

DEALER HANDBOOK BUTWHY MAMMOTH?

- SET STANDARD LEAD TIMES
- LICENSED GENERAL CONTRACTOR
 FOR MULTIPLE STATES IN-HOUSE
- SMOOTHER PROCESS w/
 CONSTANT COMMUNICATION
- DETAILED PAYMENT SCHEDULE FOR CLIENTS

- QUALITY MATERIALS
- **EXPERIENCED INSTALLERS**
- 100% SENSEI AFFILIATED
- PLANS UP TO DATE

(336) 515-7851

www.MammothMetalStructures.com



Little about us; we come from a **DEALER** background and went into the manufacturing side of things to better control the entire process to have better overall customer experiences and less headaches for us and for our dealers.

So we can probably relate better with your company and everything you may have dealt with yourself.

Examples. We have **also** loss money and dealt with just about every problem you may have also dealt with from some other manufacturers. Whether not having a GC License #, to longer lead times, zero customer service, and zero personal accountability.

We have watched, listened, dealt with and learned from our struggles. We aren't perfect, but we strive for it and ultimately try to do what's right.

We are more than just a company; we are a family of professionals devoted to serving our clients and taking care of our partners (dealers) who are the cornerstone of our business. Choose **Mammoth Metal Manufacturing**, where we take pride in building more than just structures — we're building long-lasting trust, reliability, quality & most importantly, our **legacy**.

Build It Big,
Build It Right!
-MAMMUT



That's the Mammoth Way!



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Purpose & Support Directory

<u>Purpose</u>

Welcome to the Mammoth Metal Manufacturing Dealer Handbook.
This Dealer Handbook has been created to provide you and your team with essential information designed to foster a successful business relationship and uphold professionalism in all aspects of our steel building operations.

Inside, you will find detailed explanations of the various materials offered by Mammoth Metal Manufacturing (MMM), as well as the standard methods and practices used by our experienced Consultants.

If you or your customers have questions that are not addressed in this handbook, please do not hesitate to contact our Dealer Support Specialist at (336) 515-7851 for further assistance.

We encourage you to share this handbook with all members of your Sales Department and Customer Service Department to ensure consistency and clarity across your team.

If you notice any errors in this handbook or have suggestions for additional content that could improve its usefulness, please email our Technical Specialists at:

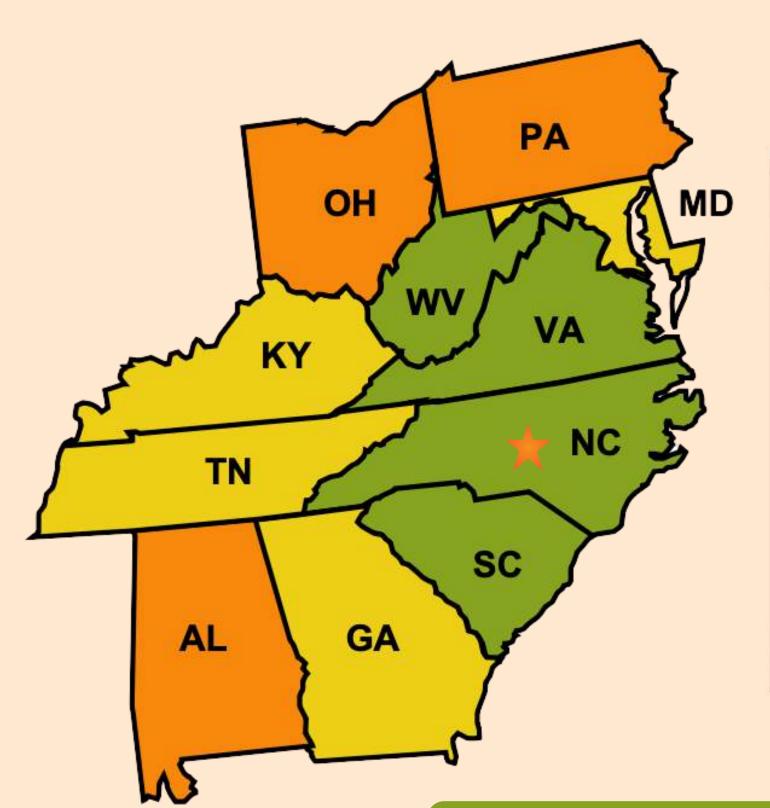
MammothMetalStructures.com

Thank you for being a valued partner.

	SUPPORT DIRECTORY	
Responsibility	Contact #	Email
Dealer Support, General & Scheduling Questions	(743) 229-7773	Dealers@MammothMetalStructures.com
Custom/ Special Requests	(336) 515-7851	Dealers@MammothMetalStructures.com
Issues	(336) 515-7851	Rachel@MammothMetalStructures.com
Orders Submission	Sensei Preferred, OR	Orders@MammothMetalStructures.com
Shop Questions/Issues	(336) 515-7850	Daniel@MammothMetalStructures.com



AREA OF OPERATIONS/ LEAD TIMES



4-6 Weeks	4-6 Weeks	6-8 Weeks
NORTH CAROLINA	KENTUCKY	ОНЮ
SOUTH CAROLINA	TENNESSEE	PENNSYLVANIA
VIRGINIA	GEORGIA	ALABAMA
WEST VIRGINIA	MARYLAND	

6 Hours from zip 27263: ALL ORDERS 6-8 Hours: Call/Text for approval

The Lead-Time Begins Only After all Specified Tasks have been Completed:

- The customer has signed their order invoice or sales contract, along with any required waivers and additional agreements.
- All necessary deposits have been paid, including any payments for custom, special, or oversized materials.
- Site photos submitted to confirm site is prepared for installation.
- All required permits or legal approvals for the construction of the customer's steel building must be secured before lead time can begin.

NOTE:

- If the install location falls within a standard 4-6 week lead time zone, but the drive time is over 6 hours, the lead time may increase to 6-8 weeks.
- All lead times depend on weather conditions and installer availability.
- For full details on installation attempts, delivery policies, and more, refer to the sales contract.
- Additionally, any steel building or carport with a subtotal under \$8,000 may have up to 2 extra weeks added to the lead time.
- For questions or clarifications, please call our office or email Dealer Support.

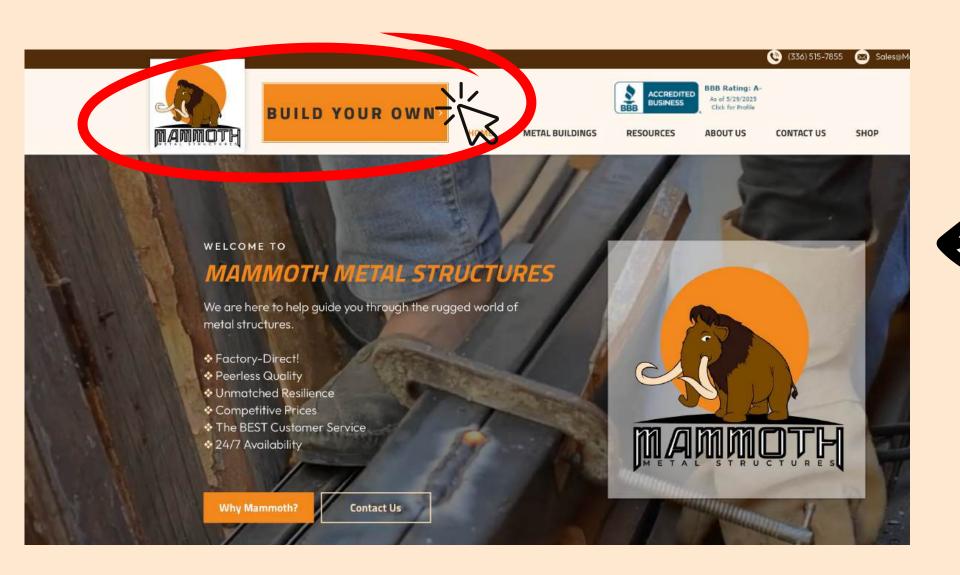
METAL MANUFACTURING

3D Estimator/ Sensei

Our 3D estimator tool enables users to configure and visualize metal buildings in real-time, providing precise cost estimates based on design inputs.

