## CRISPR SERVICES BY PRODUCT TYPE

| Product Type<br>Managed:             | Recurring Monthly Fees:                                      | One-Time<br>Fees:  | Landlord Service Offered   | Tenant Service Offered   |
|--------------------------------------|--|--|--|--|
| Multifamily                          | 6% – 8% of collected rents                                   |  | Rent collection, financial reporting, inspections, maintenance coordination, compliance          | Online rent payments,<br>maintenance portal,<br>24/7 emergency line,<br>resident support |
| Condo's                              | Flat fee \$100 –<br>\$250 per unit or<br>8% – 10% of<br>rent | \$250 – \$500<br>setup fee;<br>50% first<br>month's rent | HOA coordination, rent<br>collection,<br>compliance, financial<br>reporting, leasing<br>services | Portal access, rent payments, maintenance requests                                       |
| Single Family<br>Rentals (LT)        | 8% – 10% of<br>monthly rent                                  | 50% – 100%<br>of first<br>month's rent<br>(leasing fee)  | Marketing, tenant placement, rent collection, inspections, maintenance oversight                 | Application processing, resident portal, rent pay, maintenance coordination              |
| Single Family<br>Rentals (ST)        | 10% – 20% of<br>gross monthly<br>income                      | \$200 – \$500<br>onboarding<br>fee; booking<br>setup fee | Marketing on<br>Airbnb/VRBO, guest<br>vetting, cleaning<br>coordination, financial<br>statements | 24/7 guest support,<br>check-in/check-out<br>coordination,<br>maintenance<br>response    |
| Multifamily<br>(Small: 2–4<br>units) | 6% – 8% of<br>collected rents                                | 25% – 50% of<br>first month's<br>rent                    | Rent collection,<br>leasing, financial<br>reporting,<br>maintenance oversight                    | Resident portal, rent payments, maintenance coordination                                 |
| Mobile Homes                         | Flat fee \$50 –<br>\$100 per pad or<br>5% – 8% of rent       |  | Space rent collection, rule enforcement, maintenance of common areas, tenant placement           | Online payments,<br>tenant support,<br>rule/lease compliance<br>assistance               |