

**KW KANSAS CITY** METRO  
KELLERWILLIAMS.

KELLERWILLIAMS  
*Luxury*  
INTERNATIONAL



# MARKET UPDATE

March 2026

March 2026



## What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate increased from last month, \$370,807 in February 2026 to \$388,431 in March 2026. The number of homes sold was 3,047 while the number of new listings was 4,521.

# KANSAS CITY Heartland MLS

# HEARTLAND MLS

at a glance

NEW LISTINGS

4,521

SOLD LISTINGS

3,047

AVG. SALES PRICE

\$388,431

AVG. DAYS ON MARKET

52

SALES PRICE VS LIST PRICE %

97.5%

MONTHS SUPPLY

2.2

March 2026

## What is in the KW Kansas City Metro data?

The KW Kansas City Metro average sales price for residential real estate decreased from \$389,615 in February 2026 to \$368,027 in March 2026.

# KANSAS CITY METRO

Keller Williams

# KW KANSAS CITY METRO

at a glance

■ AVG. SALES PRICE

**\$368,027**

■ AVG. DAYS ON MARKET

**17**

■ SALES PRICE VS LIST PRICE %

**101%**

March 2026

## What is in the compared data?

KW Kansas City Metro is selling homes faster and for a higher percentage of the list price than the Greater Heartland MLS.

LET'S COMPARE  
the data

# COMPARISON at a glance

AVG. SALES PRICE

**\$388,431**

HEARTLAND MLS

**\$368,027**

KW KANSAS CITY METRO

AVG. DAYS ON MARKET

**52**

HEARTLAND MLS

**17**

KW KANSAS CITY METRO

SALES PRICE VS LIST PRICE %

**97.5%**

HEARTLAND MLS

**101%**

KW KANSAS CITY METRO


DAYS ON MARKET

52   
UP 0.0%

CLOSED SALES

3,047   
UP 11.1%


PENDING SALES

3,601   
DOWN 1.0%

% OF ORIGINAL PRICE RECEIVED

97.5%   
DOWN 0.2%

AVERAGE SALES PRICE

\$388,431   
UP 7.7%

March 2026  
Fast Stats

MONTHS SUPPLY

2.2   
DOWN 8.3%

TOTAL INVENTORY

6,946   
DOWN 4.6%

KW Kansas City Metro

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Each office is independently owned and operated.