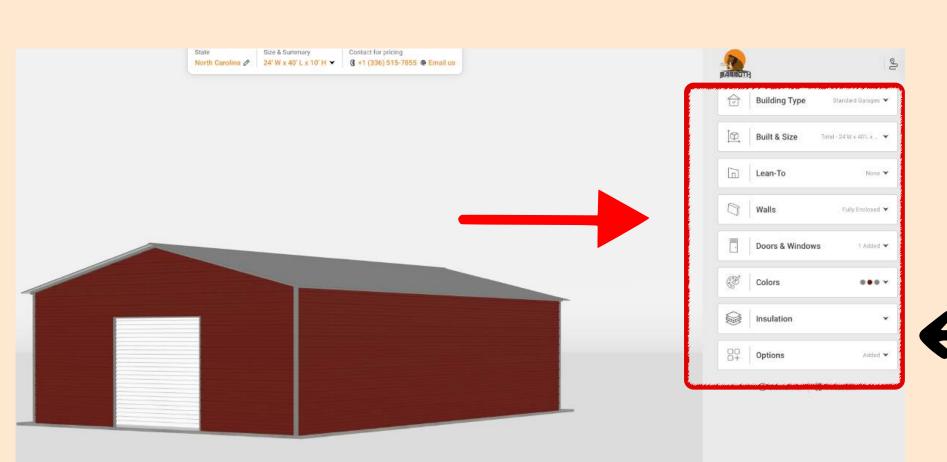
Visit Our Site Below!

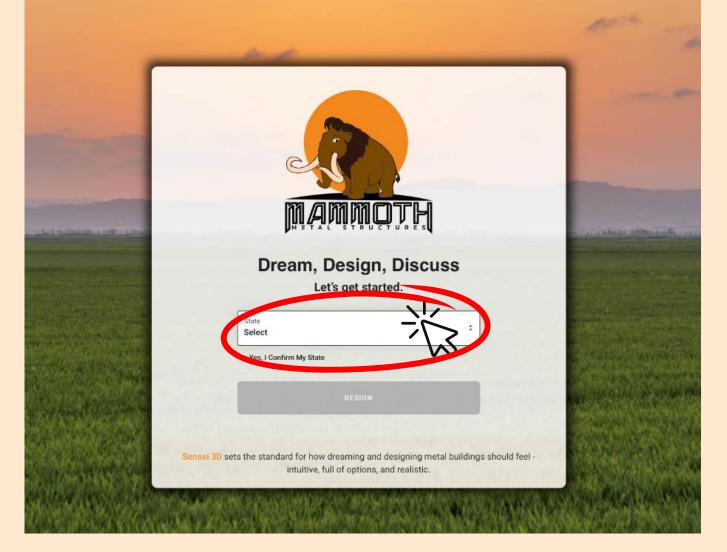
https://mammothmetalstructures.sensei3d.com



First click on our website, then click on "BUILD YOUR OWN"

2. Select your state and continue..





3. START CREATING!

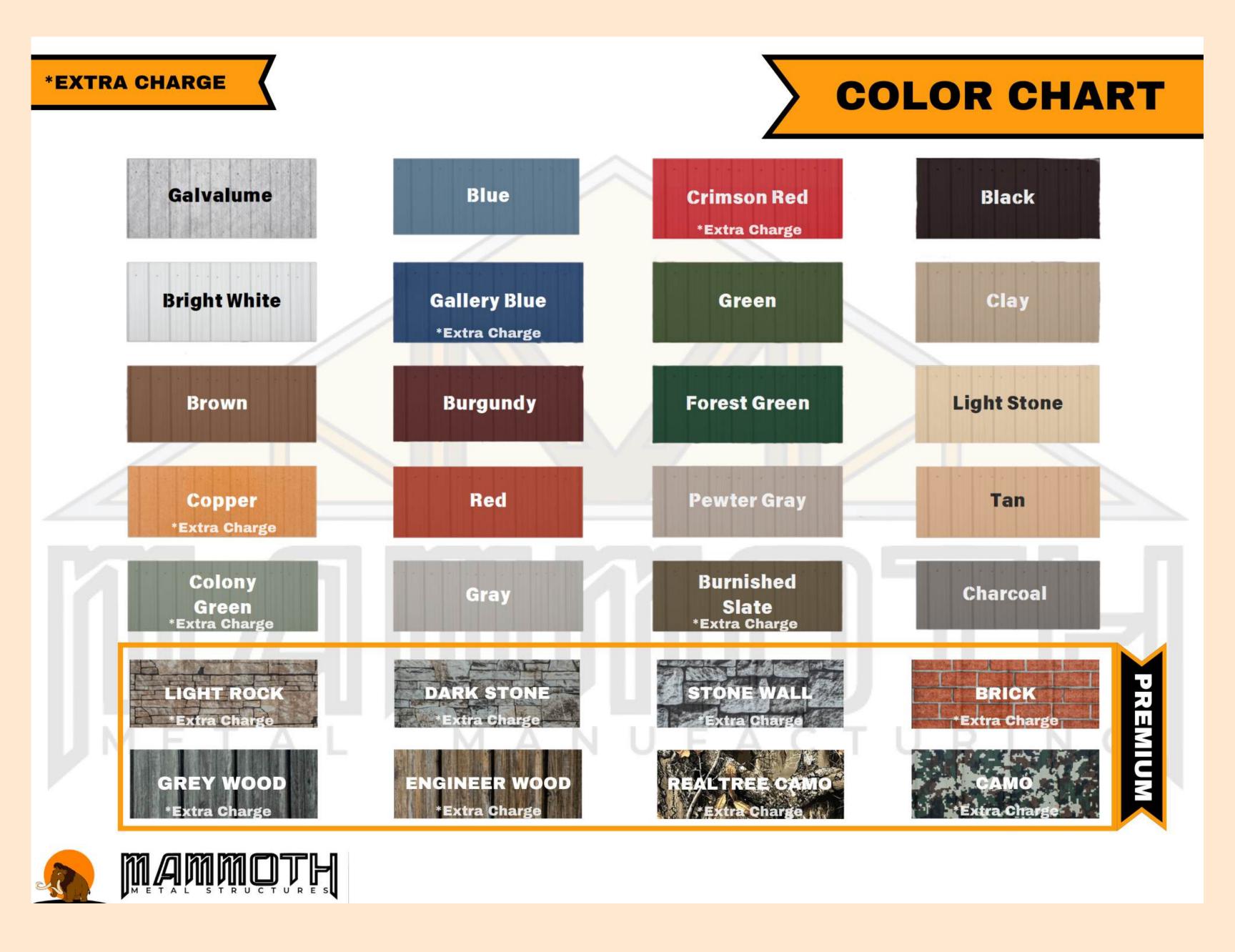
WE ARE 100% SENSEI AFFILIATED!

Additional Notes

If you encounter any difficulties using the 3D-Estimator, please contact Dealer Support. Our team is available to provide a basic-walk-through or assist in resolving any issues you may be experiencing.

Color Chart





<u>IMPORTANT</u>: Below are colors that come with an additional charge, including premium color options. **Be sure to factor this in when pricing**.

