



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

August 11, 2022

South Central Kansas MLS Releases Home Sales Figures for July 2022

Home sales in South Central Kansas fell by 17.6% in July compared to the prior year. Sales in July 2022 totaled 955 units, down from 1,159 in 2021.

Among existing homes, 875 units sold in July, a decrease of 19.0% from 1,080 units that sold in 2021. The average sale price of existing homes was \$227,243. This represents an increase of 2.7% from the July 2021 average price of \$221,223.

For new construction, 80 sales occurred in July, up from 79 units the prior year, an increase of 1.3%. The average sale price of new homes in July was \$383,304, up 12.4% from the same period last year.

A total of 906 contracts for sale were written in July 2022, down from 1,111 in July 2021. This is a decrease of 18.5%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 1,082 units at the end of July, which is up from 1,029 homes that were on the market at the end of July last year. At the current rate of sales, this figure represents 1.1 months' supply of homes on the market.

For questions and/or comments, please contact South Central Kansas MLS President Stacy Latimer at stacyl@remax.net.





**July
2022**

South Central Kansas MLS Statistics



South Central Kansas MLS

Entire MLS System Housing Report



Market Overview

South Central Kansas Home Sales Fell in July

Total home sales in South Central Kansas fell last month to 955 units, compared to 1,159 units in July 2021. Total sales volume was \$229.5 million, down from a year earlier.

The median sale price in July was \$220,000, up from \$201,862 a year earlier. Homes that sold in July were typically on the market for 4 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Up at End of July

The total number of active listings in South Central Kansas at the end of July was 1,082 units, up from 1,029 at the same point in 2021. This represents a 1.1 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$269,000.

During July, a total of 906 contracts were written down from 1,111 in July 2021. At the end of the month, there were 1,367 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Stacy Latimer, President
 South Central Kansas MLS
 170 W. Dewey
 Wichita, KS 67202
stacyl@remax.net
www.sckrealtors.com



**July
2022**

South Central Kansas MLS Statistics



South Central Kansas MLS

Entire MLS System Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		955	1,159	1,238	6,267	6,902	6,221
Change from prior year		-17.6%	-6.4%	16.4%	-9.2%	10.9%	0.1%
Active Listings		1,082	1,029	1,236	N/A	N/A	N/A
Change from prior year		5.2%	-16.7%	-40.4%			
Months' Supply		1.1	1.0	1.4	N/A	N/A	N/A
Change from prior year		10.0%	-28.6%	-41.7%			
New Listings		1,136	1,354	1,342	7,365	8,120	7,772
Change from prior year		-16.1%	0.9%	4.7%	-9.3%	4.5%	-6.5%
Contracts Written		906	1,111	1,221	6,441	7,435	7,054
Change from prior year		-18.5%	-9.0%	19.5%	-13.4%	5.4%	3.8%
Pending Contracts		1,367	1,672	1,623	N/A	N/A	N/A
Change from prior year		-18.2%	3.0%	19.1%			
Sales Volume (1,000s)		229,502	265,854	252,563	1,461,482	1,474,770	1,147,697
Change from prior year		-13.7%	5.3%	26.1%	-0.9%	28.5%	6.7%
Average	Sale Price	240,316	229,382	204,009	233,203	213,673	184,488
	Change from prior year	4.8%	12.4%	8.4%	9.1%	15.8%	6.6%
	List Price of Actives	326,725	280,007	294,752	N/A	N/A	N/A
	Change from prior year	16.7%	-5.0%	15.1%			
	Days on Market	14	14	29	19	22	36
Change from prior year	0.0%	-51.7%	-6.5%	-13.6%	-38.9%	-16.3%	
	Percent of List	101.0%	100.8%	99.2%	101.3%	100.3%	98.5%
Change from prior year	0.2%	1.6%	1.1%	1.0%	1.8%	0.6%	
	Percent of Original	100.3%	100.3%	98.3%	100.8%	99.5%	97.0%
Change from prior year	0.0%	2.0%	1.9%	1.3%	2.6%	0.9%	
Median	Sale Price	220,000	201,862	177,000	205,000	185,000	164,900
	Change from prior year	9.0%	14.0%	4.1%	10.8%	12.2%	7.1%
	List Price of Actives	269,000	218,700	244,700	N/A	N/A	N/A
	Change from prior year	23.0%	-10.6%	22.7%			
	Days on Market	4	3	5	4	4	9
Change from prior year	33.3%	-40.0%	-44.4%	0.0%	-55.6%	-40.0%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Change from prior year	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	
	Percent of Original	100.0%	100.0%	100.0%	100.0%	100.0%	99.7%
Change from prior year	0.0%	0.0%	1.3%	0.0%	0.3%	1.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



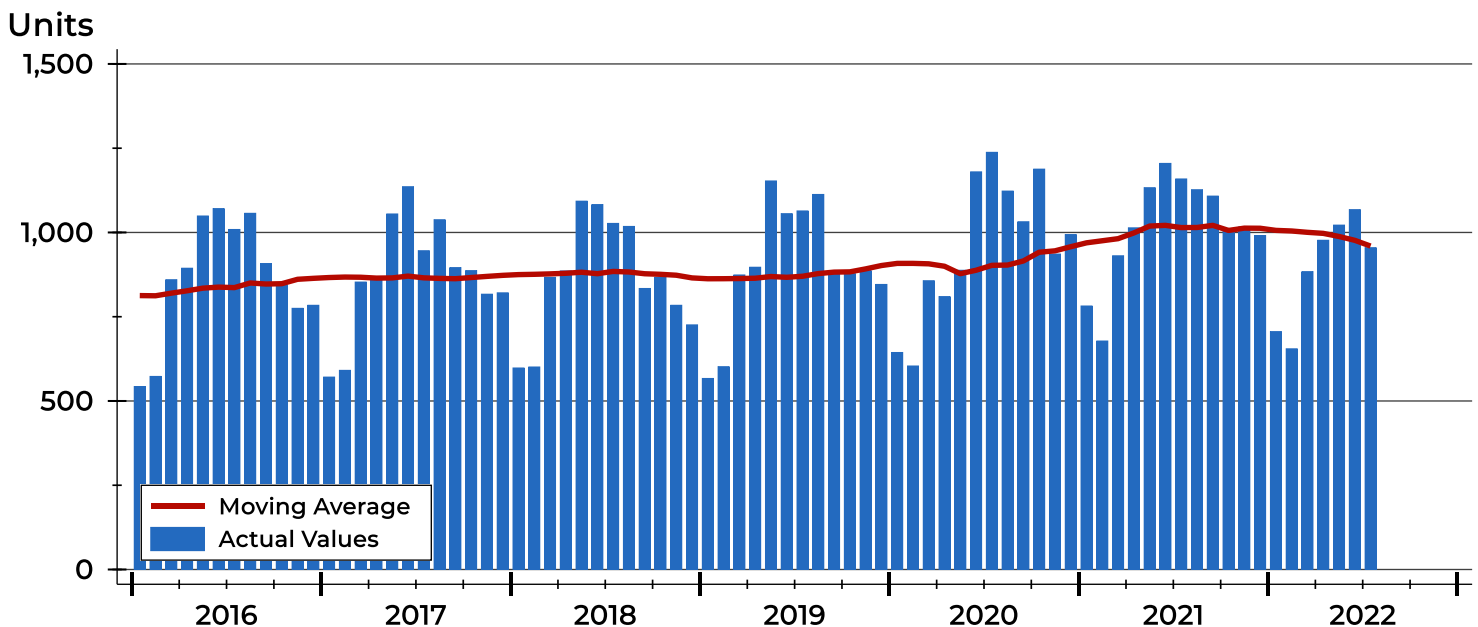
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		955	1,159	-17.6%	6,267	6,902	-9.2%
Volume (1,000s)		229,502	265,854	-13.7%	1,461,482	1,474,770	-0.9%
Months' Supply		1.1	1.0	10.0%	N/A	N/A	N/A
Average	Sale Price	240,316	229,382	4.8%	233,203	213,673	9.1%
	Days on Market	14	14	0.0%	19	22	-13.6%
	Percent of List	101.0%	100.8%	0.2%	101.3%	100.3%	1.0%
	Percent of Original	100.3%	100.3%	0.0%	100.8%	99.5%	1.3%
Median	Sale Price	220,000	201,862	9.0%	205,000	185,000	10.8%
	Days on Market	4	3	33.3%	4	4	0.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 955 homes sold in South Central Kansas in July, down from 1,159 units in July 2021. Total sales volume fell to \$229.5 million compared to \$265.9 million in the previous year.

The median sales price in July was \$220,000, up 9.0% compared to the prior year. Median days on market was 4 days, up from 3 days in June, and up from 3 in July 2021.

