

kw KANSAS CITY METRO
KELLERWILLIAMS.

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Luxury
INTERNATIONAL

MARKET UPDATE

August 2025

August 2025



What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate decreased from last month, \$397,785 in July 2025 to \$388,639 in August 2025. The number of homes sold was 3,546 while the number of new listings was 4,454.

KANSAS CITY Heartland MLS

HEARTLAND MLS

at a glance

NEW LISTINGS

4,454

SOLD LISTINGS

3,546

AVG. SALES PRICE

\$388,639

AVG. DAYS ON MARKET

41

SALES PRICE VS LIST PRICE %

96.9%

MONTHS SUPPLY

2.7

August 2025

What is in the KW Kansas City Metro data?

The KW Kansas City Metro average sales price for residential real estate decreased from \$498,123 in July 2025 to \$447,228 in August 2025.

KANSAS CITY METRO

Keller Williams

KW KANSAS CITY METRO

at a glance

■ AVG. SALES PRICE

\$447,228

■ AVG. DAYS ON MARKET

24

■ SALES PRICE VS LIST PRICE %

98.2%

August 2025

What is in the compared data?

KW Kansas City Metro is selling homes faster and for a higher average sales price than the Greater Heartland MLS.

LET'S COMPARE the data

COMPARISON at a glance

■ AVG. SALES PRICE

\$388,639

HEARTLAND MLS

\$447,228

KW KANSAS CITY METRO

■ AVG. DAYS ON MARKET

41

HEARTLAND MLS

24

KW KANSAS CITY METRO

■ SALES PRICE VS LIST PRICE %

96.9%

HEARTLAND MLS

98.2%

KW KANSAS CITY METRO

DAYS ON MARKET

41 

UP 17.1%

CLOSED SALES

3,546 

UP 1.1%

PENDING SALES

3,274 

UP 0.6%

% OF ORIGINAL PRICE RECEIVED

96.9% 

DOWN 1.0%

AVERAGE SALES PRICE

\$388,639 

UP 7.4%

August 2025
Fast Stats

MONTHS SUPPLY

2.7 

UP 3.8%

TOTAL INVENTORY

8,360 

UP 9.9%

KW Kansas City Metro

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Each office is independently owned and operated.