

MARKET UPDATE

September 2026

May 2026



What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate decreased from last month, $398K in August 2026 to $396K in September 2026. The number of homes sold was 3,746 while the number of new listings was 1,754.

KANSAS CITY
Heartland MLS

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

May 2026

HEARTLAND MLS
at a glance

NEW LISTINGS
6,696

SOLD LISTINGS
6,782

AVG. SALES PRICE
$395,121

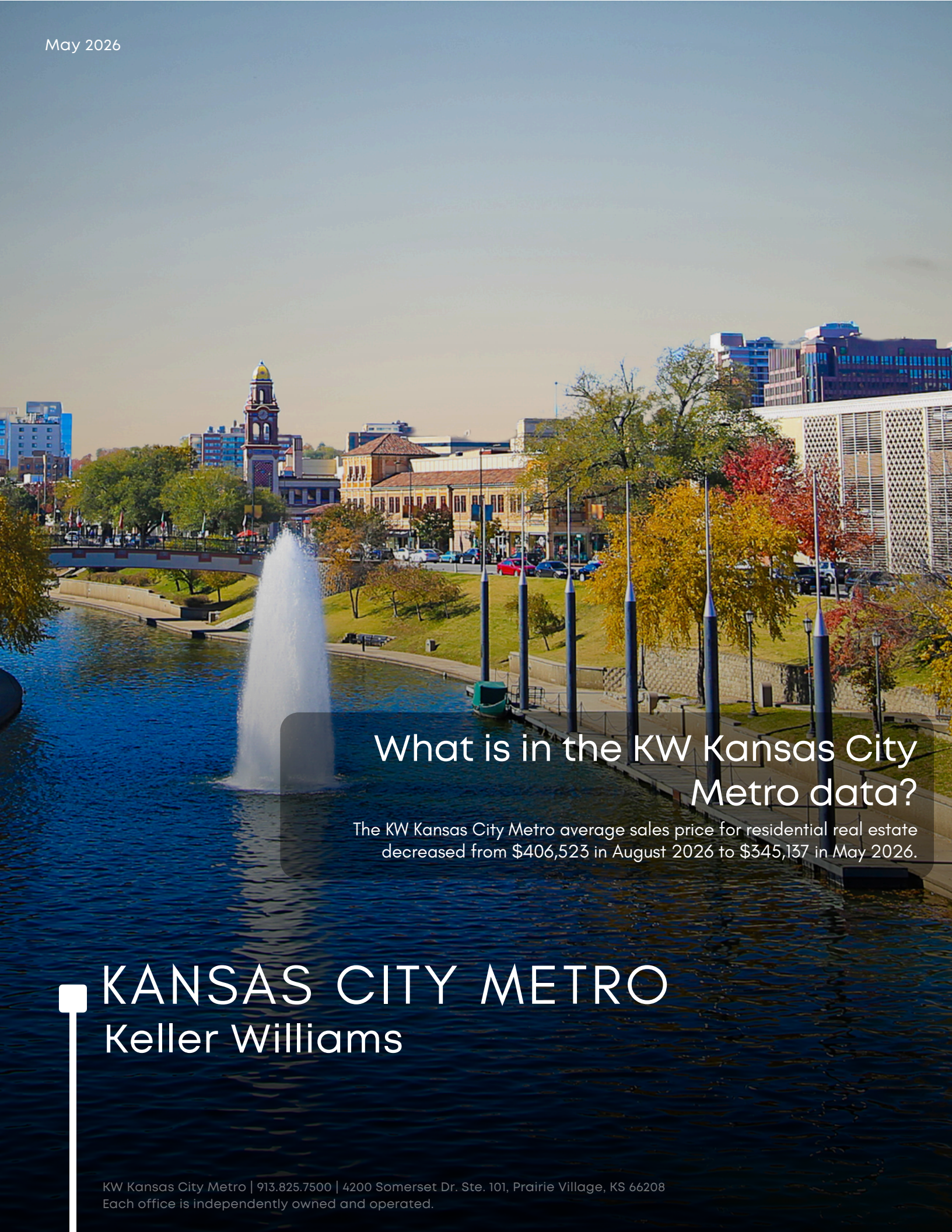
AVG. DAYS ON MARKET
41

SALES PRICE VS LIST PRICE %
99%

MONTHS SUPPLY
3.49

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

May 2026



What is in the KW Kansas City Metro data?

