

**GRCoC 2023 Project Performance Measures**

Indicator or Measure	Desired Outcome(s)	2023 Baseline	2024 Target	Points Available	Scoring	Data Source
<b>All Projects (VHSP, CoC, ESG)</b>						
A.1 Monitoring Findings	Complies with funder requirements			4	No findings=4 Adequate remedial plan=2pts Inadequate plan/No plan=0pt	Application & public funder consultation.
A.2 Grant Spending Rate for full year of operation	Grant funds are requested from funder at least every 90 days from date funds are available			5	Draws within 90 days=5 pts. Draws at greater than 90 days=0 pts.	VHSP & eLOCCS reports
A.3 Total Grant Expenditure for last full year of operation (FY20 HUD CoC only)	Grants fully expended in one year			5	90% or greater=5pts. 80-89.9% spent=3 pts. Less than 80% =0 pts.	eLOCCS reports
A.4a Destination Error Rate	Reduce percent of client exits to unknown/don't know/refused destinations	ES: 14% RRH: 1% PSH:10%	ES: 14% RRH: 1% PSH:9%	2	Not previously scored Meets target=2pts Does not meet target=0pts	CoC APR - ES includes ALL shelters, including night by night/NCS
A.4b Timeliness	Increase percent of entries made within 10 days of client entry	ES: 95% RRH: 53% PSH: 62%	ES: 95% RRH: 55% PSH: 75%	2	Not previously scored Meets target=2pts Does not meet target=0pts	CoC APR - ES includes ALL shelters, including night by night/NCS
A.4c Element with Highest Error Rate %	Reduce most frequent data entry error for selected element	ES: 14% destination RRH:14% income and sources at annual assessment PSH:26% income and sources at annual assessment	"ES: 14% destination RRH:14% income and sources at annual assessment PSH:25% income and sources at annual assessment "	2	Not previously scored Meets target=2pts Does not meet target=0pts	CoC APR - ES includes ALL shelters, including night by night/NCS

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<b>Emergency Shelter (ESG, VHSP) – excludes night by night shelters</b>						
ES.1 Bed Utilization (Families)	Average daily occupancy rate- ensure availability and maximizes use of emergency shelter resources	77%	77%	2	77% or greater=2 pts. 50%-76%=1 pts. Less than 70%=0 pts.	CoC APR + 2022 HIC (note that this number excludes IWS; also, HFF beds were not available on 2022 PIT date but 75% were added to the HIC # to reflect their reopening around 2Q 2022)
ES.2 Bed Utilization (Individuals)	Average daily occupancy rate - ensure availability and maximizes emergency shelter resources	87%	82%	2	82% or greater=2 pts. 50%-81%=1 pts. Less than 50%=0 pts.	CoC APR + 2022 HIC (note that this number only includes traditional congregate shelter)
ES.3 Length of Stay in Shelter (leavers and stayers)	Decrease in time spent in emergency shelter (mean/median)	L: 62/46, S: 67/51	L: 62/46, S: 67/51	2	62 days or less=2 pts. Greater than 62 days=0 pts.	CoC APR (excludes IWS beds)
ES.4 Permanent Housing Placement (Families)	Increase percent of exits to permanent housing	53%	55%	5	55% or greater=5 pts. 40%-54%=3 pts. Less than 40%=0 pts.	CoC APR (excludes IWS beds)
ES.5 Permanent Housing Placement (Individuals)	Increase percent of exits to permanent housing	31%	35%	5	35% or greater=5 pts. 25%-34%=3 pts Less than 25%=0 pts.	CoC APR (excludes IWS beds)
ES.6 Increased Income – employment	Increase in employment income	7%	8%	1	5% or greater=1 pt. Less than 5% = 0 pts.	CoC APR (excludes IWS beds)
ES.7 Increased Income - other sources	Increase in income from other non-employment sources	4%	5%	1	4% or greater=1 pt. Less than 4% = 0 pts.	CoC APR (excludes IWS beds)

