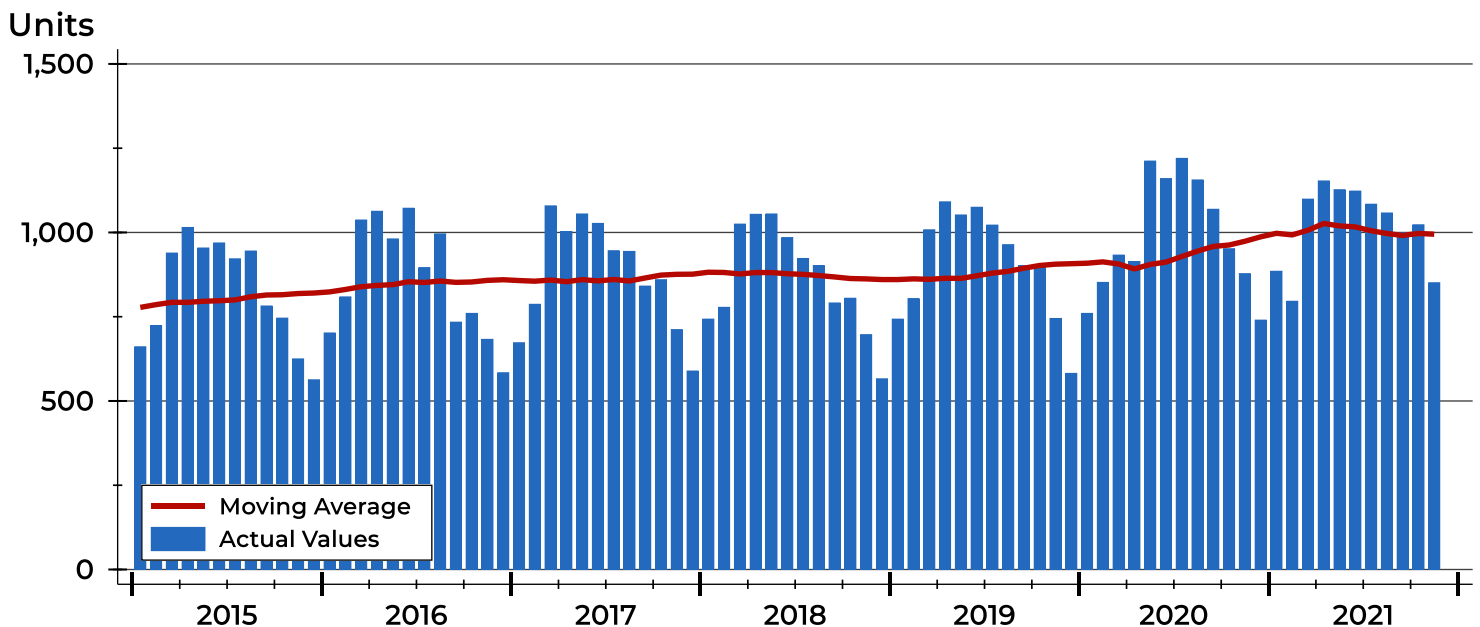
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		<b>851</b>	878	-3.1%	<b>11,199</b>	11,106	0.8%
Volume (1,000s)		<b>185,100</b>	178,326	3.8%	<b>2,437,030</b>	2,233,811	9.1%
Average	Sale Price	<b>217,509</b>	203,104	7.1%	<b>217,611</b>	201,136	8.2%
	Days on Market	<b>22</b>	29	-24.1%	<b>20</b>	30	-33.3%
	Percent of Original	<b>98.0%</b>	96.6%	1.4%	<b>99.2%</b>	97.6%	1.6%
Median	Sale Price	<b>189,000</b>	175,000	8.0%	<b>187,500</b>	175,000	7.1%
	Days on Market	<b>8</b>	11	-27.3%	<b>4</b>	7	-42.9%
	Percent of Original	<b>100.0%</b>	99.2%	0.8%	<b>100.0%</b>	100.0%	0.0%

A total of 851 contracts for sale were written in South Central Kansas during the month of November, down from 878 in 2020. The median list price of these homes was \$189,000, up from \$175,000 the prior year.

Half of the homes that went under contract in November were on the market less than 8 days, compared to 11 days in November 2020.

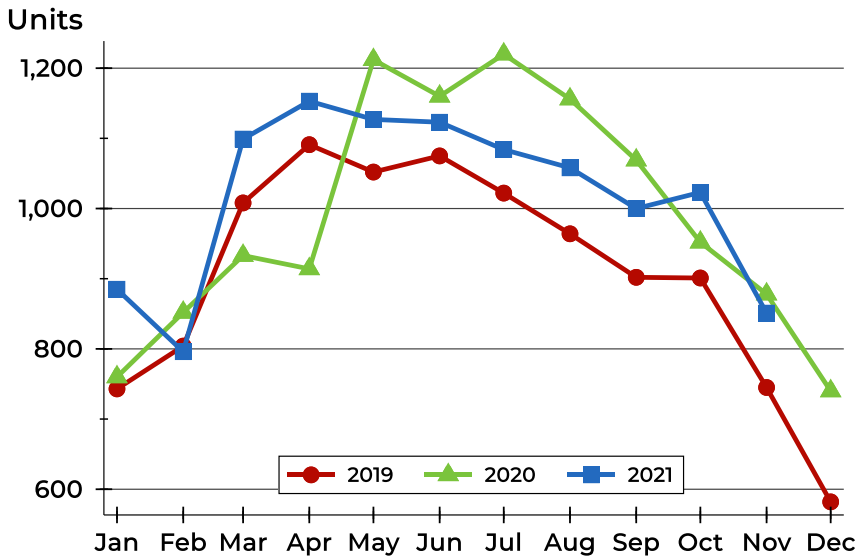
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	743	760	<b>885</b>
February	804	852	<b>796</b>
March	1,008	933	<b>1,099</b>
April	1,091	914	<b>1,153</b>
May	1,052	1,212	<b>1,127</b>
June	1,075	1,160	<b>1,123</b>
July	1,022	1,220	<b>1,084</b>
August	964	1,156	<b>1,058</b>
September	902	1,069	<b>1,000</b>
October	901	952	<b>1,023</b>
November	745	878	<b>851</b>
December	582	740	

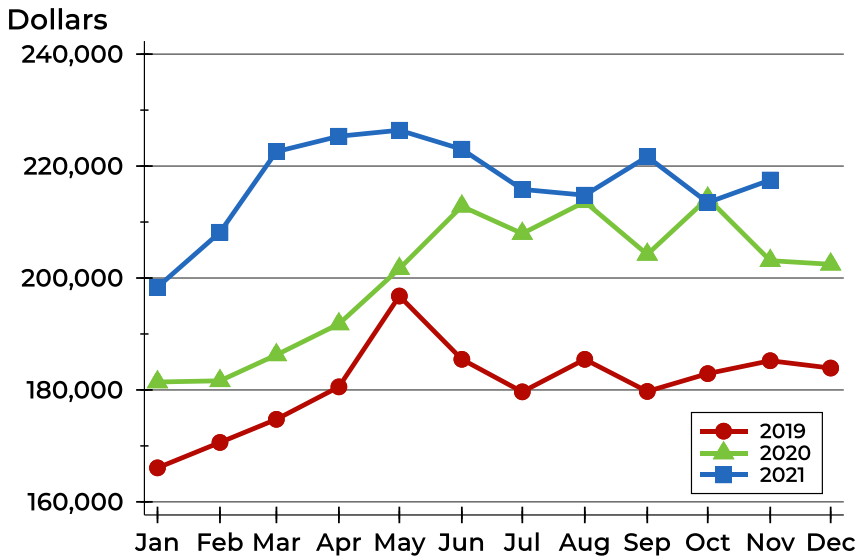
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.2%	14,600	14,600	28	28	95.6%	95.6%
\$25,000-\$49,999	27	3.3%	38,200	39,900	49	16	92.9%	94.5%
\$50,000-\$99,999	118	14.3%	80,694	82,000	30	15	94.3%	100.0%
\$100,000-\$124,999	74	9.0%	113,274	114,700	26	9	96.5%	100.0%
\$125,000-\$149,999	72	8.7%	136,976	135,450	15	5	99.2%	100.0%
\$150,000-\$174,999	79	9.6%	161,437	160,000	13	4	99.2%	100.0%
\$175,000-\$199,999	68	8.2%	187,154	185,000	17	4	99.7%	100.0%
\$200,000-\$249,999	147	17.8%	225,883	225,000	15	5	99.3%	100.0%
\$250,000-\$299,999	87	10.5%	272,604	269,900	14	4	100.0%	100.0%
\$300,000-\$399,999	90	10.9%	348,437	344,500	25	11	98.4%	100.0%
\$400,000-\$499,999	32	3.9%	445,265	444,500	23	15	98.3%	100.0%
\$500,000-\$749,999	18	2.2%	563,473	556,060	40	24	97.1%	100.0%
\$750,000-\$999,999	10	1.2%	848,881	834,750	49	39	97.5%	100.0%
\$1,000,000 and up	2	0.2%	2,097,500	2,097,500	10	10	100.0%	100.0%



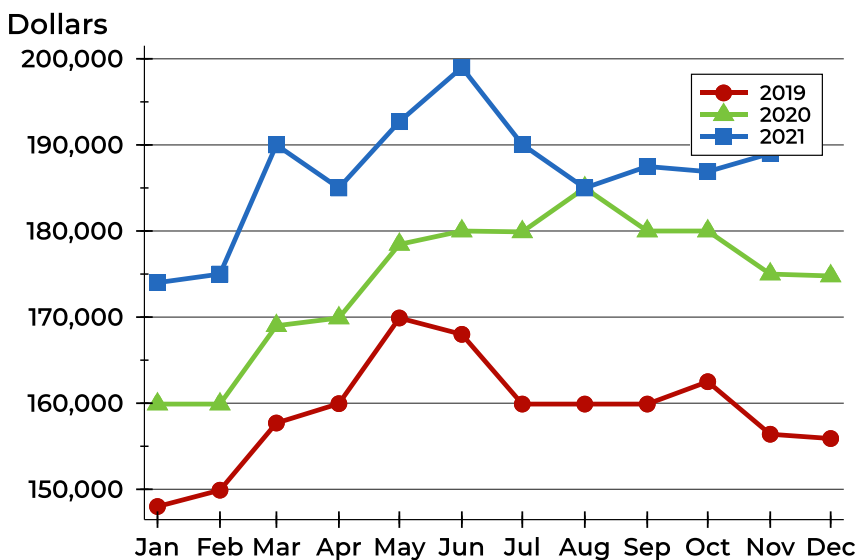
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	166,076	181,419	<b>198,369</b>
February	170,621	181,634	<b>208,170</b>
March	174,748	186,260	<b>222,580</b>
April	180,553	191,789	<b>225,329</b>
May	196,781	201,662	<b>226,405</b>
June	185,478	212,815	<b>223,012</b>
July	179,663	207,933	<b>215,836</b>
August	185,471	213,622	<b>214,799</b>
September	179,735	204,213	<b>221,676</b>
October	182,918	214,254	<b>213,485</b>
November	185,221	203,104	<b>217,509</b>
December	183,912	202,457	

### Median Price

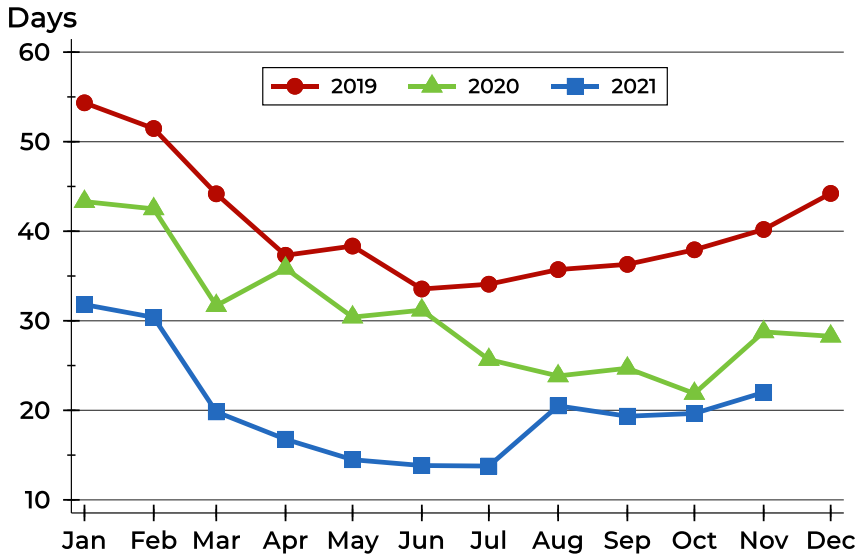


Month	2019	2020	2021
January	148,000	159,900	<b>174,000</b>
February	149,900	159,900	<b>175,000</b>
March	157,700	169,000	<b>190,000</b>
April	159,950	169,900	<b>185,000</b>
May	169,900	178,450	<b>192,700</b>
June	168,000	180,000	<b>199,000</b>
July	159,900	179,900	<b>190,050</b>
August	159,900	185,000	<b>185,000</b>
September	159,900	180,000	<b>187,500</b>
October	162,500	180,000	<b>186,900</b>
November	156,400	175,000	<b>189,000</b>
December	155,900	174,779	



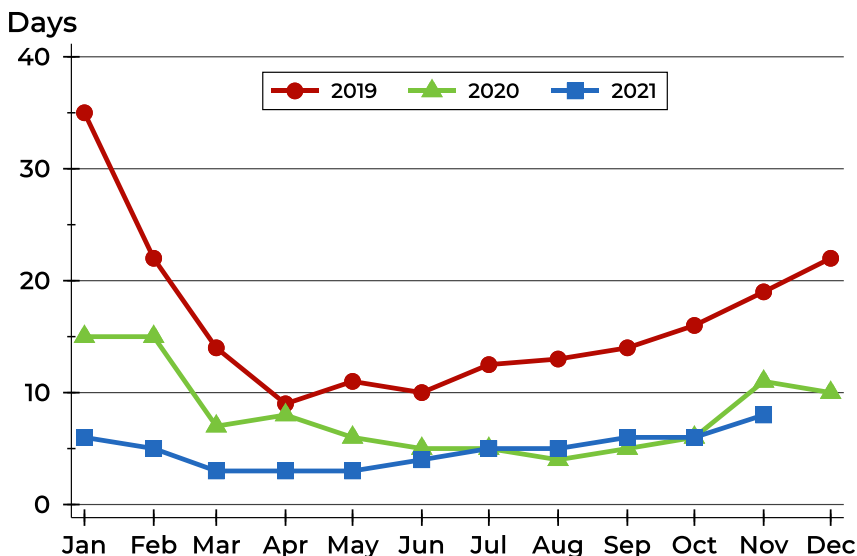
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	32
February	51	42	30
March	44	32	20
April	37	36	17
May	38	30	14
June	34	31	14
July	34	26	14
August	36	24	21
September	36	25	19
October	38	22	20
November	40	29	22
December	44	28	

