



The "Ready to Switch" Checklist: Your Guide to a Stress-Free Fuel Provider Transition



Switching your propane or fuel oil provider shouldn't be a headache. Whether you're moving into a new home or looking for better service, use this checklist to ensure a seamless transition to S.J. Johnson.

1. Identify Your Tank Ownership

Before you switch, you need to know who owns the equipment on your property.

- **Customer-Owned:** You purchased the tank yourself. You have the right to choose any provider.
- **Leased/Rented:** A previous company owns the tank. Most companies will not fill a tank owned by a competitor. S.J. Johnson can help you coordinate a tank swap if this is the case.

2. Check Your Current Fuel Levels

To avoid paying for fuel twice or losing money on a "pump-out":

- Check your gauge. We recommend switching when your tank is between **20% and 30%**.
- If you use heating oil, check for any sludge or buildup in the bottom of the tank (we can assist with a safety inspection).

3. Review Your Current Contract

- Check for "Early Termination Fees."
- Confirm if there are "Close-out Fees" or "Tank Removal Fees."
- Ensure you aren't currently locked into a fixed-price contract that hasn't expired.

4. Safety & Accessibility Check

Help our drivers get to you safely by ensuring:

- The path to the tank is clear of overgrown brush, debris, or locked gates.
- Your driveway is wide enough for a delivery truck (at least 10 feet wide).
- The tank is clearly visible and not buried under snow or landscaping.

5. Gather Your Usage History

This helps us place you on the right delivery schedule.

- Find your total gallons used over the last 12 months.
- Note what appliances the fuel powers (Heating only? Water heater? Fireplace? Pool heater?).

6. Choose Your S.J. Johnson Plan

Decide which level of service fits your lifestyle:

- Automatic Delivery:** Hands-off, worry-free heating with our "No-Run-Out" guarantee.
- Will-Call:** You monitor the gauge; we deliver when you call.
- Budget Plan:** Spread your winter heating costs over 10 or 12 equal monthly payments.

Pro Tip: When you switch to S.J. Johnson, we perform a **Gas Safety Leak Check** (for propane) to ensure your system is up to code and operating at peak efficiency before the first fill.