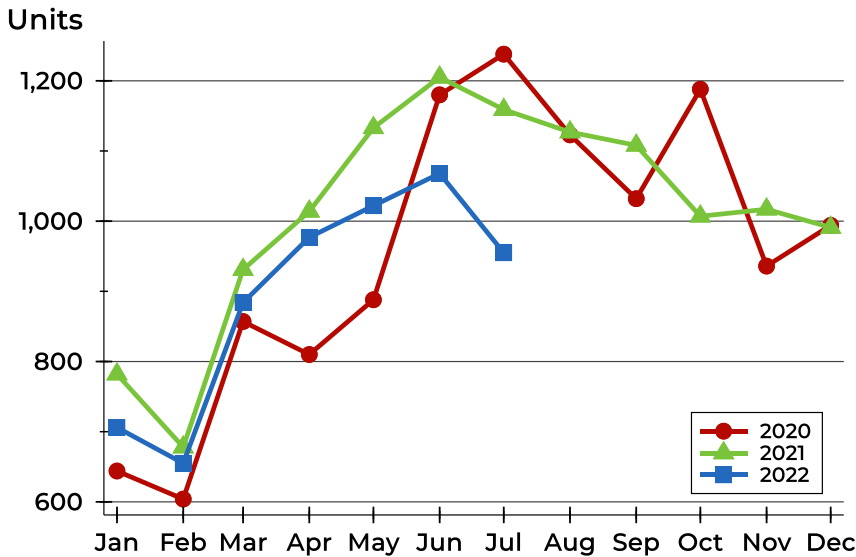
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	644	782	706
February	604	678	655
March	857	931	884
April	810	1,014	977
May	888	1,133	1,022
June	1,180	1,205	1,068
July	1,238	1,159	955
August	1,123	1,127	
September	1,032	1,108	
October	1,188	1,007	
November	936	1,017	
December	994	991	

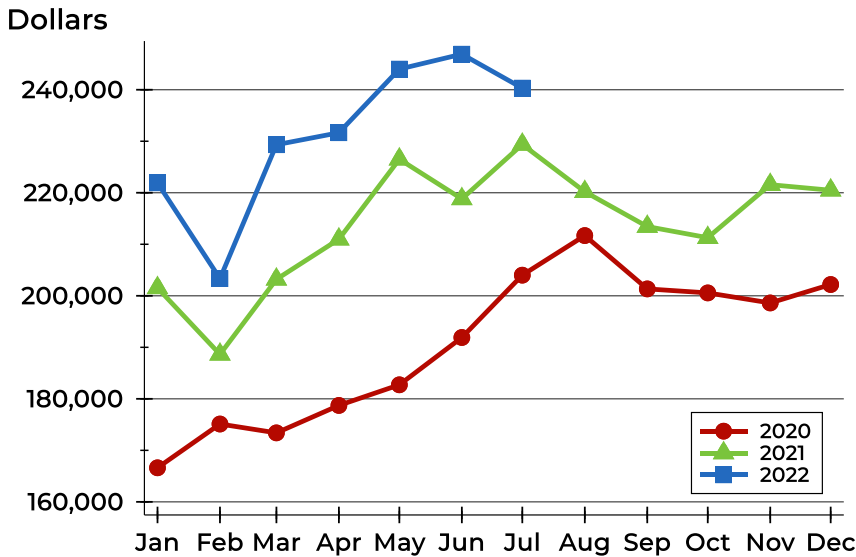
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	15	1.6%	2.1	18,163	18,700	43	28	79.1%	77.3%	76.0%	77.3%
\$25,000-\$49,999	27	2.8%	1.0	35,419	35,000	25	19	88.7%	94.8%	82.9%	84.4%
\$50,000-\$99,999	88	9.2%	1.0	76,585	76,900	25	7	96.8%	100.0%	95.1%	97.2%
\$100,000-\$124,999	63	6.6%	0.7	113,410	115,000	19	5	101.1%	100.0%	99.5%	100.0%
\$125,000-\$149,999	83	8.7%	0.6	135,115	135,000	8	3	102.0%	100.0%	101.9%	100.4%
\$150,000-\$174,999	73	7.6%	0.6	161,394	164,900	8	3	102.6%	102.4%	102.8%	102.9%
\$175,000-\$199,999	62	6.5%	0.5	185,886	187,000	9	4	102.6%	102.8%	101.6%	102.9%
\$200,000-\$249,999	148	15.5%	0.7	223,537	225,000	9	3	102.8%	101.0%	102.4%	101.4%
\$250,000-\$299,999	137	14.3%	1.1	272,675	271,750	13	4	102.4%	100.4%	101.9%	100.7%
\$300,000-\$399,999	142	14.9%	1.5	340,090	336,050	13	3	101.4%	100.0%	100.8%	100.0%
\$400,000-\$499,999	72	7.5%	2.6	438,507	435,000	14	4	101.0%	100.0%	101.1%	101.0%
\$500,000-\$749,999	36	3.8%	2.4	583,990	572,000	28	6	99.9%	100.0%	99.2%	100.0%
\$750,000-\$999,999	6	0.6%	3.7	846,395	843,000	28	2	99.8%	100.0%	99.5%	100.5%
\$1,000,000 and up	3	0.3%	6.4	1,153,333	1,100,000	9	8	96.0%	96.2%	96.0%	96.2%



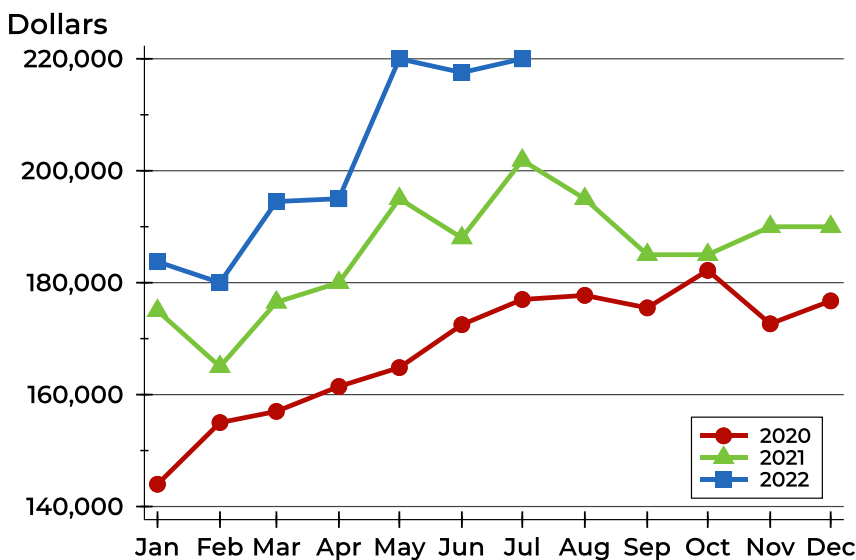
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	166,612	201,537	221,919
February	175,110	188,638	203,339
March	173,394	203,196	229,324
April	178,721	210,982	231,654
May	182,721	226,511	244,006
June	191,907	218,812	246,907
July	204,009	229,382	240,316
August	211,694	220,203	
September	201,339	213,442	
October	200,561	211,281	
November	198,612	221,567	
December	202,190	220,494	

Median Price

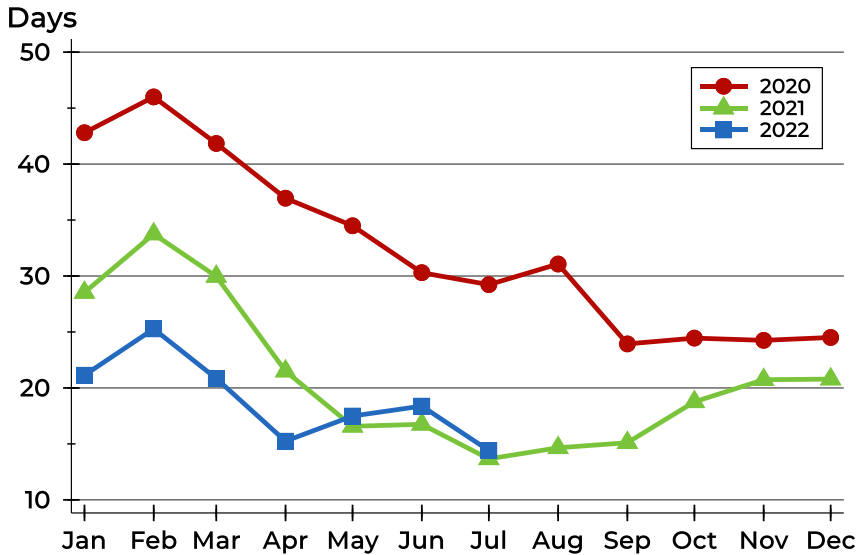


Month	2020	2021	2022
January	143,983	175,000	183,750
February	155,000	165,000	180,000
March	157,000	176,500	194,500
April	161,450	180,000	195,000
May	164,825	195,000	220,000
June	172,500	188,000	217,550
July	177,000	201,862	220,000
August	177,732	195,000	
September	175,500	185,000	
October	182,200	185,000	
November	172,650	190,000	
December	176,750	190,000	



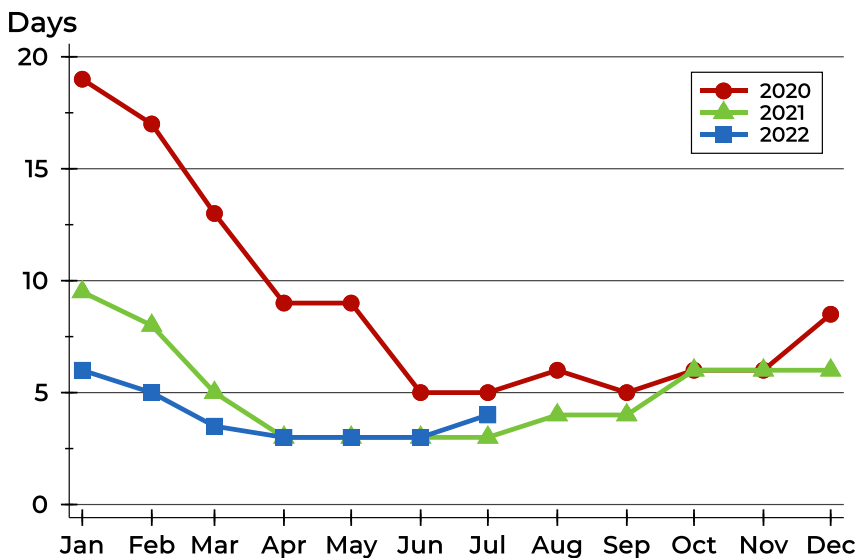
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	43	29	21
February	46	34	25
March	42	30	21
April	37	22	15
May	34	17	17
June	30	17	18
July	29	14	14
August	31	15	
September	24	15	
October	24	19	
November	24	21	
December	25	21	