### Median DOM



Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	5
August	13	4	5
September	14	5	6
October	16	6	6
November	19	11	8
December	22	10	



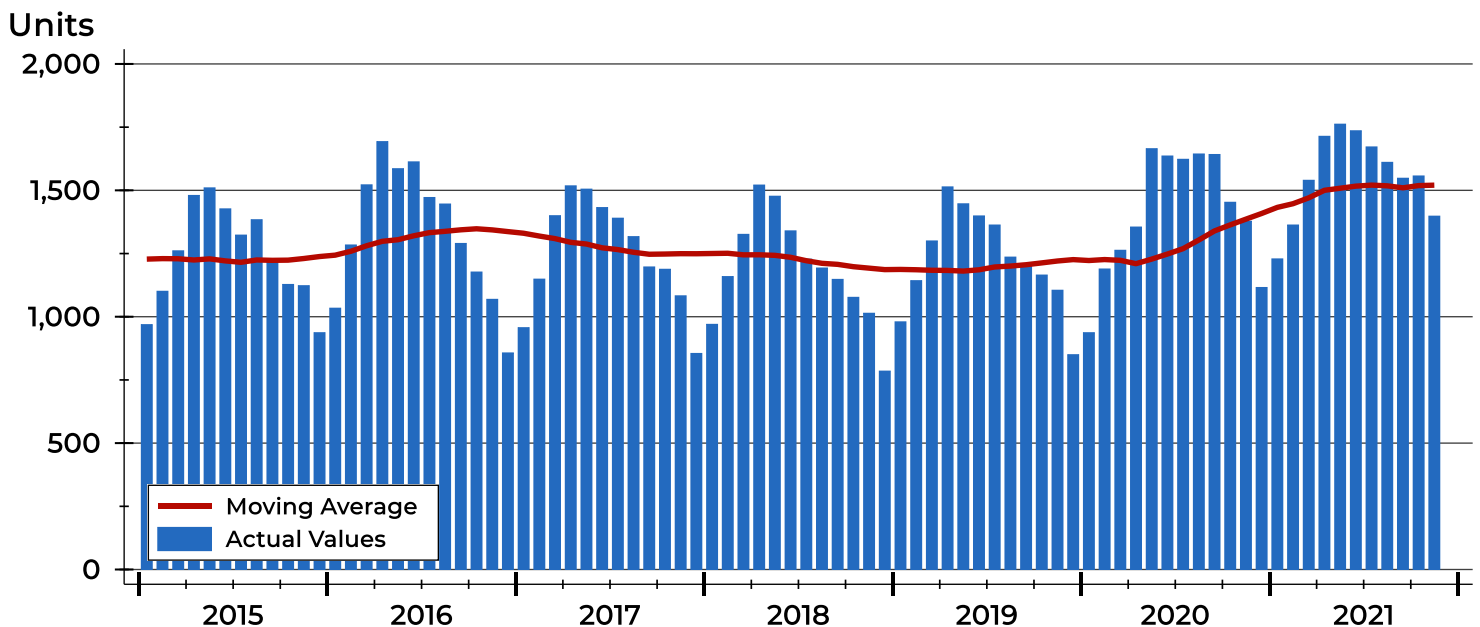
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2021	2020	Change
Pending Contracts		<b>1,398</b>	1,378	1.5%
Volume (1,000s)		<b>345,737</b>	302,598	14.3%
Average	List Price	<b>247,309</b>	219,592	12.6%
	Days on Market	<b>22</b>	27	-18.5%
	Percent of Original	<b>98.8%</b>	98.8%	0.0%
Median	List Price	<b>218,000</b>	189,800	14.9%
	Days on Market	<b>5</b>	7	-28.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,398 listings in South Central Kansas had contracts pending at the end of November, up from 1,378 contracts pending at the end of November 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

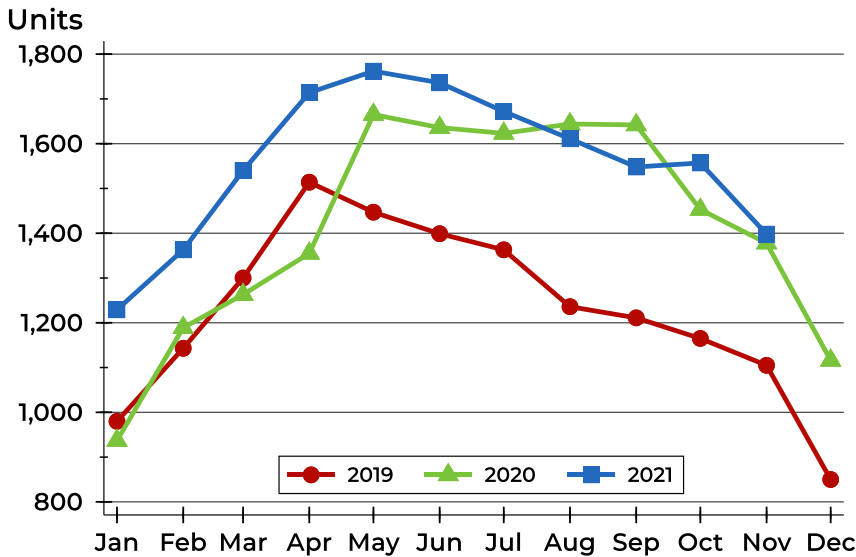
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
<b>January</b>	980	937	<b>1,229</b>
<b>February</b>	1,143	1,189	<b>1,363</b>
<b>March</b>	1,300	1,263	<b>1,540</b>
<b>April</b>	1,514	1,355	<b>1,714</b>
<b>May</b>	1,447	1,665	<b>1,762</b>
<b>June</b>	1,399	1,636	<b>1,736</b>
<b>July</b>	1,363	1,623	<b>1,672</b>
<b>August</b>	1,236	1,644	<b>1,611</b>
<b>September</b>	1,211	1,642	<b>1,548</b>
<b>October</b>	1,165	1,453	<b>1,557</b>
<b>November</b>	1,105	1,378	<b>1,398</b>
<b>December</b>	850	1,116	

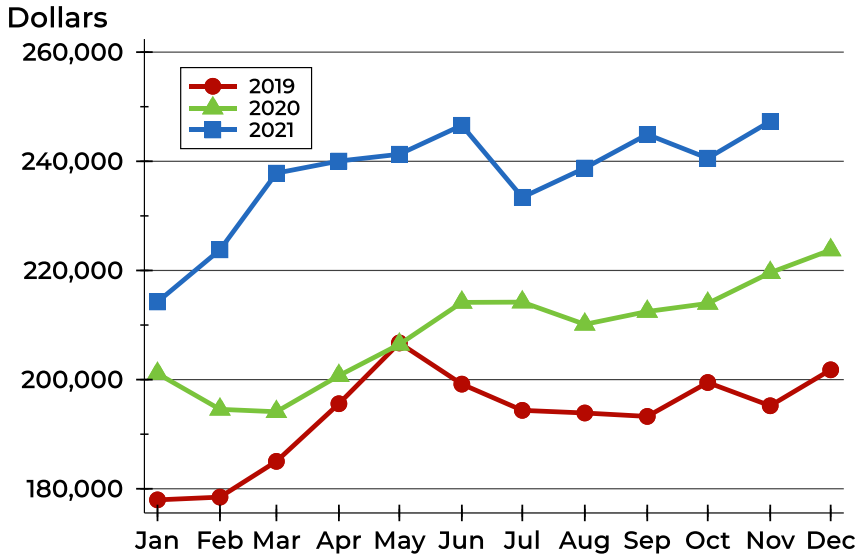
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	0.3%	19,025	18,100	7	8	100.0%	100.0%
\$25,000-\$49,999	23	1.7%	36,804	36,300	24	12	96.9%	100.0%
\$50,000-\$99,999	169	12.4%	82,326	84,900	45	14	96.0%	100.0%
\$100,000-\$124,999	91	6.7%	113,598	115,000	26	11	96.9%	100.0%
\$125,000-\$149,999	115	8.4%	136,759	135,000	17	5	98.9%	100.0%
\$150,000-\$174,999	108	7.9%	161,817	160,000	19	4	99.1%	100.0%
\$175,000-\$199,999	99	7.2%	187,799	187,750	15	4	99.0%	100.0%
\$200,000-\$249,999	230	16.8%	227,095	225,000	22	4	99.5%	100.0%
\$250,000-\$299,999	147	10.8%	273,062	270,000	13	3	100.0%	100.0%
\$300,000-\$399,999	224	16.4%	350,512	351,123	15	3	99.7%	100.0%
\$400,000-\$499,999	84	6.1%	442,045	439,604	14	2	99.8%	100.0%
\$500,000-\$749,999	48	3.5%	570,428	563,560	20	0	99.2%	100.0%
\$750,000-\$999,999	20	1.5%	853,418	852,500	37	6	98.9%	100.0%
\$1,000,000 and up	5	0.4%	1,726,980	1,250,000	85	65	88.3%	89.6%



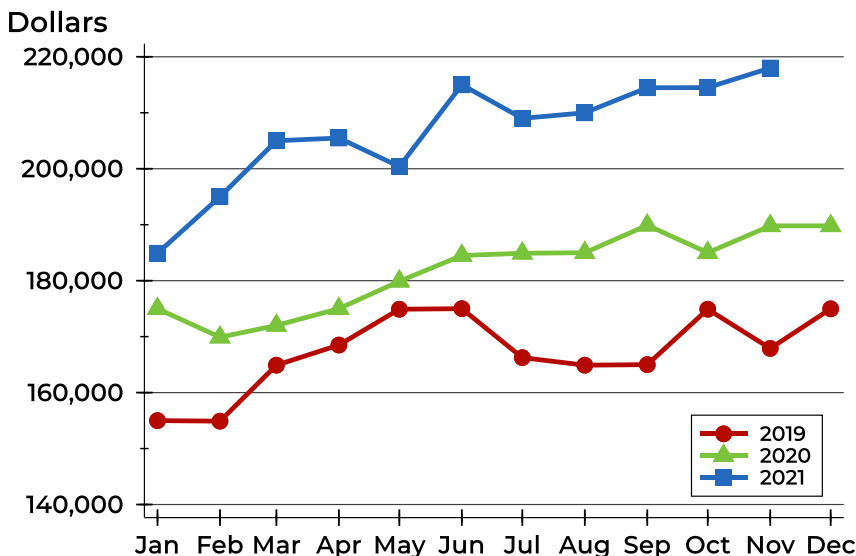
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	177,966	201,113	<b>214,232</b>
February	178,468	194,555	<b>223,781</b>
March	185,022	194,112	<b>237,831</b>
April	195,583	200,722	<b>240,041</b>
May	206,721	206,461	<b>241,294</b>
June	199,174	214,154	<b>246,596</b>
July	194,369	214,195	<b>233,402</b>
August	193,882	210,126	<b>238,759</b>
September	193,256	212,480	<b>244,928</b>
October	199,471	213,958	<b>240,565</b>
November	195,210	219,592	<b>247,309</b>
December	201,795	223,753	

### Median Price

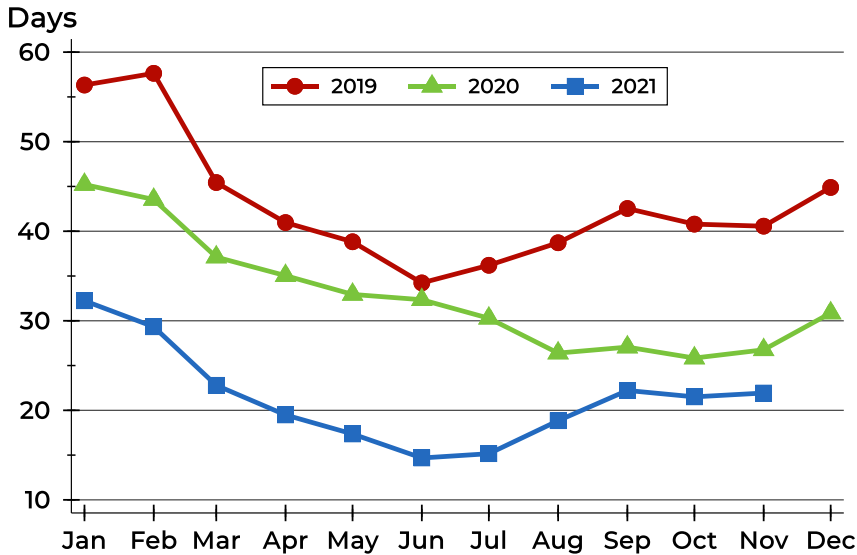


Month	2019	2020	2021
January	155,000	175,000	<b>184,900</b>
February	154,900	169,900	<b>195,000</b>
March	164,900	172,000	<b>205,000</b>
April	168,500	175,000	<b>205,495</b>
May	174,900	179,900	<b>200,387</b>
June	175,000	184,500	<b>215,000</b>
July	166,250	184,900	<b>209,000</b>
August	164,900	185,000	<b>210,000</b>
September	165,000	189,900	<b>214,477</b>
October	174,900	185,000	<b>214,500</b>
November	167,900	189,800	<b>218,000</b>
December	174,975	189,800	



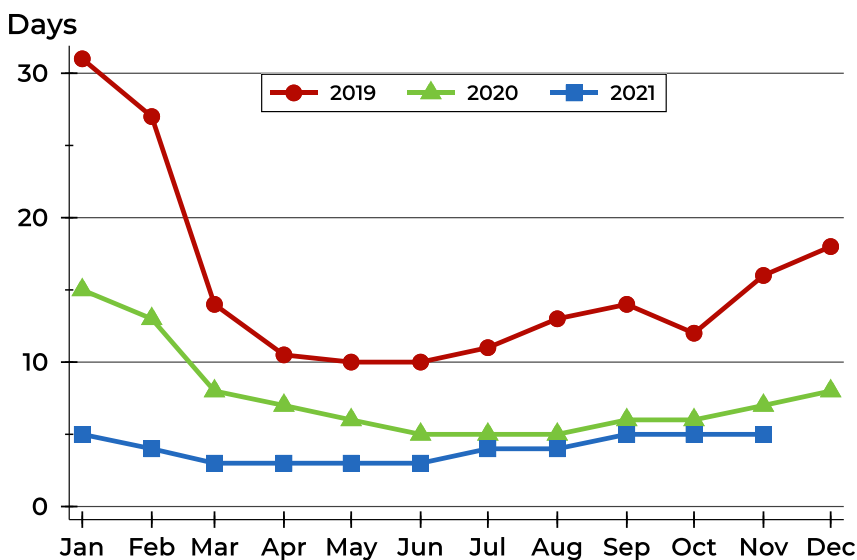
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	15
August	39	26	19
September	43	27	22
October	41	26	22
November	41	27	22
December	45	31	

### Median DOM



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	4
August	13	5	4
September	14	6	5
October	12	6	5
November	16	7	5
December	18	8	



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

January 11, 2022

### South Central Kansas MLS Releases Home Sales Figures for December 2021

Home sales in South Central Kansas fell by 0.7% in December compared to the prior year. Sales in December 2021 totaled 987 units, down from 994 in 2020.

