

**Greater Richmond Continuum of Care  
FY25 VHSP CoC Competition  
Scoring Form for New Project Applications**

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**Applicant Organization Name:** \_\_\_\_\_

**Proposed Project Name:** \_\_\_\_\_

**Type of Project:**     Coordinated Entry     Outreach     Emergency Shelter     RRH

**SECTION I: SUMMARY OF SCORES** *(Calculated only for applicants meeting threshold criteria as determined in Section II; enter scores below as indicated in Section III)*

**1. Coordinated Entry Project:**

**Applicant Experience:** \_\_\_\_\_ of 10

**Project Quality** \_\_\_\_\_ of 23

**TOTAL SCORE:** \_\_\_\_\_ of 33

**2. Outreach Project:**

**Applicant Experience:** \_\_\_\_\_ of 10

**Project Quality** \_\_\_\_\_ of 23

**TOTAL SCORE:** \_\_\_\_\_ of 33

**3. Emergency Shelter Project:**

**Applicant Experience:** \_\_\_\_\_ of 10

**Project Quality** \_\_\_\_\_ of 23

**TOTAL SCORE:** \_\_\_\_\_ of 33

**4. Rapid Rehousing Project:**

**Applicant Experience:** \_\_\_\_\_ of 10

**Project Quality** \_\_\_\_\_ of 23

**TOTAL SCORE:** \_\_\_\_\_ of 33

**SECTION II. Threshold Review:**

**Purpose: to determine whether applicant meets basic eligibility requirements for funding.**

| <b>Threshold Review Criteria</b><br><i>Projects that do not meet all of the threshold review criteria outlined below will not be further reviewed by the CoC except as noted.</i>  | <b>Meets Criteria?<br/>Yes or No</b> |
|--|--------------------------------------|
| Active member of the Greater Richmond CoC as defined in the bylaws:<br>An Entity member will be considered a member in good standing, or Entity Active Member, by attending 75% of the general meetings held during the prior calendar year or by attending 75% of the meetings of a specific CoC committee held during the prior calendar year.   |                                      |
| All projects must operate in the GRCoC’s covered geography. This includes: Charles City County, Chesterfield County, Goochland County, Hanover County, Henrico County, New Kent County, Powhatan County, the City of Richmond, and the Town of Ashland   |                                      |
| Eligible project types: Shelter, Rapid Re-housing, Coordinated Entry, or Outreach  |                                      |
| Project applicants must meet eligibility requirements as described in the 2024-2026 Virginia Homeless and Special Needs Housing Funding Guidelines (i.e., only nonprofit organizations, housing authorities, planning district commissions, or units of local government are eligible to apply) and be able to provide evidence of eligibility (e.g. nonprofit documentation).   |                                      |
| New applicants agree to comply with all GRCoC Homeless Management Information System (HMIS) requirements, as laid out in the approved GRCoC HMIS Policies and Procedures and HMIS Policies Committee: Compliance and Monitoring Policy. Renewal applicants must have demonstrated compliance with all GRCoC HMIS requirements, as laid out in the approved GRCoC HMIS Policies and Procedures and HMIS Policies Committee: Compliance and Monitoring Policy. |                                      |
| New applicants agree to comply with all the requirements laid out in the approved GRCoC Coordinated Entry Policies and Procedures. Renewal applicants must have demonstrated compliance with all the requirements laid out in the approved GRCoC Coordinated Entry Policies and Procedures.  |                                      |

Project meets threshold eligibility criteria?