Median DOM



Month	2020	2021	2022
January	19	10	6
February	17	8	5
March	13	5	4
April	9	3	3
May	9	3	3
June	5	3	3
July	5	3	4
August	6	4	
September	5	4	
October	6	6	
November	6	6	
December	9	6	



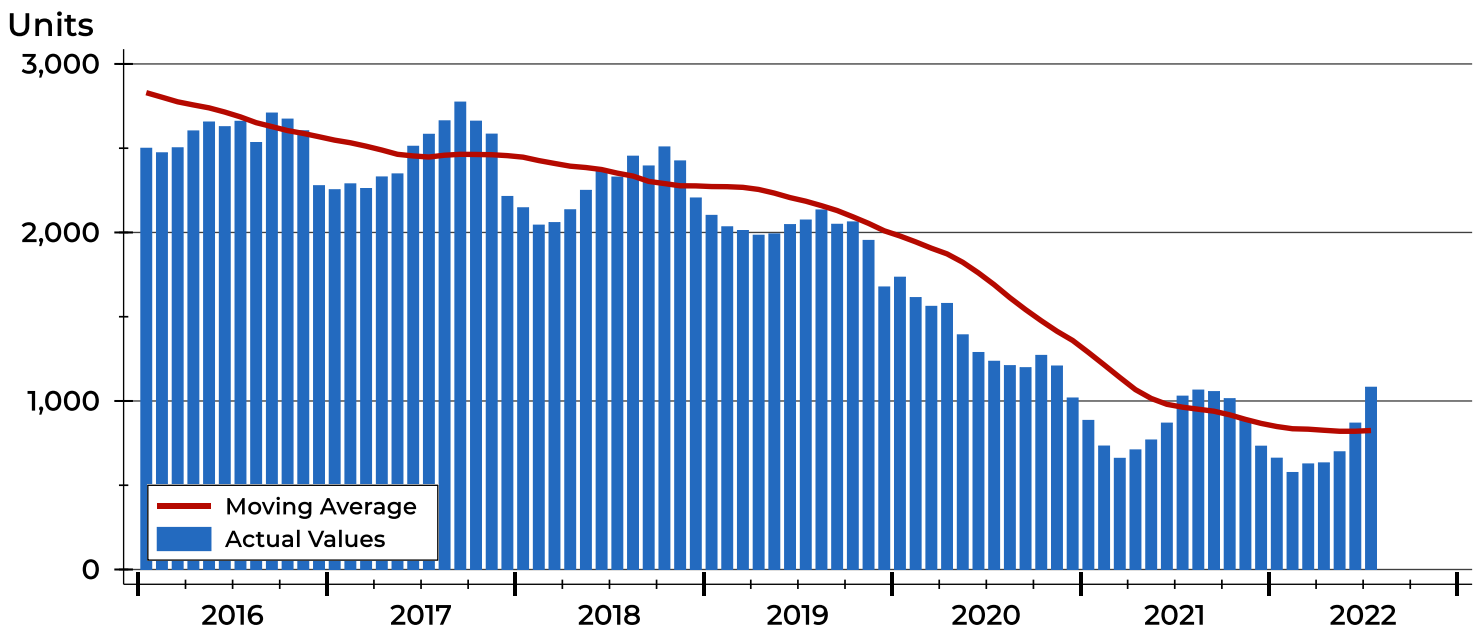
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		1,082	1,029	5.2%
Volume (1,000s)		353,517	288,128	22.7%
Months' Supply		1.1	1.0	10.0%
Average	List Price	326,725	280,007	16.7%
	Days on Market	43	43	0.0%
	Percent of Original	98.2%	98.8%	-0.6%
Median	List Price	269,000	218,700	23.0%
	Days on Market	19	17	11.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,082 homes were available for sale in South Central Kansas at the end of July. This represents a 1.1 months' supply of active listings.

The median list price of homes on the market at the end of July was \$269,000, up 23.0% from 2021. The typical time on market for active listings was 19 days, up from 17 days a year earlier.

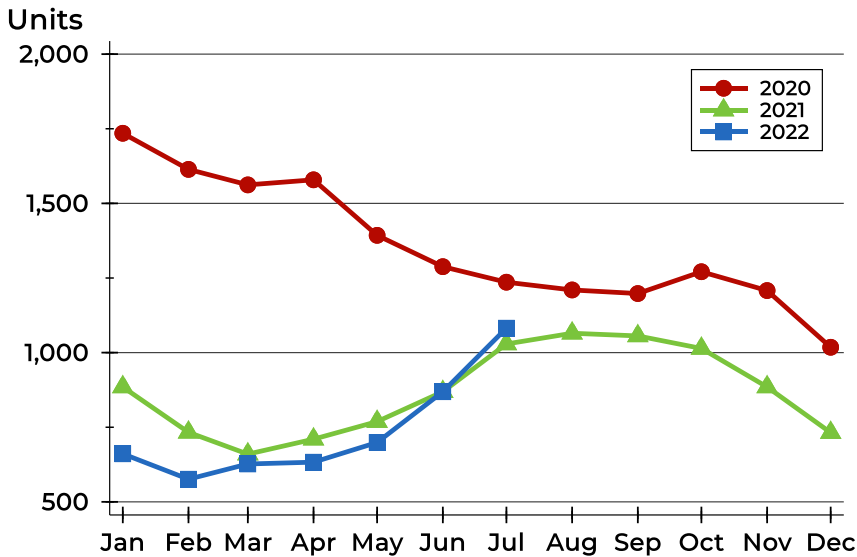
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	1,735	885	661
February	1,614	733	576
March	1,562	660	627
April	1,579	710	633
May	1,393	769	699
June	1,288	869	869
July	1,236	1,029	1,082
August	1,210	1,065	
September	1,198	1,056	
October	1,271	1,014	
November	1,208	885	
December	1,018	732	

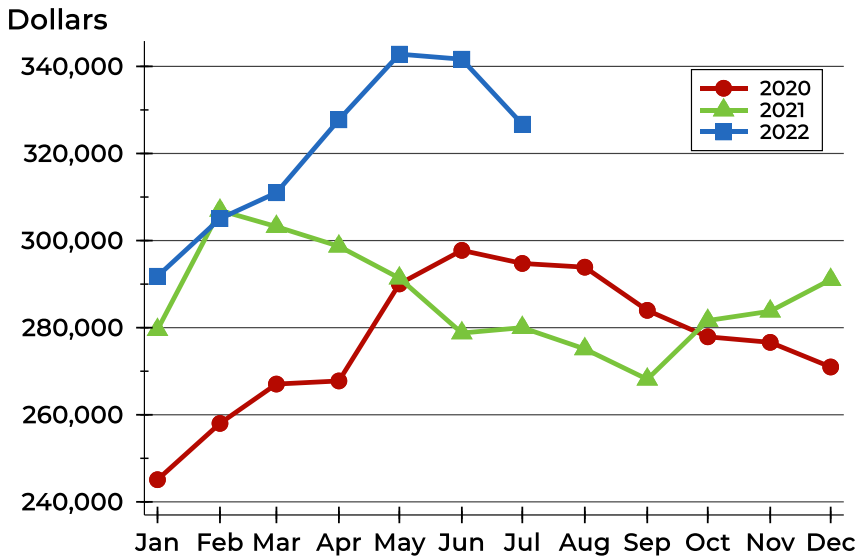
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	18	1.7%	2.1	11,221	14,950	73	29	91.6%	100.0%
\$25,000-\$49,999	31	3.0%	1.0	39,571	40,000	60	42	92.9%	100.0%
\$50,000-\$99,999	128	12.3%	1.0	77,266	79,000	49	34	94.9%	100.0%
\$100,000-\$124,999	53	5.1%	0.7	114,222	115,000	45	31	96.4%	100.0%
\$125,000-\$149,999	58	5.6%	0.6	137,864	139,000	32	19	97.9%	100.0%
\$150,000-\$174,999	50	4.8%	0.6	162,818	163,950	27	17	98.6%	100.0%
\$175,000-\$199,999	36	3.5%	0.5	185,786	185,000	24	20	98.3%	100.0%
\$200,000-\$249,999	101	9.7%	0.7	226,513	225,000	29	17	98.3%	100.0%
\$250,000-\$299,999	115	11.1%	1.1	274,806	272,623	80	24	100.9%	100.0%
\$300,000-\$399,999	187	18.0%	1.5	351,326	349,433	35	14	98.8%	100.0%
\$400,000-\$499,999	129	12.4%	2.6	447,373	448,500	31	11	99.8%	100.0%
\$500,000-\$749,999	81	7.8%	2.4	592,890	579,950	29	10	99.6%	100.0%
\$750,000-\$999,999	26	2.5%	3.7	874,457	859,450	50	26	97.2%	100.0%
\$1,000,000 and up	25	2.4%	6.4	2,011,736	1,350,000	152	61	98.6%	100.0%



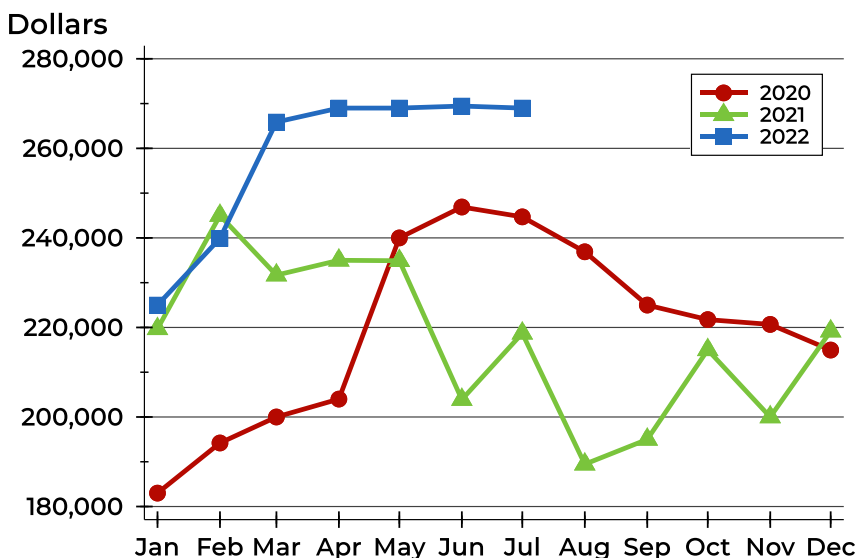
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	245,096	279,536	291,805
February	258,022	306,921	305,043
March	267,055	303,214	310,982
April	267,767	298,692	327,736
May	290,053	291,370	342,811
June	297,758	278,773	341,650
July	294,752	280,007	326,725
August	293,894	275,117	
September	283,984	268,151	
October	277,908	281,636	
November	276,630	283,779	
December	270,975	291,024	