EXTRA CHARGES

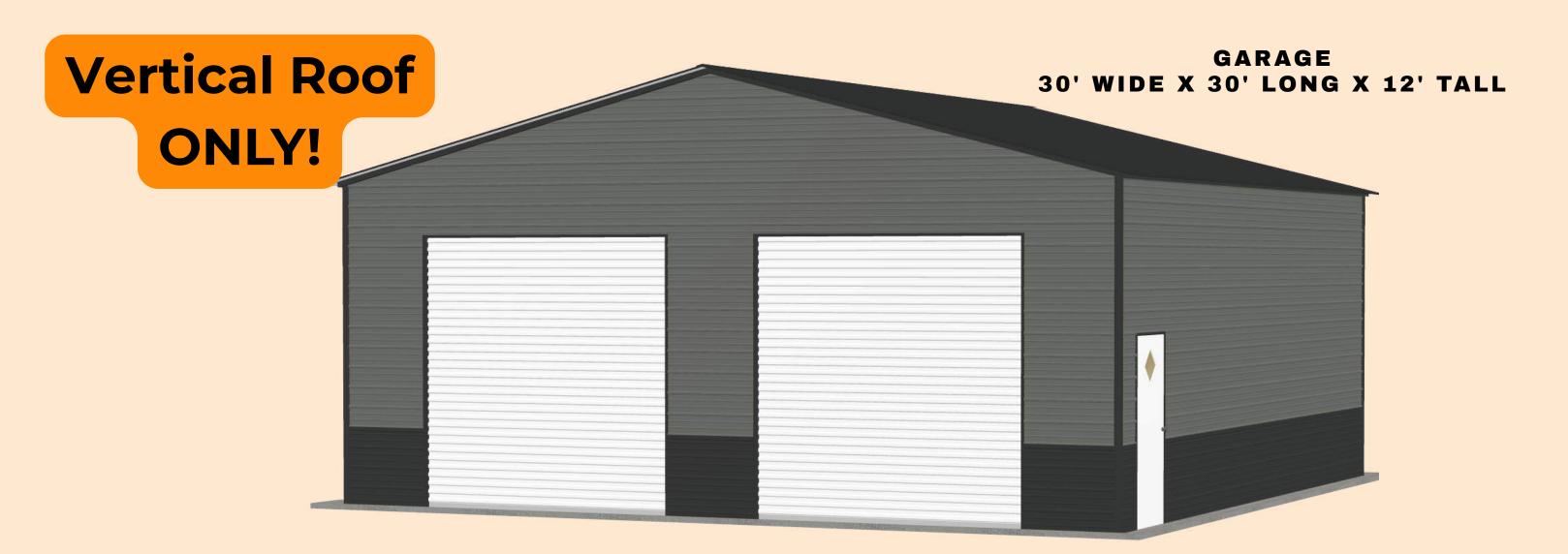
Crimson Red, Gallery Blue, Copper, Colony Green, Burnished Slate, Light Rock, Dark Stone, Stone Wall, Brick, Grey Wood, Engineer Wood, Real Tree Camo,

Camo

Added Charge of 7% of Roof/ Sides/ Ends

As needed.





We **ONLY** offer **Vertical Roof**, panels are installed from the peak downward, promoting efficient drainage of water and snow. Our vertical structures come standard with a ridge cap at the peak, vertical box-eave trim along the entire perimeter, and hat channels beneath the roofing panels for added structural support. This combination makes the Vertical Roof our highest-performing and most recommended roof style.

We are certified for all Standard & Triple Wide Buildings. Certification: 145 MPH & 35 PSF (43.5 PSF if 4' On Center)







Please check with ASCE Hazard Tool below to confirm.

Use the ASCE/ SEI 7-16.

https://ascehazardtool.org



Standard Carports/Garages 12'- 24' Wide



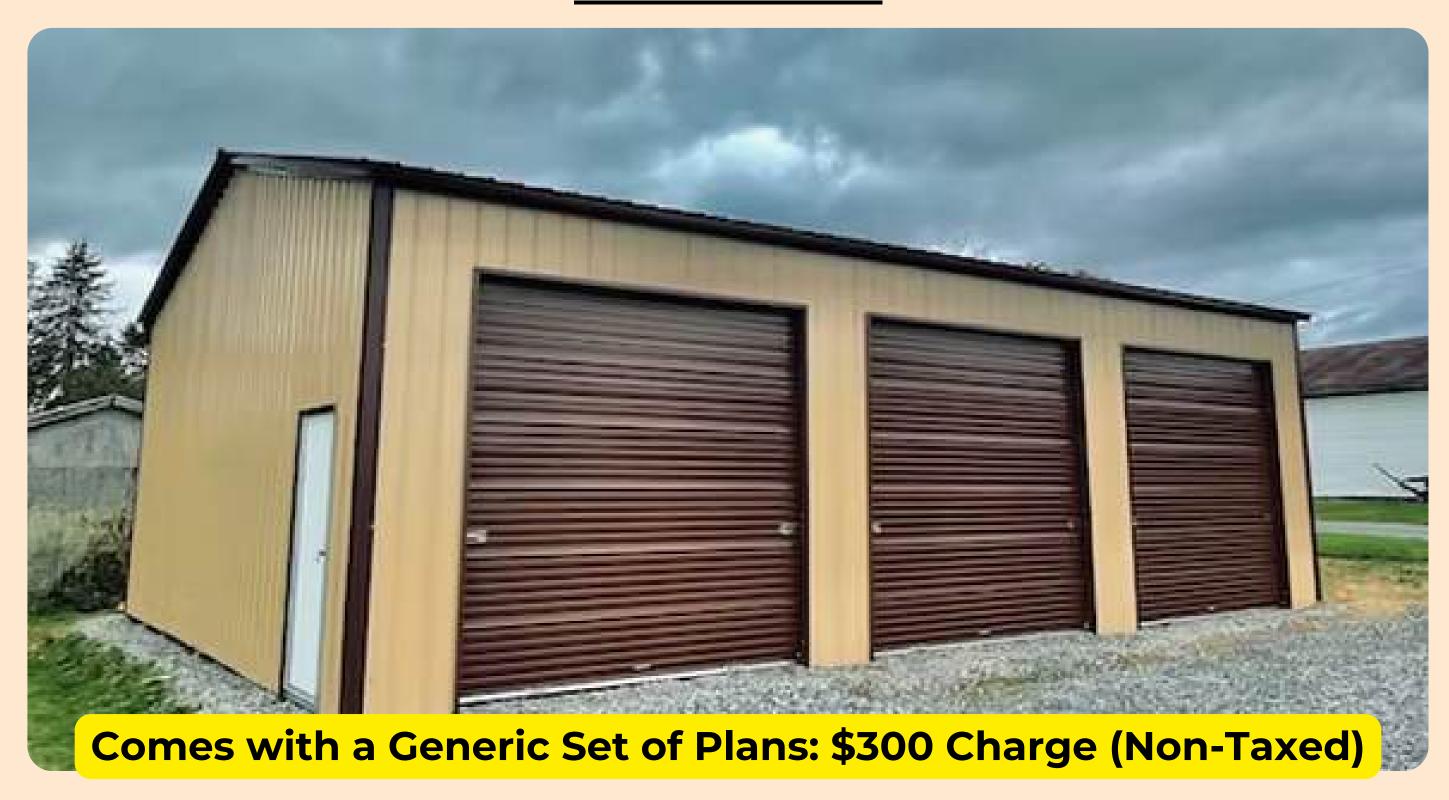
12' x 24' x 7'

All Our Standard-Wide Steel Buildings come equipped with center bracing.



Our standard carports/garages start with 12' wide x 20' long and are built with 14 gauge steel frame and 29 gauge metal panels. Upgrades for gauges are available, please see pricing book/ Sensei.

24' x 40' x 12'





Triple Wide Carports 26' - 30' Wide



26' x 30' x 12

NOTE:
Color Match Screws
INCLUDED
in all orders above 10K Retail.

All Our Triple-Wide Steel Buildings come equipped with Pre-fabricated, welded trusses.



