

# THE 3 BIG MISTAKES HOMEOWNERS MAKE WHEN REFINANCING







Most homeowners think refinancing is simple: find a lower rate, lower the payment, done.

That thinking has cost American families billions in lost wealth.

Here are the three mistakes I see most often — and how to avoid them:



#### Mistake #1: Only Looking at the Rate.

Yes, the interest rate is important — and so are the fees.

What matters more is the total cost of the loan, your break-even point, and how a new amortization schedule impacts your wealth long-term.

Restarting a 30-year loan often means most of your payment goes right back to interest instead of building equity.

Our rates and fees consistently rank among the lowest in the market — but that's not the whole story. Even with competitive pricing, the real question is: what's your break-even, what's your total cost, and how does this refinance serve your bigger financial goals?





### Mistake #2: Ignoring Financial Goals

Refinancing isn't just about reducing payments—it can be a launchpad for achieving life's most important financial goals. Yet too many home owners ignore this golden opportunity, thinking only in terms of rates and terms.

Done strategically, a refinance can accelerate your wealth, eliminate crushing debt, and create space for future dreams.





## Mistake #3: Trusting the Wrong Advice

National call centers and online ads push cookie-cutter 'low rate' promises—without showing how amortization works, how to cut title costs, or how to use your mortgage as a wealth tool. The wrong move can quietly crush your wealth potential.

#### The Bottom Line:

Refinancing isn't about chasing the lowest rate—it's about building a smart plan that turns your mortgage into a financial tool for wealth accumulation





#### Next Steps:

1. Register your number on the Do Not Call List: <a href="https://telemarketing.donotcall.gov">https://telemarketing.donotcall.gov</a>

2.Opt Out of the Credit Bureaus Selling Your Personal Data: <a href="https://www.optoutprescreen.com">https://www.optoutprescreen.com</a>

**3.Contact us for your Free Refinance Analysis** — we'll review your total cost, break-even, and financial snapshot to build you a bulletproof plan.

# Ready to Start Your Journey?

Refinancing isn't about chasing headlines or waiting on the market — it's about your numbers.

The wrong structure can quietly cost you tens of thousands in fees and interest, while the right plan can free up cash flow, accelerate your wealth, and protect your long-term goals. That's why the smartest move is simple.

Schedule Your Free Refinance Analysis. In just one call, we'll review your total cost, break-even, and financial snapshot to build a bulletproof refinance plan tailored for your family.

Don't leave it to chance. Get clarity now — and put a strategy behind your mortgage, not just a rate.