Median Price

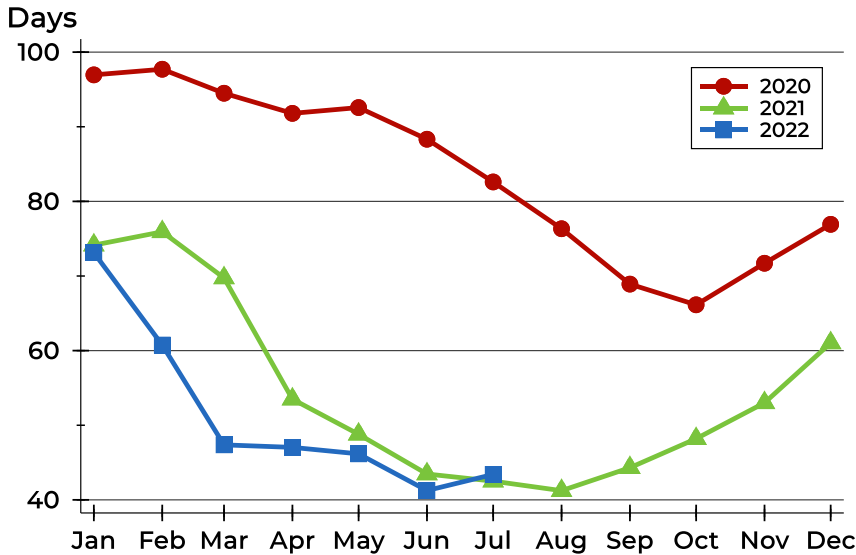


Month	2020	2021	2022
January	183,000	219,700	225,000
February	194,200	245,000	239,900
March	200,000	231,687	265,875
April	204,000	235,000	269,000
May	240,000	234,900	269,000
June	246,900	203,897	269,450
July	244,700	218,700	269,000
August	236,900	189,450	
September	225,000	195,000	
October	221,750	215,000	
November	220,675	200,000	
December	214,950	219,175	



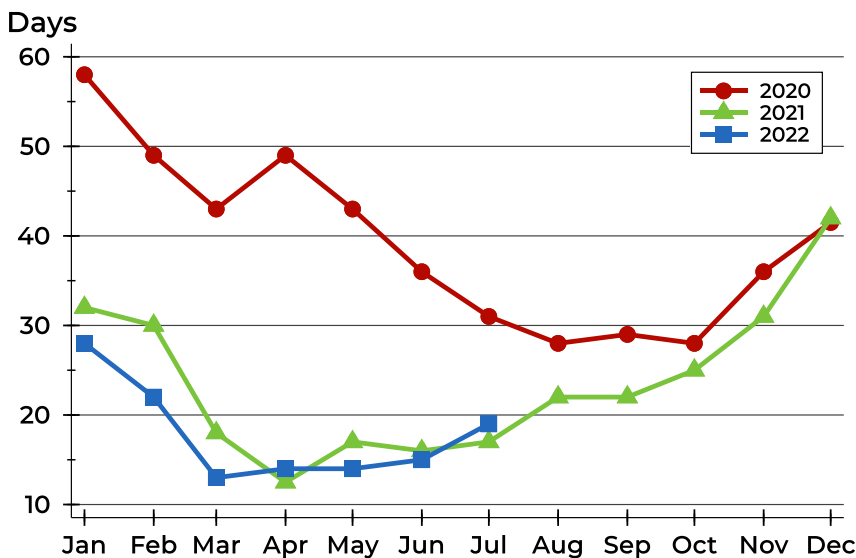
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	97	74	73
February	98	76	61
March	94	70	47
April	92	54	47
May	93	49	46
June	88	43	41
July	83	43	43
August	76	41	
September	69	44	
October	66	48	
November	72	53	
December	77	61	

Median DOM

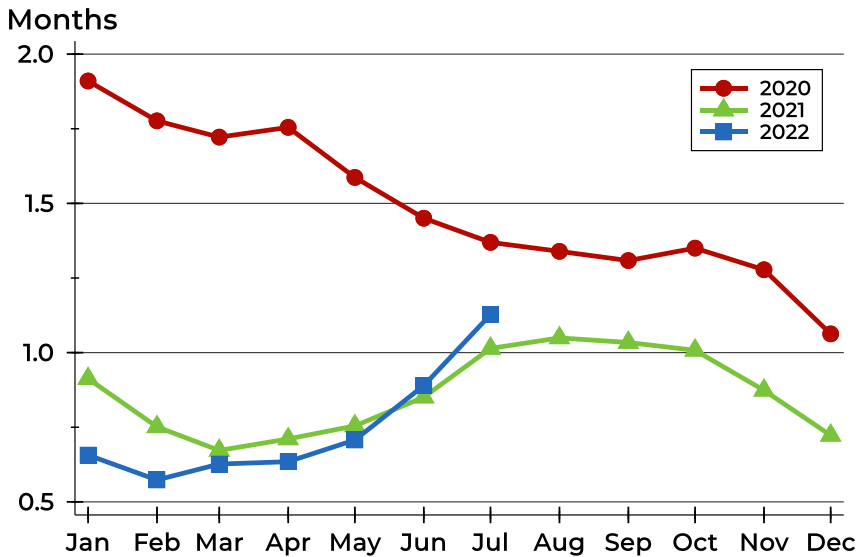


Month	2020	2021	2022
January	58	32	28
February	49	30	22
March	43	18	13
April	49	13	14
May	43	17	14
June	36	16	15
July	31	17	19
August	28	22	
September	29	22	
October	28	25	
November	36	31	
December	42	42	



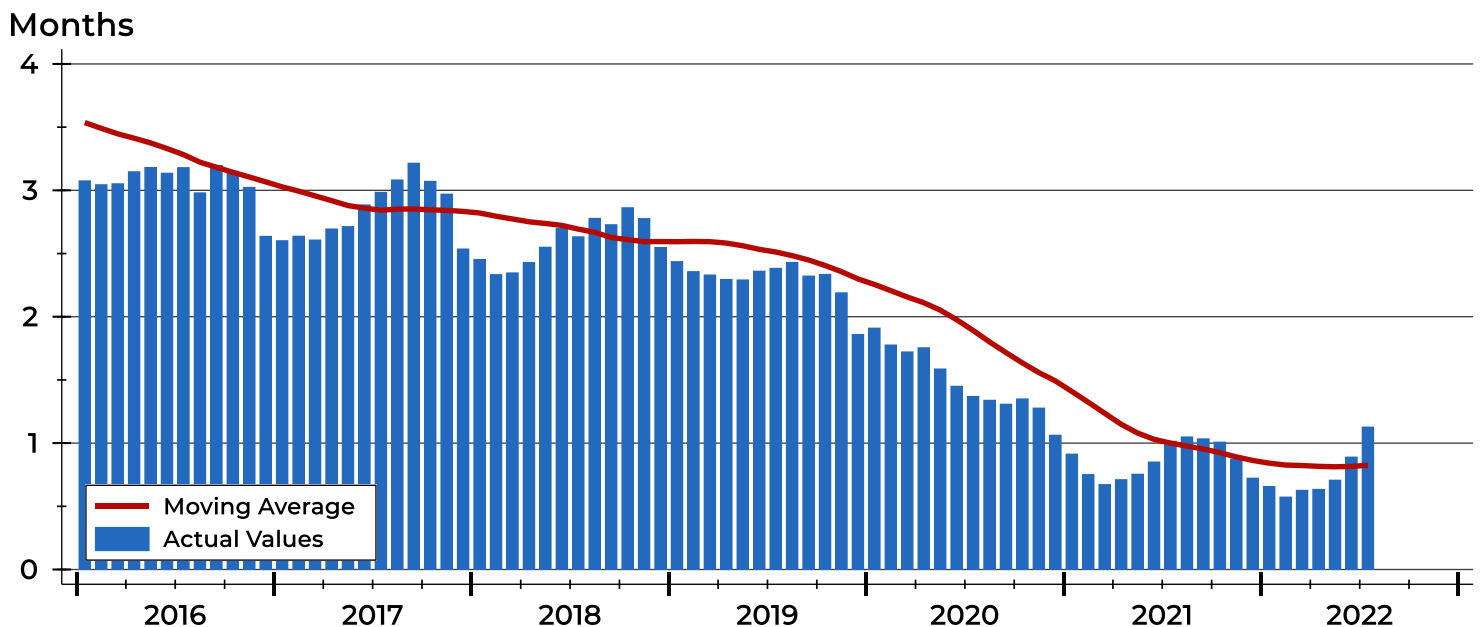
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	1.9	0.9	0.7
February	1.8	0.8	0.6
March	1.7	0.7	0.6
April	1.8	0.7	0.6
May	1.6	0.8	0.7
June	1.5	0.9	0.9
July	1.4	1.0	1.1
August	1.3	1.0	-
September	1.3	1.0	-
October	1.4	1.0	-
November	1.3	0.9	-
December	1.1	0.7	-