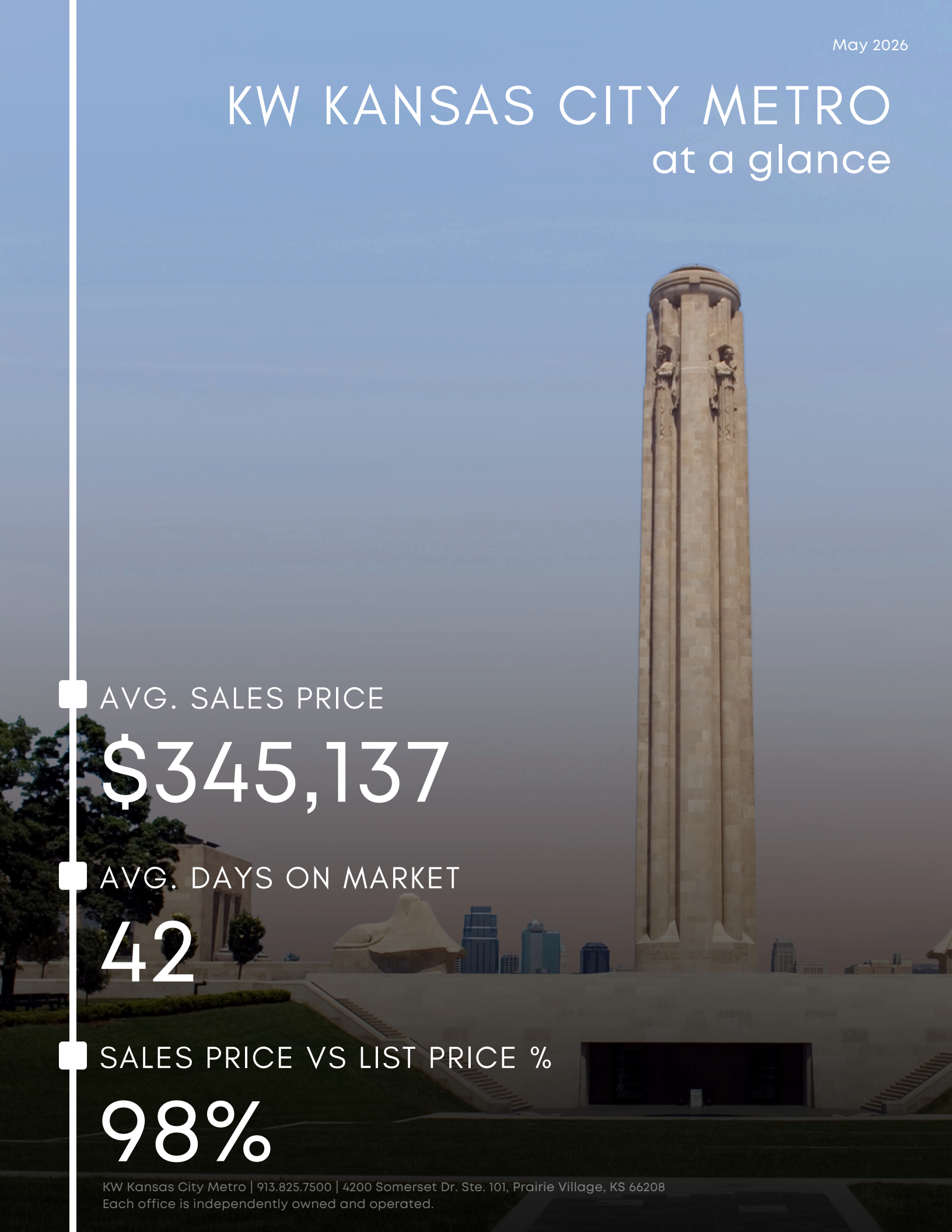
The KW Kansas City Metro average sales price for residential real estate decreased from $406,523 in August 2026 to $345,137 in May 2026.

KANSAS CITY METRO
Keller Williams

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

May 2026

KW KANSAS CITY METRO
at a glance



AVG. SALES PRICE

$345,137

AVG. DAYS ON MARKET

42

SALES PRICE VS LIST PRICE %

98%

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

May 2026



What is in the compared data?

KW Kansas City Metro is selling homes faster and for a higher precentage of the list price than the Greater Heartland MLS.

