

Oliver Haggennmüller

TRADER & CEO

CONTACT

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EDUCATION

BA IN ECONOMIC AND SOCIAL
HISTORY • JUNE 2006

University of Geneva
Geneva, Switzerland

KEY SKILLS

Management and Leadership
Export Trading
Market Research
International Negotiation
Trade Finance Structuring
International Risk Management
Supply Chain Optimization
Multilingual

INTERESTS

Travel
Food
Music
Art
Meditation

PROFILE

Seasoned international trade expert and export trader with over 20 years of global experience in the buying and selling of raw materials, semi-finished products, and industrial commodities, having successfully done business in more than 70 countries, while managing an international business for 10 years

EXPERIENCE

CEO • SEPTEMBER 2020 – NOVEMBER 2025

Ramatex Inc. • New York, NY
Minerals • Metals • Pulp and Paper • Chemicals • Energy

Export trading of mineral, synthetic, wood-based fibers, non-wood fibers, with more than 70 countries; increased the company's diversification and number in products, markets, and stakeholders; restructured the company's trade finance to improve cash flow; opened several new markets

CEO • JUNE 2018 – MAY 2023

Ramatex S.A. • Geneva, Switzerland
Minerals • Metals • Pulp and Paper • Chemicals • USA Hub

Export trading of mineral, synthetic, wood-based fibers, non-wood fibers, polymers, additives, and metals with more than 50 countries; developed waste paper, scrap metals, and scrap plastics trading; risk analysis; market research; developed USA as trading hub; more than doubled the number of the companies stakeholders; increased sales by +180%, increased turnover to +\$30M

TRADER • JULY 2006 – JUNE 2018

Ramatex S.A. • Geneva, Switzerland
Minerals • Pulp and Paper • Chemicals

Export trading of mineral, synthetic and wood-based fibers with more than 30 countries; developing sales and opening new markets to substitute mineral fibers; risk analysis; market research; opening 5 liaison offices and 11 sales agencies; structure international supply chain deals for large stakeholders; secure trade financing; increased the companies customer base by +350%; increased sales by +900% from \$2M turnover to \$18.5M