Indicator or Measure	Desired Outcome(s)	2018 Baseline	2018 Target	Points Available	Scoring	Data Source
		All Projects (VHSP	P, CoC)			
A.1 Monitoring Findings	Complies with funder requirements	FY15-HUD FY17-VHSP TBD	Meets all outcomes	2	No findings/adequate remedial plan=2pts No/inadequate plan=1pt.	Application
A.2 Grant Spending Rate for full year of operation	Grant funds are requested from funder at least every 90 days from date funds are available	FY15-HUD FY17-VHSP TBD	Quarterly Drawdown	5	Draws within 90 days=5 pts. Draws at greater than 90 days=0 pts.	VHSP & eLOCCS reports
A.3 Total Grant Expenditure for last full year of operation (FY15 HUD CoC only)	Grants fully expended in one year	90%	100%	7	90% or greater=7pts. 80-89.9% spent=4 pts. Less than 80% =0 pts.	eLOCCS reports
A.4 HMIS Data Quality	Minimize Universal Data Elements null or refused	8%	5%	2	5% or less=2 pts. Greater than 5%=0 pts.	CoC APR
	Co	ordinated Entry (V	HSP, CoC)			
CE.1 Accessibility - Thoroughness of Reach	Equal and fair access across region regardless of where client presents for service	Meets all outcomes	Meets all outcomes	2	Meets all outcomes=2 pts. Meets 0 outcomes=0 pts.	Application
CE.2 Entries from Homelessness (Families)	Resources targeted to homeless families served by all programs (ES, TH, SH, RRH, PSH) (% of families entering from homeless status)	70%	75%	2	75% or greater=2 pts. 65%-74.9%=1 pt. Less than 65%=0 pts.	APR Tab-G
CE.3 Entries from Homelessness (Individuals)	Resources targeted to homeless individuals served by all programs (ES, TH, SH, RRH, PSH) (% of individuals entering from homeless status)	61%	75%	2	75% or greater=2 pts. 60%-74.9%=1 pt. Less than 60%=0 pts.	APR Tab-G
CE.4 Entries as Chronically Homeless Adults	Resources targeted to those experiencing chronic homelessness served by all programs (ES, TH, SH, RRH, PSH)	13%	15%	2	15% or greater=2 pts. 10%-14.9%=1 pt. Less than 10%= 0 pts.	VHSP Qtrly. Rptentry exit details- individuals & hh tabs
CE.5 Entries from Unsheltered Homelessness	Percent of entries from unsheltered homelessness (ES,TH,SH,RRH,PSH)	30%	30%	2	30% or greater=2 pts. 25%-29.9%=1pt. Less than 25%=0 pts.	APR – Tab G

Indicator or Measure	Desired Outcome(s)	2018 Baseline	2018	Points	Scoring	Data Source
			Target	Available		
		Diversion (ESG, \				
D.1 Accessibility -	Equal and fair access across region	Meets all	Meets all	2	Meets all outcomes=2 pts.	Application
Thoroughness of Reach	regardless of where client presents for service	outcomes	outcomes		Meets 0 outcomes=0 pts.	
D.2 Diversion Success Rate	Percent of households successfully	42%	40%	2	40% or greater=2 pts.	APR
	diverted (exited to a housed situation)				Less than 40%=0 pts.	
D.3 Returns to Homelessness	Percent of diversion clients that do	86%	75%	2	75% or greater=2 pts.	APR
	not fall into homelessness within 6				Less than 75%=0 pts.	
	months of program exit					
	Em	ergency Shelter (E	SG, VSHP)			
ES.1 Bed Utilization (Families)	Average daily occupancy rate-	78%	70%	2	70% or greater=2 pts.	APR – Tab
	ensure availability and maximizes				Less than 70%=0 pts.	B+ 2016 HIC
	use of emergency shelter resources					
ES.2 Bed Utilization	Average daily occupancy rate -	79%	75%	2	75% or greater=2 pts.	APR – Tab B
(Individuals)	ensure availability and maximizes				Less than 75%=0 pts.	+ 2016 HIC
	emergency shelter resources					
ES.3 Length of Stay in Shelter	Decrease in time spent in	Leavers: 20/3	30 days	2	30 days or less=2 pts.	CoC APR
(Leavers and Stayers)	emergency shelter (mean/median)	Stayers: 52/42	(mean)		Greater than 30 days=0 pts.	
ES.4 Permanent Housing	Increase percent of exits to	98%	90%	5	90% or greater=5 pts.	APR-Tab M
Placement (Families)	permanent housing				80%-89.9%=3 pts.	
				_	Less than 80%=0 pts.	
ES.5 Permanent Housing	Increase percent of exits to	22%	30%	5	30% or greater=5 pts.	APR-Tab M
Placement (Individuals)	permanent housing				25%-29.9%=3 pts	
55.6.1		20/	100/	4	Less than 25%=0 pts.	ADD Tala
ES.6 Increased Income –	Increase in employment income	3%	10%	1	10% or greater=1 pt.	APR -Tab I
employment	In average in in a case of the seath of the se	2.00/	100/	1	Less than 10% = 0 pts.	ADD Tob I
ES.7 Increased Income - other	Increase in income from other non-	2.0%	10%	1	10% or greater=1 pt.	APR-Tab I
sources	employment sources				Less than 10% = 0 pts.	