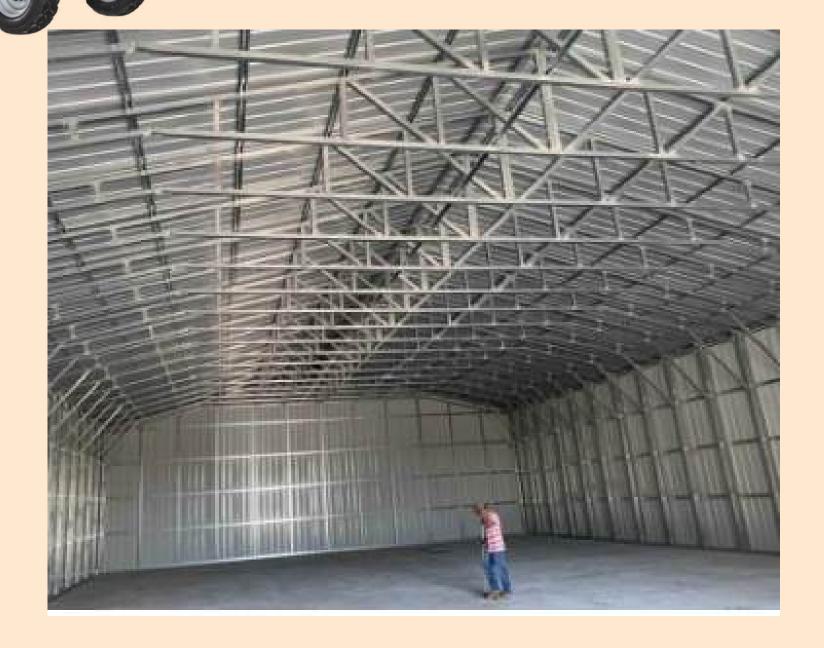
METAL MANUFACTURING

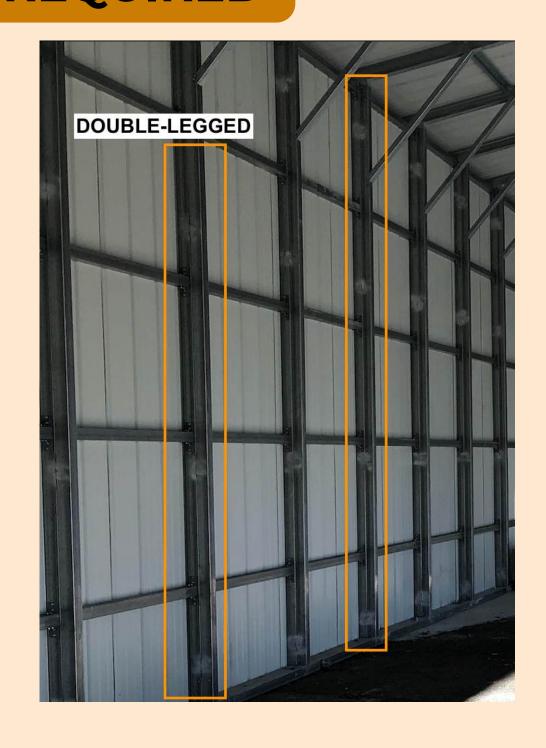
Building Styles



Our commercial Metal Buildings use welded DOUBLE legs—two steel posts welded together—for added strength and support. Double-legged is required to keep the structure stable and secure.

IMPORTANT: 7K LULL LIFT IS REQUIRED





All Commercials <u>REQUIRE</u> Site Specific Plans unless customer does not need plans.

AUTOMATICALLY COMES VERTICALLY SIDED

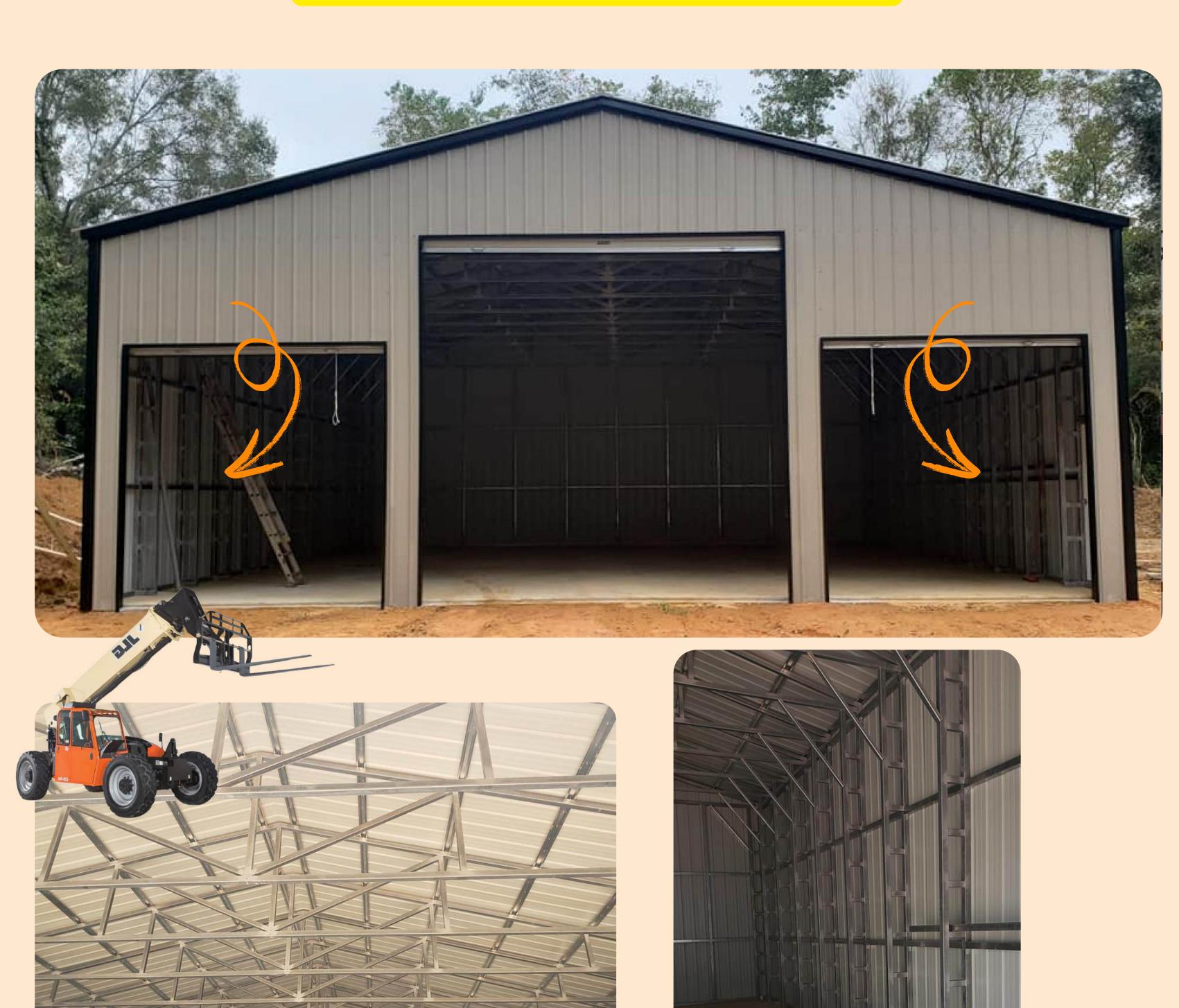




Commercials Continued

Our Commercial Steel Buildings are built to be tough and reliable. Once you go over 16' height the structure comes pre-fabricated, welded LADDER bracing, which keeps the building steady and secure.

IMPORTANT: 7K LULL LIFT IS REQUIRED



METAL MANUFACTURING

Roof Pitch Options

MMM offers four roof pitch options, starting with our **standard 3/12 pitch**. This can be easily **upgraded UP to a 6/12 pitch** by utilizing our general design drawings.

Standard 3/12 4/12 5/12 6/12

LIFT is required 5 / 12 & 6 / 12 Roof Pitch

6" Overhang



OVERHANG OPTIONS:

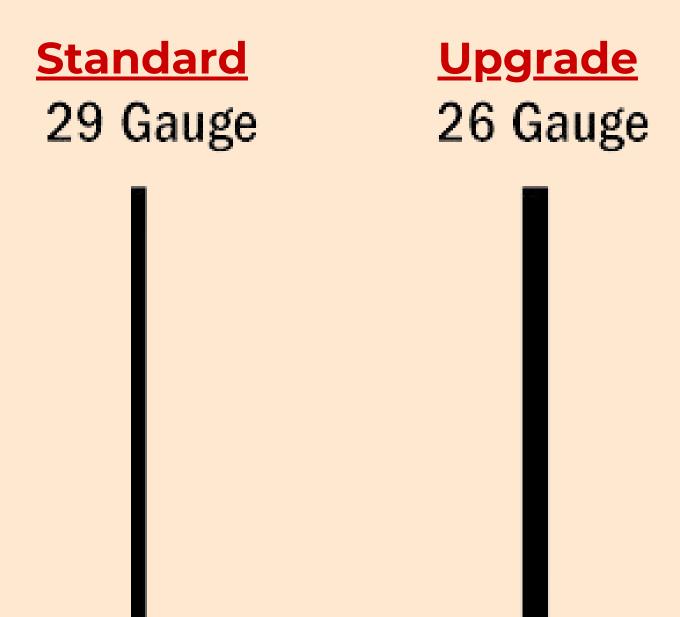
Mammoth offers:

