

**TRUIST BANK** 

# AMERICAN / INTERSTATE SIGNCRAFTERS PRESENTS:

# **TRUIST BANK**

Conversion, De Novo, & Statewide

**PUBLISHED 2022** 



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## **TRUIST BANK**

#### WHAT DID WE DO?

When SunTrust & BB&T merged to form Truist, American / Interstate Signcrafters answered the call. Over 5,400 signs later, 270 sites located all across Florida had been fully converted. In order to accomplish the massive undertaking, we established a Truist-dedicated team that consisted of 12 Project Managers and Project Management assistants whose sole-focus was completing the conversion as efficiently and effectively as possible. Signs fabricated and installed include:

- ATM Facades
- Awnings
- Canopy Signage
- Directionals
- Flush and Raceway-mounted channel letters
- Monuments
- Pylons
- Vinyl

Services provided include, but are not limited to, fabrication, site surveys, installation, project management, wayfinding design, canopies, directionals, and awnings. Our team worked directly with Principle Group, USA, reporting on progress and completions around the clock, seven days a week.























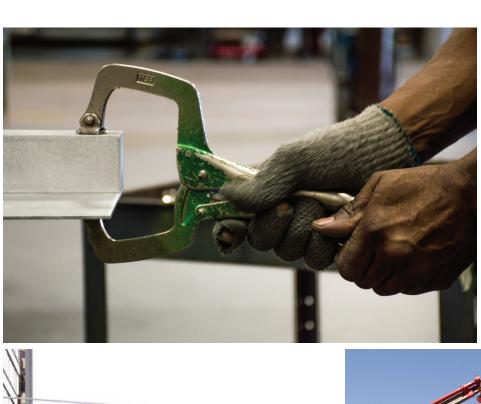






















# **OVERVIEW**

#### **Production**

American / Interstate Signcrafters is your one stop sign and brand solutions provider. With more than 100,000 sq. ft. of production capacity strategically located along the eastern seaboard we can meet your needs and assist your growth into a national brand.

## **Capacity**

More than 150 employees (80 fabricators and installers) at your service round the clock, ready to get the job done before or after hours. We also offer a tremendous network to provide outsourced solutions. We are a sign company tailored to meet the day-to-day demands of national brand conversions and large refresh programs.

### **Project Management**

Led by an MBA, our project managers have executed the nation's largest conversion programs and corporate branding projects. We are Project Management Institute certified professionals and proactive communicators that utilize real-time reporting programs so you are up-to-speed.

## **Supply**

We have cultivated a pre-vetted stable of sub-contractors - true craftsmen, architects, designers and fabrication specialists - ready to complete the most complex projects and programs. This means more order and efficiency and no missed deadlines waiting for product, part, or parcel. For clients and partners alike, this means your program or project is less likely to be slowed by a third-party service provider.

#### **Products**

ADA signs, architecturally engineered signs, architectural elements, corporate iconography, custom metal works, digital display and electronic message centers, exterior and interior signs, illuminated and non-illuminated, LED, monument signs, patient communications, wayfinding and directories, sky-line signage, wall-mounted vinyl graphics, and more. All within our daily scope of work.

## INDUSTRIES SERVED

## Architects / GCs

Signage, architectural elements, and facades are an extension of building design. For the conscientious, our expertise is a welcome supplement to the architectural, design, and preconstruction process. In the construction phase, leading GCs turn to us as a vetted and pre-qualified vendor they can rely.

## **Commercial Developers**

Branding a commercial development is critical to its success. Proper signage plays a large a role in reflecting the underlying brand and value to consumers. We work with the nation's largest, best known developers to insure their developments confer memorable experience and value to all consumers.

#### **Financial Services**

No where is American / Interstate Signcrafters track record and reputation as robust. We are the financial services industry sign company of choice. Our clients are the nation's leading retail banking organizations.

## Healthcare / Hospital

A natural extension of our success in the tightly regulated financial services industry is our performance in the rapidly changing, equally regulated healthcare industry. We are the go-to source for large-scale healthcare brand conversions, complex exterior / interior wayfinding programs, and brand identification signage.

## QSR / Retail

Our roots are in the highly competitive, dynamic field of QSR and retail sign installation and repair where image is everything and expansion occurs in the hundreds of locations in the blink of an eye. Few companies can boast our efficiency and scalability in these competitive sectors.

## **CONTACT INFORMATION**

American / Interstate Signcrafters is a national sign manufacturing and project management company. #AIS

We have factories in New York and Florida, both of which are UL certified. We are a WBE organization, PMI Certified, and AIA accredited. Our 30+ person project management team is led by an MBA. We have an in-house architect, code research team, and bi-lingual permitting specialist. Additionally, we self-perform in all 50 states.

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