History of Month's Supply





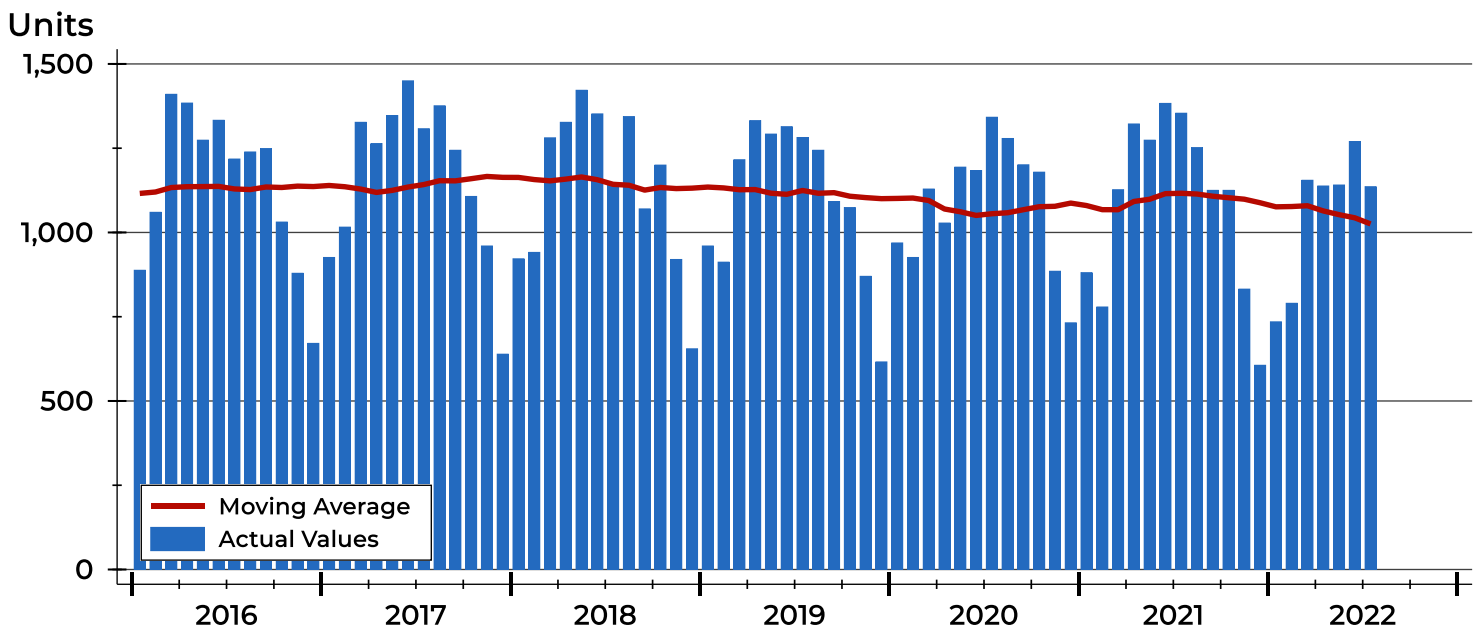
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	1,136	1,354	-16.1%
	Volume (1,000s)	276,388	299,627	-7.8%
	Average List Price	243,299	221,290	9.9%
	Median List Price	210,000	189,000	11.1%
Year-to-Date	New Listings	7,365	8,120	-9.3%
	Volume (1,000s)	1,775,568	1,791,391	-0.9%
	Average List Price	241,082	220,615	9.3%
	Median List Price	205,000	185,000	10.8%

A total of 1,136 new listings were added in South Central Kansas during July, down 16.1% from the same month in 2021. Year-to-date South Central Kansas has seen 7,365 new listings.

The median list price of these homes was \$210,000 up from \$189,000 in 2021.

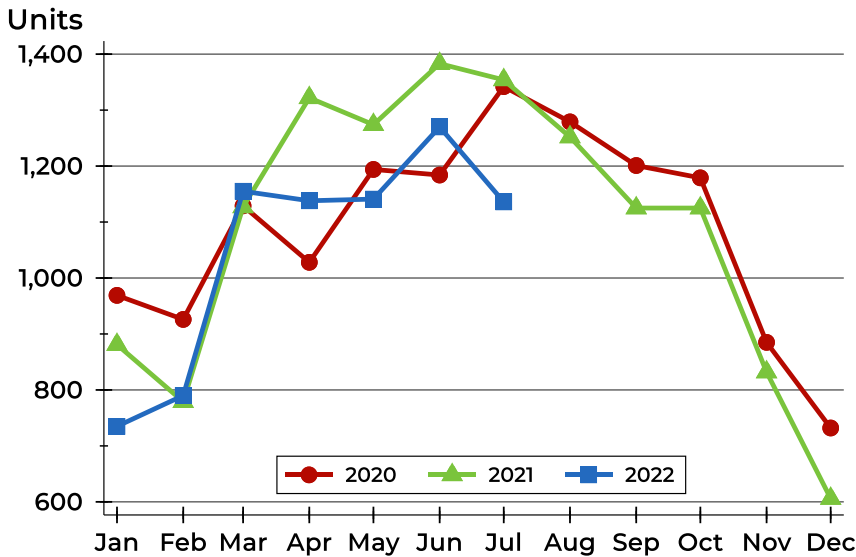
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	969	881	735
February	926	779	790
March	1,129	1,127	1,155
April	1,028	1,322	1,138
May	1,194	1,274	1,141
June	1,184	1,383	1,270
July	1,342	1,354	1,136
August	1,279	1,252	
September	1,201	1,125	
October	1,179	1,125	
November	885	832	
December	732	606	

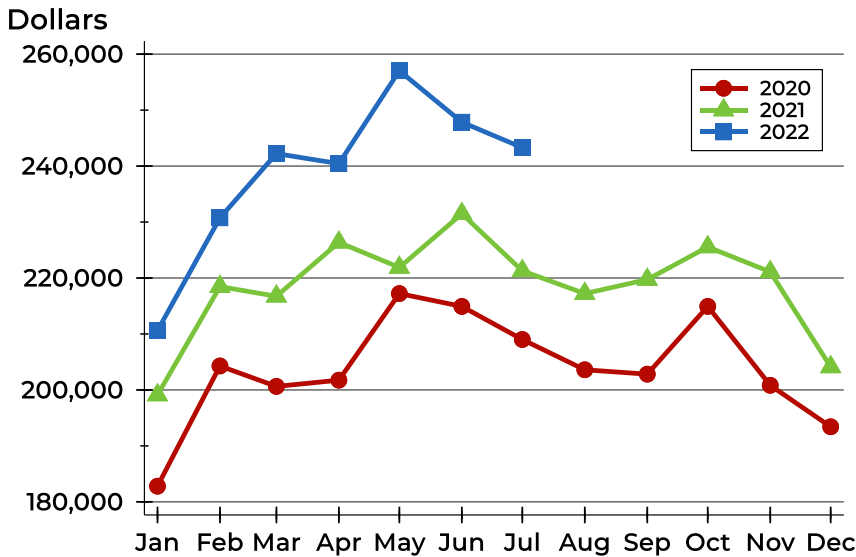
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	20	1.8%	5,739	1,573	18	13	100.0%	100.0%
\$25,000-\$49,999	18	1.6%	39,956	40,500	14	11	95.7%	100.0%
\$50,000-\$99,999	112	10.2%	75,961	75,000	12	9	98.3%	100.0%
\$100,000-\$124,999	73	6.7%	114,008	115,000	8	5	99.9%	100.0%
\$125,000-\$149,999	123	11.2%	136,740	135,600	7	4	99.6%	100.0%
\$150,000-\$174,999	93	8.5%	161,268	160,000	10	5	99.2%	100.0%
\$175,000-\$199,999	83	7.6%	187,681	185,000	7	4	100.1%	100.0%
\$200,000-\$249,999	155	14.2%	227,291	225,000	10	6	99.2%	100.0%
\$250,000-\$299,999	142	13.0%	274,172	275,000	10	8	98.8%	100.0%
\$300,000-\$399,999	152	13.9%	346,572	344,500	13	11	98.9%	100.0%
\$400,000-\$499,999	57	5.2%	446,883	447,400	13	14	98.9%	100.0%
\$500,000-\$749,999	46	4.2%	588,742	572,500	11	10	99.2%	100.0%
\$750,000-\$999,999	11	1.0%	862,700	849,900	9	11	100.0%	100.0%
\$1,000,000 and up	9	0.8%	1,358,333	1,190,000	18	20	98.2%	100.0%



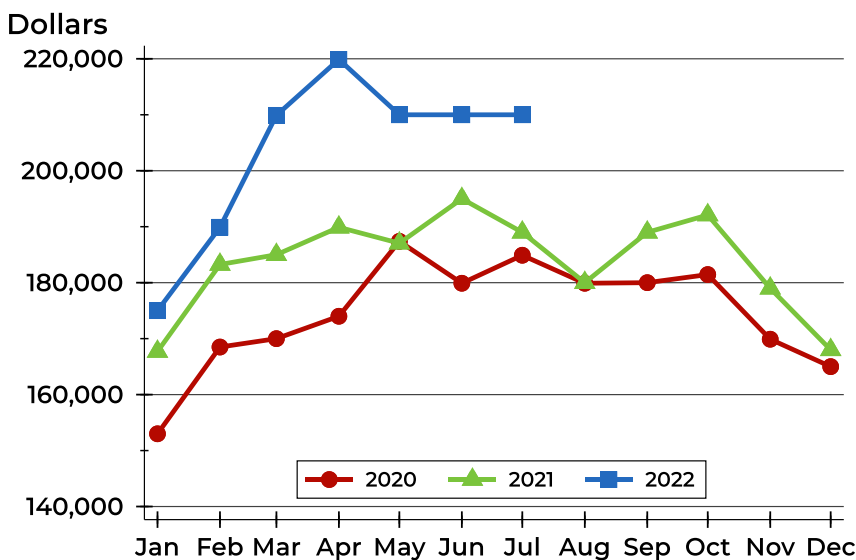
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	182,800	199,096	210,606
February	204,283	218,467	230,752
March	200,632	216,737	242,227
April	201,745	226,369	240,437
May	217,222	221,890	257,035
June	214,925	231,480	247,845
July	209,017	221,290	243,299
August	203,604	217,214	
September	202,820	219,731	
October	214,926	225,546	
November	200,833	221,099	
December	193,418	204,112	