- Standard 6" overhang
- 1' 3' ft overhang available UPGRADE

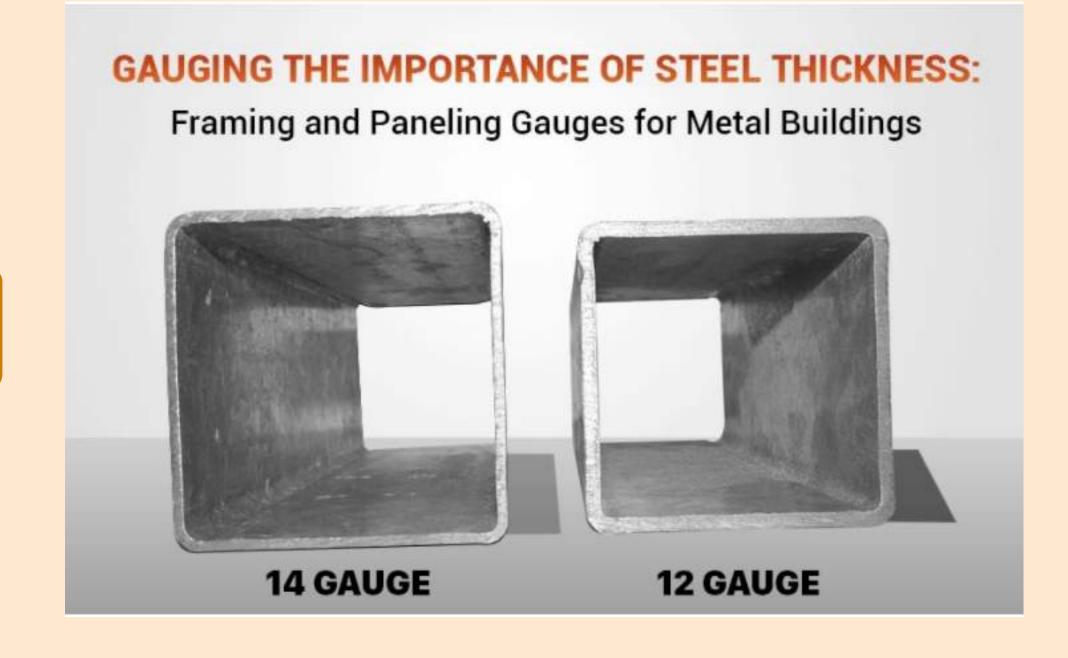


Square Tubing & Panles

Steel Panel Thickness



14 - Gauge 2-1/2" x 2-1/2" STANDARD



12 - Gauge 2-1/4" x 2-1/4" UPGRADE

Standard Metal Buildings includes 14-gauge framing and 29-gauge panels for the roof and sides.

Upgrades are 12-gauge framing and 26-gauge panels are available for enhanced durability.

ANNOTATE ON CONTRACT IF UPGRADE HAS BEEN DONE!



Insulation Types

Double Bubble Insulation:

R-value: 5

Double Bubble Insulation is a type of reflective insulation engineered to enhance thermal resistance by utilizing two layers of polyethylene air bubbles enclosed between one or two sheets of reflective aluminum foil or metallized film.



-Enhanced Thermal Resistance – Dual bubble layers improve insulation performance.

-Reflects Radiant Heat – -Blocks up to 95% of radiant energy.

-Moisture Barrier – Helps prevent condensation and water vapor intrusion.

-Durable & Long-Lasting – Resistant to tearing, crushing, and UV degradation.

OUR RECOMMENDATION

If the client is trying to prevent sweating on the building ONLY, go with the Double Bubble option.

If the client is looking to add A/C & Heat, go with the 2" Fiberglass option.

Sweating Roof



2" Fiberglass Insulation

R-value: 9

Fiberglass insulation is constructed from fibers of glass spun together to form a blanket. Installed between the framework and panels. When the fiberglass is heavily compressed, it becomes a more efficient insulator due to its ability to stop conduction.







Roll Up Doors

Our Roll-Up Doors are built for performance, durability, and convenience. Constructed from rust-resistant and finished with high-quality silicone polyester paint, they offer unmatched protection against the elements and daily wear. Designed to roll smoothly into a compact coil, these doors save valuable overhead space while enhancing security and curb appeal. They are available in a variety of sizes and colors to suit your style and needs.



Header Seals Available FULL KIT



DB B

Roll-Up Doors				
6' x 7'				
8' x 8'				
9' x 8'				
10' x 8'				
10' x 10'				
12' x 10'				
10' x 12' W/ Chain Hoists				
12' x 12' W/ Chain Hoists				
12' x 14' W/ Chain Hoists				
14' x 14' W/ Chain Hoists				

TAKE NOTE:
We are DIFFERNT AN

We are DIFFERENT AND BETTER, not the rubber seal style!



Colored Doors available, they require an additional 4 Weeks Added to Lead Time



Colored doors are ordered 3-5 Business days after receiving the order. Client will be contacted during Courtesy Call to collect payment for Special Orders/Plans per their detailed pre-made Payment Schedule.

Colored Doors Available Barn Red, Black, Earth Brown, Evergreen,
Pewter Grey, Quaker Grey





24" x 36"



30" x 36"



Standard Windows

Our single-pane windows feature a bright white trim and are designed to provide natural daylight and air ventilation, enhancing visibility and comfort within your structure.





Available Sizes:

24" x 36"

30" x 30"

30" x 36"

36" x 36"

Available Colors:White / Black

Need another size? Please give us a call/text (336) 515-7851



Walk-In Doors

9 - Lite Walk-In Door (White)



6 - Panel Walk-In Door (White)



9 - Lite Walk-In Door (Black)



6 - Panel Walk-In Door (Black)



We also offer the standard Mobile Home Door in White ONLY (w/ & w/o window).

Any other door size, please call/text and ask.

All walk-in doors sit **ON** the base rail.



Types of Anchors

Mobile Home Anchors:

Mobile home anchors are 36 inches in length and are drilled into the ground to provide secure anchoring for metal buildings installed on dirt or gravel surfaces. These anchors are typically installed on the interior side of the building's base rail, unless otherwise specified by the customer.

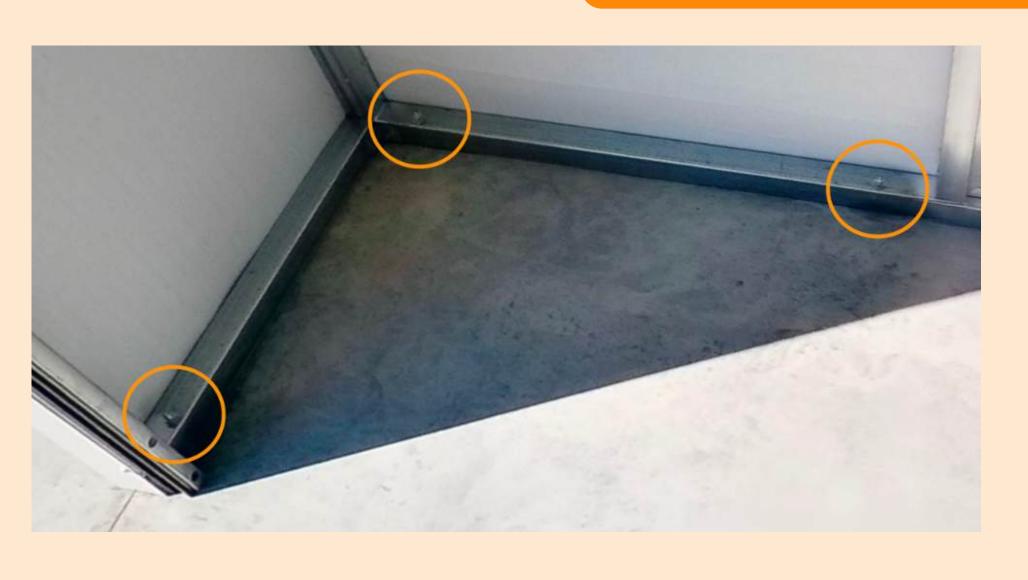




Important Note:

Mobile home anchors cannot be reused. If the building is moved, the anchors must be cut off and replaced with new ones during reinstallation.

Concrete Anchors:





Concrete anchors are used to securely attach metal buildings to concrete slabs or footings. These anchors are typically 1/2 inch in diameter and 6 inches long and are installed by drilling holes into the concrete, then inserting expansion bolts or wedge anchors through the building's base rail These are used for permanent installations on concrete foundations.

Important Note:

Concrete anchors cannot be reused. If the building is moved, the anchors must be cut off and replaced with new ones during reinstallation. Mammoth Metal Manufacturing is not liable for any concrete damage that may occur during standard anchor installation procedures.

We can also install on Asphalt. Asphalt Anchors are \$15/ each.