- Yes
- No

**SECTION III: SCORED SECTIONS****Experience – All Applicants (10 Points)**

- Applicant and sub recipient(s) prior experience in serving homeless people and in providing services similar to those proposed in the application. **(3 points)**
- Applicant and sub recipient prior experience providing services as part of a coordinated system of care. **(3 points)**
- Applicant and sub recipient capacity to carry out project activities as evidenced by organizational and management structures and financial accounting system. **(2 points)**
- Satisfactory experience/performance with prior VHSP grants or other public grants as evidenced by meeting contract deadlines, timely drawdowns, resolution of findings, and leveraging other funds. **(2 points)**

Score: \_\_\_\_\_

Comments:

**Assessment of Project Quality – Outreach (23 points )****Extent to which the applicant:**

- ✓ Clearly describes the plan for identifying, engaging, assessing, and connecting unsheltered homeless households to services. **(5)**
- ✓ Clearly demonstrates that outreach services are available throughout the entire GRCoC region on an equal basis. **(5)**
- ✓ Clearly demonstrate that all outreach activities are principally focused on supporting homeless households to achieve some form of permanent, sustainable housing. **(5)**
- ✓ Clearly demonstrates that the same comprehensive and standard assessment tool/approach are used by all outreach staff. **(4)**
- ✓ Clearly demonstrates knowledge of and relationships with community providers and services. **(4)**

**Questions to consider:**

- Does the applicant clearly describe how outreach will be provided in the entire GRCoC geographic area?
- Does the applicant demonstrate knowledge of the GRCoC Coordinated Entry Policies and Procedures?
- Does the applicant demonstrate an understanding of Housing First principles?
- Is the assessment and referral process clearly described?
- Does the applicant clearly demonstrate knowledge of and relationships with community services and organizations?

Score: \_\_\_\_\_

Comments:

### Assessment of Project Quality – Emergency Shelter (23 points )

#### Extent to which the applicant:

- ✓ Clearly describes the use of housing-focused case management (e.g., housing stability plan, housing-barrier assessments). (5)
- ✓ Clearly demonstrates referrals to open shelter beds would come exclusively through the GRCoC Coordinated Entry System. (5)
- ✓ Clearly demonstrate that all shelter case management promotes connections to Mainstream Resources. (5)
- ✓ Clearly demonstrates that program meets all federal, state, and local habitability standards including fire inspection and Americans with Disabilities Act (ADA) compliance. (4)
- ✓ Clearly demonstrates knowledge of and relationships with community providers and services. (4)

#### Questions to consider:

- Does the applicant clearly describe the use of case management best practices (e.g., harm reduction, trauma-informed care)
- Does the applicant demonstrate knowledge of the GRCoC Coordinated Entry Policies and Procedures?
- Does the applicant demonstrate an understanding of Housing First principles?
- Are the federal, state, and local habitability standards clearly described?
- Does the applicant clearly demonstrate knowledge of and relationships with community services and organizations?

Score: \_\_\_\_\_

Comments:

### Assessment of Project Quality – Rapid Rehousing (23 points )

#### Extent to which the applicant:

- ✓ Demonstrates significant and long-standing experience in operating a housing first program. **(5 points)**
- ✓ Demonstrates how the length of financial and supportive service provision for households in Rapid Rehousing is determined. **(4 points)**
- ✓ Clearly describe a program design that is consistent with a Housing First approach (i.e., A model of housing assistance that is offered without preconditions, such as sobriety or a minimum income threshold, and rapid placement and stabilization in permanent housing are primary goals) **(5 points)**

- ✓ Clearly demonstrates referrals to open RRH beds would come exclusively through the GRCoC Coordinated Entry System. **(5 points)**
- ✓ Clearly demonstrates knowledge of and relationships with community providers and services. **(4 points)**

**Questions to consider:**

- Does the applicant clearly demonstrate a model that offers initial access to housing without preconditions, such as sobriety, income requirements and service participation?
- Does the applicant clearly demonstrate that rapid placement and stabilization in permanent housing are primary goals of the project?
- Does the applicant clearly describe a project design that is adequate to accomplish those goals?
- Does the applicant clearly demonstrate a model in which participants are expected to comply with a lease agreement and are provided with services and supports to help maintain housing and prevent eviction?
- Does the application indicate that program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs?

**Score:** \_\_\_\_\_

**Comments:**

**Comments:**