Median Price



Month	2020	2021	2022
January	153,000	167,700	175,000
February	168,500	183,250	189,900
March	170,000	185,000	209,900
April	174,000	189,900	219,900
May	187,388	187,050	210,000
June	179,900	195,000	210,000
July	184,900	189,000	210,000
August	179,900	180,000	
September	180,000	189,000	
October	181,450	192,092	
November	169,900	179,000	
December	165,000	168,000	



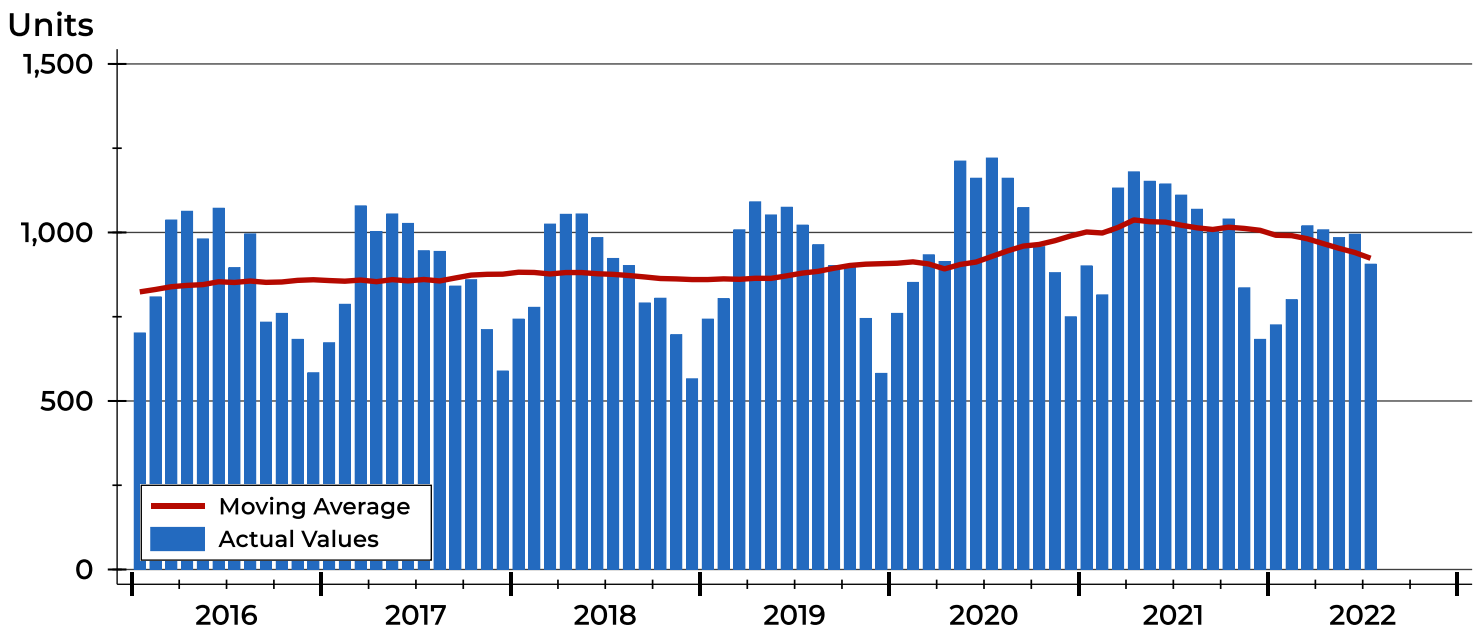
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		906	1,111	-18.5%	6,441	7,435	-13.4%
Volume (1,000s)		210,606	243,174	-13.4%	1,499,180	1,642,074	-8.7%
Average	Sale Price	232,456	218,878	6.2%	232,756	220,857	5.4%
	Days on Market	13	14	-7.1%	18	19	-5.3%
	Percent of Original	98.8%	99.4%	-0.6%	100.6%	100.0%	0.6%
Median	Sale Price	199,999	195,000	2.6%	200,000	189,900	5.3%
	Days on Market	5	4	25.0%	4	3	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 906 contracts for sale were written in South Central Kansas during the month of July, down from 1,111 in 2021. The median list price of these homes was \$199,999, up from \$195,000 the prior year.

Half of the homes that went under contract in July were on the market less than 5 days, compared to 4 days in July 2021.

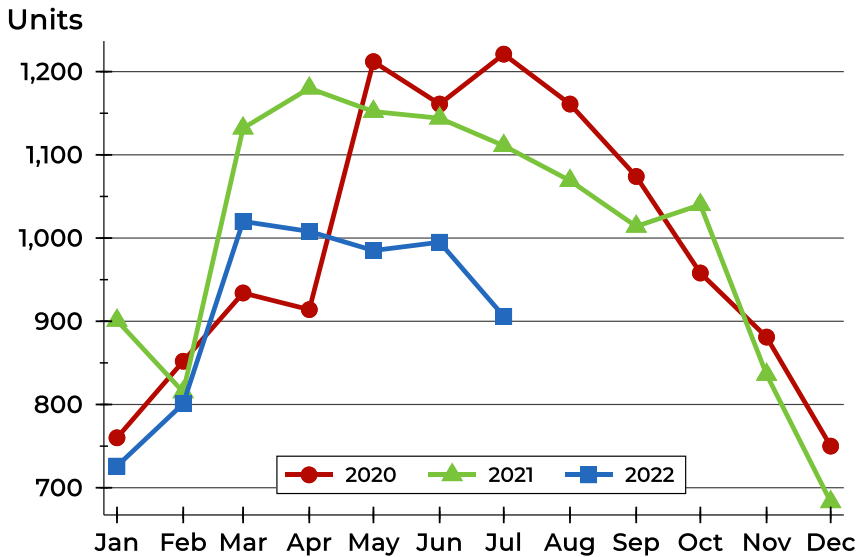
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	760	901	726
February	852	815	801
March	934	1,132	1,020
April	914	1,180	1,008
May	1,212	1,152	985
June	1,161	1,144	995
July	1,221	1,111	906
August	1,161	1,069	
September	1,074	1,014	
October	958	1,040	
November	881	836	
December	750	683	

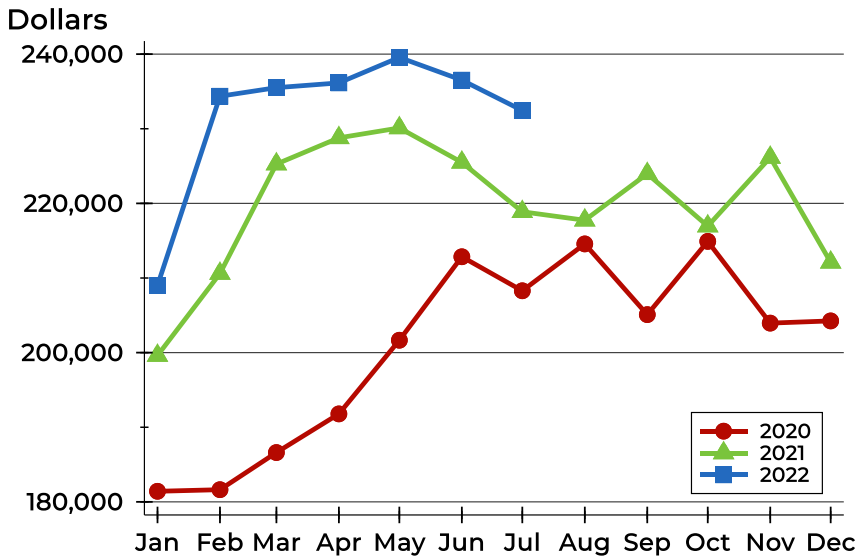
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.2%	11,500	11,500	5	5	100.0%	100.0%
\$25,000-\$49,999	22	2.5%	38,350	36,500	30	15	88.1%	94.4%
\$50,000-\$99,999	91	10.2%	79,140	80,000	15	5	97.7%	100.0%
\$100,000-\$124,999	59	6.6%	113,188	114,900	11	5	99.3%	100.0%
\$125,000-\$149,999	109	12.2%	136,736	135,000	7	3	99.4%	100.0%
\$150,000-\$174,999	79	8.9%	160,327	160,000	9	4	99.4%	100.0%
\$175,000-\$199,999	84	9.4%	188,199	185,948	9	4	99.8%	100.0%
\$200,000-\$249,999	135	15.2%	224,503	224,900	10	4	99.4%	100.0%
\$250,000-\$299,999	132	14.8%	274,353	275,000	11	5	99.0%	100.0%
\$300,000-\$399,999	99	11.1%	340,967	335,000	18	8	99.0%	100.0%
\$400,000-\$499,999	34	3.8%	448,470	446,950	26	13	97.9%	100.0%
\$500,000-\$749,999	33	3.7%	591,368	579,900	17	6	98.2%	100.0%
\$750,000-\$999,999	5	0.6%	868,600	875,000	1	0	100.0%	100.0%
\$1,000,000 and up	7	0.8%	1,372,714	1,200,000	53	19	96.7%	100.0%



