

Greater Richmond CoC
HUD FY2026 Continuum of Care Grant Competition
New Project Application

- Applications are due by Thursday, July 23rd, at 5pm to the WizeHive submission portal.
- https://webportalapp.com/sp/grcoc_hudcompetition
- **Contact:** Frances Marie Pugh, Director of Coordinated Funding, at fmpugh@homewardva.org for questions about the form or process.

1. General Application Information

Are you a 501c3 organization, faith-based organization, or a unit of local government?
Will services funded by this project be located within the GRCoC Service Footprint?

- ☐ Yes
☐ No

GRCoC Standards Acknowledgement

Organizations applying for funding through the GRCoC Acknowledge the following as Standards:

- Participation in coordinated CoC activities such as PIT participation and CoC workgroup/committee participation.
- Furthering community identified funding priorities.
- Supporting the inclusion of people with lived experience in decision-making roles within the continuum.
- Following the GRCoC- adopted program standards for relevant program types.

I acknowledge that I have read and understand the above GRCoC standards: I acknowledge.

Are you an active GRCoC Member or do you commit to becoming one?

- Yes, I am an active and active member.
- Yes, I commit to becoming an active member.
- No, I am not an active member and do not commit to becoming one.

2. Project Applicant Information

Name of Organization

- Sub-Recipient Organization (if applicable):
 - Name of Organization
 - Contact for sub-recipient: Name, Phone, Email

Project Information

- Project Name
- Project Location
- Is this a New or Renewal application?
 - [New or Renewal response triggers conditional logic]
- Proposed start date: Grant end date
- Is this project applying for DV Bonus funds? Projects funded by DV bonus must exclusively serve survivors of DV, sexual assault, stalking, and human trafficking.
 - [yes/no]
- Is this a Transition Project? [yes/no]
 - If yes, what project is transitioning? Include grant number.
- Is this project a YHDP replacement project? [Yes/no]
 - If yes, what project(s) are being replaced? Include Grant number.

Type of Project

Please indicate the project type

- Eligible new project types: Transitional Housing (TH), SSO (Standalone), SSO-Street Outreach, and DV SSO-Coordinated Entry
- [project type triggers conditional logic by project type below]

3. Proposed Project Budget [all new and renewing]

For the activities below, please list the total assistance requested.

Budget Activity	Amount Requested (\$)
Rental Assistance	\$
Supportive Services	\$
Leasing	\$
Operations	\$
Administrative costs (Up to 10% of amount requested)	\$
HMIS	\$
Sub-total of expenses	\$

Match Activity	Amount (\$)
Cash Match	\$
In-kind Match	\$
Match Totals	\$ 0.00

Total Budget: \$ 0.00

Budget Narrative:

Please describe the services to be supported by this budget, including the proposed staff funded by this budget and their caseload ratios.

Housing Type (If applicable) [New and TH]

Housing Type [Site-based, Project-based, Scattered Site]

Total Number of Units

Total Number of Beds

PIT Count Total

4.a Population to be Served in the Project (Point-in-Time) [New TH, SSO, SSO-SO]

Please list the total number of households that match each of the criteria below at any given point in time.

- Households with at least 1 adult and 1 minor child:
- Adult households without minor children:
- Households with only minor children:
- **Point-in-Time Total:**

4.b Population to be served in the project annually (over the course of the year) (Please list the total number of households that match each criterion below that will be served over the course of a year.)

- Households with at least 1 adult and 1 minor child:
- Adult households without minor children:
- Households with only minor children:
- **Annual Total:**

5. Narrative Project Information

Please respond to the questions below. A 1000 character-no spaces limit for each numbered response will be strictly enforced.

[ALL NEW] Applicant Capacity [all long answer]

1. **Experience Serving Target Population:** Describe the organization's experience working with the proposed target population for the proposed project, including any relevant expertise with the specific subpopulation to be served.
2. **Experience Operating a Comparable Program,** describing agency (and subrecipient if applicable) experience with comparable projects, including experience with program operations and service delivery.
3. **Experience providing service/housing as part of a coordinated system of care,** describe agency (and subrecipient if applicable) experience delivering programs within a CoC or comparable system.
4. **Experience Managing Federal or Other Complex Funding,** Describe the agency's experience and capacity in leveraging and managing Federal funding or other sources.
5. **Financial Management Capacity,** Describe the organization's (and subrecipient(s) if applicable) financial management structure. Score will also factor in financial audit, with a clean audit (and/or fully resolved findings) part of a high score.
[file upload for audit]

[NEW TH, SSO, SSO-SO] - HUD and Local Policy Priorities

- **Wrap-around service quality,** describe current and/or planned efforts to develop robust supportive services, including partnerships with workforce development partners and obtaining positive housing destinations for exiting clients. Responses may highlight tailored supportive services, follow-up care, or other efforts to prevent client's returns to homelessness.
- **Responsiveness to changing community needs,** describe current and/or planned efforts to remain responsive to changing community needs. Responses may reflect

responsiveness to changing targeted sub-population, tailoring supportive services to reflect community service needs, engagement efforts to improve service delivery with people with lived experience of homelessness, or other efforts to remain responsive to changing community needs.