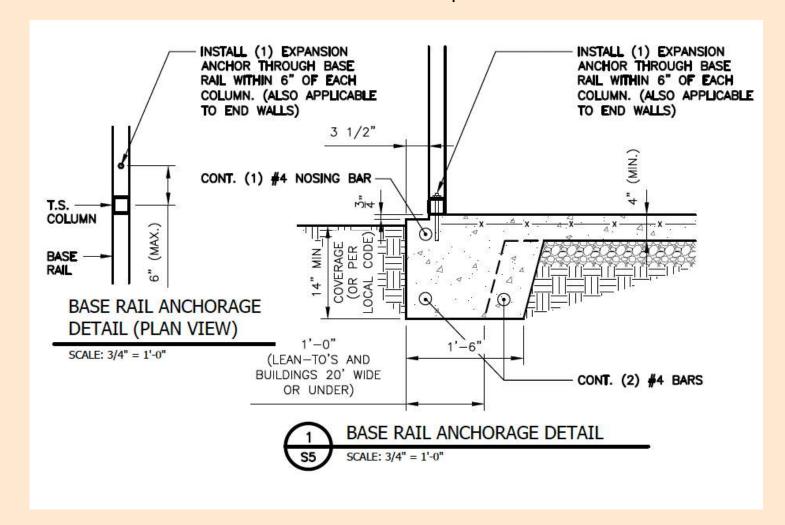
Monolithic Pour:



A monolithic pour, also known as a monolithic slab or slab-on-grade, refers to a type of concrete foundation where the footing and slab are poured at the same time in a single continuous process. This method contrasts with traditional foundations that involve separate pours for footings and slabs.

This type of foundation is ideal for Metal Buildings because no additional preparation or material is needed for anchoring purposes.

*See attached plans



Important: Proper site preparation and grading are essential to ensure correct elevation and drainage. Local building codes and engineer specifications must be followed for depth, reinforcement, and vapor barries.

Flush Pad:

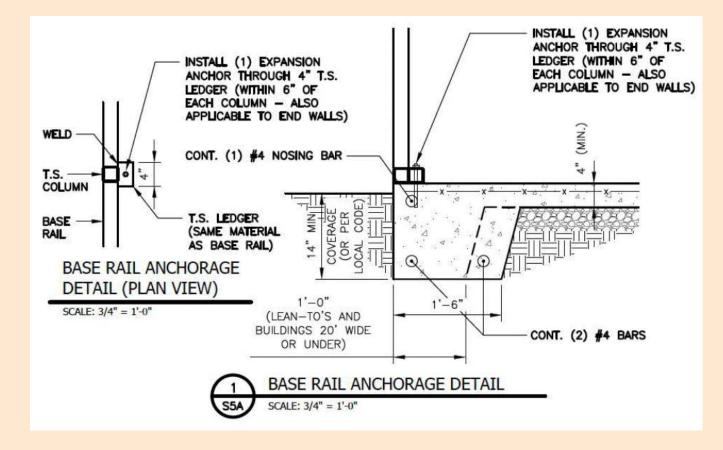
A **flush pad** is a type of concrete foundation where the finished slab surface is the same exact size as the structure itself. Additional preparation is needed with this style pad because of how the building is anchored to the slab itself.



Flush pads are very common for metal building installations. Some clients choose to go this route because of the savings involved with the cost of the concrete itself. Only thing to keep in mind is that this foundation requires a

FLUSH MOUNT KIT.

*See attached plans



Important: Not recommended in areas with heavy rainfall or poor drainage unless additional site work is performed.







We are Certified for: UP to 20' Wide Lean-Tos

Leans, or lean-tos, are single-slope extensions added to the side or end of a metal building to provide additional covered space. They can be open or enclosed and are commonly used for storage, parking, or work areas. Leans are engineered to integrate with the main structure and meet applicable load requirements.



Awnings:





Awnings on metal buildings are structural extensions typically installed above doors, windows, or loading areas to provide protection from weather elements and enhance visual appeal. Constructed from steel framing with matching metal panels. They offer functional benefits such as shielding entry points from rain and sun, improving energy efficiency, and adding architectural interest, while requiring proper design to meet wind and snow load requirements.

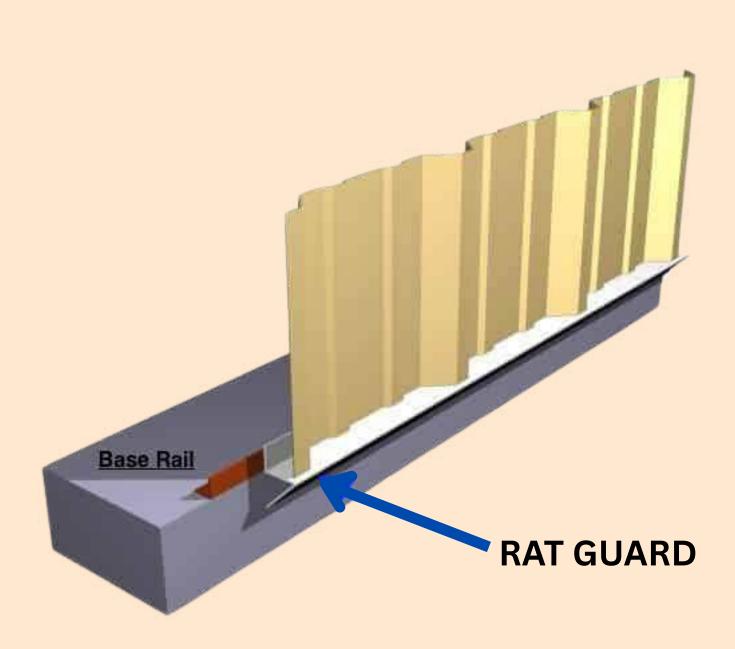
We are Certified for: Awnings Up to 3' coming out from building.

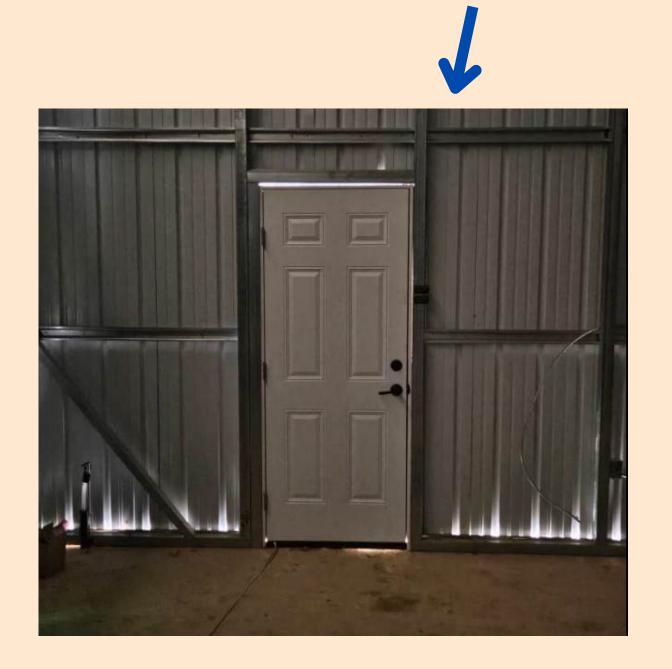
Awnings are \$200/Foot in Length (used for over RUD, WID, Openings)



Rat Guards (Z-Trim)

Why is this important??





Rat guards, also known as Z trim,

are installed at the base of wall panels where the metal building meets the concrete slab or ground. Their main purpose is to seal the gap between the wall panels and the foundation.

Pest Prevention:

Helps block rodents, snakes, and insects from getting into the building through the base.

