

## M. & R. Weisshaar & Son Trade-in Policy

Oct 2020

**Instrument Trade-in Credit:** (violins, violas, cellos): If purchased from us, we guarantee an 80% *instrument trade-in credit* on instruments under \$1,500.00 and 100% on instruments \$1,500.00 and above towards instruments that are a **minimum upgrade of 25%** more than the instrument to be exchanged. Instrument upgrade **not more than 25%** more than instrument to be exchanged: **50% trade-in credit**.

For original client, only; sales tax not included. The *instrument trade-in credit* is guaranteed only for a **one -for- one, same instrument-type exchange**. Receipt must be presented at time of exchange or value will be reconstructed as fairly as possible at our discretion. *Instrument trade-in credit* applies towards instruments that are a minimum of 25% more than the instrument to be exchanged. To qualify for full trade in value, instrument must be in comparable condition as when sold by us; damaged or overly worn instruments will be credited at our discretion. Additional costs deducted may include repair depreciation, neglect of routine maintenance (excessive fingerboard wear, heat damage, cleaning), excessive wear (edge & corner repair, varnish repair), crack repair, etc. as needed.

**Bow Trade-in Credit:** (violin, viola, cello, and bass). If purchased from us, we guarantee an 80% *bow trade-in credit*, minus a bow re-hair, on bows under \$1,500.00, and 100% on bows \$1,500.00 and above, towards bows that are a **minimum upgrade of 25%** more than the bow to be exchanged. Bow upgrade **not more than 25%** more than bow to be exchanged: **50% trade-in credit**.

For original client, only; sales tax not included. The *bow trade-in credit* is valid only for a **one -for- one bow type exchange**. Receipt must be presented at time of exchange or *bow trade-in credit* will be reconstructed as fairly as possible at our discretion. The *bow trade-in credit* applies towards bows that are a minimum of 25% more than the bow to be exchanged. Bows need to be in comparable condition as when sold by us; damaged or overly worn bows will be credited at our discretion. We will deduct the cost of a rehair from the *bow trade-in credit* and deduct other repair costs associated with returning the bow to its original condition. Additional costs may include repair depreciation, tip replacement, grip and wrap replacement, repair of butt or thumb wear, pearl eye and slide replacement, screw or eyelet repair, etc., as needed.



**Luggage:** We do not offer a standard trade-in credit for cases or bags. Cases will be evaluated on a 'case by case' basis at our discretion.