

kw KANSAS CITY METRO
KELLERWILLIAMS.

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Luxury
INTERNATIONAL



MARKET UPDATE

April 2026



What is in the Heartland MLS data?

Heartland MLS's average sales price of residential real estate increased from last month, \$388,431 in March 2026 to \$392,039 in April 2026. The number of homes sold was 3,393 while the number of new listings was 1,193.

KANSAS CITY Heartland MLS

HEARTLAND MLS

at a glance

NEW LISTINGS

1,193

SOLD LISTINGS

3,393

AVG. SALES PRICE

\$392,039

AVG. DAYS ON MARKET

48

SALES PRICE VS LIST PRICE %

98.1%

MONTHS SUPPLY

2.3

April 2026

What is in the KW Kansas City Metro data?

The KW Kansas City Metro average sales price for residential real estate increased from \$368,027 in March 2026 to \$428,249 in April 2026.

KANSAS CITY METRO

Keller Williams

KW KANSAS CITY METRO

at a glance

■ AVG. SALES PRICE

\$428,249

■ AVG. DAYS ON MARKET

27

■ SALES PRICE VS LIST PRICE %

99.5%

April 2026

What is in the compared data?

KW Kansas City Metro is selling homes faster and for a higher percentage of the list price than the Greater Heartland MLS.

LET'S COMPARE
the data

KW Kansas City Metro | 913.825.7500 | 4200 Somerset Dr. Ste. 101, Prairie Village, KS 66208
Each office is independently owned and operated.

COMPARISON at a glance

■ AVG. SALES PRICE

\$392,039

HEARTLAND MLS

\$428,249

KW KANSAS CITY METRO

■ AVG. DAYS ON MARKET

48

HEARTLAND MLS

27

KW KANSAS CITY METRO

■ SALES PRICE VS LIST PRICE %

98.1%

HEARTLAND MLS

99.5%

KW KANSAS CITY METRO

DAYS ON MARKET

48 
UP 11.6%

CLOSED SALES

3,359 
UP 2.9%

PENDING SALES

3,626 
DOWN 3.5%

% OF ORIGINAL PRICE RECEIVED

98.1% 
DOWN 0.5%

AVERAGE SALES PRICE

\$392,039 
UP 8.4%

MONTHS SUPPLY

April 2026
Fast Stats

2.3 
DOWN 11.5%

TOTAL INVENTORY

7,495 
DOWN 3.5%

KW Kansas City Metro

913.825.7500

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