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<b>Rapid Rehousing (ESG, VHSP, CoC)</b>						
RRH.1 Rapid Exit to Permanent Housing	Decrease time between RRH project entry and permanent housing placement	84 days	80 days	2	80 days or less=2 pts. Greater than 80 days=0 pts.	CoC APR (22c)
RRH.2 Rapid Exit from Rapid Rehousing	Decrease time households remain in RRH project	194 days	190 days	0	190 days or less=2 pts. Greater than 192 days=0 pts	
RRH.3 Rapid Rehousing Success	Increase in percent of RRH clients remaining in permanent housing at RRH project exit	76%	78%	2	78% or greater=2 pts. Less than 78%=0 pts.	CoC APR
RRH.4 Returns to Homelessness within 1 Year of Exit to Permanent Destination	Decrease in percent of returns to shelter (ES/TH/SH)	7%	7%	2	7% or less=2 pts. Greater than 7%=0 pts.	HMIS Custom Report
RRH.5 Households Served	Number of households served meets or exceeds application target			2	100% Number served meets or exceeds application target=3 pts. 80% Number served is less than application target=2 pts. <80%: 0 pts	Past year HUD & VHSP apps. APR
RRH.6 Cost Effectiveness	Average cost per exit meets or is below target		\$ 4,500.00	2		Past year HUD & VHSP apps. APR
RRH.7 Increased Income - employment (measured at exit)	Increase in employment income	7%	8%	1	8% or greater=1 pt. Less than 8% = 0 pts.	CoC APR (19a2)
RRH.8 Increased Income – other sources (measured at exit)	Increase in income from other non-employment sources	5%	6%	1	6% or greater=1 pt. Less than 6% = 0 pts.	CoC APR (19a2)

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<b>Permanent Supportive Housing (CoC)</b>						
PSH.1 Entries as Chronically Homeless	Resources targeted to chronically homeless in CY 2021	67%	82%	3	82% or greater=3 pts. 65%-81%=2 pts. Less than 65%=0 pts.	CoC APR
PSH.2 Beds dedicated to Chronically Homeless	Beds dedicated to chronically homeless are maximized	35%	81%	3	81% or greater=3 pts. 60-80%=2 pts. Less than 60%=0 pts.	2022 HIC
PSH.3 Bed Utilization	Average daily occupancy rate meets or exceeds target	100%	100%	2	97%=2 pts. Less than 97%=0 pts.	2022 HIC/PIT submission
PSH.4 Housing Stability	Percent of participants remaining in PSH, exited to permanent housing or deceased	95%	97%	3	98% or greater=3 pts. Below 98%=0 pts.	CoC APR
PSH.5 Cost Effectiveness	Average cost per household served meets or is below target		15,000	2	Meets or below target=2 pts. Above target=0 pts.	Application APR
PSH.6 Increased Income - employment (measured at latest status)	Increase or maintain employment income	4%	5%	1	5% or greater=1 pt. Less than 5%=0 pts.	CoC APR
PSH.7 Increased Income - other sources (measured at latest status)	Increase or maintain income from other non-employment sources	71%	74%	1	74% or greater=1 pt. Less than 74%=0 pts.	CoC APR

\* Baseline Data: January–December 2022.  
 Endorsed by the GRCoC Ranking Committee  
 Approved by the GRCoC Board

APR - Annual Performance Report CE - Coordinated Entry  
 CoC – Continuum of Care (federal funding) ELOCCS – HUD financial records system  
 ES - Emergency Shelter  
 ESG – Emergency Solutions Grant (federal funding) HH - Household  
 HIC - Housing Inventory Count  
 HMIS - Homeless Management Information System (GRCoC uses term HCIS - Homeless Community Information System) PH - Permanent Housing (Permanent Supportive Housing and Rapid Rehousing)  
 PSH - Permanent Supportive Housing RRH – Rapid Rehousing  
 TH - Transitional Housing  
 VHSP - Virginia Housing Solutions Program (state funding)