Among existing homes, 898 units sold in December, essentially unchanged from the same period last year. The average sale price of existing homes was \$200,805. This represents an increase of 7.0% from the December 2020 average price of \$187,608.

For new construction, 89 sales occurred in December, down from 96 units the prior year, a decrease of 7.3%. The average sale price of new homes in December was \$417,335, up 23.3% from the same period last year.

A total of 692 contracts for sale were written in December 2021, down from 750 in December 2020. This is a decrease of 7.7%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 732 units at the end of December, which is down from 1,018 homes that were on the market at the end of December last year. At the current rate of sales, this figure represents 0.7 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Matt Sikes at [matt@courtleyjacksonco.com](mailto:matt@courtleyjacksonco.com).





## Entire MLS System Housing Report



### Market Overview

#### South Central Kansas Home Sales Fell in December

Total home sales in South Central Kansas fell last month to 987 units, compared to 994 units in December 2020. Total sales volume was \$217.5 million, up from a year earlier.

The median sale price in December was \$190,000, up from \$176,750 a year earlier. Homes that sold in December were typically on the market for 6 days and sold for 100.0% of their list prices.

#### South Central Kansas Active Listings Down at End of December

The total number of active listings in South Central Kansas at the end of December was 732 units, down from 1,018 at the same point in 2020. This represents a 0.7 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$219,175.

During December, a total of 692 contracts were written down from 750 in December 2020. At the end of the month, there were 1,061 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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## Entire MLS System Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b>		<b>987</b>	<b>994</b>	<b>846</b>	<b>12,135</b>	<b>11,494</b>	<b>10,823</b>
Change from prior year		-0.7%	17.5%	16.5%	5.6%	6.2%	4.2%
<b>Active Listings</b>		<b>732</b>	<b>1,018</b>	<b>1,677</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-28.1%	-39.3%	-23.9%			
<b>Months' Supply</b>		<b>0.7</b>	<b>1.1</b>	<b>1.9</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.4%	-42.1%	-24.0%			
<b>New Listings</b>		<b>577</b>	<b>732</b>	<b>616</b>	<b>12,842</b>	<b>13,041</b>	<b>13,202</b>
Change from prior year		-21.2%	18.8%	-5.8%	-1.5%	-1.2%	-2.8%
<b>Contracts Written</b>		<b>692</b>	<b>750</b>	<b>582</b>	<b>11,942</b>	<b>11,875</b>	<b>10,889</b>
Change from prior year		-7.7%	28.9%	2.8%	0.6%	9.1%	5.5%
<b>Pending Contracts</b>		<b>1,061</b>	<b>1,116</b>	<b>850</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-4.9%	31.3%	8.3%			
<b>Sales Volume (1,000s)</b>		<b>217,466</b>	<b>200,977</b>	<b>148,682</b>	<b>2,611,608</b>	<b>2,218,355</b>	<b>1,883,549</b>
Change from prior year		8.2%	35.2%	28.3%	17.7%	17.8%	9.4%
Average	<b>Sale Price</b>	<b>220,330</b>	<b>202,190</b>	<b>175,747</b>	<b>215,213</b>	<b>193,001</b>	<b>174,032</b>
	Change from prior year	9.0%	15.0%	10.1%	11.5%	10.9%	5.0%
	<b>List Price of Actives</b>	<b>291,024</b>	<b>270,975</b>	<b>244,028</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	7.4%	11.0%	5.7%			
	<b>Days on Market</b>	<b>21</b>	<b>25</b>	<b>39</b>	<b>20</b>	<b>31</b>	<b>40</b>
Change from prior year	-16.0%	-35.9%	-17.0%	-35.5%	-22.5%	-11.1%	
<b>Percent of List</b>	<b>99.3%</b>	<b>98.1%</b>	<b>97.8%</b>	<b>100.1%</b>	<b>98.7%</b>	<b>97.9%</b>	
Change from prior year	1.2%	0.3%	0.0%	1.4%	0.8%	0.2%	
<b>Percent of Original</b>	<b>97.8%</b>	<b>96.9%</b>	<b>95.6%</b>	<b>99.2%</b>	<b>97.4%</b>	<b>96.1%</b>	
Change from prior year	0.9%	1.4%	0.3%	1.8%	1.4%	0.4%	
Median	<b>Sale Price</b>	<b>190,000</b>	<b>176,750</b>	<b>150,000</b>	<b>185,100</b>	<b>170,000</b>	<b>154,000</b>
	Change from prior year	7.5%	17.8%	4.0%	8.9%	10.4%	6.2%
	<b>List Price of Actives</b>	<b>219,175</b>	<b>214,950</b>	<b>184,080</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	2.0%	16.8%	8.3%			
	<b>Days on Market</b>	<b>6</b>	<b>9</b>	<b>18</b>	<b>4</b>	<b>7</b>	<b>15</b>
Change from prior year	-33.3%	-50.0%	-25.0%	-42.9%	-53.3%	-25.0%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>	
Change from prior year	0.0%	0.5%	0.7%	0.0%	0.4%	0.5%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>99.6%</b>	<b>97.6%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	
Change from prior year	0.4%	2.0%	0.6%	0.0%	1.8%	0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



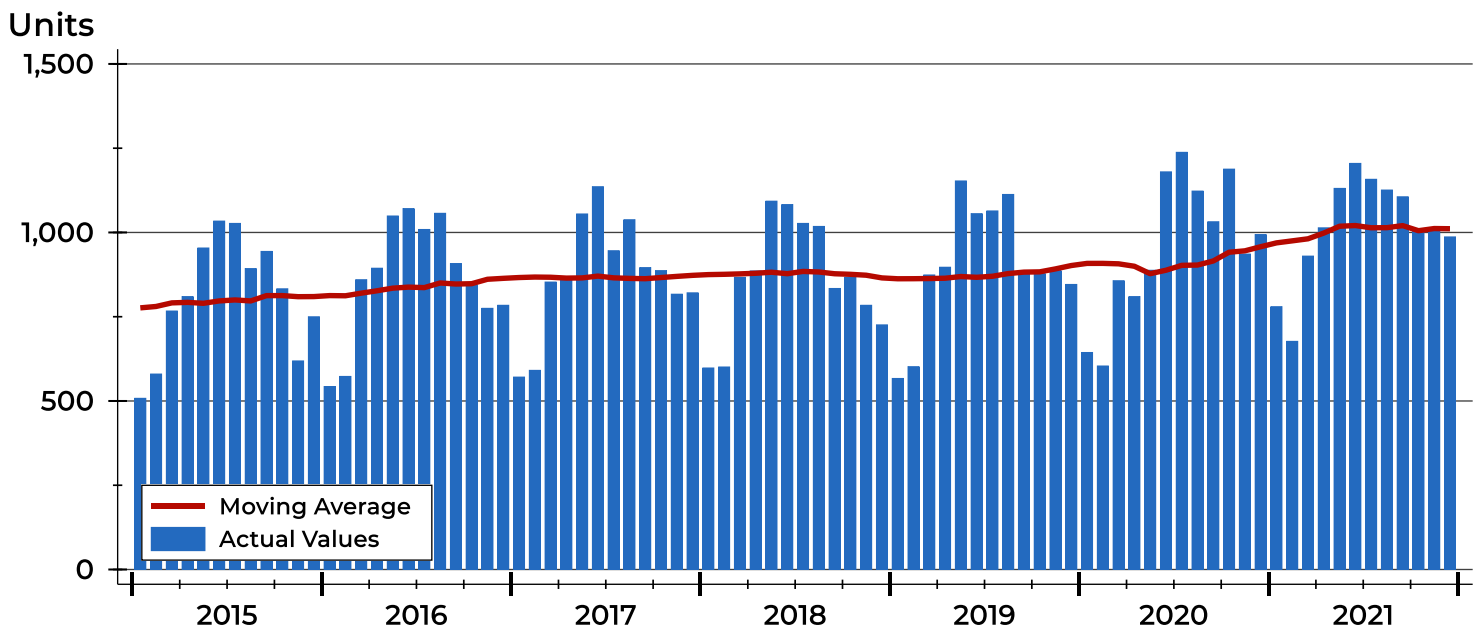
## Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2021	December 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		<b>987</b>	994	-0.7%	<b>12,135</b>	11,494	5.6%
Volume (1,000s)		<b>217,466</b>	200,977	8.2%	<b>2,611,608</b>	2,218,355	17.7%
Months' Supply		<b>0.7</b>	1.1	-36.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>220,330</b>	202,190	9.0%	<b>215,213</b>	193,001	11.5%
	Days on Market	<b>21</b>	25	-16.0%	<b>20</b>	31	-35.5%
	Percent of List	<b>99.3%</b>	98.1%	1.2%	<b>100.1%</b>	98.7%	1.4%
	Percent of Original	<b>97.8%</b>	96.9%	0.9%	<b>99.2%</b>	97.4%	1.8%
Median	Sale Price	<b>190,000</b>	176,750	7.5%	<b>185,100</b>	170,000	8.9%
	Days on Market	<b>6</b>	9	-33.3%	<b>4</b>	7	-42.9%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	99.6%	0.4%	<b>100.0%</b>	100.0%	0.0%

A total of 987 homes sold in South Central Kansas in December, down from 994 units in December 2020. Total sales volume rose to \$217.5 million compared to \$201.0 million in the previous year.

The median sales price in December was \$190,000, up 7.5% compared to the prior year. Median days on market was 6 days, the same as November, and down from 9 in December 2020.

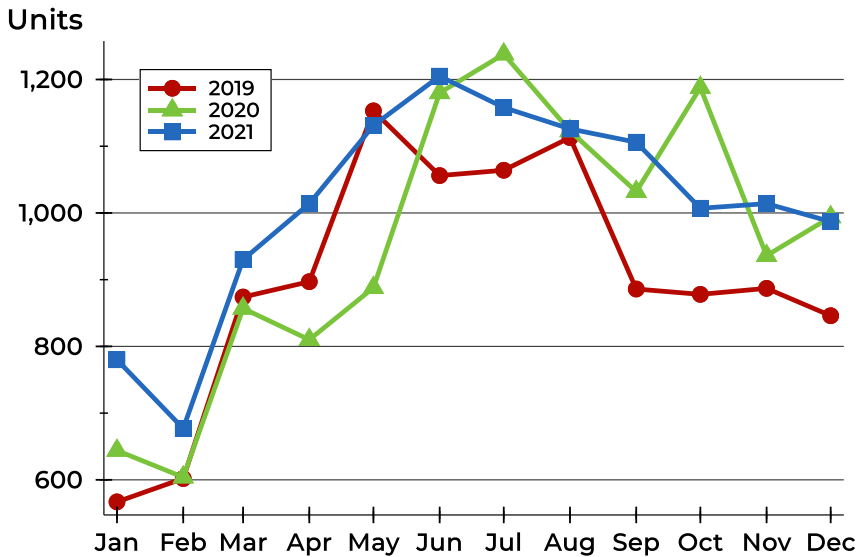
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
<b>January</b>	567	644	<b>780</b>
<b>February</b>	602	604	<b>677</b>
<b>March</b>	874	857	<b>930</b>
<b>April</b>	897	810	<b>1,014</b>
<b>May</b>	1,153	888	<b>1,131</b>
<b>June</b>	1,056	1,180	<b>1,205</b>
<b>July</b>	1,064	1,238	<b>1,158</b>
<b>August</b>	1,113	1,123	<b>1,126</b>
<b>September</b>	886	1,032	<b>1,106</b>
<b>October</b>	878	1,188	<b>1,007</b>
<b>November</b>	887	936	<b>1,014</b>
<b>December</b>	846	994	<b>987</b>

