

kw KANSAS CITY METRO
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INTERNATIONAL



MARKET UPDATE

June 2025

June 2025



What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate decreased from last month, \$418,652 in May 2025 to \$394,146 in June 2025. The number of homes sold was 3,860 while the number of new listings was 4,747.

KANSAS CITY Heartland MLS

HEARTLAND MLS

at a glance

NEW LISTINGS

4,747

SOLD LISTINGS

3,860

AVG. SALES PRICE

\$394,146

AVG. DAYS ON MARKET

34

SALES PRICE VS LIST PRICE %

98.6%

MONTHS SUPPLY

2.6

June 2025

What is in the KW Kansas City Metro data?

The KW Kansas City Metro average sales price for residential real estate increased from \$435,848 in May 2025 to \$439,080 in June 2025.

KANSAS CITY METRO

Keller Williams

KW KANSAS CITY METRO

at a glance

■ AVG. SALES PRICE

\$439,080

■ AVG. DAYS ON MARKET

18

■ SALES PRICE VS LIST PRICE %

101.8%

June 2025

What is in the compared data?

KW Kansas City Metro has is selling homes faster and for a higher average sales price than the Greater Heartland MLS.

LET'S COMPARE the data

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

COMPARISON at a glance

■ AVG. SALES PRICE

\$394,146

HEARTLAND MLS

\$439,080

KW KANSAS CITY METRO

■ AVG. DAYS ON MARKET

34

HEARTLAND MLS

18

KW KANSAS CITY METRO

■ SALES PRICE VS LIST PRICE %

98.6%

HEARTLAND MLS

101.8%

KW KANSAS CITY METRO

DAYS ON MARKET

34 

UP 10.5%

CLOSED SALES

3,860 

UP 9.4%

PENDING SALES

3,308 

DOWN 4.9%

% OF ORIGINAL PRICE RECEIVED

98.6% 

DOWN 0.5%

AVERAGE SALES PRICE

\$394,146 

UP 3.2%

June 2025
Fast Stats

MONTHS SUPPLY

2.6 

UP 8.3%

TOTAL INVENTORY

7,846 

UP 11.7%

KW Kansas City Metro

913.825.7500

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