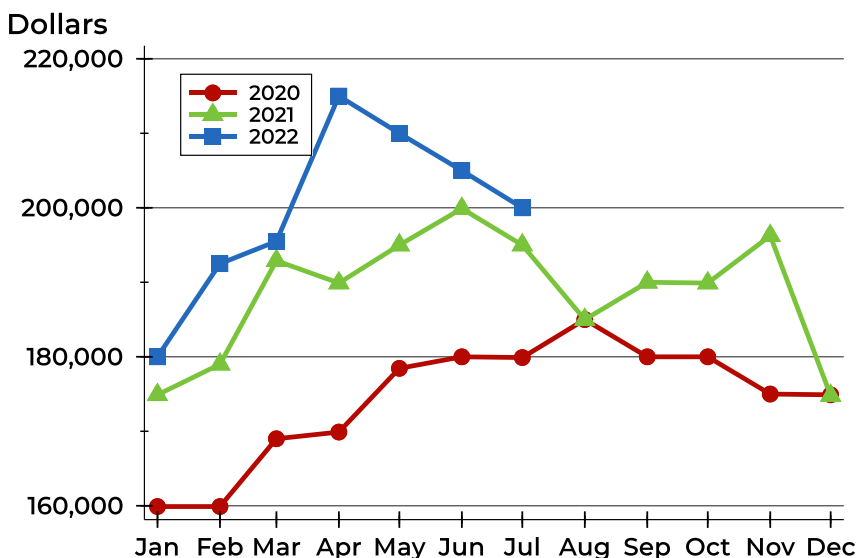
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,419	199,610	208,995
February	181,634	210,603	234,361
March	186,611	225,269	235,512
April	191,789	228,786	236,146
May	201,662	230,110	239,562
June	212,847	225,496	236,521
July	208,289	218,878	232,456
August	214,571	217,744	
September	205,093	223,971	
October	214,912	216,956	
November	203,957	226,154	
December	204,250	212,101	

Median Price

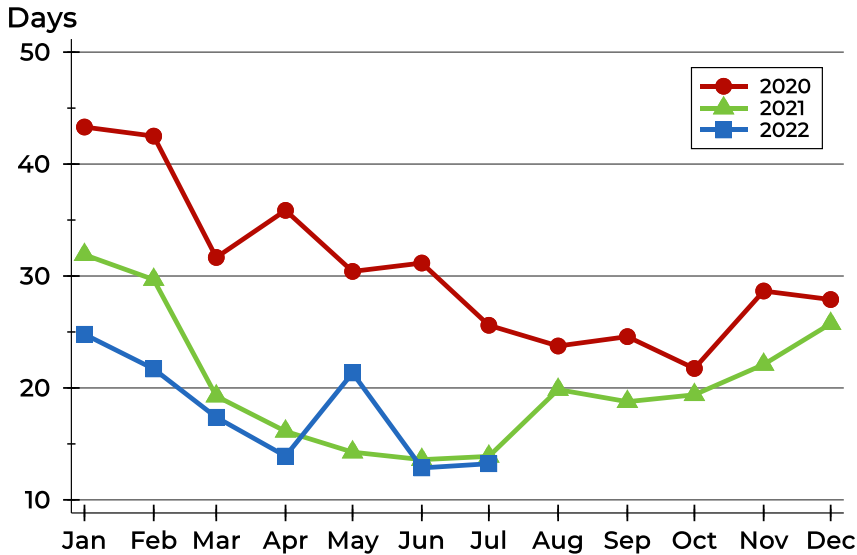


Month	2020	2021	2022
January	159,900	174,900	180,000
February	159,900	179,000	192,500
March	169,000	192,900	195,500
April	169,900	189,900	215,000
May	178,450	195,000	210,000
June	180,000	199,900	205,000
July	179,900	195,000	199,999
August	185,000	185,000	
September	180,000	190,000	
October	180,000	189,900	
November	175,000	196,250	
December	174,900	174,800	



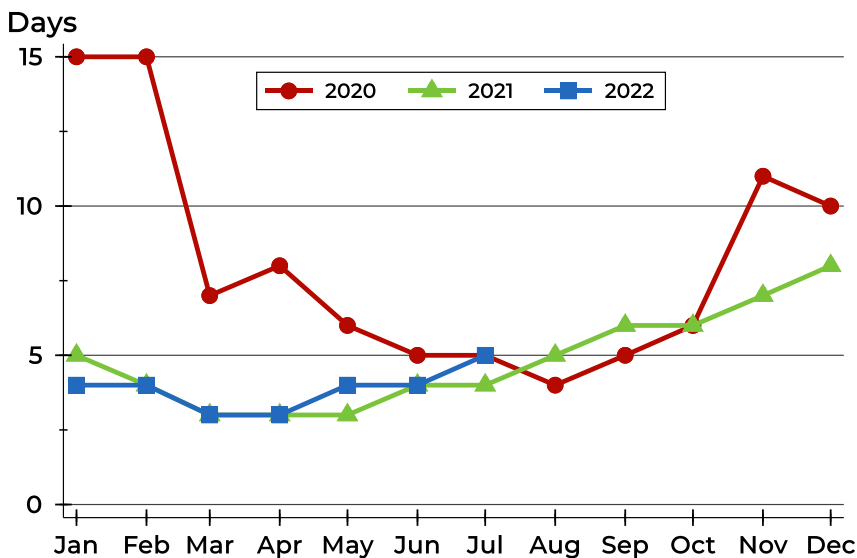
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	43	32	25
February	42	30	22
March	32	19	17
April	36	16	14
May	30	14	21
June	31	14	13
July	26	14	13
August	24	20	
September	25	19	
October	22	19	
November	29	22	
December	28	26	

Median DOM



Month	2020	2021	2022
January	15	5	4
February	15	4	4
March	7	3	3
April	8	3	3
May	6	3	4
June	5	4	4
July	5	4	5
August	4	5	
September	5	6	
October	6	6	
November	11	7	
December	10	8	



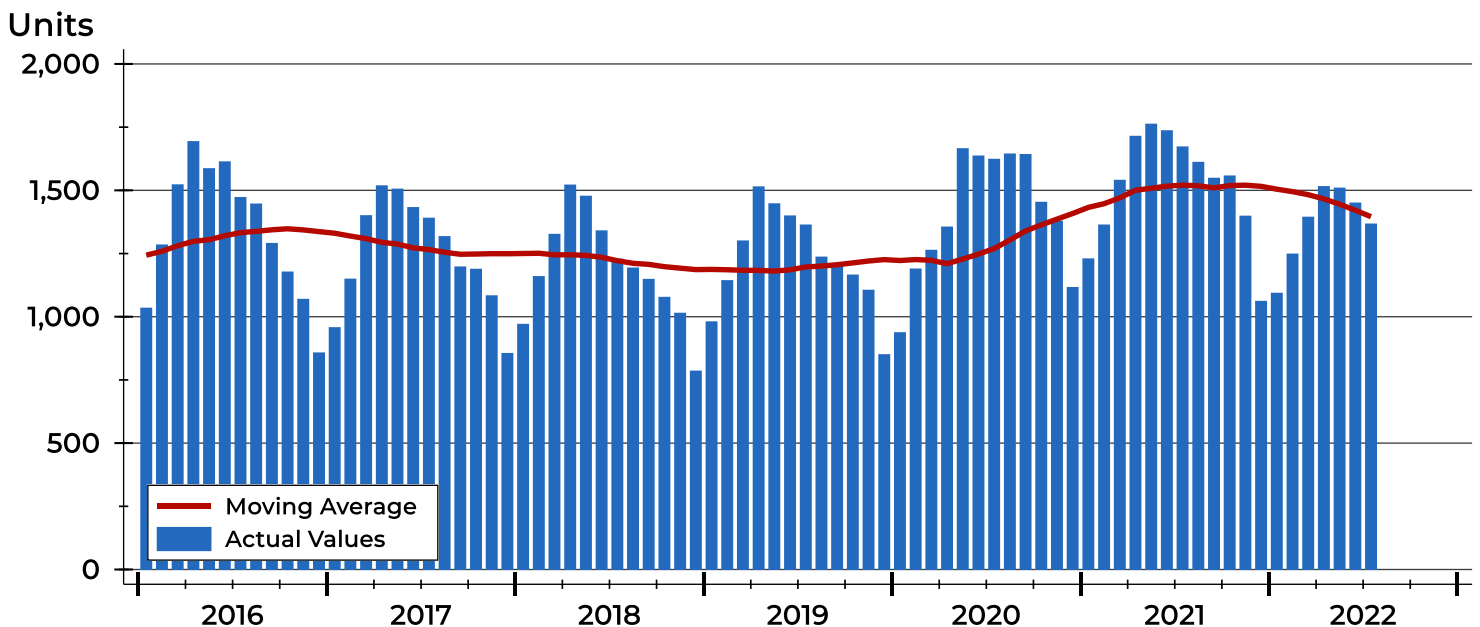
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		1,367	1,672	-18.2%
Volume (1,000s)		367,054	390,248	-5.9%
Average	List Price	268,510	233,402	15.0%
	Days on Market	17	15	13.3%
	Percent of Original	99.1%	99.3%	-0.2%
Median	List Price	233,750	209,000	11.8%
	Days on Market	4	4	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,367 listings in South Central Kansas had contracts pending at the end of July, down from 1,672 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