- **Disability, health, and treatment & recovery resources**, describe current and/or planned efforts to provide or partner with resources that provide disability, behavioral health, and treatment & recovery resources for project participants. Responses may include activities that are provided through CoC funding or are leveraged through existing community resources. If projects intend to provide treatment or recovery beds, this should be included in applicant response.
- **[SSO, SSO-SO ONLY] Improving economic self-sufficiency for clients**, describe current and/or planned efforts to improve project participant's economic self-sufficiency. Responses should include efforts to increase employment activities, independent living skills, and exits to permanent housing, especially unsubsidized housing.
- **[TH ONLY] Mandatory Services Agreement**, describe how mandatory service participation will be integrated into the program design. Upload a copy of the required supportive service participation agreement that the project intends to use.

- **[File Upload]**

[NEW DV SSO-CE] HUD & Local Policy Priorities

- **Reducing referral time**, describe current and/or planned efforts to reduce times between assessment, referral, and matching to resources for survivors. Responses may include activities that are directly related to CE activities, or system-wide CE capacity building activities.
- **Responsiveness to changing community needs**, describe current and/or planned efforts to remain responsive to changing community needs for survivors. Responses may reflect responsiveness to changing targeted sub-population, tailoring supportive services to reflect community service needs, engagement efforts to improve service delivery with people with lived experience of homelessness, or other efforts to remain responsive to changing community needs.
- **Emergency Transfer Plan**, describe current and/or planned efforts to develop or operate HUD required Emergency Transfer Planning activities. Applicant responses should include how ETP activities will coordinate with CE staff.
- **Improving system coordination**, describe how this project will collaborate with CE staff works to improve system coordination for survivors by ensuring that completed referrals result in project enrollment and housing. Responses may reflect outreach activities, document preparation for housing readiness, case conferencing activities, and other system and service coordination activities.

Objective Project Performance

- **Covers 100% of geographic**: Document that the Coordinated Entry system is easily available and reachable for all people, including persons with disabilities, within the CoC's geographic area who are seeking homelessness assistance. [long answer]
- **Standardized Assessment Process**: Document the policies and procedures that govern the CES standardized assessment process. [long answer]
- **Provides referrals to 100% of CES required projects**: Document that the Coordinated Entry system provided referrals to 100% of the CES required projects. [long answer]
- **Ensure program participants are directed to appropriate services**, describe how the CE ensures that program participants are directed to appropriate housing that fit their needs [Long answer]

[NEW TH, SSO, SSO-SO; TEXT ONLY] – Objective Project Performance & Data Quality: If project is a new applicant applying for TH, SSO, or SSO-SO, who uses a comparable database or does not yet receive CoC Funding, an HMIS APR comparable report for Calendar Year 2025 should be submitted to the competition facilitator by June 29th, 2026. Contact Competition Facilitator with questions.

- Collaborative Applicant Staff will pull project APRs using Calendar Year 2025 as the performance period for all transition grant, YHDP Replacement, consolidation, and expansion applications. If the applicant is submitting for a project that is not currently funded by the CoC AND does not have available HMIS data, applicant should contact Homeward staff as soon as possible.

[Not available for WizeHive Submission]

- **Obtain or Maintains Permanent housing:** The Collaborative Applicant staff will run a project APR using calendar year 2025 as the performance period. This factor will be scored from Q5 & Q23C for PSH projects and Q23C for RRH, Joint TH/RRH projects.
- **Returns from Project Back to Homelessness,** The Collaborative Applicant staff will run a project APR using calendar year 2025 as the performance period. This factor will be scored from Question 23C for all projects.
- **Maintains or Increases Employment Income,** The Collaborative Applicant staff will run a project APR using calendar year 2025 as the performance period. This factor will be scored from Question 19 A1 & A2 for all projects.
- **Cost Efficiency,** The Collaborative Applicant staff will run a project APR using calendar year 2025 as the performance period. This factor will be scored from Question 5a1,5, &8; and total project budget from most recently completed FY award.
- **If you would like to provide information related to the project's performance data for any of these metrics from calendar year 2025 for the Ranking Committee's consideration, you may do so here. [long text]**

