



Dear Valued Customer,

At John P. O'Sullivan Distributing we are committed to providing you with the highest quality service while maintaining competitive pricing and operational efficiency. To continue meeting these standards, we occasionally need to evaluate the third-party platforms we use to facilitate our business transactions.

Due to a recent and significant increase in the pricing structure implemented by Fintech, we have made the decision to discontinue our partnership with their platform.

What This Means for You

- **Final Date for Fintech:** We will no longer accept payments through the Fintech platform as of June 8, 2026.
- **New Payment Standard:** To ensure a seamless transition and avoid passing on external service costs to our customers, we are moving all accounts to our internal electronic payment system which we operate in conjunction with Comerica Bank.

Our internal system is secure, easy to use, and designed specifically to streamline your payment process without the added fees of a third-party processor. To ensure your deliveries remain uninterrupted, please follow these steps:

1. Complete the Electronic Payment Sign-Up Sheet attached to this letter with the requested banking and contact information.
2. Return the completed form to our office via email at finance@jposullivan.com or to your dedicated sales representative by May 25, 2026.

If you have any questions regarding this change or need assistance with the sign-up form, please do not hesitate to contact our accounting department directly. Thank you for your continued business.

Sincerely,

N. Sean Butler
Chief Operating Officer