

## Strategic Exit Advisors Helps Sell Precision Solutions, Inc.

**November 23, 2021** – Strategic Exit Advisors (SEA) is proud to announce the successful sale of Precision Solutions, Inc., a leading provider of calibration products and services, to Applied Technical Services (“ATS”), a national leader in calibration, engineering, testing and inspection services and a portfolio company of Odyssey Investment Partners.

Precision has an outstanding tradition of establishing trust in performing calibrations and providing products and integrated solutions that facilitate their customers’ most vital operations.

Dan Kendra, Precision’s owner and CEO, stated, “I am thrilled for the future of Precision and our people as part of the ATS family. SEA was a trusted advisor in helping me sell my business, which was founded by my father, Ray, in 1968 and where I have led for over 40 years.”

As a member company of ATS, Precision is operating with all of its employees and is expanding into additional calibration fields. With the acquisition of Precision, ATS continues to realize its vision to become the industry leader in providing expert consulting calibration, engineering, laboratory testing and inspection services.

Curt Cyliax and Tony Parisi, Managing Directors at SEA, led the sale process for Precision. Tony reflected, “We are enormously grateful to have served Dan in his deal. Dan built Precision to be consummately reliable and yet dynamic in its growth, on the shoulders of the business that his father created. We were fortunate to work with a client who had great foresight for his company and employees. ATS was a super partner.”

**About Applied Technical Services:** Applied Technical Services, LLC (ATS) is an engineering, laboratory testing, inspection and calibration company founded in 1967. Please visit [www.atslab.com](http://www.atslab.com).

**SEA is an investment bank that serves entrepreneur and family-owned businesses.** SEA enables its clients to achieve their financial and other personal goals by creating a competitive process with strategic buyers.

  
Applied Technical Services

a portfolio investment of



has acquired





advised the Seller

