



Your Trusted Partner

Winners! 2025 NT Local Business Awards (Outstanding Consultants)

Excellence in People, Technology, and Strategy

Business Capability Statement

Moraitis Consulting Pty Ltd
[Trading as Moraitis Engineering AU]

www.moraitisconsulting.com.au



ABOUT US

Winners! 2025 NT Local Business Awards "Outstanding Consultants"

As a reputable consulting, recruitment, and labour-hire provider across the Northern Territory, Queensland and beyond, Moraitis Consulting (trading as Moraitis Engineering AU) stands as a trusted partner to Government and industry. We deliver strategic leadership and specialised talent that enable organisations to achieve their goals and drive sustainable success.

Our Mission:
Delivering High Quality and Compliant Services

Since its inception in Darwin during 2012, Moraitis Consulting is proud to be known for its quality services and genuine care for our clients and people. We have been awarded several Federal and All of NT Government Panel Contracts for Supply of ICT Consulting, Labour Hire and Recruitment Services. Our business-focused services have empowered success across multiple Government agencies, service providers, and our own people.

Our Vision:
As community members we are strong advocates in delivering quality services to meet desired outcomes for business and community

Beyond recruitment and labour hire, Moraitis Consulting provides a comprehensive suite of ICT consulting services, including digital transformation, strategic advisory, business analysis, project management, cyber security, ICT policy development, and project administration. These capabilities enable us to deliver superior outcomes for our clients and our people.



Experience

20+ years' delivering ICT expertise across complex digital landscapes



Excellence

Partner of choice.
Ensures high level of customer, partner, and staff satisfaction.



Creativity

Thinking outside the square, creative with ideas and solutions



Team Orientated

Team orientated - objective focused.



Values

Honesty – Integrity –
Respect – Reliable!



High Quality

Strong advocate for very high-quality services and outcomes

OUR SERVICES



With extensive experience across multiple sectors, we provide personalized professional services tailored to meet the needs of your business and people.

Our services include:

1. Recruitment & Labour Hire

End-to-end recruitment solutions, including permanent placements, contract staffing, and labour-hire services across all levels, from junior roles to Director, Executive, and Board positions.

2. ICT Consulting

Enabling you to meet your goals and achieve business success.

We can help your businesses identify ICT needs and develop strategies to meet them.

We help improve the structure, processes and efficiencies of your business, optimising your technology investments. Includes ICT Strategy, Digital transformation, Process Improvement, Project Management, Infrastructure and Cyber Security.

3. Cyber Security & Information Management

Comprehensive services to safeguard your digital data and assets plus ensure compliance with industry standards.

4. ICT Training and Mentoring

Digital proficiency training, bespoke programs, and mentoring to build staff capability and achieve business objectives.

RECRUITMENT & LABOUR HIRE

With over 20 years of industry experience and more than a decade specialising in recruitment and labour-hire services, we ensure full compliance with employee legislative requirements while guiding and supporting staff throughout their career paths.

Our highly experienced recruitment consultants bring deep knowledge across a wide range of industry sectors. We have a proven track record in recruitment, successfully placing or on-hiring candidates across all levels—from Board Positions, Executives, and Senior Project or Business roles, through to junior level tech and admin roles. No matter the role, our emphasis is securing the right fit for your organisation.

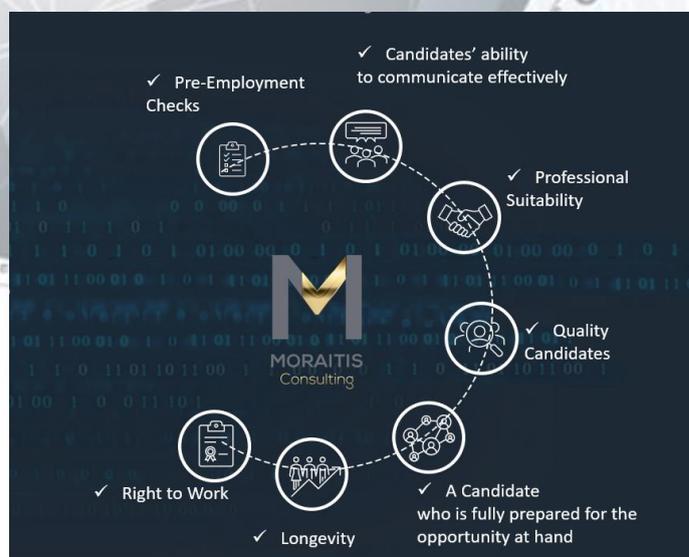
This expertise allows us to deliver recruitment and labour-hire solutions of the highest quality, tailored to your organisation's specific needs.