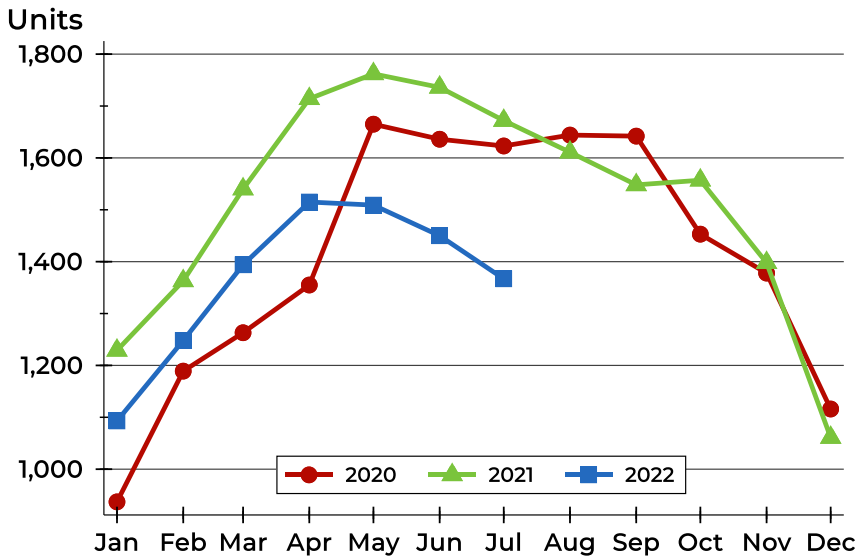
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	937	1,229	1,093
February	1,189	1,363	1,248
March	1,263	1,540	1,394
April	1,355	1,714	1,515
May	1,665	1,762	1,509
June	1,636	1,736	1,450
July	1,623	1,672	1,367
August	1,644	1,611	
September	1,642	1,548	
October	1,453	1,557	
November	1,378	1,398	
December	1,116	1,061	

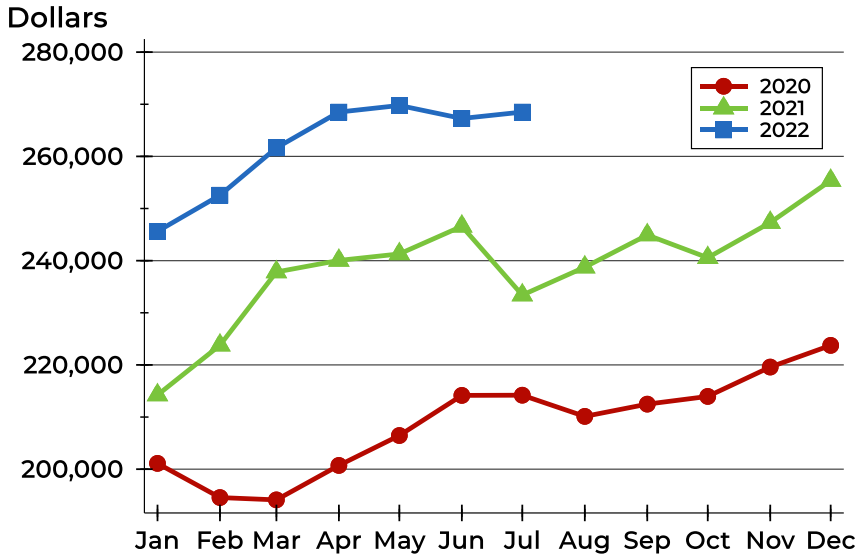
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.2%	13,300	15,999	38	29	100.0%	100.0%
\$25,000-\$49,999	24	1.8%	39,079	41,000	38	13	92.0%	100.0%
\$50,000-\$99,999	110	8.2%	79,625	83,500	35	6	98.0%	100.0%
\$100,000-\$124,999	76	5.7%	112,659	110,250	16	6	98.1%	100.0%
\$125,000-\$149,999	127	9.5%	136,370	135,000	8	3	98.9%	100.0%
\$150,000-\$174,999	88	6.6%	161,161	160,000	8	4	99.6%	100.0%
\$175,000-\$199,999	113	8.5%	187,965	185,900	12	4	99.1%	100.0%
\$200,000-\$249,999	194	14.5%	225,537	225,000	14	4	99.6%	100.0%
\$250,000-\$299,999	199	14.9%	274,083	274,900	16	4	99.6%	100.0%
\$300,000-\$399,999	197	14.7%	345,680	344,360	17	3	99.6%	100.0%
\$400,000-\$499,999	99	7.4%	447,053	439,900	13	1	99.5%	100.0%
\$500,000-\$749,999	77	5.8%	588,580	575,900	14	1	99.2%	100.0%
\$750,000-\$999,999	16	1.2%	850,018	866,991	15	0	98.9%	100.0%
\$1,000,000 and up	14	1.0%	1,313,114	1,200,000	29	10	98.3%	100.0%



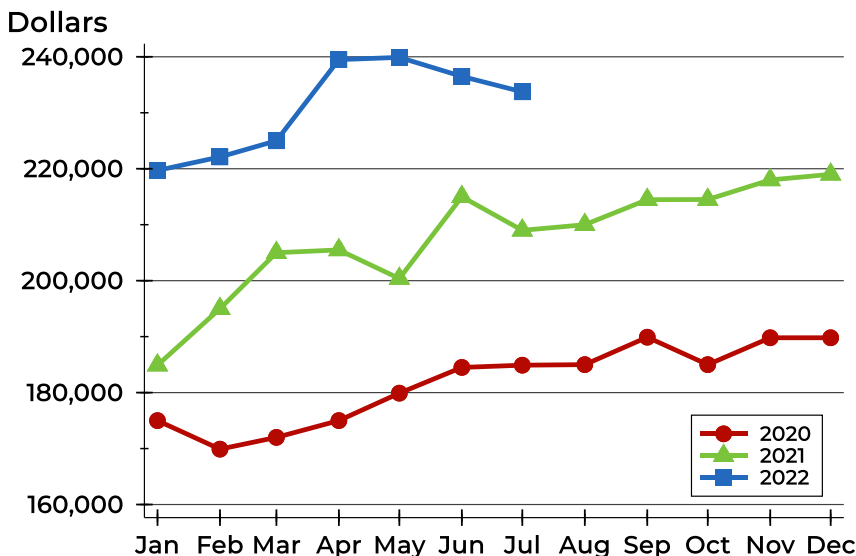
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	201,113	214,232	245,614
February	194,555	223,781	252,555
March	194,112	237,831	261,644
April	200,722	240,041	268,502
May	206,461	241,294	269,776
June	214,154	246,596	267,273
July	214,195	233,402	268,510
August	210,126	238,759	
September	212,480	244,928	
October	213,958	240,565	
November	219,592	247,309	
December	223,753	255,378	

Median Price

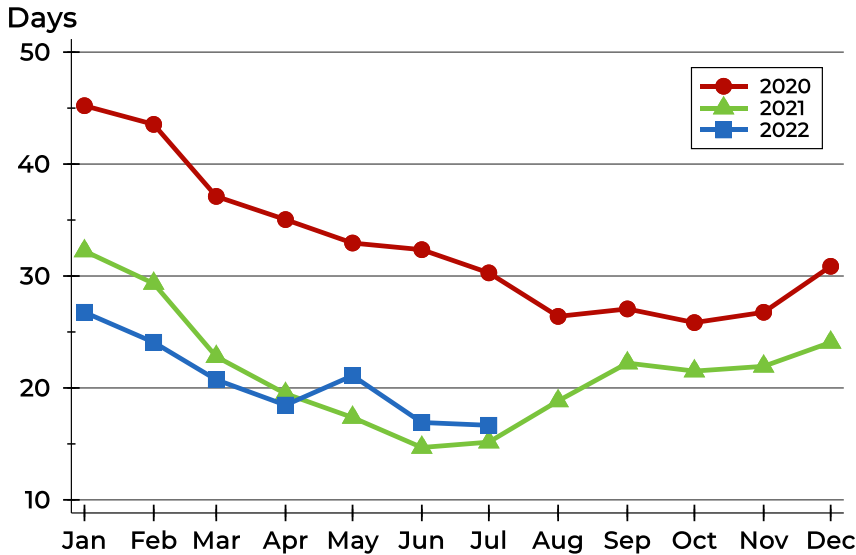


Month	2020	2021	2022
January	175,000	184,900	219,700
February	169,900	195,000	222,108
March	172,000	205,000	225,000
April	175,000	205,495	239,500
May	179,900	200,387	239,900
June	184,500	215,000	236,500
July	184,900	209,000	233,750
August	185,000	210,000	
September	189,900	214,477	
October	185,000	214,500	
November	189,800	218,000	
December	189,800	219,000	



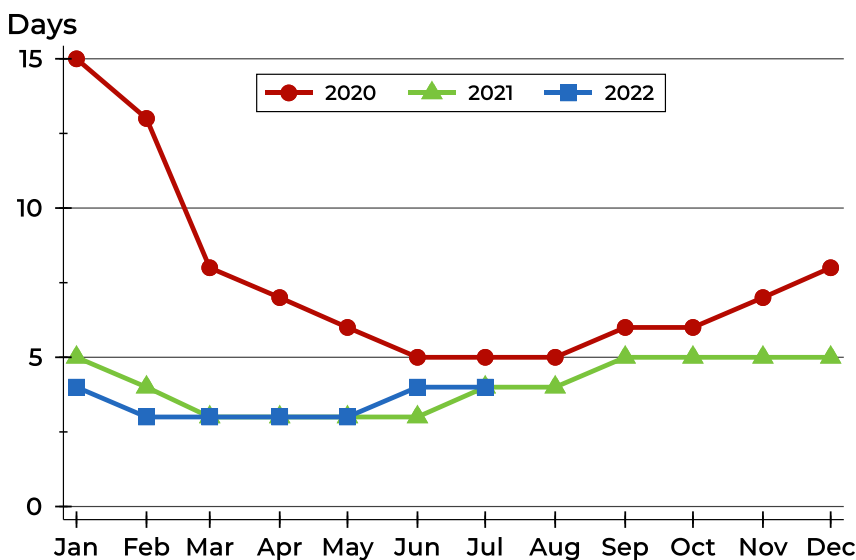
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	45	32	27
February	44	29	24
March	37	23	21
April	35	19	18
May	33	17	21
June	32	15	17
July	30	15	17
August	26	19	
September	27	22	
October	26	22	
November	27	22	
December	31	24	

Median DOM



Month	2020	2021	2022
January	15	5	4
February	13	4	3
March	8	3	3
April	7	3	3
May	6	3	3
June	5	3	4
July	5	4	4
August	5	4	
September	6	5	
October	6	5	
November	7	5	
December	8	5	