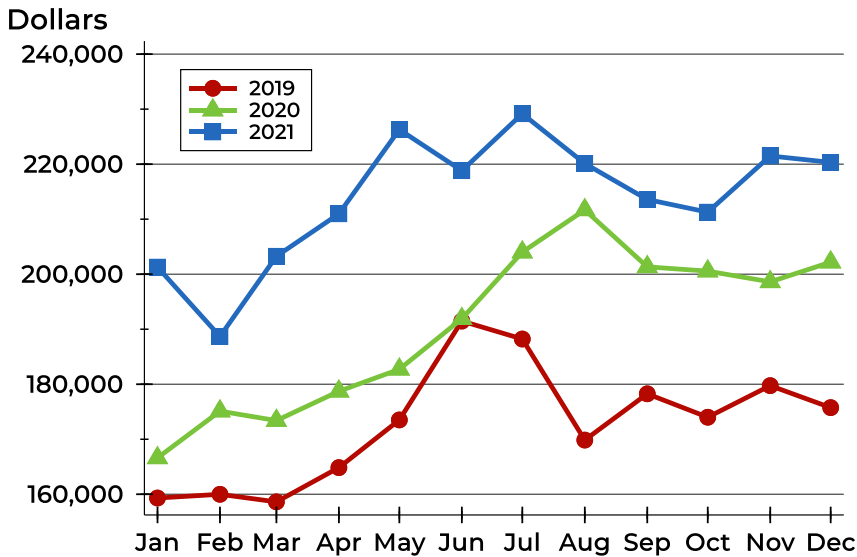
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	5	0.5%	1.9	17,036	17,000	59	42	84.0%	84.0%	71.9%	71.9%
\$25,000-\$49,999	32	3.2%	0.4	38,051	36,750	49	24	87.3%	88.9%	84.4%	87.9%
\$50,000-\$99,999	152	15.4%	1.1	78,031	79,250	29	14	96.2%	100.0%	92.4%	95.5%
\$100,000-\$124,999	73	7.4%	0.5	112,152	111,100	22	11	99.2%	100.0%	96.9%	98.1%
\$125,000-\$149,999	97	9.8%	0.6	137,295	138,000	20	5	99.7%	100.0%	98.4%	100.0%
\$150,000-\$174,999	87	8.8%	0.3	161,586	160,500	15	4	101.2%	100.0%	100.3%	100.0%
\$175,000-\$199,999	73	7.4%	0.3	186,444	186,400	17	5	100.1%	100.0%	98.6%	100.0%
\$200,000-\$249,999	157	15.9%	0.5	223,629	225,000	15	3	101.3%	100.0%	100.7%	100.0%
\$250,000-\$299,999	101	10.2%	0.4	270,241	269,900	14	4	100.1%	100.0%	99.5%	100.0%
\$300,000-\$399,999	124	12.6%	1.0	346,170	345,000	19	4	100.2%	100.0%	99.4%	100.0%
\$400,000-\$499,999	43	4.4%	1.5	440,462	439,900	14	4	100.2%	100.0%	99.7%	100.0%
\$500,000-\$749,999	29	2.9%	1.5	576,202	565,000	42	5	100.8%	100.0%	99.1%	100.0%
\$750,000-\$999,999	11	1.1%	1.5	885,475	877,759	25	0	100.1%	100.0%	99.3%	100.0%
\$1,000,000 and up	3	0.3%	5.3	1,469,895	1,540,000	34	36	96.0%	96.0%	95.6%	95.6%



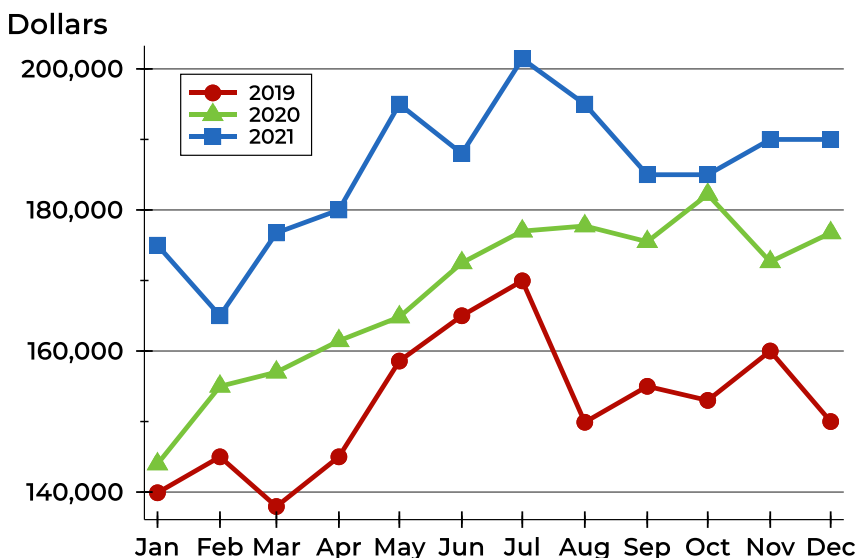
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	159,319	166,612	<b>201,296</b>
February	159,997	175,110	<b>188,680</b>
March	158,616	173,394	<b>203,264</b>
April	164,845	178,721	<b>210,982</b>
May	173,511	182,721	<b>226,292</b>
June	191,481	191,907	<b>218,812</b>
July	188,219	204,009	<b>229,172</b>
August	169,849	211,694	<b>220,120</b>
September	178,263	201,339	<b>213,583</b>
October	174,004	200,561	<b>211,281</b>
November	179,744	198,612	<b>221,498</b>
December	175,747	202,190	<b>220,330</b>

### Median Price

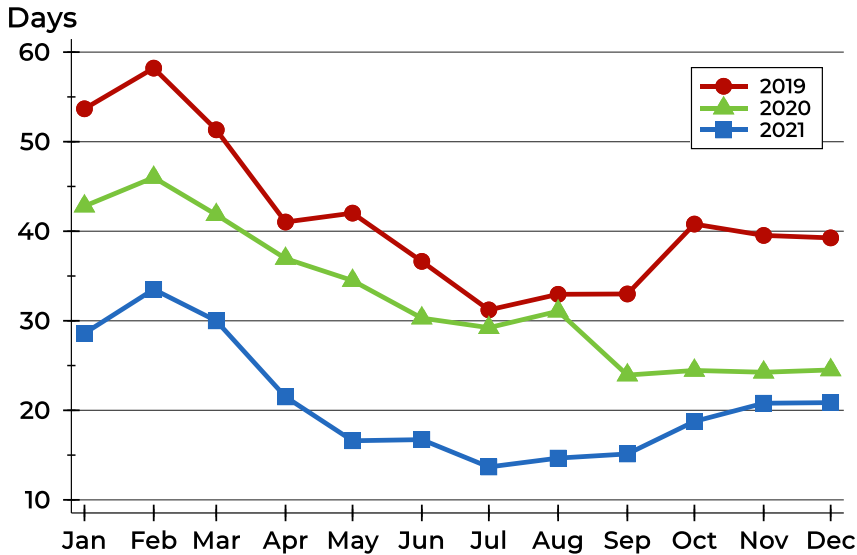


Month	2019	2020	2021
January	139,900	143,983	<b>175,000</b>
February	145,000	155,000	<b>165,000</b>
March	137,950	157,000	<b>176,750</b>
April	145,000	161,450	<b>180,000</b>
May	158,577	164,825	<b>195,000</b>
June	165,000	172,500	<b>188,000</b>
July	169,950	177,000	<b>201,431</b>
August	149,900	177,732	<b>195,000</b>
September	155,000	175,500	<b>185,000</b>
October	153,000	182,200	<b>185,000</b>
November	160,000	172,650	<b>190,000</b>
December	150,000	176,750	<b>190,000</b>



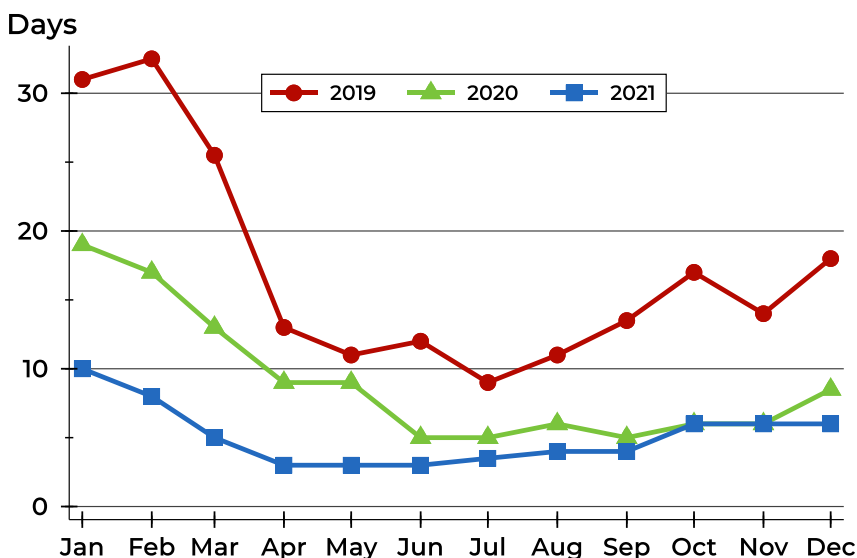
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	<b>29</b>
February	58	46	<b>34</b>
March	51	42	<b>30</b>
April	41	37	<b>22</b>
May	42	34	<b>17</b>
June	37	30	<b>17</b>
July	31	29	<b>14</b>
August	33	31	<b>15</b>
September	33	24	<b>15</b>
October	41	24	<b>19</b>
November	40	24	<b>21</b>
December	39	25	<b>21</b>

### Median DOM



Month	2019	2020	2021
January	31	19	<b>10</b>
February	33	17	<b>8</b>
March	26	13	<b>5</b>
April	13	9	<b>3</b>
May	11	9	<b>3</b>
June	12	5	<b>3</b>
July	9	5	<b>4</b>
August	11	6	<b>4</b>
September	14	5	<b>4</b>
October	17	6	<b>6</b>
November	14	6	<b>6</b>
December	18	9	<b>6</b>



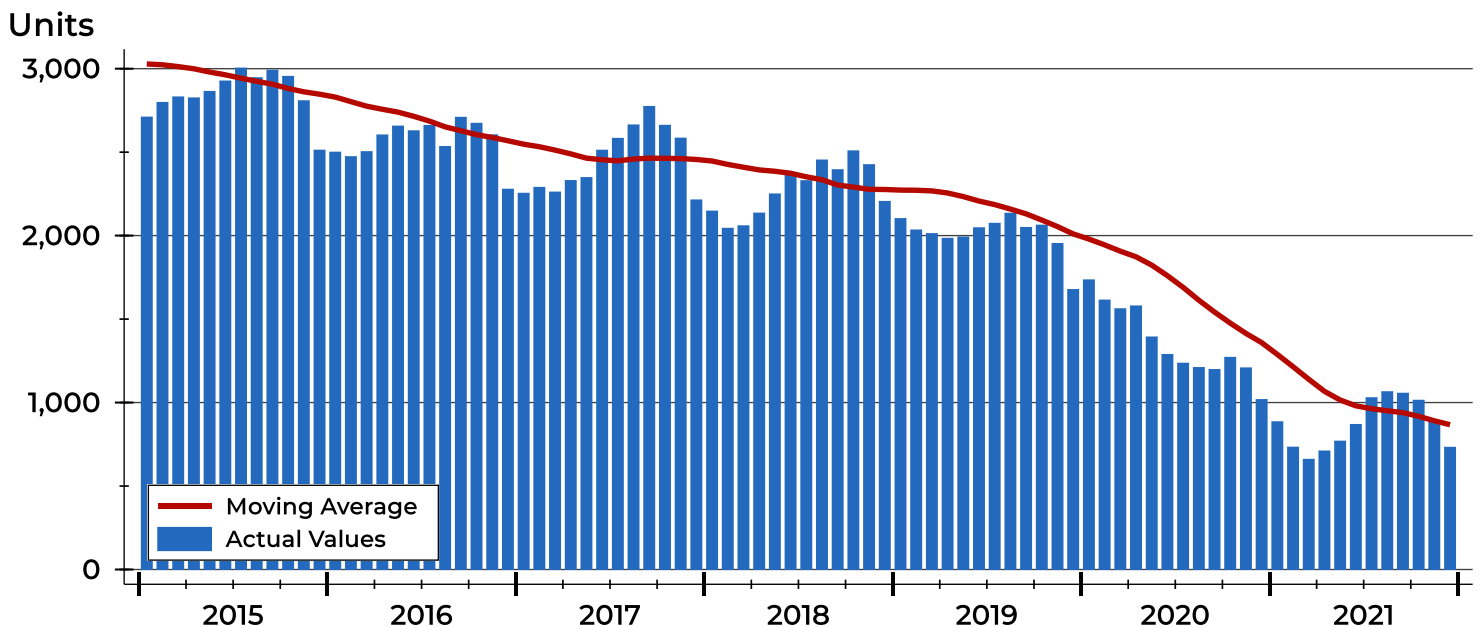
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2021	2020	Change
Active Listings		<b>732</b>	1,018	-28.1%
Volume (1,000s)		<b>213,030</b>	275,852	-22.8%
Months' Supply		<b>0.7</b>	1.1	-36.4%
Average	List Price	<b>291,024</b>	270,975	7.4%
	Days on Market	<b>61</b>	77	-20.8%
	Percent of Original	<b>99.0%</b>	98.0%	1.0%
Median	List Price	<b>219,175</b>	214,950	2.0%
	Days on Market	<b>42</b>	42	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 732 homes were available for sale in South Central Kansas at the end of December. This represents a 0.7 months' supply of active listings.

The median list price of homes on the market at the end of December was \$219,175, up 2.0% from 2020. The typical time on market for active listings was 42 days, up from 42 days a year earlier.

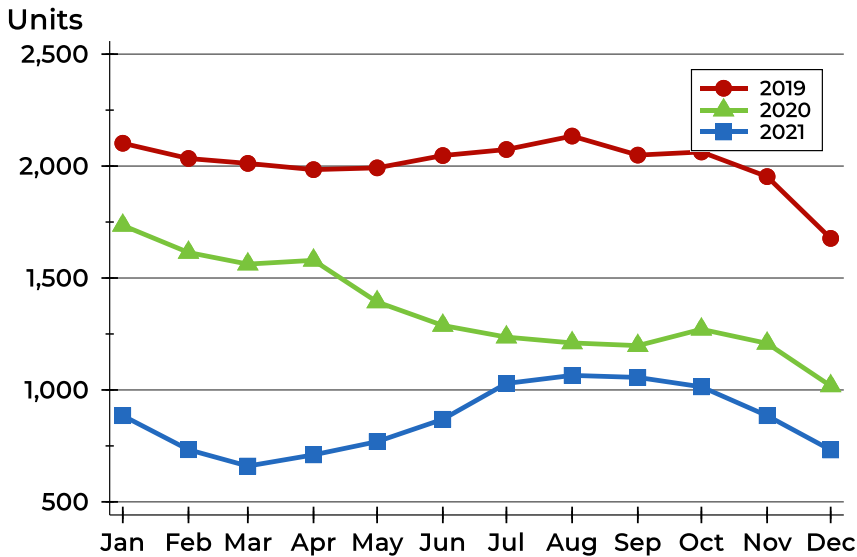
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
<b>January</b>	2,102	1,735	<b>885</b>
<b>February</b>	2,034	1,614	<b>733</b>
<b>March</b>	2,012	1,562	<b>660</b>
<b>April</b>	1,984	1,579	<b>710</b>
<b>May</b>	1,992	1,393	<b>769</b>
<b>June</b>	2,047	1,288	<b>869</b>
<b>July</b>	2,074	1,236	<b>1,029</b>
<b>August</b>	2,134	1,210	<b>1,065</b>
<b>September</b>	2,049	1,198	<b>1,056</b>
<b>October</b>	2,063	1,271	<b>1,014</b>
<b>November</b>	1,953	1,208	<b>885</b>
<b>December</b>	1,677	1,018	<b>732</b>