Indicator or Measure	Desired Outcome(s)	2018 Baseline	2018 Target	Points Available	Scoring	Data Source
	Ra	pid Rehousing (ES	G, VHSP)			
RRH.1 Rapid Exit to Permanent Housing	Decrease time between RRH project entry and permanent housing placement	34 days	30 days	2	30 days or less=2 pts. Greater than 30 days=0 pts.	HMIS Custom Report
RRH.2 Rapid Rehousing Success	Increase in percent of RRH clients remaining in permanent housing at RRH project exit	85%	80%	2	80% or greater=2 pts. Less than 80%=0 pts.	APR-Tab M
RRH.3 Returns to Homelessness within 1 Year of Exit to Permanent Destination	Decrease in percent of returns to emergency shelter	2%	12%	2	12% or less=2 pts. Greater than 12%=0 pts.	HMIS Custom Report
RRH.4 Households Served	Number of households served meets or exceeds application target	Number served consistent with application	Number served meets or exceeds application target	2	Number served meets or exceeds application target=2pts. Number served is less than application target=0 pts.	Past year HUD & VHSP apps. APR
RRH.5 Cost Effectiveness	Average cost per exit meets or is below target	\$3,005	\$4,500	2	Meets or below target=2 pts. Above target=0 pts.	Application APR
RRH.6 Increased Income - employment	Increase in employment income	12%	10%	1	10% or greater=1 pt. Less than 10% = 0 pts.	APR -Tab I
RRH.7 Increased Income – other sources	Increase in income from other non- employment sources	5%	10%	1	10% or greater=1 pt. Less than 10% = 0 pts.	APR-Tab I
	Per	manent Supportiv	e Housing			
PSH.1 Entries as Chronically Homeless	Resources targeted to chronically homeless in CY 2017	48%	100%	3	100% or greater=3 pts. 81%-99.9%=2 pts. 60%-80.9%=1 pt. Less than 60%=0 pts.	VHSP Qtrly. Report
PSH.2 Beds dedicated to Chronically Homeless	Beds dedicated to chronically homeless are maximized	75%	80% of beds dedicated CH	3	80% or greater=3 pts. 60%-79.9%=1 pt. Less 60%=0 pts.	2017 HIC
PSH.3 Bed Utilization	Average daily occupancy rate meets or exceeds target	106%	95%	2	95%=2 pts. Less than 94.9%=0 pts.	APR+HIC

Indicator or Measure	Desired Outcome(s)	2018 Baseline	2018 Target	Points Available	Scoring	Data Source
PSH.4 Housing Stability	Percent of participants remaining in PSH, exited to permanent housing or deceased	96%	90%	3	90% or greater=3 pts. 80%-89.9%=2pts. Below 80%=0 pts.	CoC APR
PSH.5 Cost Effectiveness	Average cost per household served meets or is below target	\$15,209	\$17,500	2	Meets or below target=2 pts. Above target=0 pts.	Application APR
PSH.6 Increased Income - employment	Increase or maintain employment income	10%	10%	1	10% or greater=1 pt. Less than 10 %=0 pts.	CoC APR
PSH.7 Increased Income - other sources	Increase or maintain income from other non-employment sources	61.3%	65%	1	65% or greater=1 pt. Less than 65%=0 pts.	CoC APR

APR - Annual Performance Report

CE - Coordinated Entry

CoC - Continuum of Care (federal funding)

ELOCCS – HUD financial records system

ES - Emergency Shelter

ESG - Emergency Solutions Grant (federal funding)

HH - Household

HIC - Housing Inventory Count

HMIS - Homeless Management Information System (GRCoC uses term HCIS - Homeless Community Information System)

PH - Permanent Housing (Permanent Supportive Housing and Rapid Rehousing)

**PSH** - Permanent Supportive Housing

RRH – Rapid Rehousing

**TH - Transitional Housing** 

VHSP - Virginia Housing Solutions Program (state funding)

## **2018 Updates to Project Performance Measures:**

- Baselines updated based on January-December 2017 data
- Reduced the number of measures based on HUD requirements, grantee input, recommendations by consultant and staff analysis.
- Added cost effectiveness measure for rapid rehousing and permanent supportive housing programs. For simplicity and consistency, the cost figure was created by dividing the total program budget by the number of households served over a 12 month period. The program budget shows federal and state funding (including match) but does not reflect funding from other sources.
- Certain targets are lower than the baseline to ensure effective targeting of the most vulnerable and to indicate that 100% success is not expected all the time.