We take your business success personally. As strong advocates for quality, we are committed to helping you achieve your workforce goals and ensuring the successful delivery of your business objectives.

Our approach includes:

- **Comprehensive Recruitment Process:** We employ rigorous methods to source, screen, and select the most qualified candidates for each role.
- **Compliance and Quality Assurance:** We ensure full compliance with all legislative requirements and uphold the highest standards of service delivery.

“Screened, verified, and ready to succeed.”



ICT CONSULTING

Moraitis Consulting Pty Ltd brings over 20 years of industry experience. Our consultants possess extensive expertise across diverse sectors, including Government, Oil and Gas, Health, Education, Utilities, Police & Emergency Services, Pharmaceuticals, Telecommunications, Community Services, and Defence. We have in-depth experience directing multi-million-dollar ICT programs and leading large-scale enterprise IT operations and strategies.

This breadth of experience allows us to deliver personalised consulting services, tailored specifically to meet your organisation's unique needs.

Our team includes Project Directors, Program Managers, Project Managers, Business Leads, Business Analysts, Technical Analysts, Change Managers, Stakeholder Engagement Leads, ICT Architects, Systems Engineers, Developers, Data / Test Analysts and Service Desk Officers. Additionally, we have an extensive talent pool of contractors available to meet specific project needs as required.

Our ICT Consulting strengths include, but are not limited to:

Strategic Planning	Business Improvement
Business Analysis (Executive and Technical)	ICT Infrastructure & Networking
Procurement (end to end)	Solution Design
ICT Policy Development	Testing and Quality Assurance
Program & Project Management	Cyber Security and Information Management
Organisational Change Management	Business Systems and Applications
Data Analysis	Service Delivery / Transition Advisor



CYBER SECURITY & INFORMATION MANAGEMENT

Managing and understanding information risks relating to cyber threat, security, privacy and other compliance obligations is becoming complex and a specialised field.

Our experienced team have been involved with the planning and implementation of large-scale Government cyber security programs and various security remediation audits and activities.

We work with industry leaders to advise on or implement best practise information management strategies and frameworks.

Our Cyber skills and experience include, but are not limited to:

- Governance & framework
- Cyber Security policies
- Direct and/or advisory on security risk assessments
- Direct and/or advisory on vulnerability penetration testing
- Direct and/or advisory on incident response and investigation
- Information / data management advisory
- Access to industry experts
- Cyber security product training

ICT TRAINING & MENTORING

We specialize in training and mentoring, providing digital skills development, customised training programs, and one-on-one guidance to help your staff achieve business goals and strengthen organisational capability.

- Mentor Business leaders and Project Managers into confident, successful and innovative leaders.
- Deliver onsite and offsite training to enhance digital proficiency, close skill gaps, and increase staff productivity.

Our Training Services Suite includes but are not limited to:

Digital Literacy	ICT Governance and Framework
Microsoft Office Suite	ICT Project Management
ICT Business Systems	E-safety / Cyber Security
Software and Digital Collaboration	Basic Workspace Ergonomics

ESTABLISHED PARTNERS

We are proud to be, or have been, trusted partners with the following government, corporate and not-for-profit organisations.



Northern Territory Government

- Department of Corporate and Digital Development, ICT Services
- Digital Project Services
- NT Health
- Data Centre Services
- Department of Education
- Territory Families
- NT Police & Emergency Services
- All of Government Contracts Recruitment



Power and Water Corporation



Australian Government

Digital Transformation Agency



Northern Australia Infrastructure Facility

The Northern Australia Infrastructure Facility (NAIF)



Legal Aid NT
Legal Aid NT (LANT)



Territory Generation



Australian Computer Society (ACS)



ICT Industry Association



Australian Information Security Association



Recruitment & Consulting Services Association



CSG Services Pty Ltd



The Smith Family



NEC AUSTRALIA Pty Ltd



GTNT

- Trainee and Apprenticeship Partner



Employsure



Laboratory Corporation of America (LabCorp)