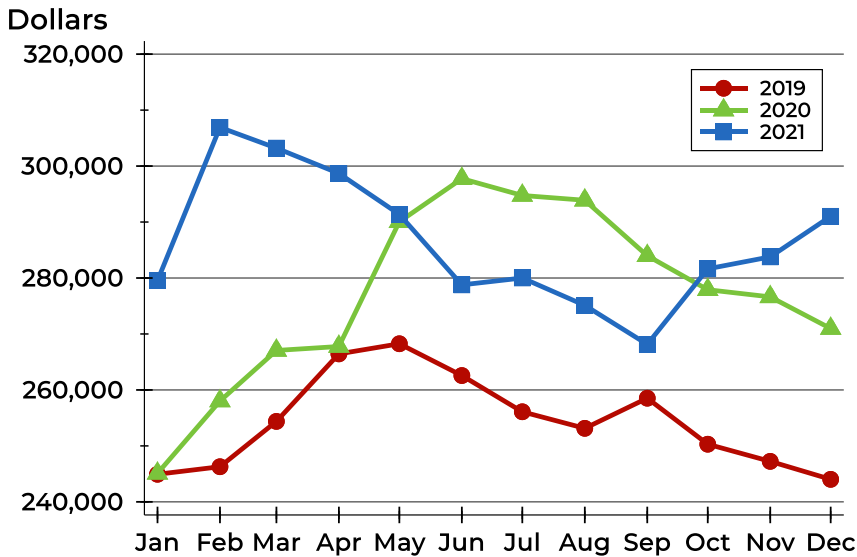
### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	19	2.6%	1.9	7,359	1,495	44	24	96.4%	100.0%
\$25,000-\$49,999	15	2.1%	0.4	37,520	39,900	57	60	96.9%	100.0%
\$50,000-\$99,999	159	22.0%	1.1	74,990	75,000	66	52	97.1%	100.0%
\$100,000-\$124,999	45	6.2%	0.5	114,569	115,000	61	39	96.1%	100.0%
\$125,000-\$149,999	55	7.6%	0.6	136,529	135,000	39	20	98.2%	100.0%
\$150,000-\$174,999	28	3.9%	0.3	160,118	159,700	53	47	98.7%	100.0%
\$175,000-\$199,999	23	3.2%	0.3	190,226	194,700	50	39	99.3%	100.0%
\$200,000-\$249,999	82	11.4%	0.5	233,666	239,900	58	71	98.9%	100.0%
\$250,000-\$299,999	43	6.0%	0.4	272,765	272,500	78	31	101.0%	100.0%
\$300,000-\$399,999	116	16.1%	1.0	354,226	350,000	63	34	101.6%	100.0%
\$400,000-\$499,999	65	9.0%	1.5	444,506	439,000	43	15	101.2%	100.0%
\$500,000-\$749,999	41	5.7%	1.5	604,868	599,900	43	27	101.8%	100.0%
\$750,000-\$999,999	11	1.5%	1.5	866,476	875,000	58	68	98.1%	100.0%
\$1,000,000 and up	20	2.8%	5.3	2,038,350	1,572,000	202	113	94.5%	100.0%



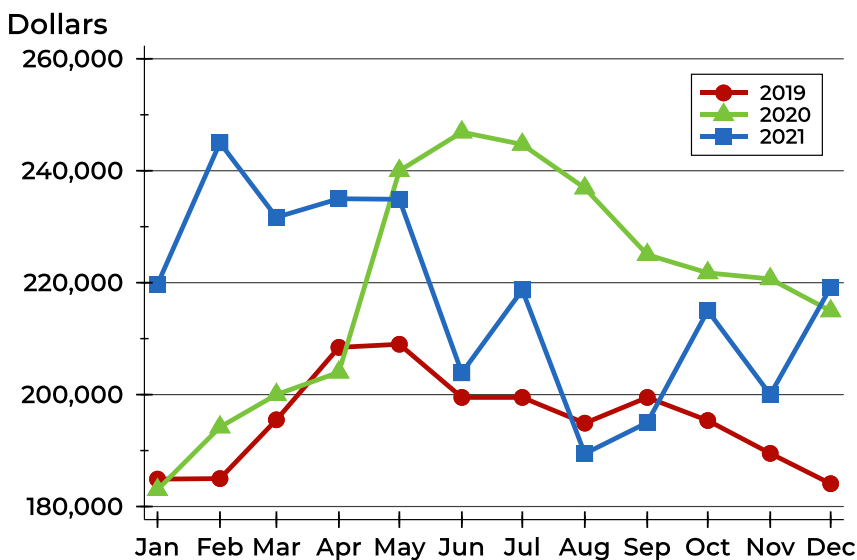
## Entire MLS System Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	244,933	245,096	<b>279,536</b>
February	246,278	258,022	<b>306,921</b>
March	254,379	267,055	<b>303,214</b>
April	266,443	267,767	<b>298,692</b>
May	268,251	290,053	<b>291,370</b>
June	262,572	297,758	<b>278,773</b>
July	256,102	294,752	<b>280,007</b>
August	253,144	293,894	<b>275,117</b>
September	258,524	283,984	<b>268,151</b>
October	250,301	277,908	<b>281,636</b>
November	247,242	276,630	<b>283,779</b>
December	244,028	270,975	<b>291,024</b>

### Median Price

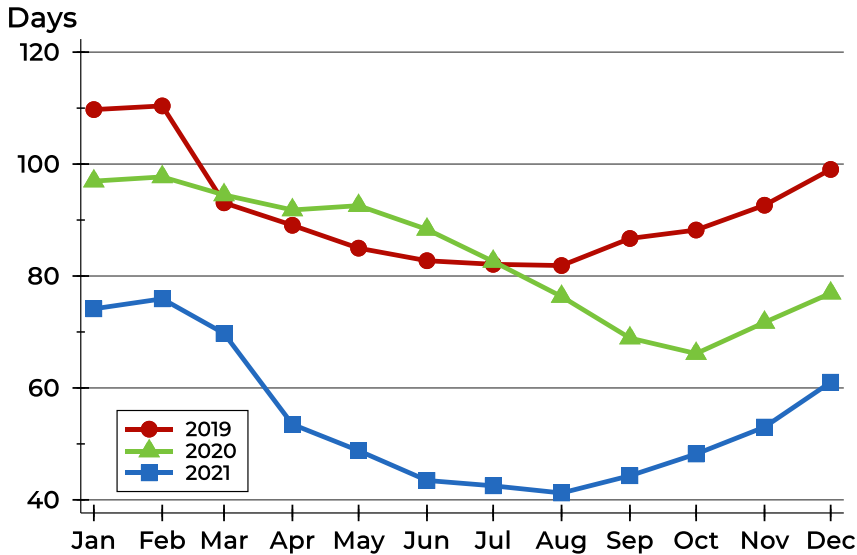


Month	2019	2020	2021
January	184,900	183,000	<b>219,700</b>
February	185,000	194,200	<b>245,000</b>
March	195,500	200,000	<b>231,687</b>
April	208,443	204,000	<b>235,000</b>
May	209,000	240,000	<b>234,900</b>
June	199,500	246,900	<b>203,897</b>
July	199,500	244,700	<b>218,700</b>
August	194,900	236,900	<b>189,450</b>
September	199,500	225,000	<b>195,000</b>
October	195,370	221,750	<b>215,000</b>
November	189,500	220,675	<b>200,000</b>
December	184,080	214,950	<b>219,175</b>



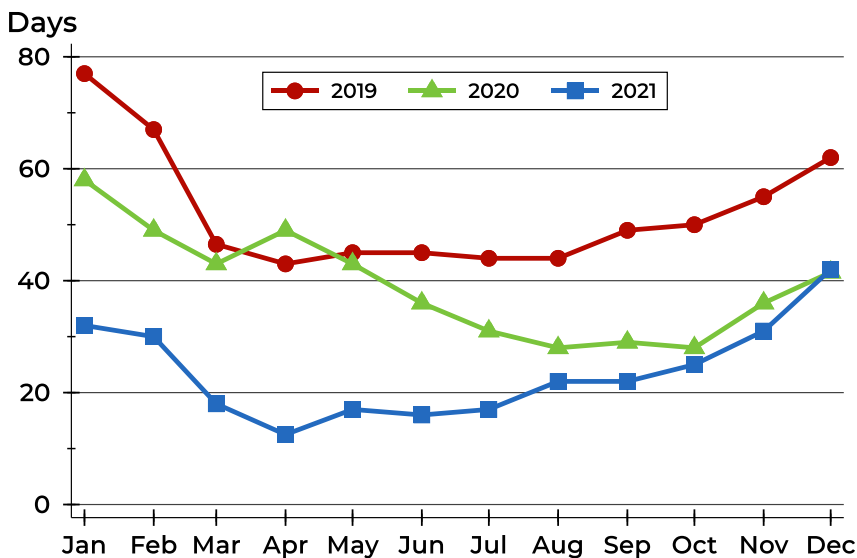
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	110	97	<b>74</b>
February	110	98	<b>76</b>
March	93	94	<b>70</b>
April	89	92	<b>54</b>
May	85	93	<b>49</b>
June	83	88	<b>43</b>
July	82	83	<b>43</b>
August	82	76	<b>41</b>
September	87	69	<b>44</b>
October	88	66	<b>48</b>
November	93	72	<b>53</b>
December	99	77	<b>61</b>

### Median DOM

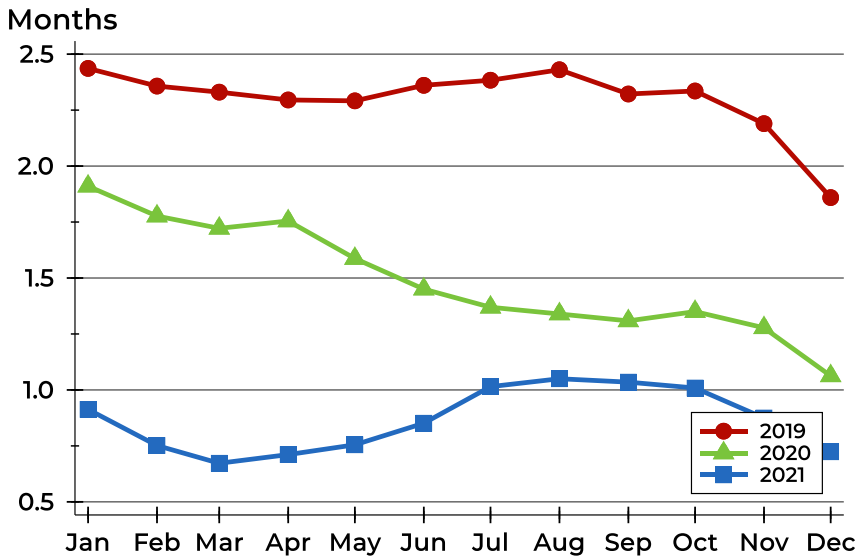


Month	2019	2020	2021
January	77	58	<b>32</b>
February	67	49	<b>30</b>
March	47	43	<b>18</b>
April	43	49	<b>13</b>
May	45	43	<b>17</b>
June	45	36	<b>16</b>
July	44	31	<b>17</b>
August	44	28	<b>22</b>
September	49	29	<b>22</b>
October	50	28	<b>25</b>
November	55	36	<b>31</b>
December	62	42	<b>42</b>



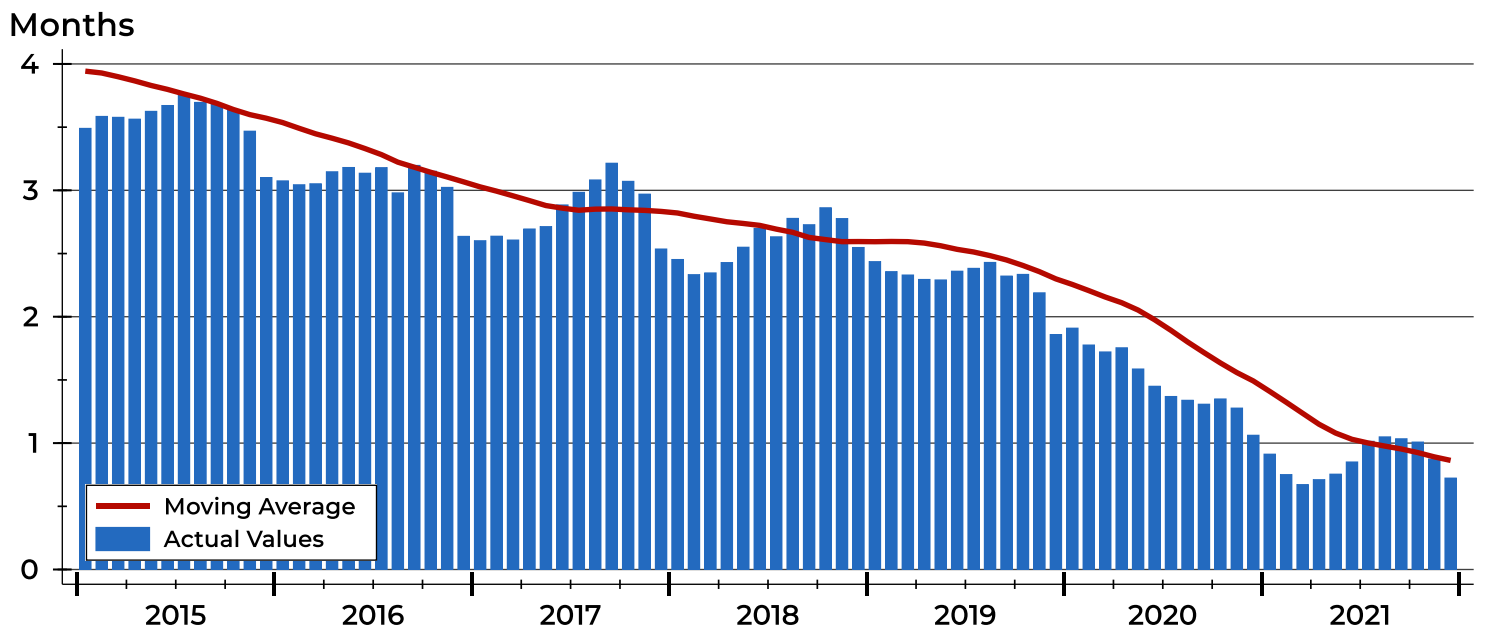
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2019	2020	2021
January	2.4	1.9	<b>0.9</b>
February	2.4	1.8	<b>0.8</b>
March	2.3	1.7	<b>0.7</b>
April	2.3	1.8	<b>0.7</b>
May	2.3	1.6	<b>0.8</b>
June	2.4	1.5	<b>0.9</b>
July	2.4	1.4	<b>1.0</b>
August	2.4	1.3	<b>1.1</b>
September	2.3	1.3	<b>1.0</b>
October	2.3	1.4	<b>1.0</b>
November	2.2	1.3	<b>0.9</b>
December	1.9	1.1	<b>0.7</b>