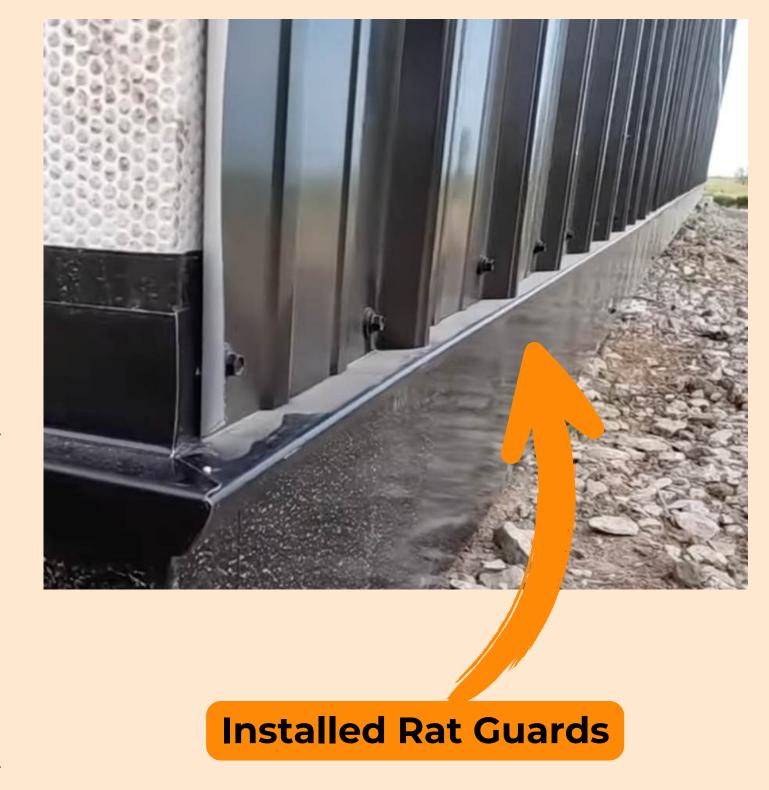
Moisture Protection:

Prevents water and debris from collecting at the bottom of the wall panels, reducing the risk of rust and corrosion.

Improves Appearance:

Provides a smooth, professional look by covering the exposed edge of the slab or foundation.

Rat guards are highly recommended for any structure with exposed concrete slab edges (FLUSH PAD). They are a cost-effective upgrade that adds protection, extends the life of the building, and enhances its appearance.



Dealer Note: Be sure to ADD Rat Guards in your quotes for buildings with Vertical Siding and ANY Building with a Flush Pad Pour.



Payment Schedule Example:



SIGNATURE

Welcome to the Mammoth Family NAME!

Thank you for placing your trust in us with the purchase of your new custom metal building! We understand this is a big investment, and we want you to know that we are here to help guide you through the process, step by step.

Below is the breakdown of your scheduled payments for just the building order itself; for the remaining balance according to the contract, in the amount of:

\$XX,XXX.xx

PHASE DESCRIPTION	% OF REMAINING BALANCE	SCHEDULED VALUE	Each client will receive this document
Generic Plans To Order	FLAT FEE	\$300	specified to their metal building order,
Special Order Items	FLAT FEE	\$ xx,xxx.xx	defined by their remaining balance
Site Photo Verification / Materials Sent to Fabrication	50% of Remaining Balance	\$ xx,xxx.xx	due.
Scheduling / Delivery Timeframe Given	25% of Remaining Balance	\$ xx,xxx.xx	
Final Acceptance (Day of Installation)	25% of Remaining Balance	\$ xx,xxx.xx	
NOTES TO CONSIDER 3% Card Transaction Fees will apply for all card transactions.			
Card transaction fees can be out and mailed	TAKE NOTE: All cards incur a 3% fee		
Mammoth Metal Manufacturing, LLC 1035 E Springfield Road High Point, NC 27263			because of merchant services. Please make clients aware. Checks with Tracking # eliminates all fees.

IMPORTANT!!!

DATE SIGNED

Please understand this document clearly.

Clients receive this 3-5 business days after order submission to go over with our processor. FLAT FEES are collected during that initial courtesy call when they receive this document.



1. ORDER REVIEW AND CONFIRMATION

Review

- The Dealer submits an order for their metal building, including any special requests or custom plans.
- We carefully review each order to ensure all details are accurate and free of error's. If any discrepancies are found, we will contact the dealer to clarify and resolve the issue before proceeding with the order.
- After we've reviewed and approved the order, one of our Order Processors will reach out withith a week to the client. During that courtesy call, they will go over the **prepared payment schedule** needing signatures for the client's specific project and explain when to expect a call from us throughout the process and when future payments are due.

Generic Plan Fee

• A flat fee of \$300 for Generic Plans is **DUE** at the end of this first Courtesy Call to begin.

Permitting

• It is the customer's responsibility to check with their local government or building authority to determine if a permit is required for their structure. If a permit is needed, the customer must apply for and receive approval before their lead time can begin and the project is scheduled for installation. **NOTE: WE HAVE A GENERAL CONTRACTOR IN HOUSE FOR MULTIPLE STATES!**

2. SPECIAL ORDERS

Special Order

• Any custom or special order items must be paid in full during first courtesy call so it can be ordered right away and avoid potential delays with the given lead time given. Once ordered, there are no refunds and item is considered CONFIRMED.

3. SITE PICTURES & FABRICATION

- Dealers must ensure that customers submit **clear photos** of the installation site to verify that it is level and ready for installation. Once the photos are received, our team will contact the customer to review the images and confirm that the site meets all installation requirements.
- NOTE: Any sloped grade, retaining walls, etc may incur additional labor fees.
- After site approval, the customer will be required to **pay 50% of the Remaining Balance at this time.** Once this payment or tracking number for the certified check is received, the building material will be ordered and the order will move into the fabrication phase and the lead time will begin from this day.



4. SCHEDULING

Delivery Date Confirmation

- After your building has been manufactured, the scheduler will reach out to the client to confirm all order details
 and discuss a more precise installation window, within a certain week. The client must pay 25% of the Remaining
 Balance during this call. Once it has been confirmed and delivery date has been secured, no changes can be
 made to the order.
- NOTE: If paying with a check, a tracking # **MUST** be given to secure their scheduled time window. We will not risk the other clients on that same pre-determined run who are READY and paid up to date because of a client who is not ready.

5. INSTALLATION

Before Arrival

- Before our installation crew arrives to the site, customers are responsible for ensuring that there is a clear, accessible path for the crew to deliver materials as close to the installation site as possible. Our crew will arrive in a truck and trailer combination measuring approximately 55 to 60 feet in total length.
- Upon completion of the building installation, the customer is required to pay the remaining 25% Balance. Payment can be made by debit or credit card, with a 3% processing fee; or by providing the installation crew's lead foreman with a certified or cashier's check; or by cash (last resort).

ALL PAYMENTS REQUIRED:

- GENERIC FEE \$300
- SPECIAL/CUSTOM ORDER ITEMS (If Applicable)
- 50% FROM REMAINING BALANCE
- 25% FROM REMAINING BALANCE
- 25% FROM REMAINING BALANCE

IMPORTANT!!

WE ONLY ACCEPT CASHIERS
OR CERTIFIED CHECKS.

IF CUSTOMER IS PAYING
WITH A CARD, THERE IS A
3% PROCESSING FEE

POTENTIAL FEES

A restocking fee of 10% or more of the building price will be added to the final balance of the building in the event (but not limited to) the following situations:

- Customer canceling or rescheduling installation.
- Alterations made to the order after installation date has been scheduled.
- Permitting issues that result in incompletion of work.
- Incorrect or off-square concrete pad resulting in non-installation of building.
- Unlevel lot or restricted/ obstructed workspace.

Our merchant services will charge fees on purchases made with credit cards*



RESCHEDULING REASONS:



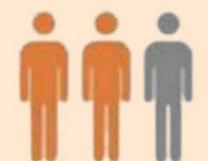
Inclement Weather: Unsuitable weather in your area or weather in another area that the crew would have to travel through to get to your installation site.



Mechanical Issues: Malfunctions with installation trucks or trailers.

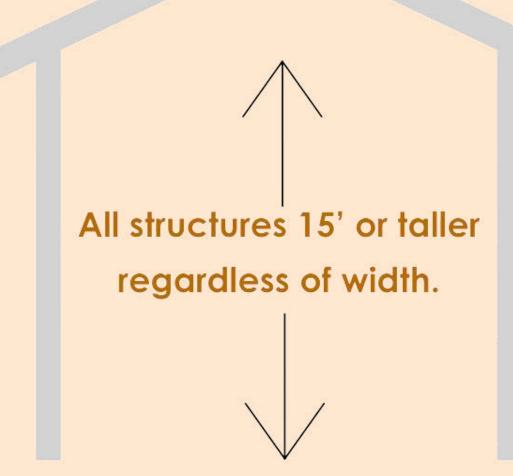


Failed Installation Checklist: A customer not being ready for install (due to site issues or unavailability) that breaks apart the run itself.



Crew Shortage: Installers that have personal emergencies or physical injury that could leave a crew shorthand.

LIFT REQUIRED IF:



All structures 31' or wider

RUDs bigger than 14' Wide

Questions?
Give Us A Call!