DIAMOND OFFSHORE

Diamond Offshore Drilling



Australia's Northern Territory



Charles Darwin University

COMMUNITY

Within our community, we are proud to have partnered with local organisations and not-for-profits, including the following:



Territory Proud

- Silver Member



Australian Institute of Project Management (AIPM) Proud

- Member



Charles Darwin University (CDU)

- Sponsor IT Code Fair



Recruitment and Consulting Services

- Corporate Member



Australian Computer Society (ACS)

- Corporate Professional Partner



NT Digital Excellence Awards

- Sponsor IT Code Fair



NTFL WPL Big River

- Major Sponsor



ICT Industry Association

- Member



Darwin Surf Life Saving

- Sponsor



Darwin Fringe Festival

- Sponsor



PAWS Darwin

- Member



Nightcliff Swimming Club

- Nightcliff Invitational Gold Sponsor



Coolum Primary State School

- Event Sponsor



Maroochy Beach Gymnastics

- Sponsor



Arnhem Crows Sporting Association Inc.

- Sponsor

MANAGEMENT TEAM

Alex Moraitis CPPD, MAIPM

Founder • Director • Lead Consultant

Alex is the Founder and Director of Moraitis Consulting and an accomplished ICT strategic leader with extensive expertise in delivering multi-million-dollar ICT programs and overseeing complex enterprise operations.

With professional certifications in Program Management, Project Management, and IT Service Management, Alex brings more than 20 years of experience across diverse sectors, including government, oil and gas, health, education, utilities, pharmaceuticals, telecommunications, community services, and defence.

He has shaped Moraitis Consulting's respected consulting and recruitment model with a strong focus on supporting clients, empowering people, and ensuring the wellbeing of the families and communities connected to the business. and our clients receive professional, high quality and honest services.

Sophie Withnall

Business Development Assistant

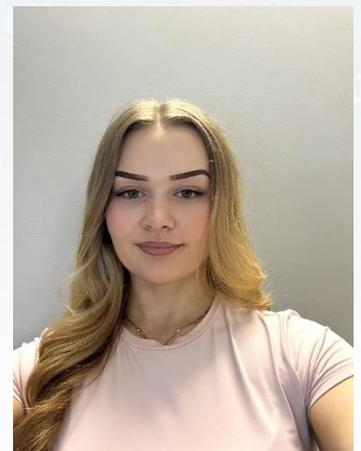
Sophie is our Business Development Assistant at Moraitis Consulting and is currently studying a Bachelor of Business at Charles Darwin University, majoring in Strategic Marketing and Communication, and International Management and Logistics.

She brings a strong client-focused mindset, excellent interpersonal skills, and well-developed organisational and research capabilities. Sophie supports business growth through market research, marketing coordination, and identifying new business opportunities, while working closely with clients, partners and internal teams.

She has a strong interest in developing marketing strategies aligned to business objectives and is committed to staying up to date with industry trends and emerging technologies. Sophie is motivated to continue developing her skills in a professional consulting environment and to contribute to sustainable growth and long-term partnerships.



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Debbie Mapstone

HR, Accounting and Payroll

Debbie has over a decade of experience delivering compliant HR, accounting and payroll services, with a strong track record across local government, federal sectors, and community organisations. She consistently achieves outstanding results in both customer satisfaction and staff engagement



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Neni Yuslaini

Recruitment Coordinator – Talent Acquisition

Neni is a Senior Technology Recruiter with over six years of experience supporting engineering, digital, and workforce hiring across consulting, enterprise, and project-based environments. She has worked with organizations across Australia and Southeast Asia, partnering closely with stakeholders to deliver permanent and contract hires in fast-paced, time-critical settings. With experience across agency, in-house, and embedded recruitment, Neni quickly understands hiring needs and delivers practical, high-quality recruitment outcomes.



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MORAITIS CONSULTING PTY LTD

Clear, effective and compliant solutions that help your business reach its goals.

If your organization requires strategic advice, consulting services, specialized talent, or support in developing staff capability, we welcome the opportunity for a confidential discussion about your needs.

It would be our pleasure to assist with your future strategic plans and an honor to build a trusted partnership with your organization.

Contact Us

MORAITIS CONSULTING Pty Ltd
[Trading as MORAITIS ENGINEERING AU]

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