Transitional Housing - Project-Specific Criteria

- **Exiting within 24 months:** Demonstrate that the applicant has prior experience operating transitional housing or other projects that have successfully helped homeless individuals and families exit homelessness within 24 months. Responses should include program elements designed to support long-term economic self-sufficiency.
- **Person-centered supportive services:** Describe how the project will: assess the service needs of program participants, and provide 20 hours of engagement in services, activities, or employment for all program participants, except for a participant over age 62 or who is an individual with handicaps as defined in 24 CFR 8.3 or with a developmental disability as defined under 24 CFR 578.3. (examples of services or activities include case management, counseling, treatment, volunteering, work therapy, education, job training, community-building activities, etc.) Employment may contribute to the 20 hours per week of engagement. The project description provided here does not constitute a reporting or documentation requirement.

Indicate that the proposed project will create service plans for each program participant that include:

the services to be provided, when and how often services will be provided, by whom all services will be provided.

program participant goals, strategies for achieving those goals, and target dates for achievement to focus on improved health and wellness, housing stability, and increased employment income leading to financial stability and self-sufficiency.

- **Treatment and Recovery Services Availability:** Describe current and/or future plans

to provide on-site substance use treatment. On-site treatment for scattered site program models may be provided by mobile, third-party partnerships with proposed service MOUs. Points may be awarded under this criterion for projects operating as “sober housing” in accordance with 24 CFR 578.93(b)(5). This response should specifically describe whether the project requires substance abuse treatment services or as a condition of continued participation in the program in accordance with 24 CFR 578.75, and how many CoC-funded units/beds under this project require treatment participation.

SSO Standalone - Project-Specific Criteria

- **Increasing economic self-sufficiency:** Describe how that project is necessary to assist people in exiting homelessness and increasing economic self-sufficiency. Include the gaps in community services that this project will address, and how the services provided by this project are necessary to address community needs. Confirm that the project will conduct an annual assessment of the service needs of the program participants.
- **Engagement Strategy:** Describe the project’s strategy for providing supportive services to eligible program participants including those with histories of unsheltered homelessness, particularly those who do not traditionally engage with supportive services.
- **Accessing mainstream resources:** Describe how this project will be supplemented with existing community and mainstream resources from public or private sources, which may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP.

SSO Street Outreach - Project-Specific Criteria

- **Outreach Experience:** Demonstrate that the project has experience providing outreach services consistent with the activity description at 24 CFR 578.53(e)(13). Document the effectiveness at helping people successfully exit from places not meant for human habitation to emergency shelter, treatment programs, transitional housing or permanent housing programs.
- **Engagement Strategy:** Demonstrate that the project has a strategy for providing supportive services to eligible program participants including those with history of unsheltered homelessness and those who do not traditionally engage with supportive services.
- **Partnering with First Responders & Law Enforcement:** Describe the project or organization’s history of partnering with first responders and law enforcement to engage people living in places not meant for human habitation to access emergency shelter, treatment programs, reunification with family, transitional housing or independent living. Applicant response should confirm that the project will cooperate, assist, and not interfere with or impede law enforcement to enforce local laws such as public camping and public drug use laws.

DV SSO Coordinated Entry- Project-Specific Criteria

Collaboration and Participation

- **Coordinated Entry Collaboration,** describe how the project will work with the Coordinated entry systems to manage referrals quickly and safely for survivors of domestic violence, sexual assault, stalking, and human trafficking.
- **Covers 100% of geographic:** Can you confirm that the Coordinated Entry system is easily available and reachable for all people, including those with disabilities, within the CoC’s geographic area who are seeking homelessness assistance?

- **Advertising Strategy:** Describe the strategy for advertising that is specifically designed to reach households experiencing homelessness with the highest needs?
- **Standardizes Assessment:** Does will the project use a standardized assessment process for all program participants? Please confirm and provide details if applicable.
- **Appropriate Services:** How will your project ensure that program participants are directed to appropriate housing and services that fit their needs?

Attachments

- Non-Profit Documentation & UEI number or local government entity* [required]
- Source & documentation of Match * [required]
- Signed CES MOU or commitment to sign if funded * [required]
- Signed HMIS MOU or commitment to sign if funded * [required]
- Support Services Participation Agreement [TH only]
- HUD Opportunity Zone Certification [All New]
- GRCoC HUD CoC Funding Certifications & Assurances [All Projects]
- CoC Prohibiting Illicit Drug Enablement in Housing Programs Certification [TH Projects]

Approved by GRCoC Ranking Committee, 6.18.2026