



kw KANSAS CITY METRO
KELLERWILLIAMS.

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Luxury
INTERNATIONAL

MARKET UPDATE

May 2025

May 2025



What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate increased from last month, \$362,367 in April 2025 to \$418,652 in May 2025. The number of homes sold was 3,808 while the number of new listings was 5,550.

KANSAS CITY Heartland MLS

HEARTLAND MLS

at a glance

NEW LISTINGS

5,550

SOLD LISTINGS

3,808

AVG. SALES PRICE

\$418,652

AVG. DAYS ON MARKET

39

SALES PRICE VS LIST PRICE %

98.9%

MONTHS SUPPLY

2.5

May 2025

What is in the KW Kansas City Metro data?

The KW Kansas City Metro average sales price for residential real estate increased from \$409,760 in April 2025 to \$435,848 in May 2025.

KANSAS CITY METRO

Keller Williams

KW KANSAS CITY METRO

at a glance

■ AVG. SALES PRICE

\$435,848

■ AVG. DAYS ON MARKET

24

■ SALES PRICE VS LIST PRICE %

100.1%

May 2025

What is in the compared data?

KW Kansas City Metro has is selling homes faster and for a higher average sales price than the Greater Heartland MLS.

LET'S COMPARE the data

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

COMPARISON at a glance

■ AVG. SALES PRICE

\$418,652

HEARTLAND MLS

\$435,848

KW KANSAS CITY METRO

■ AVG. DAYS ON MARKET

39

HEARTLAND MLS

24

KW KANSAS CITY METRO

■ SALES PRICE VS LIST PRICE %

98.9%

HEARTLAND MLS

100.1%

KW KANSAS CITY METRO

DAYS ON MARKET

39 

UP 11.4%

CLOSED SALES

3,808 

DOWN 0.2%

PENDING SALES

3,763 

UP 5.2%

% OF ORIGINAL PRICE RECEIVED

98.9% 

DOWN 0.7%

AVERAGE SALES PRICE

\$418,652 

UP 13.9%

May 2025
Fast Stats

MONTHS SUPPLY

2.5 

UP 8.7%

TOTAL INVENTORY

7,702 

UP 11.9%

KW Kansas City Metro

913.825.7500

4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208

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