### History of Month's Supply





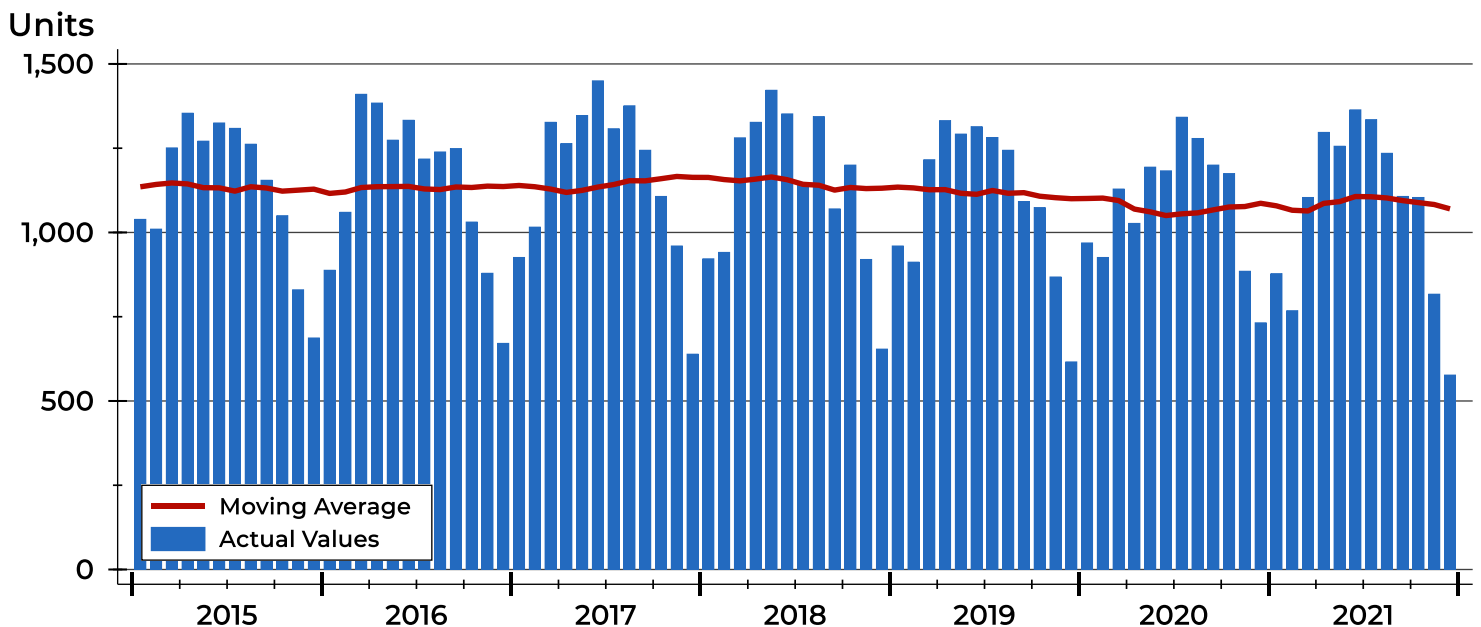
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	December 2020	Change
Current Month	New Listings	<b>577</b>	732	-21.2%
	Volume (1,000s)	<b>116,725</b>	141,498	-17.5%
	Average List Price	<b>202,296</b>	193,303	4.7%
	Median List Price	<b>165,000</b>	165,000	0.0%
Year-to-Date	New Listings	<b>12,842</b>	13,041	-1.5%
	Volume (1,000s)	<b>2,790,719</b>	2,669,020	4.6%
	Average List Price	<b>217,312</b>	204,664	6.2%
	Median List Price	<b>182,000</b>	175,000	4.0%

A total of 577 new listings were added in South Central Kansas during December, down 21.2% from the same month in 2020. Year-to-date South Central Kansas has seen 12,842 new listings.

The median list price of these homes was \$165,000 showing no change from 2020.

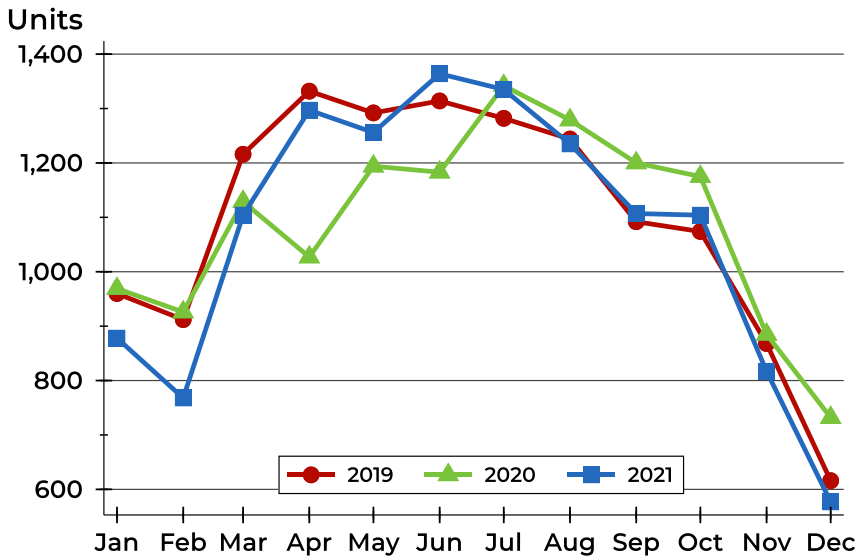
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
<b>January</b>	960	969	<b>878</b>
<b>February</b>	912	926	<b>768</b>
<b>March</b>	1,216	1,129	<b>1,104</b>
<b>April</b>	1,332	1,027	<b>1,297</b>
<b>May</b>	1,292	1,194	<b>1,256</b>
<b>June</b>	1,314	1,183	<b>1,364</b>
<b>July</b>	1,282	1,342	<b>1,335</b>
<b>August</b>	1,244	1,279	<b>1,235</b>
<b>September</b>	1,092	1,200	<b>1,107</b>
<b>October</b>	1,074	1,175	<b>1,104</b>
<b>November</b>	868	885	<b>817</b>
<b>December</b>	616	732	<b>577</b>

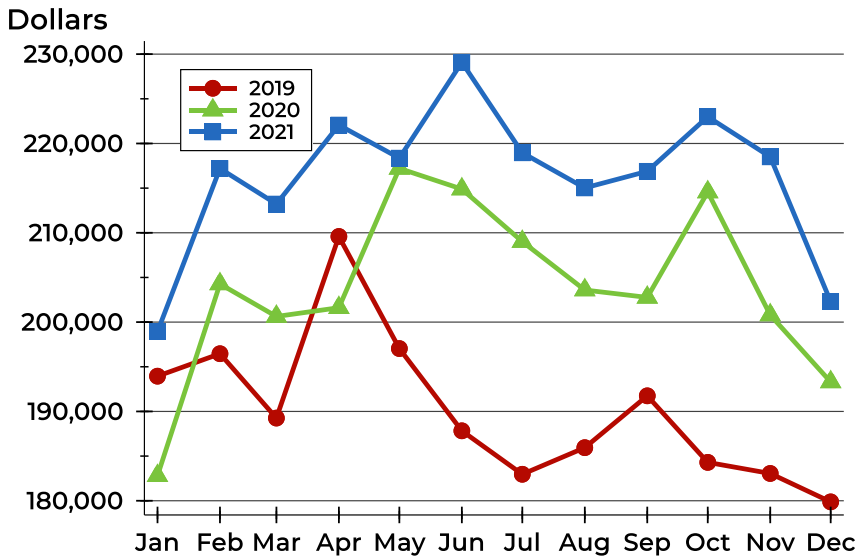
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	15	2.6%	2,286	1,295	19	22	100.0%	100.0%
\$25,000-\$49,999	12	2.1%	40,658	40,000	9	7	97.5%	100.0%
\$50,000-\$99,999	93	16.4%	75,553	75,000	16	13	98.7%	100.0%
\$100,000-\$124,999	55	9.7%	114,009	115,000	10	5	99.6%	100.0%
\$125,000-\$149,999	81	14.3%	137,090	136,000	10	5	99.6%	100.0%
\$150,000-\$174,999	45	7.9%	162,178	162,500	7	3	100.4%	100.0%
\$175,000-\$199,999	44	7.7%	186,961	185,000	5	3	100.5%	100.0%
\$200,000-\$249,999	78	13.7%	223,621	219,950	7	4	100.2%	100.0%
\$250,000-\$299,999	43	7.6%	272,940	273,000	8	2	100.0%	100.0%
\$300,000-\$399,999	60	10.6%	341,396	337,000	8	3	99.6%	100.0%
\$400,000-\$499,999	20	3.5%	446,521	449,450	13	10	100.9%	100.0%
\$500,000-\$749,999	17	3.0%	587,853	569,900	12	2	100.0%	100.0%
\$750,000-\$999,999	1	0.2%	950,000	950,000	12	12	100.0%	100.0%
\$1,000,000 and up	4	0.7%	1,229,921	1,100,000	12	6	97.0%	97.9%



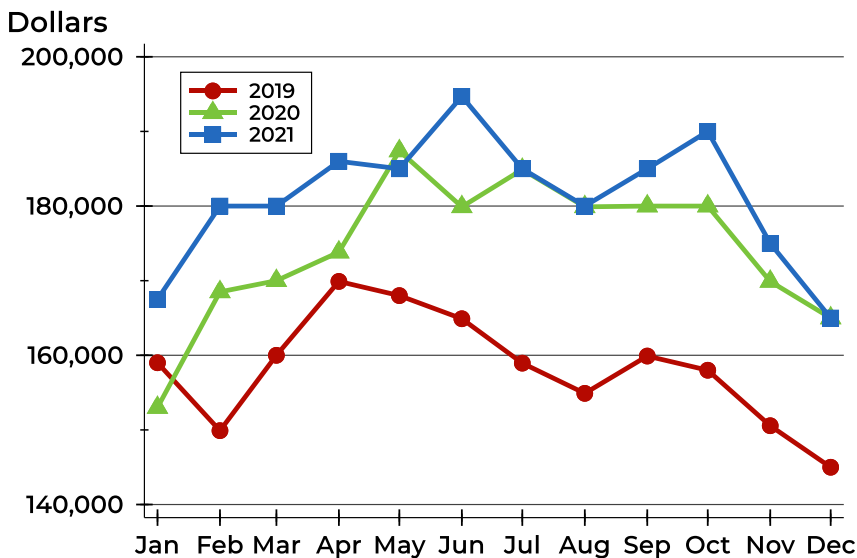
## Entire MLS System New Listings Analysis

### Average Price



Month	2019	2020	2021
January	193,949	182,800	<b>198,934</b>
February	196,464	204,274	<b>217,195</b>
March	189,261	200,632	<b>213,219</b>
April	209,589	201,616	<b>222,065</b>
May	197,040	217,207	<b>218,361</b>
June	187,832	214,896	<b>229,088</b>
July	182,966	209,017	<b>218,955</b>
August	185,946	203,596	<b>215,024</b>
September	191,748	202,768	<b>216,885</b>
October	184,298	214,565	<b>222,991</b>
November	183,057	200,800	<b>218,504</b>
December	179,876	193,303	<b>202,296</b>

### Median Price



Month	2019	2020	2021
January	159,000	153,000	<b>167,500</b>
February	149,900	168,500	<b>180,000</b>
March	160,000	170,000	<b>180,000</b>
April	169,900	173,823	<b>186,000</b>
May	168,000	187,388	<b>185,000</b>
June	164,900	179,900	<b>194,700</b>
July	158,950	184,900	<b>185,000</b>
August	154,900	179,900	<b>180,000</b>
September	159,900	180,000	<b>185,000</b>
October	158,000	180,000	<b>190,000</b>
November	150,565	169,900	<b>175,000</b>
December	145,000	165,000	<b>165,000</b>



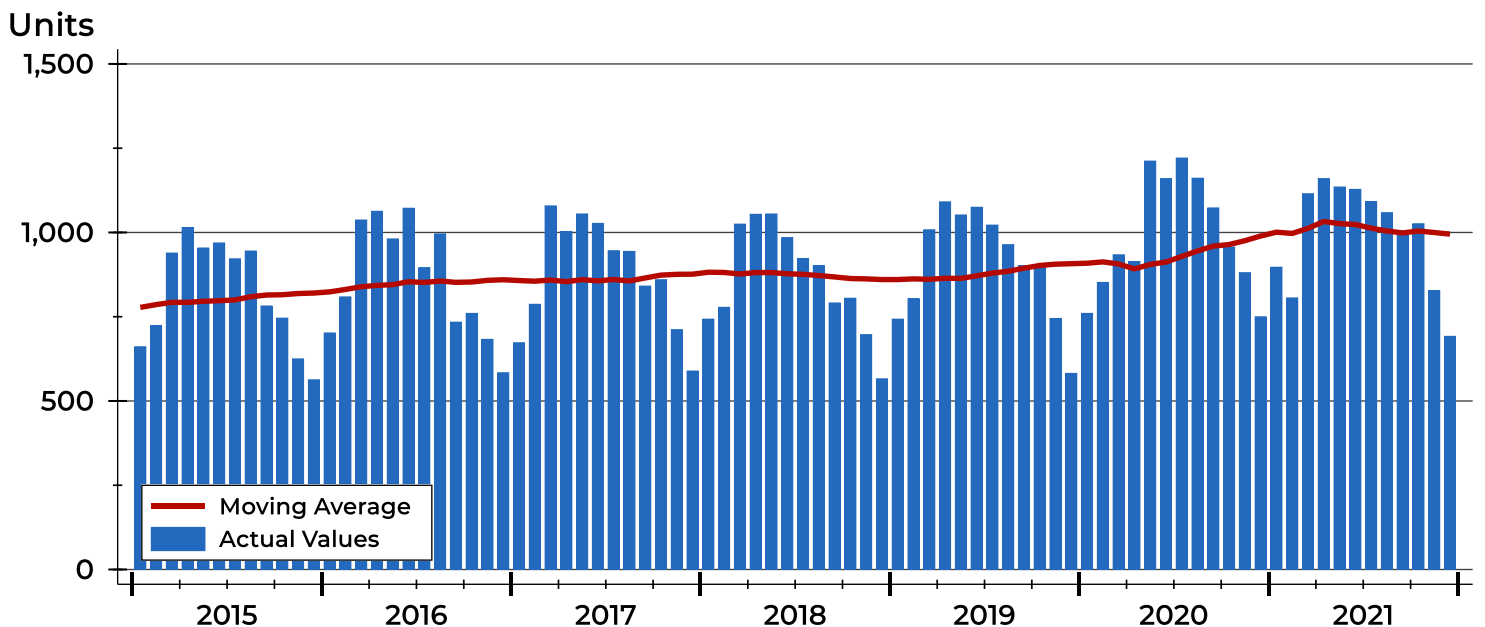
# Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		692	750	-7.7%	11,942	11,875	0.6%
Volume (1,000s)		142,651	153,133	-6.8%	2,597,114	2,394,857	8.4%
Average	Sale Price	206,143	204,177	1.0%	217,477	201,672	7.8%
	Days on Market	26	28	-7.1%	20	30	-33.3%
	Percent of Original	98.1%	96.9%	1.2%	99.2%	97.5%	1.7%
Median	Sale Price	169,900	174,900	-2.9%	185,000	175,000	5.7%
	Days on Market	8	10	-20.0%	4	7	-42.9%
	Percent of Original	100.0%	99.4%	0.6%	100.0%	100.0%	0.0%

A total of 692 contracts for sale were written in South Central Kansas during the month of December, down from 750 in 2020. The median list price of these homes was \$169,900, down from \$174,900 the prior year.