- Any Modified Roof Pitch
 - Ladder Legs
 - Double Legs
 - Any Door 14' or Larger





Site Preparation

Clearance Around The Building

We require a minimum of **3 feet of flat, unobstructed space around the entire perimeter of the building** to allow the crew to work safely. This area must be clear of trees, plants, buildings, and any other debris or obstacles.

Overhead Power Lines

If there are any overhead power lines within 10 feet of the building's highest point, this must be reported to our office before scheduling installation.

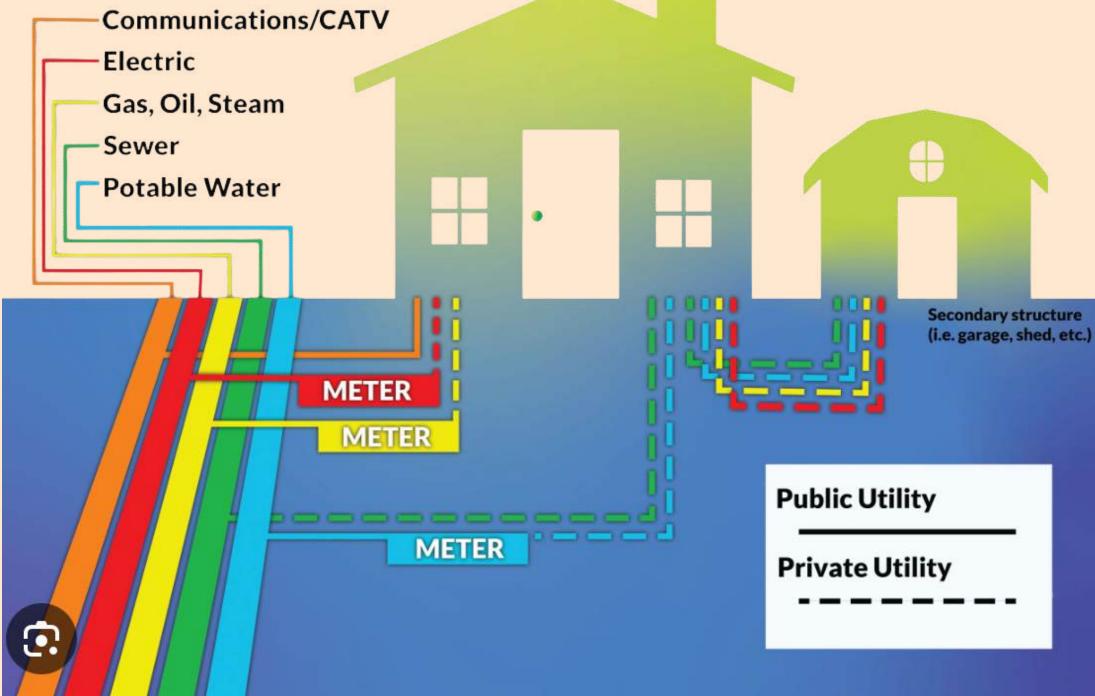
Per OSHA safety regulations, all equipment and **crew must maintain a minimum 10-foot clearance from power lines** carrying up to 50kV. For higher voltage lines, the required distance increases. If you're unsure about the voltage, it's safest to keep at least 20 feet of distance.

Call Before You Dig

Customers are responsible to call 811 before installation to have all underground utility lines marked. This is a free service that helps avoid accidents, damage, and project delays.

White: Proposed Excavation
 Pink: Temporary survey marking
 Blue: Portable water
 Red: Electric line, cables, conduit, and lighting cables
 Yellow: Gas, oil, steam, petroleum or gaseous materials slurry lines
 Orange: Commutations, alarm, signal lines, cables,

Green: Sewers and drain lines conduit





Site Preparation

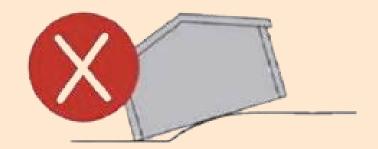
Site Leveled?

3'- 4' Clearance Around the Building

Your site has to be level for proper installation.

If the site is not level, this can result in gaps under doors, corners, etc.





WARNING:

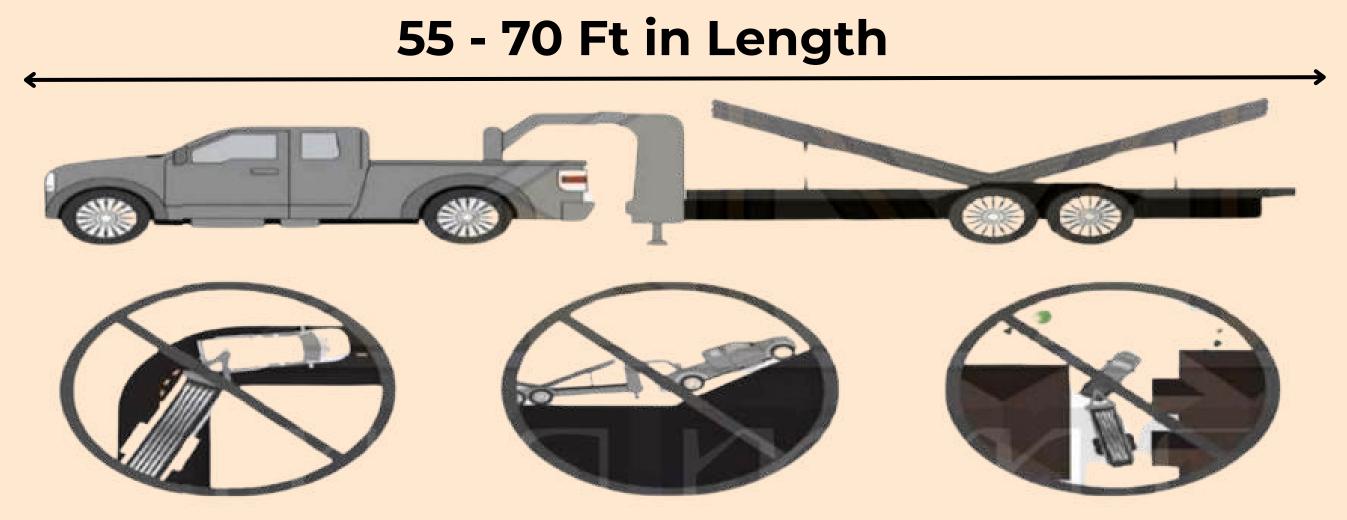
It is the responsibility of the customer to ensure that the site is properly leveled and accessible to the crew delivering & installing the building.

If the installation crew is unable to install the structure due to an inaccessible workspace or unleveled site, the customer will be billed a restocking fee & return trip fee which MUST be paid BEFORE returning to the site for installation.

The location of where the metal building will be installed MUST be leveled within 3" from front to back and side to side, as well as being squared for proper installation. Ensure the surface is level to avoid incurring any additional fees. If your building has roll up doors, the side where the door(s) will be installed must be completely level to avoid any cracks/ openings underneath the door(s) that could potentially let in water, dust, or pests.

Site Accessible?

This is the standard truck and trailer that a crew will use to bring your building to the site:



The roads leading to your installation site must be able to accommodate the installation vehicle. You must have adequate room for the install crew to reach the Job site, unload, & turn around. Sharp Curve, steep hills, & a limited of work space could hinder your crew, preventing installation.

Checklist





Lot must be leveled and square in order to receive installation and avoid additional labor fees.

Mark any utility lines:

Any lines running underneath the planned installation site must be marked. If you do not know where the utility lines run, call 811 to come mark the lines free of charge.

Retaining Walls?:

If you are planning to have your building installed on concrete retaining walls, please contact your Building Consultant to discuss installation options, as these installs are addressed on a case by case basis and incur additional labor fees.

Move all obstacles:

In and around the installation site such as cars, RVs, and debris to avoid a build-over fee. Remember, an install crew needs at least 3' all around the building to work.

Have the payment ready:

Before the arrival of the installation crew, please have payment ready. We accept VISA, Mastercard, Discover, American Express. *(ALL cards will incur a 3% processing fee)*
We also accept money orders and/ or cashier's check, which would NOT incur any additional fees. Cash is also accepted at the manufacturer's discretion.

QUESTIONS? PLEASE GIVE US A CALL
336-515-7851







Address:

1035 E Springfield Road High Point, NC 27263



Website:

MammothMetalStructures.com



Phone:

(336) 515-7851



