

Role Profile

Strategic System Investments Manager

Role Purpose...

As Strategic System Investments Manager, you will lead and manage the successful development, delivery and scaling of system transformation investments, ensuring optimal performance, financial sustainability, and impact.

The role operates at a system level, acting as a senior strategic partner to healthcare and community leaders. It holds accountability for stewarding Macmillan's most critical external relationships, influencing decision-making across complex systems and ensuring investments align with system priorities, financial sustainability and scalable impact.

In this role, your accountabilities and responsibilities are...

Investment Management

- Drive a pipeline of system transformation initiatives across the UK to achieve Macmillan's strategic objectives, applying repayable financing models.
- Lead and support negotiations and renegotiations, taking new investment contracts through to successful agreement and implementation
- Responsible for the management of system investment projects, working with external partners to lead the development of projects through to mobilisation, delivery and ongoing sustainability.
- Identify and address challenges proactively, developing and implementing effective solutions to improve impact investment performance.
- Ensure effective governance processes are in place at a project level, providing clear and timely information to stakeholders to support decision-making.

Performance Management

- Responsible for working with partners to ensure that projects are set up for success and deliver against outcome measures and Key Performance Indicators and Quality Measures. This will involve supporting the development of the investment funding agreements by co-creating the relevant appendices with partners.
- Responsible for the robust performance and contract management including analysing data, acting as Macmillan's representative at external boards and contract review meetings with partners as required.
- Responsible for overseeing the data analysis and system benefit analysis for projects and for assuring senior stakeholders of the robustness, credibility and strategic value of investment decisions, risks and performance.
- Influence for consistent data collection and analysis across health and care ecosystems, working collaboratively to build evidence on outcomes and impact of system investments.

Stakeholder Management

- Own and steward senior system-level relationships across health, care and community systems, acting as a trusted strategic partner to executive leaders, system convenors and funders.
- Represent Macmillan at senior governance forums, boards and system partnerships, shaping agendas, influencing strategic decisions and managing reputational risk.
- Navigate complex power dynamics and competing priorities, building alignment across organisations to enable shared investment, delivery and outcomes.
- Lead high-stakes negotiations with senior stakeholders, balancing Macmillan's strategic objectives with system constraints and opportunities.

- Act as a visible thought leader for Macmillan, contributing insight and expertise at regional and national forums to influence system-wide approaches to transformation.
- Set the strategic direction for communications and engagement at system level, ensuring clarity, consistency and confidence among senior stakeholders.

Collaborating with colleagues

- Work with teams across Macmillan to develop new partnerships and funding models that can enable our system transformation priorities.
- Lead and coordinate matrix teams where required to deliver the objectives for system investment, including working across organisations boundaries.
- Contribute to the overall success of Macmillan by demonstrating exceptional leadership and teamwork.

To do this role, you will have...

- Demonstrated experience of operating credibly at senior system level, influencing strategic decisions and maintaining confidence through ambiguity, complexity and change.
- Experience of working with directors of finance and commissioners, providers and delivery partners to design and structure investable programmes, including outcomes frameworks, contractual mechanisms and funding models.
- Proven ability to lead complex projects from inception to completion, with experience of negotiating, managing and governing contracts to deliver against agreed objectives.
- Excellent written, verbal, and presentation skills tailored to diverse audiences.
- In-depth knowledge of the health and care sector and community organisations, across all four nations including the challenges and opportunities in the context of the external environment.
- The ability to build and maintain strong, collaborative and effective working relationships with a wide range of internal and external stakeholders.
- Experience of developing a culture of openness and learning in teams and across stakeholders
- Experience of leading and working in a matrix environment
- Demonstrated experience in evaluation, quality improvement and continuous learning, using evidence to inform decision making.
- Commitment to your personal and professional development and share learning with colleagues and others, supporting the development of their capacity to work systemically and make change happen.
- High degree of personal and professional credibility and integrity; independence in decision-making and a demeanour that secures the confidence of others quickly.
- Understanding of the complexities of the health and care system, including commissioning arrangements, NHS and local authority funding models, regulatory frameworks, and patient pathways and an understanding that system change is messy and unpredictable and not linear.
- Proven experience in using investment to deliver sustainable large scale transformation programmes, including comfort with financial modelling, value-for-money considerations and assessing financial risk.

In this role, you will work with different people and teams, they are...

- Colleagues within the Partnerships Directorate.
- Colleagues across the organisation.

- External stakeholders with an interest and/or role within health and care systems, including in senior and executive level roles and community organisations.
- People with lived experience of cancer, health inequities, multiple long-term conditions and their support networks.
- Social investment intermediaries and consultants.
- Senior and executive leaders across health, care, local government and the voluntary sector

In this role, you will achieve...

- Macmillan recognised as a credible, influential system partner, with strong senior-level relationships that enable long-term transformation and sustainable impact.
- Investments programmes that are well structured, governed and evaluated, with clear outcome frameworks and the potential to generate income.
- Strengthened organisational capability in making impact investments, including outcome and KPI development, financial modelling and contract management.
- A strong, prioritised pipeline of system investment opportunities that align with Macmillan's strategic objectives and are capable of delivering scale, learning and sustainable impact.

Directorate: Partnerships	Division: Communities & System Partnerships	
Reporting To: Head of System Investments	Location: Mobile worker	
Number of Direct Reports: 1	Salary Band: 4 <i><u>HR Use Only</u></i>	Date Reviewed: March 2026 <i><u>HR Use Only</u></i>
Role Profile: Please X Generic <input checked="" type="checkbox"/> Unique <input type="checkbox"/>	Version No. <i><u>HR Use Only</u></i>	

Safeguarding

At Macmillan, we are committed to safeguarding the well-being of all service users, employees and volunteers who are involved in or affected by our work. All children and adults, regardless of age, disability, sex, racial heritage, religious belief, sexual orientation, or gender identity, have the right to equal protection from all types of harm or abuse and the right to be treated with respect.

All employees and volunteers have a duty to prevent the abuse of children and adults and report any safeguarding concerns to the relevant person.