Half of the homes that went under contract in December were on the market less than 8 days, compared to 10 days in December 2020.

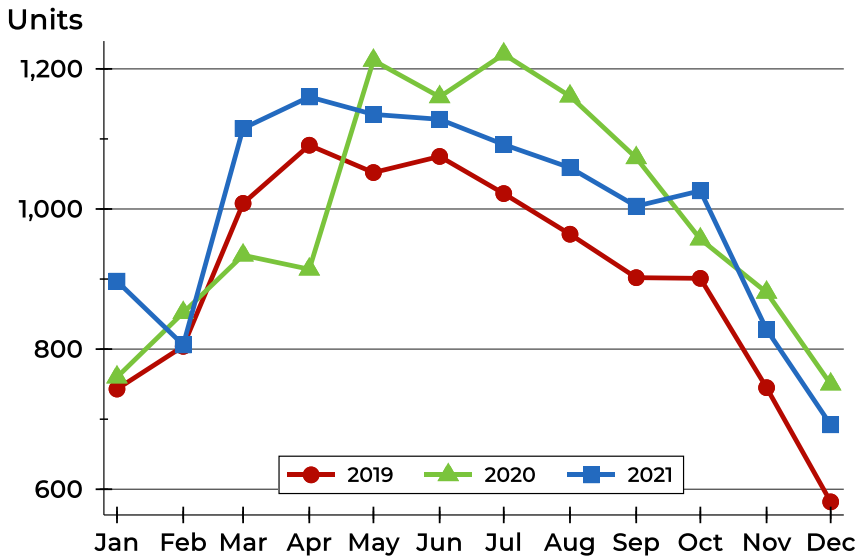
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
<b>January</b>	743	760	<b>897</b>
<b>February</b>	804	852	<b>806</b>
<b>March</b>	1,008	934	<b>1,115</b>
<b>April</b>	1,091	914	<b>1,160</b>
<b>May</b>	1,052	1,212	<b>1,135</b>
<b>June</b>	1,075	1,160	<b>1,128</b>
<b>July</b>	1,022	1,221	<b>1,092</b>
<b>August</b>	964	1,161	<b>1,059</b>
<b>September</b>	902	1,073	<b>1,004</b>
<b>October</b>	901	957	<b>1,026</b>
<b>November</b>	745	881	<b>828</b>
<b>December</b>	582	750	<b>692</b>

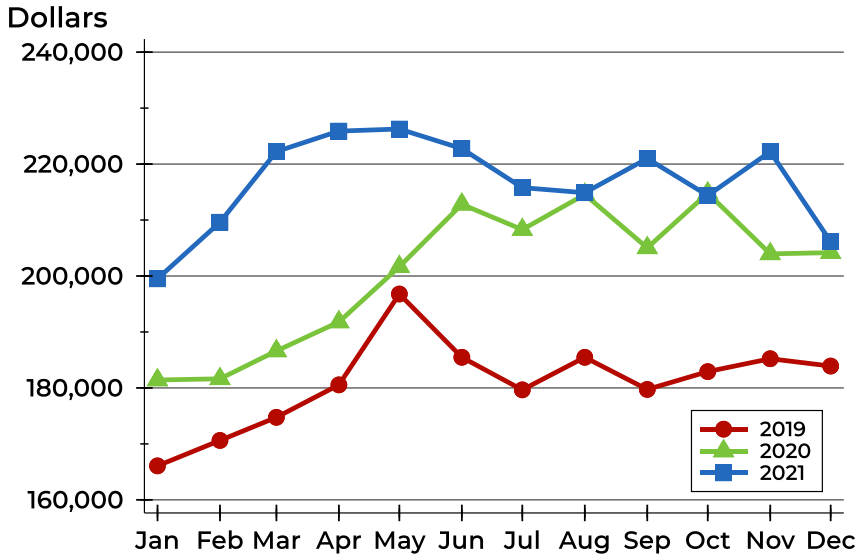
### Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	5	0.8%	13,600	12,000	55	43	99.8%	100.0%
\$25,000-\$49,999	19	2.9%	40,537	40,000	46	15	92.1%	96.2%
\$50,000-\$99,999	113	17.3%	77,752	79,500	34	15	95.5%	100.0%
\$100,000-\$124,999	69	10.6%	114,016	115,000	30	10	97.0%	100.0%
\$125,000-\$149,999	78	12.0%	137,706	139,700	19	7	98.7%	100.0%
\$150,000-\$174,999	57	8.7%	163,286	164,900	20	4	98.8%	100.0%
\$175,000-\$199,999	58	8.9%	187,424	185,000	10	3	99.4%	100.0%
\$200,000-\$249,999	80	12.3%	221,976	219,900	17	4	99.2%	100.0%
\$250,000-\$299,999	57	8.7%	273,357	270,000	24	4	98.7%	100.0%
\$300,000-\$399,999	65	10.0%	344,821	347,600	29	4	98.7%	100.0%
\$400,000-\$499,999	24	3.7%	439,869	440,206	46	24	101.7%	100.0%
\$500,000-\$749,999	22	3.4%	573,427	550,000	21	17	99.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	5	0.8%	1,413,937	1,450,000	53	7	100.9%	100.0%



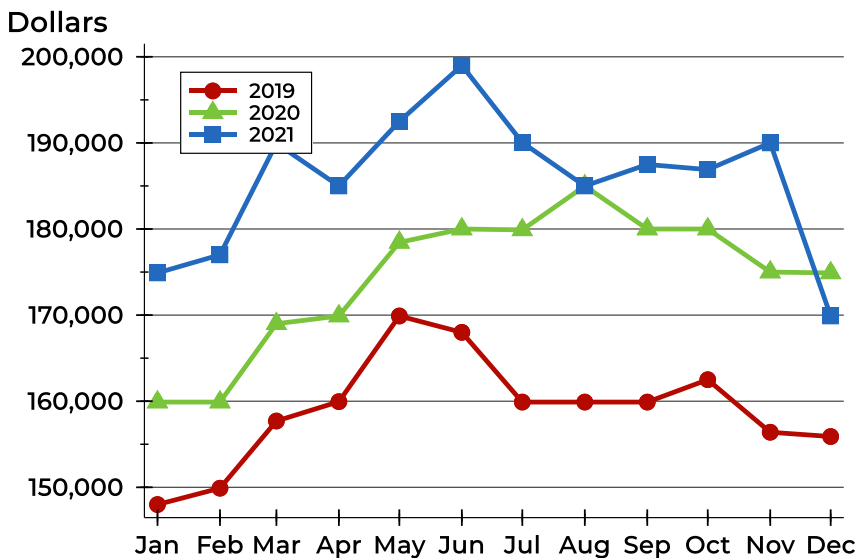
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	166,076	181,419	<b>199,499</b>
February	170,621	181,634	<b>209,609</b>
March	174,748	186,611	<b>222,233</b>
April	180,553	191,789	<b>225,895</b>
May	196,781	201,662	<b>226,264</b>
June	185,478	212,815	<b>222,766</b>
July	179,663	208,289	<b>215,789</b>
August	185,471	214,571	<b>214,880</b>
September	179,735	205,035	<b>220,998</b>
October	182,918	214,807	<b>214,376</b>
November	185,221	203,957	<b>222,212</b>
December	183,912	204,177	<b>206,143</b>

### Median Price

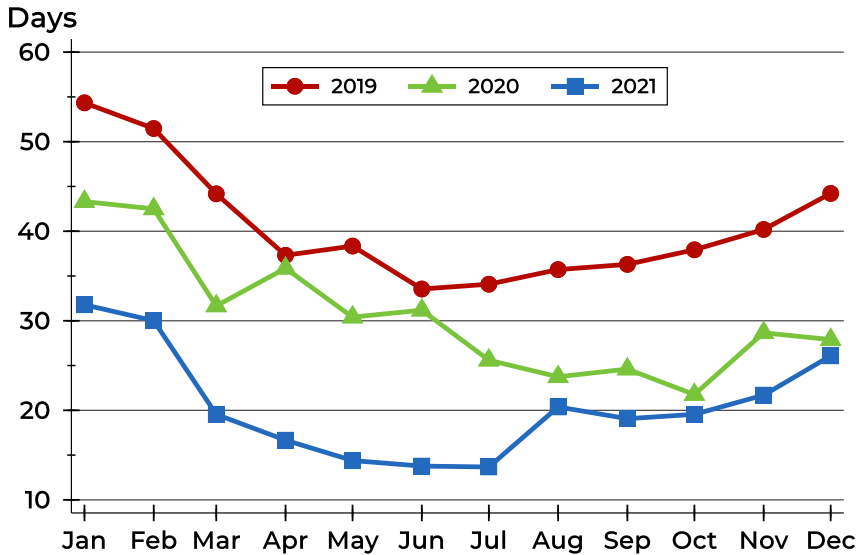


Month	2019	2020	2021
January	148,000	159,900	<b>174,900</b>
February	149,900	159,900	<b>177,000</b>
March	157,700	169,000	<b>189,950</b>
April	159,950	169,900	<b>185,000</b>
May	169,900	178,450	<b>192,500</b>
June	168,000	180,000	<b>199,000</b>
July	159,900	179,900	<b>190,050</b>
August	159,900	185,000	<b>185,000</b>
September	159,900	180,000	<b>187,500</b>
October	162,500	180,000	<b>186,900</b>
November	156,400	175,000	<b>190,000</b>
December	155,900	174,900	<b>169,900</b>



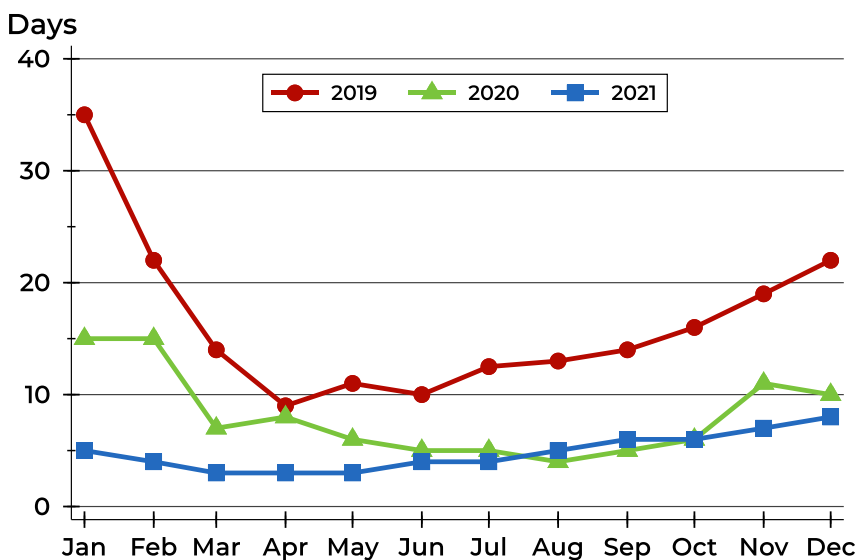
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	54	43	<b>32</b>
February	51	42	<b>30</b>
March	44	32	<b>20</b>
April	37	36	<b>17</b>
May	38	30	<b>14</b>
June	34	31	<b>14</b>
July	34	26	<b>14</b>
August	36	24	<b>20</b>
September	36	25	<b>19</b>
October	38	22	<b>20</b>
November	40	29	<b>22</b>
December	44	28	<b>26</b>

### Median DOM



Month	2019	2020	2021
January	35	15	<b>5</b>
February	22	15	<b>4</b>
March	14	7	<b>3</b>
April	9	8	<b>3</b>
May	11	6	<b>3</b>
June	10	5	<b>4</b>
July	13	5	<b>4</b>
August	13	4	<b>5</b>
September	14	5	<b>6</b>
October	16	6	<b>6</b>
November	19	11	<b>7</b>
December	22	10	<b>8</b>



