



**The Club Council Announces:**

**Club Manager & Legacy Ambassador | Latrobe Country Club**

*Latrobe, Pennsylvania*

**The Club**

Founded in 1920, Latrobe Country Club (LCC) is a privately owned, historic club nestled in the foothills of the Allegheny Mountains in Western Pennsylvania. Widely recognized as the place where golf legend Arnold Palmer first learned the game from his father, Deacon “Deke” Palmer, the Club played a pivotal role in shaping his early development and stands as a cornerstone of the enduring Palmer legacy.

Today, the Arnold & Winnie Palmer Foundation serves as the proprietor of Latrobe Country Club, with a closely integrated partnership that honors Arnold Palmer’s contributions to the game of golf while advancing the couple’s meaningful philanthropic mission.

The Club serves approximately 330 members across all categories and generates \$3.5 million in annual revenue, including approximately \$1 million in Food & Beverage.

LCC features an 18-hole championship golf course that has evolved over time and continues to provide a compelling test of strategy and shot-making. Additional amenities include a clubhouse with multiple dining venues, a halfway house, pool café, tennis courts, overnight accommodations, and a robust calendar of social events.

This represents a unique opportunity to elevate the hospitality experience at a club rich in tradition, while also serving as an ambassador for a foundation that continues to grow and thrive—carrying forward the legacy of the Palmer family. The Foundation is in the process of building additional facilities on the property of Latrobe Country Club to further preserve and promote the legacy of Arnold and Winnie Palmer. The Club Manager will look forward to being a part of this exciting and meaningful evolution.

**The Opportunity**

The Club Manager & Legacy Ambassador (Club Manager) will be responsible for hands-on participation in and supervision of all day-to-day operations of the Club including food and beverage, housekeeping, maintenance, golf operations and golf shop, rental houses, pool, halfway house, and catering services.

The Club Manager reports directly to the Vice President of Hospitality & Lodging (based at Arnold Palmer’s Bay Hill Club & Lodge) regarding Club operations and works in close coordination with the President of the Arnold & Winnie Palmer Foundation regarding



Foundation involvement. This role requires active collaboration with The Foundation as well as with the support departments and resources based out of Bay Hill Club. The Club Manager will be an active ambassador of The Foundation as well as a proud and engaged steward of the Arnold Palmer legacy.

Direct reports include – Operations & Maintenance Manager, Executive Chef, Food and Beverage Manager, F&B Supervisor, Head Golf Professional, Membership Service Coordinator, Pool Staff (seasonal)

This highly visible leader ensures seamless daily operations, exceptional service standards, and a welcoming member atmosphere. The role blends hands-on leadership with strategic oversight.

### **Bay Hill Club Team – Collaborative Relationships & Support**

This role works closely with a highly collaborative and experienced leadership team who are based at Bay Hill Club in Orlando, Florida, and include the Director of Food & Beverage, Director of Greens, Human Resources, Accounting, Regional Director of Club Operations, Membership Director, the Arnold Palmer Communications Team, and the Tournament Director. While much of the collaboration and communication is remote in nature, there will be opportunities for the Club Manager of Latrobe Country Club to visit Bay Hill Club for meetings and events.

### **The Ideal Candidate**

The ideal candidate will have a deep appreciation for the game of golf and interest in the affiliation with Arnold Palmer's legacy along with strong leadership experience within a private club or comparable hospitality environment (5–8 years preferred). The successful candidate will demonstrate success in team development, operations, and member engagement. Experience in nonprofit or foundation-related work is beneficial.

Key qualifications include:

- Strong financial acumen, including budgeting and operational oversight
- Experience leading Food & Beverage operations and executing events
- Exceptional communication skills with members, stakeholders, and donors
- A positive, present, and engaging leadership style that resonates across all levels of the organization
- A service-driven mindset with a strong focus on member and guest experience

- A collaborative, team-oriented approach to leadership
- Strong organizational and planning skills
- Proficiency in general hospitality technology (POS systems preferred)

The successful candidate will be proactive, innovative, and adaptable, with the ability to meet the evolving needs of a diverse membership. They should also appreciate the lifestyle and pace of Latrobe, Pennsylvania, and be willing to travel to Bay Hill Club periodically for key meetings and events.

**Compensation:** Competitive salary and benefits, commensurate with experience.

**Interested candidates may submit their information via our Applicant Portal. Please address your cover letter to Ms. Kristin Couzzo, Chief of Staff, Arnold Palmer Group. We appreciate you not contacting the Club or hiring manager directly regarding this opportunity. The deadline to submit your application is May 8.**

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