



Greater Richmond Continuum of Care Funded Provider Impact Survey

August 2025

This summary includes data and expert-informed estimates from thirteen GRCoC agencies across various homeless assistance project types, offering insights into public and local funding for coordinated homeless assistance programs as well as the services provided. This information is illustrative rather than exhaustive and should be viewed as a starting point for understanding how specialized and targeted homeless assistance programs are funded in our community and the type and range of supportive services provided to program participants.

Projects included: The specific types of projects include triage and assessment (i.e., the Homeless Connection Line and Empowernet), coordinated street outreach programs, year-round and seasonal emergency shelters, joint transitional/rapid rehousing, rapid rehousing, and permanent supportive housing (both facility-based and scattered site).

Providers included: GRCoC providers receiving funding through a coordinated funding process managed by the GRCoC were included in this survey. These are: CARITAS; Commonwealth Catholic Charities; Daily Planet Health Services; Hanover Safe Place; HomeAgain; Homeward; Housing Families First; Richmond Behavioral Health; St. Joseph's Villa; SupportWorks Housing; The Salvation Army; Virginia Home for Boys & Girls; and, YWCA.

Most providers and projects included in this survey are a part of the GRCoC's coordinated network of providers and receive referrals through a coordinated process designed to maximize limited homeless assistance capacity to serve households with the greatest needs. Some permanent housing programs and the seasonal emergency shelter receive referrals outside of these coordinated processes. One rapid re-housing program for those who have served in the military receives referrals through a process designed specifically to support veterans experiencing homelessness.

Annual cost estimates and sources of funds: This snapshot brings together data and expert insights from these 13 local agencies, offering a clear look at how public and local funds support homeless assistance programs. While this doesn't capture every detail, this summary provides a creditable starting point for understanding how our community works together to fund these vital services.

The annual cost of the programs **totals at least \$30 million**, with approximately \$9 million (**30% of the total**) coming through the federal Continuum of Care funding program. Other

federal funding programs such as the Emergency Solutions Grant program are integrated into some local and state funding programs.

State funding coordinated through the Virginia Homeless Solutions Program (VHSP) funding and Virginia Affordable Housing Trust Fund grants account for approximately \$2.2 million (**7% of the total**) among those surveyed. It is worth noting that the amount of VHSP funding received in the GRCoC is virtually unchanged since the inception of this funding program in 2014, despite increases in the costs of rental assistance, labor, and other expenses.

Nondepartmental and other local funds (e.g., general funds or others not specified) total just over \$3 million (**10% of the total funding**).

Most homeless assistance programs rely on **private fundraising and donor support** to implement these critical programs.

What these funds support: These funds cover programmatic and operational costs. It is worth noting that **over \$8 million** of these funds is used for rental assistance and goes to paying landlords. Homeward estimates that GRCoC providers work with at least 225 community landlords to offer housing solutions for households exiting homelessness from a coordinated homeless assistance program. Around **\$500,000** of the total funding is used to meet immediate household needs and 2/3 of the programs work with faith-based providers to help meet the needs of their program participants or tenants.

Supportive Services and Connections to Mainstream Resources Offered: Providers were asked to report on the services they offer to program participants. These services are listed below, along with a high-level assessment of how common the available services are in the community of providers. The provision of services is subject to resource availability. This list is intended to highlight the range of services offered by homeless assistance providers or in partnership with other organizations and providers in the community.

| <i>Very commonly provided services; provided by most respondents</i> | <i>Sometimes provided services; provided by about half of respondents</i> | <i>Not very commonly provided services; provided by a few respondents</i> |
|--|---|--|
| <ul style="list-style-type: none"> • Connections to behavioral health supports • Assistance with benefit applications • Budgeting and financial counseling • Case management | <ul style="list-style-type: none"> • Recovery support • Childcare coordination • Credit review/counseling • Healthcare insurance applications | <ul style="list-style-type: none"> • Connection to Veterans' benefits • Support for Activities of Daily Living • Direct provision of behavioral health supports • Counseling |

| | | |
|--|--|---|
| <ul style="list-style-type: none"> • Community connections for social support • Employment search and support • Food and meals • Connection to healthcare • Housing search • In-kind supports including household goods and work gear • Life skills support • Transportation | | <ul style="list-style-type: none"> • Childcare • Direct provision of healthcare |
|--|--|---|