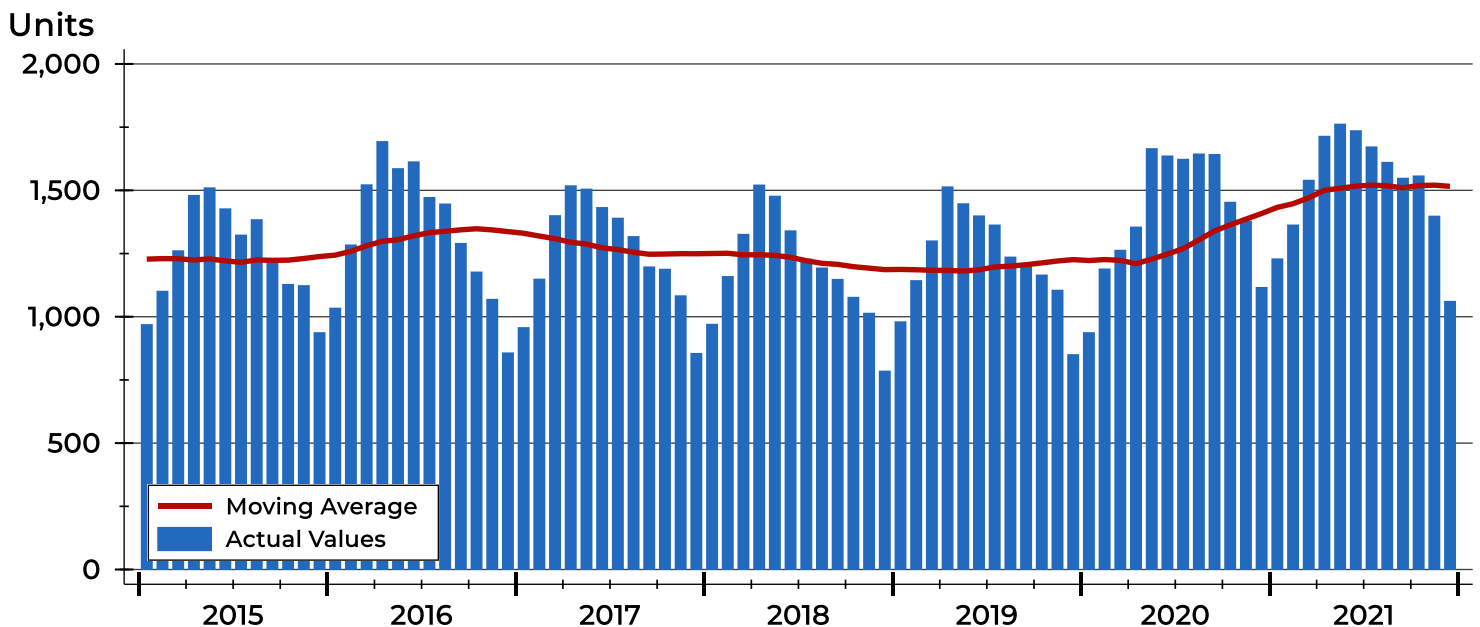
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2021	2020	Change
Pending Contracts		<b>1,061</b>	1,116	-4.9%
Volume (1,000s)		<b>270,956</b>	249,708	8.5%
Average	List Price	<b>255,378</b>	223,753	14.1%
	Days on Market	<b>24</b>	31	-22.6%
	Percent of Original	<b>99.3%</b>	98.7%	0.6%
Median	List Price	<b>219,000</b>	189,800	15.4%
	Days on Market	<b>5</b>	8	-37.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 1,061 listings in South Central Kansas had contracts pending at the end of December, down from 1,116 contracts pending at the end of December 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

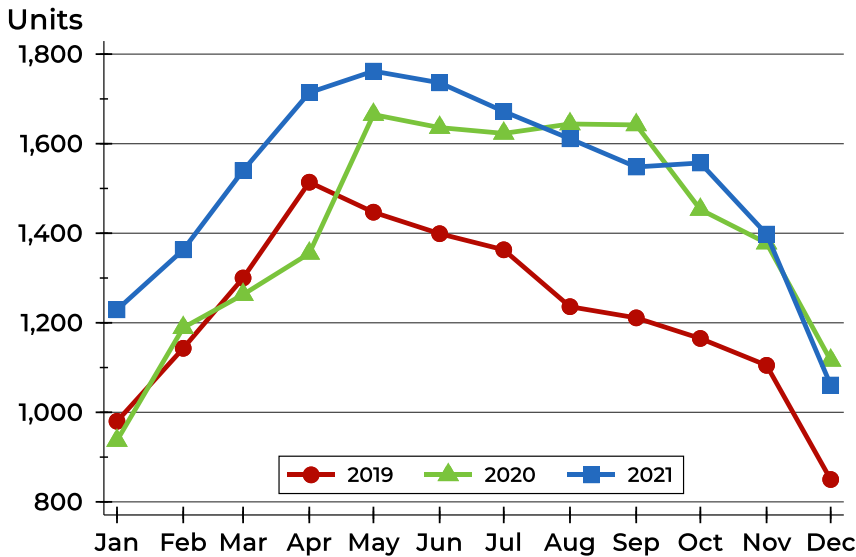
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
<b>January</b>	980	937	<b>1,229</b>
<b>February</b>	1,143	1,189	<b>1,363</b>
<b>March</b>	1,300	1,263	<b>1,540</b>
<b>April</b>	1,514	1,355	<b>1,714</b>
<b>May</b>	1,447	1,665	<b>1,762</b>
<b>June</b>	1,399	1,636	<b>1,736</b>
<b>July</b>	1,363	1,623	<b>1,672</b>
<b>August</b>	1,236	1,644	<b>1,611</b>
<b>September</b>	1,211	1,642	<b>1,548</b>
<b>October</b>	1,165	1,453	<b>1,557</b>
<b>November</b>	1,105	1,378	<b>1,398</b>
<b>December</b>	850	1,116	<b>1,061</b>

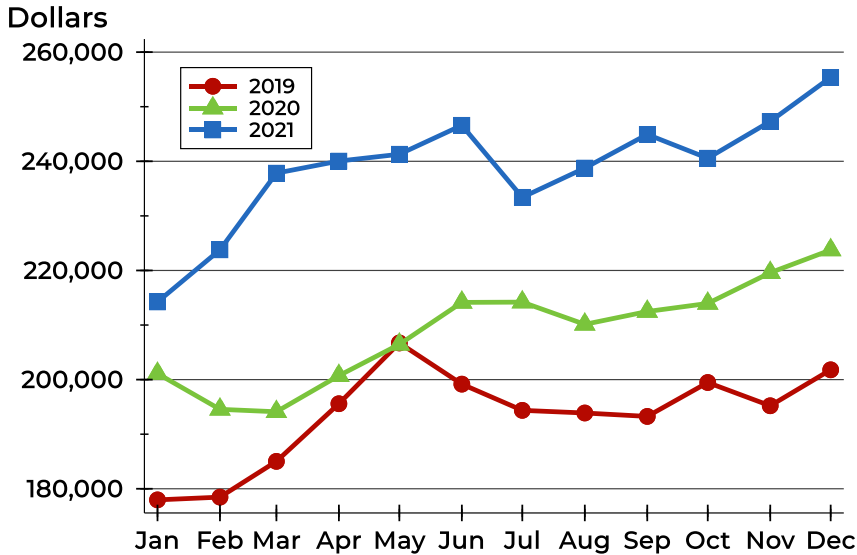
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	0.4%	14,250	14,250	49	41	99.8%	100.0%
\$25,000-\$49,999	17	1.7%	38,582	40,000	39	12	96.8%	100.0%
\$50,000-\$99,999	120	11.7%	78,103	78,250	46	14	97.9%	100.0%
\$100,000-\$124,999	85	8.3%	113,649	115,000	33	8	97.7%	100.0%
\$125,000-\$149,999	90	8.7%	136,286	135,000	16	6	99.3%	100.0%
\$150,000-\$174,999	65	6.3%	163,494	165,000	22	4	98.9%	100.0%
\$175,000-\$199,999	77	7.5%	186,529	185,000	9	3	99.9%	100.0%
\$200,000-\$249,999	157	15.3%	225,891	225,000	24	5	99.6%	100.0%
\$250,000-\$299,999	108	10.5%	274,054	273,811	15	3	100.3%	100.0%
\$300,000-\$399,999	173	16.8%	351,499	350,000	17	1	99.7%	100.0%
\$400,000-\$499,999	68	6.6%	444,065	440,206	24	0	100.4%	100.0%
\$500,000-\$749,999	45	4.4%	570,799	562,120	13	0	100.2%	100.0%
\$750,000-\$999,999	11	1.1%	844,905	863,500	36	0	98.9%	100.0%
\$1,000,000 and up	9	0.9%	1,637,200	1,450,000	69	20	94.7%	100.0%



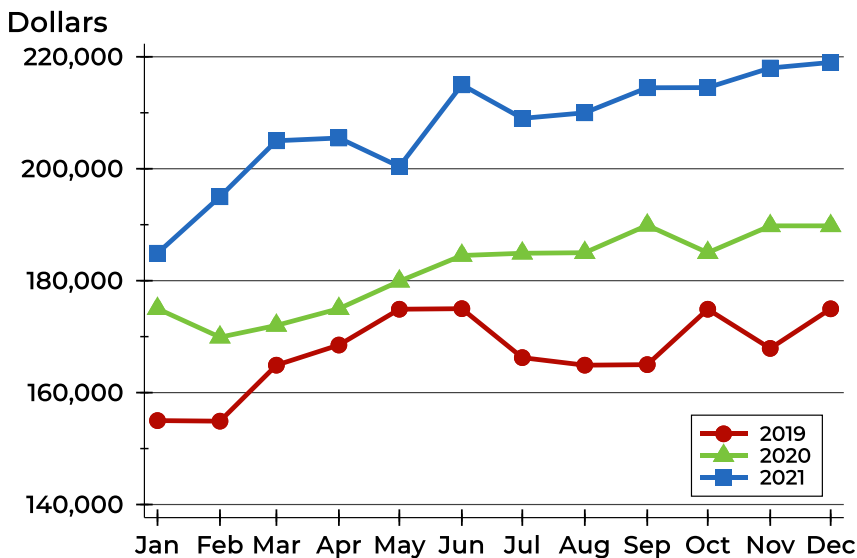
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	177,966	201,113	<b>214,232</b>
February	178,468	194,555	<b>223,781</b>
March	185,022	194,112	<b>237,831</b>
April	195,583	200,722	<b>240,041</b>
May	206,721	206,461	<b>241,294</b>
June	199,174	214,154	<b>246,596</b>
July	194,369	214,195	<b>233,402</b>
August	193,882	210,126	<b>238,759</b>
September	193,256	212,480	<b>244,928</b>
October	199,471	213,958	<b>240,565</b>
November	195,210	219,592	<b>247,309</b>
December	201,795	223,753	<b>255,378</b>

### Median Price

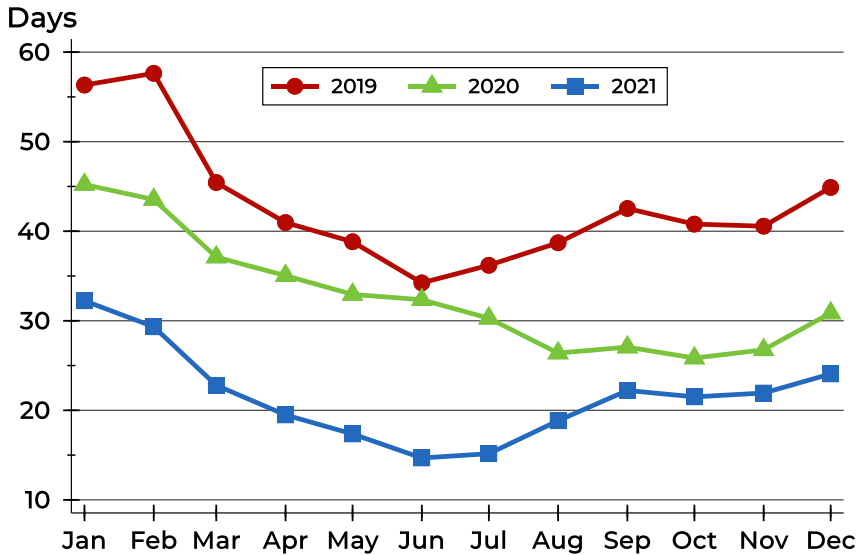


Month	2019	2020	2021
January	155,000	175,000	<b>184,900</b>
February	154,900	169,900	<b>195,000</b>
March	164,900	172,000	<b>205,000</b>
April	168,500	175,000	<b>205,495</b>
May	174,900	179,900	<b>200,387</b>
June	175,000	184,500	<b>215,000</b>
July	166,250	184,900	<b>209,000</b>
August	164,900	185,000	<b>210,000</b>
September	165,000	189,900	<b>214,477</b>
October	174,900	185,000	<b>214,500</b>
November	167,900	189,800	<b>218,000</b>
December	174,975	189,800	<b>219,000</b>



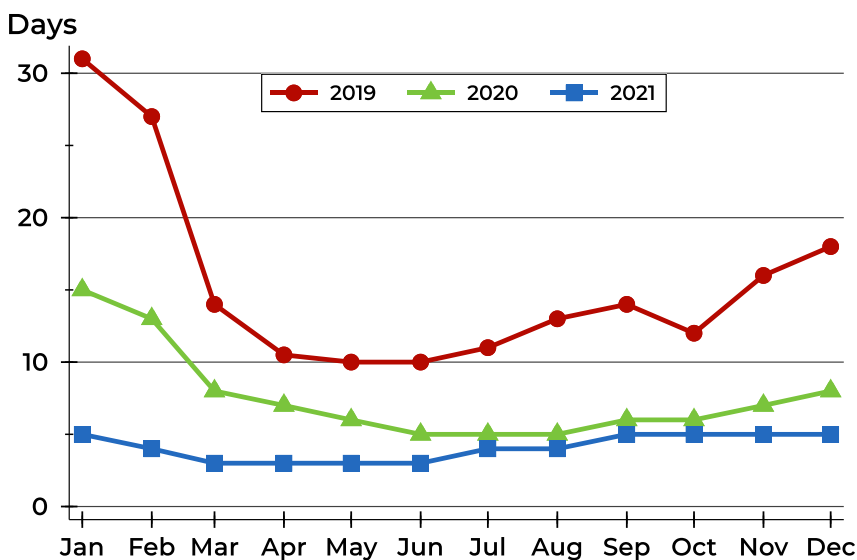
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	56	45	<b>32</b>
February	58	44	<b>29</b>
March	45	37	<b>23</b>
April	41	35	<b>19</b>
May	39	33	<b>17</b>
June	34	32	<b>15</b>
July	36	30	<b>15</b>
August	39	26	<b>19</b>
September	43	27	<b>22</b>
October	41	26	<b>22</b>
November	41	27	<b>22</b>
December	45	31	<b>24</b>

### Median DOM



Month	2019	2020	2021
January	31	15	<b>5</b>
February	27	13	<b>4</b>
March	14	8	<b>3</b>
April	11	7	<b>3</b>
May	10	6	<b>3</b>
June	10	5	<b>3</b>
July	11	5	<b>4</b>
August	13	5	<b>4</b>
September	14	6	<b>5</b>
October	12	6	<b>5</b>
November	16	7	<b>5</b>
December	18	8	<b>5</b>