

Commission	
Sales Commission	At Brooks Realty Group we do a 70/30 split between the agent and the brokerage (respectively). Your commission split improves 5% for every 5 sides you sell in a calendar year. See Table below.
Property Management Contracts	We also do property management for our clients. So, if you bring a client to the office and they sign a Property Management Agreement with Brooks Realty Group we share 10% of the Property Management fee with you as long as you are with brokerage.
Recruitment	We want to reward you for growing our team. So, when you recruit an agent to Brooks Realty Group we share 10% of the commission the brokerage receives from your recruit with you as long as you are with brokerage.

Number of Sides Per Year	Agent Split	Broker Split
0-5	70.00%	30.00%
6-10	75.00%	25.00%
11-15	80.00%	20.00%
16-20	85.00%	15.00%
21-25	90.00%	10.00%
26-30	95.00%	5.00%
31+	100.00%	0.00%

Career Education Systems

8600 Ward Pkwy Suite 2080, Kansas City, MO 64114

(816) 444-7277

<https://www.careereducationsystems.com/>

* You may use any company you choose but we have had great success with this company and B.R.G. receives no compensation from Career Education Systems

Expenses	Initial	Monthly	Quarterly	Annually
Real estate classes (48 hours)	\$400.00			
Sales Person Exam (State & Fed)	\$55.00			
Practice Course (24 hours)	\$200.00			
Finger Printing	\$45.00			
MREC Application & License Fee	\$100.00			
MLS Fee	\$880.00		\$75.00	
Annual Dues: KCRAR, MAR, NAR				\$540.00
SUPRA (EKey)	\$72.00	\$25.00		
General Insurance		\$45.00		
Signs (Optional)	\$433.50	Estimated cost \$86.70 per sign and I recommend no more than 5 signs starting out.		
Office Fee	No fee for the first year. \$175 per month. Waived if you have 5 sides in the previous 12 months			
Taxes	Your taxes will vary based on your situation. I recommend you consult a tax professional for advice on how to plan and pay taxes.			
Total:	\$2,185.50	\$70.00	\$75.00	\$540.00

* All Numbers are approximate and may change