LET'S COMPARE
the data

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

May 2026

COMPARISON
at a glance



AVG. SALES PRICE

$395,121
HEARTLAND MLS

$345,137
KW KANSAS CITY METRO

AVG. DAYS ON MARKET

42
HEARTLAND MLS

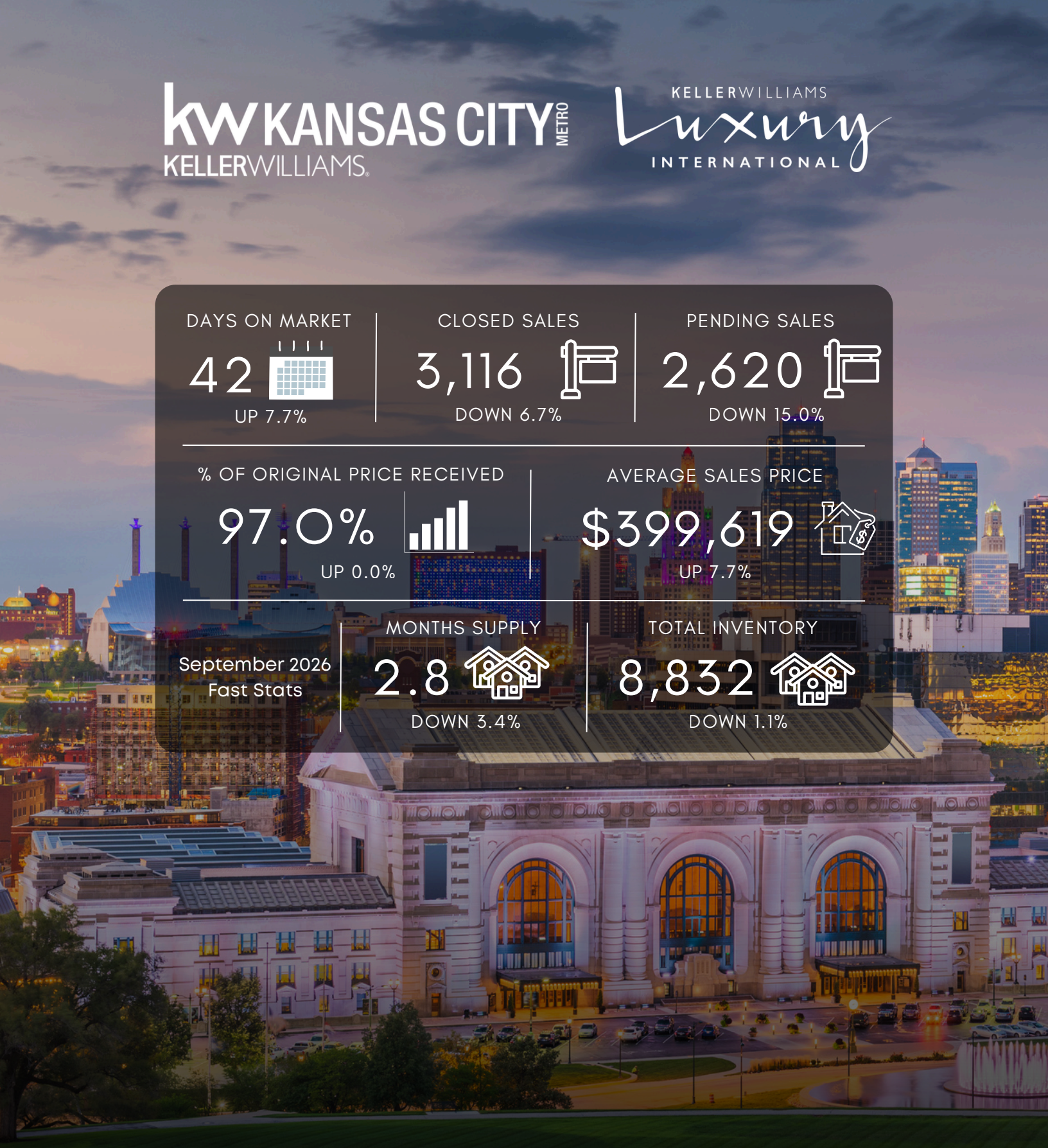
42
KW KANSAS CITY METRO

SALES PRICE VS LIST PRICE %

98%
HEARTLAND MLS

99%
KW KANSAS CITY METRO

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.



KW KANSAS CITY METRO
KELLERWILLIAMS

KELLERWILLIAMS Luxury INTERNATIONAL

September 2026 Fast Stats

DAYS ON MARKET	CLOSED SALES	PENDING SALES
42	3,116	2,620
UP 7.7%	DOWN 6.7%	DOWN 15.0%

% OF ORIGINAL PRICE RECEIVED	AVERAGE SALES PRICE
97.0%	$399,619
UP 0.0%	UP 7.7%

MONTHS SUPPLY	TOTAL INVENTORY
2.8	8,832
DOWN 3.4%	DOWN 1.1%

KW Kansas City Metro
913.825.7500
4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.